## Defining Banking Through Service













## بنمالتالخالتمي

## Defining Banking Through Service









Customer service is at the heart of our banking operations – it forms the basis of the strong relationships we have forged with our customers - both corporate and individual, and is the cornerstone of the trust they have placed in us. At Meezan Bank, customer service is a part of not just our processes, but our culture.

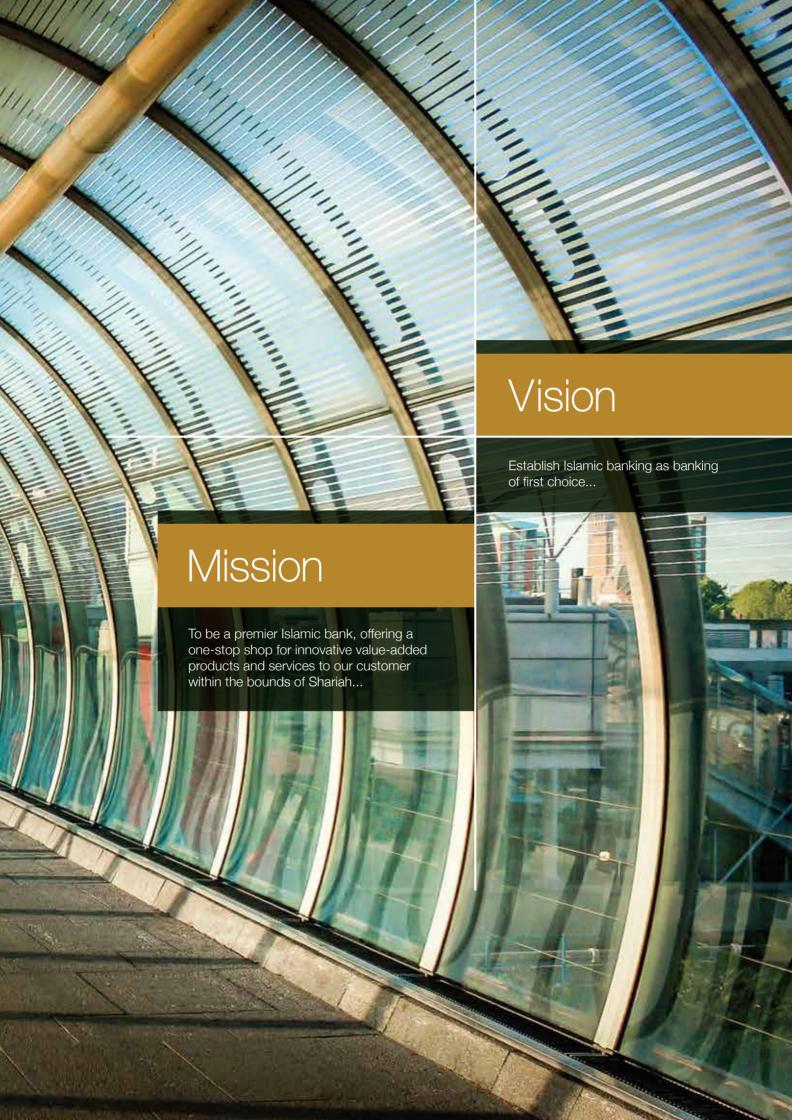
This year, our Annual Report is a reflection of this approach to customer service. As we remain committed to the highest levels of service excellence, we invite you to peruse this document and discover how our focus on customer service defines everything we do.

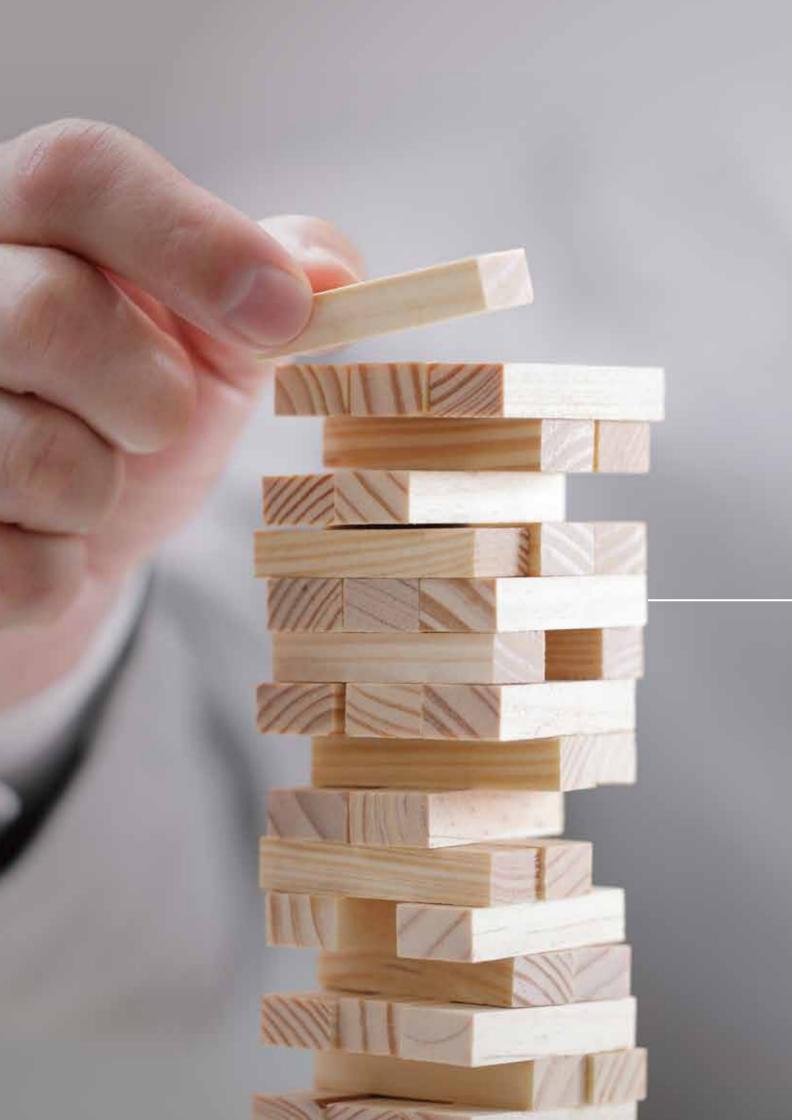
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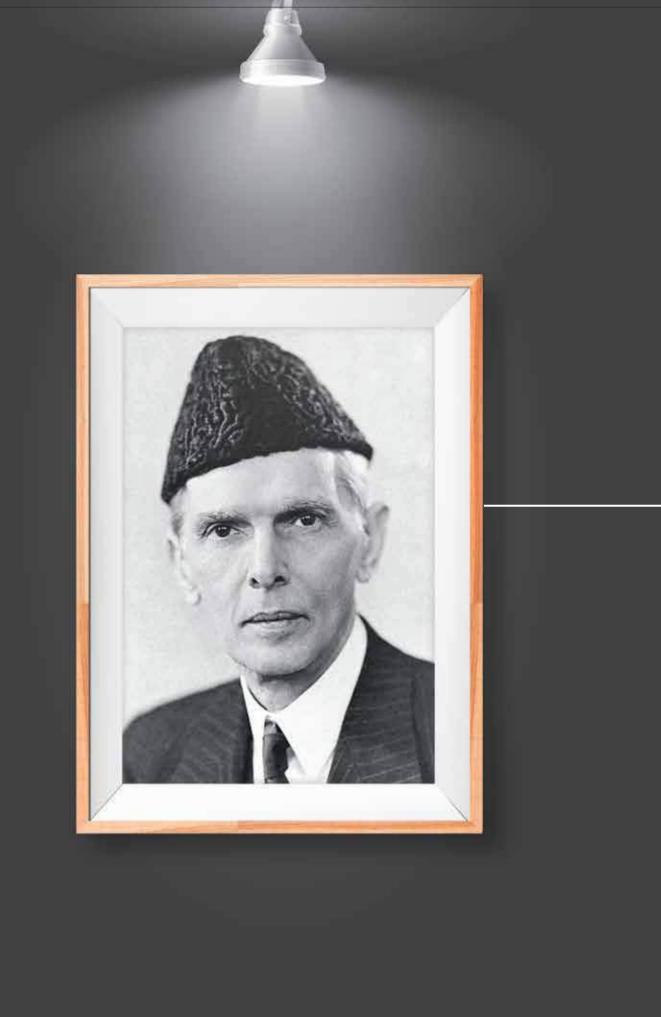
## Core Values

**Core Values**: Shariah-compliance, Integrity, Professionalism, Innovation, Service Excellence, Social Responsibility.

**Staff**: Committed, motivated and professionally trained employees who are empathic to their customers' needs.

**Brand Personality**: A sober and established, strong, empathic, professional person; who is an extremely loyal and dependable friend and business partner, and is committed to offering comprehensive value-based Shariah-compliant financial solutions.

**Relationships**: Our relationships are long-term. We recognize and value our customers' needs above all and strive to ensure their fulfillment. All customers are treated with professionalism and in a friendly manner. It is our endeavour to ensure that they receive efficient and timely service. The Meezan Bank experience is a unique one.



## Quaid's Concept of Islamic Banking

"I shall watch with keenness the work of your Research Organization in evolving banking practices compatible with Islamic ideas of social and economic life. The economic system of the West has created almost insoluble problems for humanity and to many of us it appears that only a miracle can save it from disaster that is now facing the world. It has failed to do justice between man and man to eradicate friction from the international field. On the contrary, it was largely responsible for the two world wars in the last half century. The Western world, in spite of its advantages of mechanisation and industrial efficiency is today in a worse mess than ever before in history. The adoption of Western economic theory and practice will not help us in achieving our goal of creating a happy and contended people.

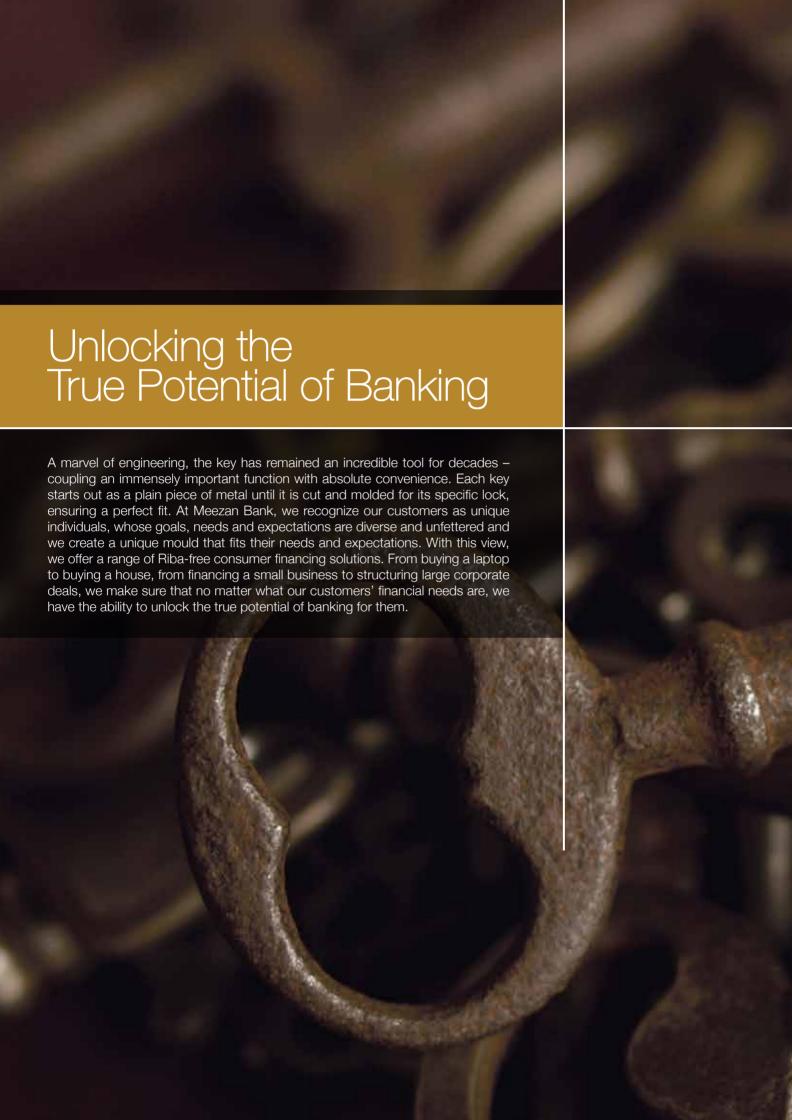
We must work our destiny in our own way and present to the world an economic system based on true Islamic concept of equality of manhood and social justice. We will thereby be fulfilling our mission as Muslims and giving to humanity the message of peace which alone can save it and secure the welfare, happiness and prosperity of mankind."

Quaid-e-Azam Mohammad Ali Jinnah Founder of the Islamic Republic of Pakistan

On the occasion of the Opening Ceremony of The State Bank of Pakistan on July 1, 1948.













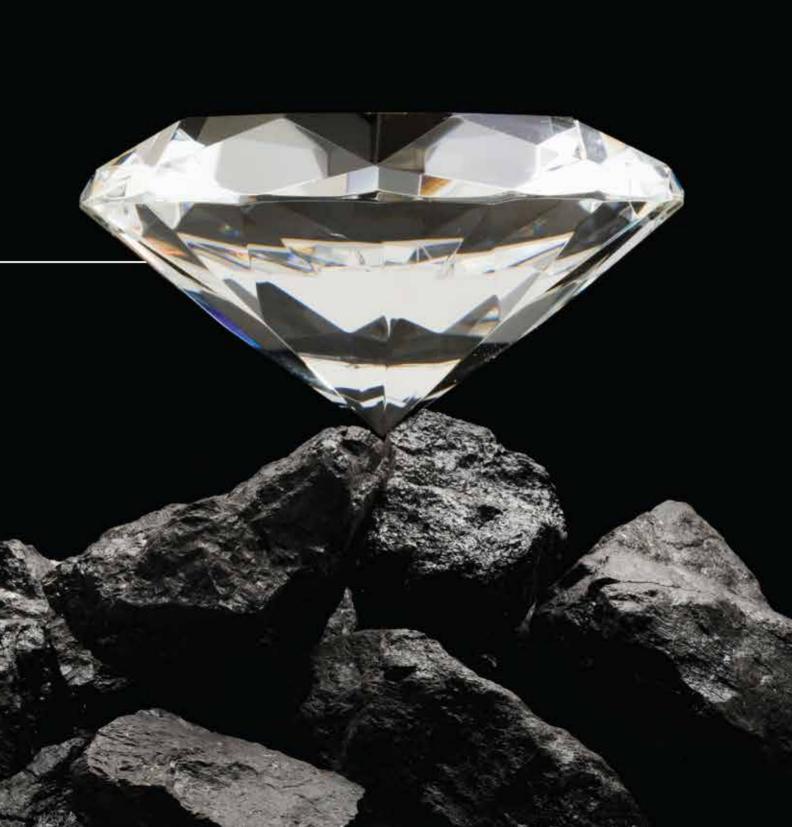
## The Finest Mix of Traditions and Services

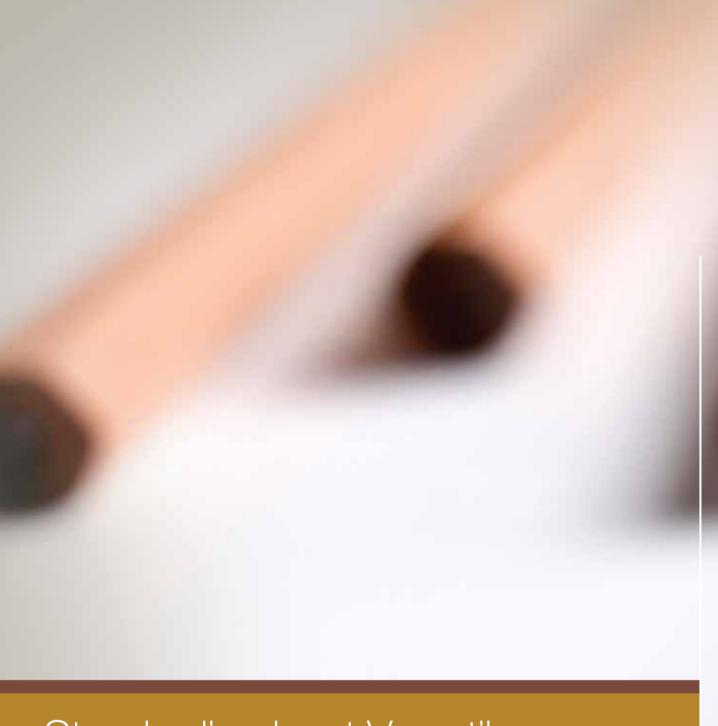
Eggs are one of the universal breakfast staples around the world, and preparing them in the form of an omelette is just as common. However, every region and every country has their own distinctive style of omelette and, in fact, every individual tweaks their omelette to their taste and preference, choosing from varied ingredients ranging from onions and tomatoes to mushrooms and chicken. In the same vein, Meezan Bank offers the most comprehensive bouquet of Shariah-compliant products and services to its customers, enabling them to choose the combination that best fits their needs and preferences. Coupled with these products and services are our finest traditions of service delivery. At Meezan Bank, we take pride in ensuring that in your quest for the best banking solutions, there is never a compromise on values or traditions - yours or ours.

## So Much More than Luxury

The rarity and exclusivity of diamonds has enabled these highly coveted stones to sparkle through the sands of time. When most people think about diamonds, they think about jewellery - however, the majority of diamonds mined all over the world are put to use in industrial applications. From cutting to drilling, from grinding to polishing, a diamond is so much more than just a symbol of luxury. In the same way, Meezan Bank's Premium Banking service is so much more than just a luxurious banking service with added benefits and privileges: it is about taking our exemplary levels of service higher than ever before, ensuring that these customers of distinction receive the kind of attention they expect from a bank that values its relationships and recognizes its responsibilities.

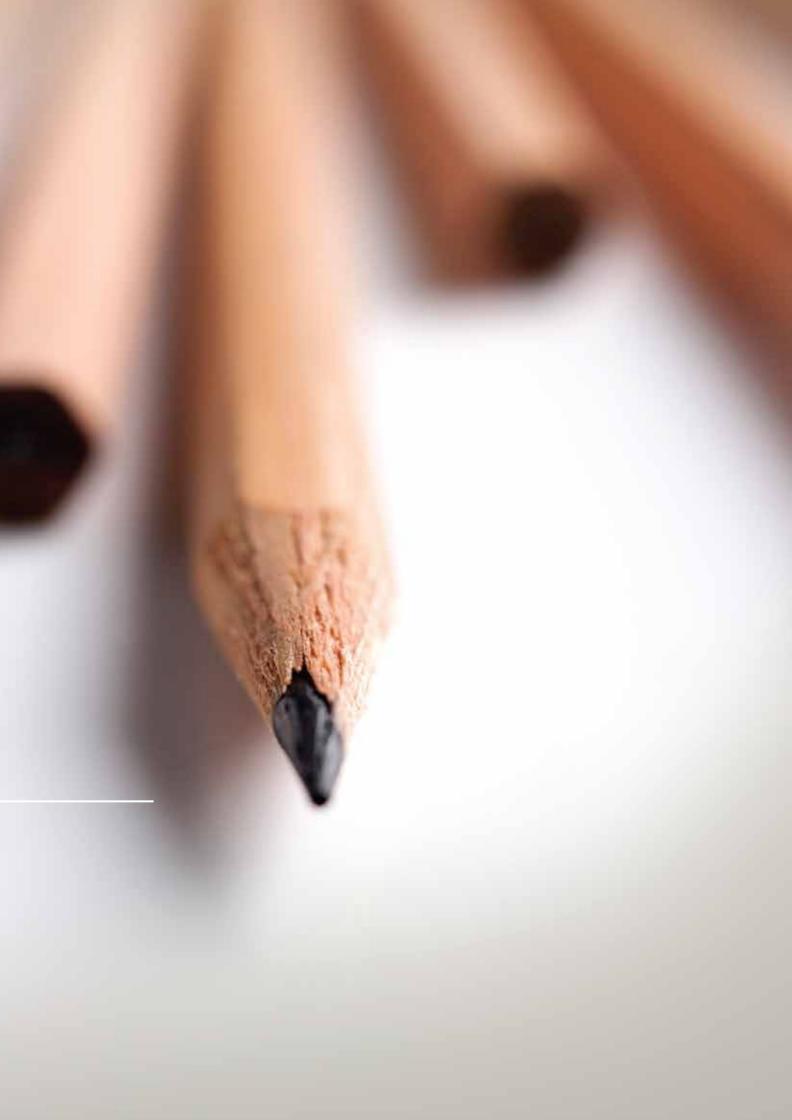






## Standardized, yet Versatile

The origin of the pencil goes back hundreds of years, with the original concept being presented in the 16th century. It is essentially the same 16th century design that exists even today, in its modern form, used by billions of people around the world. From carpenters to cartoonists, from architects to astronauts, from students to scientists – different people find different ways to use this rather simple tool. This concept of providing a single, simple way for people to be able to use a single service to do diverse things is mirrored by our Internet Banking and Mobile Application services. From paying bills to transferring funds and downloading account statements, they offer a range of services, while ensuring that just like a pencil, function and convenience remain primary. Giving our customers more ways to interact with the bank and making their banking experience easier is another customer service initiative: bring the bank to a screen convenient for the customer, rather than making the customer come to the bank. After all, our customers value their time – and we aim to add value to their time.



## **HIGHLIGHTS - YEAR 2016**

DEDICATED ISLAMIC BANKING NETWORK

# OVER **570 BRANCHES**IN MORE THAN **140 CITIES**

## 1580,102 \*CUSTOMERS

\* TOTAL NUMBER OF CUSTOMERS AS OF DECEMBER 31, 2016

2015 1,280,580 CUSTOMERS

2014 1,062,489 CUSTOMERS

2013 898,557 CUSTOMERS

2012 739,233 CUSTOMERS ŤŤŤŤŤŤŤ ŤŤŤŤŤŤ ŤŤŤŤŤ

nationwide across 20 cities

MORE THAN 50 DEDICATED TEAM MEMBERS

ONE OF THE LARGEST PRODUCT DEVELOPMENT, SHARIAH COMPLIANCE, SHARIAH AUDIT & SHARIAH ADVISORY TEAMS IN THE WORLD



GLOBALLY RECOGNIZED AS

BEST ISLAMIC BANK FOR TREASURY MANAGEMENT

BY ISLAMIC FINANCE NEWS (IFN) MALAYSIA

Islamic Finance news

EMPLOYEES AND AMBASSADORS OF ISLAMIC BANKING



PROFIT AFTER TAX

Rs. BILLION

DEPOSITS
Rs. BILLION

Rs. BILLION

EARNING PER SHARE

Rs.

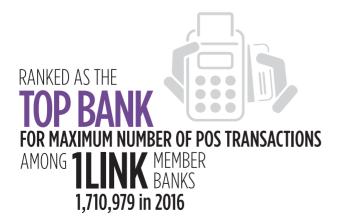
DEPOSIT GROWTH

BANK'S STRONG BRAND VALUE & STANDING

ISSUANCE OF SUB-ORDINATED SUKUK (TIER II)

AMOUNTING TO Rs. BILLION

THROUGH
GREEN SHOE OPTION



## GROWTH IN ONLINE PRESENCE



More Leads from
New & Revamped Website:
meezanbank.com



More Visitors from Mobile Devices 251,783 in 2015



Over

| Over | Facebook Fans



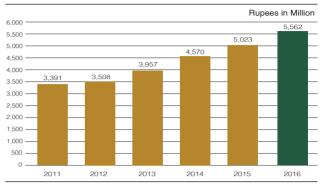
245% More Facebook Fans 242,000 in 2015

## **Key Figures at a Glance**

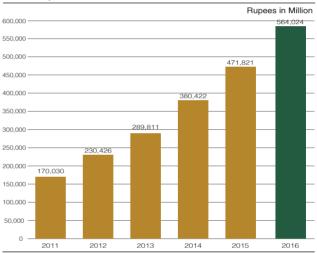
	2016	2015	2014	2013	2012	2011	
Profit and Loss Account							
Return on financings, investments and placements	31,430	33,114	28,803	23,171	21,837	18,032	
Return on deposits and other dues expensed	12,873	14,897	15,440	12,526	11,385	8,666	
Net Spread earned before provisions	18,557	18,217	13,363	10,645	10,452	9,366	-
Reversal / (Provision) against non performing Islamic							
financing and related assets	120	(442)	(551)	(126)	(395)	(1,424)	
Reversal / (Provision) for diminution in the value of							
investments and impairment	65	(121)	84	33	(56)	35	
Net Spread after provisions	18,742	17,654	12,896	10,552	10,001	7,977	
Fee, commission, forex and other income	4,175	3,626	3,322	1,962	1,413	1,347	
Dividend income and capital gain /							
(loss) on investments	1,622	971	1,433	1,539	986	1,158	
Income before expenses	24,539	22,251	17,651	14,053	12,400	10,482	
Administrative and operating expenses	15,596	13,799	10,753	8,406	7,170	6,126	
Profit before Taxation	8,943	8,452	6,898	5,647	5,230	4,356	
Taxation	3,381	3,429	2,328	1,690	1,722	965	
Profit after Taxation	5,562	5,023	4,570	3,957	3,508	3,391	
Statement of Financial Position							
Statement of Financial Position	211 520	207 560	175 710	107 600	88,678	70 277	
Islamic Financings and Related Assets	311,530	207,569 531,850	175,712	127,623	,	70,377	
Total Assets	657,767		437,510	329,725	274,437	200,550	
Total Deposits	564,024	471,821	380,422	289,811	230,426	170,030	
Share Capital	10,027	10,027	10,027	10,027	9,034	8,030	
Sub-ordinated sukuk	7,000	- 05 557	-	17.000	15 10 1	10.004	
Total Shareholders Equity	28,149	25,557	23,275	17,908	15,494	13,324	
Market Capitalization	67,422	45,875	47,129	39,488	27,147	13,956	
Number of Staff	9,168	8,581	7,429	6,248	5,953	4,900	
Number of Branches	571	551	428	351	310	275	
Ratios							
Break up Value (Rs.)	28.07	25.49	23.21	17.86	17.14	16.60	
Market Value per Share (Rs.)	67.24	45.75	47.00	39.38	30.05	17.38	
Price to Book Value Ratio	2.40	1.79	2.03	2.21	1.75	1.05	
Cash Dividend (%)	30	30	27.50	20	15	10	
Stock Dividend (%)	=	=	=	_	11.00	12.50	
Right Shares at par (%)	_	_	_	_	_	=	
Price Earning Ratio	12.1	9.1	10.3	10.0	7.7	4.1	
Earning per Share (Rs.)	5.55	5.01	4.56	3.95	3.50	3.75	
Net Spread to Gross Return (%)	59.04	55.01	46.39	45.94	47.86	51.94	
Net Profit Before Tax to Gross Income (%)	24.02	22.41	20.56	21.17	21.57	21.21	
Net Profit After Tax to Gross Income (%)	14.94	13.32	13.62	14.83	14.47	16.51	
Admin Expense to Income before provisions (%)	64.04	60.49	59.35	59.41	55.97	51.60	
Financing / Advances to Deposit Ratio - ADR (%)	55.2	44.0	46.2	44.0	38.5	41.4	
Investment to Deposit Ratio - IDR (%)	23.08	31.01	29.99	52.31	66.21	57.92	
Capital Adequacy Ratio (%)	23.06 12.91	10.98	29.99 11.88	12.48	14.08	14.89	
	0.94		1.19			1.91	
Return on Average Assets (%)	20.71	1.04 20.57		1.31	1.48 24.34	28.18	
Return on Average Equity (%)	۷./۱	20.07	22.20	23.69	24.34	20.10	

			Rupees	in Million
2010	2009	2008	2007	2006
12,290	10,102	6,803	4,574	2,704
6,606	4,970	3,088	2,452	1,464
5,684	5,132	3,715	2,122	1,240
(1,450)	(1,443)	(428)	(435)	(122)
(47)	(89)	(289)	(1)	(1)
4,187	3,600	2,998	1,686	1,117
2,056	1,332	802	742	441
419	266	(95)	606	250
6,662	5,198	3,705	3,034	1,808
4,536	3,458	2,713	1,765	1,028
2,126	1,740	992	1,269	780
477	715	371	306	176
1,649	1,025	621	963	604
60,265	46,985	41,521	36,053	28,326
154,752	124,169	85,276	67,179	46,439
131,070	100,333	70,234	54,582	34,449
6,983 -	6,650 -	4,926 -	3,780	3,780 -
10,740	9,091	6,341	5,720	4,763
11,801	10,467	10,581	14,572	7,465
4,364	3,669	3,170	2,205	1,389
222	201	166	100	62
15.38	13.67	12.87	15.13	12.6
16.9	15.74	21.48	38.55	19.5
1.10	1.15	1.67	2.55	1.55
- 15.00	- 5.00	- 8.60	20.00	10.00
15.00	5.00	35	20.00	50
- 8.2	9.2	17.6	- 15.1	10.5
0.2	9.2	17.0	15.1	10.5
2.05	1.62	1.22	1.96	1.88
46.25	50.80	54.61	46.39	45.86
14.40	14.87	13.21	21.43	22.98
11.17	8.76	8.27	16.27	17.80
55.59	51.38	61.35	50.86	53.23
46.0	46.8	59.1	66.1	82.2
41.94	23.21	20.68	19.30	8.35
12.41	12.77	9.58	10.71	12.80
1.18	0.98	0.82	1.70	1.57
16.64	13.29	10.30	18.39	15.64

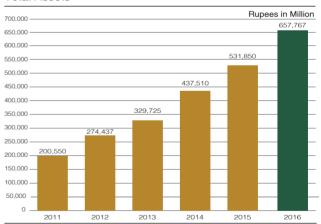
#### **Profit After Taxation**



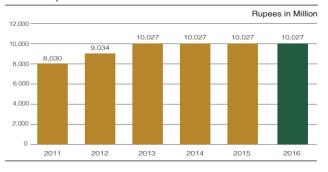
#### **Total Deposits**



#### **Total Assets**



#### Share Capital



## Six Years' Horizontal Analysis

Statement of Financial Position / Profit & Loss Account

Rupees in Million

Statement of Financial Position											•	
	2016	16 Vs 15	2015	15 Vs 14	2014	14 Vs 13	2013	13 Vs 12	2012	12 Vs 11	2011	11 Vs 10
Assets Cash and balances with treasury banks Balances with other banks	56,037 12,021	% 28 8	43,686 11,175		29,729 5,501	% 4 55	28,583 3,554	% 49	19,125 3,851	% 15 64	16,641 2,348	% 30 (76)
Due from financial institutions	129,115	28	101,079	11	90,766	1,120	7,443		500	(88)	4,065	(61)
Investments Islamic financings and related assets	130,156 311,530	(11) 50	146,305 207,569	28 18	114,089 175,712	(25) 38	151,614 127,623	(1) 44	152,460 88,678	55 26	98,489 70,377	79 17
Operating fixed assets Deferred tax asset	8,925	11	8,057	28 (100)	6,273 815	12 522	5,595 131	14 (76)	4,898 546	23 (32)	3,985 801	30 134
Other assets	9,983	(29)	13,979	(4)	14,625	182	5,182	18	4,379	14	3,844	33
Liabilities	657,767	24	531,850	22	437,510	33	329,725	20	274,437	37	200,550	30
Bills payable	9,131	39	6,560	17	5,620	55	3,615	18	3,059	34	2,282	29
Due to financial institutions	32,006	135	13,610	(12)	15,465	36	11,375	(38)	18,461	100	9,236	58
Deposits and other accounts Sub-ordinated Sukuk	564,024 7,000	20 100	471,821 -	24 -	380,422	31 -	289,811 -	26 -	230,426 -	36 -	170,030	30
Deferred tax liabilities Other liabilities	1,362 13,770	247 5	393 13,119	100 8	- 12,113	- 102	- 6,011	- 1	- 5,928	- 14	- 5,220	- 4
Other habilities	627,293	24	505,503	22	413,620	33	310,812	21	257,874	38	186,768	30
Net Assets	30,474	16	26,347	10	23,890	26	18,913	14	16,563	20	13,781	24
Represented by:												
Share capital Reserves	10,027 9,700	- 13	10,027 8,588	- 18	10,027 7,289	- 105	10,027 3,551	11 29	9,034 2,760	12 34	8,030 2,058	15 49
Unappropriated profit	8,422	21	6,942		5,958	38	4,330	17	3,700		3,235	36
Surplus on revaluation of investments	2,325	194	790	28	616	(39)	1,005	(6)	1,069	133	458	35
	30,474	16	26,347	10	23,890	26	18,913	14	16,563	20	13,781	24
Profit & Loss Account	2016	2016 16 Vs 15   2015 15 Vs 14   2014 14 Vs 13   2013 13 Vs 12   2012 12 Vs 11		2011	11 Vs 10							
	2010	%	2010	%	2014	%	2010	%	2012	%	2011	%
Return on financing / investments and placements Return on deposits and other	31,430	(5)	33,114	15	28,803	24	23,171	6	21,837	21	18,032	47
dues expensed	(12,873)	(14)	(14,897)	(4)	(15,440)	23	(12,526)	10	(11,385)	31	(8,666)	31
Net spread earned	18,557	2	18,217	36	13,363	26	10,645	2	10,452	12	9,366	65
Reversals / (provisions)	185	(133)	(563)	21	(467)	602	93	(79)	(451)	(68)	(1,389)	(7)
Net spread after provision	18,742	6	17,654	37	12,896	22	10,552	6	10,001	25	7,977	91
Fee, commission, forex and other income	4,175	15	3,626	9	3,323	69	1,962	39	1,413	5	1,347	(34)
Dividend income and capital gain	1,622	67	971	(32)	1,432	(7)	1,539	56	986		1,158	176 <sup>°</sup>
Income before operating expenses	24,539	10	22,251	26	17,651	26	14,053	13	12,400	18	10,482	57
Administrative and operating expenses  Profit before taxation	(15,596) <b>8,943</b>	13 6	(13,799) <b>8,452</b>		(10,753) <b>6,898</b>	28 <b>22</b>	(8,406) <b>5,647</b>		(7,170) 5,230		(6,126) 4,356	35 <b>105</b>
TOTAL DETOTE LANGUOT	0,343	0	0,402	کی	0,030	22	5,047	0	5,230	20	4,300	100
Taxation	(3,381)	(1)	(3,429)	47	(2,328)	38	(1,690)	(2)	(1,722)	78	(965)	102
Profit after taxation	5,562	11	5,023	10	4,570	16	3,957	13	3,508	3	3,391	106

## Six Years' Vertical Analysis

Statement of Financial Position / Profit & Loss Account

Rupees in Million

										riu	Jees III IV	
Statement of Financial Position												
Assets	2016	%	2015	%	2014	%	2013	%	2012	%	2011	%
Cash and balances with treasury banks	56,037	9	43,686	8	29,729	7	28,583	9	19,125	7	16,641	8
Balances with other banks	12,021	2	11,175	2	5,501	1	3,554	1	3,851	1	2,348	1
Due from financial institutions	129,115	20	101,079	19	90,766	21	7,443	2	500	-	4,065	2
Investments	130,156	20	146,305	27	114,089	26	151,614	46	152,460	56	98,489	49
Islamic financing and related assets	311,530	47	207,569	39	175,712	40	127,623	39	88,678	32	70,377	34
Operating fixed assets	8,925	1	8,057	2	6,273	1	5,595	2	4,898	2	3,985	3
Deferred tax asset	-	-	-	-	815	-	131	-	546	-	801	-
Other assets	9,983	1	13,979	3	14,625	4	5,182	1	4,378	2	3,843	2
	657,767	100	531,850	100	437,510	100	329,725	100	274,437	100	200,549	100
Liabilities												
Bills payable	9,131	1	6,560	1	5,620	1	3,615	1	3,059	1	2,282	1
Due to financial institutions	32,006	5	13,610	3	15,465	4	11,375	3	18,461	7	9,236	5
Deposits and other accounts	564,024	86	471,821	89	380,422	87	289,811	88	230,426	84	170,030	84
Sub-ordinated Sukuk	7,000	1	-	-	-	-	-	-	-	-	-	-
Deferred tax liabilities	1,362	-	393	-	-	-	_	-	-	-	-	-
Other liabilities	13,770	2	13,119	2	12,113	3	6,011	2	5,928	2	5,220	3
	627,293	95	505,503	95	413,620	95	310,812	94	257,874	94	186,768	93
Net Assets	30,474	5	26,347	5	23,890	5	18,913	6	16,563	6	13,781	7
Represented by:												
Share capital	10,027	2	10,027	2	10,027	2	10,027	3	9,034	3	8,030	4
Reserves	9,700	2	8,588	2	7,289	2	3,551	1	2,760	1	2,058	1
Unappropriated profit	8,422	1	6,942	1	5,958	1	4,330	2	3,700	2	3,235	2
Surplus on revaluation	0,422	'	0,042	'	0,000	'	4,000	_	0,700	_	0,200	_
of investment	2,325	_	790	_	616	_	1,005	_	1,069	_	458	_
or invocation.	30,474	5	26,347	5	23,890	5	18,913	6	16,563	6	13,781	7
Profit & Loss Account	, ,		, ,		·		ŕ		·		,	
Tront & Loop / toodant	2016	%	2015	%	2014	%	2013	%	2012	%	2011	%
		,-		, -		,-		, .		,-		, -
Return on financing/investments												
and placements	31,430	84	33,114	88	28,803	86	23,171	87	21,837	90	18,032	88
Return to deposits and other												
dues expensed	(12,873)	(35)	(14,897)	(40)	(15,440)	(46)	(12,526)	(47)	(11,385)	(47)	(8,666)	(42)
Net Spread Earned	18,557	49	18,217	48	13,363	40	10,645	40	10,452	43	9,366	46
December 1/americies a)	405		(500)	(4)	(407)	(4)	(00)		(454)	(0)	(4.000)	(7)
Reversals / (provisions)	185	-	(563)	(1)	(467)	(1)	(93)	-	(451)	(2)	(1,389)	(7)
Net Spread after Provision	18,742	49	17,654	47	12,896	39	10,552	40	10,001	41	7,977	39
Fee, comminssion, forex and	4 3 7 5	40	0.000	40	0.000	10	1 000	_	4 440		4 0 47	^
other income	4,175	12	3,626	10	3,323	10	1,962	7	1,413	6	1,347	6
Dividend income and capital gain	1,622	5	971	2	1,432	4	1,539	6	986	4	1,158	6
Income before operating expenses	24,539	66	22,251	59	17,651	53	14,053	53	12,400	51	10,482	51
Administrative and operating expenses	(15,596)	(42)	(13,799)	(37)	(10,753)	(32)	(8,406)	(32)	(7,170)	(30)	(6,126)	(30)
Profit before taxation	8,943	24	8,452	22	6,898	21	5,647	21	5,230	21	4,356	21
Taxation	(3,381)	(9)	(3,429)	(9)	(2,328)	(7)	(1,690)	(6)	(1,722)	(7)	(965)	(5)
Profit after taxation	5,562	15	5,023	13	4,570	14	3,957	15	3,508	14	3,391	16
Tone and taxation	0,002	10	0,020	10	7,010	17	0,001	10	0,000	17	0,001	10

#### **Financial Analysis**

#### Statement of Financial Position

The total assets of the Bank grew by 24% to reach Rs 658 billion (\$6.3 billion) as at December 31, 2016 as compared to Rs 532 billion as at December 31, 2015.

A significant achievement during the year was the successful issue of Sub-ordinated Sukuk (Tier II) amounting to Rs 7 billion that has further strengthened the Bank's Capital Adequacy Ratio ("CAR"). The Bank's CAR now stands at a comfortable level of 12.91% in December 2016 as compared to 10.98% in December 2015 and is well above the minimum mandatory level of 10.65%.

The financing portfolio of the Bank increased substantially to close at Rs 312 billion registering a robust growth of 50%. This growth in financings has outpaced the 17% average financing growth of the Banking industry in the same period. During the year, major disbursements were made to entities backed by Sovereign Guarantee. The portfolio is diversified in different sectors, and maturities are also comfortably balanced with 56% in short-term (upto one year) and 44% in long-term. Advance to deposits ratio (ADR) of the Bank now stands at 55%.

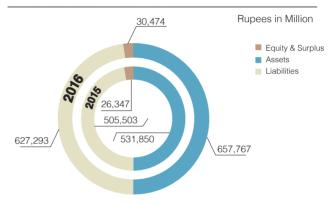
The Bank's portfolio infection ratio of 2.14% is significantly lower than the average portfolio infection ratio of 11% of the Banking industry and based on prudence, the Bank maintains non-performing (NPL) coverage ratio of 118%.

Deposit base of the Bank crossed half a trillion benchmark and closed at Rs 564 billion from Rs 472 billion - a growth of 20% in line with the average deposit growth rate in the banking industry. This growth was contributed mainly by the extensive branch network, strong relationship management and excellent brand image of the Bank. The deposit mix of the Bank also improved with CASA contributing 75% to the mix as compared to 72% a year ago.

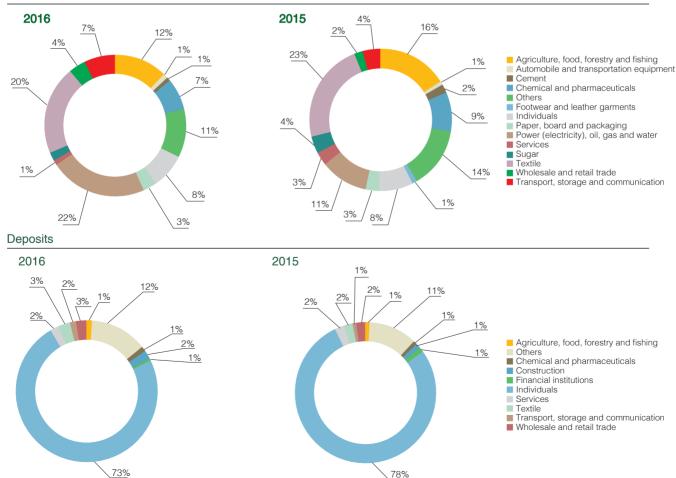
The Investment and Due from FI under Bai Muajjal increased slightly to Rs 259 billion from Rs 247 billion last year.

The Bank remains a well-capitalized institution with the Bank's equity rising to Rs 28.2 billion from Rs 25.6 billion a year earlier, notwithstanding the fact that a healthy cash dividend of Rs 3 billion was paid during the year.

#### Statement of Financial Position



#### Islamic Financing and Related Assets (Gross)



#### **Profit and Loss Account**

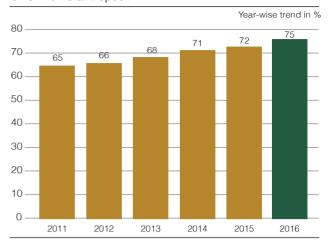
The Bank posted profit after tax of Rs 5.56 billion as compared to Rs 5.02 billion, an increase of 11% over the previous year. Earnings per share increased to Rs 5.55 per share from Rs 5.01 per share. Notwithstanding the lower discount rate scenario and despite intense competition in the Banking Industry, the Bank's net spread after provisions increased by 6% from Rs 17.7 billion to Rs 18.7 billion primarily due to rise in financing portfolio and improvement in deposit mix. The Bank focused on shedding high cost fixed deposits and increasing low cost deposits.

Trade finance business also crossed half a trillion benchmark and closed at Rs 552 billion from Rs 461 billion, a growth of 20%. The trade business is supported by the Bank's growing network of correspondent banking relationships around the world and better customer experience. Fee, commission and brokerage income increased by 38% during the year to reach Rs 2.74 billion as against Rs 1.99 billion last year mainly due to increase in trade finance income and income from Alternate Distribution Channels.

Administrative and operating expenses increased to Rs 15.6 billion from Rs 13.8 billion, a rise of 13%. The rise in expenses is primarily due to full year impact of increase in staff expenses, rent and associated costs as a result of addition of 123 branches during year 2015— an investment which has reaped fruits for the Bank, as is evident from the strong growth in deposits and profits over the years. With a network of 571 branches in 146 cities, the Bank maintains its position as the largest Islamic Bank in Pakistan both in terms of deposits and branch network.

The Bank's market share amongst the full-fledged dedicated Islamic Banks operating in Pakistan is approximately 56% while its share of the Islamic Banking industry as a whole including Islamic Banking windows of conventional banks is 34%.

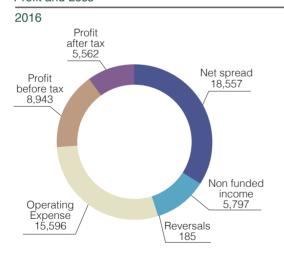
#### CASA to Total Deposit

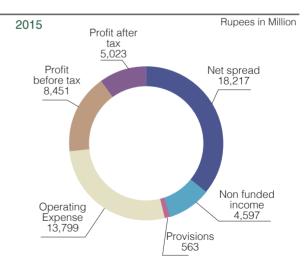


#### NPL and Coverage Ratios



#### Profit and Loss





#### **DuPont Analysis**

Description	2016	2015	2014	2013	2012	2011
Profit Margin - %	14.9%	13.3%	13.6%	14.8%	14.5%	16.5%
Asset Turnover	0.06	0.08	0.09	0.09	0.10	0.12
Equity Multiplier - Times	22.15	19.85	18.63	18.09	16.48	14.77
Return on Equity (ROE) - %	20.71%	20.57%	22.20%	23.69%	24.34%	28.19%

### **Calendar of Major Events**

Incorporation of the Bank

Commencement of Business of the Bank

Issuance of Scheduled Islamic Commercial Bank license

Commencement of Operations as Scheduled Islamic Commercial Bank

March 20, 2002

#### **Financial Calendar**

2016	
1st Quarter Results issued on	April 26, 2016
2 <sup>nd</sup> Quarter Results issued on	August 24, 2016
3 <sup>rd</sup> Quarter Results issued on	October 28, 2016
Annual Results issued on	February 16, 2017
21st Annual General Meeting	Scheduled on March 28, 2017

		2015

1st Quarter Results issued on	April 22, 2015
2 <sup>nd</sup> Quarter Results issued on	July 28, 2015
3 <sup>rd</sup> Quarter Results issued on	October 20, 2015
Annual Results issued on	February 22, 2016
20 <sup>th</sup> Annual General Meeting	March 29, 2016

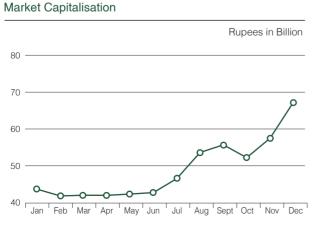
#### Details of the Board meetings held outside Pakistan during 2016

A total of four meetings were held during the year, out of which one meeting was held in Dubai, U.A.E. to approve the unaudited accounts of the Bank for the 3<sup>rd</sup> quarterly period ended September 30, 2016.

#### Issues raised in last AGM

The Annual General Meeting was held on March 29, 2016 at Meezan House, the Bank's Head Office in Karachi. None of the participants raised any issues, and as such, there was no need for any further action in this matter.

#### Monthly Market Statistics of Meezan Bank's Share during 2016





#### **Investor Grievances**

Meezan Bank has established a robust grievance reporting mechanism which seeks to resolve any complaints or unattended issues if, despite all vigilance, do occur. The mechanism put in place allows for such matters to be reported electronically, in writing or over the phone.

To ensure that the stakeholders may register their complaints conveniently, a multitude of online forms is available on Meezan Bank's Corporate website (www.meezanbank.com).

The Investor Complaints Form, on submission, is sent directly to the Office of the Company Secretary. Similarly, a general complaints form for reporting and resolution of business-related complaints sends registered issues to relevant departments. A dedicated email address (complaints@meezanbank.com) is also in place for the express purpose of reporting issues if the stakeholder feels the need to email rather than use online forms.

Furthermore, grievances may also be lodged by calling the Bank's Call Center (UAN: 111-331-331 & 111-331-332), which is functional round the clock, where officers are available to assist stakeholders with their queries and complaints.

### **Directors' Qualification**

Members of Meezan Bank's Board are experienced and qualified professionals who bring a diverse range of professional and technical expertise to the organization. Being cognizant of the importance of Directors Certification as required by clause xi of Code of Corporate Governance, Meezan Bank had made arrangements for Directors' Certification for all directors of the Bank in year 2016. Accordingly, the Bank is in compliance with respect to training requirements of its Directors.

#### **Evaluation of the Board of Directors**

The Board of Directors of Meezan Bank sets the Bank's strategic direction and ensures that the organization stays true to this direction - enabling it to achieve its long-term objectives while ensuring regulatory compliance. To discharge its fiduciary responsibility of safeguarding the stakeholders' interests, the Board of Directors has developed criteria for its performance evaluation which reflect the Bank's overall performance.

The Board of Directors discusses strategic objectives, budgetary expenses and projected national and international macroeconomic indicators to ensure that the Bank's business strategy stays aligned with the macroeconomic indicators. The Board of Directors and its subcommittees are competent and experienced, representing diversified educational and vocational backgrounds which are invaluable in determining the overall direction of the organization.

The Board of Directors is keen to ensure that it reviews the effectiveness of its performance periodically. To that end, all individual Board members answer a comprehensive questionnaire focused on evaluating, from various angles, whether the Board has discharged its duties diligently and with foresight. A committee of Directors is designated to collate individual responses and present them to the Board for deliberation and discussion.

This exercise in critical self-assessment allows the Board to evaluate its performance and overall effectiveness in setting strategies, devising control processes, reading market trends by monitoring micro and macroeconomic factors, and responding to adverse unforeseen situations to further the cause of a learning organization. This process also ensures that the Board is constantly growing intellectually and the responsibility of steering the Bank to new heights of success is discharged effectively and efficiently.

#### **Shareholders**

Shareholding Structure	Rs. in Million	%
Noor Financial Investment Co. Kuwait	4,924	49.11
Pakistan Kuwait Investment Company (Pvt.) Ltd	3,008	30.00
Islamic Development Bank Jeddah	935	9.32
Others	1,160	11.57
Paid up Capital	10,027	100.00



Noor Financial Investment Company is a Kuwaiti investment company engaged in investment and financial activities primarily in Kuwait, the Middle East, Asia and other emerging markets. The company was established as the financing arm of the National Industries Group (NIG), which is one of the largest private sector industrial groups in Kuwait.

Noor Investment provides a broad range of financial services through its investment banking department. These activities/services broadly include private equity, investment strategy & implementation, mergers & acquisition advisory, valuations, hedging & risk management, local/foreign listing, long-term financial planning and innovative structuring. The asset management department of the company also engages in managing proprietary and client portfolios of quoted and unquoted securities, real estate and funds in Kuwait, GCC and the MENA region.



Pakistan Kuwait Investment Company (Private) Limited (PKIC), a joint venture between the Governments of Pakistan and Kuwait was established in 1979. PKIC is one of the most respected and profitable institutions in Pakistan. The company, operating for over 30 years in Pakistan, is engaged in investment and development banking activities in Pakistan. PKIC is the first financial institution in Pakistan that has been rated AAA (triple A) for the long-term by both PACRA and JCR-VIS Credit Rating Company, an affiliate of Japan Credit Rating Company.



Islamic Development Bank (IDB) is located in Jeddah and is an International Financial Institution established in 1975 in pursuance of a declaration by the Conference of Finance Ministers of Muslim countries to foster economic development and social progress in member (Islamic) countries. IDB has an equity of approximately USD 9 billion and enjoys presence in 56 member countries. The Bank participates in equity capital and grants loans for productive projects and enterprises besides providing financial assistance in other forms for economic and social development.

I came to
Interest-free banking
because it seemed
like the
right thing to do.
The excellent
service and
product range
made me shift all
my personal and
business
accounts to
Meezan Bank.

Peter Charles

a Meezan Bank customer since 2013

With Islamic banking I thought that I would lose out on value added services.

I'm happy to say, I was totally mistaken!

**Syed Mohammad Amir Zaheer** 

a businessman & avid user of services like Internet Banking & SMS Alerts who switched his personal & business accounts to Meezan Bank in 2009

Pakistan's first and largest Islamic bank, Meezan Bank, offers a range of Shariahcompliant products and services to cater your financial needs. There has never been a better time to make the switch to Islamic banking – so go ahead, do something you can be proud of – move to Islamic banking today.





### **Corporate Profile**

Meezan Bank, Pakistan's first and largest Islamic bank, is one of the fastest growing financial institutions in the banking sector of the country. Founded with the Vision of establishing 'Islamic banking as banking of first choice', the Bank commenced operations in 2002, after being issued the first ever Islamic commercial banking license by the State Bank of Pakistan.

Meezan Bank is a publicly listed company sponsored by leading financial institutions from Pakistan and the Middle East. The Bank offers a complete range of Islamic banking products and services through a retail banking network of more than 570 branches in over 140 cities, making it the 8th largest banking network in Pakistan.

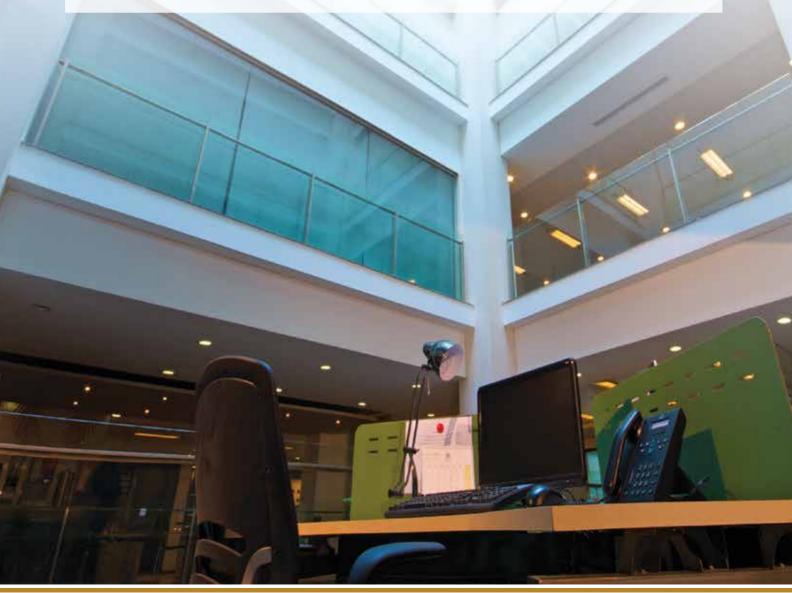
Meezan Bank has a strong Shariah-compliance setup that comprises of a dedicated Product Development and Shariah Compliance Department, a Resident Shariah Board Member and a Shariah Supervisory Board comprising of internationally renowned Shariah scholars. The Bank is well-recognized for its product development capability, Islamic banking research and advisory services, at both national and international levels.

#### **Credit Rating**

	2016	2015
Long Term	AA	AA
Short Term	A1+	A1+

The JCR-VIS Credit Rating Company Limited, an affiliate of Japan Credit Rating Agency, Japan, has reaffirmed the Bank's long-term entity rating of AA (Double A) and short-term rating at A1+ (A One Plus) with stable outlook. The short-term rating of A1+ is the highest standard in short-term rating. The rating indicates sound performance indicators of the Bank.

Meezan Bank is the only full-fledged Islamic bank with AA credit rating in the Islamic banking industry of Pakistan.



# **Awards and Recognition**

# 2016 Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan

Best Islamic Bank for Treasury Management

- Global award

Runner-up 'Most Innovative Islamic Bank'

- Global award

Pakistan Deal of the Year

#### Global Finance - New York

Best Islamic Bank in Pakistan The Innovators - 'Innovator in Islamic Finance 2016'

#### Asset Triple A - Hong Kong

Best Islamic Bank in Pakistan

Best Bank for Digital Innovation

Best Digital Banking Product Meezan UPaisa

Best Retail Bank

Best Trade Finance Bank

Best Investment Bank

Sukuk House of the Year

Best Deal, Pakistan

## Islamic Finance Forum of South Asia

Gold Award for 'Islamic Bank of the Year

Capital Markets Service Provider of the Year Islamic Microfinance Company/

Project of the Year

Advisory Services Provider of the Year

### The Banker - United Kingdom

Islamic Bank of the Year, Pakistan

#### **Pakistan Banking Awards**

Best Islamic Bank

#### **CFA Society of Pakistan**

Islamic Bank of the Year

#### **South Asian Federation of Accountants** (SAFA)

'Certificate of Merit' - Best Presented Annual Report Awards

#### **ICAP & ICMAP**

2<sup>nd</sup> Position - BCR Awards - Banking sector

### **Employers Federation of Pakistan**

1st Prize - Best HRM Practices 2016

### PakWheels.com - People's Choice Awards

'Most Popular Bank' in Pakistan's Islamic Auto Financing sector

#### RTC-3 Potentials of Islamic Banking Forum

Largest Islamic Bank in Pakistan

#### 2015

#### Global Islamic Finance Awards (GIFA)

Shariah Authenticity Award

#### Islamic Finance News (IFN) - Malaysia

Best Islamic Retail Bank - Global Award 3rd Best Overall Islamic Bank

- Global Award

Best Islamic Bank in Pakistan

Pakistan Deal of the Year

#### Asset Triple A - Hong Kong

Best Islamic Bank in Pakistan

Best Islamic Retail Bank in Pakistan

Best Islamic Trade Finance Bank in Pakistan

Best Islamic Investment Bank

Best Sukuk House in Pakistan

Best Islamic Trade Finance Deal

#### Global Finance - New York

Best Islamic Financial Institution in Pakistan

#### AsiaMoney

Best Islamic Bank in Pakistan

#### The Banker - United Kingdom

Top Islamic Bank in Pakistan

#### South Asian Financial Disclosure Index Rankings

Leading Islamic Bank of the region Ranked 10th in the top 15 global Islamic

#### **CFA Society of Pakistan**

Islamic Bank of the Year

Corporate Finance House of the Year

#### MasterCard Innovation Forum 2015

Best Shariah Compliant Product

- MasterCard, Titanium Debit Card

#### South Asian Federation of Accountants (SAFA)

Best Presented Accounts Award - Private Sector Bank

#### **ICAP & ICMAP**

3rd Position - BCR Awards - Banking sector

#### Pakistan Observer

Largest Islamic Bank

#### Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan Musharakah Deal of the Year

#### AsiaMoney

Best Islamic Bank in Pakistan

#### **CFA Society of Pakistan**

Islamic Bank of the Year

#### Asset Triple A - Hong Kong

Best Islamic Bank in Pakistan

Best Islamic Retail Bank in Pakistan

Best Islamic Trade Finance Bank in Pakistan

Sukuk House, Pakistan

Best Deal, Pakistan

Highly Commended - Best Islamic

Structured Trade Finance

Highly Commended Best Deal - Pakistan

#### **ICAP & ICMAP**

3<sup>rd</sup> Position - BCR Awards - Banking sector

#### South Asian Federation of Accountants (SAFA)

Best Presented Accounts Award

- Private Sector Banks

#### The Banker - United Kingdom

Top Islamic Bank in Pakistan

### Rozee.pk

Top Employer in the Islamic Banking Industry

### 2013

#### AsiaMoney

Best Islamic Bank in Pakistan

### **CFA Society of Pakistan**

Islamic Bank of the Year

Corporate Finance House of the Year (Fixed Income)

#### Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan Ijarah Deal of the Year

Pakistan Deal of the Year

### Global Islamic Finance Awards (GIFA)

Best Research and Development in Islamic Finance

### **Global Finance - New York**

Best Islamic Financial Institution in Pakistan

#### Asset Triple A - Hong Kong

Best Islamic Bank in Pakistan

Best Islamic Retail Bank in Pakistan

Best Islamic Trade Finance Bank in Pakistan Highly Commended Best Islamic Deal Pakistan

#### **ICAP & ICMAP**

3rd Position - BCR Awards - Banking sector

#### 2012

#### **CFA Association Pakistan**

Islamic Bank of the Year

#### Asset Triple A - Hong Kong Best Islamic Bank in Pakistan

Best Islamic Trade Finance Bank in Pakistan

Best Islamic Retail Bank in Pakistan

Best Islamic Deal - Pakistan

Highly Commended Deal - Pakistan

#### Global Finance - New York

Best Islamic Financial Institution in Pakistan

#### Islamic Finance News (IFN) - Malaysia

Best Deals of the Year

#### AsiaMoney

Best Islamic Bank in Pakistan

#### ICAP & ICMAP

4th Position - BCR Awards - Banking sector

#### **CFA Association Pakistan**

Islamic Bank of the Year

#### Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan

#### Best Deal of the Year

Asset Triple A - Hong Kong Best Islamic Bank in Pakistan

Best Islamic Trade Finance Bank in Pakistan

#### Best Islamic Deal - Pakistan

Global Finance - New York Best Islamic Financial Institution in Pakistan

#### **CFA Association Pakistan**

Islamic Bank of the Year

#### Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan

AsiaMoney

Best Islamic Bank in Pakistan

**Global Finance - New York** Best Islamic Financial Institution in Pakistan

#### 2009 Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan

#### Best Deal of the Year

Global Finance - New York Best Islamic Financial Institution in Pakistan **ICAP & ICMAP** 

5th Position - BCR Awards - Banking sector

### 2008

### Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan

Best Deal of the Year

**Global Finance - New York** Best Islamic Financial Institution in Pakistan

**ICAP & ICMAP** 4th Position - BCR Awards - Banking sector

### Islamic Finance News (IFN) - Malaysia

Best Islamic Bank in Pakistan









Establishment of Al Meezan Investment Bank

Riba-Free Certificates of Islamic Investment launched

## 2002





first Islamic Commercial Banking license by SBP. Now a full-fledged scheduled Islamic commercial bank, it is renamed as Meezan Bank

Deposit base stood at Rs. 5.08 billion





Pakistan's first Shariah-compliant Auto Finance product is launched



# 2003



Al Meezan Investment Management Ltd. becomes a subsidiary of Meezan Bank through acquisition of majority shares

Branch network reaches 10 branches nationwide while the deposit base grows to Rs. 7.7 billion





Pakistan's first Shariah-compliant Housing finance product is launched

# 2004

Meezan Bank acts as the Shariah Structuring Advisor for the historic transaction of international Sukuk offering for USD 600 million under a mandate awarded by the Government of Pakistan

Deposit base grows to Rs.13.7 billion

Number of branches reaches 16



A 24/7 Call Center is established

ATM/Debit Cards and ATMs are introduced

Online Banking is launched across all branches

SBP establishes a dedicated Islamic Banking Department and constitutes a Shariah Board



Meezan Bank wins Best **Islamic Bank in Pakistan** 

Islamic Finance news *fwards* 

Dollar Mudarabah Certificates and Special Musharkah Certificates launched for liquidity management and inter-bank market

Deposit base grows to
Rs. 22 billion
Number of branches reaches 28

Meezan Islamic Institution Deposit Account launched as a product tailored for Islamic Financial Institutions enabling them to manage their excess liquidity through a checking account with Meezan Bank 2006



Internet Banking launched

2007



Branch network reaches the milestone number of 100 branches in 31 cities



Import/Export business reaches Rs. 70 billion Deposit base grows to Rs. 54 billion

Best Islamic Bank in Pakistan

Islamic Finance news

Introduction of Istisna financing for working capital needs of customers



2008



Branch Network expands to 40 cities

Deposit base grows to Rs. 70 billion

Introduction of Tijarah financing allowing customers to raise funds for financing of stocks of finished goods

Dedicated Islamic Banking Training Centers established in 3 cities







Corporate Report Award

Best Islamic Financial Institution in Pakistan



Best Islamic Bank in Pakistan Best Deal of the Year

Islamic Finance pews *fiwards* 

Launch of first Government of Pakistan Ijarah Sukuk



Deposit base crosses
Rs.100 billion

Bank handles more than Rs.100 billion of Import/ Export business



Meezan VISA Debit Cards launched

### **ASIAMONEY**

Best Islamic Bank in Pakistan





Best Islamic Financial Institution in Pakistan



Best Islamic Bank in Pakistan



Profit/Return earned on financing and investment activities exceed Rs. 10 billion

Launched Meezan

Implementation of new core banking application T24



2010



Total deposits reach
Rs. 131 billion
Import/ Export
Business volume
Rs. 143 billion

Best Islamic Financial Institution in Pakistan



Best Islamic Bank in Pakistan

**Islamic Finance** pews

38 Islamic Banking seminars held in 23 cities, attended by over 4,400 participants

financing product for the development of partnerships between Islamic and Microfinance banks

# Business Plus

and Meezan Euro Savings Account as well as Meezan Pound Savings Account launched

among the top three auto-finance providers in the country

2011



9<sup>th</sup> largest bank in Pakistan in terms of branch network



Total assets cross Rs. 200 billion







PAKISTAN

Islamic Bank of the Year



Best Islamic Bank in Pakistan Best Islamic Trade Finance Bank in Pakistan Best Islamic Deal Pakistan



Best Islamic Bank in Pakistan Best Deal of the Year



support agreement with

Amāna Bank 🌼 in Sri Lanka



110 Customers'
Appreciation Days and
27 Islamic Banking
seminars held across
the country

Launch of Running Musharakah for working capital requirements of corporate customers

2012













Best Islamic Bank in Pakistan Best Islamic Trade Finance Bank in Pakistan Best Islamic Retail Bank in Pakistan Best Islamic Deal - Pakistan



Best Deals of the Year Pakistan

### **ASIAMONEY**

Total deposits cross Rs. 230 billion



Launch of Meezan Visa Platinum Debit Card

MEEZAN PREMIUM
BANKING

Launch of Meezan Premium Banking & Premium Banking Centers

Launch of Mock Branches for staff training



Batch Hiring of over 550 employees

Official facebook Page crosses 85,000 Fans



Total deposits reach Rs. 289 billion

**ASHAMONEY**Best Islamic Bank in Pakistan



Islamic Bank of the Year Corporate Finance House of the Year (Fixed Income)



Best Islamic Bank in Pakistan Deals of the Year-Pakistan

Best Islamic Financial Institution in Pakistan





Government of Pakistan Inominates Mr. Irfan Siddiqui & Dr. Muhammad Imran Ashraf Usmani as members of Steering committee of Islamic banking

Agreement with Ethical Finance Limited for establishing first Islamic commercial bank in Republic of Mauritius



Best Islamic Bank in Pakistan Best Islamic Retail Bank in Pakistan Best Islamic Trade Finance Bank in Pakistan Highly Commended Best Islamic Deal Pakistan



GLOBAL ISLAMIC FINANCE AWARD
Best Research and
Development in Islamic
Finance

Launch of SMS Banking

Official facebook, Page crosses 130,000 Fans

## 2014





#### **ASIAMONEY**

















## 2015

**7**<sup>th</sup> **largest** bank in terms of branch network



Meezan Bank acquires Pakistan operations of HSBC Oman



Agreement Signing with Karandaaz Pakistan

Total deposits reach Rs. 472 billion



Meezan Upaisa - World's First Islamic Branchless Banking Service





Islamic Bank of the Year orate Finance House of the year

Islamic Finance pows

Best Islamic Retail Bank Best Islamic Bank in Pakistan 3rd Best Overall Islamic Bank Pakistan Deal of the Year

Best Islamic Financial Institution in Pakistan













Centers of Excellence in Islamic Finance established at IBA, LUMS and IMSciences (Peshawar)

Meezan Bank's First Hajj booths at Haji Camp

Accidental Death and Permanent Disability and ATM Cash Withdrawal Takaful coverage (Islamic Insurance) of up to Rs 1 million for all account holders



Online Account Opening Form Launched

### 2016



8<sup>th</sup> largest bank in Pakistan in terms of branch network

Best Islamic Bank in Pakistan



Pakistan Banking Awards

The **Banker** 

Islamic Bank of the Year Pakistan



Islamic Bank of the Year
Capital Markets Service Provider
of the Year in Pakistan
Islamic Microfinance
Company/Project of the Year'
Pakistan for Meezan UPaisa
Advisory Services Provider
of the Year



Islamic Bank of the Year



Best Islamic Bank for Treasury Management - Global Award Most Innovative Islamic Bank - Global Award Runner-up Best Islamic Bank in Pakistan Pakistan Deal of the Year



Best Islamic Bank in Pakistan Best Bank for Digital Innovation Best Digital Banking Product Best Retail Bank Best Trade Finance Bank Best Investment Bank Sukuk House of the Year Best Deal Pakistan



Best Islamic Bank in Pakistan Innovator in Islamic Finance 2016

Meezan Bank and Pak China Investment Company Limited enter into Strategic Cooperation Alliance to Capitalize CPEC Opportunities



Strategic partner of 1st World Islamic Finance Forum organized by IBA CEIF

Launch of New Corporate Website



Official facebook. Page crosses 1 Million Fans

### **Board of Directors**

#### Riyadh S. A. A. Edrees Chairman

Mr. Riyadh S.A.A. Edrees has been a Director of Meezan Bank since October 2012. He is the Chairman of the Board and also the Chairman of the Board Human Resources and Remuneration Committee. He has also previously served as the Vice Chairman of Meezan Bank.

Mr. Riyadh S.A.A. Edrees holds a B.Sc. degree in Chemical Engineering from Newcastle Upon Tyne University, U.K. and M.Sc. in Chemical Engineering from Kuwait University. His skills and experience encompass a wide range of industries and various roles including Executive Manager at Investment & Mega Projects National Industries Group Holding, Assistant Lecturer at Kuwait University, Vice Chairman at Gas & Oil Fields Services Co. (GOFSCO), Vice President and Board member at Eastern United Petroleum Services Kuwait, Director at Sajaa Gas Private Limited Co. UAE, Board member at K-Electric, Kuwait Ceramic Company Kuwait, United Gas Transmissions Company Limited Co. UAE and Kuwait Rock Company.

#### Directorships and other recent offices held:

- Deputy CEO, Investment & Mega Projects, National Industries Group Holding
- Chairman, Privatization Holding Co. Kuwait
- Vice Chairman, Middle East Complex for Eng, Electronics and Heavy Industries Co. Jordan
- Board Member, Ikarus Petroleum Industries Kuwait
- Board Member, Saudi International Petrochemical Company (SIPCHEM) KSA
- Board Member, Noor Financial Investment Co. Kuwait
- Board Member, Airport International Group Jordan
- Board Member, Investment Committee of Bunyah Fund of the Kuwait Investment Co. Bahrain
- Advisory Board Member, sZOL-U.K.
- Advisory Board Member, Cleantech I & II Zouk Venture Limited U.K.
- Advisory Board Member, Markaz Energy Fund Kuwait.

#### Faisal A. A. A. Al-Nassar

Mr. Faisal A.A.A. Al-Nassar has been a Director of Meezan Bank since March 2015. He is a Board member and also the Chairman of the Board Risk Management Committee.

Mr. Faisal A.A.A. Al-Nassar has a Bachelors degree in Accounting and Finance from Kuwait University and has held many senior management positions in the finance industry including Corporate Affairs Executive Manager at National Industries Group Holding Co., Auditor for government agencies in Kuwait Bureau of Accountancy and Head of Taxation Department, Ministry of Finance, Kuwait.

#### Directorships and other recent offices held:

■ Deputy Chief Executive Officer, Finance and

Administration at National Industries Group Holding Co.

- Chairman and CEO, Al Durra National Real Estate Company
- Chairman, Noor Executive Committee
- Chairman, Shorfat al Safwain KSA
- Chairman, Durrat Alshameya Investment in KSA
- Chairman, Director and Chairman Audit Committee, Abu Dhabi Marina Real Estate Investment Company
- Vice Chairman, Director, Noor Al Salehia Real Estate
- Director, Noor Financial Investment Company
- Director, Noor Audit Committee
- Director, Noortel
- Director, Gas & Oilfield Services Company (GOFSCO)
- Director, Investment Committee and Arabic Investment Group, Egypt
- Director, Kuwait Finance House-Central Bank of Kuwait

#### Bader H. A. M. A. Al-Rabiah

Mr. Bader H.A.M.A. Al-Rabiah has been a Director of Meezan Bank since November 2015.

Mr. Bader H.A.M.A. Al-Rabiah has a strong academic background in accounting and a focused experience in investments honed over the past 12 years. He was involved in establishing the Real Estate Investment Department at Noor Financial Investment Company and served as the Chairman at Arab Investment, Real Estate and Agricultural Development Group, Egypt.

#### Directorships and other recent offices held:

- Chairman & CEO, Noor Salhia Real Estate Company
- Chairman, Palms Agro Production
- Director and Chairman of the Audit Committee, Osoul Investment Company
- Director, Noor Financial Investment Co.
- Director, International Hotels Group
- Reserve Director, Kuwait Finance House

#### **Mansur Khan**

Mr. Mansur Khan is the Managing Director of Pak Kuwait Investment Co. Ltd since February 17, 2014. He has over 25 years of diversified experience, and a proven track record in Development/Commercial/Investment Banking. He has done Masters in Business Administration (with distinction) from Pace University, New York, USA; majoring in Financial Management.

Mr. Khan has served as President / CEO of Zarai Taraqiati Bank Limited (ZTBL), Small and Medium Enterprises (SME) Bank Limited, Managing Director of Punjab Small Industries Corporation (PSIC) and the Sudanese Microfinance Development facility (SMDF). He has international experience of working in Asia, Africa, USA, Europe and the Middle East. Prior to joining Pak Kuwait as Managing Director, he was associated with Weidemann Associates Inc., a Crown Agents USA company.

Mr. Khan was a fighter pilot in the Pakistan Air Force from 1970 to 1978.

He held Directorships in Sudanese Microfinance Development Facility, Zarai Taraqiati Bank Ltd, National Commodity Exchange Ltd, Saudi Pak Agricultural & Investment Company Ltd, National Database & Registration Authority, Kissan Support Services Ltd, SME Bank Ltd, SME Leasing Ltd, TMT venture Capital Fund, Small and Medium Enterprise Dev. Auth, Business Competitiveness/Support Funds, Punjab Small Industries Corporation and Pakistan Steel Mills.

A Certified Director from Pakistan Institute of Corporate Governance (PICG), Mr. Khan currently serves on the boards of PKIC, The General Tyre and Rubber Co. of Pakistan Ltd, National Clearing Co. Pakistan Ltd and Meezan Bank Limited.

#### Alaa A. Al-Sarawi

Mr. Alaa A. Al-Sarawi has been a Director of Meezan Bank since January 2009. He is also a member of the Board Risk Management Committee.

Mr. Alaa A. Al-Sarawi holds a Bachelors of Business Administration, Minor in Government from Eastern Washington University in 1995 and a Diploma in Accounting from Kuwait Business College in 1990. He has held various senior management positions including Investment Supervisor at Boubyan Bank from Feb 2005 to Feb 2007, Senior Investment Manager at Al-Ahlia Investment Company from Apr 2001 to Jan 2005 and Senior Investment Officer at Wafra International Investment Company from May 1999 to Mar 2001. Mr. Alaa A. Al-Sarawi did the Investment Trainee Program at the Kuwait Investment Authority and overseas assignment with JP Morgan N.Y. in 1996.

#### Directorships and other recent offices held:

- Senior Investment Manager, Hedge Funds Section, Alternative Investments Sector, Kuwait Investment Authority (Mar 2007 – Present)
- Director, Arabian Sea Enterprises Limited (2015 – Present)
- Director, Arabian Gulf Enterprises Limited (2015 Present)
- Director, Meezan Bank Limited (Jan 2009 – Present)

#### Syeda Azra Mujtaba

Mrs. Syeda Azra Mujtaba has been a Director of Meezan Bank since January 2015. She is also a member of the Board Audit Committee.

Mrs. Syeda Azra Mujtaba holds an M.Sc. degree from Quaid-e-Azam University, Islamabad and a Bachelor's degree from St. Joseph's College, University of Karachi. She has served as Additional Finance Secretary, Ministry of Finance, Govt. of Pakistan. She has also held various senior management positions including Member (SP&S) at FBR (HQ) - Islamabad, Member Directing Staff at National Defence University - Islamabad, Chief (HRM Wing) Federal Board of Revenue - Islamabad, Commissioner (TFC/IP) in large Taxpayer Unit, FBR - Islamabad, Chief in Federal Board

of Revenue (HQ), Commercial Counselor, Embassy of Pakistan - Italy, Deputy Secretary at Prime Minister's Secretariat - Islamabad and Additional Director at Central Board of Revenue - Islamabad. Furthermore, she has served as Deputy Commissioner and Income Tax Officer in different regions and cities of Pakistan. Her extensive career also includes services as the Director of Sui Southern Gas Company Limited and Pakistan Steel Mills.

#### **Muhammad Zarrug Rajab**

Mr. Muhammad Zarrug Rajab has been a Director of Meezan Bank since 2015.

Mr. Muhammad Zarrug Rajab holds a Bachelors degree in Commerce from Libyan University and is a Fellow Chartered Accountant (England & Wales). He has held various senior management positions including Director at Bahrain Islamic Bank (BISB), Board Member at BISB Bahrain and Al Meezan Investments Pakistan and at Islamic Development Bank Jeddah. He has also held the prestigious positions of Auditor General of Libya, Minister of Treasury Libya and Governor of Libyan Central Bank.

#### **Mohammad Abdul Aleem**

Mr. Mohammad Abdul Aleem is a Fellow Chartered Accountant (FCA) and a Fellow Cost & Management Accountant (FCMA). He has worked for 16 years in senior management positions with Engro Corporation Ltd and Esso Singapore. Thereafter, he worked for another 14 years with British American Tobacco Group UK (BAT) in Pakistan and overseas. His career also includes working for over 10 years as CEO of BAT operations in Cambodia, Mauritius and Indian Ocean.

Since 2004, he has served on senior positions with large government owned organizations in Pakistan. His last assignment was as the Managing Director, Pakistan State Oil Company Limited. Currently, he is the CEO/ Secretary General of Overseas Investors Chamber of Commerce & Industry.

He is presently serving on the Board of Directors of Meezan Bank Ltd., Dawood Hercules Corporation Ltd and Engro Corporation Ltd.

#### **Noorur Rahman Abid**

Mr. Noorur Rahman Abid has been a Director of Meezan Bank since January 2014. He is also a member of the Board Audit Committee and Board Human Resources and Remuneration Committee.

Mr. Noorur Rahman Abid is a Fellow Chartered Accountant from Institute of Chartered Accountants in England and Wales and has held several senior management positions including Assurance Leader for Ernst & Young Middle East and North Africa, Engagement Partner for audits of a large wholesale bank based in Bahrain as well as the largest Investment bank based in Bahrain, Chairman of Auditing Standards Committee and Deputy Chairman of Accounting and Auditing Standards Board of AAOIFI (Accounting and Auditing Organization for Islamic Financial Institutions). He played an instrumental role in promoting several

successful initiatives, including the Islamic Banking Center of Excellence in Bahrain and was declared winner of the World Islamic Banking Conference 2012 Industry Leadership Award in recognition of his contribution to Islamic Banking.

#### Directorships and other recent offices held:

- Member of Board of Trustees, Accounting and Auditing Organization for Islamic Financial Institutes
- Director, Kuwait Finance House, Kuwait
- Director, Kuwait Finance House, Bahrain
- Member of Audit Committee, VC Bank, Bahrain
- Director, Al Shaheer Corporation Ltd

#### Talal S. A. Al-Shehab

Mr. Talal S. A. Al-Shehab has been a Director of Meezan Bank since November 2015.

Mr. Talal S. A. Al-Shehab holds a Bachelors degree in Accounting and Auditing from Kuwait University, Certificate in Credit Management from Institute of Banking Studies and American Business Accounting Certificate from Kuwait Association for Accountants. He started his career in the Taxation Department in the Ministry of Finance, Kuwait and has held senior management positions including Manager of Corporate Banking Division at Ahli United Bank and Corporate Finance Manager at Warba Investment Company.

#### Directorships and other recent offices held:

- Acting CEO, Al-Masar Leasing and Investment Company
- Chairman and Acting CEO, Priority Automobile Company
- Chairman, National Information Technology Company
- Director, Al-Reyada Finance & Investment Company
- Director, Unicapta Consultant Company
- Director, Marsa Abu Dhabi R/E Investment Company
- Independent Board Member, Amar Finance & Investment Company

#### Irfan Siddiqui President & CEO

Mr. Irfan Siddiqui is the founding President and Chief Executive Officer of Meezan Bank. He is also a member of the Board Human Resources and Remuneration Committee. Having articled with Coopers & Lybrand, London from 1975-1979, Mr. Irfan Siddiqui qualified as a Chartered Accountant from the Institute of Chartered Accountants in England and Wales. He has held several senior management positions including Chief Executive Officer at Al-Meezan Investment Bank Limited, General Manager at Pakistan Kuwait Investment Company, Advisor to the Managing Director at Kuwait Investment Authority, Manager Finance and Operation at Abu Dhabi Investment Company and Senior Business Analyst at Exxon Chemical (Pakistan) Ltd.

#### Directorships and other recent offices held:

- Member of Government of Pakistan Steering Committee for 'Promotion of Islamic Banking in Pakistan'
- Member of Board of Trustees, Accounting and

- Auditing Organization for Islamic Financial Institutions (AAOIFI), Bahrain
- Chairman, Institute of Bankers Pakistan (IBP) Sub Committees for Academic Board and Finance Committee

# **Ariful Islam**Deputy CEO & Executive Director

Mr. Ariful Islam joined the Bank as its first Chief Operating Officer in April 1999. He is presently the Bank's Deputy CEO and an Executive Board member. He is also a member of the Board Risk Management Committee as well as a member of several management committees of the Bank.

Mr. Ariful Islam qualified as a Chartered Accountant from the Institute of Chartered Accountants in England and Wales in 1982. He is also a Fellow Member of the Institute of Chartered Accountants in Pakistan. He worked with KPMG (formerly Peat Marwick Mitchell & Co., London Office) before moving back to Pakistan in 1985. He has over 30 years of banking experience and has held several senior management positions including Executive Vice President & Regional Manager South at Faysal Bank Limited and Senior Executive Vice President & Head of Investment Banking at MCB Bank Limited.

#### Directorships and other recent offices held:

- Chairman of the Board, Al-Meezan Investment Management Limited
- Chairman of the HR Committee, Al Meezan Investment Management Limited.
- Director, Atlas Battery Limited

# **Shariah Supervisory Board**

## Justice (Retd.) Muhammad Taqi Usmani Chairman

Justice (Retd.) Muhammad Taqi Usmani is a renowned figure in the field of Shariah, particularly in Islamic Finance. He currently holds advisory positions in a number of financial institutions practicing Islamic Banking and Finance.

Justice (Retd.) Muhammad Taqi Usmani has vast experience in Islamic Shariah, teaching various subjects on Islam for more than 50 years. He has served as a Judge in the Shariat Appellate Bench, Supreme Court of Pakistan from 1982 to 2002. He is also the Editor of the magazine Albalagh (a weekly publication of Jamia Darul Uloom, Karachi) as well as an active contributor of articles in leading Pakistani newspapers.

Justice (Retd.) Muhammad Taqi Usmani graduated from Punjab University, Pakistan in 1970 and also holds an LL.B. from Karachi University, Pakistan. Prior to these, he completed the Takhassus course, which is the specialization course of Islamic Fiqh and Fatwa (Islamic Jurisprudence) from Jamia Darul Uloom Karachi, Pakistan.

In March 2004, His Highness Sheikh Mohammad Bin Rashid Al Maktoum (Dubai Crown Prince and UAE Minister of Defense) presented a special award to Justice (Retd.) Muhammad Taqi Usmani in recognition of his lifetime service and achievement in Islamic Finance at the occasion of International Islamic Finance Forum, Dubai, which is one of the biggest events in the Islamic Finance Industry.

#### **Current Board Memberships:**

- Vice President and Shaikul-Hadith, Jamia Darul Uloom, Karachi
- Chairman, International Shariah Standard Council set up by the Accounting and Auditing Organization for Islamic Financial Institutions, Bahrain.
- Member, Islamic Figh Academy of Rabita-al-'Alam-e-Islami, Makkah
- Permanent Member International Islamic Figh Academy, Jeddah, sponsored by OIC
- Chairman Centre for Islamic Economics Pakistan since 1991
- Chairman Shariah Board Central Bank of Bahrain
- Chairman Shariah Board Abu Dhabi Islamic Bank, U.A.E.
- Chairman Shariah Board Meezan Bank Ltd., Karachi, Pakistan
- Chairman Shariah Board International Islamic Rating Agency, Bahrain
- Chairman Shariah Board Pak-Kuwait Takaful, Karachi
- Chairman Shariah Board Pak-Qatar Takaful, Karachi
- Chairman Shariah Board Arif Habib Investments Pakistan International Islamic Fund, Karachi
- Member Shariah Board Arcapita Investment Fund, Bahrain
- Member Unified Shariah Board Islamic Development Bank Jeddah
- Member Shariah Board Guidance Financial Group, USA

#### **Awards Received**

Avai do necerved	
His Highness King Abdullah (of Jordan) Award	2011
Wisamul Istiqlal Award presented by	
His Highness King Abdullah of Jordan	2010
His Highness Prince Muhammad bin	
Raashid Aal Maktoom Award	2004
Lifetime Achievement Award presented by the	
Islamic Business and Finance Magazine	2011
IDB Prize in Islamic Banking and Finance	2014

#### Sheikh Esam Mohamed Ishaq

**Board Member** 

Born in Bahrain, Sheikh Esam Mohamed Ishaq graduated from McGill University, Montreal, Canada and also studied Shariah with a number of Sheikhs in the traditional manner.

He is a member of the High Council of Islamic Affairs of the Government of Bahrain and holds various Shariah positions in many social, commercial and educational institutions. Currently he also teaches Fiqh, Aqeeda and Tafseer courses in various Centres of Islamic Studies, supervised by the Ministry of Islamic Affairs in Bahrain.

He holds memberships of the following institutions:

- The Governance Board of Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI), Bahrain
- The Shariah Supervisory Committee of the Maldives Monetary Authority (MMA), Maldives
- The Shariah Panel of International Islamic Financial Market (IIFM), Bahrain
- The International Advisory Panel of Islamic Banking and Finance Institute Malaysia (IBFIM), Malaysia

In addition to membership of the Shariah Supervisory Boards of a number of local, regional and international Islamic Financial Institutions (IFIs), he is the Chairman of Shariah Supervisory Boards of the following IFIs:

- The Family Bank for Microfinance, Bahrain
- Seera Islamic Bank for Investments, Bahrain
- Investment Dar Bank, Bahrain

Furthermore, Sheikh Esam is Chairman of the Muslim Educational Society, Vice Chair & Shariah Advisor for Discover Islam Centre & member of the Board of Trustees of Al- Iman Islamic Schools, Bahrain.

#### Dr. Muhammad Imran Ashraf Usmani

Resident Shariah Board Member

Dr. Mufti Muhammad Imran Ashraf Usmani, son of Justice (Retd.) Mufti Muhammad Taqi Usmani, graduated with specialization in Islamic Fiqh (Islamic jurisprudence) from Jamia Darul-Uloom, Karachi, where he has been teaching Fiqh since 1990. He also holds an LL.B and Ph.D. in Islamic finance. He is a member of the administration board of Jamia Darul-Uloom, Karachi. Presently Dr. Usmani is the Resident Shariah Board Member at Meezan Bank and is responsible for Research and Product Development of Islamic banking products, advisory for Shariah-compliant banking and supervision of Shariah Audit & Compliance.

Dr. Usmani has served as an advisor / member of Shariah Boards of several renowned institutions since 1997 including the State Bank of Pakistan, HSBC - Amanah Finance, UBS -Switzerland, Guidance Financial Group USA, Lloyds TSB Bank - UK. Japan Bank for International Cooperation (JABIC). Credit Suisse Switzerland, RBS Global, Old Mutual Albarakah Equity & Balanced Funds South Africa, AIG Takaful, ACR ReTakaful Malaysia, Capitas Group USA, Bank of London and Middle East Kuwait, BMI Bank Bahrain, Al Khaliji Bank Qatar, Sarasin Bank Switzerland, DCD Group Dubai, International Centre for Education in Islamic Finance (INCEIF) and other mutual and property funds, Takaful Companies and international Sukuk etc. He is also an Executive Committee Member of AAOIFI (Dubai), Shariah Supervisory Board of International Islamic Financial Market (IIFM) Bahrain and Chairman Academic Board at Institute of Business Administration (IBA)-Centre for Excellence in Islamic Finance (CEIF), Karachi and Member Executive Committee at Centre for Islamic Economics (CIE), Karachi.

Dr. Usmani is the author of numerous publications related to Islamic finance and other Shariah related subjects. He has presented papers in numerous national and international seminars and has delivered lectures at academic institutions including Harvard, LSE, LUMS and IBA.

# **Corporate Information**

#### **Board of Directors**

Riyadh S. A. A. Edrees Faisal A.A.A. Al-Nassar Bader H.A.M.A. Al-Rabiah

Mansur Khan Alaa A. Al-Sarawi Syeda Azra Mujtaba Muhammad Zarrug Rajab Mohammad Abdul Aleem Noorur Rahman Abid Talal S.A. Al-Shehab

Irfan Siddiqui Ariful Islam

**Shariah Supervisory Board** 

Justice (Retd.) Muhammad Taqi Usmani Sheikh Esam Mohamed Ishaq

Dr. Muhammad Imran Ashraf Usmani

**Auditors**A. F. Ferguson & Co.

**Chief Financial Officer** 

Shabbir Hamza Khandwala

**Company Secretary** 

Muhammad Sohail Khan (With effect from January 5, 2017)

**Registered Office** 

Meezan House C-25, Estate Avenue, SITE, Karachi-Pakistan.

**Shares Registrar** 

THK Associates (Pvt.) Ltd. 1st Floor, 40-C, Block-6, P.E.C.H.S.,Karachi-75530, Pakistan.

Ph: (92-21) 111-000-322, Fax: (92-21) 35655595

**Contacts** 

PABX: (92-21) 38103500

24/7 Call Centre: 111-331-331 & 111-331-332

Email: info@meezanbank.com Website: www.meezanbank.com

Social Media:

www.facebook.com/MeezanBank

www.linkedin.com/company/meezan-bank-ltd

www.twitter.com/MeezanBankLtd

Chairman (Non-Executive Director)
Vice Chairman (Non-Executive Director)

Non-Executive Director Non-Executive Director Non-Executive Director Non-Executive Director Non-Executive Director Independent Director Independent Director Independent Director President & CEO

Deputy CEO & Executive Director

Chairman

Member

Resident Shariah Board Member

### **Board Committees**

#### **Board Human Resources and Remuneration Committee**

Mr. Riyadh S. A. A. Edrees (Chairman)

Mr. Noorur Rahman Abid

Mr. Irfan Siddigui (President & CEO)

#### Terms of Reference

The Board Human Resources and Remuneration Committee (BHRRC) is responsible for ensuring that the Bank manages its Human Resource in the light of best practices of the industry. The responsibilities of the BHRRC include reviewing and recommending Human Resource management policies to the Board of Directors in the light of local and international best practices, recommending to the Board the selection, evaluation, compensation (including retirement benefits) and succession planning of key personnel, as well as monitoring the training activities of the Bank to ensure that staff are adequately trained for the job they are expected to perform.

#### **Board Risk Management Committee**

Mr. Faisal A.A.A. Al-Nassar (Chairman)

Mrs. Syeda Azra Muitaba Mr. Ariful Islam (Deputy CEO)

#### **Terms of Reference**

The Board Risk Management Committee (BRMC) is responsible for assessing the Bank's policies on all major risk categories including credit, market, liquidity and operational risk and adequacy of the risk management function of the Bank. The BRMC reviews the adequacy of the Bank's capital in accordance with laid down rules and regulations as per Basel Accord. It also reviews the techniques developed and implemented to measure the Bank's risk exposure. Its responsibilities also include evaluating the risk profile and appetite of the Bank and ensuring that systems are in place for monitoring overall risk of the Bank. The Committee reviews exception reports highlighting deviations from the approved policies as well as deliberates on risk related reports including early warning signals of potential risks emerging from the Bank's activities.

#### **Board Audit Committee**

Mr. Mohammad Abdul Aleem (Chairman)

Mr. Noorur Rahman Abid

Mr. Alaa A. Al-Sarawi

Mr. Muhammad Zarrug Rajab

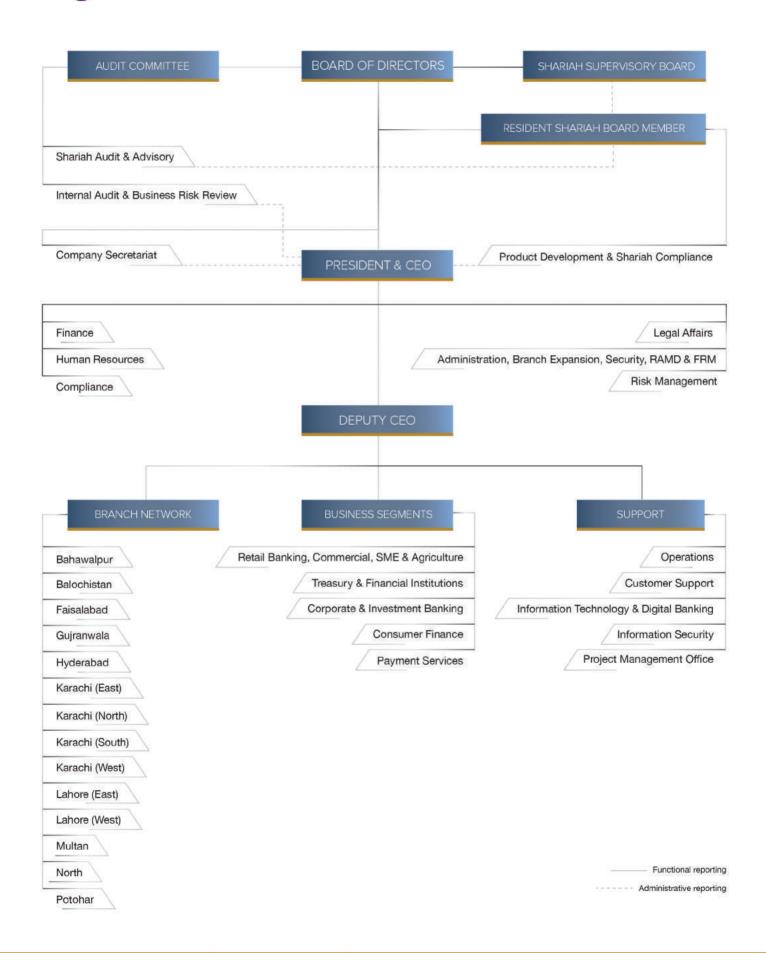
#### Terms of Reference

The Board Audit Committee (BAC) is responsible for determining appropriate measures for safeguarding the Bank's assets, reviewing the quarterly, half-yearly and annual financial statements, reviewing the management letter issued by external auditors and management's response thereto, reviewing the scope and extent of internal audit, consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto, ascertaining that the internal control systems are adequate and effective, determination of compliance with relevant statutory requirements, monitoring compliance with the best practices of corporate governance and identification of significant violations thereof and oversight of implementation of Internal Controls over Financial Reporting (ICFR) program across the Bank and consideration of any other issue or matter as may be assigned by the Board of Directors.

Dates and Attendance of	f												
Board Committees during 2016		Board Human Resources and Remuneration Committee			Board Risk Management Committee				Board Audit Committee				
Name of Director	No. of Meetings Attended	22-Feb-16	25-Apr-16	11-Jul-16	27-Oct-16	21-Feb-16	25-Apr-16	22-Aug-16	26-Oct-16	21-Feb-16	25-Apr-16	22-Aug-16	27-Oct-16
Mr. Riyadh S. A. A. Edrees (Chairman)	4/4	Р	Р	Р	Р	-	-	-	-	-	-	-	-
Mr. Noorur Rahman Abid	4/4	Р	Р	Р	Р	-	-	-	-	-	-	-	-
Mr. Irfan Siddiqui (President & CEO)	4/4	Р	Р	Р	Р	-	-	-	-	-	-	-	-
Mr. Faisal A.A.A. Al - Nassar (Chairman)	4/4	-	-	-	-	Р	Р	Р	Р	-	-	-	-
Mrs. Syeda Azra Mujtaba	4/4	-	-	-	-	P	Р	Р	Р	-	-	-	-
Mr. Ariful Islam (Deputy CEO)	4/4	-	-	-	-	Р	Р	Р	Р	-	-	-	-
Mr. Mohammad Abdul Aleem (Chairman)	4/4	-	-	-	-	-	-	-	-	Р	Р	Р	Р
Mr. Noorur Rahman Abid	4/4	-	-	-	-	-	-	-	-	Р	Р	Р	Р
Mr. Alaa A.Al Sarawi*	4/4	-	-	-	-	-	-	-	-	Р	Р	Р	Р
Mr. Muhammad Zarrug Rajab**	2/3	-	-	-	-	-	-	-	-	N/A	Р	Р	Absent

<sup>\*</sup> Mr. Alaa A.Al Sarawi was appointed as Member of Audit Committee in place of Mrs. Syeda Azra Mujtaba on November 19, 2015 due to reconstitution of Board Committees
\*\* Mr. Muhammad Zarrug Rajab was appointed as Member of Audit Committee on April 25, 2016.

# **Organization Structure**



# **Management Team**

#### **Head Office**

Irfan Siddiqui President & CEO

Ariful Islam Deputy CEO & Executive Director

Arshad Majeed Payment Services

Faiz Ur Rehman Information Technology & Digital Banking
Ijaz Farooq Retail Banking, Commercial, SME & Agriculture

Muhammad Abdullah Ahmed Treasury and Financial Institutions

Muhammad Shoaib Qureshi Consumer Finance

Shabbir Hamza Khandwala Finance

Syed Amir Ali Corporate & Investment Banking

Zia UI Hassan Operations

Ahmed Ali Siddiqui Product Development & Shariah Compliance

Muhammad Raza Customer Support

Munawar Rizvi Administration, Branch Expansion, Security, Remedial Assets

Management & Fraud Risk Management

Syed Tariq Hassan Risk Management
Khalid Zaman Khan Human Resources
Muhammad Sohail Khan Company Secretary

Ebrahim Yakoob Internal Audit & Business Risk Review

Muhammad Ismail Compliance

### Regions

Muhammad Saleem Khan General Manager - North & Potohar Regions Aasim Salim General Manager - Lahore East Region Anwar Ul Hag General Manager - Faisalabad Region Kazi Muhammad Aamir General Manager - Karachi East Region Muhammad Abid General Manager - Karachi West Region Syed Salman Ahmed Regional Manager - Lahore West Region Aamir Ali Durrani Regional Manager - Balochistan Region Regional Manager - Bahawalpur Region Khalid Masood Regional Manager - Karachi North Region Mateen Mahmood Mashkoor A.G. Khan Regional Manager - Karachi South Region

Moazzam Saeed Khan

Muhammad Tufail

Regional Manager – Gujranwala Region

Rahim Bux Memon

Regional Manager – Hyderabad Region

Regional Manager – Hyderabad Region

#### **Resident Shariah Board Member**

Dr. Muhammad Imran Ashraf Usmani

# **Management Committees**

#### **Asset Liability Management Committee**

President & CEO - Chairman
Deputy CEO - Alternate Chair
Chief Financial Officer & Group Head Finance
Group Head Retail, Commercial
SME & Agriculture Finance
Group Head Corporate & Investment Banking
Group Head Risk Management
Group Head Treasury & Financial Institution

#### **Terms of Reference**

The Asset Liability Management Committee (ALCO) is responsible for reviewing the Asset and Liability structure of the Bank, monitoring the liquidity situation, evaluating asset classes and taking decisions with regards to risks and rewards associated with purchasing and selling of these assets. Market and Liquidity risks are examined based on stress testing exercises and gap analysis while considering the overall economic environment of the country. The ALCO is also responsible for monitoring policy rate movements and taking necessary steps across all assets and liabilities to ensure that the overall profitability of the Bank is maximized. This is mainly performed by alterations in the profit rates offered across different deposit products. It is also responsible for ensuring that the Bank's overall operations are fully compliant with regulatory framework for the business as provided by the State Bank of Pakistan.

#### **Business Continuity Steering Committee**

Deputy CEO - Chairman
Group Head Risk Management
Group Head Operations
Group Head Retail, Commercial
SME & Agriculture Finance
Group Head Administration, Branch Expansion,
Security, RAMD & FRM
Head of Compliance
Manager IT Disaster Recovery
BCM Manager

#### **Terms of Reference**

The Business Continuity Steering Committee (BCSC) is responsible for ensuring that adequate business continuity/ disaster recovery plans are prepared, tested and that decision making authority in the event of a crisis is clearly defined. The BCSC reviews and recommends Business Continuity Plan for approval of the Board. It facilitates in execution of Business Continuity Plan as and when invoked and resumption of critical business activities. It steers BCP project(s) and their implementation and provides guidance on project direction to ensure that organizational requirements are met. It is also responsible for reviewing the findings of mock drills/actual disasters and facilitating in removal of identified gaps.

#### **Business Review Committee**

President & CEO - Chairman

Deputy CEO

Chief Financial Officer & Group Head Finance
Group Head Consumer Finance
Group Head Retail, Commercial
SME & Agriculture Finance
Group Head Payment Services
Group Head Treasury & Financial Institution
Group Head Corporate & Investment Banking
Group Head Operations
Group Head Customer Support
Group Head Information Technology
Group Head Risk Management
Group Head Administration, Branch Expansion,
Security, RAMD & FRM
Head of Product Development & Shariah Compliance

#### **Terms of Reference**

The Business Review Committee (BRC) is responsible for providing strategic direction to all business units of the Bank, monitoring the performance of various departments against agreed objectives and identifying and addressing operational bottlenecks in business processes. The BRC achieves the above objectives by ensuring collaboration and cooperation among all stakeholders in the Bank for achieving the annual targets and strategic objectives. It also advises the management on new business opportunities outside the Bank's current set of activities. The BRC is also responsible for reviewing the SWOT analysis of the Bank and identifying the criteria and framework for benchmarking the Bank in line with best industry practices.

#### **Credit Risk Management Committee**

President & CEO - Chairman
Deputy CEO
Chief Financial Officer & Group Head Finance
Group Head Risk Management
Group Head Retail, Commercial
SME & Agriculture Finance
Group Head Corporate and Investment Banking
Group Head Treasury & Financial Institution
Head of Credit Risk

#### **Terms of Reference**

The Credit Risk Management Committee (CRMC) is responsible for overseeing credit risk activities on Bank wide basis while ensuring compliance with regulatory requirements and internal policies. The CRMC's responsibilities also include providing support and guiding front lines in managing their businesses, performing finance portfolio review, establishing financing standards and benchmarks, maintaining adequate industry diversification and deciding upon provisioning. It is also required for delegating financing approving powers and prudential limits on large financing exposures

# **Management Committees**

#### **Disciplinary Action Committee**

Group Head Consumer Finance - Chairman Group Head Administration, Branch Expansion, Security, RAMD & FRM Group Head Risk Management Head of Human Resource Head of Internal Audit & BRR

# Terms of Reference

**Terms of Reference** 

The Disciplinary Action Review Committee (DARC) is responsible for reviewing the appeals of the staff against whom DAC has already taken disciplinary action. The DARC is formed with a view to ensure a fresh review of each appeal filed against the DAC decision.

The Disciplinary Action Committee (DAC) is responsible for

taking action on any violation of policies & procedures, acts

of fraud & forgery, breaches of discipline and code of

conduct, ethics & business practices, law of the land and

statutory regulations of SBP by employees.

#### **Disciplinary Action Review Committee**

Deputy CEO - Chairman Company Secretary Head of Legal

#### Internal Controls & Operational Risk Management Committee

President & CEO - Chairman
Deputy CEO
Chief Financial Officer & Group Head Finance
Group Head Risk Management
Group Head Retail, Commercial
SME & Agriculture Finance
Group Head Information Technology
Group Head Operations
Head Internal Audit & BRR
Head of Compliance
Head of Product Development & Shariah Compliance

#### **Terms of Reference**

The Internal Controls & Operational Risk Management Committee (ICORC) is responsible for reviewing the adequacy of controls and systems to meet regulatory requirements, Shariah guidelines and business plan of the Bank and to guide for corrective measures to remove internal control gaps. The ICORC evaluates overall management information system and facilitates for its accuracy and standardization. It reviews reports on major actual/attempted fraud, forgery and dacoity incidents and steps taken to mitigate such incidents in future. It also reviews reports on major/recurring audit observations. It ensures that policies and procedures in all key risk areas of the banking business are in place. It deliberates on reports regarding deviations and lapses vis-à-vis internal policies, applicable Shariah and regulatory guidelines. The ICORC is also responsible for overseeing money laundering and financing terrorism risks and taking necessary action.

#### IT Steering Committee

Deputy CEO - Chairman
Group Head Information Technology
Group Head Operations
Group Head Payment Services
Group Head Retail, Commercial
SME & Agriculture Finance
Group Head Corporate & Investment Banking
Head of Product Development & Shariah Compliance
Manager Information Security

#### Terms of Reference

The IT Steering Committee (ITSC) is responsible for identifying, prioritizing, and overseeing IT plans and projects. The ITSC does this by working with the Information Technology department to establish overall priorities and provide general direction for IT initiatives by identifying and sponsoring projects that support the Bank's business plan. It also assists the Bank's senior management, including IT Head, in effectively utilizing IT resources to meet the business and operational needs of the Bank, as well as in resolving conflicts in demand for IT services and resources.

#### **Investment Committee**

Deputy CEO - Chairman
Chief Financial Officer & Group Head Finance
Chief Executive Officer of Al Meezan
Investment Management Limited
Chief Investment Officer of Al Meezan
Investment Management Limited

#### **Terms of Reference**

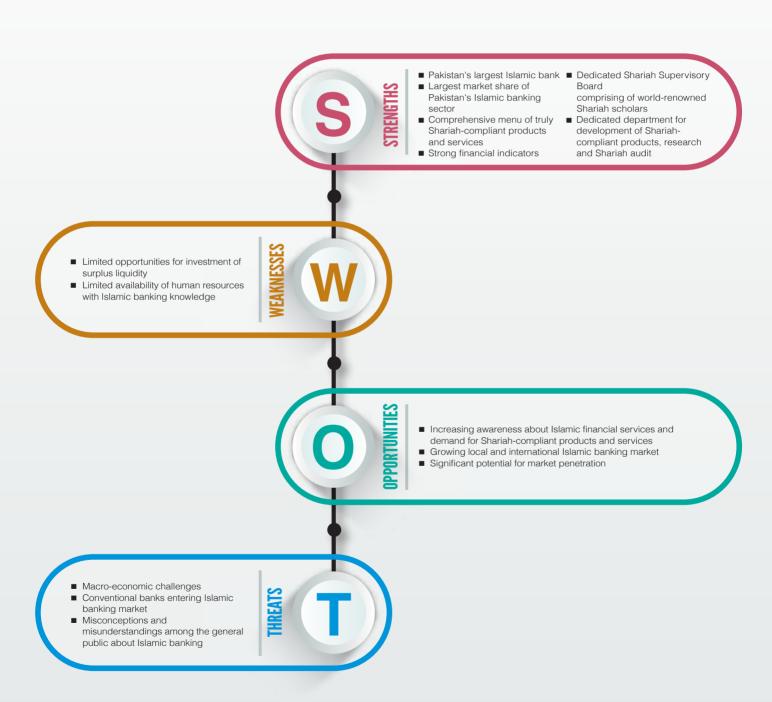
The Investment Committee (IC) is responsible for ensuring that the Bank's investments in listed equity securities are made in compliance with the:

- (i) Investment Policy of the Bank
- (ii) Limits prescribed under Prudential Regulations issued by the State Bank of Pakistan and
- (iii) Directives of Shariah Supervisory Board of the Bank

The IC also reviews the performance of equity investment portfolio through its regular meetings and discussions wherein the members also discuss the forgoing investments and future strategies in line with investment policy and market dynamics.

# **SWOT Analysis**

Being aware of the environment in which one operates, as well as of one's own strengths and weaknesses, is a key element in the success or failure of any business. Meezan Bank's management is cognizant of the fact that the economy and the banking industry are in a state of flux and regularly conducts SWOT analysis of the organization to capitalize on its strengths and work on its weaknesses in view of the opportunities available in its environment and the threats that it needs to overcome. A SWOT summary of the business as it stands today is given below:



# **Risk and Opportunity Report**

One of the major concerns haunting all entities, irrespective of the nature, size and complexity of their business is the missed business opportunities that arise when necessary risks are not taken. Pursuing opportunities requires taking risks, which most are often reluctant to do so, because of the fear of the potential negative consequences. This equally applies to the banking business which by its very nature is risky coupled with enhanced opportunities over the period of time. Banks are exposed to commercial and financial risks including credit, concentration, liquidity, market, rate of return and equity investment risks. Moreover, Meezan Bank being the premier Islamic Bank has to manage an important risk namely Shariah non-compliance risk that is only unique to Islamic banking.

#### **Key Sources of Uncertainity**

Rapidly changing environment brings with it number of uncertainties. The modest growth in the inflation rate, continued volatility in global oil prices, net retirement of government debt and Sukuks from the banking sector will have bearing on performance of the banking industry. Stable foreign exchange reserves, recent improvement in the sovereign rating of Pakistan and unprecedented growth in the stock market will have positive impact. Moreover, significant decline in discount rate hitting the lowest level witnessed during last four decades has its serious implications on profitability of banking sector as a whole. However, in case the oil prices bounce back and inflation increases beyond manageable level that may result in slight increase in the interest rates. Level of availability of power for industrial sector and reduced uncertainly in the implementation of Pak-China Economic Corridor will have its direct bearing on assets booking for Banks. As several opportunities can be created under CPEC which include project financing for infrastructure as well as for power plants. The fruition of this corridor strengthens Pakistan's long-term economic prospects and with it the public sector financing is expected to rise. Despite reduced level of statutory liquidity requirements for Islamic banks on account of Sukuks maturity, Meezan Bank being an Islamic bank has limited options to place its excess liquidity with Government / Central Bank through Shariah compliant instruments as there is no fresh issuance of GoP Sukuks meeting the demand of Islamic banks.

Meezan Bank continued to explore opportunities to achieve its strategic objectives while ensuring proper risk mitigates and controls in place. Under the overall supervision of the Board of Directors and Shariah Supervisory Board, various business units of the Bank continued to explore new business opportunities in close coordination with Risk Management, Compliance, PDSC, Information Technology and Operations departments, keeping in mind the relevant risk-reward trade-off. New business opportunities are supported through state of the art data centre, robust core banking system and broad spectrum of alternate distribution channels, enhanced focus on personalized banking and high standards of service quality. While searching for new business opportunities and revising/improving its internal processes, the Bank is fully cognizant of strategic, Shariah non-compliance, regulatory and reputational risks as well as risks arising from people, processes, systems and external events. The Bank continuously improves upon its Risk Management Framework established by the Board of Directors by enhancing oversight by the Board, its Risk Management Committee and Management Committees. The Bank keenly improved upon its risk policies, procedural manuals, systems, tools and techniques, management information system and human resources capacity. Risk management tools not only help the Bank in identification, assessment, reporting and management of both conventional risks and risks peculiar to Meezan Bank. Further, these tools are subject to continual further development and refinement. Risk Management strategies for various risk types and business continuity plan and IT disaster recovery arrangements are also in place to mitigate actual and potential risks. The byproduct of the above raises the Bank's risk management methodology from being 'crisis fighters' to 'proactive and systematic risk managers'.

#### **Materiality Approach**

While managing various risks, the Bank also focuses on materiality concept. Resources are diversified to medium to high risky areas while minor risks are managed through transfer and outsourcing strategy. The Bank manages all its critical operations on its own. The Bank defines its risk appetite as the level of risk it is prepared to take while pursuing its business strategy recognizing a range of possible outcomes as business plans are implemented. Meezan Bank's risk appetite is expressed both in qualitative and quantitative terms to allow tracking of performance in line with strategic plan, business environment and stakeholder requirements. The Bank emphasized on diversified risk assessment tools and techniques and risk mitigates to better deal with the opportunities that it comes across. Coherent efforts have helped the Bank in significantly expanding its deposit base, financing portfolio and branch network without exposing itself to unwarranted risks. The Bank will continue upon enhancing business opportunities coupled with proper risk mitigants and controls to serve its widening customer base Insha'Allah.

# **Business Continuity Plan**

The Business Continuity Management (BCM) is a lifecycle with the objective to of improving organizational resilience. In Meezan Bank the business continuity management operates at strategic, tactical and operational level. The Bank has in place a comprehensive business continuity framework with clear set of governance structure, business continuity and information technology disaster recovery plans, clearly defined roles and responsibilities of individuals for response, recovery, resumption and restoration of activities to a pre-defined level of operation following disruption. The BCM program is in line with the guidelines issued by regulator and is subject to regular reviews. It sets out the agreed arrangements for bringing disaster events under control and ensures availability of necessary resources for maintaining critical business functions. Having a BCM framework in place helps the Bank to ensure safety of human resources and resumption of mission critical activities from alternate processing site(s) in case the primary site(s) are not accessible or available. It also enables to minimize potential loss of revenue, ensures compliance with regulatory/legal/contractual requirements and minimizes the impact that a disaster or interruption can have on customer goodwill. In Meezan Bank comprehensive business continuity including information disaster recovery plans have been established with the approval of the Board of Directors. Scope of business continuity plans have been widened to the branch network. The Bank has also established Alternate Processing Sites at three different locations within Karachi with the overall objective to ensure resumption of Mission Critical Activities (MCAs) in case of disaster. IT disaster recovery is managed from Islamabad. The Bank's BCM team continuously strives to improve upon business continuity preparedness of the Bank. The BCM plans are periodically tested and validated through evacuation, walkthrough, mock and actual drills. This strengthens the confidence of stakeholders regarding the availability of products and services under stress scenarios and embeds business continuity within the organizational culture of the Bank.

## **Products and Services**

Meezan Bank offers a diverse range of Shariah-compliant banking products and services to cater customer requirements. All products of the Bank are approved by the Shariah Supervisory Board and are completely Riba-Free.

#### **Meezan Rupee Current Account**

This is a checking account that works on the basis of 'Qard' and provides the convenience of conducting day-to-day transactions. There is no restriction on withdrawals or number of transactions and there is no deduction of service charges if the balance maintained is low.



#### Meezan Business Plus Account

Meezan Business Plus is a savings account very suitable for use as a business account. The minimum investment required for opening an account is Rs 100. Customer can avail a large number of free services including free SMS Alert service, free inter-city clearing, etc. There is no restriction on withdrawals or number of transactions and there is no deduction of service charges if the balance maintained is low.



#### **Meezan Rupee Savings Account**

Meezan Bank's Rupee Savings Account provides monthly profit along with a variety of free packaged benefits. Profit is calculated on daily balance and credited into the account on a monthly basis. Minimum investment required for opening an account is Rs 100 and there is no deduction of service charges if the balance maintained is low.



#### Meezan Kids Club Account

Meezan Kids Club Account is introduced for children under the age of 12 years to cultivate the habit of saving in the early years. The account can be opened from Rs 500. The profit is paid on monthly basis. VISA Debit card fee is waived for the first year. Exciting gifts are given to Kids Club members on account opening.



#### **Meezan Bachat Account**

Meezan Bachat Account is a savings account that offers a higher expected profit. The minimum investment required for opening an account is Rs 50,000. Profit is calculated with a higher weightage for account balance up to Rs 25 million. There is no restriction on withdrawals or numbers of transactions and there is no deduction of service charges if the balance maintained is low.



#### **Meezan Teens Club Account**

Meezan Teens Club Account is Pakistan's first teens account designed to cater the requirements of the age group of 12 to 18 years. Teens Club account can be opened from Rs 1,000. The profit is paid on monthly basis. VISA Debit card fee is waived for the first year. Exciting account opening gifts await the Teens Club members.



#### Karobari Munafa Account

Meezan Bank's Karobari Munafa Account is a savings account where profit is calculated on daily balance and credited into the account on a monthly basis. The minimum investment required for opening an account is Rs 1 million. There is no restriction on withdrawals or number of transactions and there is no deduction of service charges if the balance maintained is low.



#### Meezan Kafalah

Meezan Kafalah is a savings plan with complimentary Takaful coverage through which customers can save for their future plans such as education or wedding of their child, going for Hajj, planning for old age etc. Meezan Kafalah is a Shariah-compliant alternative to bancassurance with easy exit option at any time. An individual can start his plan with monthly contribution as low as Rs 2,000 only. Plans are available from 3 to 15 years.



#### Meezan Labbaik

Meezan Labbaik facilitates customers who wish to perform Hajj & Umrah via renowned agents on Bank's panel. Customers have multiple Travel Aasaan payment options allowing them to decide when and how they want to pay off the plan. Alternatively, customers can also avail Mudarabah based Labbaik Savings Aasaan Account in which customers can save for the Hajj & Umrah of their parents, spouse, children or other family members on some future date. Customers can also apply for Haji through the Bank branches on the Govt. Hajj Scheme as announced by the Government of Pakistan.



#### **Monthly Mudarabah Certificate**

The Monthly Mudarabah Certificate is a short-term deposit product for an investment period of one month only. Profit is paid on maturity with re-investment option available on a continuous basis. Minimum investment required is Rs 100,000. Pre-mature withdrawal can be made as per the approved schedule.



### Foreign Currency Current Account

Meezan Foreign Currency Current Account is a Qarz based account that can be opened with just USD/Pound/Euro 100. There is no deduction of service charges if the balance is low.



#### Certificates of Islamic Investment

Certificates of Islamic Investment are Term Deposit certificates for investment periods ranging from 3 months to 5 years with profit payment on monthly, quarterly and maturity basis. Minimum investment required is Rs 50,000 for profit payment option of quarterly and at maturity. To receive monthly profit payment, a minimum investment of Rs 200,000 is required. There is no limit on maximum investment. Pre-mature withdrawal can be made as per the approved schedule.



#### **Meezan Asaan Current Account**

Meezan Asaan Current Account provides swift and hassle-free account opening process, since there is no requirement of submitting any proof of income document for opening this account. Account works on the basis of 'Qard' and can be opened with a minimum investment of Rs 100/- and a valid CNIC. There is a restriction on maximum withdrawal amount of Rs. 500,000 and above and maximum credit balance of Rs. 500,000 and above.



#### Meezan Amdan Certificate

Meezan Amdan Certificate is a Term Deposit certificate that offers a higher expected monthly profit to investors for periods of 5 1/2 & 7 years. It is ideal for those individuals and organizations that need a regular stream of monthly income. Minimum investment required is Rs 100,000 for regular customers, while for widows and senior citizens the minimum investment is Rs. 50,000. Pre-mature withdrawal can be made as per the approved schedule.



#### Meezan Asaan Savings Account

Meezan Asaan Savings Account provides swift and hassle-free account opening process, since there is no requirement of submitting any proof of income document for opening this account. Account works on the basis of 'Mudarabah' and can be opened with a minimum investment of Rs 100/- and a valid CNIC. There is a restriction on maximum withdrawal amount of Rs 500,000 and above and maximum credit balance of Rs 500,000 and above.



#### Meezan Payroll Card

Meezan Payroll Card enables companies to manage payments (salary, pension, staff reimbursements and bonus) in a cost effective, secure and efficient manner. Companies can easily issue Meezan Payroll Card to their employees and once employees' salaries are loaded onto their accounts, they can immediately draw cash from any of Meezan Bank's or 1Link member bank's ATMs.

Meezan Payroll Card not only allows cash withdrawals through ATMs, but also allows customers to pay bills, top-up mobile credits and transfer funds to any 1Link member bank through Meezan Bank ATMs.



#### Meezan Upaisa

Meezan Upaisa is a joint venture of Ufone and Meezan Bank and is the world's first Islamic Branchless Banking platform that enables customers to send money, perform bill payments and top-up transactions through Shariah-compliant banking system. The services include the

following key features:

Sending Money - Meezan Upaisa offers send money transaction to its customers with competitive pricing. Customers just need to present their Original CNIC to send money to any person pan Pakistan.

Bill Payments - Customers can pay their utility, internet bills at any Meezan Upaisa Retailer

without any extra charges.
Top Ups - Customers can top up their mobile credits for any teleco of their choice. In addition, postpaid bills can also be paid through Meezan Upaisa Retailers and is supported by a digital receipt of the transaction performed.



#### Meezan Premium Banking

Meezan Premium Banking is the Bank's Shariah-compliant priority banking service developed to address the needs of high net worth customers. Premium Banking customers enjoy special privileges such as:

- Meezan Visa Platinum Debit Card a very prestigious card, offering discounts at selected retail outlets and restaurants across the country.
- Access to International CIP lounges at Karachi, Lahore, Islamabad, Multan and Sialkot airports.
- Dedicated Premium Banking Centres at Karachi, Lahore, Islamabad, Sialkot and Faisalabad.
- Premium Phone Banking-a dedicated Call Centre exclusively for Premium Banking customers.
- Fee waivers on selected banking services



#### **Takaful Coverage**

In line with its customer focused strategy, Meezan Bank is offering Takaful coverage to all of its account holders in case of accidental death or permanent disability.

Customers maintaining an average monthly balance of Rs. 10,000 and above, are entitled to a Takaful cover of upto Rs. 1 million. In addition, ATM cash withdrawal Takaful Coverage, on the amount withdrawn from any ATM, is offered to all the account holders, in case money is snatched within the radius of 1.5 kms and 30 minutes



#### **Internet Banking**

Meezan's Internet Banking facility provides customers global access to their account 24 hours a day, 7 days a week. The Internet Banking facility offers a suite of features such as account statement views, payment of utility bills with QuickPay service, funds transfer facility, check status of cheques, log and track complaints, and initiate request for cheque books. pay orders, and stop payment.



#### **Online Banking**

Meezan Bank offers free Online Banking facility on all Pak Rupee Accounts to its Online Banking customers. This enables the Bank's customers to access their accounts and conduct banking transactions from any of Meezan Bank's 571 branches nationwide, regardless of which branch or city they have their account in. This facility provides great convenience for depositing and withdrawing cash, making pay orders and availing numerous other banking services.



#### **Mobile Banking App**

Designed for the customer on the move, the app is available to download through Google Play and Apple App Stores. Compatible with all major Android and iOS versions, the App allows customers to view account activity view transactions datewise, pay bills, top-up mobile phone credits, transfer funds and block/unblock cards in a fast. convenient and a secure way.



#### Meezan WebPay

Shopping has never been more convenient than with Meezan WebPay. The service allows all Debit Card holders to shop and purchase with online retailers over the internet. With POS equivalent limits customer enjoys the freedom to transact.



## Meezan MasterCard Titanium Debit Card

Meezan MasterCard Titanium Debit Card is the first Titanium debit card launched in Pakistan. The debit card comes packed with benefits for the frequent traveller offering free access to airport lounges across the Middle East, coupled with a wide array of exclusive offers and discounts within Pakistan and worldwide



#### Meezan ATM Network

Meezan Bank offers a nationwide network of over 550 ATMs located at its branches and at prominent off-site locations across the country. The Bank also offers access to more than 8,000 ATM locations country-wide via 1Link and MNET networks.



#### **SMS Alerts**

Meezan Bank's SMS Alerts service keeps customers informed about activities in their accounts; enabling them to keep track of their financial transactions. Once customer signsup for SMS Alerts, he/she will receive an SMS whenever there is a debit or credit transaction in their account. Meezan SMS provides transaction details along with latest account halance



#### Meezan VISA Debit Card

Meezan VISA Debit Card provides convenience to customers to access their money anytime and anywhere, at all outlets and ATMs displaying the VISA symbol. Meezan VISA Debit Card is accepted at more than 30 million retail outlets and 2.3 million ATMs worldwide.

The new NFC based payment capability on our VISA Debit Cards allows customers to pay for any transaction on the go by just tapping the card at the merchant counters accepting NFC payments. Equipped with an EMV chip, the cards provide advanced security and greater convenience.



#### Commercial Vehicles Ijarah

Meezan Commercial Vehicles- Ijarah offers financing facility for all the vehicles that can be used for commercial purposes. This includes financing to logistics, transportation, distribution and oil marketing companies etc. The facility ranges from small truck, vans, coasters, buses to heavy trucks, truck chassis, prime movers etc. This product also provides customized financing plans for specific SME and Corporate customers.



#### **SMS Banking**

Meezan SMS Banking is an interactive service that allows our customers to access their account on demand anytime, anywhere from their mobile phone. It's not only simple and easy but also free to use.



#### Meezan Consumer Ease

Meezan Consumer Ease - Durable Goods Financing is first ever Shariah-compliant limit based financing facility, which allows customers to purchase laptops, generators and various consumer durable items such as LED TVs, air conditioners, washing machines, mobile phones etc. on easy and affordable monthly installments. A one -time limit approval makes the process simple and hassle-free for the customer, making him/her eligible for multiple financing facilities for Riba-free goods. The Consumer Ease products are based on Shariah concept of Musawamah, which is a general and regular kind of sale.



#### Car Ijarah

Based on Ijarah principle, Car Ijarah is an auto finance facility. It is a car rental agreement under which the Bank purchases a new/used car of the customer's choice and rents it out for a period of 1 to 7 years, agreed at the time of the contract. Rental payments start after delivery of vehicle to the customer. The Bank also provides Takaful cover of the car and free accidental death coverage up to Rs. 400,000.



#### Bike ljarah

Based on Ijarah principle, Meezan Bike Ijarah is a Shariah-compliant solution under which the Bank purchases the bike and rents it out to the customer for a period of 1 to 3 years, agreed at the time of the contract. Rental payments start after delivery of vehicle to the customer. The facility includes full comprehensive Takaful cover as well.



#### **Easy Home**

Based on the principle of Diminishing Musharakah, Easy Home is a Shariah-compliant home financing facility, in which a customer can buy or build a house, renovate an existing house or replace the conventional house loan with Easy Home facility. With flexible financing tailored to support the customer's need, Meezan Easy Home provides one of the best home financing options in the country with a hassle-free process and a quick turn-around time.



### **Corporate Products**

Meezan Bank offers a large variety of products to its Corporate, Commercial and SME Customers based on their financial requirements. Following is a list of the generic products that are used to offer financing solutions to the customers however different variants of these products are being used at Meezan Bank to offer complete solution for all financing needs of the customers.

#### Murabaha

Meezan Bank offers a convenient and easy to use solution for financing raw material and inventory requirements of the customer through Islamic mode of Murabaha. Murabaha is a sale transaction where the seller discloses the cost and profit to the buyer at the time of execution of sale. Murabaha is a short term Islamic facility for meeting asset based working capital requirement of customers where instead of providing a loan, Meezan Bank sells the required asset to the customer on spot or deferred basis.

#### Musawamah

Musawamah is a bargain sale in which the Bank does not disclose the cost and profit to the customer.

#### Istisna

Meezan Bank offers an Istisna based solution to finance complete working capital requirements of its customers. Istisna is a type of sale transaction where the buyer places an order with the seller to manufacture certain asset and the sale is completed upon delivery of the asset to the buyer. Under this facility, Meezan Bank provides funds to customers for manufacturing certain assets for the Bank and then, upon delivery, sells the assets in the market.

#### Tijarah

This is a working capital solution especially for those customers who sell their inventory on credit and require funds for operations during the credit period. In Tijarah, the Bank purchases the finished goods from the customer and after taking the delivery, sells the goods in the market.

#### Ijarah

Meezan Bank provides Ijarah based products to provide flexible solution for meeting long term financing requirements of the customers. Ijarah technically means to give something on rent. The Bank uses this product for medium and long term financing purposes where the Bank acquires the asset required by the customer and then leases it to the customer for a fixed period. This product is used for the financing of assets such as plant, machinery, generators, equipment etc.

#### **Running Musharakah**

This is a Shirkatul-aqd based financing facility offered to the customers where the Bank participates in the operating activities of the customer and shares profit and loss as per the actual performance of the business. This product is also used as a viable financing solution for Service Industry and Travel Agents whose financing needs are generally not addressed by other Asset backed products.

#### **Diminishing Musharakah**

This is a medium and long term financing product, where the Bank and the customer jointly purchase an asset and create joint ownership in the asset. The Bank then leases its share in the asset to the customer while the customer purchases units of ownership in the asset from the Bank at periodic intervals. Upon purchase of all the units the customer becomes the owner of the asset. This mode is

used for financing of fixed assets such as land, factory, building etc.

#### **Structured Finance Solutions**

In order to provide solutions to unique financing requirements of the customers such as project financing, CAPEX and BMR requirements, short term retail sukuks etc, Meezan Bank offers specialized hybrid solutions that are specifically developed as per the special financing requirement of the customer.

## Shariah-compliant range of Trade Financing Solutions Import Financing

Meezan Bank offers a comprehensive solution for all the import related financing requirement of its customers. Some of the major import financing products are as follows:

#### **Letter of Credit Services**

In order to facilitate imports of customers, Meezan Bank offers letter of credit establishment services on Wakalah basis at competitive rates and unmatched service quality.

#### **Short-term Import Financing**

Meezan Bank offers flexible and convenient import financing facility on the basis of Musawamah/ Murabaha. If the customer wants to finance its letter of credit, the Bank appoints the customer as its agent to import the goods and customer establishes the LC as an agent of the Bank. Upon receiving possession of the goods, the Bank sells the goods to the customer on a deferred payment bases.

#### **Finance against Imported Merchandize**

Meezan Bank also offers finance against imported merchandize facilities to its customers on the basis of Musawamah/Murabaha. Under this facility, the Bank appoints the customer as its agent to import the goods and the customer establishes the LC as an agent of the Bank. Upon receiving possession of the goods, the Bank sells the goods to the customer on deferred payment basis and then keeps the same goods under its pledge for securing the payment obligations of the customer.

#### **Hedging Facilities**

In order to hedge the risk of foreign currency price fluctuations, Meezan Bank offers a Shariah-compliant hedging facility on the basis of Wa'ad.

#### Long term Import Financing

Meezan Bank offers long term import finance facilities on the basis of Ijarah or Diminishing Musharakah where the customer imports the asset either as the Bank's agent (in case of Ijarah) or as the Bank's partner (in case of Diminishing Musharakah). Upon receipt of the asset, the asset is leased to the customer for a specified period as per the rules of Ijarah.

#### **Export Financing**

Meezan Bank also offers a full range product menu for exporters where all the requirements of the exporters can be fulfilled under one roof in a convenient manner. Some of the major facilities for exporters are as follows:

#### **Hedging Facilities**

In order to hedge the risk of foreign currency price fluctuations, Meezan Bank offers Shariah-compliant hedging facility on the basis of Wa'ad.

### Salam & Murabaha as alternative to Export Bill Discounting

In order to provide financing for the immediate financing needs of the exporters Meezan Bank offers a Shariah-compliant alternative to export bill discounting where instead of providing loan against the export order, Meezan Bank keeps the export bill as security and extends a fresh

Murabaha financing facility to the customer or purchases FCY against Pak rupees from the customer on Salam basis at spot rates to cater to the financing requirements of the customer.

#### **Guarantee Services:**

In order to facilitate trade, Meezan Bank offers Shariah-compliant guarantee facility to its customers where the Bank provides different types of payment and performance guarantees on behalf of the customer.

#### Meezan eBiz

Meezan eBiz allows customers to execute critical banking transactions in real time over the internet while



maintaining the security of information exchanged over this channel. With the help of Meezan eBiz, customers can view their account balances, account details, account statements as well as efficiently conduct their day-to-day transactions such as fund transfers, IBFT, salary payments, bill payments, payment orders etc via an automated, secure and versatile electronic processing platform.

#### Meezan eBiz+

Meezan eBiz+ is a customized payments & Cash Management solution that allows corporate



customers to not only electronically manage their banking relationship, but also reduce operational overhead by outsourcing the management of collections and payments. Each installation is tailor-made to meet customers' specific requirements including Host to Host integration with customer ERP system. The functionalities available in addition to the features offered by eBiz+include:

- Managing collections through customized deposit slip, e-collections, Payment Vouchers and Direct Debit and Alternate Delivery Channels (ADC)
- Managing payment electronically, such as funds transfer, IBFT, Pay-order issuance, RTGS, Corporate cheques issuance as well as dividends issuance
- Advance level customized reports and e-alerts (email, SMS, SFTP)
- Online real time account statement and MIS which can be downloaded into multiple formats for auto-reconciliation





## **Chairman's Review**

### بسم للله الرّح و لمن الرّح بيم

It gives me immense pleasure to present to you the Annual Report of Meezan Bank for 2016.

Meezan Bank will be completing 15 years as a full-fledged commercial bank in Pakistan in May 2017, having been granted the 1st Islamic Banking license of the country in 2002. Since that date, Meezan Bank has been the fastest growing bank in the history of Pakistan's banking industry, averaging a deposit growth of 32% per annum over the last ten years. Our branch network has also grown at a similar pace and we are now present in 146 cities, offering a comprehensive range of Islamic banking products and services through 571 branches.

Thanks to the blessings of Allah ( ), support of all our customers and our dedicated and committed staff, we maintain our leadership position in the Islamic banking industry and are also now ranked the 8th largest bank out of the total of 32 banks (both conventional and Islamic) operating in the country. We have worked hard to lay strong foundations of your Bank by putting into place a robust framework of internal controls and state-of-the-art technology infrastructure. Meezan Bank's products are available to meet both short and long term financing needs of all customers – ranging from large multinational and local groups to SMEs and individual consumers. The Bank's Investment Banking department is also very active in advisory and project finance and has the distinction of winning the award of 'Best Islamic Investment Bank', 'Best Sukuk House of the Year' and 'Best Deal Pakistan of K-Electric Sukuk' by the Asset Triple A Islamic Finance Award for 2016. Islamic Finance News (IFN) of Redmoney Group, Malaysia has also awarded Meezan Bank 'Pakistan Deal of the Year' – Power Holding Private Limited and 'Best Islamic Bank in Pakistan'. I also congratulate the Treasury department of the Bank for being recognized as the 'Best Bank for Treasury Management' – Global Award by IFN.

We have worked hard to lay strong foundations of your Bank by putting into place a robust framework of internal controls and state-of-the-art technology infrastructure.



We remain optimistic about Pakistan's economy, as GDP growth rate is poised to cross 5% in 2017 and is trending in the right direction. Since 2002, the rate of poverty has fallen by half and law and order has improved significantly. Foreign exchange reserves are now at more comfortable levels and although foreign debt at 60% of GDP is relatively high, the economy appears to be in a stable fiscal state. Over the next 35 years, Pakistan is forecasted to be the fourth fastest-growing economy in the world, only after Vietnam, India and Bangladesh, according to a new PwC report released recently. The Pakistan Stock Exchange has also consistently performed very well and returned 46% in 2016 in US Dollar terms – the 5th best performing stock market in the world.

As CPEC becomes a reality and investor confidence continues to grow with the inclusion of the Pakistan Stock market into the MSCI Emerging Markets Index, Meezan Bank is well positioned to capitalize on the emerging opportunities through its extensive branch network, dedicated and professional employees and strong Meezan brand. I am confident that the future bodes well for all the stakeholders and we remain committed to our investment in Pakistan.

I would like to express my gratitude to the State Bank of Pakistan, Ministry of Finance and the Securities & Exchange Commission of Pakistan for their continuous commitment to establish a viable Islamic financial system in the country.

I would also like to express my gratitude to our shareholders, members of the Shariah Supervisory Board and my fellow Board members as well as all Meezan Bank staff. And, most importantly, our customers who have reposed their trust in us and supported the cause of Islamic banking.

Riyadh S. A. A. Edrees

Chairman

February 15, 2017

### بشمِللهُ الرّحانِ الرّحِبُم

مجھے سال ۲۰۱۲ کی سالانہ رپورٹ آپ کے سامنے پیش کرتے ہوئے بے انتہامسرت ہورہی ہے۔ س ۲۰۰۲ میں ملک میں اسلامی بدنکاری کا پہلا لائسنس ملنے کے بعد ہے شکی ۱۰۱۷ میں میزان بینک ایک مکمل کاروباری اسلامی بینک کےطور پراینے ۱۵سال مکمل کر لے گا۔اُس وقت سے اب تک،میزان بینک یا کتانی بدنکاری کی تاریخ میں سب سے زیادہ تیزی ہے تر قی کرنے والا بینک رہاہے اور گزشتہ ۱۰ سالوں میں اس کے ڈیازٹ میں اوسط سالانہ اضافہ ۳۲ فیصد رہاہے ۔ ہمارا برانچے نیٹ ورک بھی اسی رفتار سے بڑھ رہاہے اور اب ۲۲ اشېروں میں موجود جماری ا ۵۷ شاخیس اسلامی بینکاری کی جامع مصنوعات اورخد مات پیش کررہی ہیں۔ الله ﷺ کی عطا کردہ برکتوں، اپنے کشمرز کے تعاون اور اپنے پرُعز م ملاز مین کی مدد سے ہم نے اسلامی بینکاری میں اپنا قائدانہ مقام برقر اررکھا ہوا ہے اور اب یا کستان کے۳۳ روایتی اور اسلامی بینکوں کی فہرست میں ہمار ا آ ٹھواں نمبرے۔آپ کے بینک کی بنیادیں مضبوط کرنے کے لئے ہم نے انتقک محنت کے ساتھوانٹول کنٹرول اورجد پرترین ٹیکنالوجی کے امتزاج سے ایک مضبوط ڈھانچ فراہم کر دیا ہے۔میزان بینک کے پاس اینے تمام لسٹمرز، بشمول کثیرالاقوامی ادارے،مقامی گروپ، درمیانی اور چھوٹے ادارے اور انفرادی کسٹمرز کے لئے ان کی ہرقتم کی قلیل المیعاد اورطو مل المیعا دسر مایہ کاری کی ضرورتوں کو بورا کرنے کے لئے متنوع پراڈ کٹس موجود ہیں۔میزان بدنک کا انوسٹمنٹ بینکنگ ڈیارٹمنٹ نئے پراجیکٹس کے لئے مشاورت اورس مایہ مہا کرنے کے لئے بہت متحرک ہے۔اسے بیامتیاز حاصل ہے کہاس نے سال ۲۰۱۷ کے ایسٹ ٹریل اے اسلامک فنانس ابوارڈ کی جانب ہے: بہترین اسلامی انوشٹنٹ بینک،'سال کا بہترین صلوک ہاؤس' ،'کےالیکٹرک، پاکستان کی بہترین صکوک ڈیل' کے اعزازات حاصل کئے اسی طرح اسے اسلامک فنانس نیوز کی جانب ہے، جس کا تعلق ملائیشیا کے ریڈمنی گروپ سے ہے،' یاور ہولڈنگ \_ یا کستان کی سال کی سب سے بہترین ڈیل' اور' یا کستان کا سب سے بہترین اسلامی بینک کے اعز ازات بھی ملے ہیں۔

میں بینک کے ٹریژری ڈپارٹمنٹ کو بھی مبارک بادوینا جا ہتا ہوں جس کی وجہ سے بینک کوآئی ایف این کی طرف نے ٹریژری پنجنٹ میں سب سے بہترین بینک کا عالمی اعزاز بھی ملا۔

ہم پاکستان کی معیشت کے بارے میں بہت پر امید ہیں کیونکہ بن ۱۰۹ میں مجموعی مکی پیداوار کی شرح ۵ فیصد کی حدور کرنے والی ہے اور امن و حدور کرنے والی ہے اور امن و امان کی مجموعی صورت حال میں نمایاں بہتری آئی ہے ای طرح زرمبادلہ کے موجودہ ذخائر بھی انسی پخش ہیں۔ امان کی مجموعی صورت حال میں نمایاں بہتری آئی ہے ای طرح زرمبادلہ کے موجودہ ذخائر بھی انسی پخش ہیں۔ اگر چہ غیر ملکی قرضوں کا مجموعی تو می بیداوار کا ۲۰ فیصد ہونا نسبتاً بہت زیادہ ہے گر پھر بھی معیشت مجموعی طور پر بہت شخصہ نظر آر رہی ہے بیٹیگوئی کی جارہ ہی ہے کہا گلے ۳۵ سالوں میں دنیا میں تیزی سے بڑھنے والی معیشتوں میں ویت نام، انڈیا اور بگلہ دیش کے بعد پاکستان چو تنے نمبر پر ہوگا۔ پی ڈبلیوی کی ایک رپورٹ کے مطابق جو الی بی میں شائع ہوئی ہے، پاکستان اسٹاک آپھی خمسلس عمدہ کار کردگی کا مظاہرہ کر رہا ہے اور سال ۲۰۱۲ میں گذا کر دوالے سے اس ہے ہونے والی آبدنی ۲۸ فیصدرہی ہے اور پوری دنیا میں بہترین کارکردگی کا مظاہرہ کرنے والے سے اس ہے ہونے بی میں اس کا یانچواں نمبر رہا۔

اب جب کہ تی پیک ایک حقیقت بن چکا ہے اور سرمایہ کاروں کا اعتماد بھی پاکستان اسٹاک ایکیجنی کے ایم ایس می آئی ایمر جنگ مارکیٹ انڈیکس میں شامل ہونے کی وجہ سے بہت بڑھر ہاہے، میزان بینک اپنے وسیع برائیج نبیٹ ورک، مخلص اور پیشہ ورملاز مین اور مضبوط برانڈ امیج کی مدد سے ابھرتی ہوئی معیشت کے تمرات کو سمینٹے اور نئے مواقع سے فائد داٹھانے کے لئے بہت اچھی پوزیشن میں ہے۔

جھے کمل اعتاد ہے کہ تمام اسٹیک ہولڈرز کے لئے مستقبل بہت تا بناک ہے اور ہم بھی پاکستان میں اپنی سرماییہ کاری کے بارے میں بہت پر اعتاد ہیں۔

میں یہاں اسٹیٹ بینک آف پاکستان، وزارتِ مالیات اور سکیج رٹی ایجیج نجمیشن آف پاکستان کا ملک میں قابلِ عمل اسلامی معاشاتی نظام کے قیام کے لئے ان کی مسلسل وابستگی کا شکر یہ اواکر ناجا ہوں گا۔

میں اپنے تمام شیئر ہولڈرز، شریعہ سپر وائز کی بورڈ کے اراکین اور اپنے ساتھی بورڈ ممبران اور بینک کے ملاز مین اور سب سے بڑھ کراپنے سٹمرز کا بھی شکریہ اداکرتا ہوں جنہوں نے ہم پڑھمل اعتباد کیا اور اسلامی بینکاری کے مقصد کے حصول میں ہماری بوری مدد کی۔

> ریاض ایس. اے. ادر ایس چیئر مین

# **Directors' Report to the Members**

On behalf of the Board of Directors, we are pleased to present the twentieth Annual Report setting out the detailed financial results of the Bank for the year ended December 31, 2016.

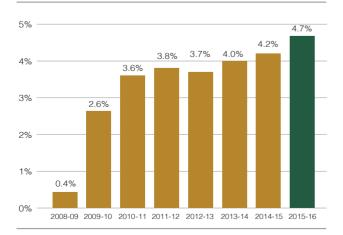
Alhamdulillah, Meezan Bank has completed fourteen years of operations as a full-fledged Islamic commercial bank and has maintained the distinction of being the fastest growing bank in the industry over this period. We are grateful for the blessing of Allah ( ) and the commendable team effort that has allowed us to become the dominant leader in the Islamic Banking industry of Pakistan with a branch network of 571 branches in 146 cities. Throughout this journey, the Bank has remained committed to its Vision of establishing 'Islamic banking as banking of first choice'.

A significant achievement during the year was the successful issue of Sub-ordinated Sukuk (Tier II) amounting to Rs 7 billion that has further strengthened the Bank's Capital Adequacy Ratio ("CAR") and will support the future growth strategy of the Bank. The issue received an overwhelming response from investors as a result of which the Bank exercised its Green shoe option and accepted offers totaling Rs 7 billion, Rs 3 billion more than the initial issue size of Rs 4 billion. The Bank was able to issue the Sukuk at a very attractive price which is indicative of the strong brand value and standing of Meezan Bank in the industry. The Sukuk has been rated AA- (Double A-), by JCR-VIS Credit Rating Company Limited, an affiliate of Japan Credit Rating Agency, Japan. The Bank's CAR now stands at a comfortable level of 12.91% as compared to 10.98% in December 2015 and is well above the minimum mandatory level of 10.65%. At the same time the Board, representing the shareholders of the Bank, reiterates its commitment to Pakistan in general and Meezan Bank in particular, to meet all its present and future capital needs.

#### **Economic Overview**

Pakistan's economy performed well during the year 2016 with GDP growing consistently over the last few years to touch a eight-year high of 4.7% for the fiscal year 2015 – 2016 (see graph). This growth was driven by strong domestic demand, that stems primarily from a burgeoning middle-class estimated to account for 38% of the country's total population or approximately 76 million people – roughly equivalent to the entire population of Germany or Turkey. This coupled with a stable political environment

#### GDP Growth Rate



and improved law and order, a positive business sentiment and low inflation bodes well for the future.

A significant milestone achieved during the year was the formal inauguration of the Gwadar port in November 2016, which means that China Pakistan Economic Corridor ("CPEC") is now a reality. CPEC is part of Chinese President Xi Jinping's vision of a "One Belt, One Road" that will revive the Old Silk Route and in the case of CPEC give the western provinces of China direct access to the Arabian Sea through the Khunjerab Pass - one of the highest border crossings in the world at 15,300 feet. China has committed over US\$ 50 billion to support projects, primarily in infrastructure and energy, including the Gwadar Port, roads and railway, and the Thar Coal project. We believe that CPEC in general and the development of the enormous Thar coal project in particular, will be 'game-changers' for Pakistan and may prove to be the catalyst for significant economic growth in the future.

The Current Account deficit narrowed, comfortably financed by higher financial inflows, and the Fiscal deficit was also well managed at 4.6% of GDP in FY'16. Foreign exchange reserves position remained strong during the year, increasing by US\$2.3billion to close the year at US\$23.1billion. The increase is mainly on account of loans from multilateral sources, including IMF, as well as the Government's launch of a Sukuk bond to international investors of US\$1billion.

The improved economic outlook led to an upgrade of Pakistan's sovereign rating to B from B- with a 'stable outlook' by S&P.

The State Bank of Pakistan paused its monetary easing policy after a 25 basis points cut in May 2016 and has kept the Policy Rate unchanged at 5.75% ever since.

#### Discount Rate



Internationally, with the OPEC and non-OPEC deal sending oil prices further north, and aggregate demand picking up domestically, inflation is set to increase gradually.

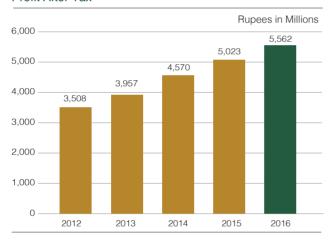
On the negative front, the country's exports declined during the year due to sluggish international demand and also because the Pakistani Rupee has been extremely stable relative to regional currencies, as a result Pakistani products have become less price-competitive in the international market.

A significant development during 2016 was MSCI's decision to reclassify Pakistan as an Emerging Market. This, together with a very positive outlook for the economy, led to a sterling performance by the Pakistan Stock Exchange with the index touching a record high of 47,800 points and a return of 46% (in US dollar terms) in 2016 – the 5th best performing stock market in the world. The bullish trend has continued in 2017 with the index crossing 50,000 points.

#### **Our Performance**

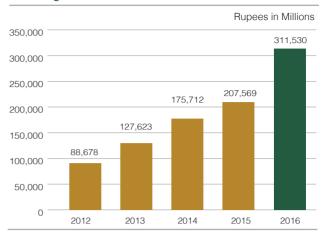
Alhamdulillah, notwithstanding the lower discount rate scenario as mentioned above, Meezan Bank continued its growth momentum and maintained its position as the leading Islamic bank in Pakistan (amongst both Islamic as well as conventional banks) as well as the fastest growing bank in the country.

#### Profit After Tax

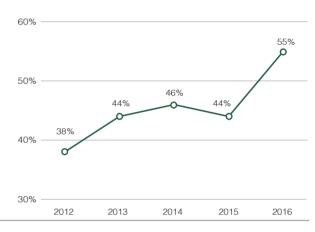


The Bank posted a profit after tax of Rs 5.56 billion compared to Rs 5.02 billion in the previous year, a growth of 11%. A significant achievement was the impressive increase in the financing portfolio of the Bank that increased by 50%, from Rs 208 billion to Rs 312 billion. The Bank actively pursued growth in financings in all segments especially in SME/Commercial and Consumer Financing (primarily Car Ijarah and Easy Home) that grew by 62% and 66% respectively over last year. Advance to Deposits Ratio (ADR) of the Bank now stands at an impressive 55%. as compared to 44% in 2015. At the same time, another impressive achievement is the reduction in the Bank's ratio of non-performing financings to total financing (NPL ratio) that now stands at 2.14%, down from 3.27% in 2015 as a result of major recoveries made by the Bank during 2016. Meezan Bank's NPL ratio is one of the lowest in the banking Industry and bears testimony to the Bank's prudent financing strategy backed by a sound risk infrastructure and rigorous remedial and recovery efforts. The average NPL ratio for the banking industry is 11%. The Bank maintains a very comfortable level of provisions against its non-performing financings with coverage ratio of 118%. The focus is to build a high quality and well-diversified portfolio targeting top tier corporate, commercial and retail clients.

#### Financings



Advances to Deposits Ratio - ADR

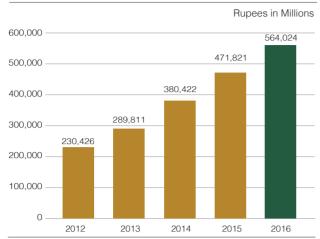


Notwithstanding the overall decline in country's exports, the trade business (both import and export) handled by the Bank crossed the half a trillion Rupee benchmark and grew by an impressive 20% to Rs 552 billion in 2016 as compared to Rs 461 billion in 2015. An extensive network of correspondent banks and significant foreign exchange lines with international banks has allowed the Bank to compete aggressively for trade business.

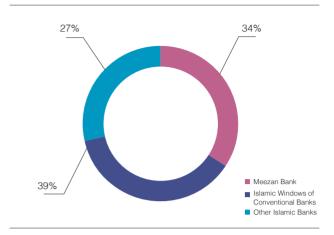
There have been only two new issues of the Government of Pakistan Ijarah Sukuks during the year. Moreover, the issue size was so small as compared to the demand for such instrument that it led to a price war and the cut-off yield was lower than the equivalent instrument available for conventional banks. This has negatively impacted the Islamic Banking industry. The Bank was able to deploy Rs 55 billion in these Sukuks at a cut off-yield of 5.59%.

The Bank reported robust growth in deposits which increased by Rs 92 billion, closing the year at Rs 564 billion from Rs 472 billion - an increase of 20% in line with the average deposit growth rate in banking industry. More importantly, the Bank has successfully re-aligned its deposit mix and achieved a lower cost of funds through strong relationship management and better customer experience. The current account in the deposit mix improved to 35% in 2016 from 32% in 2015: accordingly, the Bank's CASA (Current and Saving Account) mix improved to 75% as compared to 72% in 2015.

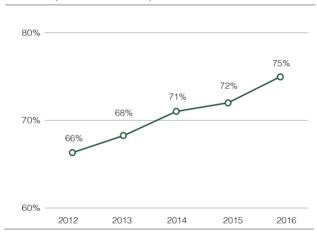
#### Deposits



## Share of Meezan Bank in Islamic Banking Industry - Based on deposits



#### CASA Deposits to Total Deposits



Administrative and other expenses increased to Rs 15.6 billion from Rs 13.8 billion, a rise of 13%. The rise in expenses is primarily due to increase in staff expenses, rent and associated costs as a result of addition of 123 new branches during 2015 – an investment which has reaped fruits for the Bank, as is evident from the strong growth in deposits and profits over the years.

Islamic Banking has taken strong roots in Pakistan with Meezan Bank as a market leader offering a complete range of Islamic banking products and services. Islamic banking Industry deposit accounts for almost 13% of the total banking industry deposits. The Bank's market share amongst the full-fledged dedicated Islamic Banks operating in Pakistan is approximately 56%. Meezan's market share for the Islamic Banking industry as a whole including Islamic Banking windows of conventional banks in Pakistan is 34%.

#### Al Meezan Investment Management Limited

We acknowledge the excellent performance of our subsidiary, Al Meezan Investment Management Limited (Al Meezan). The Assets under Management of Al Meezan crossed over Rs 103 Billion in December 2016 and it has become the largest private sector asset management company of Pakistan. Al Meezan has the distinction of being the only Islamic asset management company in Pakistan providing Shariah-compliant investment solutions to its investors.

The key business results of Meezan Bank Limited achieved in 2016 are as under:

Key Business Results	2016	2015	Growth
Financings	Rs 312 Billion	Rs 208 Billion	50%
Branch Network	571 Branches	551 Branches	4%
Presence	146 Cities	143 Cities	2% 👚
Deposits	Rs 564 Billion	Rs 472 Billion	20%
Total Assets	Rs 658 Billion	Rs 532 Billion	24%
Profit After Tax	Rs 5.56 Billion	Rs 5.02 Billion	11% 👚
Equity	Rs 28.1 Billion	Rs 25.6 Billion	10%
Trade Business (Import and Export)	Rs 552 Billion	Rs 461 Billion	20%

Financial Results Rs in Millions

PROFIT AND LOSS ACCOUNT	2016	2015
Profit / return earned on financings, investments and placements	31,430	33,114
Return on deposits and other dues expensed	(12,873)	(14,897)
Net spread before provisions	18,557	18,217
Reversal / (Provision) against non-performing financings and investments	185	(563)
Net spread after provisions	18,742	17,654
Fee, commission and brokerage income	2,744	1,987
Income from dealing in foreign currencies	1,208	1,471
Dividend income	744	629
Capital gain on investments	878	342
Other income	223	168
Income before expenses	24,539	22,251
Administrative and other expenses	(15,596)	(13,799)
Profit before taxation	8,943	8,452
Taxation	(3,381)	(3,429)
Profit after taxation	5,562	5,023

#### **Earnings Per Share**

Due to increase in profitability, the Earnings per Share increased from Rs 5.01 to Rs 5.55 per share, reflecting an increase of 11%.

#### Dividend

The Board has now recommended the final cash dividend of Rs 1.25 per share (12.5%) for the year 2016. This declaration, together with the earlier interim cash dividend of 17.5% paid in the third quarter of 2016, brings the total payout for the year to Rs 3 per share (30%). The Bank has maintained its unbroken payout record since the date of listing on the Stock Exchange.

#### **Credit Rating**

The JCR-VIS Credit Rating Company Limited, an affiliate of Japan Credit Rating Agency, Japan has reaffirmed the Bank's long-term entity rating of AA (Double A) and short-term rating at A1+ (A One Plus) with stable outlook. The short-term rating of A1+ is the highest standard in short-term rating. The rating indicates high credit quality and sound performance indicators of the Bank. Meezan Bank is the only Islamic bank in Pakistan with AA and A1+ credit rating.

#### **Corporate Awards and Recognitions**

Meezan Bank won the following prestigious awards during the year:

#### Islamic Finance News (IFN)

- Best Islamic Bank for Treasury Management
   Global Award
- Runner-up, Most Innovative Islamic Bank
   Global Award
- Best Islamic Bank in Pakistan
- Pakistan Deal of the Year

#### Asset Triple A - Islamic Finance Awards

- Best Islamic Bank in Pakistan
- Best Bank for Digital Innovation
- Best Digital Banking Product Meezan UPaisa
- Best Retail Bank
- Best Investment Bank
- Best Trade Finance Bank
- Sukuk House of the Year
- Best Deal, Pakistan

#### **CFA Society of Pakistan**

· Islamic Bank of the Year

#### Pakistan Banking Awards

• Best Islamic Bank in Pakistan

#### **Global Finance**

- Best Islamic Bank in Pakistan
- Innovator in Islamic Finance 2016

#### **ICAP & ICMAP**

Best Corporate Reports Award (Securing 2nd position)
 Banking Sector

#### South Asian Federation of Accountants (SAFA)

Certificate of Merit in Private Sector Banks category
 Best Presented Annual Report Awards

#### Islamic Finance Forum of South Asian (IFFSA) Awards

- Gold Award for Islamic Bank of the Year Pakistan
- Capital Markets Service Provider of the Year
- Islamic Microfinance Company/Project of the Year
- Advisory Services Provider of the Year

#### The Banker - United Kingdom

• Islamic Bank of the Year, Pakistan

#### **Employers Federation of Pakistan**

• Excellence in Best HR Practices - 2016 - 1st Prize

#### PakWheels.com - People's Choice Awards

 Most Popular Bank in Pakistan's Islamic Auto Financing Sector

#### RTC-3 Potentials of Islamic Banking Forum

• Largest Islamic Bank in Pakistan

#### **Corporate Social Responsibility**

Charity is one of the most important constituents of a healthy society. Keeping this and the Islamic principle of Ihsan in mind, Meezan Bank recognizes its responsibility as a conscience corporate institution and practice Corporate Social Responsibility as an integral element of its value system. As a socially responsible organization, the Bank recognizes that it is part of the community at large and that there is a strong need to contribute to the society and support those in need, be it on financial or non financial basis. The Bank remains committed to its objective of paying back to the society - both directly and indirectly, and in this regard has contributed through various ways and means. The disclosure required under Companies Corporate Social Responsibility (General Order, 2009) has been duly made in the Annual Report.

#### **Corporate and Financial Reporting Framework**

The Board of Directors is fully cognizant of its responsibility under the Code of Corporate Governance issued by the Securities and Exchange Commission of Pakistan and adopted by the State Bank of Pakistan. The following statements are a manifestation of its commitment towards high standards of Corporate Governance and continuous organizational improvement.

- 1. The financial statements prepared by the Management of the Bank present fairly its state of affairs, the results of its operations, cash flow and changes in equity.
- 2. Proper books of account of the Bank have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements except for the change in accounting policy as disclosed in note 3.7 to the financial statements. The accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards as applicable in Pakistan have been followed in preparation of financial statements and any departure from these has been adequately disclosed.
- 5. The system of internal controls is sound in design and has been effectively implemented and monitored. The ultimate responsibility of the effectiveness of internal controls system and its monitoring lies with the Board. An Audit Committee has been formed for this purpose that meets periodically and independently throughout the year with the management and also the internal and external auditors to discuss the effectiveness of internal controls system and other financial reporting matters. In addition, there are financial forecasts and budgetary control procedures in place, which are reviewed and monitored throughout the year to indicate and evaluate variances from the budget.
- 6. There are no doubts upon the Bank's ability to continue as a going concern, Insha'Allah.
- 7. There has been no material departure from the best practices of Corporate Governance as detailed in the rule book of Pakistan Stock Exchange.
- 8. Key operating and financial data for the last six years in summarized form, categories and pattern of shareholding as required by the Companies Ordinance, 1984 are annexed to the report.
- The value of investments of the Bank's recognized Provident Fund and Gratuity Fund as at December 31, 2016 are as under:
  - Staff Provident Fund Rs 2,045.60 million
  - Staff Gratuity Fund Rs 844.96 million
- 10. The purchase and sale of shares by the Directors, Chief Executive, Chief Financial Officer, Head of Internal Audit and Company Secretary during the year and pattern of shareholding is included in the report.

#### **Compliance with Code of Corporate Governance**

The requirements of the Code of Corporate Governance set out by the Pakistan Stock Exchange (formerly Karachi Stock Exchange) in the rule book of Pakistan Stock Exchange relevant for the year ended December 31, 2016 have been adopted by the Bank and have been duly complied with. A statement to this effect is annexed with the report.

#### **Risk Management Framework**

Risk Management Framework in Meezan Bank is based on sound organizational structure, policy and procedural

framework, risk assessment techniques, tools and reporting structure closely aligned with the Bank's overall strategy. Risk Management activities broadly take place simultaneously at strategic, macro and micro levels. The overall responsibility of risk management rests with the Board of Directors and it has constituted Risk Management Committee comprising of Board members with clear terms of reference.

Under the guidance of the Board, the scope of Risk Management Group (RMG) has been broadened over the period, mainly focusing on establishing and improving upon risk policies, procedures, limit structure, systems, detailed risk assessment, frequent monitoring, multilevel reporting of risk categories and increase level of awareness about risk management principles and practices. These improvements are in line with applicable Shariah guidelines, regulatory requirements including Basel accord, best industry practices and commensurate with significant growth of the Bank. Knowing in view of the risks in the economy, the Bank continued to strengthen its risk management framework while focusing on risk-reward optimization.

Specialized committees comprising of senior management team members with relevant experience and expertise perform their functions in line with overall strategy set by the Board so as to ensure that exposures are within risk appetite. The committees include:

- 1. Credit Risk Management Committee (CRMC)
- 2. Asset Liability Management Committee (ALCO)
- 3. Internal Controls and Operational Risk Management Committee (ICORC)

The CRMC ensures that credit risk activities are in line with Board approved policies, regulatory requirements, Bank's risk appetite and best industry practices. Credit Committee, a sub-committee of CRMC is the highest level body for approval of financing transactions. ALCO reviews market, liquidity and country risk exposures, assets and liabilities maturity profile, sets pricing and takes decisions for sound liquidity management. The ICORC ensures that adequate internal controls and systems are in place thereby ensuring operating efficiency.

Assets quality is being ensured through comprehensive financing policies and procedures, appropriately delegated financing approval authorities, adequate collateral coverage and documentation and periodic reviews. Growth in financing is ensured while focusing on comprehensive risk analysis, portfolio diversification and improved turnaround time. The Bank conducts stress testing for credit, market, liquidity and operational risks by applying various shocks under different scenarios. The Bank calculates value at risk for market risk assessment. Day-to-day liquidity management is done through cash flow matching, meeting regulatory reserve requirement and maintain adequate liquid assets. Various liquidity ratios are in place to monitor and control any possible liquidity risk. Further, contingency funding plan is in place to address liquidity management in times of crises situations. Operational risk is managed through standing operating procedures, deployment of necessary human resources, training and development, segregation of duties, strengthening maker, checker and approving mechanism, early warning signals, system based reports, business continuity and disaster recovery plans.

Under RMG, full-fledged credit risk function caters corporate, investment banking, commercial & SME, agriculture and consumer business segments. Enterprise Risk Management (ERM) set up has been established under RMG by consolidating market, liquidity, country, financial institutions, operational risk management and business continuity planning, Basel implementation, risk

policy and MIS units. The coverage of RMG in credit assessment of individual customers has been further enhanced by four-eye principle and deployment of risk officers in the field. The role of market and liquidity risk function in monitoring of treasury activities has been strengthened with various limits structuring, their monitoring, reporting and system improvements. Loss data reporting, risk and control self-assessment, enhanced coverage of key risk indicators, documenting and improving upon Bank's processes through risk identification and mitigates demonstrate continuous improvements in operational risk management framework. The Bank also focused on enhanced awareness of operational risk and Basel requirements. Management function strengthened its capacity building by hiring of additional experienced and skilled resources at various levels and participation variety of training and development programs. Continuous improvement in system-based information reports from risk perspective and enhanced coverage of risk assessment will bring RMG at an advantageous position in identification, assessment, reporting and managing risks.

#### **Statement of Internal Controls**

The Board is pleased to endorse the Statement made by the Management relating to internal controls. The Management's statement on internal controls is included in the Annual Report.

#### Pattern of Shareholding

The pattern of Shareholding as at December 31, 2016 is annexed with the report.

#### Directors

The record of Board meetings held during the year and attended by the Directors is as follows:

Name of Directors	No. of Meetings held	No. of Meetings Attended
Mr. Riyadh S.A.A. Edrees - Chairman	4	4
Mr. Faisal A.A.A. Al - Nassar - Vice Chairman	4	4
Mr. Bader H.A.M.A. Al-Rabiah	4	4
Mr. Rana Ahmed Humayun*	2	2
Mr. Mansur Khan**	2	2
Mr. Alaa A. Al - Sarawi	4	4
Mrs. Syeda Azra Mujtaba	4	4
Mr. Muhammad Zarrug Rajab	4	3
Mr. Mohammad Abdul Aleem	4	4
Mr. Noorur Rahman Abid	4	4
Mr. Talal S.A. Al-Shehab	4	4
Mr. Irfan Siddiqui - President & CEO	4	4
Mr. Ariful Islam - Deputy CEO	4	4

Mr. Rana Ahmed Humayun resigned on July 01, 2016.

The Board welcomes the new Director Mr. Mansur Khan and wishes to place its appreciation for the valuable services rendered by Mr. Rana Ahmed Humayun during his long association with the Bank.

The attendance in meetings of Committees formed by the Board held during the year is included in the Annual Report.

The Bank has a policy in place for dealing with conflicts of interest relating to members of the Board. Under this policy, any Director who has a business interest in a matter being presented at a Board meeting does not participate in neither the discussion nor the decision on that matter. The policy is applied consistently and there was no breach of this policy during the year.

The present auditors, A.F. Ferguson & Co., Chartered Accountants (a member firm of the PwC network) have completed their term of five years and are not eligible for reappointment as per the Code of Corporate Governance. The Board of Directors and the Audit Committee place on record their appreciation for the services rendered by the retiring Auditors.

On recommendation of the Audit Committee, the Board recommends appointment of Ernst & Young Ford Rhodes, Chartered Accountants, as the statutory auditors of the Bank for the year ending December 31, 2017.

#### **Future Outlook and Strategy**

2017 will continue to be a challenging year for the Banking industry in the back-drop of lower interest rates and increasing cost of business, primarily due to increase in rent. However, the Government's focus on economic reforms - benign inflation, comfortable Forex reserves, stable exchange rate, better energy supply and contained fiscal deficit sets the foundation for a higher and sustained economic growth based on which, the Government envisages a higher growth of 5.1% in FY17. In addition, Pakistan's reclassification to emerging market in MCSI and investment under CPEC is expected to attract FDI from other countries.

Our focus will be on maintaining the growth momentum and asset quality due to the aforementioned improvements in the economy. Efforts are also underway to target new market segments and we plan to enhance our exposure in SME and consumer sectors. In order to ensure operational efficiency and productivity, we plan to upgrade our Core Banking software Temenos (T-24) from R-08 to R-16 to avail the benefits of improvements made in this banking software since implementation in 2009.

The Bank has also set up an Innovation department to keep in sync with the changing operating environment. Amongst other things, the department focuses on modifications in existing products and processes to make them leaner and technologically updated as well as to bring efficiencies to reduce turnaround time and man-hours.

The Bank remains committed to its Vision to 'establish Islamic banking as banking of first choice' and the successful issuance of Sub-ordinated Tier II Sukuk is a landmark achievement towards achieving the Bank's strategic objectives and its Vision.

As the Bank expands, sourcing and retaining the right quality of human resource is an increasingly significant challenge. Accordingly, the Bank has enhanced the physical infrastructure of its learning and development facilities. The Learning and Development department is

wit. Ratia Alimed humayun tesigned on day on, 2016.

"Mr. Mansur Khan was appointed in place of Mr. Rana Ahmed Humayun as Director on August 19, 2016 to fill the casual vacancy.

focused to produce highly professional training content in 2017. Moreover, a Bank-wide Training Needs Analysis activity is also being carried out.

Islamic banking has a good future in Pakistan and its share in the country's Banking industry is continuously rising. Meezan Bank continues to play its pioneering role in Islamic banking and would contribute to the growth of Islamic banking in Pakistan. We welcome new players to this segment as this would bring more representation and help further evolve the Islamic banking industry. The Board is confident that the Bank will Insha'Allah continue to play its leadership role in evolving Islamic Banking Industry in Pakistan.

#### **Acknowledgement**

The landmark achievements of Meezan Bank would not have been possible without the proactive support of our diversified customer base, for which we remain indebted to them. We sincerely thank each one of our team members for their hard work and commitment. May Allah ( ) bestow His blessings on our entire team and their families.

We would like to express our gratitude to the State Bank of Pakistan, Ministry of Finance and the Securities and Exchange Commission of Pakistan for their continuous commitment to establish a viable Islamic financial system in the country. We also congratulate the Governor of State Bank of Pakistan (SBP) for receiving the Best Central Bank Governor of the Year 2016 Award by the Euromoney in Washington DC, USA.

We would also like to thank our Board members, shareholders and the members of the Shariah Supervisory Board for their unrelenting efforts towards establishing Meezan Bank as the premier Islamic bank. May Allah (iii) give us the strength and wisdom to further expand our Vision of establishing Islamic banking as banking of first choice.

On behalf of the Board.

Riyadh S.A.A. Edrees

Chairman

Karachi: February 15, 2017 Irfan Siddiqui President & CEO

ارننگ اور ڈیویلیسنٹ کا شعبہ سال 2017 میں اعلیٰ سطح پر پروفیشٹل تر بینی مواد تیار کرنے پر توجہ وے رہاہے۔ مزید برآ ل بینک پرمحیط تربیت کی ضروریات کے تجزیر کامل بھی جاری ہے۔

پاکستان میں اسلامی بیدکاری کامستقبل تا بناک ہے اور ملک کی بیدکاری صنعت میں اس کے حصے میں مسلسل اضافیہ ہورہا ہے۔ میزان بینک نے اسلامی بیدکاری میں اپنا تا کدانہ کردارادا کرنے کا سلسلہ عاری رکھا ہے اور پاکستان کی اسلامی بیدکاری صنعت کی ترقی میں اپنا کردارادا کرتا رہے گا۔ ہم اس شعبے میں سخت نے نے والوں کوخوش آمد بید کہتے ہیں کیونکہ اے اسلامی بیدکاری کی نمائندگی میں اضافیہ ہوگا اور اس کے ارتقامیں مدد ملے گی۔ بورڈ پر اعتاد ہے کہ بینک انشاء اللہ پاکستان میں بیدکاری کی صنعت کے ارتقامیں ایدو ملے گی۔ بورڈ پر اعتاد ہے کہ بینک انشاء اللہ پاکستان میں بیدکاری کی صنعت کے ارتقامی این بیا تا کدانہ کردارادا کرنے کا عمل جاری رکھے گا۔

### اظهارتشكر

میزان بینک کی امتیازی کامیابیاں ہمارے متنوع صارفین کے فعال تعاون کے بغیر ممکن نہیں ہو کئی تھیں، جس کے لئے ہم بھیشہ ان کے ممنون احسان رہیں گے۔ ہم اپنی فیم کے ہر کر کا کا ان کی انتقک محنت اور وابستگی کے لئے تہدول شِشرگز ارہیں۔اللہﷺ ہماری پوری ٹیم اوران کے اہل خانہ پراپنی رحمت کا سابیقائم رکھے۔ آبین۔

ہم اسٹیٹ بینک آف پاکستان، وزارت نزانداور سکیو رشیز اینڈ ایکنینج کمیشن آف پاکستان کو ملک میں ایک قام کا کمیٹ میں ایک قام کا کم کرنے میں ان کی مسلسل کوششوں اور وابستگی کے لئے خراج مستسین پیش کرتے ہیں۔ ہم اسٹیٹ بینک آف پاکستان (SBP) کے گورز کو واشکٹن ڈی می ، امریکہ میں Euromoney کی جانب ہے ہیں۔ پینٹرل بینک گورز آف دی ایئر 2016 ایوارڈ کے حصول پرمبارک بادیش کرتے ہیں۔

ہم اپنے بورڈ ممبران ، حصص یافتگان اور شریعہ سپر دائزری بورڈ کے ممبران کا تہددل سے شکر گزار ہیں جنہوں نے میزان بینک کوادلین اسلامی بینک بنانے کے لئے مسلسل کوشش کی اور اسے کا میابی کی ان بلند بوں سے جمکنار کیا۔ اللہ سجانہ تعالیٰ جمیں حوصلہ اور دانائی عطا کرے تاکہ ہم اسلامی بینکاری کو بینکاری کا پہلا اسخاب بنانے کے اسینے خواب کو تعیر کی بلند بوں تک لے جا سکیس آمین

منجانب بورڈ

مر مهمهه عرفان صدیقی صدراورسی ای او

> کراچی ۱۵ فروری، ۲۰۱۷

RMG کے تحت کار پوریٹ ،انویسٹمنٹ بدینکاری ، کمرشل اور SME ،زراعت اور کنزیوم کاروبار کے شعبوں کے مجموعی کریڈٹ رسک کے امور کا احاط کیا جاتا ہے۔ RMG کے تحت انضامی مارکیٹ، کیکویڈیٹی ، ملک، مالیاتی اداروں، آپریشنل رسک مینجنٹ اور کاروباری تشکسل کی منصوبہ بندی، Basel کے اطلاق، رسک یالیسی اور MIS یوٹٹس کے ذریعے انٹر پرائز رسک مینجمنٹ (ERM) کا ایک مربوط نظام تشکیل دیا گیا ہے۔انفرادی صارفین کی کریڈٹ اسسمنٹ کے لئے RMG کا دائرہ کارفورآئی۔ (Four-eye) اور فیلڈ میں رسک افسران تعینات کر کے مزیدوسیع کردیا گیا ہے ۔ مارکیٹ کا کر دار اور مالیاتی سرگرمیوں کی نگرانی میں لکویڈیٹی رسک کاعمل لمٹ اسٹر کچرنگ کی متعدد سرگرمیوں، ان کی نگرانی، ریورٹنگ اور نظام میں بہتری کے ذریعے مزید متحکم کیا گیا ہے۔ لاس ڈیٹا ر پورٹنگ،رسک اور کنٹرول کی خود شخیص،رسک کی تشخیص اور تخفیف کے ذریعے بینک کے طریقہ کار کی تائید اور بہتری جیسے عوامل آپریشنل رسک مینجنٹ کی بنیادی ساخت میں مسلسل بہتری کی نشاندہی کرتے ہیں۔ بینک نے آپریشنل رسک اور Basel کی ضروریات سے آگاہی میں اضافے پر بھی توجہ مرکوزر کھی ہے۔رسک مینجنٹ کے ممل میں متعدد سطحوں پراضا فی تج بے کے حامل اور ماہرریسورسز كا تقرر كركے اور مختلف تربیتی وتر قیاتی نظاموں كوشامل كر كے اس كى استعداد كار میں مزید بہتري لائي جاتی ہے۔رسک کے نکتہ نظر ہے منظم معلو ماتی رپورٹس میں مسلسل بہتری اوررسک اسسمنٹ کی اضافی کورج RMG کورسک کی شناخت ، تشخیص ، رپورننگ اورا نظام کے حوالے سے ایک اعلیٰ درجے پر لانے میں مدددے گی۔

### اندروني ضبط كانظام

بورڈ اندرونی ضبط سے متعلق انتظامیہ کی جانب سے جاری کردہ بیان کی تصدیق میں مسرے محسوں کرتا ہے۔اندرونی ضبط پر انتظامیہ کا بیان سالا نبدر پورٹ میں شامل ہے۔

## حصص یافظی کاخا کہ

31 دسمبر 2016 تک صص یافنگی کاخا کدر پورٹ کے ساتھ منسلک ہے۔

### ڈائر یکٹرز

۔ اس سال منعقد ہونے والے بورڈ کے اجلاس اور اس میں شرکت کرنے والے ڈائز یکٹرز کی تفصیل ورج ذیل ہے۔

اجلاس میں شرکت کی تعداد	منعقده اجلاس کی تعداد	ڈائز پکٹر دے تام
4	4	جناب ریاض الیس اے اے اور لیس۔ چیئر مین
4	4	جناب فيصل اسےامے النصر ۔ واکس چيئر مين
4	4	جناب بدراق اےایم اےالربیعہ
2	2	جناب را نااحمه جها يول*
2	2	جناب منصور خان**
4	4	جناب علی اے السراوی
4	4	محتر مهسيده عذرامجتبي
3	4	جنا <i>ب څو</i> زروغ رجب
4	4	جنا <i>ب مجموع</i> بدالعليم
4	4	جناب نورالرحيان عابد
4	4	جناب طلال اليس المالشهاب
4	4	جناب عرفان صدر لقی _صدراوری ای او
4	4	جناب عارف الاسلام ـ ڈپٹی می ای او

<sup>\*</sup> جناب رانا احمد ہما يوں كم جولائي 2016 كوستعفى ہوگئے۔

\*\* اس عارضی اسامی کوپر کرنے کے لئے جناب منصور خان کو 19 اگست 2016 کو جناب را نااحمہ ہما ہوں کی جگہ ڈائر کیٹرمقرر کیا گیا۔

بورڈ نئے ڈائر کیٹر جناب منصور خان کوخوش آیدید کہتا ہے اور جناب رانا احمد ہمایوں کی بینک کے ساتھ طویل رفاقت کے دوران ان کی گرال قدر خدمات کے لئے خراج تحسین پیش کرتا ہے۔

اس سال بورڈ کی جانب سے تشکیل کردہ کمیٹیوں کے اجلاس میں حاضری کی تفصیل سالانہ رپورٹ میں شامل ہے۔

بینک بورڈ کے ممبران سے متعلق مفادات کے تصادم کے لئے ایک واضح پالیسی رکھتا ہے۔اس پالیسی کے تحت کوئی ایسا ممبر جو بورڈ کے اجلاس میں پیش کئے جانے والے کسی معاملے میں کوئی کاروباری مفادر کھتا ہے، وہ اس معاملے پر نہ تو بحث ومباحثے اور نہ بی فیصلہ سازی میں شریک ہوسکتا ہے۔اس پالیسی پرمستقل بنیادوں پڑمل درآ مدکیا جاتا ہے اور اس سال ندکورہ پالیسی کی کوئی خلاف ورزی نہیں گی گئے ہے۔

### آۋيٹرز

موجودہ آڈیٹرز،اےابیف فرگون ایٹر کمپنی، چارٹرڈا کا دُٹٹیٹس (جو PwC نیٹ ورک کی ایک ممبرفرم ہے) نے اپنی 5 سالہ مدت کلمل کر لی ہے اور کوڈ آف کارپوریٹ گورنس کے تحت دوبارہ تقرری کے لئے اہل نہیں ہیں۔ بورڈ آف ڈائز بیکٹرز اور آڈٹ کمپٹی ریٹائز ہونے والے آڈیٹرز کوان کی خدمات کے لئے سائش و شمیس پیش کرتے ہیں۔

آ ڈٹ کمیٹی کی تجویز پر بورڈ 311 دسمبر 2017 کونتم ہونے والے سال کے لئے ارنسٹ اینڈ یک فورڈ رہوڈ ز، چارٹرڈ اکا وُٹینٹس کی بورڈ کے نئے قانونی آ ڈیٹرز کے طور پرتقرری کی تجویز پیش کرتا ہے۔

### مستقبل کے آثاراور حکمت عملی

2017 بھی کم شرح سوداور کاروبار کی بڑھتی ہوئی لاگت (خاص طور پر کرایوں میں اضافے کی وجہ سے) کے پس منظر کے ساتھ بینکاری صنعت کے لئے آنہ اُنٹ کن سال ثابت ہوگا۔ بہر حال معاثی اصلاحات پر حکومت کی بھر پور توجہ یعنی کم افراط زر، زرمبادلہ کے بخش ذخائر، زرمبادلہ کی مشحکم شرح ، اوانائی کی فراہمی میں بہتری اور محدود مالی خسارہ نے بلنداور پائیدار معاثی ترقی کی بنیاد استوار کی ہے جس کی بدولت حکومت کو مالی سال 2017 میں 5. فیصد کی بلندر شرح ترقی کی توقع ہے۔ مزید برآ س جس کی بدولت حکومت کو مالی سال 2017 میں آبور تی ہوئی منڈی کے طور پر دوبارہ درجہ بندی اور سی پیک کے تحت سرما بیکاری کی بدولت دیگر ملکوں کے براہ راست غیر ملکی سرما بیکاری کی بدولت دیگر ملکوں کے براہ راست غیر ملکی سرما بیکاری کی بدولت دیگر ملکوں کے براہ راست غیر ملکی سرما بیکاری کی بدولت دیگر ملکوں کے براہ راست غیر ملکی سرما بیکاری کی بدولت دیگر ملکوں کے براہ راست غیر ملکی سرما بیکاری کی بدولت دیگر ملکوں کے براہ راست غیر ملکی سرما بیکاری (FDA) کے متوجہ ہونے کی بھی تو قع ہے۔

ہماری توجہ معیشت میں نہ کورہ بالا بہتری کی بدولت ترقی کی رفتاراورا ثاثوں کا معیار برقر ارر کھنے پر مرکوز ہے۔ مارکیٹ کے نئے بھی کوششیں جاری ہیں اور ہم SME اور کنزیوم شعبول میں اپنی موجود گی بڑھانے کی بھی منصوبہ بندی کررہے ہیں۔ عمل کاری کی استعداداور پیداوار کو شعبول میں اپنی موجود گی بڑھانے کی بھی منصوبہ بندی کررہے ہیں۔ Temenos(T-24) کو R-08 سے کھنے بازے کے لئے ہم اپنے مرکزی بینکنگ سوف ویئر 2009ء میں اسوف ویئر کے اطلاق کے R-16 براپ کرنے کا منصوبہ بنارہے ہیں تا کہ 2009ء میں اسوف ویئر کے اطلاق کے بعد سے اس میں کی جانے والی اصلاحات سے مستفید ہوا جا سکے۔

بینک نے بدلتے ہوئے عمل کاری کے ماحول سے ہم آ جنگی کے لئے ایک شعبۂ اختراع (Innovation Department) بھی قائم کیا ہے۔ بیشعبددیگرامور کے ساتھ ساتھ ساتھ موجودہ مصنوعات اور طریقہ کار میں بہتری پر قوجہ دیتا ہے تا کہ انہیں باسہولت اور ثین انالو بی کے اعتبار سے جدید ترین بنایا جا سے اور اس کے ساتھ ساتھ سرتی اور انسانی محنت کے وقت کو کم کر کے استعداد میں اضافہ کیا جا سے۔

بینک''اسلامی بینکاری کو بینکاری کا پہلاانتخاب'' بنانے کے اپنے مقصد پرکار بندہے اور ثانوی صکوک Tier II کا کامیاب اجراء بینک کے تزویراتی مقاصد اور نظریہ کے حصول کی جانب ایک اہم سنگ میل ہے۔

جیسے جیسے بینک تر تی کررہا ہے درست معیار کے ہیومن ریسورس کی فراہمی اور برقر اری ایک اہم اور بڑھتا ہواچینئے ہے نیتجیاً بینک نے اپنی لرنگ اور ڈیویلپسٹ ہولیات کے مادی انفراسٹر کچر میں اضافہ کیا ہے۔

### کارپوریٹ ساجی ذمہداری

صدقہ و خیرات ایک صحت مند معاشرے کا انتہائی اہم جزوہے۔ اس حقیقت اور اسلام کے سنہری اصول احسان کو پیش نظر رکھتے ہوئے میزان بینک بطور ایک باشعور کاروباری ادارے کے اپنی ذمه داریوں سے بخو بی واقف ہاور کار پوریٹ ساتی فرمدداری پراپی روایات کے نظام میں ایک لازی عضر کے طور پر گمل کرتا ہے۔ ساتی طور پر ایک ذمه دار ادارہ ہونے کی حیثیت سے بینک کو اس بات کا بخو بی ادراک ہے کہ بحقیت محموقی وہ معاشرے کا ایک حصہ ہاور مزید ہیکہ معاشرے کی بہتری میں اپنا حصہ ڈالنے اور ضرورت میں جہوئی وہ معاشرے کی مردرت ہیشہ موجود رہی ہے، چاہے وہ مالی صورت میں ہویا کی اور انداز میں ۔ البذا بینک معاشرے کے لئے براہ راست یا بالواسطہ دونوں اور طریقوں اور طریقوں اور طریقوں اور کی سے اپنا کرداراداکرتارہا ہے۔ کمپنیوں کے کار پوریٹ ساتی فرمداری (عمومی حکم نامہ 2009) خترت انکشانی بیان سالاندر پورٹ میں با قاعدہ طور پرشال کیا گیا ہے۔

### كاربوريث اور مالياتي ربورتنك كي بنيادي ساخت

بورڈ آف ڈائر کیٹرز سکیورٹیز اینڈ ایجیج کمیشن آف پاکستان کی جانب سے جاری کردہ اوراسٹیٹ بینک آف پاکستان کے اختیار کردہ کوڈ آف کا کارپوریٹ گوننس کے تحت اپنی ذمہداری کامکمل شعور رکھتا ہے۔ درج ذیل نکات کارپوریٹ انتظام کاری کے اعلیٰ معیار اورسلسل شظیمی بہتری سے اس کی وابستگی کامظہر ہیں:

- 1- بینک کی انتظامیه کی جانب سے تیار کردہ مالیاتی نکات غیر جانبدارانہ طور پراس کے معاملات ، عمل
   کاری کے نتائج ، نقدی کے بہاؤاورا یکو پٹی میں تبدیلی پیش کرتے ہیں۔
  - 2- بینک کے کھاتوں کی ہا قاعدہ دستاویزات مرتب کی گئی ہیں۔
- 3- مالیاتی نکات کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کانشلس سے اطلاق کیا گیا ہے۔ ماسوائے اکاؤمٹنگ پالیسی میں اس تبدیلی کے جس کا بیان مالیاتی رپورٹ کے نکتہ 3.7 میں کیا گیا ہے۔مالیاتی مخصفہ معقول اوروائشمندانہ فیصلوں پرمنی ہیں۔
- 4- مالیاتی رپورٹ کی تیاری میں پاکستان میں قابلی اطلاق بین الاقوامی مالیاتی رپورٹنگ معیارات پر
   عمل کیا گیا ہے اوران کے کی بھی قتم کے انحراف کی مناسب انداز سے نشاندہی کی گئی ہے۔
- 5- اندرونی صنبط کے نظام کی ساخت متحکم ہے اور اس کے مؤثر نفاذ اور نگرانی کو نیتی بنایا گیا ہے۔
  اندرونی صنبط کے نظام کو کارگر بنانے اور اس کی گرانی کی ذمہ داری بورڈ پر عائد ہوتی ہے۔ اس
  مقصد کے حصول کے لئے ایک آڈٹ کمیٹی تفکیل دی گئی ہے جو انتظامیا ور اس کے ساتھ ساتھ
  اندرونی اور بیرونی آڈیٹرز ہے پوراسال وقتا فو قتا آزادانہ طور پر ملاقات کرتی ہے اور اندرونی
  صنبط کے نظام کی افادیت اور دیگر مالیاتی رپورٹنگ امور پر تبادلہ خیال کرتی ہے۔ مزید برآ س،
  مالیاتی منصوبے اور بجٹ کنٹرول کے طریقتہ کارٹھی زیر بحث رہتے ہیں جن کا پوراسال جائزہ اور
  گرانی کی جاتی ہے۔ مقد ارتغیر کی نشاندہ ہی اور تشخیص کی جاسکے۔
- 6- انشاءالله بینک کے ممل طور پڑمل کار ہونے کی صلاحیت پر کسی شم کے کوئی شکوک وشبہات موجود نہیں ہیں۔
- 7- پاکستان اسٹاک ایجیجیج کے دستور کی کتاب میں بیان کی گئی تفصیل کے تحت کار پوریٹ انتظام کے بہترین طریقوں سے کوئی مادی انتخاف موجود نہیں ہے۔
- 8- کمپنیز آرڈینس 1984 کی ضروریات کے تقاضوں کے مطابق درکار گزشتہ 6 سال کے عمل کاری اور مالیات کے اہم اعداد و شار مختصر شکل ، درجے اور تصص یا فلگی کے خاکے رپورٹ کے ساتھ مسلک ہیں۔
- 9- بینک کے منظور شدہ پروویڈنٹ فنڈ اور گریجو یٹی کے سرمائے کی مالیت 31 دسمبر 2016 تک درج ذیل ہے:
  - عمله کاپرووو شف فنڈ 2,045.60 ملین روپے
    - عمله کا گریجویش فنڈ 844.96 ملین روپے
- 10- ڈائز کیٹرز، چیف ایگزیکٹو، چیف فنانشل آفیسر، ہیڈ آف انٹرنل آڈٹ اور کمپنی سیکریٹری کی جانب سے اس سال تصص کی خرید وفروخت کی تفصیل اور تصص یا فکگی کا خاکدر پورٹ میں شامل ہے۔

### كود آ فكار يوريث كورنس كالتميل

31 دمبر 2016 کوختم ہونے والے سال کے لئے پاکستان اسٹاک ایکیچنج کے دستور کی کتاب میں موجود پاکستان اسٹاک ایکیچنج (سابقہ کراچی اسٹاک ایکیچنج) ، کی جانب سے مقرر کردہ کوڈ آف کار پوریٹ گوزنس کے تقاضوں کی بینک کی جانب سے تعمیل کی گئی ہے اور اس پر باقاعد گی سے عمل درآ مدکیا گیا ہے۔ اس سے متعلق ایک بیان رپورٹ کے ساتھ فسلک ہے۔

### رسك مينجمنث كى بنيادي ساخت

میزان بینک نے رسک مینجمنٹ کی بنیادی ساخت متحکم تنظیمی ڈھانچے، پالیسی اور ضابطے کی بنیادی ساخت، رسک اسسمنٹ کے لائح مگل بطریقے اور پورٹنگ کے بنیادی ڈھانچے پرینی ہے اور بینک کی مجموئی حکست عملی ہے ہم آ ہنگ ہے۔ رسک مینجمنٹ کی سرگرمیاں بڑے پیانے پرتزومیاتی، وسیح اور مخترسطی پر کیساں طور پر منعقد کی جاتی ہیں۔ رسک مینجمنٹ کی مجموئی ذمہ داری بورڈ آف ڈائز میکٹرز پر عائدہوتی ہے جس نے واضح دستورالعمل کے ساتھ ایک رسک مینجمنٹ کی مجموئی ذمہ داری بورڈ آف ڈائز میکٹرز پر عائدہوتی ہے بورڈ کی رہنمائی میں رسک مینجمنٹ گروپ (RMG) کے دائرہ کارکو وقت کے ساتھ وسعت دی گئی کی رہنمائی میں رسک مینجمنٹ گروپ (RMG) کے دائرہ کارکو وقت کے ساتھ وسعت دی گئی کی گئیگر پر کی متعدد سطح پر رپورٹنگ اور رسک مینجمنٹ کے اصولوں اور طریقہ مگل کی معلومات میں اصلاح اور تشکیل پر توجہ مرکوز رکھی گئی ہے۔ بیا اصلاحات منظم تی شریعہ ہدایات، ضابطے کی ضروریات بشمول اور تھے ہیں۔ معاہداے، بہترین موافقت کے مشات کو مدفشات کو مدفش رکھتے ہوئے بینک نے رسک ربوارڈ آ بٹیمائزیشن پر توجہ مرکوز رکھی ہوا ہوا ہے۔

متعلقہ تجرباورمہارت کے حامل اعلیٰ انتظامی ٹیم ممبران پر شتمل خصوصی کمیٹیاں بورڈ کی جانب سے طے کردہ مجموعی حکمت عملی کے مطابق اپنے افعال انجام دیتی میں تاکہ اس بات کونٹینی بنایا جائے کہ ایک بیودڑ ررسک کے دجمان کے مطابق ہو۔ ان میں درج ذیل کمیٹیاں شامل میں:

- 1- كريدن رسك مينجنث كميني (CRMC)
- 2- ايىك لىكىلى مىنجىنكى (ALCO)
- 3- انثرال كنفرولزايندا بريشنل رسك مينجنك كميثى (ICORC)

ORMC اس بات کویقی بناتی ہے کہ کریڈٹ رسک سرگرمیاں بورڈ کی منظور کردہ پالیسیوں، ضابطہ کی ضروریات، بینک کے رسک کے ربھان اور بہترین صنعتی طریقه عمل سے مطابقت رکھتی ہوں۔

ALCO مارکیٹ، کیکویڈ پٹی اور ملک کے رسک ایکسپوژ ر، اٹا توں اور واجبات کی مدت بخیل کی تفصیل کا جائزہ لیتی ہے، قیمتوں کا تعین کرتی ہے اور منتظم کیکویڈ پٹی مینجنٹ کے لئے فیصلہ سازی کرتی ہے۔

CORC کا کا م اس امرکویقینی بنانا ہے کہ موزوں اندرونی ضبط کا نظام اور طریقہ کارموجود ہے اور اس کے ذریعے ملک کاری کی استعداد کویقینی بنایا جا رہا ہے۔

ا ٹا ٹوں کا معیار جا مع مالیاتی پالیسیوں اور طریقہ ہائے کار، مناسب انداز سے مالی منظور ہوں کے لئے مقر کر کرہ مجاز حکام ، موز وں کو یئر لکوری اور حیتا ویزات اور میقاتی جا کڑوں کے در لیے بیٹی بنایا جا تا ہے۔ جا مع رسک اینالسس ، پورٹ فو لیو کے تنوع اور بہتر ٹرن اراؤنڈ ٹائم پر توجہ مرکوز کرتے ہوئے مالیات میں اضافے کو بیٹی بنایا جا تا ہے۔ بینک کر پڑے ، مارکیٹ ، لیکو پڈیٹی اور عمل کار رسک کی اسٹر لیس ٹیسٹنگ مختلف صورت حالات میں متعدد شاکس کے ذریعے کرتا ہے۔ بینک مارکیٹ رسک اسسمنٹ کے لئے رسک پر قدر کا شار کرتا ہے۔ لیکو پڈیٹی کاروزانہ کی بنیاد پر انتظام نقذی کے بہاؤ سسمنٹ کے لئے رسک پر قدر کا شار کرتا ہے۔ لیکو پڈیٹی کاروزانہ کی بنیاد پر انتظام نقذی کے بہاؤ برقرار رکھ کرکیا جا تا ہے۔ ممالیق زرمبادلہ کے ذخائر کی ضروریات کی بیکسیل اور مناسب نقد ا ٹا ٹے برقرار رکھ کرکیا جا تا ہے۔ ممالیکو پڈیٹی خطرات کی ٹھرانی اور صبط کے لئے متعدد کیلو پڈیٹی شرحیں موجود ہیں۔ من پر بر آس کسی بھی برخوان مورت حال کے وقت کیلو پڈیٹی کے انتظام کے لئے غیریقینی حالات میں فنڈ نگ پلان بھی موجود ہے عمل کاری کے خطرات کو ٹمل کار طریقوں کے نفاذ ، ضروری ہیوٹن میں فنڈ نگ پلان بھی موجود ہے عمل کاری کے خطرات کو ٹمل کار فرانی کرنے اور منظور کرنے کے طریقہ کاری مضبوطی ، خطرات کی ابتدا میں ہی نشاند ہی ، منظم رپورٹس ، کاروبار کے تسلسل اور حادثات سے بحالی کے مضوروں کے ذریعے مقرات کی ہوئی۔ سے بحالی کے مصوروں کے ذریعے منظم کی ہوئی ، منافی کے مصوروں کے ذریعے منافی کے مصوروں کے ذریعے مقرات کی ہوئی۔

2015	2016	لفح اور نقضان کھاتے
33,114	31,430	مالیات ،سرماییکاری اورانتظامات سے حاصل شدہ منافع/آ مدنی
(14,897)	(12,873)	جمع شده دتوم اورد یگرواجبالا دامصارف پرخرچه
18,217	18,557	يرووية نزية تل خالص منافع
(563)	185	غیر فعال مالیات اورسر مامیکاریوں کے موض (رپورسل) / پردویژن
17,654	18,742	پرووری نزکے بعد خالص منافع
1,987	2,744	ن فیس نمیشن اور بروکرتری کی آمد نی
1,471	1,208	غيرانکي رنسي ميں لين دين کي آيد ني
629	744	ڈی <u>ر</u> یٹٹرگی آمدنی
342	878	سرماييهاتی منافع (Capital Gain)
168	223	ديگرآ مدني
22,251	24,539	اخراجات تے بل کی آ مدنی
(13,799)	(15,596)	انتظامی اور دیگراخرا جات
8,452	8,943	منافع تلى اذتيكس
(3,429)	(3,381)	نيس الم
5,023	5,562	منافع بعدازتيكس

### CFA سوسائق آف ياكستان

• اسلامک بینک آف دی ایئر

### پاکستان بینکنگ ایواردٔ

• بىيىڭ اسلامك بىنك ان ياكستان

### گلوبل فنانس

- بىيىڭ اسلامك بىنك ان پاكستان
- انوویٹران اسلامک فنانس 2016

### ICMAP<sub>J</sub>ICAP

بیٹ کارپوریٹ رپورٹس ایوارڈ بینکنگ سیٹر (دوسری پوزیش)

### ساؤتھالیثین فیڈریشن آف اکاؤٹٹیٹس (SAFA)

سرشیفایٹ آف میرٹان پرائیویٹ سیکر بینکس کیٹیگری۔ بیٹ پر پزیٹڈ اینوول رپورٹ ایوارڈ ز۔

## اسلامك فنانس فورم آف ساؤتها يثين (IFFSA) ايواروز

- و ولدُالواردُ فاراسلامك بينك آف دى اير باكتان
  - کلیپیل مارکیٹس سروس پرووائڈر آف دی ایئر
  - اسلامک مائیکروفنانس کمپنی / پروجیک آف دی ایئر
    - ایدوائزری سروسز پرووائڈر آف دی ایئر

## دی بینکر۔ برطانیہ

• اسلامک بینک آف دی ایئر ، پاکتان

### ايميلائز ذفيد ريش آف ياكتان

• الكسيلنس ان ببيث HR پريكٹيسز -2016-اوّل انعام

# ياك دميلز ڈاٹ كام\_پيپلز چوائس ايوار ڈز

• موسك پاپولربينكان پاكتان اسلامك آلوفنانسنگ سيكثر

## RTC-3 يونيشلزآف اسلامك بينكنگ فورم

• لارجست اسلامک بینک ان پاکستان

### في خصص آمدني

منافع میں اضافے کے باعث فی حصص آمدنی 5.01 روپے سے بڑھ کر 5.55روپے فی حصص ہوگئی جو 11 فیصداضافے کی عکاسی کرتی ہے۔

### *ۋ يو*پلەنلە

بورڈ نے سال 2016 کے لئے 1.25 روپ فی حصص (12.5 فیصد) حتی نقد ڈیویڈ ٹر تجویز کیا ہے۔ 2016 کی تیسری سماہی میں 17.5 فیصدعوری نقد ڈیویڈ ٹر کی کا دائیگی کے ساتھ اس اعلان کے بعد اس سال کے لئے کل ڈیویڈ ٹر ادائیگی 3 روپ فی حصص (30 فیصد) ہوجائے گی۔میزان بینک نے اسٹاک ایجیج میں اسٹنگ کے بعد سے بالفطل ادائیگیوں کا ریکار ڈیر قر اررکھا ہے۔

### كريثيث ريثنك

## كار يوريث ايوار ڈزاوراعتراف كاركردگى

ميزان بينك نے اس سال مندرجہ ذيل مؤقر ايوار ڈ زحاصل كئے:

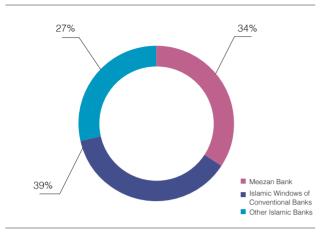
## اسلامك فنانس نيون (IFN)

- بیٹ اسلامک بینک فارٹریژری مینجنٹ \_ گلوبل ایوارڈ
  - رنراپ،موسٹ انوویٹواسلامک بینک گلوبل ابوارڈ
    - بيث اسلامك بينك ان پاكتان
      - پاکستان ڈیل آف دی ایئر

## ایسٹ ٹریل A اسلامک فنانس ایوارڈز

- بیسٹ اسلامک بینک ان پاکستان سرین میں میں
- بىيىڭ بارۇ يجيش انوويش
- بیسٹ ڈیجیٹل بینکنگ پروڈ کٹ میزان یو بیسہ
  - بىيەكەرىئىل بىنك
  - بىيىٹ انوسٹمنٹ بىنک
  - بیٹٹرٹیڈفنانس بینک
     صکوکہاؤس آف دی ایئر
    - بیٹ ڈیل، پاکستان

### Share of Meezan Bank in Islamic Banking Industry - Based on deposits

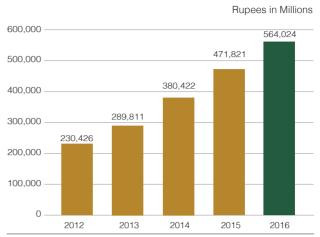


اسلامی بینکاری نے پاکستان میں اپنی ساکھ متحکم کرلی ہے اور میزان بینک بطور مارکیٹ لیڈراسلامی بینکاری کی مصنوعات اور خدمات کی وسیع رہتے ہیش کررہا ہے۔اسلامی بینکاری کی صنعت کی جمع شدہ رقوم کے 13 فیصد کے برابر ہیں۔ پاکستان میں عمل کارکمل اسلامی بینکاری میں بینک کا مارکیٹ کا حصہ تقریباً 56 فیصد ہے۔ پاکستان میں اسلامی بینکاری کی مجموعی صنعت میں بشمول روایتی بینکوں کی اسلامی بینکاری شاخوں کے، میزان بینک کا مارکیٹ کا حصہ 34 فیصد ہے۔

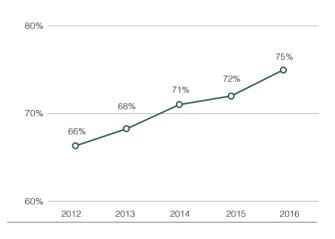
### الميز ان انويستمنث مينجمنث لميثلر

ہم اپنی ذیلی مینی، المیز ان انویسٹمنٹ مینجنٹ لمیٹر (المیز ان) کی شاندار کارکردگی کوسراہتے ہیں۔
المیز ان کے زیرا نظام ا ثاثوں نے دسمبر 2016 میں 103 ارب روپے کا ہدف عبور کرلیا ہے جو
پاکستان میں نجی شعبہ کی سب سے بڑی ایسٹ مینجنٹ کمپنی بن گئی ہے۔ المیز ان کو یہ امتیاز بھی حاصل
ہے کہ وہ پاکستان میں اپنے سرمایہ کاروں کوشریعت کے مطابق سرمایہ کاری کی سہولیات فراہم کرنے
والی واحد ایسٹ مینجنٹ کمپنی ہے۔

### Deposits



### CASA Deposits to Total Deposits



انظامی اور دیگر اخراجات 13 فیصد اضافے کے ساتھ 13.8 ارب روپے سے بڑھ کر 15.6 ارب روپے سے بڑھ کر 15.6 ارب روپے ہوگئے۔ اس اضافے کی بنیادی وجہ 2015ء بی طبی کی بیادی وجہ 2015ء بی طبی کے دوپر 15.6 اور میں علمے پر ہونے والے اخراجات، جگہ کا کراریا اور دیگر متعلقہ مصارف ہیں۔ تاہم یہ ایک سرمایہ کاری ہے جس کا فائدہ نیتجنًا بینک کوئی ہوا ہے جیسا کہ گزشتہ برسول میں جمع شدہ رقوم میں متحکم اضافے اور منافع سے اس کی تقید ہی ہوتے ہوتی ہے۔

# میزان بینک کے 2016 کے اہم کاروباری نتائج درج ذیل ہیں۔

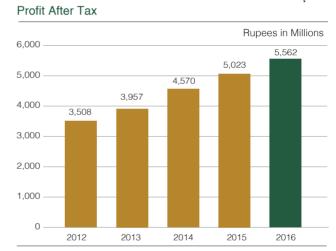
اضافے کی شرح	2015	2016	ا ہم کاروباری نتائج
<b>1</b> 50%	208 ارب روپے	312 ارب روپے	سر ما بیکاریاں
<b>1</b> 4%	551 شاخيس	571 شاخيس	براخ نیٺ ورک
<b>1</b> 2%	143 شپر	146 شبر	موجودگی
<b>1</b> 20%	472 ارب روپے	564 ارب روپ	جمع شده رتوم
<b>1</b> 24%	532 ارب روپ	658 ارب روپ	كل اثاث
<b>1</b> 1%	5.02 ارب روپے	5.56 ارب روپ	منافع بعدازتيكس
<b>1</b> 0%	25.6 ارب روپ	28.1 ارب روپ	ا يکويڻ
<b>1</b> 20%	461 ادب دوپے	552 ارب روپ	تجارتی کاروبار(درآ مدات وبرآ مدات)

کے ساتھ ساتھ ایک وجہ پاکتانی روپے کا علاقائی کرنسیوں کے مقابلے میں بہت زیادہ انتخام بھی بنی جس کے نتیج میں بین جس کے نتیج میں بین الاقوامی منڈی میں پاکتانی مصنوعات کی قیمتوں کی مسابقت کاری میں کمی واقع ہوئی۔

2016 کے دوران ایک اہم پیش رفت MSCI کی جانب سے پاکستان کی ابھرتی ہوئی منڈی کے طور پر دوبارہ درجہ بندی کا فیصلہ تھا۔ اس کے ساتھ معیشت کے انتہائی شبت آثار پاکستان اسٹاک ایکھینچ کی زبردست کارکردگی کا باعث بنے جب2016 میں انڈیکس 47,800 پوائنٹس اور 46 فیصد منافع (امریکی ڈالری صورت میں ) کے ساتھ تاریخ کی بلندتر بن سطح پر پہنچا اور پاکستان اسٹاک ایکھینچ دنیا کی پانچو میں بہترین کارکردگی کی حال مارکیٹ بن گئی۔اضافے کا بیر بھان 2017 میں بھی جاری ہے۔ بھی جاری ہے۔

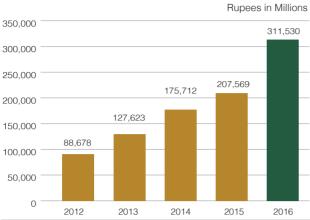
### ہاری کارکردگی

الحمد للدؤسكاؤنٹ ریٹس میں کمی ، جیسا کہ پہلے ذکر کیا گیا ، کے رجحان کے باوجود میزان بینک نے ترقی کی رفتار کو برقرار رکھا اور ملک بھر کے روایتی اور اسلامی بینکوں کے درمیان پاکستان کے سب سے بڑے اسلامی بینک اور ملک کے سب سے تیزی سے ترقی کرنے والے بینک ہونے کا اعزاز برقرار رکھا ہے۔

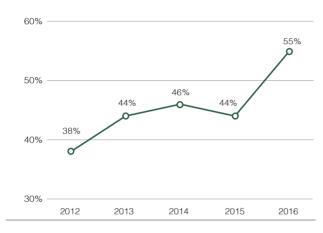


بینک نے گزشتہ سال کے 5.02 ارب رویے کے مقابلے میں 11 فیصد اضافے کے ساتھ 5.56 ارب رویے کا بعد از ٹیکس منافع ظاہر کیا۔ایک امتیازی کامیابی بینک کےسر مابیرکاری پورٹ فولیومیں متاثر کن اضافیتی جو 50 فیصداضانے کے ساتھ 208 ارب رویے سے بڑھ کر 312 ارب روپے ہو گیا۔ بینک نے سرگرمی سے تمام شعبہ جات میں سر مایہ کاریوں میں اضافے پر توجہ مرکوزر کھی بالخصوص SME / كمرشل اوركنز يومرفنانسنگ (خاص طور يركاراجاره اورايزي موم) جس ميں گزشته سال ك مقالے میں بالترتیب 62 فیصد اور 66 فیصد کا اضافیہ ہوا۔ بینک کا Advances to (ADR) 2015، Deposits Ratio فيصد كے مقابلے میں 55 فيصد کی متاثر كن شرح پر برقرار ہے۔اس مدت کے دوران ایک اورمؤ ثر کامیانی بینک کی کل سر مایہ کاری میں سے غیر فعال (NPL) سرمابہ کاریوں کی شرح میں کی تھی جو 2015 کے 3.27 فیصد ہے کم ہوکر 2.14 فیصد پرآ گئیں اور جو 2016 میں بینک کی جانب ہے بڑی وصولیوں کے نتیجے میں ممکن ہوئی ہے۔ میزان بینک کے NPL کی شرح بینکاری صنعت کی کم ترین شرحوں میں سے ایک ہے جو بینک کی دانشمندانه حكمت عملي كي تصديق كرتى ہے اورجس كى وجه مضبوط انفرااسٹر كچراور بازيافت و بحالي كي سخت کوشش ہے۔ بینکاری صنعت کی اوسط NPL شرح 11 فیصد ہے۔ بینک نے غیر فعال سرماریکاریوں کی مدیس 118 فیصد کوری کی شرح کے ساتھ Provisions کی تسلی بخش سطح برقر ارد کھی ہے۔ جاری توجہ بدستوراعلی معیار کامتنوع سر ماہیکاری پورٹ فولیوقائم کرنے پرمرکوز ہےجس کا مرکز اعلیٰ سطح کے کاروباری، کمرشل اورخردہ صارفین ہیں۔

# Financings



### Advances to Deposits Ratio - ADR



ملک کی مجموعی برآ مدات میں کمی کے باوجود مینک کے زیرانتظام تجارتی کاروبار (بشمول درآ مدات و برآ مدات) نے نصف ٹریلین روپے کا امتیازی ہدف عجور کرلیا اور 2015 کے 461 ارب روپے ہوگیا۔ کے مقابلے میں 2016 میں انتہائی متاثر کن 20 فیصداضا نے کے ساتھ 1552 ارب روپے ہوگیا۔ کفالتی بینکوں کے وسیع نمیٹ ورک اور بین الاقوامی بینکوں کے ساتھ غیر ملکی زرمبادلہ کے وقیع سلسلے نے بینک کے تجارتی کاروبار میں مسابقت کی راہ ہموار کی۔

اس سال حکومت پاکستان کے اجارہ صکوک کے محض دو نئے اجراء ہوئے۔ مزید برآں بید دونوں اجرا اس انسٹر ومنٹ کی طلب کے مقابلے میں کم تھے جس کی وجہ سے مقابلہ نرخ کا آغاز ہوا اور ان کی اختتا می قیمت بھی روایتی بینکوں کو دستیاب مساوی انسٹر ومنٹ سے کم تھی۔ اس سے اسلامی بینکاری کی صنعت پرمنفی اثر ات مرتب ہوئے۔ بینک 5.59 فیصد کے اختتا می منافع کے ساتھ محض 55 ارب رویے ان صکوک کے لئے مختص کر سکا۔

بینک کی جمع شدہ رقوم میں مستحکم اضافہ دیکھنے میں آیا جو کہ 92 ارب روپے تھا اور سال کا اختتام 2015ء میں 1564 ارب روپ پر ہوا۔ اختتام 2015ء میں 1564 ارب روپ پر ہوا۔ اضافے کی بیشرح بینکاری صنعت میں جمع شدہ رقوم میں اضافے کی اوسط شرح لیختی 20 فیصد کے مساوی ہے۔ بینک نے اپنی جمع شدہ رقوم کی ترکیب کی از سرنو درشگی کی اور مستحکم تعلقاتی انتظام کاری مساوی ہے۔ بینک نے اپنی جمع شدہ رقوم کی ترکیب کی از سرنو درشگی کی اور مستحکم تعلقاتی انتظام کاری اور ساوی ہے۔ بینک میں بہتر ہوکر 2016 کی جمع شدہ رقوم میں کرنٹ اکاؤنٹ کا حصہ 2015 کے 32 فیصد کے مقابلے میں بہتر ہوکر 2016 کی میں 35 فیصد ہوگیا، نیتجنًا مینک کا کرنٹ اور سیونگز اکاؤنٹ (CASA) کا مجموعی حصہ 2015 کے 72 فیصد کے مقابلے میں بڑھ مر 75 فیصد ہوگیا۔

# ڈائر یکٹرز کی رپورٹ برائے ممبران

بورڈ آف ڈائز یکٹرز کی جانب ہے ہم 31 دعمبر 2016 کو کمل ہونے والے سال کے لئے تفصیلی مالیاتی نتائج پیٹن 20ویں سالاندر پورٹ پیش کرنے میں مسرے محسوں کرتے ہیں۔

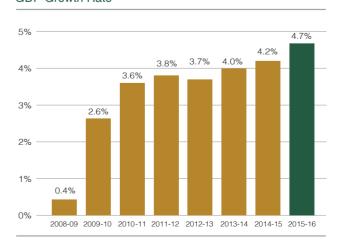
الجمد لله، میزان بینک نے ایک مکمل اسلامی کاروباری بینک کے طور پرطریق عمل کے چودہ سال مکمل کرلئے میں اور اس مدت کے دوران اس صنعت کے سب سے زیادہ تیزی سے ترتی کرنے والے بینک ہونے کا امتیاز بھی برقرار رکھا ہے۔ ہم اللہ ﷺ کی رحمت اورا پنی ٹیم کی قابلِ ستائش اجتماعی کاوشوں کے تہدول سے شکر گزار ہیں جن کی بدولت ہمیں پاکستان کی اسلامی بینکاری کی صنعت میں 146 شہروں میں 571 برانچوں کے نیٹ ورک کے ساتھ ایک زبردست نمایاں مقام حاصل ہوا۔ اس پورے سفر کے دوران، بینک '' اسلامی بینکاری کو بینکاری کا پہلا انتخاب'' بنانے کے اپنے نظر ہے برکار بندر ہاہے۔

اس سال کی ایک ایم ایم کامیابی 7 ارب روپی مالیت کے ثانوی صکوک (Tier II) کا اجرائی جمی جس سے بینک کے (Capital Adequacy Ratio (CAR) کومزیدا شخکام حاصل ہوا اور جو کی معتقبل کی ترقی کی حکمت عملی بین بھی معاون ثابت ہوگا۔ اس اجراء پر سرمایہ کا روں کا بینک کی مستقبل کی ترقی کی حکمت عملی بین بھی معاون ثابت ہوگا۔ اس اجراء پر سرمایہ کا روں کا زبروست بثبت رقی گل سامنے آیا جس کے نتیج بیس بینک نے اپنے آئرین ثو (Green Shoe) آپشن کا استعال کرتے ہوئے 7 ارب کی پیشکشیں قبول کیس جو 14 ارب روپے کے ابتدائی اجراء کے جم سے 13 اس صنعت بیس میزان بینک کی متحکم قدر اور مضبوط ساکھ کی نشاندہ ہوتی جاری کئے جس سے اس صنعت بیس میزان بینک کی متحکم قدر اور مضبوط ساکھ کی نشاندہ ہوتی ہوتی محکوک کو - AA (ڈیل اے مائٹ کی کا کریڈٹ ریئنگ ایجنٹی کی ملحقہ کمپنی ہوتی محکوک کو - AA (ڈیل اے مائٹ کس) کا درجہ دیا۔ بینک کا CAR دیم حوال کے 10.98 نیصد کے مقابلے میں اب 12.90 فیصد کی کم از کم لازی شطح کے مقابلے میں اب 12.90 فیصد کی کم از کم لازی شطح کی نشاندگ کرتے ہوئے ، پاکستان کے ساتھ بالحقوم اور میزان بینک کے ساتھ بالحقوص تمام حالیہ اور میزان بینک کے ساتھ بالحقوص تمام حالیہ اور مستقبل کی سرمائے کی ضروریات کی تعمیل کے لئے اپنی وابستگی کی قین دہائی کرواتا ہے۔

### معاشي جائزه

پاکستان کی معیشت نے سال 2016ء کے دوران بہتر کارکردگی کا مظاہرہ کیا جب مجموعی قومی پیداوار (GDP) نے گزشتہ کچھسالوں میں مسلسل اضافے کے ساتھ مالی سال 16-2015 میں 8 سال کی تاریخ کی بلندترین سطح 4.7 فیصد کی شرح کوچھولیا ( گراف ملاحظہ کریں)۔اس ترقی کو اس تیز تر مقامی طلب سے مہیز ملی جو بنیادی طور پر تیزی سے پھیلتے ہوئے متوسط طبقے سے پیدا ہوتی ہے اور جو ملک کی مجموعی آبادی کے 38 فیصد کے برابریا تقریباً 76 ملین افراد پر مشتمل ہے اور جرمنی یا ترکی کی کم و بیش پوری آبادی کے 38 فیصد کے برابریا تقریباً 76 ملین افراد پر مشتمل ہے اور جرمنی یا ترکی کی کم و بیش پوری آبادی کے مساوی ہے۔اس کے ساتھ مشخکم سیاسی ماحول اور امن و

### GDP Growth Rate



امان کی بہتر صورت حال، مثبت کا روباری رجحان اور کم افراط زرجیسے عوامل مستقبل میں مزید بہتری کی جانب اشارہ کرتے ہیں۔

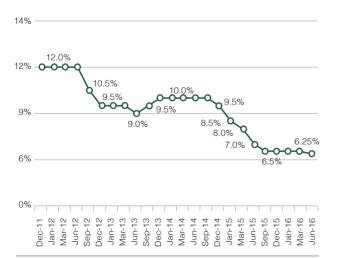
اس سال ایک اورا ہم سنگ میل عبور کیا گیا جب نومبر 2016 میں گوادر کی بندرگاہ کا با قاعدہ افتتا ت ہوں اس سال ایک اورا ہم سنگ میل عبور کیا گیا جب نومبر 2016 میں گوادر کی بندرگاہ کا با قاعدہ افتتا ت ہوں اس کا مطلب ہیہ ہے کہ پاک چین اقتصادی را بہداری (CPEC) کا نیک حصہ چکا ہے ہی پیک چین کے وزیراعظم ثری جن پنگ کے نظر یے ''ایک بیلٹ ، ایک روڈ'' کا ایک حصہ ختج راب پاس کے ذریعے بحیرہ عرب تک براہ راست رسائی ممکن ہوگی ۔ ختج راب پاس ک دریعے بحیرہ عرب تک براہ راست رسائی ممکن ہوگی ۔ ختج راب پاس 15,300 فتح راب پاس کے دریعے بحیرہ عرب تک براہ راست رسائی ممکن ہوگی ۔ ختج راب پاس محلوث فت کی بلندی پر مال بند ترین سرحدی خط میں سے ایک ہے ۔ چین نے ان منصوبوں بالخصوص بنیا دی بالدی اندرگاہ ، سرئیس اور ریوے اور تھرکول منصوبے شامل ہیں ۔ ہمیں یقین ہے کہی پک بالعموم اور وسیع تھرکول منصوبے کی ترتی بالحضوص پاکستان میں صالات کے دھارے کا ریخ موڑ دیں گے اور وسیع تھرکول منصوبے کا ریخ موڑ دیں گے اور وسیع تھرکول منصوبے کی ترتی بالحضوص پاکستان میں صالات کے دھارے کا ریخ موڑ دیں گے اور وسیع تھرکول منصوبے کی ترتی بالحضوص پاکستان میں صالات کے دھارے کا ریخ موڑ دیں گے اور مستقبل میں باکستان کی شاندار معاشی ترتی میں مدرکریں گے۔

کرنٹ کھاتوں کے خیارے بیس کی ہوئی، اضافہ شدہ مالیاتی داخلی بہاؤ کے ذریعے سرمائے کا انتظام تسلیم بیٹ کما انتظام کے بیٹ کی بوئی، اضافہ شکم رہا۔
تسلی بخش رہااور مالی سال 2016 میں مالی خیارہ بھی 201 ارب امریکی ڈالر کے اضافے کے اس سال غیر ملکی ترسیلات زر بھی مشخکم رہیں اور سال میں 2.3 ارب امریکی ڈالر کے اضافے کے ساتھ 23.1 ارب امریکی ڈالر کی شطح پر پنچیں ۔ اس اضافے کی بنیا دی وجوہات میں گئی ذرائع بشمول IMF سے قرضوں کا حصول اور اس کے ساتھ ساتھ حکومت کی جانب سے بین الاقوامی سرمایہ کاروں کے لئے ایک ارب امریکی ڈالر کے حکوک بانڈ کا اجراشامل ہے۔

بہتر معاثی آ ٹار S&P کی جانب سے پاکستان کی اعلیٰ ترین ریٹنگ کو شخکم آ ٹار کے ساتھ - B (بی مائنس) سے B(بی) پر لے آئے۔

اسٹیٹ بینک آف پاکستان نے مئی 2016 میں 25 بیسس پوائنٹس کی کی کے بعداپی مالیاتی سہولت/ زری کی پالیسی مؤخر کردی اور پالیسی کی شرح 5.75 فیصد پر برقر ارز کھی۔

### Discount Rate



بین الاقوامی سطح پر OPEC اور Non-OPEC معاہدے سے تیل کی قیمتوں میں اضافے اور مقامی طور پر بڑھتی ہوئی طلب کے باعث افراطِ زر کی شرح میں بتدریج اضافہ ہونے کی توقع ہے۔ منفی رخ براس سال ملک کی برآ مدات میں کمی آئی جس کی وجیست روبین الاقوامی طلب تھی اوراس

# **Annexure to the Directors' Report**

For the year ended December 31, 2016

The purchase and sale of shares by the Directors, Chief Executive, Chief Financial Officer (CFO) and Company Secretary, their spouses and minor children during the year are given below:

	Number of Shares as at Jan. 01, 2016	Number of Shares purchased during the year	Number of Shares sold during the year	Bonus Shares alloted during the year	Number of Shares as at Dec. 31, 2016
NAME OF DIRECTORS					
Mr. Mohammad Abdul Aleem	184,325	-	-	-	184,325
Mr. Noorur Rahman Abid	2,857,683	-	-	-	2,857,683
Mr. Irfan Siddiqui	3,218,067	-	-	-	3,218,067
Mr. Ariful Islam	1,798,393	-	(2,000)	-	1,796,393
CHIEF FINANCIALOFFICER Mr. Shabbir Hamza Khandwala	554,131	-	-	-	554,131
HEAD OF INTERNAL AUDIT Mr. Ebrahim Yakoob	-	-	-	-	-
COMPANY SECRETARY  Mr. Tasnimul Haq Farooqui*	-	-	-	-	-

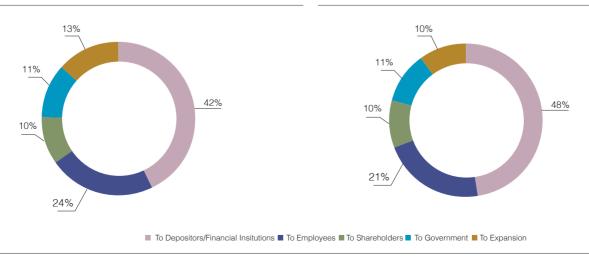
<sup>\*</sup>Note:- Subsequest to the Year end Mr. Muhammad Sohail Khan has taken charge as Company Secretary and he held 11,355 shares.

# **Statement of Value Added and Distributed**

Value Added	2016 Rupees in '000	%	2015 Rupees in '000	%
Profit / return on Islamic financings, investments and placements - net of provision	31,614,513	102.9%	32,550,567	104.3%
Fee, commission and brokerage income	2,744,287	8.9%	1,987,212	6.4%
Dividend income	744,090	2.4%	628,661	2.0%
Income from dealing in foreign currencies	1,207,563	3.9%	1,471,337	4.7%
Capital Gain on sale of securities and other income	1,101,281 37,411,734	3.6%	509,510 37,147,287	1.6%
Administrative and other expenses	(6,695,744)	(21.7%)	(5,930,542)	(19.0%)
	30,715,990	100%	31,216,745	100%
Value allocated as follows:				
To Depositors / Financial Institutions Profit on deposits and other dues expensed	12,872,844	42%	14,897,149	48%
To Employees Salaries, allowances & other benefits	7,347,494	24%	6,722,803	21%
To Shareholders Cash Dividend	3,008,213	10%	3,008,213	10%
To Government Income tax	3,381,225	11%	3,428,744	11%
To Expansion				
Depreciation & Amortisation Retained in Business	1,552,816 2,553,398	5% 8%	1,145,540 2,014,296	4% 6%
	4,106,214	13%	3,159,836	10%
	30,715,990	100%	31,216,745	100%

### Statement of Value Added & Distributed 2016

### Statement of Value Added & Distributed 2015



# Allocation of Income and Expenses to Remunerative Depositors' Pool

For the year ended December 31, 2016

	2016	2015
	Rupees	in '000
Income from financing activities	14,888,529	13,089,136
Income from investments	9,455,774	7,065,598
Income from placements with financial institutions	6,372,190	12,253,434
Other income attributable to pools	1,262,613	1,635,969
Total Income	31,979,106	34,044,137
Less: Directly attributable charges to pools including takaful (Note)	(650,841)	(471,227)
Less: Profit on assets allocated to IERS and other special pools	(3,921,857)	(3,006,533)
Less: Profit share allocated to bank's equity and other pools in mudarabah pools	(6,195,117)	(7,255,473)
Gross distributable Income	21,211,291	23,310,904
Mudarib (Bank) share of profit before Hiba	10,200,347	10,547,211
Less: Hiba from Mudarib (Bank) share	(976,328)	(1,714,865)
Net Mudarib (Bank) share of profit	9,224,019	8,832,346
Rab-ul-Maal share of profit	11,987,272	14,478,558
Rab-ul-Maal share of profit is distributed as follows:		
Remunerative depositors' profit share in mudarabah pools	11,987,272	14,478,558

The Bank maintain following four remunerative general pools:

	Net Income allocated to General Pool and bank's equity	Profit share allocated to bank's equity	Mudarib share of profit	Hiba from Mudarib (Bank) share	Net Mudarib (Bank) share of profit	Remunerative depositors' share in Mudarabah pool
	oquity		201			pool
			Rupees i	11 000		
Rupee deposit pool	26,939,714	6,118,625	9,912,320	976,328	8,935,992	11,885,097
Dollar deposit pool	434,120	68,703	266,573	-	266,573	98,844
Pound deposit pool	27,362	6,222	18,232	-	18,232	2,908
Euro deposit pool	5,212	1,567	3,222	-	3,222	423
	27,406,408	6,195,117	10,200,347	976,328	9,224,019	11,987,272
			201	5		
			Rupees i	n '000		
Rupee deposit pool	30,018,385	7,089,508	10,317,995	1,714,865	8,603,130	14,325,747
Dollar deposit pool	502,915	156,273	207,985	-	207,985	138,657
Pound deposit pool	31,326	6,051	15,165	-	15,165	10,110
Euro deposit pool	13,751	3,641	6,066	-	6,066	4,044
	30,566,377	7,255,473	10,547,211	1,714,865	8,832,346	14,478,558

Note: Administrative and operating expenses (including salaries and marketing costs) are paid by the Bank and not charged to the depositors' pool as per the guidelines of Mudarabah.

# **Business and Operations Review**

### **Business Review**

Meezan Bank, in its fifteenth year of operations as a full-fledged Islamic commercial bank, has maintained its distinction of being the fastest growing bank in the industry and continues its journey as a dominant player in the Pakistani banking sector. With a vast network of 571 branches in 146 cities, the Bank remains committed to its Vision of establishing 'Islamic banking as banking of first choice'.

2016 was another year of significant achievements for the Bank. Even in the backdrop of lower discount rate, stagnant private sector credit takeoff and intense competition in the banking industry, the Bank has maintained its strong growth momentum. Key highlights of the Bank's achievements during the year are as follows:

- Successful issue of Subordinated Sukuk (Tier II Capital) amounting to Rs 7 billion
- Growth in financings by 50% with the ADR clocking at a historically high level of 55%
- Crossing half a trillion benchmark in both Deposits and Trade volumes

During the year, the Bank has successfully issued Subordinated Sukuk (Tier II Capital) amounting to Rs 7 billion at a very attractive pricing, with the objective of further strengthening its CAR and continuing with its unprecedented growth strategy. The issue received an overwhelming response from investors which is evident from the fact that the total commitments received were double the size of the issue, reflecting the strong brand value and standing of Meezan Bank developed over the years.

In the era where banks are struggling to increase their deposits and attract New To Bank customers, the Bank's extensive branch network, superior service and excellent brand image allowed it to cross half a trillion benchmark and close its deposits at Rs 564 billion. The Bank has registered a deposit CAGR of 27% over the last five years, accompanied with an improvement in CASA mix from 72% to 75%. This enabled the Bank to not only sustain the impact of historically low interest rates but also to achieve growth in its profitability.

The Bank's financing portfolio has also grown by an impressive 50% to Rs 312 billion, outpacing the industry average of 17% by a huge margin. Owing to its well diversified product range and its professional expertise of providing tailored solutions to cater to the ever evolving needs of its customers, the Bank excelled in all segments including Corporate, SME/Commercial and Consumer Financing that grew by 42%, 62% and 66% respectively. The Advances to Deposits Ratio (ADR) of the Bank stood at 55% - well above the banking industry average of 50%. The Bank maintained a high quality financing portfolio with an infection ratio as low as 2.14%, against the industry average of 11%.

Notwithstanding the overall decline in the country's exports, the trade business (both import and export) handled by the Bank grew by an impressive 20% and crossed the half a trillion Rupee benchmark, closing at Rs 552 billion. An extensive network of correspondent banks, significant foreign exchange lines and unprecedented customer service has allowed the Bank to achieve excellent results in its trade business.

# AWARDED BEST ISLAMIC BANK AT THE FIRST PAKISTAN BANKING AWARDS 2016

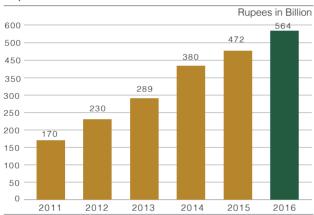


### **Retail Banking**

### **Deposits**

Meezan Bank offers an extensive range of deposit products - current, savings and term deposit accounts, and is a market leader in offering innovative Shariahcompliant products and services to cater to the diverse needs of both individuals and companies - ranging from SME's to large corporates. The Bank's wide range of deposit products has enabled it to achieve exponential growth through a large, well-diversified and stable customer and deposit base. The Bank's total deposits as of December 31, 2016 stood at Rs 564 billon, increasing 19.5% over 2015. A notable achievement during the year was the increase in the ratio of current and saving account (CASA) deposits to total deposits - increasing its CASA mix from 72% in 2015 to 75% in 2016, enabling the Bank to minimize the impact of reducing spreads as a result of historically low interest rates.

#### **Deposits**



Meezan Bank has the largest Islamic banking customer base in the country, serving more than 1.5 million customers. Since its inception in 2002, the Bank has been growing at a fast pace and has attained the position of being the country's 8th largest bank in a short span of 14 years, which has only been possible due to the continuous support and patronage of its customers.

At the same time, Meezan Bank is also playing a key role in promoting Financial Inclusion (making financial services available to those sections of the population who do not have access to formal banking channels) by opening branches in remote cities and placing special emphasis on two products - Branchless Banking and Meezan Asaan account - that allow this segment of the population to open bank accounts and conduct financial transactions. Financial Inclusion is an important goal of both the Government of Pakistan and the State Bank of Pakistan and Meezan Bank is committed to supporting this initiative.

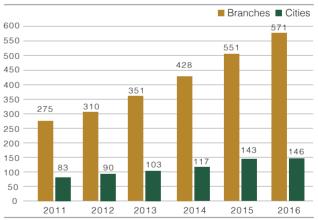
The modern banking customer expects a much more robust retail experience from banks compared with only a few years ago when there was little proliferation of technology-based platforms. Recognizing this fact, Meezan Bank has focused on deploying technology to provide customers with services that allow them to manage their banking transactions at the touch of a button without the need to go to a branch. As a part of this strategy, Meezan Bank offers a very secure Internet Banking product that is supplemented with a

state-of-the-art Mobile Banking App, allowing customers to transfer funds, pay utility bills, top-up mobile phone credit and view their account activity. The Bank's Website was also redesigned during 2016, enhancing its utility as well as making it more customer-friendly.



In order to enhance the trust and confidence of its customers, the Bank will continue to improve its products and services and further streamline its processes. The Bank's focus during 2017 would be to tune itself in becoming a highly customer centric bank offering personalized customer services.

### **Branch Network**



### Wealth Management

Meezan Bank's Wealth Management unit was established in 2013 with the aim of providing value-added products and services to the Bank's regular as well as high net worth customers. The Bank caters to the various investment needs of its customers by identifying investment opportunities and providing investment advice.

### Meezan Kafalah

Meezan Kafalah is the Shariah-compliant alternative to Bancassurance and Bancatakaful, which is another first from Meezan Bank. Meezan Kafalah has received a high take-up from retail customers since it is designed to meet their long-term savings objective with the added protection of Takaful (Islamic insurance) cover.

By the end of 2016, the Bank had provided Takaful coverage of a total amount of Rs 7.8 billion to more than 20,000 customers.

### **Meezan Premium Banking**

Meezan Premium Banking caters to the needs of its high net worth customers and provides them with exclusive services and value-added benefits, ranging from personalized banking service to discounts and privileges.

Premium Banking customers enjoy priority handling at all branches and also have access to special Premium Banking Centres in the main cities of the country. During the year, a new Premium Banking Centre was opened in Karachi, bringing the total number of Premium Banking Centres to eleven.



Additional benefits available to Meezan Premium Banking customers are:

- Meezan Visa Platinum Debit Card a very prestigious Debit Card, offering discounts at selected retail outlets and restaurants across the country.
- Fee waivers on selected banking and Alternate Delivery Channel services.
- Access to International CIP lounges at Karachi, Lahore, Islamabad, Multan and Sialkot airports.
- Private conference rooms for short business meetings at Premium Banking Centres.
- Premium Phone Banking a dedicated Call Centre exclusively for Premium Banking customers.

### **Alternate Distribution Channels**

In addition to the Bank's traditional 'brick and mortar' branch network, Meezan Bank provides banking services through a broad spectrum of channels consisting of the largest nationwide ATM network of any Islamic bank, a portfolio of Debit Cards including MasterCard and Visa, a highly user-friendly and efficient Mobile Banking Application, Internet and SMS-Banking platforms and a 24-hour Call Centre with IVR and manned services for the benefit of its customers. These channels are often collectively referred to as Alternate Distribution Channels (ADC). In addition to these, the Bank also provides e-Statement and SMS Alert facilities.

A robust state-of-the-art ADC infrastructure is an integral part of the Bank's corporate philosophy, which emphasizes on digital innovation. The main focus of the Bank's digital strategy is to provide customers convenient and secure access to their accounts for all banking requirements, wherever and whenever they require.

Customers can use ADCs for all their basic banking needs - cash withdrawal, shopping and payments, online shopping, funds transfer, bill payments, balance and statement inquiries, product and services inquiries and complaint registrations, among many other services offered. Meezan Bank has always strived to make banking a convenient and pleasant experience for its customers and this philosophy is especially visible in the Bank's Alternate Distribution Channels.

In 2016, 440,000 new subscribers were added to the Bank's ADC services and the Bank carried out 68% more transactions through these channels than in the previous year.

70 new ATMs were added to the Bank's network during the year, taking the total number of on-site and off-site ATMs to 545. Meezan Bank strives to maintain one of the best up-times for ATM services and customers' trust is evident in the increasing transaction volumes on the Bank ATMs from 15.7 million to 27.5 million year-on-year. Meezan Bank's Mobile Banking App gives customers easy access to their account through their smart phones, providing them a wide range of banking services such as funds transfer, bill payment of over 36 utility companies, payment and top-up of phone credit and viewing account balance on a user-friendly and portable mobile interface. With over 125,000 downloads, the App has been amongst the most trending applications in its category on both Google's Play Store and Apple Store. The Bank's Internet and Mobile Banking subscribers also increased from 35,000 to 105,000.



Meezan Bank's 24/7 Call Centre handled more than 1.6 million calls during 2016. This in-house Call Centre is managed by a team of 55 phone banking officers, facilitating customers and the general public nationwide with banking transaction and general banking or product enquiries. The Bank's SMS Alert Service added over 200,000 new customers during the year, taking the total to over 718,000 registered users, a growth of 28%. The Bank's Debit Cards continue to gain popularity among customers with the number of cards increasing to 650,000 with a 63% increase in Point of Sale (POS) transactions in comparison to 2015. Meezan MasterCard Titanium & Visa Platinum cards contributed in serving the Premium banking segment through unique propositions that include higher limits, bigger discounts on high-end brands, complimentary Domestic & International Airport Lounge access and other benefits. The Bank also signed up with MasterCard to launch MasterCard Platinum Debit Card with a range of added benefits, services and features.

The Bank has also initiated a project to rollout EMV Chip based Debit Cards offering the most advanced security feature to its customers to prevent skimming frauds.

As a part of its continuous efforts to provide the most secure banking experience to its customers, Meezan Bank signed up with Visa and MasterCard for their 3DSecure services known as 'Verified by Visa' and 'MasterCard Secure Code' respectively, to provide the ultimate standard of online security to its customers for their ever increasing e-commerce transactions.

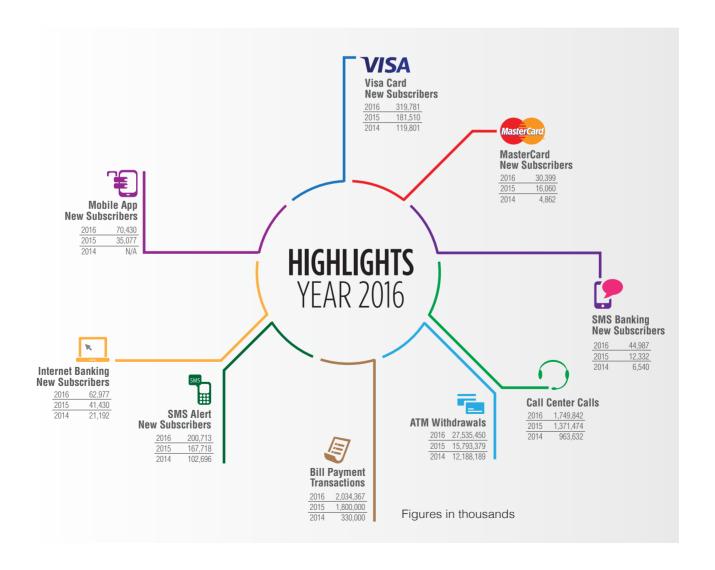
The Bank joined an innovative new initiative, Keenu's Net Connect service that allows its customers to transact on Pakistan's leading e-commerce websites & pay directly from their bank accounts via Meezan Bank's Internet Banking services in a fully secure and convenient way.

The Bank signed an agreement with Inov8 to join the FalconPay platform, which is powered by MasterCard Master Pass. This will enable Meezan Bank's customers to pay by scanning the QR code at merchant outlets with their smart phones across Pakistan.



Meezan Bank also integrated its corporate Cash Management portal with its ADC channels to enable school fee collections through Internet Banking, Mobile Banking and ATMs across Pakistan. Now customers can pay their children's school fees using Meezan Bank's ADC services.

Meezan Bank is committed to bringing value-added products and services for its customers to make their transactional experience more convenient and secure. The Bank is continuously working towards introducing new products, services and payment methods for its customers.



### **Cash Management**

The Bank offers two Cash Management products, Meezan eBiz and Meezan eBiz+. More than 600 Corporate, Commercial & SME customers are availing the benefits of this electronic product suite and are managing their collections, payments, MIS and reconciliation needs through this system, resulting in increased business productivity.

#### Meezan eBiz

Meezan eBiz allows customers to conduct banking transactions instantly over the internet through a secure channel. With the help of



Meezan eBiz, customers can view and download their account balances, account detail and account statements as well as efficiently conduct their day-to-day transactions such as fund transfers, interbank fund transfers, salary payments, utility bill payments, pay order issuance and other services via an automated, secure and versatile electronic processing platform.

### Meezan eBiz+

Meezan eBiz+ is a comprehensive customized Internet based Cash (Management solution which allows



Corporate, Commercial and SME customers to not only electronically manage their banking relationship, but also reduce operational burden by outsourcing the management of country wide collection and payment needs. The solution is tailor-made to meet the customers' specific MIS and reconciliation requirements. In addition to the features available in eBiz, this solution also includes:

- Management of collections through 571 Online branches as well as electronic & ADC channels
- Real time information through online reporting for reconciliation and transactional alert generation through SFTP, email and SMS.
- Management of Payments like funds transfer, interbank funds transfer, pay order issuance, RTGS, and issuance of corporate cheques.
- System capability for host to host integration with customer ERP system supported by a dedicated customer service / client service team.

With strong system and integration capabilities, these solutions have not only received a very positive response from local companies but multinational companies as well for their transaction banking needs

### **Home Remittance**

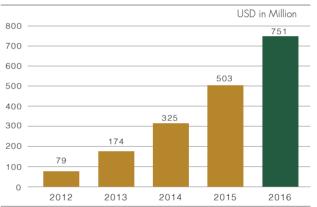
The Bank plays an active role in the nationwide drive of stimulating and formalizing home remittances through banking channels under the Pakistan Remittance Initiative (PRI) and non-PRI arrangements. A focused approach towards this segment has contributed in improving the banking experience of customers and has allowed the Bank to record 40% growth in remittance volume in 2016 over the previous year.

Notable foreign correspondents were added in 2016, including a landmark exclusive relationship with HomeSend (money transfer organization of MasterCard).



The total volume of Remittances routed through Meezan Bank over the last five years are as follows:

#### Remittance Volume



### **Branchless Banking**

Almost 70% of Pakistan's population remains unbanked due to various reasons including lack of access to a physical branch network, hesitation to avail banking facilities in order to avoid Riba, stringent KYC and other requirements. Financial inclusion (making financial services available to those sections of the population who do not have access to formal banking channels) to this large segment of the country's population, by giving it access to Islamic Banking, is a major step forward in realizing Meezan Bank's Vision of establishing 'Islamic banking as banking of first choice'. Meezan Bank believes that a very effective way to achieve financial inclusion of this segment is through Branchless Banking, and is therefore taking steps to reach out to this segment through the Branchless Banking platform, the first one of which was the launch of Meezan UPaisa last year.

To further strengthen its outreach and market share in the Branchless Banking sector, Meezan Bank is focusing on building its Mobile Wallet portfolio. Mobile Wallets utilize technology that people already own, such as a smartphone, to allow them to make in-store payments quickly and securely without their credit or debit card. Meezan Bank will offer Wallets to different customer segments and is also working on providing Digital Credit solutions to farmers and retailers.

### **Corporate Banking**

Meezan Bank provides a comprehensive range of financial services to a large number of corporate clients including multinationals and public sector entities, by partnering with them to build long-term relationships. These services include regular financing products required by the companies for managing their cash flows and trade needs as well as more sophisticated and innovative solutions for management of corporate risks and large-scale investments. By drawing on the expertise of in-house product specialists and Shariah scholars working under the guidance of its Shariah Supervisory Board, the Bank is capable of providing Shariah-compliant financing solutions to meet the working capital finance, import finance, export re-finance, financing for commodity operations, long-term finance, documentary credit requirements and project financing needs of its customers.

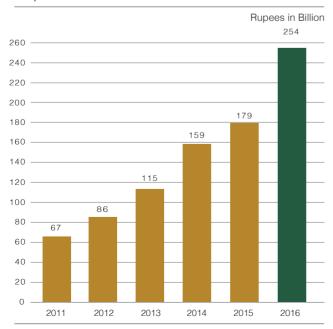
The Bank's Corporate Banking relationship teams work closely with Treasury, Cash Management, Investment Banking, Commercial Banking and Consumer Banking departments to develop & deliver suitable value-added products that fulfill the diverse business needs of the Bank's corporate clients.

Despite the business challenges faced by the banking industry during the year such as low private sector credit off take, decline in overall textile exports in the wake of low demand from China, relatively thin profit margins owing to lower discount rates coupled with rising administrative and operational costs, the Bank was able to perform well in terms of the following elements:

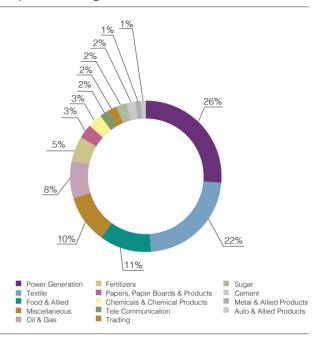
### **Corporate Assets**

The Bank's corporate financing portfolio has registered an impressive growth of 42% - from Rs. 179 billion in 2015 to Rs 254 billion in 2016. The focused development strategy adopted by the Bank to vigilantly build a healthy and well-diversified portfolio has resulted in growth of the corporate assets book by an average (CAGR) of 31% per annum over the last 5 years.

#### Corporate Assets



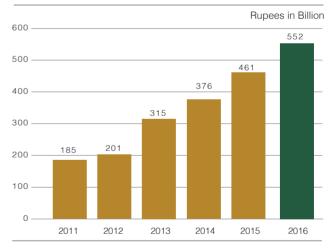
### Corporate Banking Portfolio



### **Trade Business**

The Bank's trade business (import and export) performed very well in 2016 in both volume and income and registered a growth of 20% and 27.5% respectively, notwithstanding the fact that exports of the country as a whole dropped by 13% during the year. The total trade business volume in 2016 crossed Rs 552 billion.

### Trade Business



### **Investment Banking**

Meezan Bank provides a wide range of advisory services and financing solutions including on- and off-balance sheet structured finance, project finance, syndications and Sukuk to cater to both short and long term financing needs of its clientele through Shariah-compliant modes. We have a team of highly qualified and experienced professionals including ACAs, MBAs, ACCAs and CFA Charterholders.

Since its inception, Meezan Bank has advised and arranged Investment Banking deals of over Rs 549 billion and established itself as a market leader in providing Islamic advisory and arrangement services.

In 2016, Meezan Bank successfully delivered syndicated project financing transactions of over Rs 159 billion for a diverse range of clients including Sui Northern Gas Pipeline Limited, Sui Southern Gas Company Limited, Power Holding Private Limited, FFBL Power Company Limited, Hartford Alternative Energy (Private) Limited, DG Khan Cement Company Limited and Daewoo Pakistan City Bus Service (Private) Limited.

A noteworthy achievement of 2016 was the structuring and issuance of Rs 7 billion Rated, Unsecured, Privately placed TIER-II Mudaraba Sukuk of Meezan Bank Limited. The success of this issue can be gauged from the total commitments received from the market which were more than double the size of the proposed issue. The excellent market standing of Meezan Bank along with

efficient pricing of the Tier II Mudaraba Sukuk attracted a large number of institutions to this Sukuk issue. The investing institutions were mainly banks, mutual funds and Takaful companies operating in Pakistan.

Meezan Bank has been widely acknowledged by numerous international bodies for providing innovative and tailored Investment banking solutions to cater to the specialized needs of its diverse clients.

The Bank will continue to leverage its deal structuring and placement capability and its relationship with corporate customers and financial institutions while innovating in the field of Islamic corporate finance. The focus will be to maintain its position as the market leader in the Islamic banking industry of Pakistan.



# **Major Investment Banking Transactions**



#### Sui Northern Gas Pipeline Limited

Syndicated Long Term Finance Facility

### Rs. 54,670 Million

Lead Arranger & Advisor, Shariah Structuring Agent





#### Sui Southern Gas Company

Syndicated Long Term Finance Facility

### Rs. 39,800 Million

Lead Arranger & Advisor, Shariah Structuring Agent



#### **Power Holding Private Limited**

Syndicated Long Term Finance Facility

### Rs. 25,000 Million

Mandated Lead Arranger & Investment Agent





#### **Frontler Works Organization (SEPCOL)**

Syndicated Project Finance Facility

#### Rs. 12,658 Million

Mandated Lead Arranger & Advisor & Shariah Structuring Agent





#### **Hartford Alternative Energy** (Pvt.) Ltd.

Syndicated Project Finance Facility

### Rs. 9,830 Million

Mandated Lead Arranger & Advisor, Project Monitoring & Accounts Bank & Shariah Structuring Agent





### FWO

### **Frontier Works** Organization (KATCAM)

Syndicated Project Finance

### Rs. 6,200 Million

Mandated Lead Arranger, Security Trustee & Shariah Structuring Agent





### **DG Khan Cement Company Limited**

Syndicated Finance Facility

### Rs. 6,500 Million

Financial Advisor & Lead Arranger





### **Lalpir Power Limited**

Short-term Sukuk

### Rs. 2,000 Million

Advisor & Arranger





#### **Daewoo Pakistan City Bus** Service (Pvt.) Limited

Syndicated Long Term Islamic Finance Facility

### Rs. 1,735 Million

Lead Arranger, Agent Bank & Shariah Structuring Agent





#### **Nishat Hotels & Properties** Limited

Syndicated Finance Facility

### Rs. 1,000 Million

Lead Advisor & Arranger & Investment Agent



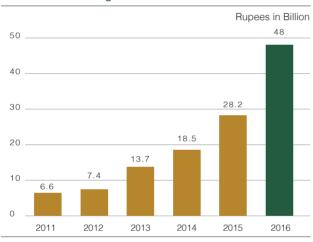
### Commercial Banking (Including Small & Medium Enterprises and Agriculture Finance)

The Small and Medium Enterprises (SME) segment represents the backbone of Pakistan's economy and is a key contributor towards achieving sustainable economic growth. Meezan Bank has employed a dedicated team to cater to the banking needs of this segment of the economy.

Meezan Bank's Commercial Banking business grew by 71% in 2016, bringing the year-end portfolio to Rs 48 billion, significantly exceeding the Bank's business target for this segment.

Meezan Bank has a diversified commodity financing mix, well-spread amongst Wheat, Edible Oil & Seed, Cotton Ginning, Coal, Sugar, Rice, Feed, and Steel sectors. Furthermore, Meezan Bank is continuously exploring new and untapped sectors of the economy in order to enhance its portfolio as well as diversify its risk.

### Commercial Banking Assets



Meezan Bank is continuously striving for growth in the Small and Medium Enterprise segment, which accounts for more than 90% business entities in Pakistan. Growth and development of this sector is of vital importance for sustainable socio-economic development of the country. The Bank closed its SME financing book at Rs 10.5 billion in 2016 against Rs 3.1 billion in 2015, registering a growth of 238% over the year.

The SME sector in Pakistan is developing due to keen interest of the regulator (SBP), improved economic environment and positive attitude of commercial banks to invest in this segment. Meezan Bank plans to convert the traditional SME lending model into an SME Banking Model which would cater to the end needs of its clients.

Growth in Trade Business (Import & Export) has been a critical revenue driver as part of SME Banking philosophy. The Bank accelerated its pace of trade mobilization and recorded robust growth by routing Rs. 88 billion in SME segment as compared to Rs 55.6 billion last year, an increase of 51%.

# Supply Chain Financing Program with Karandaaz

Last year, the Bank partnered with Karandaaz Pakistan to initiate a structured program to finance vendors & distributors operating in organized supply chains in Pakistan.

Karandaaz Pakistan has financial and institutional support from leading international development finance institutions; principally United Kingdom's Department for International Development (DFID) and the Bill & Melinda Gates Foundation. The Consultative Group to Assist the Poor (CGAP), a member of the World Bank Group, managed the start-up phase of the Company and continues to provide technical support. Karandaaz promotes access to finance for small businesses through a commercially directed investment platform, and financial inclusion for individuals by employing technology enabled digital solutions.

Meezan Bank is the first Pakistani bank to be selected by Karandaaz for their specialized Supply Chain Partnership Program and the two organizations will provide Rs 5 billion financing to small and mid-sized corporate vendors and distributors over the next two years.

This program registered sizable growth in SME segment and the Bank successfully brought various customers in the financing net through this structured program. The Bank also structured an innovative Dealer Finance Program to finance the dealers of a top tier fertilizer company. This first-of-its-kind initiative was developed to focus on cash flows and the strength of the relationship between the dealer and the corporate entity.

### **Agriculture Financing**

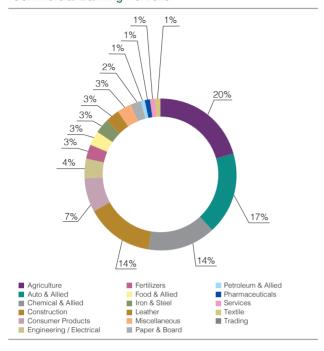
Agriculture holds great significance for any developing country. Increase in agricultural productivity leads to increase in the income of rural population which is turn leads to more demand for industrial products. The progress of agriculture sector therefore provides a sound base for economic development and is considered one of the preconditions for takeoff or self-sustained growth of any developing economy.

The GDP growth rate in Pakistan, being an agricultural country, is mostly reliant upon the growth rate of the agriculture sector. About 25% of Pakistan's agriculture accounts for almost 21% of GDP and employs around 43% of the labour force. Providing financing to the agriculture sector is therefore a very direct contribution towards supporting the growth of the country's economy and Meezan Bank is fully committed to providing this support.

Being aware of the importance of expanding its outreach to the Agriculture sector, Meezan Bank has launched Islamic Agricultural Finance to enable the farming sector to avail Shariah-compliant financing for their needs. Agriculture financing

offered by Meezan Bank is growing at a prudent pace and the Bank disbursed Rs 3 billion to this sector, registering a growth of 67% over last year's disbursement of Rs 1.8 billion.

### Commercial Banking Portfolio



### **Non Performing Finances**

The non-performing portion of the portfolio remained under strict vigilance and continued its downward trend, moving down from 4% last year to 3% this year, indicating both improvement in credit quality and an effective recovery system.

### **Consumer Finance**

Meezan Bank is the pioneer in providing Shariah-compliant consumer financing in the country and offers various consumer asset products to its customers. These products are explained below:

# Car Ijarah (Auto Finance)



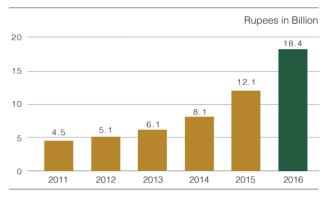
The automobile industry in Pakistan grew by 17.3% in 2016 with car sales standing at 217,679 units compared to 179,953 units in 2015. A major reason for this increase was the high demand for cars because of the reduction in financing cost due to the decrease in SBP discount rate, which further incentivized customers to avail car financing facilities.

Meezan Bank is among the top three banks in the auto finance market of Pakistan. The Bank's auto finance business, 15 years after its launch, has an outstanding portfolio of Rs 18.4 billion with over 18,000 active contracts that comprise of new, used and imported vehicles. The Bank disbursed Rs 11.9 billion during 2016, thus growing the portfolio by a healthy 129%.

Meezan Bank has remained active in implementing a number of changes to improve the infrastructure, product features and management of its Auto finance business. With a focus on cross selling, capitalizing on Meezan Bank's nationwide presence through its extensive branch network and forming a new alliance with both manufacturers and Takaful providers, these changes have shown positive results.

Meezan Bank follows a strategy of maintaining stringent credit criteria for the Consumer Finance segment. Healthy portfolio management and risk diversification in this business line is evident as the ratio of non-performing financing for the Car Ijarah portfolio remains at a low of 0.59%, which is amongst the lowest in the industry.

### Car Ijarah Portfolio



### **Commercial Vehicles**

Meezan Bank's Commercial Vehicles Ijarah Unit commenced operations in January 2016. The Bank has received overwhelming response from the Logistics and Transport sector. Through this unit, the Bank fulfils the commercial vehicles' need of SME and corporate entities such as oil, goods, passenger, logistics and transportation companies. The Bank offers financing facilities of all types of commercial vehicles ranging from heavy trucks, prime movers and buses to light commercial vehicles. During 2016, its first year of operations in this business, the Bank has extended financing of Rs. 3.1 billion.

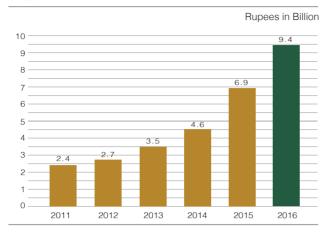
# Easy Home (Housing Finance)



With a Housing Finance portfolio of Rs 9.4 billion as of 31st December 2016, Meezan Bank stands amongst the leading national housing finance providers in the country. According to the State Bank of Pakistan, Islamic banks have emerged as lead financiers for the housing sector during the year and Meezan Bank, as the largest Islamic bank in Pakistan, has played a major role in extension of Islamic Housing Finance across the country.

Despite the recent introduction of new taxes by the government on real estate transactions that have caused considerable slowdown effects on the property market, Meezan Bank managed to disburse Rs 4 billion during 2016 which was the Bank's highest ever disbursement in a single year.

### Easy Home Portfolio



Due to excellent credit quality and efficient collection efforts, the ratio of Non-Performing Financing stood at 2% which is amongst the best in the industry.

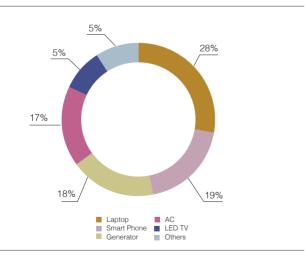
# Meezan Consumer Ease (Consumer Durables Finance)



Meezan Bank offers Shariah-compliant consumer durable goods financing to its customers. The Bank's product menu is being continuously expanded to cater to customers' ever growing needs. Continuing with its growth trend, Meezan Bank has extended financing for more than 7,000 durable goods to individual customers. In addition, as a result of Meezan Bank's prudent approach and outstanding credit quality, the delinquency ratio remains at less than 1.5%.

All the durable items offered under the umbrella of Consumer Ease are in high demand as reflected in the product wise portfolio graph below.

### Product Wise Disbursement

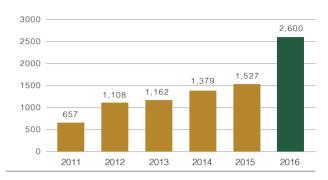


# Bike Ijarah (Motorcycle Finance)



The Bank re-launched its Bike Ijarah financing product in 2016 and has received an overwhelming response by the market. The Bank has financed more than 1,200 bikes with 0% NPL. In this first year of re-launch, the Bank has joined hands will all major bike manufacturer in Pakistan - Honda, Suzuki and Yamaha.

#### Number of Consumer Ease Cases Disbursed



### Meezan Labbaik (Hajj and Umrah Finance)



Meezan Labbaik - Hajj & Umrah facility was initiated as a Corporate Social Responsibility project and has gained immense popularity over the years among the general public, especially after the Bank's enrolment in Government Hajj Scheme in 2015. During the last Hajj season, Meezan Bank installed purpose-built Hajj booths in 10 cities of the country to facilitate more than 9,000 pilgrims.

In its second year of enlistment with Ministry of Religious Affairs (MORA) Meezan Bank collected 34,747 Hajj applications and was ranked 4<sup>th</sup> out of eight (8) banks on MORA's panel and 7<sup>th</sup> among top 10 Banks in 2015. Encouraged with Meezan Bank's performance MORA took the long awaited and bold step of placing all Government Hajj funds in Islamic Banks and Islamic Banking windows of approved Banks. Meezan Bank was the only full-fledged Islamic Bank on the approved panel.

Meezan Bank's Labbaik product facilitates customers who wish to perform Hajj or Umrah privately and offers selected packages of well-reputed Travel Agents that have been carefully vetted and are on the Bank's panel. The active agents were Dar Al Eiman (Pakistan) and Universal Brothers and 377 pilgrims performed Umrah & Hajj through the Bank's platform this year. The Bank's role in Labbaik is limited to sales and funds collection agent of the travel agent while all travel-related arrangements are made by the travel agents themselves. With Meezan Labbaik, customers have three payment options to select from i.e. full payment plan, installment plan for payments in 12 months or a Mudarabah based savings plan.

# Treasury and Financial Institutions

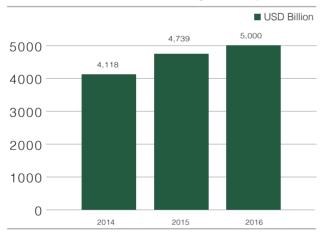
Meezan Bank has one of the most well equipped Treasuries in the country, both in terms of people and systems. The Bank offers a wide range of Shariah-compliant products that not only serve the foreign exchange needs of its clients but also make effective utilization of excess liquidity to generate profits that are paid as return to depositors.

Meezan Bank's Foreign Exchange Trading desk is responsible for effective management of the Bank's foreign exchange risk. The Bank's Treasury is an active

market maker known for providing foreign exchange liquidity and stability in the volatile inter-bank market. The Bank is the forerunner in the development of the Islamic Outright market, which allows effective cash flow management in a Shariah-compliant manner. FX trading desk's activity enables the Treasury Marketing Unit (TMU) with competitive pricing which in turn results in generating generous foreign exchange flows. Competitive pricing is also one of the major reasons Meezan Bank has been so successful in boosting its overall trade business. With the rapid growth of Meezan Bank, its trading desk has started facilitating other inter-bank counterparts in hedging their G7 exposure.

The Bank witnessed numerous challenges during 2016 due to difficult market dynamics in the foreign exchange market and a lack of investment avenues in the Money Market. With declining commodity prices, the customer deal ticket size in the FX market shrank, considerably affecting volatility and spreads. In the backdrop of this scenario, the Bank's Treasury Marketing Unit continued to support the increasing needs of businesses by offering a wide array of foreign exchange products for both hedging and working capital financing. Further, many new clients were brought on board through aggressive pricing given by the FX trading desk.

Volume of FX Business routed through Treasury



In the backdrop of limited avenues of generating income in the local interbank market, the Bank's Foreign Exchange Trading desk focused their efforts on G7 exposures arising out of trade flows, and capitalized on the volatility in the international market.

The Asset and Liability Management (ALM) desk of the Bank is responsible for managing the Bank's liquidity as well as asset and liability mismatches. This unit has been instrumental in maintaining the growth as well as profitability of the Bank by prudently locking the liquidity for longer tenor at market prevalent rate. The ALM desk performed well even though the challenge for effective deployment of liquidity was greater this year with increasing deposit numbers, maturing placements with Government of Pakistan (GOP) and the need to minimize call placements to reduce capital risk charge. Despite two auctions conducted by the GOP amounting to a total of Rs 197 billion, the market continued to remain liquid on account of maturing GOP Ijarah 14 Sukuk (Rs 44 billion) and Bai-Muajjal with Ministry of

Pakistan (Rs 225 billion). The ALM desk, however, managed to effectively deploy liquidity through investment in GOP Ijara 17 and 18 Sukuks amounting to Rs 57 billion and successive Bai-Muajjal transactions under secured basis amounting to Rs 100 billion.

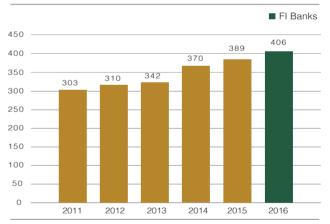
In the area of financial institutions and correspondent banking, Meezan Bank made many remarkable achievements this year. The Bank enhanced its relationship with correspondents across the globe for enabling import and export transactions. It built upon its reputation whereby an increasing number of international banks have chosen Meezan Bank to issue their back-to-back quarantees in Pakistan.

The most significant development in the region has been the commencement of work on the China Pakistan Economic Corridor and Meezan Bank has established, and is in the process of furthering its relationships, with banks in countries linked to this project.

Meezan Bank started an export document collection service for other commercial banks in Pakistan to route their export documents through Meezan Bank, in case they do not have arrangements to do so themselves.

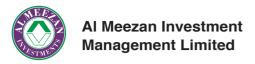
As part of its efforts to support and promote the Islamic financial sector, the Bank has enlisted the nascent Takaful Windows of Conventional Insurance Companies on its approved panel for Consumer Financing. Customers of the Bank can now avail Shariah-compliant insurance solutions from reputable companies in the market for their car and house financing needs.

Correspondent Banking Network



Meezan Bank opened a new US Dollar nostro account with Citibank in New York, which is significant in today's world of increased compliance costs in correspondent banking. Citibank is one of the main US Dollar clearers in the U.S. and is now clearing Meezan Bank's US Dollar payments and remittances. A new account in Australian Dollars was also opened with the Bank of Sydney.

Accounts in Thai Baht (THB) and Norwegian Krone (NOK) were opened with prominent correspondent banks, which enable customers to conduct their trade, services and remittance transactions with the least cost of foreign exchange conversion.



### **Asset Management**

The asset management business of Meezan Bank is managed by its subsidiary, Al Meezan Investment Management Limited (Al Meezan). The company has been in operation since 1995 and has one of the longest and most consistent track records among private sector companies managing mutual funds in Pakistan. It also has the distinction of being the only asset management company in Pakistan with the exclusive mandate of providing Shariah-compliant investment solutions to its investors. Apart from asset management, Al Meezan is also licensed to provide Investment Advisory Services and manage Voluntary Pension Schemes.

Al Meezan, with a track record of over 20 years of Fund Management operations, has always strived to serve its esteemed clientele with distinction and service excellence. This is evident in the fact that over these two decades, Al Meezan has managed to amass a healthy investor base of over 51,000 customers, who have entrusted the company with providing them unique investment options and competitive returns.

Since inception, the company has grown considerably and has recorded to its credit multiple achievements. With Assets under Management (AUMs) crossing Rs. 103 Billion mark in December 2016, Al Meezan is now the largest private sector asset management company of the country. Its AUMs represent around 16% of the total mutual funds industry and 47% of the Shariah compliant mutual funds industry. Al Meezan is also managing the largest private sector equity fund and the largest Voluntary Pension Fund in Pakistan.

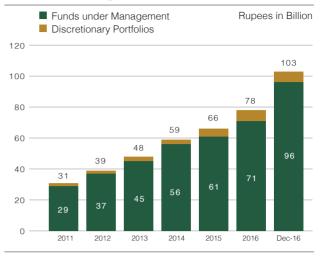
Al Meezan was also granted with multiple accolades during the year 2016 as given below:

- "Best Islamic Fund Manager" in Pakistan by Pakistan Observer at the 3rd Roundtable Conference in Islamabad.
- "Asset Management Company of the Year" and "MGF-Product of the Year Award" by IFFSA.
- "Pension Reform Innovations" award by World Pension Summit 2016 (The Hague, Netherland) in recognition for introducing industry's first voluntary pension scheme, Meezan Tahaffuz Pension Fund MTPF.
- "Best Private Sector Asset Management & Investment Firm 2016 – Pakistan" awarded by UK based magazine; Wealth & Finance International.

JCR-VIS Credit Rating Company has assigned Management Quality Rating of AM2++ to Al Meezan, which denotes that the Asset Manager exhibits commendable management characteristics. This is the highest management quality rating assigned to management companies so far in the country.

The AUMs of Al Meezan have recorded an average annual growth of over 22% during the last five years, as shown below:

### Funds Under Management of Al Meezan



The Product Development team at Al Meezan works proactively to introduce new Shariah-compliant investment structures while the Product Development and Shariah Compliance team of Meezan Bank ensures Shariah-compliance of funds under management of Al Meezan.

During the year, Al Meezan successfully launched Meezan Asset Allocation Fund (MAAF) which utilizes a dynamic asset allocation strategy, aimed at providing lucrative returns to unit holders over a predefined investment horizon through direct investing. Moreover, two additional plans, namely Meezan Asset Allocation Plan – III (MAAP-III) and Meezan Asset Allocation Plan – IV (MAAP-IV) were introduced during the same period that have generated considerable investor interest and enthusiasm. The plans are part of the series under the existing fund of fund i.e. Meezan Financial Planning Fund of Fund (MFPF).

Owing to the immense popularity of asset allocation structure, Al Meezan floated another fund of fund this year in the form of Meezan Strategic Allocation Fund (MSAF). Attributes of the fund are similar in nature to MFPF, whereby Al Meezan has successfully launched the first two plans under MSAF i.e. Meezan Strategic Allocation Plan – I (MSAP – I) and Meezan Strategic Allocation Plan – II (MSAP – II), which have generated impressive amounts in assets.

A significant breakthrough within Al Meezan's product suite was achieved with the launch of Meezan Energy Fund (MEF) during the period. With the addition of this new fund category, Al Meezan has further strengthened its diversified product range being offered to its investors. The equity sector scheme, MEF, intends to provide investors with exposure to companies in the dynamic energy sector of Pakistan, on account of favorable global economic scenario and ongoing local developments pertaining to the country's energy needs.

Al Meezan's product offering was further enhanced after the roll-out of Islamic Provident Fund Management & Book Keeping services. Currently, it is the only asset management company in the country, which has coupled provident fund management with back – office services, thereby eliminating Client's need to outsource such services to a separate vendor.

The fund-wise break up of assets under management along with return on these funds since inception and for calendar year 2016, are as under;

Islamic Mutual Funds	Туре	Net Assets - Rs. million (December 31, 2016)	Annualized Return since Inception till December 31, 2016	CY16
Equity				
Al Meezan Mutual Fund (AMMF) Meezan Islamic Fund (MIF) KSE Meezan Index	Equity Equity	8,176 46,924	17.27% 22.69%	44.36% 45.09%
Fund (KMIF) Meezan Energy Fund******	Equity Index Tracker Equity	1,097 633	26.91% N/A	44.42% 8.04%
Fixed Income				'
Meezan Islamic Income Fund (MIIF) Meezan Cash Fund (MCF) Meezan Sovereign Fund (MSF)	Income  Money Market Income	9,436 3,607 9,169	9.37% 8.24% 8.62%	4.82% 4.59% 5.71%
Asset Allocation Fund				l .
Meezan Asset Allocation Fund*****	Asset Allocation Fund	934	N/A	23.57%
Balanced Fund	,			
Meezan Balanced Fund (MBF)	Balanced	7,092	17.01%	27.129
Capital Preservation (Fun	d of Funds)			
Meezan Capital Preservation Fund - II	Capital Preservation	1,317	12.41%	19.46%
Fund of Funds				,
Meezan Financial Planning Fund of Fund Aggressive Moderate Conservative MCPP-II MAAP-II MAAP-III MAAP-IV** Meezan Strategic Allocation Fund MSAP-I***	Fund of Fund	688 820 457 3,296 1,456 1,111 3,347 1,043	21.80% 16.98% 11.86% 8.71% 22.80% 34.22% N/A N/A	32.069 22.849 14.179 16.299 36.819 37.469 36.949 19.819
MSAP-II**** Commodity Fund	Fund of Fund	548	N/A	0.649
Meezan Gold Fund	Commodity	378	-0.46%	4.85%
Pension Fund				
Meezan Tahaffuz Pension Fund Equity Sub fund Debt Sub Fund Money Market sub fund Gold sub Fund****	Voluntary Pension Scheme	5,407 2,306 499	20.96% 8.14% 8.00% N/A	39.50% 5.19% 4.13% -11.90%
		72	13//3	11.507

<sup>\*</sup> Launched in January 2016, \*\* Launched in May 2016, \*\*\*Launched in October 2016, \*\*\*\*\*Launched in December 2016, \*\*\*\*\*\*Launched in August 2016, \*\*\*\*\*\*\*Launched in April 2016, \*\*\*\*\*\*\*\*Launched in November 2016

### **Operations Review**

For an organization to deliver products and services that consistently meet the demands of its customers, it needs to have an efficient support functions infrastructure. At Meezan Bank, the support units work together to ensure that all transactions undertaken by the Bank are in accordance with the directives of its Resident Shariah Board Member (RSBM) and the Shariah Supervisory Board (SSB) as well as with the Bank's Policies and Procedures. Following is a brief introduction of the support units and their role in the organization:

### **Service Quality**

Meezan Bank believes in a service culture that ensures consistent delivery of its products and services to its customers across all banking channels within the highest quality service standards, measured regularly by a dedicated team.

Well-defined Service Standards help evaluate the performance of branches and Head Office departments on a common standard. The Bank uses service evaluation techniques such as mystery shopping and customer satisfaction surveys for obtaining feedback from customers for improving its products and services.

A Service Board chaired by the Bank's CEO and with senior management level representation from various business and support units has been established that meets every month to evaluate the Bank's service standards and take appropriate measures to ensure a superior banking experience for the Bank's customers.

The Bank also has a dedicated Complaint Management team which addresses and handles customer complaints in accordance with the 'Customer Grievances Handling' policy approved by the Board. The Bank's robust complaint handling mechanism allows its customers to log complaints from a number of channels, including a 24/7 Call Centre, Bank's website, a dedicated email address for complaints and Hearing and Caring (complaint) drop boxes placed at branches nationwide.



### Information Technology

Meezan Bank is acutely aware of future trends and challenges that will probably change the face of banking. The Bank is therefore focused on increasing the capacity of its technology infrastructure with special focus on reliable resilience, so as to put into place a strong foundation on which it plans to build a robust and secure digital banking platform.

Some of the key technology-related initiatives that the Bank undertook during the year were:

### State-of-the-Art Data Centre

The Data Centre is the most critical resource within a financial services organization. It provides the means for storage, management and dissemination of all data, applications and communications for business. Efficiency of this resource is critical for effective management of the organization's business.

Recognising the significance of a strong Data Centre, Meezan Bank made significant monetary and human investment to build a Data Centre that adheres to Tier III standards – one of only a few in Pakistan's banking industry. This effort has yielded the following benefits.

**Space Savings**-Flexibility of space to change, update and improve the business processes, as and when needed.

**Reliability**-Achieving the intended aim of reliability through uninterrupted service and continuous access with a focus on minimum downtime resulting in better customer service.

**Manageability**-Designed to be a highly reliable and flexible system to accommodate disaster recovery, updates and modifications with special emphasis on strategic, unified cable management that keeps cables and connections properly stored and organized, easy to locate and access, and simple to reconfigure.

### **Robust Core Banking Infrastructure**

The growth in Digital banking has led to an increased load on core banking systems and processes. To manage this demand, Meezan Bank invested in acquiring more robust heterogeneous computing platforms for its Core Banking infrastructure from Global Technology Leaders. The IT infrastructure is extremely reliable, scalable and resilient to provide uninterrupted round-the-clock operations. To ensure maximum uptime, the Bank has installed an on-site fail-over mechanism for all mission-critical services at its production and disaster recovery sites. This addition has increased core banking capacity to manage increasing volumes due to the impressive growth achieved by all business verticals.

### Anti-Money Laundering (AML)

A new AML software was implemented during the year that provides an automated system for performing effective financial crime surveillance, detection, and event correlation along with watch list management, enterprise analytics, FATCA and regulatory reporting. The software will improve the Bank's ability to detect possible suspicious

transactions that cover the main scenarios identified by the regulators. The pre-defined scenarios capture transaction activity from various aspects based on thresholds, behavioral pattern, anticipated customer profile and network of accounts, entities and customers.

# Product Development and Shariah Compliance (PDSC)

Shariah compliance is a way of life at Meezan Bank and the Bank has a zero tolerance policy in this context. Various checks and balances ensure that all the products, services, processes, policies and procedures of the Bank are fully Shariah-compliant. To continually meet this objective, a dedicated unit named 'Product Development and Shariah Compliance' (PDSC) was formally established in 2005. This department also provides a centralized hub for research and product development activities, finding practical and Shariah-compliant solutions for different financial needs, Islamic banking trainings and Shariah-compliance exercises.

PDSC works under the guidance and direct supervision of the Bank's Resident Shariah Board Member, Dr. Muhammad Imran Ashraf Usmani and the Shariah Supervisory Board (SSB) of the Bank. The department carries out diversified functions which include:

- Facilitating new research and product development activities
- Refining existing products and procedures
- Providing Islamic banking trainings to new and existing staff members
- Conducting regular Shariah reviews of branches and departments
- Coordinating with the Bank's Shariah Supervisory Board
- Facilitating learning programs of Islamic banking, both in-house and at external avenues including educational institutes and training companies

The Bank has achieved such success and recognition in its research and product development activities that the practices and procedures adopted by Meezan Bank are accepted as benchmarks of the Islamic banking industry, both locally and internationally.

### **Product Development and Structuring**

The Bank has a dedicated product development and structuring team that works with clients, Shariah scholars, lawyers, law firms and accountants to develop client-specific solutions to enable clients to obtain Shariah-compliant financing facilities. More than 3,000 such cases were processed during the year. The Bank's staff also visited over 135 clients to gain hands-on understanding of their business processes to develop Shariah-compliant financing solutions that suit their needs.

During the year the Bank structured an agency based syndicate finance solution of up to Rs. 25 billion to finance the needs of power holding company Power Holding (Pvt) Limited (PHPL). The Bank also structured a bilateral deal of Rs 25 billion for supporting the financing requirement of Water and Power Development Authority (WAPDA). In order to make the benefits of Islamic banking available to the airline

industry and to cater to their specific requirements, the Bank developed a unique Ujrah based structured solution, which enables the Bank to finance an airline even if tangible assets are not available. In order to raise Tier-II capital the Bank structured Rs 7 billion Sukuk under the concept of Mudarabah which was well received by the industry. The Bank also structured a Vendor and Distributor Financing Program for Karandaaz under its Supply Chain Finance Initiative Program under which financing solutions were offered to vendors of different corporates like Millat Tractor, Engro Corporation etc.

The Bank maintained its focus on improving the processes involved in execution of transaction documents and in this regard a detailed guideline for online/e-mail execution of these documents was issued, affording ease of operations both to the clients and the Bank. Meezan Bank also issued Istisna and Tijarah monitoring sheet as a control mechanism to manage various risks that relate to delay in delivery or delayed sale from Istisna and Tijarah transactions. The Bank further focused on standardizing its processes, and as part of this initiative, after detailed visits of sugar industry units, a standardized process flow was developed to finance sugar industry through Istisna and Tijarah transactions. In export-based Istisna and Tijarah transactions, the Bank issued important guidelines regarding the routing of export documents through the Bank's counters. The Bank also issued guidelines for using Running Musharkah transactions for routine financing and Islamic Export Refinance Facility (IERF) financing at the same time, which will fulfil the needs of those customers who need both normal limits and IERF limits and want to utilize them at the same time. In order to improve the internal efficiency of the Shariah review process of renewal cases, the Bank issued detailed checklist for ensuring that every aspect is reviewed while processing a renewal case.

The Bank developed an in-house Pool Management System, named 'Al-Diyanah' for profit calculation and distribution system through which profit is calculated with minimal manual interference. The Bank has also made available a solution based on Parallel Istisna for fulfilling needs of those customers who want financing to purchase a flat that is under construction.

The Bank has established a strategic relationship with Pak China Investment Company Limited (PCICL) to develop business relationships with its Chinese counterparts in elements such as provision of training on Islamic Finance etc. On the corporate banking side, the Bank continued its efforts to increase Shirkatul Aqd-based financings, as a result of which the quantum of Running Musharakah transactions continued to rise and the total Running Musharakah financing at year-end stood at slightly over Rs 78 billion, which is now 12.2% of the Bank's total financing portfolio.



The Bank also worked on approximately 13 syndicated/ structured transactions involving hybrids of various structures such as Ijarah, Diminishing Musharakah, etc. Some of the major transactions are as follows:

- Support for infrastructure development financing of Government by actively participating in the structuring and designing of a syndicated solution of up to Rs 144 billion, comprising Rs 100 billion to WAPDA for construction of Dasu Dam and Rs 44 billion to Neelum Jhelum Hydro Power Company (Pvt.) Limited for the construction of a power project.
- Support for infrastructure development activities of the Government of Khyber Pakhtunkhwa (KPK) by working on a structured syndicated solution of Rs 34.7 billion for development of Swat Motorway.
- Developed Ijarah based structure for Sui Northern Gas Pipeline Limited (SNGPL) to finance the capital expenditure of Rs 54.7 billion for installation of a pipeline of approximately 763 km for transporting LNG from Qadirpur to Shahkot near Lahore.
- Developed Ijarah based structure for Sui Southern Gas Company (SSGC) to finance the capital expenditure of Rs 39.8 billion for installation of a pipeline of approximately 338 km for transporting LNG from Karachi to Sawan.
- Provided structured finance solution of Rs. 9.8 billion for establishment of 50MW wind power generating unit for Hartford Alternative Energy (Pvt.) Limited.
- A Structured financing solution of Rs 1.7 billion was provided to Daewoo Pakistan Limited for import of 200 Daewoo buses in Pakistan to meet the transportation requirements of the province of Punjab.

# Meezan Bank's Contributions Towards the Islamic Banking Industry of Pakistan

Meezan Bank is one of the Joint Financial Advisors to the Government of Pakistan for the issuance of Government of Pakistan Ijarah Sukuk. During the year, the Bank played a key role in execution of GOP Sukuk on Jinnah Terminal Airport, Karachi generating Shariah-compliant financing of Rs 196 billion for the Government of Pakistan.

Meezan Bank is also playing an active role in developing industry-level solutions for providing financing to the Government of Pakistan or its entities and alternatives to discounted schemes such as Energy Financing Scheme and Long Term Financing Facility (LTFF). In order to achieve this, the Bank's product and Shariah team visited different commodity exchanges in Malaysia and Dubai to explore the options of utilizing these exchanges for financing the needs of the Islamic Finance industry. Apart from the above mentioned special projects, the Bank continued to play an active role in coordinating with the State Bank of Pakistan for various matters pertaining to the industry, including improvement of Shariah Governance Framework, solutions for Energy Finance Scheme, issuance of new Sukuks, etc.

The Bank's President & CEO as well as its Resident Shariah Board Member, both being members of the Prime Minister's Steering Committee for Islamic Banking and Finance, played an important role in

recommending strategies and action points for development of the industry. The Bank's RSBM, Dr Muhammad Imran Ashraf Usmani, has been nominated in the Implementation Committee formed by the Finance Minister to implement the suggestions being laid down by the Prime Minister's Steering Committee.

### **Internal Training**

Meezan Bank runs a rigorous training plan for its staff to enhance their knowledge and skills about Islamic banking. The learning initiatives include basic orientation for all new staff, specialized functional modules on various business products and processes, Certificate programs on Islamic banking as well as refresher programs. During the year, more than 150 sessions were held where knowledge pertaining to Islamic banking was extended to more than 2,500 employees of the Bank. Apart from routine training sessions such as Islamic Banking Certification, Six-Day Advance level courses on Islamic finance and refreshers on various Shariah-related topics, the Bank also arranged special sessions for function-specific teams to enhance the understanding of Islamic banking products and working policies.



The Bank invited a number of foreign industry and academic professionals to exchange knowledge on various issues from reputable international institutions such as Johns Hopkins University USA, INCEIF Malaysia, University of New Orleans USA, and CIMB Islamic Bank Malaysia.

# External Training (Customer & Public Awareness Initiatives)

Meezan Bank's Vision of establishing 'Islamic Banking as banking of first choice' has led to multifaceted projects and partnerships for creating awareness about Islamic banking among different segments of the society. The Bank arranged approximately 50 seminars in more than 20 cities of Pakistan which were attended by more than 4,000 participants.

The Bank's staff members conducted various training programs at National Institute of Banking & Finance (NIBAF) and Institute of Bankers Pakistan (IBP). Meezan Bank's staff taught Islamic banking courses and conducted seminars in a number of reputable universities throughout the country.

In the scholastic field, Meezan Bank also provided support to Journal of Islamic Banking and Finance through contribution of academic and scholarly articles/research papers.

During the year, Meezan Bank played a key role in supporting IBA Centre for Excellence in Islamic Finance

(IBA-CEIF) towards the common aim of capacity building for the industry and spreading the message of Islamic Banking. The Bank supported IBA-CEIF, as strategic partner, for organizing The World Islamic Finance Forum (WIFF 2016) conference which was attended by religious scholars, academics, professionals and regulators and proved to be a mega event for the Islamic Banking Industry.



Meezan Bank also extended its support in arranging product forums and awareness sessions for media professionals, lawyers, Shariah scholars, judges, corporates and practitioners. The Bank has also supported IBA-CEIF towards capacity building of the existing Islamic banking industry through a number of focused workshops in areas like Treasury, Pool Management, AAOIFI Shariah Standards etc.

Meezan Bank continues to play its role as Strategic Partner for Lahore University of Management Sciences (LUMS) and Institute of Management Sciences, Peshawar by supporting the activities and sessions organized by these institutes.

# **Shariah Audit & Islamic Financial Advisory**

### **Shariah Audit**

Meezan Bank has a Shariah Audit function in place to ensure that all its operations are carried out in compliance with Shariah rules and principles as prescribed by the Shariah Supervisory Board, Resident Shariah Board Member (RSBM) and State Bank of Pakistan as well as to ensure that a robust Shariah control system is in place and working effectively. To ensure efficiency of Shariah controls, the Shariah Audit function focuses on the following areas:

- Evaluation and assessment of Shariah control systems that are in place.
- Eradication of non-Shariah-compliant income, if any, and identification of Shariah-compliant returns.
- Assessment of employees' understanding of general Islamic banking principles and Meezan Bank's products.
- Conducting formal training sessions on 'How to improve Shariah Audit rating'.
- Evaluation of Treasury operations on an ongoing basis to assist Treasury in ensuring Shariahcompliance in their day to day operations.
- Conducting audits of pool management, profit calculation and distribution processes in order to ensure Shariah-compliance as well as to protect depositors' rights as 'Rab-ul-maal'.
- Continuously improving the quality of Shariah

- reviews and audits through introducing new risk based evaluation methodologies and models for assessing the Bank's activities.
- Implementation of Quality Assurance and review so as to bring best practices and standardization to Shariah Audit activities.

### **Islamic Financial Advisory**

Meezan Bank regularly facilitates banking as well as non-banking financial institutions, including mutual funds, stock exchanges, Takaful companies and other corporate entities, both locally and internationally, in developing Shariah-compliant products for their business needs.

The Bank entered into collaboration with two world renowned organizations in the field of Islamic finance, Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) and International Shariah Research Academy for Islamic Finance (ISRA) to synergize their efforts in various fields of Islamic finance.



In the area of Capital Markets, the Bank facilitated the successful launch and managed the recomposition of KMI All Shares Index – KSE Meezan Islamic All Shares Index. The Bank has also advised a number of clients in launching numerous funds and plans and has converted a conventional fund into an Islamic fund, adding another feather to its cap as the leading Shariah consultant in the Capital Markets of Pakistan.

Meezan Bank further extended its support to the Islamic finance industry players such as National Institute of Banking and Finance (NIBAF) and Centre for Islamic Economics (CIE) by assisting in conducting various programs on Islamic banking and finance.

The Bank offers distance learning programs on Islamic Finance to external professionals and students through an internally established unit 'International Institute of Islamic Bankers' (IIIB) - Pakistan's first institute accredited by Finance Accreditation Agency (FAA), Malaysia. This unit's flagship course 'Certification in Islamic Banking and Finance' is a four month e-learning certification program comprising of a practical case-study based interactive course, designed by experienced industry professionals and endorsed and supervised by the Bank's Resident Shariah Board Member (RSBM). The Bank plans to introduce further courses on Shariah Audit, Takaful and Islamic Capital Markets which will add to the technical knowledge and capabilities of industry professionals and pave the way for the development and further growth of the Islamic financial system in Pakistan.

### **Human Resource**

As the Premier Islamic bank, Meezan Bank believes in building a dynamic and professionally competent workforce that is fully capable of providing a world-class banking experience to its customers. The Bank's branch network of over 570 branches across more than 140 cities is supported by a staff of nearly 8,000 full time employees and over 1,300 outsourced staff. The Bank gives special attention to the well-being of its most important asset-its employees and considers them the key to its success.

### **Recruitment Activities**

Being the largest and fastest growing Islamic bank in the country, Meezan Bank is in continuous need of human resources. This leads to opportunities and openings across its growing network. To fulfil this requirement, candidates are sourced through various initiatives including recruitment drives in educational institutions across the country.

The active recruitment exercise helped in growing the Bank's HR numbers by 6.7% in 2016.

Staff Headcount					
	2015	2016			
Central	2,502	2,738			
North	1,062	1,141			
South	2,054	2,241			
Head Office	1,637	1,623			

### First prize in Best Human Resource Management (HRM) Practices 2016 by Employers Federation of Pakistan

Meezan Bank was awarded the first prize by Employers Federation of Pakistan for Best HRM Practices in 2016 in the category of 'Large National Companies'. The award was announced at the International HR Conference held in October in Karachi. The conference was supported by the International Labor Organization.



This award recognized the Bank as being among the organizations with HR practices that strengthen employee engagement and commitment.

# **Employee Benevolent Fund Trust** (EBFT)

Meezan Bank has always been cognizant of the importance of caring for its employees and their families. The Bank established an Employee Benevolent Fund Trust (EBFT) in 2012 for providing

financial assistance to employees for medical exigencies, welfare, education and marriage. The establishment of EBFT is proof of Meezan Bank's efforts to achieve excellence in all its affairs. This kind of financial support is rarely seen in the banking industry and highlights the Bank's philosophy of being an employee-friendly bank.

During 2016, 119 individuals benefitted from this fund through financial assistance of Rs. 23.4 million in the form of grants and interest-free loans.

### **Employee Satisfaction Survey**

Employee satisfaction is essential to the success of any business. Satisfied employees bring better efficiency and effectiveness to their job which is something every organization strives to achieve. Keeping this in mind, the Bank organized an 'Employee Satisfaction Week' during which the third Employee Satisfaction Survey (ESS) was conducted through an online process.

Objectives of the ESS were:

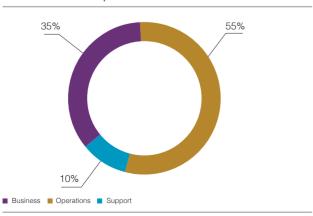
- Enable the management to hear 'Voice of Employees'
- Identify grass-root level issues being faced by employees
- Strengthen employee loyalty
- Build confidence and trust among employees

Keeping in view the diversified workforce, the questionnaire was prepared in English & Urdu, seeking their opinion on eleven elements:

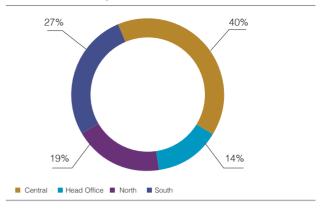
- About Meezan Bank
- Communication within the organization
- Relationship with managers
- Compensation, benefits & rewards
- Opportunity to work
- Training & development programs
- Premises
- Work Life Balance
- Diversity
- Gender equality
- Appraisal process

The purpose of conducting this survey was not only to gauge the contentment level of employees but also to get their feedback on various employment-related practices. The results were very positive and indicated a high level of commitment of employees towards achieving the Bank's Vision.

### **Function Wise Responses**



### Location Wise Responses



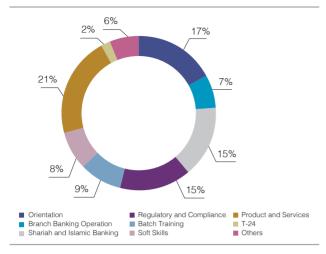
### **Learning and Development**

Meezan Bank has always been the largest and leading Islamic bank in Pakistan and has also become one of the largest banks in the country. This success could not have been achieved without a motivated and professionally competent team. Meezan bank's learning and development philosophy consists of providing a variety of learning opportunities to its staff through in-house, external and international training programs. The Bank has four dedicated learning centres located at Karachi, Lahore, Islamabad and Multan where learning sessions are conducted throughout the year under an organized learning calendar. In addition to class-room-style learning facilities, the Bank also has mock branches at Karachi, Lahore and Islamabad where technical training programs are conducted on a regular basis.



During the year, a total of 326 in-house learning programs were conducted, benefitting 8,116 participants encompassing 499 learning days. Similarly, 101 external, local and international learning opportunities were provided to the Bank's staff, benefitting 215 participants encompassing 150 learning days. These learning programs were organized in a wide range of areas including orientation, Branch Banking Operations, Shariah & Islamic Banking, regulatory compliance including SBP Prudential Regulations, AML/CFT and KYC, as well as soft skills. The learning programs are aimed at enhancing the functional and soft skills of employees and developing the Bank's staff into true Islamic banking professionals.

### Learning Volume - Subject wise



The Bank has also employed a robust Distance Learning System to inculcate a learning culture throughout the organization by capitalizing on e-learning technology. The Distance Learning System provides unlimited access of e-learning materials to a wide audience. The e-learning courses launched in 2016 include AML/CFT, Bio Verisys System for account opening, Government Hajj Application Form as well as knowledge questions on the book 'Meezan Bank's Guide to Islamic Banking' by Dr. Muhammad Imran Ashraf Usmani.

As a part of employee learning and development initiative, Meezan Bank has launched the project of developing internal soft skill trainers for the Bank's in-house programs.

To help support the strategic human resource needs of the organization, the Bank hired and trained batches of fresh graduates as Branch Services Officer (BSO) through rigorous classroom and on-the-job learning programs and placed them at branches across the country.

Meezan Bank has also rolled out the fourth program of its Summer Internship initiative in which students from highly reputable universities are taken on-board and given specific, project-based assignments with the Bank in an internship program through their respective universities. This initiative not only helps to promote the Bank's brand name but is also an efficient way of sourcing and recruiting future human resource needs of the Bank.

### **Operations**

Meezan Bank's Operations department works as a partner of all business units and is responsible for end-to-end operations of Retail Banking, Trade Finance, Credit Administration, Centralized operations, Debit Cards, Cash Houses, Treasury and Capital Market operations, Mutual Funds, Reconciliation, SWIFT and Central Bank Reporting. The primary function of the Operations department is to ensure that all transactions are accurately processed in line with Meezan Bank's internal policies, procedures and standard operating procedures (SOPs) as well as Shariah guidelines, SBP regulations and all related legal requirements. Proper alignment of operations capabilities with overall organizational goals and objectives has a significant impact on business performance, and consequently, on competitive strength. Cognizant of this fact, Meezan Bank has developed its Operations function into a strong, resilient and effective business partner for revenue generating functions, thus providing the needed impetus

to its efforts of establishing Islamic banking as banking of first choice.

To achieve this end, the Bank has focused on continuous re-engineering of policies, procedures, service level agreements and turnaround time (TAT), thus enhancing operational efficiency and improving effective utilization of resources.

The major milestones achieved by Meezan Bank in 2016 were:

- Centralization of Account Opening Centres at the Head Office
- Opening Accounts through BioSys (Fingerprint) verification
- Printing 2D Bar Codes on Pay Orders and Call Deposit Receipts to enhance security
- Auto-population of customer data into the banking system using 2D Bar Code scanners
- Automation of RTGS with Core Banking System
- Implementation of bilingual (Urdu & English) forms to facilitate customers
- Setting up of Cash Houses with automated cash sorting machines and introduction of a single Operations Manual covering all aspects of Branch Banking's day to day operations.



Implementation of these initiatives eventually translates into a better banking experience for the Bank's customers and strengthens the Bank's presence as a customer friendly and technologically advanced organization.

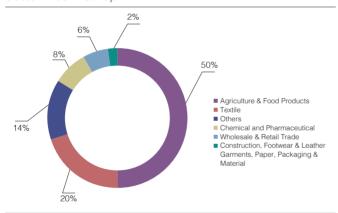
# Statement of Inventory

Meezan Bank provides financing through various modes including Murabaha, Musawamah, Istisna, Tijarah, Salam, etc. Under these modes, the Bank either purchases the goods to be financed or gets them manufactured. It then sells the goods to the customer on spot / deferred basis. This statement signifies the difference of Islamic modes of financing that is based on trade of real assets and goods. It also demonstrates the exposure that the Bank takes in different sectors. The goods lying unsold at the date of the financial statements are carried as inventory in the financial statements of the Bank.

The sector wise detail of inventory held by the Bank as at December 31, 2016 is as follows:

Sector	Nature of Inventory	2016 Rs. in '000	2015 Rs. in '000
Agriculture & Food Products	Corn, Sugar, Soyabean, Canola, Rice (Grain, Paddy), Wheat, Spices, Syrups, Oil Cake	7,860,063	8,037,316
Chemical and Pharmaceutical	Chemicals, Medicines, Petroleum Products (HSD, LSFO, HSFO, PMG)	1,204,048	174,150
Construction	Iron & Steel, Sanitary items & Fittings, Pipes, Cement Bags	187,025	508,015
Footwear & Leather Garments	Wet Blue, Finished Leather	4,978	39,830
Paper, Packaging & Material	Packing Material, Chip Boards, Glass Vials, Glass Bottles	98,414	36,811
Textile	Cotton (Raw Cotton, Bales, Fabric, Yarn), Bedsheets, Garments,		
	Home Textile Products (Towels, Pillow Covers, etc)	3,200,391	2,674,912
Wholesale & Retail Trade	Rock Phosphate, Coal, Fertilizer, Caps and Corks, Nestle Products, Edible Oil,		
	Confectionary Items, Shield Products (Baby Products, Toiletries)	893,486	2,196,410
Others	Poultry Feed, Float Glass, Polypropelyene, Olein Oil, Copper Wire, Bottle Caps,		
	Ship Scrap, Battery Lead Panels, Electronic Components, Sport Goods, Cars	2,334,297	860,538
Grand Total		15,782,702	14,527,982

#### Sector-wise Breakup



# **Statement of Financing Portfolio Income**

Meezan Bank provides financing to its corporate, commercial, SME, Agriculture and Consumer banking customers using a variety of Shariah-compliant modes of financing. The below mentioned matrix shows the percentage of income earned on different financing modes, and depicts a well balanced and diversified financing portfolio of the Bank.

The diversification has been achieved by using arrangements based on trade, rent, joint ownership, profit / loss partnership and agency, to suitably meet the needs of customers and provide a halal return.

Rs in Million

Islamic mode of financing	Amount 20	16 %age	Amount 20	%age
Diminishing Musharakah	6,004	38.49%	4,836	35.16%
Running Musharakah	2,652	17.00%	2,561	18.62%
ljarah	2,528	16.21%	1,313	9.55%
Istisna	1,354	8.68%	2,026	14.74%
Murabaha	948	6.08%	1,522	11.07%
Musawamah	752	4.82%	205	1.49%
Wakalah	615	3.95%	61	0.44%
Tijarah	342	2.19%	163	1.19%
Others	404	2.58%	1,064	7.74%
Total	15,599	100%	13,751	100%

# **Marketing & Corporate Communication**

The Bank launched several initiatives for enhancing its brand image and increasing its visibility to existing and potential customers.

### **Key Highlights - Major Initiatives & Campaigns**

# New Corporate Website

A user-friendly, responsive website with simplified navigation and additional features for easy access of information.



# Redesigning Branch Signage

A modern and consistent look, utilized imported structures and material, energy-efficient and easy to manage.



#### Marketing Strategy Focused on Digital & Social Media

Being a Socially Engaging Bank', Meezan Bank maintains a strong social media presence. The Bank is in the continuous process of increasing its outreach on social media. It stays engaged with its social media following through both outbound communication such as announcements and updates about its products and services as well as through speedily addressing the queries and complaints received through various social media platforms. In addition to maintaining a strong digital presence, the Bank also utilized the traditional Print and Electronic marketing media for its following campaigns:

- 500 branches milestone campaign to highlight this achievement.
- Riba se Azaadi campaign during Ramadan to emphasize the importance of Riba-free banking.

# The Bank also conducted the following activities exclusively on Digital & Social Media

- Bringing happiness home-a viral video for Remittances
- Meezan Mobile App campaign-highlighting the speed and usability of Bank's App
- Black Friday Shopping campaign
- Over 20 product focused campaigns on social media for Car and Home financing, Home Remittance, Current account, etc.

**Events & Sponsorship:** The Bank participated in more than 20 public events nationwide that provided excellent marketing mileage and enhanced the Bank's brand visibility.

**Promotion of Islamic Banking:** Interviews of senior management members were arranged in print form and on television to create awareness about the Bank and its activities among general public.

### **Corporate Publications**

- Award-winning Annual Report: The Bank's Annual Report is a comprehensive document which comprises financial highlights and accomplishments of the past year. Meezan Bank's Annual Report has been consistently praised at both local and international forums. The report for 2015 was acknowledged with 'Certificate of Merit' at SAFA (South Asian Federation of Accountants) 'Best Presented Annual Report Awards' and was awarded the 2nd position in the Banking sector of Pakistan at 'Best Corporate Report Awards' by ICAP & ICMAP.
- PR & Newsletter: The Bank regularly disseminates information to its customers, general public about its achievements as well as business and operational milestones through Press Releases in print, electronic and social media. The Bank's official newsletter-PAGES and its intranet portal- 'Meezan World' both serve as very effective channels to disseminate news, information and announcements to the Bank's staff across the country.
- Calendars: The Bank continued to research, design and produce informative calendars for distribution to existing and potential customers. These calendars are developed in English and Urdu languages. A digital calendar is also made available on the Bank's website.
- Ramadan Cards: The Bank continued to distribute Ramadan cards instead of the conventional Eid cards to highlight the importance of this holy month.



Instagram channe launched in 2016



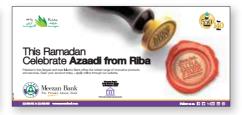
Amongst the top banking pages in terms of followers



One of the most followe pages in Pakistan's banking industry









# **Corporate Social Responsibility**

Meezan Bank believes in creating value for its stakeholders and society simultaneously, in a manner that is integrally linked to its values and the Islamic principle of Ihsan. The Bank recognizes that it is part of the community at large and that there is a strong need to contribute to the society. Throughout 2016, the Bank partnered with various organizations to design and implement initiatives, primarily in the healthcare and education sectors, benefitting the society.

### **Education**

Meezan Bank's focus on providing quality education to the youth has rooted itself firmly as an extension of its values and as part of its business strategy. Organizational partnerships and initiatives have consequently integrated education into our CSR programs. Three of our most recent and also the most ambitious projects are mentioned below:

Commercial Partnership with Deutsche Gesellschaft furs International Zusammenarbeit



- (Deutsche Company for International Cooperation - GIZ) and Vocational Training Institute for Women (VTIW)

Cooperative Vocational Trainings (CVT) are based on the modified 'Dual Training' concept in order to equip the youth with skills that will enable them to get employment in future. Meezan Bank, in partnership with Deutsche Gesellschaft furs International Zusammenarbeit – Deutsche Company for International Cooperation (GIZ) and Vocational Training Institute for Women (VTIW), Bufferzone supported the TVET project (Technical and Vocational Education and Training) launched for the first time in Sindh Province.

Through this program, the Bank shortlisted eight female candidates from the underprivileged sections of the society and sponsored a one-year training program for each candidate to equip them with skills necessary to enter the job market. The candidates have undergone 6-month classroom training at the partner institute and are currently going through a 6-month training program, which commenced with rigorous branch banking training and in the second phase by placement at various departments of the Head Office.

### Centres for Excellence in Islamic Finance at Lahore University of Management Sciences (LUMS), Institute of Business Administration (IBA) and IM Sciences (Peshawar)

Lahore University of Management Sciences (LUMS), Institute of Business Administration (IBA) and IM Sciences are among Pakistan's leading private sector educational institutions. Meezan Bank entered into cause-related partnerships with these institutions in order to help foster the learning and development of Islamic banking and finance across the country by supporting their newly established Centres for Excellence in Islamic Finance. With an altruistic motivation to support the cause of Shariah-compliant banking services and increase awareness about them. These collaborations focus on

various joint activities including development and launch of training programs on Islamic banking and finance, co-authoring of case studies and research papers, and participation of Meezan Bank's employees as guest speakers in executive programs at these educational institutions. This contribution plays an instrumental role in the promotion of ethical practices across the country, as the Bank aims to equip students and executives with adequate Islamic knowledge and professional skills.

### **IBA National Talent Hunt Program**



Meezan Bank's partnership with Institute of Business Administration (IBA) for the National Talent Hunt Program to select meritorious, yet needy students of various Intermediate Boards of the country entered its eighth successive year in 2016. Meezan Bank facilitated IBA in the selection process by providing its branches as well as its talent management resources (HR) for interviews at provincial and federal capitals of the country. A total of 25 students were selected and given admission in IBA out of the 68 students who were shortlisted following the Orientation Program and Admission Test.

### Healthcare

Meezan Bank strongly supports individuals' right to access quality healthcare, irrespective of their income level. The Bank has partnered with several not-for-profit health organizations, aiming to reinforce its commitment to sustainability and responsibility to the social environment it operates in. Through these partnerships, the Bank aims to play a role in not only providing healthcare access to all but also raising the standards of healthcare.

### The Indus Hospital



Since its inception in 2005, the Indus Hospital has been running an unparalleled and unique health care business model, whereby it provides premium healthcare at no cost at all to low income populations. Under an MOU signed between the Bank and Indus Hospital, Meezan Bank supports Indus Hospital in its Zakat collection drive. The Bank, in collaboration with the Indus Hospital, has taken the following initiatives as part of its CSR activities:

### **Blood Donation Drive**

Since 2014, the Bank is supporting Indus hospital through successful voluntary Blood Donation Drive at its

Head Office located in Karachi. Staff members from head office and branches participated in this CSR activity with great enthusiasm. In addition to proper screening for blood donation, the staff members were also screened for various diseases including Hepatitis as well as other infectious diseases for free.

**Qurbani for Those in Need** 

The Bank initiated a donation collection drive to facilitate 'Qurbani' for those in need on the occasion of Eid-ul-Azha. A comprehensive marketing campaign was designed for the purpose that helped raise awareness among the masses. This effort helped distribute fresh meat to some of the most impoverished areas of Karachi and Lahore, honouring the Muslim tradition of enriching the lives of others as we celebrate Eid.

#### **Indus Hospital Family Carnival (IHFC)**

The first-ever Indus Hospital Family Carnival (IHFC) was organized and hosted in Karachi inviting participation from student volunteers and torchbearers. This event created awareness, increased corporate engagement and raised funds for expansion. Marketed through all platforms, the carnival attracted thousands of families from various backgrounds. As a gold sponsor, Meezan Bank supported this meaningful event for helping Indus Hospital and aiding its donation collection.

### **Omair Sana Foundation (OSF)**

Omair Sana Foundation (OSF) is a diversified NGO operating in three verticals, namely: Blood Diseases, Medical Relief and General Welfare. The organization has been striving to make free treatment available to Thalassemia patients who cannot afford it on their own.

Meezan Bank, in its endeavour to provide access to healthcare among the disadvantaged sponsored the Thalassemia Azadi Cricket Tournament organized by OSF with an objective to create awareness about Thalassemia. The event featured a voluntary blood donation drive with an aim to eradicate the sense of deprivation among Thalassemia children. The funds collected in the process were spent solely upon the healthcare management of children patients and prevention.

# Shaukat Khanum Memorial Cancer Hospital (SKMCH)



Shaukat Khanum Memorial Cancer Hospital (SKMCH) and Research Centre has established itself as a centre of excellence providing comprehensive care, free of cost, to thousands of cancer patients in Pakistan. Meezan Bank joined hands with the SKMCH in 2010, when an MOU was signed, whereby the Bank has placed collection boxes in all Meezan Bank branches within Sindh and Baluchistan. Under this agreement, the collected amount is directly

deposited to the hospital's main collection account through Meezan Bank's free online banking service. The initiative has shown extremely positive results as the collection from these boxes has increased significantly, especially in those areas where the hospital did not have prominent presence or donation collection channels.

### Sindh Institute of Urology Transplant (SIUT)

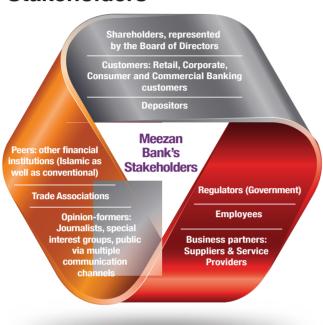


Sindh Institute of Urology Transplant (SIUT) is one-of-its-kind centre for kidney transplantation in Pakistan and has been providing free medical treatment for kidney and liver diseases to patients, predominantly from the rural and poor urban strata with virtually no access to medical facilities. SIUT's extensive facilities, which house state-of-the-art equipment, enable them to provide free treatment to Pakistanis. Meezan contributed to SIUT by raising their awareness amongst the Meezan Bank customer population through information leaflets and banners strategically placed within the branches.

# **Sustainability Report**

As Meezan Bank continues to grow as a nationwide leader in Islamic banking, it stands aware of its responsibility for developing and implementing sustainable business practices that fully meet the expectations that the society has from responsible corporate citizens. Meezan Bank's consciousness of its responsibility towards society and stakeholders is also expressed in its Vision and Mission statements.

### **Stakeholders**



Meezan Bank's stakeholders are the people and organizations that affect or are affected by its operations. Organizations do not operate in isolation from society and the Bank's stakeholders have a legitimate interest in the way it operates.

### Stakeholder Engagement

Stakeholder relationships are long-term relationships which should be handled professionally and with sincerity. Meezan Bank engages its stakeholders through numerous channels, while maintaining focus on its Mission to optimize 'stakeholders' value through an organizational culture based on learning, fairness, respect for individual enterprise and performance.

### **Institutional Investors**

Meezan Bank holds regulatory and internal meetings with its Institutional Investors in the form of Board of Director meetings and Board Committee meetings, which are planned and announced on a periodic basis.

### **Shareholders**

Shareholders' engagement is ensured through Annual General Meeting held every year, which all shareholders are invited to attend. This meeting provides the shareholders an opportunity to interact with the Bank's senior management and share their suggestions, concerns and views.

### Customers & Public

Meezan Bank's customers include individual and corporate depositors, large corporations as well as small & medium enterprises. The Bank ensures that all customer segments are engaged through numerous forums and via multiple

channels. To achieve this, the Bank regularly conducts a number of activities during the year for its customers as well as the general public, such as Islamic banking seminars, workshops, local get-togethers on new branch openings and occasion based activities.

Islamic Banking Seminars & Workshops are conducted across the country on a regular basis in order to enhance awareness and dispel common confusions about Islamic banking. As the nation's premier Islamic financial services provider, Meezan Bank is well-positioned to provide Islamic financial expertise to diverse seaments and thereby promote the cause of Islamic banking as a whole. The Islamic banking seminars and workshops are open-to-public local events that are attended by residents and traders of the locality as well as members of local trade bodies and chambers. The Bank strives to familiarize people with the key concepts of Islamic finance. The seminars also give the Bank an opportunity to interact, understand and get feedback from customers for further improvement of products and services. In 2016, around 50 Islamic banking seminars and workshops were conducted nationwide across 20 cities that were attended by more than 4000 participants.



- Branch Opening Events offer another opportunity where all staff of a new branch meet the residents and businessmen of the locality. This event adds value by giving a jump-start to the business activities as well as giving the potential customers an opportunity to meet the new branch team and develop a better understanding of Islamic banking and the products and services that Meezan Bank offers.
- Independence Day Celebrations are hosted across the country including the Bank's Head Office, Branches and Regional offices. Customers are invited with their friends and families to visit their branch and interact with branch staff. These events further emphasize the inculcation of positive image building in our children as well as giving Meezan Bank's staff the opportunity to connect with customers and their families, hence strengthening relationship with customers.

### **Employees**

Meezan Bank values its human resource as its most valuable assets. The Bank aims to foster a relationship of trust and loyalty among its employees by building professional relationships that encourage a sense of camaraderie with the organization. Meezan Bank uses various means to ensure that its employees stay motivated and committed to the cause of Islamic banking and are groomed to develop into better professionals as well as productive members of the society. Some of the initiatives undertaken by the Bank for its staff are:

### ■ Employee Satisfaction Survey

This survey is an on-going practice and is conducted on a nationwide basis regularly to gauge employees 'level of job satisfaction. This year, the Bank conducted its first 'online' employee satisfaction survey, live-streaming the event for its audience located across the country. The initiative served as an opportunity to engage the employees and encourage their inclusion through an 'online' methodology that not only helped increase participation but also provided error free direct input and data analysis. The survey received an overall participation of 73% depicting high levels of motivation and has helped the senior management devise important action plans for the future.



### Appreciation of Achievements

Academic and professional achievements are milestones in an individual's career. Meezan Bank acknowledges the outstanding performance of its team members in order to boost employee morale and create a positive work environment. The Bank recognizes its employees and teams via internal email circulations and publication in quarterly newsletter. It also follows the practice of making the published research work of its employees available to all staff in electronic form. Additionally, the Bank distributes service awards on yearly basis to staff members who complete 5 and 10 years of service.





### ■ Staff get-togethers

The Bank supports a culture of valuing and appreciating its staff and makes efforts to ensure that their quality of working relationships is improved through regular interactions in the form of staff gatherings at both local and regional levels.

Keeping up with the aim of finding an improved fit between its employees' needs and organisation's benefits, the senior management team held full day strategy meeting session at the Head Office. The meeting, in addition to providing a venue for exchange of creative ideas also proved to be an effective team-building initiative.

The Consumer Business units of Easy Home and Car Ijarah organized the fourth Consumer Conference at a hill station in the North Region to celebrate its achievements, develop future business strategy and to review internal service measures to achieve high standards of customer service.

#### Bank's Intranet Portal

The Bank considers effective internal communication as a prerequisite for its success and strives to nurture mutually beneficial relations between its employees and the organization. Keeping up with this aim of empowering collaboration, Meezan Bank became the first bank in Pakistan to launch a comprehensive intranet portal - Meezan World, based on the latest platform of IBM WebSphere and IBM Connections. The portal has the capacity to build workflows, facilitate project & document management, initiate discussions and also serve as Business Continuity Planning tool, allowing employees to work from any Meezan office, in case of an emergency.

### **Internal & External Communication Channels**

The Bank disseminates information about its various achievements, activities and initiatives to the external world by engaging internal staff and external stakeholders through the Annual Report, regular Press Releases, publication of the quarterly newsletter-PAGES, direct customer communications such as SMS, customer letters, e-statements and emails and through social media channels. The Bank also engages customers by arranging its visibility and accessibility on public discussion forums, seminars and electronic & print media.



# Recruitment & Succession Planning

Meezan Bank aims to strengthen its capabilities and secure customers primarily through recruitment of skilled professionals. The Bank believes that a sustainable and resilient organizational hierarchy forms the foundation for sustainable growth. Meezan Bank's Human Resources

department is a key player in developing policies for retaining and managing human capital at the Bank. The recruitment process is transparent and is detailed in the Human Resource Manual accessible to all staff via the Intranet. Meezan Bank uses, where applicable, all available media for job advertisement as part of its recruitment process, including the Bank's corporate website, social media channels: Facebook & LinkedIn. and print advertising in prominent local newspapers. The Bank's management encourages existing employees to apply for vacant positions to allow staff to grow professionally. Towards this end, internal searches are conducted to fill vacant slots within the organization as well. In 2016, the Bank recruited staff through batch hiring across the country for the positions of Branch Service Officers who are responsible for managing day-to-day operational tasks in the branches. All the batches were hired under a transparent and merit-driven process. In addition, the Bank also held 10 induction sessions through various Job Fairs held in multiple cities across Pakistan including Karachi, Lahore, Multan, Quetta, Mirpur and Islamabad to benefit from the entourage of competent and capable young individuals.

The department also ensures implementation of the Bank's succession planning. The policy and procedure for design and implementation of succession planning is anchored by the Bank's top management and facilitated by the HR department. Successors are identified on the basis of their potential as well as their performance and experience.

### **Employment of Special Persons**

Meezan Bank operates under its corporate philosophy of providing merit-based support to people with disabilities, providing them livelihood and self-reliance opportunities. The Bank has hired people who face challenges such as lack of speech, inadequate or no hearing and physical deformity. These persons have been placed in jobs where they can be productive despite the challenges they face.

### **Learning & Development**

### **Staff Training**

Meezan Bank offers an extensive range of training opportunities to employees for their professional development. Training includes technical training courses and workshops as well as specialized soft skills trainings.

- The internal learning programs are managed under an organized learning calendar through a large pool of internal trainers whereas externally offered opportunities are used for developing and enhancing specialized technical as well as soft skills.
- The Bank has mock branches at Karachi, Lahore and Islamabad which enable the staff to get trained in a simulated branch environment and equip them with the practical elements of their day-to-day core banking systems related work. The mock branch at Karachi is also equipped with an ATM for hands-on ATM-related trainings.
- During the year 2016, the Bank undertook the initiative of organizing Guest Speaker Sessions for its employees as well as Senior Management; inviting some of the most renowned and accomplished professionals and businessmen, who shared their experience and insights and helped broaden the intellectual horizon of the audience.

### **Health & Recreation**

Meezan Bank demonstrates a strong commitment to improving the health and well-being of its employees through a workplace wellness program that not only focuses on providing a pleasant working environment to its staff but also encourages participation in healthy activities during the workday. The Bank believes in promoting a healthy lifestyle for its employees to create a healthier, more productive workforce. The following efforts evidence the Bank's commitment to adopting healthy habits and in making this organization an excellent workplace.

#### **Medical Benefits & Health Facilities**

The medical assistance benefits give peace of mind to individuals and enable them to focus on their professional responsibilities without having to worry about financial risks in the event of a medical problem. Hospitalization coverage therefore forms an integral component of the total compensation package offered by Meezan Bank. In keeping with its stated compensation philosophy of offering a balanced and competitive remuneration package for attracting and retaining talent, the Bank has instituted outpatient, hospitalization and maternity benefit plans for its employees by providing coverage for these eventualities.

The Bank encourages a healthy lifestyle for its employees by providing both male and female employees access to independent and modern gymnasium facilities and separate recreational areas at Meezan House along with a 1,200 sqft swimming pool. The facilities are supported by specialized swimming and fitness trainers to assist the staff in their exercise and diet routine.

The Bank also provides hygienically cooked meals at a subsidized cost to its staff at the Head Office cafeteria which are prepared in an on-location kitchen. The staff is also provided with multiple coffee areas for refreshments throughout the day.

### **Day Care Facility for Working Parents**

In order to facilitate working parents at Meezan Bank, a Day Care Centre has been established at its Head Office located in Karachi. Equipped with all the key requirements, this facility caters to children aged 2 months to 3 years. The child friendly environment gives an opportunity to many determined women who want to contribute to the cause of Islamic banking while maintaining a balance with their responsibilities at home.

### **Company Sports**

Meezan Bank organizes a variety of sports activities for its employees. Cricket, a national favourite, is promoted within the organization and financial industry through participation of Meezan Bank's cricket team in local cricket tournaments. The Bank regularly organizes cricket tournaments for inter-department, inter-branch and inter-region teams that travel and compete within the country.



### **Safety Measures**

### **Employees**

The Bank has invested in protecting its employees through the following means:

- Medical and Life Takaful coverage
- Shuttle transportation with security at subsidized cost for travelling to and from Meezan House (Head Office)
- High-tech security systems and security guards are deployed at the Bank's premises
- A well-designed fire fighting system, with availability of trained fire fighters at the location.
- Regular fire and evacuation drills are conducted to help employees become aware of the steps in case of an emergency. The Bank has trained and assigned a team to provide assistance to staff in the case of a fire or natural calamity





### **Customers**

Safety measures have been taken to protect customers using ATMs and other ADC channels by implementing the following:

- Installation of locks and cameras in all ATM rooms with 24/7 recording
- Anti-skimming devices have been installed on all ATMs
- ATM-safe-usage-guidelines are displayed on all ATM screens for customers before they undertake a transaction
- Meezan Internet Banking website is encrypted with 256 bit encryption Two-factor authentication for funds-transfer transactions on Internet Banking
- Recording of all customer calls to the Call Centre
- IVR Transactions are secured via a separate Telephone Banking PIN (T-PIN)
- Meezan Bank's SMS alerts service keeps the customers constantly updated of any activity (Debit or Credit) in their account

## Selection of Business Partners

Meezan Bank ensures that its business partners are selected and approved through a detailed review and selection process. The Bank's procurement team is empowered to finalize the best supplier and service provider based on quality, costing, historic performance and market reputation. The process is reviewed by the Internal Audit team to ensure compliance to the approved internal processes as well as market norms.

### **Service Quality Monitoring**

Meezan Bank has Pakistan's largest Islamic banking branch network of over 570 branches in 146 cities. The branches work under defined operational procedures which are constantly reviewed and monitored through the Service Quality department and Shariah Audits conducted by the PDSC department. Service Quality Coordinators are in place to review and report branch activity and results and to support branch staff in ensuring delivery of a pleasant and professional banking experience to its customers. Furthermore, branches are incentivised to enhance their Service Quality and Shariah-compliance delivery through Service Champion Awards and Shariah Audit Rating Awards. These are mentioned and highlighted via MIS, internal announcements through Bank's quarterly Newsletter and the intranet portal.

### **Complaint Management System**

The Bank has a dedicated team which handles and addresses customer complaints as per the Customer Grievances Handling policy approved by the Board. All complaints of the customers that are received through various channels are logged in a Complaint Management System to keep track of their resolution. During the year 2016, the Bank rolled out an automatic complaint escalation mechanism, which ensures escalation of complaints to next level automatically. This mechanism has further improved the Bank's ability to quickly resolve customer complaints. In 2016, the Bank received 40,214 complaints and average complaint resolution time was 3.6 working days.

## Conservation of Energy & Resources

### Energy conservation through re-designed branch signage

An integral part of Meezan Bank's branding is its branch signage which is the most commonly visible image of the Bank. The Bank has redesigned its branch signages using new LED lights. After the redesigning, the overall energy consumption has decreased by approximately 60% compared to the previous design which used incandescent tubelights. Keeping in mind that the Bank has over 570 branches across Pakistan; this contributes significantly in reducing the overall energy consumption by the Bank.

### Energy conservation through energy-efficient office building structure

Meezan Bank constantly takes energy-saving measures at its Head Office. The Head Office building has been constructed using glass panels and atriums which allow natural light to come in throughout the day, thereby almost eliminating the need for artificial lighting in large sections of

the building during working hours. The energy-conserving centralized cooling system also contributes to reduced electricity consumption in the office building.



### Minimizing Carbon footprint through shuttle bus service

At Meezan Bank, we embrace the idea of minimizing our environmental impact through continuous development of our internal processes. In pursuit of the same aim, the Bank provides its Head Office staff with a secure pick-and-drop facility that is currently being availed by almost 50% of the Head Office staff. The initiative has helped the Bank to minimize use of personal transport, effectively curtailing fuel consumption as well as increasing staff convenience and motivation.

#### Maintaining sustainable branches and operations

The Bank has an extensive network in more than 145 cities across the country and strives to construct, manage and upgrade its facilities with sustainability and improved efficiency as its guiding principles. From various energy conservation efforts to the implementation of smart business practices, the Bank is now working towards increased awareness among its stakeholders to address and to minimize the social and environmental impacts of its operations. Some of these include:

- Installation of LED lights at the entire Head Office building to reduce electricity consumption
- Deployment of energy efficient ATMs as part of the Bank's focus on providing technologically advanced facilities to its customers along with reducing the usage of diesel and electricity.
- Installation of multi-function printer/photocopier machines that allow decommissioning two devices, a laser copier and a scanner, resulting in an elimination of separate machines and reduce overall paper consumption.
- Implementation of dual-side printing initiative across the organization which will reduce paper usage to a significant extent.
- Minimizing Carbon emission through a large plantation section at the Head Office that utilizes recycled ablution water from the in-house mosque.

### **Natural Resources and Process Efficiency**

The Bank has taken initiatives to promote a paperless environment to ensure the initial implementation of a digital office. The Bank is striving to improve its working efficiency and control the operating expenses resulting from photocopy and printed papers. To this end, the following steps have been taken:

- Implementation of electronic process flows for certain HR related processes
- Implementation of an electronic IT helpdesk and document repository system
- The Administration department of the Bank has a tracking system in place for photocopied documents

made at the Head Office. This system enables the department to control the wastage resulting from photocopies.

#### Implementation of state-of-the-art T24 software

The Bank has a state-of-the-art T24 software to shift from paper-cheque payments to electronic payments. The software serves as a gateway for multiple banking services including treasury, electronic payments and foreign exchange transactions, apart from managing multiple payment channels including ATMs, Internet banking, mobile banking and others. In 2016, T24 usage has enabled efficient management of increased transaction volume of over 100%.

### Installation of High-quality Video Conferencing Facility

Successful installation of high-quality video conferencing facilities at all major offices across the country has enabled efficient usage in trainings, meetings, interviews and conferences. The initiative has been launched as a suitable technological fix to reduce commuting and aviation emission and has helped reduce travel costs.

### Implementation of Centralized Account Opening Workflow

Due to growth in branch network and future expansion plans, the Bank strategically implemented Centralized Account Opening (CAO) Workflow to streamline the document movement between branches and Head Office along with digital archiving of account opening form and documentation and introduction of paperless environment through electronic account opening form. This has resulted in savings of both cost and time and has increased overall efficiency.

### E-statements

The Bank also provides E-statement facility through which customers can receive periodical account statements directly via email. This facility is offered at no extra cost; all that is required is a personal e-mail address on which the e-statements are being sent.

## **Consumer Protection Measures**

The Bank has taken the following measures to provide financial risk coverage to its deposit account holders and Consumer Finance customers:

 Takaful Coverage for 'Accidental Death and Permanent Disability' and 'ATM Cash Withdrawal Theft' to all deposit account holders who are maintaining an average monthly balance of Rs. 10,000/- or more.



FREE Takaful (Islamic Insurance)
Coverage on all accounts

- The critical need of Life Takaful Coverage has been addressed for Housing Finance customers by providing a completely Shariah-compliant Life Takaful cover. In the event of death of a customer, the Takaful benefit covers the outstanding amount payable to the Bank. The Takaful cover is also available in case of customer's natural or accidental disability. The Life Takaful cover provides great comfort to the Bank's Housing Finance customers as well as their family members.
- The Bank facilitates its Laptop Financing customers by providing free of cost Takaful coverage during the financing tenure of the Laptop. Theft and damage to laptop are covered by the Bank's approved Takaful company for which the Bank pays the premium.
- The Bank's Auto, Bike and Commercial Vehicle Finance Operates under the Ijarah model under which the Bank takes responsibility for comprehensive Takaful coverage of the vehicle over the complete financing period along with providing

the additional facilities of Tracker with free monitoring and accidental death coverage to the customers.

# **Business Ethics & Anti-Corruption Measures**

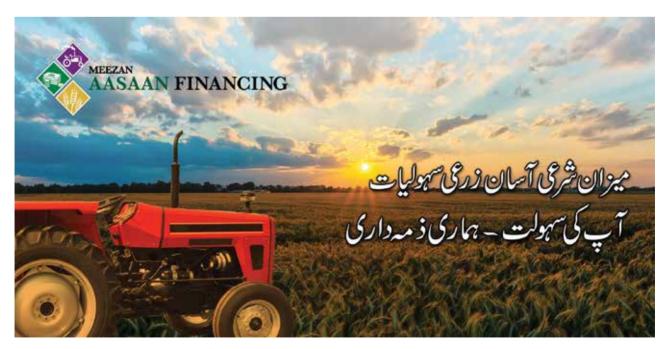
Meezan Bank has a comprehensive Code of Conduct and Standard of Ethics as part of its Human Resource Policy. The Bank's Disciplinary Action Committee (DAC) takes action on any violation of policies & procedures, acts of fraud & forgery, breaches of discipline and code of conduct, ethics & business practices, law of the land and any statutory regulations by an employee. Appeals of the staff against whom DAC takes disciplinary actions are reviewed by an independent Disciplinary Action Review Committee, which has been formed with a view to ensure a fresh review of each appeal filed against the DAC decision. Furthermore, to ensure dignified and healthy work environment, the Bank has also established an Anti-Harassment Committee that deals with the instances of sexual harassment reported either verbally or in writing.

### **Rural Development Program**

Meezan Bank, as a premier Islamic bank is striving to connect Pakistan's financial sector to socially-responsible finance and to further expand agricultural finance vertical in 2017.

The Bank has developed a reasonable portfolio in 2016 to cater agricultural financing needs of Sindh and Punjab. In the first phase, the Bank has taken exposures in poultry, dairy and animal farming segments offering economic growth and fostering shared prosperity in the region. Moreover, the Bank also promoted financing to farmers under the Prime Minister Youth Business Loan Scheme (PYMBL) scheme. The Bank's focus on Shariah-compliant financing structures promotes profit and loss sharing, emphasizing on tangible assets and real economy and thus supporting transactions that serve a real purpose. These efforts towards agri-finance include provision of agricultural inputs to the farmers, Ijarah based agricultural financing in case of movable property as well as provision of diminishing Musharaka and Salam products. For this purpose, the Bank is also considering to establish an independent vertical to optimize the opportunity and potential of this segment.

Meezan Bank appreciates the role of its Regulators (State Bank of Pakistan as well as Government of Pakistan) for their strong support and involvement for the development of the segment.



### **Report of the Board Audit Committee**

Board Audit Committee (BAC) comprises of four non-executive directors having vast experience and knowledge of finance and accounting. The Chairman and one other member are independent directors. Bank has adopted Committee of Sponsoring Organizations (COSO) Integrated Internal Control Framework and the charter of Internal Audit & BRR department (IAD) provides complete independence to Head - IAD alongwith free access to BAC.

BAC has been proactively focusing on effectiveness of internal controls, risk management and governance processes in accordance with the requirements of code of corporate governance and Terms of Reference (ToRs) of BAC duly approved by the Board of Directors. During year 2016, four BAC meetings were held and following major activities were performed by BAC in accordance with its approved terms of reference.

- BAC reviewed quarterly, half yearly and annual financial statements of the Bank and recommended the same for approval of the Board.
- BAC reviewed management letters issued by the external auditors, management's response and their compliance status and held discussions with external auditors on major observations. BAC also recommended the appointment of external auditors and their fees to the Board.
- BAC reviewed and approved the audit strategy, audit plan, scope and extent of the work to be performed by internal audit (IAD) and Shariah audit. BAC also reviewed adequacy of resources as per the scope.
- BAC reviewed significant findings of internal audit and Shariah audit alongwith monitoring of its timely compliance. BAC also reviewed the whistle blowing mechanism.
- BAC reviewed major findings of internal investigations with respect to fraud & forgery and whistle blowing along with management's action thereto. BAC also reviewed annual review report of fraud, forgeries and robberies.
- BAC reviewed related party transactions and recommended the same for Board's approval.
- BAC reviewed Compliance and AML Activity Report, Institutional Risk Assessment Framework (IRAF) Self Assessment Questionnaire and SBP inspection reports alongwith monitoring of its compliance status.
- BAC reviewed Internal Audit manuals, revision in polices, ToRs of BAC and recommended the same for Board's approval.
- BAC reviewed Shariah Audit manual and ensured compliance of corrective actions determined by Shariah Supervisory Board on the reports of Shariah audit.
- BAC reviewed and had an oversight of implementation of Internal Controls over Financial Reporting (ICFR) program across the bank.
- BAC reviewed the external assessment of internal audit and internal quality assurance reviews along with its progress and implementation status.
- BAC conducted self assessment of its performance to review compliance with SECP code of corporate governance. Self assessment report was also presented to the Board.
- BAC reviewed statement on internal control system and recommended the same for endorsement by the Board.

**Mohammad Abdul Aleem** 

Chairman-BAC

### **Shariah Supervisory Board Report - 2016**

# الحمد لله رب العالمين، و الصلاة و السلام على خاتم الأنبياء والمرسلين، محمد المصطفى الأمين، وعلى آله وأصحابه أجمعين، وبعد:

By the Grace of Allah ( ), the year under review was the fifteenth year of Islamic commercial banking for Meezan Bank Limited. During the year, the Shariah Supervisory Board (SSB) of Meezan Bank held four meetings to review various products, concepts, transactions, processes, issues highlighted by Shariah Audit and their Shariah-compliance, referred to them by the Resident Shariah Board Member (RSBM).

In Meezan Bank Limited, we have a team of professionals in the Product Development & Shariah Compliance department (PDSC) working under the guidance of RSBM. Main objective of this department is to facilitate and ensure Shariah compliance in all the new researches & product development activities, refinement of existing products & procedures, conduct Islamic banking trainings, Shariah-compliance reviews of branches, Head Office Units and for each class of transactions, the relevant documentation and process flows on test check basis and to provide secretarial services to the Bank's Shariah Supervisory Board.

In addition, a separate Shariah Audit Department is working under the Board of Director's Audit Committee to review the overall Shariah-compliance in the Bank's activities which submits the report to RSBM / Shariah Board for information, review and determination of appropriate corrective actions.

We would like to appreciate the efforts of the staff at PDSC and Shariah Audit for ensuring the Shariah compliance environment in the Bank.

It gives us comfort to note that there is no pending Shariah related issue in the Bank; which depicts the keen interest of the staff, the management and the Board members.

Following were the major developments that took place during the year:

### **Research and New Product Development**

In order to increase capital adequacy ratio of the Bank, the SSB was pleased to approve the structure for a privately placed Tier II Sukuk, based on Mudarabah.

The SSB is happy to recognize the commendable efforts of the PDSC team for conducting around 150 customer and industry visits to understand the business model and reviewing more than 3,000 different types of transactions as per the guidance of RSBM/SSB.

Structuring and documentation of around 13 syndicated transactions, involving hybrids of various structures such as Ijarah and Diminishing Musharakah, were structured by PDSC under the supervision of RSBM. All the syndicate transactions were catered towards various government and private entities such as WAPDA, Dasu Dam, Neelam Jehlum Hydro Power Company, Daewoo Pakistan, SSGC and SNGPL for various purposes such as infrastructure development, capital expansion and power project financing. It is worth mentioning that to strengthen the Shariah-compliance control, 100% physical inspection was

done for taking delivery in Istisna and Tijarah transactions.

The SSB appreciates persistent efforts of the management of Meezan Bank and RSBM to persuade the Government of Pakistan to allow Islamic Banks to be the sole custodian of Hajj deposit. This was a right leap in our quest to make the religious obligation of Hajj pure and free from Riba/Interest.

The SSB is also pleased by the Bank's initiative to launch Al-Diyanah, an in-house pool management system, for profit calculation and distribution. Development of a pool management system would further enhance transparency in profit calculation and distribution and testifies to Meezan Bank's excellence in innovation.

### **Training & Development**

SSB is pleased to note that the year 2016 was highly productive in terms of Islamic Banking Products Training. This is evident by the fact that during this year 150 training sessions were organized for the staff members across Pakistan catering to more than 2,500 employees of the Bank. This number includes, orientation sessions for new joiners, refresher programs and certification programs in Islamic Financial Products. Other than the training to internal staff the Bank also conducted 49 seminars which were attended by more than 4,000 participants representing customers, general public, professionals and students of various universities.

SSB appreciates the efforts of Meezan Bank as strategic partner with IBA-Centre for Excellence in Islamic Finance (CEIF) which is the premier institution in Pakistan for imparting the training sessions and awareness seminars on various topics of Islamic Finance.

SSB also lauds the efforts of the Bank in supporting the first World Islamic Finance Forum organised by IBA-CEIF. This conference was attended by scholars, academics, professionals, regulators (SBP and SECP).

### **Shariah Advisory and Industry support**

The SSB is also pleased to share that the Bank is actively supporting capacity building activities of the industry by extending its support to institutions including National Institute of Banking and Finance (NIBAF), Centre for Islamic Economics (CIE) and various other institutions in conducting Islamic banking training sessions. The Bank also supported various Islamic banking courses, sessions and degree programs in different institutes and organizations including Institute of Business Administration – Centre for Excellence in Islamic Finance, Center for Islamic Finance at LUMS, Sheikh Zayed Islamic Centre, CIBES, COMSATS Lahore, University of Engineering and Technology Lahore etc.

It is also worth mentioning that the Bank has entered into MOUs with world renowned Institutions in Islamic finance namely Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) and International Shari'ah Research Academy (ISRA), for collaboration in various areas of Islamic Finance.

During the year, the Bank also facilitated Al Meezan Investment Management Limited (AMIM) and NBP

Fullerton Asset Management Limited (NAFA) in the launch of 4 funds, 2 sub-funds and 7 plans. Along with that, the Bank also facilitated Lakson Investment in converting one conventional fund into an Islamic fund. Besides that, Meezan Bank Limited also extended its Shariah advisory services in Bahrain to a reputed learning institute. Meezan Bank Limited also provided its Shariah advisory services to a local insurer for introducing Window Takaful Operations.

#### **Review of Assets**

The Bank primarily used Diminishing Musharakah, Running Musharakah, Istisna, Ijarah, Murabaha, Musawamah, Salam – Bills, Wakalah Tul Istithmar, Tijarah, Salam – Commodity, Musharakah and Bai Muajjal for its financing activities during the year.

It is worth mentioning that the Bank has moved towards diversification in the usage of various financing products and has reduced the reliance on Murabaha, as is evident from the Bank's financing portfolio. There is a growth of 10.4% in Musharakah based financing (including Running Musharakah) from previous year. There is also a growth of 6.68% in Ijarah and 5.6% in Diminishing Musharakah. The Bank's total financing portfolio reached Rs. 312 billion (gross) as of December 31, 2016.

Financing Modes	2016 %	2015 %	Growth/ (Decline)%
Diminishing Musharakah	31.86	30.17	5.61
Musharakah & Running Musharakah	24.73	22.41	10.39
Istisna	12.94	13.44	(3.73)
Ijarah	7.96	7.60	6.86
Murabaha	5.51	9.56	(42.44)
Musawamah	4.75	5.74	(16.77)
Salam - Bills	4.12	3.40	21.20
Wakalah Tul Istithmar	3.99	-	-
Tijarah	1.87	2.47	(24.13)
Salam - Commodity	0.63	2.32	(73.00)
Other	1.63	2.89	(34.58)

During the year 2016, direct payment for Murabaha financings to Corporate and SME/Commercial customers was maintained at 87%. It is highly recommended that efforts be continued to increase this percentage of direct payment of Murabaha transactions.

### Summary of Direct Payment in Murabaha Financing for Meezan Bank

	2015	2016	Growth/(Decline)
Overall Portfolio	83%	87%	4%
Segment wise			
Corporate	84%	100%	16%
SME/Commercial	82%	86%	4%



#### **Review of Liabilities**

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The Bank offered liability side products based on Shariah-compliant modes such as 'Mudarabah' & 'Qard'. It is heartening to see deposits grow by 19.5% to reach a sum of Rs 564 billion as on December 31, 2016. During the year, the process of allocation of assets and funds to various deposit pools, announcement of overall profit sharing ratios for Mudarabah-based deposits; monthly allocation of weightages and distribution of income to deposit accounts were monitored and reviewed in accordance with the respective pool management guidelines of SBP and Meezan Bank.

Overall Portfolio

### **Shariah Audit Department**

The Shariah Audit function plays a vital role in achieving the objective of ensuring Shariah-compliance by evaluating adherence to Shariah guidelines in each and every activity undertaken by the Bank.

As part of the Shariah Governance Framework, issued by the State Bank of Pakistan (SBP), a separate Shariah Audit Department under the reporting of Board of Directors' Audit Committee is effectively in place. This department is playing a significant role towards accomplishment of the objective of ensuring Shariah-compliance by evaluating the adherence to Shariah guidelines prescribed by Shariah Supervisory Board, Resident Shariah Board Member and Shariah guidelines of Islamic Banking Division of SBP. The Shariah Audit function also keeps a continuous check on all activities starting right from the time of opening of a branch and goes hand in hand at each step of product offering till the stage of final profit distribution to the customers.

Shariah Audit of 572 branches, area offices, consumer & corporate hubs and Head Office departments was conducted as a part of the Bank's efforts to strengthen the internal Shariah controls mechanism. These audits not only cover the transactions that the branches/departments undertake but also include an evaluation of the knowledge of staff pertaining to Islamic Finance.

### Charity

During the year an amount of Rs 28.2 million was transferred to the Charity Payable Account. This includes Rs 0.71 million to eliminate the non-compliant income portion identified during Shariah audit, Rs 2.59 million to purify the dividend income earned from the investment made in the Shariah-compliant stocks by the Bank and Rs 24.9 million transferred to Charity Payable Account in the normal course of business on account of non-timely payments by customers in various financial transactions. Moreover, an amount of Rs 37.82 million was disbursed from the Charity Account after approval of the Resident Shariah Board Member. Details of charity account are available in the note # 20.4.

#### Recommendation

Based on the review of various transactions, reports of Internal Shariah Audit and Shariah Compliance operations of the Bank, it is recommended that:

- The Bank should evaluate the possibility of offering its products, services and network in the international market. This will not only enhance the Bank's brand image as a leading global Islamic bank but would also enhance the country's image as a potential global/regional hub of Islamic banking and finance.
- Keeping in view the criticality and technicality of the job; the Bank should also focus on capacity building and training of the work force associated with Product Development and Shariah Compliance and Shariah Audit functions of the Bank.
- The Bank should focus on targeting government and semi government institutions, for Shariahcompliant deposits and Shariah-compliant financing as this will have a greater impact on our society.
- Due care regarding the mindset and commitment towards the cause of Islamic banking should be taken during the process of hiring of new staff.
- The Bank should pursue with State Bank of Pakistan for launch of Islamic Long Term Financing Facility (LTFF), Islamic Benchmark Rate and Islamic Discount window.
- It is highly recommended that the Bank should make more efforts in enhancing their coordination with the scholars through sharing the concepts of Islamic banking & finance and providing them with opportunities to see Meezan Bank's working so that the message of Islamic banking & finance can be passed to the masses through them in an efficient
- The Bank should take up the issue of Government's interest based borrowings with the Government officials asking them to minimize such borrowings and focus more on issuing Sukuks.
- China Pakistan Economic Corridor is a very essential project for Pakistan's economy so GOP should maximize the financing for this project through Islamic modes and ask the Government officials for increasing the financing share of Islamic Banks in CPEC projects.
- The Bank should conduct awareness sessions regarding Islamic Finance for industry practitioners, lawyers, Judiciary, members of the legislature, public representatives, educationists, media professionals, business community, and members of the Armed Forces.

#### Conclusion

As per the charter of the Bank, it is mandatory on the management and employees to ensure application of Shariah principles and guidelines issued by the Shariah Supervisory Board and Resident Shariah Board Member and to ensure Shariah-compliance in all activities of the Bank. The prime responsibility for ensuring Shariah-compliance of the Bank's operations thus lies with the Board of Directors and Executive management.

Based on the extensive reviews of sample cases for each class of transaction, related documentation, processes, profit distribution mechanism for the depositors by PDSC Department, review of Internal Audit reports and management's representation made in this regard, in our opinion, the Bank complies with the rules & principles of Islamic Shariah in light of the guidelines and directives given by the Shariah Supervisory Board, Resident Shariah Board Member of Meezan Bank and guidelines issued by Shariah Board of SBP related to Shariah-compliance. The non-compliant income identified during the review is being transferred to the Charity Account through a well-defined system and being utilized properly in accordance with the instructions of SSB.

Based on the strength and capacity of the full fledged PDSC department and policies / guidelines for the Shariah-compliance issued at the Bank, we are of the opinion that an effective mechanism is in place to ensure Shariah-compliance in overall operations of the Bank.

May Allah ( ) bless us with the best Tawfeeg to accomplish His cherished tasks, make us successful in this world and in the life hereafter and forgive our mistakes.

Wassalam Alaikum WaRahmat Allah Wa Barakatuh.

Dr. Muhammad Imran Ashraf Usmani

Resident Shariah Board Membe

Sheikh Esam Mohamed Ishaq Member Shariah Supervisory Board

Justice (Retd.) Muhammad Taqi Usmani

### . چیریگ/صدقات وخیرات

### شجاويز

متعدد عقود، بینک کی شریعه آؤٹ رپورٹس، شریعه کمپلائنس اور بینک کے دیگر آپیشنز کا جائزہ لینے کے بعد درج ذیل امور تجویز کئے جاتے ہیں:

- بینک کواب اپنی سروسز اور پروڈ کٹس بین الاقوامی سطی پرکشمرز کو متعارف کرانے کے لئے تجزیہ کرنا چاہئے۔ بیاقد ام نہ صرف میزان بینک کوعالمی بینک کے طوپر متعارف کروائے گا بلکہ پاکستان کو اسلامی بینکاری اور فنانس کے مرکز کے طور معروف کرسکتا ہے۔
- معاملات کی تکنیکی پیچیدگی اورا ہمیت کو مذاظر رکھتے ہوئے بینک کو چاہئے کہ پروڈ کٹ ڈیویلیمنٹ اینڈشریعہ کمیلائنس ڈپارٹمنٹ اورشریعہ آڈٹ ڈپارٹمنٹ کے عملہ کی صلاحیتوں کی تغییر اور عملی تربیت پرخصوصی توجہ دے۔
- بینک کو چاہئے کہ اپنی توجہ حکومتی اور نیم حکومتی اداروں پرمرکوز رکھے اور ان کوشرعی اصولوں کے مطابق ڈپازٹ اور سرمایی کاری کے لئے آ مادہ کرے، اس سے ہمارے معاشرہ پر مثبت اثر یڑے گا۔
- خے افراد کوملازمت فراہم کرتے ہوئے ان میں اسلامی بینکاری کے مقاصد تک پینچنے کے عزم و ہمت کوخصوصی طور پرمدِ نظر رکھنا ضروری ہے۔
- بینک کوچا ہے کہ اسٹیٹ بینک آف پاکستان کو Islamic LTFF ، اسلامک پیٹی مارک ریٹ اور اسلامک ڈسکا کونٹ ریٹ کے آغاز برقائل کرے۔
- اس بات کا پرزورمشورہ دیا جاتا ہے کہ بینک علماء کرام کے ساتھ اسلامی بینکاری اور فنانس کے سلسلے میں مزید روابط قائم کرے اور اُن کواس بات کا موقع مہیا کرے کہ وہ میزان بینک کے معاملات کو پر تھیں تا کہ اسلامی بینکاری اور فنانس کی آگاہی اور اس کا پیغام ایک بڑے طبقہ تک مؤثر انداز میں ہا سانی پہنچ سکے۔
- بینک کو جاہئے کہ حکومتی عہدیداروں کوسودی قرضوں کی کمی پرآ مادہ کرے اور نئے صکوک کے اجراء پرقائل کرے۔
- پاک چائنداقتصادی راہداری پراجیکٹ پاکستانی معیشت کے لئے اہمیت کا حامل ہے، البذا بینک کو چاہئے کہ حکومت کواس بات پرآ مادہ کرے کداس کی زیادہ سے زیادہ سرمایہ کاری اسلامی اصوبوں کے مطابق ہو۔
- بینک کو چاہئے کہ اسلامک فنانس کی آگاہی کے لئے سیمینارزمنعقد کروائے جس میں اسلامک فنانس کے ماہرین، وکلاء، قانون سازاداروں کے نمائندے،عوام الناس،تعلیمی شعبہ سے وابستہ افراد، ذرائع ابلاغ کے نمائندےاورفو جی عہدیداروں کو مدعوکیا جائے۔

خلاصهكلام

بینک کے چارٹر کے تحت تمام انتظامیداور ملاز مین کے لئے ضروری ہے کہ وہ شریعہ سپر وائز ری بورڈ اور ریزیڈنٹ شریعہ بورڈ ممبر کی طرف سے جاری کردہ بینک کے تمام معاملات سے متعلق بدایات پڑعمل درآ مدوقینی بنائیں۔ بینک کے معاملات کی شریعت کے مطابق ہونے کی بنیادی ذمہ داری بورڈ آف ڈائیر بکٹر زاور بینک کی انتظامیہ پرعائدہ وقی ہے۔

PDSC کی جانب سے بینک کے انجام کردہ مختلف عقود کے جائزے، ان کے متعلقہ دستاویزات کی جائزے، ان کے متعلقہ دستاویزات کی جائج پڑتال، ڈیازیٹرزکوتھیم ہونے والے نفع کے طریقہ کار کا مشاہدہ، اوران کے متعلق شریعہ آڈٹ رپورٹ اور انتظامیہ کی دی گئی رائے کے جائزہ کی بنیاد پر ہماری رائے میں رواں سال میں بینک کی طرف سے کئے گئے عقو وشریعت کے ان اصولوں اور ہدایات کے مطابق ہیں جو میزان بینک کے شریعہ سپروائزری بورڈ، ریزیڈنٹ شریعہ بورڈ ممبر اور اسٹیٹ بینک آف پاکستان کے شریعہ بورڈ کی طرف سے جاری کی گئی ہیں۔ اس جائزہ کے دوران جو غیر شرکی آمدنی پائی گئی وہ چیریٹی اکاؤنٹ میں شنقل کی جارہی ہے جس کوشر بعیر وائزری بورڈ کی ہدایات کے مطابق خرچ کیا جائے گا۔

ہماری رائے میں مستقل شعبہ PDSC کی صلاحیت اور استعداد کو دیکھتے ہوئے اور بینک کی طرف سے جاری کردہ شریعیہ کمپلائنس کی ہدایات اور احکامات کے جائزے کے بعد بینک میں تمام شعبوں کی مگرانی اور شریعیہ کمپلائنس کو تینی بنانے کے لئے ایک مؤثر نظام موجود ہے۔

الله ﷺ سے دعاہے کہ وہ ہماری رہنمائی ان راہوں کی طرف کرے جواس کی رضا کا باعث ہوں، ہمیں دنیا اور آخرت میں کامیا ہیوں سے نوازے اور ہماری غلطیوں اور خطاؤں کو درگذر فرمائے۔ آمین۔

والسلام عليكم ورحمة اللدوبركانة

ڈاکٹرمخند عمران اشرف عثانی ریزیڈٹ شریعہ بورڈمبر

شیخ عصام محمداسحاق ممبرشر بیه سپروائزری بورڈ

جسٹس (ر)محمر تقی عثمانی چیئر مین شریعه سپروائزری بورڈ

الم جمادي الأول، ١٣٣٨ ججرى بمطابق عفروري٢٠١٧

میں تبدیل کرنے میں بھی اپنی خدمات فراہم کیں علاوہ ازیں، بینک کے شریعہ ایڈوائزری ڈپارٹمنٹ نے اپنی پیشہ ورانہ خدمات بحرین کے معتبر تعلیمی ادارہ کو پیش کیں۔ای طرح مقامی انشورنس کمپنی کو تکافل ونڈوو کے آغاز کرنے میں میزان بینک کے شریعہ ایڈوائزری ڈپارٹمنٹ نے اپنی خدمات کو پخیل تک پہنچایا۔

### ا ثاثوں كاجائزه

میزان بینک نے بنیا دی طور پرمشار کہ متنا قصہ، رننگ مشار کہ، استصناع، اجارہ، مرابحہ، مساومہ، سلم – بل، وکالة الاستثنار، تجارہ ،سلم – کموڈٹی، مشار کہ، اور بیچ مؤجل کی بنیاد پر تمویلی سہولیات فراہم کیس ۔

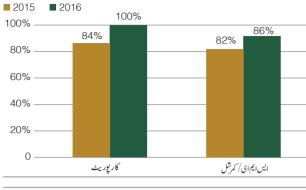
یہ بات حوصلہ افزا ہے کہ بینک نے امسال بھی محض مرابحہ پر انحصار کرنے کے بجائے کئی دیگر طرقِ تمویل کوافتیار کیا جیسا کہ تمویلی تناسب سے واضح ہے۔ بیصورت حال واقعۂ حوصلہ کن ہے کہ مشار کہ کے تناسب میں کل تمویلی سرگرمیوں کا 10.4 فیصد (بشمول رنگ مشار کہ) اضافہ ہوا۔ اجارہ میں 6.68 فیصد کا اضافہ جبکہ شرکتِ متناقصہ میں 5.6 فیصد کا اضافہ ہوا۔ بینک کا مجموعی تمویلی پورٹ فولیو (بمطابق 31 دیمبر، 2016) 131 ارب تک بھٹے چکا ہے۔

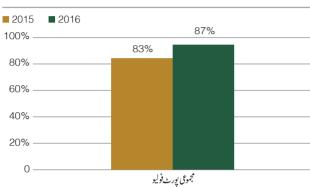
شرح ترتی / تنزلی	2016	2015 %	شرعى طريقهء تمويل
5.61	31.86	30.17	مشاركه متناقصه
10.39	24.73	22.41	رننگ مشار که اور مشار که
(3.73)	12.94	13.44	استصناع
6.86	7.96	7.60	اجاره
(42.44)	5.51	9.56	مرابحه
(16.77)	4.75	5.74	مساومه
21.20	4.12	3.40	بل_سلم
-	3.99	-	وكالبه الاستثمار
(24.13)	1.87	2.47	شجاره
(73.00)	0.63	2.32	کموڈ ٹی –سلم
(34.58)	1.63	2.89	د یگر

دوران سال، مرابحہ کی بنیاد پر Commercial / SME and Corporate کو گائی سرمایہ کاری میں براہ راست ادائیکیوں کا تناسب 87 فیصد رہا۔ اس بات کی تاکید کی جاتی ہے کہ مرابحہ کے مقود میں اس تناسب میں اضافہ کی کوشش جاری کھی جائے۔

### مرابحه فائنانسنگ میں براہ راست ادائیگیوں کا خلاصہ

شرح تر قی/تنز بی	2016	2015	
4%	87%	83%	مجموعي پورٺ فوليو
			گا مک کی درجہ بندی کے لحاظ سے
16%	100%	84%	كارپوريث
4%	86%	82%	الیسامیمای/ کمرشل





### وبيازنس كاجائزه

بینک نے اپی ڈپازٹ سائیڈ پر کئی ایسی پروڈکٹس وضع کی ہیں جومضاربداور قرض پر مبنی ہیں۔ بمطابق31 دسمبر2016ء بینک کے ڈپازٹس میں 19.5 فیصد اضافہ ہوا ہے اور بینک کا مجموثی ڈپازٹ 564 ارب رویے تک پھنچ چکا ہے۔

روال سال بینک میں ڈپازٹ سائیڈ کے مختلف امور جیسا کہ مختلف اٹا ثوں اور فنڈ ز کو مختلف پولزگی طرف منسوب کرنا، مضاربہ کی بنیاد پرجع شدہ رقوم کے مجموعی نفع کے تناسب کا اعلان کرنا، ماہانہ Weightages متعین کرنا، اور ڈپازٹرز کے درمیان منافع کی تقییم، اسٹیٹ بینک آف پاکستان اور میزان بینک کی ہوایات کے مطابق کیا گیا۔

### شريعهآ ذٺ

بینک میں شرعی اصولوں کی پاسداری کو نیتینی بنانے میں شریعہ آ ڈٹ اہم کر دار اداکرتا ہے، اور شریعہ ڈپارٹمنٹ کی دی گئی ہدایات کےمطابق بینک کے تمام عقو دومعاملات کا جائز لیتا ہے۔

شریعہ گورنس فریم ورک کی ہدایات کے مطابق متنقل شریعہ آڈٹ ڈپارٹمنٹ کی تشکیل دی گئی ہے جو
بورڈ آف ڈائیر کیکٹرز آڈٹ کمیٹی کے زیرِ نگرانی تندبی سے کام کررہا ہے۔شریعہ آڈٹ ڈپارٹمنٹ
شریعہ کمپٹائنس کی یقین دہانی کے لئے تمام شرعی اصولوں کے نفاذ کی جانچ پڑتال کرتا ہے جو کہ شریعہ
سپروائزری بورڈ ، ریز یڈٹ شریعہ بورڈ ممبراور اسلا مک بینکنگ ڈپارٹمنٹ اسٹیٹ بینک آف پاکستان
کے شریعہ بورڈ کی طرف سے دی گئی ہیں۔شریعہ آڈٹ ڈپارٹمنٹ برانچ کے کھلنے سے لے کرنفع کے
کشرز تک چینچنے تک کے تمام تر معاملات اور مختلف پروڈ کٹس کی انجام دبی کے ہر مرحلہ کی مکمل جانچ
بڑتال کرتا ہے۔

اس سال میزان بینک کی کل 572 برانچوں، ایریا آفسر ، کنزیومر اور Corporate Hubs اور جیرا آفسر کی تغییل کا داخلی نظم اور طریقه کا رکومضبوط کیا اور جیرا آفس ڈیا رخسنگ کا آڈٹ کے دوران مختلف عقود کی جانچ پڑتال کے ساتھ ساتھ بینک کے عملہ کا علمی جائزہ مجمی لیاجا تاہے۔

### شرلعه سپروائزری بورڈ ربورٹ 2016 (اردورجمه)

الحمد لله رب العالمين، و الصلاة و السلام على خاتم الأنبياء والمرسلين، محمد المصطفى الأمين، وعلى آله وأصحابه أجمعين، وبعد:

الحمد الله، میزان بینک لمیٹڈ کی اسلامی تجارتی بینکاری کے پندر ہویں سال کا تجزیر آپ کے سامنے ہے۔دورانِ سال میزان بینک کے شریعہ سپر وائزری بورڈ کی چار مجالس منعقد ہوئیں جن میں مختلف پروڈ کش، عقود، طریقہ عور نہ اوران کے مملی انعقاد کو جاشچنے کا طریقہ کار، شریعہ آڈٹ کے دوران سائل اوران کا عمل ریزیڈنٹ شریعہ بورڈ ممبر کی طرف سے پیش کیا گیا۔

میزان بینک لمیٹڈ میں ماہرین کاایک مستقل شعبہ ''پروڈکٹ ڈاپولینٹ اینڈ شریعہ کمپلائنس (PDSC)''ریز ٹیزٹ شریعہ کمپلائنس بیس نئی پروڈکٹس کی تحقیق وقد قیق اور موجودہ پروڈکٹس کے ملی انعقاد میں شرعی اصولوں کی پاسداری کو میٹنی بروڈکٹس اور طریقہائے ممل میں مزید بہتری ،اسلامی بینکاری کی تربیت ، برانچر ، ہیڈ آفس ، مختلف اقسام کے عقود، متعلقہ دستاویزات اور عقود کو انجام دینے کے فراہم کردہ طریقہ کارکی شرعی التحیل کا جائزہ لینا ہے۔

مزید برآن، ایک مستقل شریعیہ آؤٹ ڈپارٹمنٹ بورڈ آف ڈائیر بکٹرز کی ذیلی بورڈ آ ڈٹ کمیٹی کے تحت کام کررہا ہے، جومجموع طور پر بینک میں رائج تمام معاملات میں شرعی اصولوں کی تعمیل کا جائزہ لیتا ہے اور اپنی رپورٹ اور کارگز اری ریزیڈنٹ شریعہ بورڈ ممبر/شریعہ بورڈ کے جائزے، اور مختلف معاملات میں اصلاحات کے تعین کے لئے بیش کرتا ہے۔

ہم PDSC اور شریعہ آڈٹ ڈپارٹمنٹ کی کاوشوں کوسراہتے ہیں کہ انہوں نے بینک کے ماحول کو شریعت کے احکامات کے مطابق ڈھالنے میں اہم کر دار اداکیا۔

یہ بات ہمارے لئے قابلِ اطمینان ہے کہ بینک میں کوئی بھی شرعی مسئلہ زیرالتو انہیں ہے جو بیثابت کرتا ہے کہ بینک کاعملہ مینجمنٹ اور بور ڈممبران بینک کے شرعی معاملات کی قبیل میں گہری دلچیسی رکھتے ہیں۔ رواں سال بینک میں درج ذیل اہم امورانجام یائے:

### نئ پروڈ کش کی تیاری اور شخفیق

شراید سپروائزری بورڈ نے بینک کے سرمایہ کے تناسب میں اضافہ کے لئے مضاربہ کی بنیاد پر Tier Il Sukuk کے اجراء کی منظوری دی۔

شراید سپر وائزری بورڈ PDSC ممبران کی کاوشوں کوسراہتا ہے جنہوں نے دورانِ سال تقریباً 150 کسٹمرزے ملاقاتیں کیس اوران کے کاروبار کامشاہدہ کیا تا کداُن کے معاملات کے طریقہ کارکو عملی طور پر سجھ سکیس، اوراس کے ساتھ ساتھ 2000سے زائد مختلف معاملات کا ریزیڈنٹ شریعہ بورڈ ممبراورشریعہ بورڈ کی ہدایات کے مطابق جائزہ تھی لیا۔

مزید یہ کہ PDSC ممبران نے ریز ٹیڈنٹ شریعہ بورڈممبر کی زیرنگرانی تقریباً 13 سے زائد سنڈ یکیفٹر معاملات کے دستاہ پرات کی سیاری اوران کاعملی ڈھانچہ مرتب کیا۔ یہ معاملات محقق وجیسا کہ اجارہ اور مشار کہ متناقصہ وغیرہ پر مشتمل تھے۔ تمام سنڈ یکیفٹر معاملات حکومتی وقتی اداروں کے ساتھ مختلف مقاصد جیسے کہ انفرااسٹر کچر میس ترقی، سرمایہ میس اضافہ، اور بجلی کے بحران پر قابو پانے کے لئے گئے جن میس واپٹرا، لگائے جانے والے نئے پراجیکٹ کی سرمایہ کاری کے حصول کے لئے گئے جن میس واپٹرا، واسوڈ یم، نیلم جہلم ہائیڈرو پاور کمپنی، ڈائیوو پاکستان، سوئی سدرن گیس کمپنی اور سوئی ناورن گیس پائیٹر والوئریش بائیٹر سال ہیں۔

یہ بات بھی قابلِ ذکر ہے کہ شرعی اصولوں کی پاسداری کی گفتین دہانی اور جائج پڑتال کی غرض سے استصناع اور تجارہ کے سوفیصد معاملات میں بینک کے نمائندہ نے بنفس نفیس جا کر قبضہ حاصل کیا۔ میزان بدینک کی انتظامیہ اور ریز بڈنٹ شریعہ بورڈ ممبر کی جانب سے لگا تارکوششوں کے بنتیج میں حکومتِ پاکستان نے جج ڈپازٹ اسلامی بینکوں میں رکھنے پراتفاق کیا، شریعہ سپر وائزری بورڈ انتظامیہ کی ان کوششوں کوسراہتا ہے۔ بلاشیہ جیسی عظیم عبادت کوسود سے پاک بنانا اسلامی بدینکاری کی اہم کا ممیابی ہے۔

شریعہ سپر وائزری بورڈ بینک کی طرف سے ڈپازٹ بول سے حاصل شدہ نفع کے حساب اورتقسیم کے لئے "(Al-Diyanah)" کے اجراء پر سرور ہے، بول مینجنٹ سٹم نفع کے حساب اورتقسیم کومزید شفاف بناتا ہے اور میزان بینک کی انقلا بی سوچ کی عکاسی کرتا ہے۔

### ٹریننگ اور ڈیویلیمنٹ

شر بعیر روائزری بورڈ سال 2016 میں اسلامی بینکاری پروڈکٹس کی ٹریننگ کے حوالے سے کی گئی مؤثر کاوشوں پر مطمئن ہے جس کا مشاہدہ اس بات سے کیا جاسکتا ہے کہ دورانِ سال بینک نے کل 150 تربیتی مجالس منعقد کیں جن میں میزان بینک کے 2500 سے زائدا شاف مجبران نے شرکت کی ۔ ان تربیتی مجالس میں اسلامک فنانس سے متعلق ابتدائی تربیتی مجالس ، ریفریشرز اور سرشیفکیشن پروگرامزشامل ہیں۔اشاف کی تربیت کے علاوہ میزان بینک نے 49 سیمینارز بھی منعقد کئے ، جن میں ملامک فنانس بیروٹیشنز اور طلباء نے شرکت کی ۔ میں 4000 سے زائد افراد پشمول کسٹمرز ، مجوام الناس ، پروٹیشنز اور طلباء نے شرکت کی ۔

شر لیدسپروائزری بورڈ میزان بینک کے IBA-CEIF کے اشتراک کے ساتھ کی گئی کا وشوں کو سراہتا ہے، IBA-CEIF پاکستان کے ان ممتاز اداروں میں سے ہے جو مختلف موضوعات پر اسلا مک فنانس کی تربیتی مجالس اور آگاہی کے لئے سیمینار زمنعقد کروا تا ہے۔

IBA-CEIF کی طرف سے منعقد کردہ پہلے ورلڈ اسلامک فنانس فورم میں میزان بینک کی معاونت بھی قابل شخسین ہے۔ اس کا نفرنس میں علاء تغلیمی شعبہ سے وابستہ افراد، پر وفیشنلز، اسٹیٹ بینک اور سکیور پڑ ایج چنج کمیشن نے نمائندوں نے شرکت کی۔

### شریعهایدوائیزری اوراندسٹری کی معاونت:

یہ بات بڑی قابل تحسین ہے کہ میزان بینک دیگر اداروں کی صلاحیتوں میں اضافہ اور تربیت میں مسلسل پیش پیش دیگر اداروں میں نیششل اسٹیٹیوٹ آف بینکنگ اینڈ فنانس ( NIBAF)، مسلسل پیش پیش رہاہے، ان اداروں میں نیششل اسٹیٹیوٹ آف بینکنگ اینڈ فنانس ( CIE) اور دیگر کی اداروں کی تربیتی شتامل ہیں۔ بینک نے اسلامی بینکاری سے متعلق مختلف کور مزیز ، تربی نشستوں اور ڈگری پروگرامز کے انعقاد کے لئے گئی اداروں کے بینکاری سے متعلق مختلف کور مزیز ، تربی نشستوں اور ڈگری پروگرامز کے انعقاد کے لئے گئی اداروں کے ساتھ تعاون کیا جن میں ALUMS-CIF ، مینئر فاراسلامک مینئر کی اینڈ شیکنالوجی ، اور CIBES سینٹر ، اور گوری سینٹر گگ اینڈ شیکنالوجی ، اور CIBES سینٹر گگ اینڈ شیکنالوجی ، اور CIBES سینٹر گگ اینڈ شیکنالوجی ، اور کالمیکن سیست دیگر کئی ادارے شامل ہیں۔

یہ بات بھی قابلِ ذکر ہے کہ میزان بینک نے اسلامک فنانس ہے متعلق دنیا کے معروف اداروں جیسا کہ AAOIFI اور ISRA کے ساتھ مفاہمتی معاہدوں پر اتفاق کیا تا کہ اسلامک فنانس کی مختلف جہوں میں تعاون ممکن ہو۔

دورانِ سال، میزان بینک نے AMIM اور NAFA کو چار فنڈ ز، دوذیلی فنڈ ز اورسات پلان کے اجراء میں تعاون فراہم کیا۔

اس کے ساتھ ساتھ بینک نے Lakson Investment کے ایک کنوینشنل فنڈ کو اسلامی فنڈ

# Statement of Sources and Uses of Charity Fund

For the year ended December 31, 2016	2016 Rupees	2015 in '000
Opening Balance at January 01	10,851	11,899
Additions during the period		
Received from customers on delayed payment Dividend Purification Amount Non-shariah Compliant Income Profit on Charity Saving Account  Less: Distribution of Charity	24,899 2,587 712 405 28,603 39,454	43,562 2,666 1,526 775 48,529 60,428
Education Health Islamic Microfinance Community Development  Closing Balance at December 31	(32,867) (2,900) (100) (1,950) (37,817) 1,637	(40,427) (7,200) (1,950) - (49,577) 10,851

Note:

Details of charity payments of Rs 100,000 and above are disclosed in note 20.4.1 to the financial statements of the Bank.





AUDITORS' REVIEW REPORT TO THE MEMBERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of **Meezan Bank Limited** ('the Bank') for the year ended December 31, 2016 to comply with the requirements of Rule 5.19 of the listing regulations issued by the Pakistan Stock Exchange Limited where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Code.

As a part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended December 31, 2016.

Chartered Accountants
Dated: February 22, 2017

Karachi

# Statement of Compliance with the Code of Corporate Governance

For the year ended December 31, 2016

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19 of the listing regulations of the Pakistan Stock Exchange Limited where the Bank is listed for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Bank has applied the principles contained in the Code in the following manner:

1. The Bank encourages representation of independent, non-executive directors and directors representing minority interests on the Board of Directors. As at December 31, 2016 the Board included:

Category	Names
Independent Directors	Mr. Mohammad Abdul Aleem Mr. Noorur Rahman Abid Mr. Talal S.A. Al-Shehab
Executive Directors	Mr. Irfan Siddiqui Mr. Ariful Islam
Non- Executive Directors	Mr. Riyadh S. A. A. Edrees Mr. Faisal A.A.A. Al-Nassar Mr. Bader H.A.M.A. Al-Rabiah Mr. Mansur Khan Mr. Alaa A. Al-Sarawi Mrs. Syeda Azra Mujtaba Mr. Muhammad Zarrug Rajab

The independent directors have been approved by the State Bank of Pakistan. Further, the independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The Directors have confirmed that none of them is serving as a director on more than seven listed companies in Pakistan including the Bank.
- 3. All the resident Directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a Development Financial Institution or a Non-Banking Financial Institution or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancy occurred on the Board upon resignation of Mr. Rana Ahmed Humayun on July 1, 2016 which was filled up by the Board within 90 days. The approval from the State Bank of Pakistan for this appointment was received on August 19, 2016.
- 5. The Bank has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.
- The Board has developed a Vision/Mission statement, overall corporate strategy and significant policies of the Bank.
   A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Bank is in compliance with respect to training requirements of its directors as eleven directors have completed their training till December 31, 2016.
- 10. The remuneration and terms and conditions of employment of the Chief Financial Officer (CFO) have been approved by the Board of Directors. Further, a new Company Secretary has been appointed by the Board of Directors subsequent to the year end on January 5, 2017 upon retirement of the existing Company Secretary. There was no new appointment of Head of Internal Audit during the current year.

- 11. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Bank were duly endorsed by the CEO and CFO before the approval of the Board.
- 13. The Directors, CEO and Executives do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.
- 14. The Bank has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of three members, all of whom are Non-Executive Directors and the Chairman of the Audit Committee is an Independent Director.
- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Bank and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed a Human Resources and Remuneration Committee. It comprises of three members; a Non-Executive Director, an Independent Director and an Executive Director. The Chairman of the committee is a Non-Executive Director.
- 18. The Board has set up an effective internal audit function comprising of professionals, who are suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Bank.
- 19. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results and business decisions, which may materially affect the market price of the Bank's securities, was determined and intimated to directors, employees and the stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through the Pakistan Stock Exchange.
- 23. The Bank has complied with the requirements relating to maintenance of register of persons having access to inside information by a designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles included in the Code have been complied with.

Irfan Siddiqui President & CEO

February 15, 2017

### Statement of Internal Controls

The statement is presented to comply with the requirement of State Bank of Pakistan (SBP) circular no. BSD 7 dated May 27, 2004 "Guidelines on Internal Controls" and SBP's OSED Circular No.01 dated February 07, 2014 "Instructions on Internal Controls over Financial Reporting (ICFR)".

The management of the Bank is responsible for establishing and maintaining an adequate and effective system of internal controls which has the main objectives of ensuring effectiveness and efficiency of operations, reliability of financial reporting, safeguarding of assets and compliance with applicable laws and regulations.

The control activities are being closely monitored across the Bank through Compliance, Shariah and Internal Audit departments, which covers all banking activities in general and key risk areas in particular. In addition to performing the above responsibility, the Board of Directors has also formed an Audit Committee which has direct oversight responsibility to ensure the independence of the internal and external audit function. The Audit Committee meets atleast once every quarter to discuss the scope and results of the work performed by the Compliance, Shariah and Internal Audit departments. The Audit Committee also meets with external auditors prior to approval of half-yearly and annual results of the Bank.

Based on observation and weaknesses found and identified by the auditors both internal and external and the Compliance and Shariah audit teams, improvements are brought about by the management in internal controls to ensure non-recurrence of those exceptions and elimination of such weaknesses to the maximum possible level.

While the Internal Controls System is effectively implemented and monitored, there are inherent limitations in the effectiveness of any system, including the possibility of human error or system failure, circumvention and overriding of controls. Accordingly, even an effective internal control system can provide reasonable but not absolute assurance that the system's objective will be achieved.

Alhamdulillah, the Bank had successfully completed all stages of its ICFR program during 2014 and has been granted exemption from the requirement of submission of Auditor issued Long Form Report through SBP OSED letter /SU-12/017(01)/358/15 dated January 05, 2015. The Bank is now required to only submit annual assessment report on efficacy of ICFR duly signed by the Chairman, Audit Committee. Having successfully achieved closure on ICFR, the Bank remains cognizant of its responsibility to continuously improve and with this view continues to strengthen its system of Internal Controls on an on-going basis.

Based on the above, the Board of Directors endorses the management's evaluation of Internal Controls.

On behalf of the Board.

**Ariful Islam**Deputy CEO

February 15, 2017

Irfan Siddiqui President & CEO

### Notice of 21st Annual General Meeting

Notice is hereby given that the 21<sup>st</sup> Annual General Meeting of the Members of Meezan Bank Limited will be held Insha-Allah on Tuesday, March 28, 2017 at 9:00 a.m. at Meezan House C-25, Estate Avenue, SITE, Karachi to transact the following business:

### **ORDINARY BUSINESS**

- 1. To confirm the minutes of the Extraordinary General Meeting held on October 31, 2016.
- 2. To receive, consider and adopt the Annual Audited Accounts of the Bank, Audited Consolidated Accounts for the year ended December 31, 2016 together with the Auditors' and Directors' Reports thereon.
- 3. To appoint auditors of the bank for the year ending December 31, 2017 and to fix their remuneration. M/s. EY Ford Rhodes, Chartered Accountants has consented to act as auditors. The retiring auditors M/s A.F. Ferguson & Co., Chartered Accountants have completed the period of five (5) years in accordance with the Clause (xxxvii)(a) of the Code of Corporate Governance and therefore, are not eligible for re-appointment.
- 4. To consider and, if thought fit, approve as recommended by the Board of Directors, final cash dividend @ Rupees 1.25 per share i.e.12.5% be and is hereby approved resulting in total cash dividend @ Rupees 3 per share i.e. 30% as Rupees 1.75 per share i.e. 17.5% interim dividend was paid during the year.

#### **SPECIAL BUSINESS**

5. To approve the remuneration paid/payable to the Chairman, Vice-Chairman and Non-Executive Directors of the Bank for the year ended December 31, 2016 for attending Board Meetings and Meetings of the Committees formed by the Board and approve the revised scale of remuneration payable to Chairman, Vice Chairman and Non-Executive Director for attending each Meeting of the Board and for attending each Meetings of the Committees.

"Resolved that the remuneration paid/payable to the Chairman, Vice-Chairman and Non-Executive Directors of the Bank for the year ended December 31, 2016 for attending Board Meetings and Meetings of the Committees formed by the Board, as disclosed in note 37 of the Audited Financial Statements of the Bank and revised scale of meeting fee payable to Chairman, Vice Chairman and Non-Executive Directors as shown in Statement Under Section 160 (1)(b) of the Companies Ordinance, 1984, be and is hereby approved."

6. To transact any other business with the permission of the chair.

A Statement under section 160 (1)(b) of the Companies Ordinance, 1984 pertaining to special business is enclosed.

By Order of the Board

Karachi March 06, 2017 Muhammad Sohail Khan Company Secretary

#### Notes:

- i) The Members' Register will remain closed from March 20, 2017 to March 28, 2017 (both days inclusive) to determine the names of members entitled to receive the 12.5% cash dividend and attend and vote in the meeting.
- ii) A member eligible to attend and vote at this meeting may appoint any person as proxy to attend and vote in the meeting. Proxies in order to be effective must be received at the Registered Office not less than forty eight (48) hours before the holding of the meeting.
- iii) An individual beneficial owner of the Central Depository Company, entitled to vote at this meeting must bring his/her Computerized National Identity Card along with the participant ID numbers and sub account numbers with him/her to prove his/her identity, and in case of proxy must enclose an attested copy of his/her Computerized National Identity Card. Representatives of corporate members should bring the usual documents required for such purpose.

### For Information of the Members:

iv) The Government of Pakistan has made certain amendments in Section 150 of the Income Tax Ordinance, 2001 whereby different rate are prescribed for deduction of withholding tax on the amount of dividend paid by the companies/banks. These rates are as per law.

To enable the Bank to make tax deduction on the amount of Cash Dividend, all the members whose names are not entered into Active Tax-Payers List (ATL), despite the fact that they are filers are advised to make sure that their names are entered into ATL, before the date of book closure for cash dividend, otherwise tax on their cash dividend will be deducted as non-filer.

All shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our Shares Registrar, in writing as follows:

		Principal Shareholder		Joint S	hareholder
Folio/CDS	Total Shares	Name and CNIC No.	Shareholding Proportion (No. of Shares)	Name and CNIC No.	Shareholding Proportion (No. of Shares)

The required information must reach our Shares Registrar by the close of business (5:00 pm) on March 16, 2017; otherwise it will be assumed that the shares are equally held by Principal shareholder and Joint Holder(s).

Shareholders claiming tax exemption under clause 47(B) of Part IV of the Second Schedule of Income Tax Ordinance, 2001 are requested to provide valid exemption certificate under section 159 (1) of the Income Tax Ordinance, 2001 latest by March 16, 2017 to our Shares Registrar as required vide FBR clarification letter No. 1(43)DG (WHT)/2008-Vol.II-66417-R dated May 12, 2015.

v) As per directives to the listed companies by Securities and Exchange Commission of Pakistan (SECP), the Dividend Warrants should bear CNIC number of the registered member(s), except in the case of minor (s) and corporate member(s). Accordingly, all those shareholders holding shares in physical form who have not yet recorded their CNIC No. contact our Shares Registrar, THK Associates (Pvt.) Ltd., 1st Floor, 40-C, Block-6, P.E.C.H.S, KARACHI-75400. Phone No. 111-000-322, alongwith copy of valid CNIC. The shareholders who are maintaining their accounts with Participants/Brokers also update their record and provide valid CNIC to the respective Participants/Brokers.

The corporate members having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate entities having physical shares should send a copy of their NTN certificate to Company's Share Registrar.

vi) In order to make the process of payment of cash dividend more efficient, SECP vide its Circular No. 8(4) SM/CDC 2008 dated April 05, 2013 has issued instructions so that the shareholders can get their dividend credited in their respective bank accounts electronically without any delay.

Accordingly, shareholders holding shares in physical form are requested to send their bank account details to

our shares registrar THK Associates (Pvt.) Ltd., 1st Floor, 40-C, Block-6, P.E.C.H.S, KARACHI-75400. The shareholders who are maintaining their accounts with Participants/Brokers are advised to provide their mandate to the concerned Participants/Brokers.

- vii) Annual Accounts of the Bank for the financial year ended December 31, 2016 have been provided on the Company's website-www.meezanbank.com
- viii) Members are hereby informed that pursuant to SECP's S.R.O. 787(I)/2014 dated September 8, 2014 and SRO 470 (I) of 2016 dated May 31, 2016, the Bank has made available on its website, a request form, through which members may use to communicate their email address alongwith copy of CNIC and consent for electronic transmission of Audited Financial Statements and Notice. Shareholders who want to avail this facility are requested to submit duly filled request form along with copy of CNIC to our Shares Registrar, THK Associates (Pvt.) Ltd., 1st Floor, 40-C, Block-6, P.E.C.H.S, KARACHI-75400.

### STATEMENT UNDER SECTION 160 (1) (b) OF THE COMPANIES ORDINANCE, 1984

This statement sets out the material facts concerning the resolution contained in item (5), of the Notice pertaining to the special business to be transacted at the Annual General Meeting of the Bank to be held on March 28, 2017.

### I) Scale of Directors' Remuneration

Pursuant to Prudential Regulation G-1 (C) the shareholders are requested to approve revised scale of meeting fee payable w.e.f April 26, 2016 & August 23, 2016 as per details hereunder:

Particulars	Old Scale of Meeting Fee in USD	Revised Scale of Meeting Fee in USD
Fee to each Non-Executive Director for attending each Board Meeting.	5,250	7,000
Fee to each Non-Executive Director for attending each Committee Meeting.	1,000	2,000
Fee to Vice Chairman for attending each Board Meeting.	12,500	12,500
Fee to Chairman for attending each Board Meeting.	15,000	18,000

### **Role of Chairman**

The Chairman of the Board of Directors ensures that the organization keeps true to its long-term Vision. Responsible for leadership of the Board, the Chairman ensures that the Board plays an effective role in fulfilling all its responsibilities. The Chairman's role entails the following:

- Ensure that all members of the Board may participate in all meetings and have the opportunity to express their opinion.
- Ensure that dissent of directors, if any, is properly recorded in the minutes.
- Ensure that minutes truly reflect what transpired during the meeting.
- Ensure that the Board discharges its role effectively and swiftly in line with regulatory requirements.
- Ensure that the Board subcommittees perform their designated functions with due diligence.

### **Role of President & CEO**

The President & CEO's role constitutes an absolutely engaged position, demanding complete involvement and shepherding of the organization. The role entails the following:

- Provide an enabling environment within the Bank to facilitate promulgation of a culture of Shariah-compliance.
- Ensure execution of the strategy developed by the Board.
- Ensure that the Bank maintains its business position and brand image as the leading Islamic Bank of the country.
- Efficiently allocate and manage organizational resources and budgets to ensure achievement of short- and mid-term objectives that contribute to the attainment of the long-term strategic goals.
- Establish a system of checks and controls to supplement the fast-paced growth of the Bank.
- Provide liaison between the Board and the Bank's management to ensure alignment of managerial efforts with Board's directives.
- Foster a culture of professionalism and high ethical standards within the Bank.
- Facilitate an organizational culture of development of innovative products and services to service the growing needs of a diverse range of customers.

### **Role of Shariah Supervisory Board**

The Shariah Supervisory Board (SSB) is entrusted with the duty of directing, reviewing and supervising the activities of the Bank in order to ensure that they are in compliance with the rules and principles of Shariah. All products and services of the Bank are launched with the approval of the Shariah Supervisory Board whose roles also entail the following:

- The Shariah Supervisory Board shall cause to develop a comprehensive Shariah compliance framework for all areas of operations of the Bank that serves as a guiding principle to the Bank for maintaining its commitments towards adherence to principals of Shariah.
- Ensure Shariah-compliance of all aspects of the Bank by virtue of having unhindered access to all books of accounts, records and documents.
- Guide and direct the Bank through rigorous deliberation on issues placed before the Shariah Supervisory Board.
- Check and monitor the Shariah-compliance of the Bank through Shariah Audit and Shariah-compliance reviews and prescribe appropriate enforcements whenever needed.

### **President & CEO's Performance Review**

The President & CEO of Meezan Bank is responsible for supervising and leading the strategic and managerial affairs of the Bank. Various elements of the President & CEO's performance are monitored continuously and discussed periodically by the Board. As leader of the organization and executor of the strategy approved by the Board to further the interests of all stakeholders of the Bank, the President & CEO is evaluated on parameters such as financial performance and profitability, budget allocation and utilization of resources, organizational expansion, sustainability of product lines, credit ratings and inculcation of the desired organizational culture which is conducive to professional and ethical excellence.

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### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed unconsolidated statement of financial position of Meezan Bank Limited (the bank) as at December 31, 2016 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, in which are incorporated the un-audited certified returns from the branches except for twenty seven branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the bank's management to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of Islamic financing and related assets covered more than sixty percent of the total Islamic financing and related assets of the bank, we report that:

- in our opinion, proper books of account have been kept by the bank as required by the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- (b) in our opinion:
  - (i) the statement of financial position and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the change as disclosed in note 3.7 to the financial statements with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the bank's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the bank and the transactions of the bank which have come to our notice have been within the powers of the bank;
- (c) in our opinion and to the best of our information and according to the explanations given to us the unconsolidated statement of financial position, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the bank's affairs as at December 31, 2016, and its true balance of profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Chartered Accountants

Engagement Partner: Salman Hussain

Dated: February 22, 2017

Karachi

A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network

State Life Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan

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### **Unconsolidated Statement of Financial Position**

As at December 31, 2016

	Note	2016	2015
ASSETS		Rupees in '000	
Cash and balances with treasury banks	8	56,036,849	43,685,636
Balances with other banks	9	12,021,351	11,175,060
Due from financial institutions	10	129,115,165	101,079,476
Investments - net	11	130,156,297	146,304,897
Islamic financing and related assets - net	12	311,530,270	207,568,823
Operating fixed assets	13	8,924,328	8,056,743
Deferred tax assets		-	-
Other assets - net	14	9,982,837	13,979,299
		657,767,097	531,849,934
LIABILITIES			
Bills payable	15	9,130,998	6,560,324
Due to financial institutions	16	32,005,501	13,609,551
Deposits and other accounts	17	564,023,853	471,820,959
Sub-ordinated Sukuk	18	7,000,000	-
Deferred tax liabilities	19	1,362,909	393,121
Other liabilities	20	13,770,218	13,118,869
		627,293,479	505,502,824
NET ASSETS		30,473,618	26,347,110
REPRESENTED BY			
Share capital	21	10,027,379	10,027,379
Reserves	22	9,699,685	8,587,363
Unappropriated profit		8,422,009	6,942,042
		28,149,073	25,556,784
Surplus on revaluation of investments - net of tax	23	2,324,545	790,326
		30,473,618	26,347,110
CONTINGENCIES AND COMMITMENTS	24		

The annexed notes 1 to 47 and Annexure 1 form an integral part of these unconsolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Tansus Illiae Mansur Khan

Director

### **Unconsolidated Profit and Loss Account**

For the year ended December 31, 2016

	Note	2016	2015
		Rupee	s in '000
Profit / return earned on Islamic financing and related assets,			
investments and placements	25	31,429,594	33,113,741
Profit on deposits and other dues expensed	26	12,872,844	14,897,149
Net spread earned		18,556,750	18,216,592
(Reversal of provision) / provision against non-performing			
Islamic financing and related assets - net	12.10	(120,246)	425,908
(Reversal of provision) / provision against diminution in the			
value of investments	11.7	(64,673)	121,093
Provision against off balance sheet obligations	20.3	-	16,173
Bad debts written off directly		- (10.1.0.10)	-
N		(184,919)	563,174
Net spread after provisions		18,741,669	17,653,418
OTHER INCOME			
Fee, commission and brokerage income		2,744,287	1,987,212
Dividend income		744,090	628,661
Income from dealing in foreign currencies		1,207,563	1,471,337
Capital gain on sale of investments - net	27	877,680	342,136
Other income	28	223,601	167,374
Total other income		5,797,221	4,596,720
		24,538,890	22,250,138
OTHER EXPENSES			
Administrative expenses	29	15,488,411	13,560,648
Other (reversal of provisions) / provisions		(74,038)	59,152
Other charges	30	3,600	4,067
Workers Welfare Fund	20.6	178,081	175,018
Total other expenses		15,596,054	13,798,885
		8,942,836	8,451,253
Extraordinary / unusual items		-	
Profit before taxation		8,942,836	8,451,253
To all and O and	0.4	0.000.000	0.004.550
Taxation - Current	31	2,996,908	2,394,558
- Prior years - Deferred		240,647	459,143
- Deletted		143,670 3,381,225	575,043 3,428,744
Profit after taxation		5,561,611	5,022,509
I TOIL GITOI LANGUOTI		3,301,011	
		5	
		Ru	ipees
Basic and diluted earnings per share	32	5.55	5.01
- · ·			

The annexed notes 1 to 47 and Annexure 1 form an integral part of these unconsolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Mansus Illiae Mansur Khan

Director

# Unconsolidated Statement of Comprehensive Income

For the year ended December 31, 2016

	2016	2015
	Rupe	es in '000
Profit after taxation for the year	5,561,611	5,022,509
Other comprehensive income		
Item that may not be reclassified to profit and loss account		
Remeasurements of defined benefit plan	59,832	(40,521)
Tax on remeasurements of defined benefit plan	(20,941)	14,182
Comprehensive income transferred to statement of changes in equity	5,600,502	4,996,170
Components of comprehensive income not reflected in equity		
Surplus on revaluation of investments	2,360,337	345,335
Deferred tax on revaluation of investments	(826,118)	(170,619)
Total comprehensive income	7,134,721	5,170,886

The annexed notes 1 to 47 and Annexure 1 form an integral part of these unconsolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Mansur Khan

### **Unconsolidated Cash Flow Statement**

For the year ended December 31, 2016

	Note	2016	2015
		Rupees	in '000
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income		8,942,836 (744,090)	8,451,253 (628,661)
Adjustments for non-cash charges and other items:  Depreciation  Amortisation (Reversal of provision) / provision against non-performing Islamic financing and related assets (Reversal of provision) / provision against diminution in the value of investments of the charge for defined benefit plan  Gain on sale of operating fixed assets		8,198,746  1,386,419 166,397  (120,246) (64,673) 268,150 (50,600) 1,585,447 9,784,193	7,822,592  998,318 147,222  425,908 121,093 397,923 (50,167) 2,040,297 9,862,889
(Increase) / decrease in operating assets Due from financial institutions Islamic financing and related assets Other assets Increase / (decrease) in operating liabilities		(28,035,689) (103,841,201) 3,999,137 (127,877,753)	(10,313,179) (32,282,789) 944,524 (41,651,444)
Bills payable Due to financial institutions Deposits and other accounts Other liabilities		2,570,674 18,395,950 92,202,894 (64,532) 113,104,986 (4,988,574)	926,569 (3,065,979) 91,389,805 (2,596,277) 86,654,118 54,865,563
Contribution to defined benefit plan Income tax paid Net cash (used in) / generated from operating activities		(276,480) (2,475,684) (7,740,738)	(123,481) (2,054,850) 52,687,232
CASH FLOWS FROM INVESTING ACTIVITIES  Net investments in:    - available for sale securities    - held to maturity securities    - listed associated undertakings Dividends received Investments in operating fixed assets Net cash inflow on acquisition Proceeds from sale of fixed assets Net cash generated from / (used in) investing activities		46,640,384 (28,000,000) (66,774) 741,415 (2,463,891) - 94,090 16,945,224	(33,565,343) 1,573,940 624,197 (2,960,350) 4,194,641 84,666 (30,048,249)
CASH FLOWS FROM FINANCING ACTIVITIES Issuance of Sub-ordinated Sukuk Dividend paid Net cash generated from / (used in) financing activities		7,000,000 (3,006,982) 3,993,018	(3,008,128) (3,008,128)
Increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the year	33	13,197,504 54,860,696	19,630,855 35,229,841
Cash and cash equivalents at the end of the year	33	68,058,200	54,860,696

The annexed notes 1 to 47 and Annexure 1 form an integral part of these unconsolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / lowwww.llhae Mansur Khan

Director

### **Unconsolidated Statement of Changes in Equity**

For the year ended December 31, 2016

		Capital reserves		Revenue reserves		
	Share capital	Statutory reserve*	Non - Distributable Capital Reserve - Gain on Bargain Purchase	General reserve	Unappropriated profit	d Total
	Rupees in '000					
Balance as at January 1, 2015	10,027,379	4,398,548	2,823,440	66,766	5,958,587	23,274,720
Profit after taxation for the year	-	-	-	-	5,022,509	5,022,509
Other comprehensive income for the year						
Remeasurements of defined benefit plan	-	-	-	-	(40,521)	(40,521)
Tax on remeasurements of defined benefit plan	-	-	-	-	14,182	14,182
Transactions with owners recognised directly in equity	-	-	-	-	(26,339)	(26,339)
Final cash dividend for the year 2014	-	-	-	-	(1,253,422)	(1,253,422)
Interim cash dividend for the year 2015	-	-	-	-	(1,754,791)	(1,754,791)
	-	-	-	-	(3,008,213)	(3,008,213)
Gain on bargain purchase	-	-	294,107	-	-	294,107
Transfer to statutory reserve	-	1,004,502	-	-	(1,004,502)	-
Balance as at December 31, 2015	10,027,379	5,403,050	3,117,547	66,766	6,942,042	25,556,784
Profit after taxation for the year	-	-	-	-	5,561,611	5,561,611
Other comprehensive income for the year						
Remeasurements of defined benefit plan	-	-	-	-	59,832	59,832
Tax on remeasurements of defined benefit plan	-	-	-	-	(20,941)	(20,941)
Transactions with owners recognised directly in equity	-	-	-	-	38,891	38,891
Final cash dividend for the year 2015	-	-	-	-	(1,253,422)	(1,253,422)
Interim cash dividend for the year 2016	-	-	-	-	(1,754,791)	(1,754,791)
	-	-	-	-	(3,008,213)	(3,008,213)
Transfer to statutory reserve	-	1,112,322	-	-	(1,112,322)	-
Balance as at December 31, 2016	10,027,379	6,515,372	3,117,547	66,766	8,422,009	28,149,073

<sup>\*</sup> This represents reserve created under section 21(i)(a) of the Banking Companies Ordinance, 1962.

The annexed notes 1 to 47 and Annexure 1 form an integral part of these unconsolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director Mansur Khan

Director

For the year ended December 31, 2016

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Meezan Bank Limited (the Bank) was incorporated in Pakistan on January 27, 1997, as a public limited company under the Companies Ordinance, 1984, and its shares are quoted on the Pakistan Stock Exchange (previously "Karachi Stock Exchange"). The Bank was registered as an 'Investment Finance Company' on August 8, 1997, and carried on the business of investment banking as permitted under SRO 585(I)/87 dated July 13, 1987, in accordance and in conformity with the principles of Islamic Shariah. A 'Certificate of Commencement of Business' was issued to the Bank on September 29, 1997.
- 1.2 The Bank was granted a 'Scheduled Islamic Commercial Bank' license on January 31, 2002 and formally commenced operations as a Scheduled Islamic Commercial Bank with effect from March 20, 2002, on receiving notification in this regard from the State Bank of Pakistan (the SBP) under section 37 of the State Bank of Pakistan Act, 1956. Currently, the Bank is engaged in corporate, commercial, consumer, investment and retail banking activities.
- 1.3 The Bank was operating through five hundred and seventy one branches as at December 31, 2016 (2015: five hundred and fifty one branches). Its registered office is situated at Meezan House, C-25, Estate Avenue, SITE, Karachi, Pakistan.
- 1.4 Based on the financial statements of the Bank for the year ended December 31, 2015, the JCR VIS Credit Rating Company Limited has reaffirmed the Bank's medium to long-term rating as "AA" and the short-term rating as "A1+" with stable outlook.

#### 2 BASIS OF PRESENTATION

The Bank provides Islamic financing and related assets mainly through Murabaha, Istisna, Tijarah, Ijarah, Diminishing Musharakah, Running Musharakah, Bai Muajjal, Musawammah, Service Ijarah and Export Refinance under Islamic Export Refinance Scheme of the State Bank of Pakistan as briefly explained in note 7.3.

The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of profit thereon. The income on such financings is recognised in accordance with the principles of Islamic Shariah. However, income, if any, received which does not comply with the principles of Islamic Shariah is recognised as charity payable if so directed by the Shariah Advisor of the Bank.

### 3 STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated financial statements (here-in-after referred to as "financial statements") have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan, as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, and the directives issued by the SECP and the SBP. Wherever the requirements of the provisions and directives issued under the Companies Ordinance, 1984, the IFASs notified under the Companies Ordinances, 1984 and the directives issued by the SECP and the SBP differ from the requirements of IFRSs, the provisions of and the directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, IFASs notified under the Companies Ordinance, 1984 and the directives issued by the SECP and the SBP shall prevail.
- 3.2 The SBP, through its BSD Circular No. 10 dated August 26, 2002, has deferred the implementation of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for Banking Companies in Pakistan, till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 "Financial Instruments: Disclosures" through its S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of this standard have also not been considered in the preparation of these financial statements. However, investments and non-banking assets have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.
- 3.3 IFRS 8 "Operating Segments" is effective for the Bank's accounting period beginning on or after January 1, 2009. All Banking Companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. The management of the Bank believes that as the SBP has defined the segment categorisation in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these financial statements is based on the requirements laid down by the SBP.

For the year ended December 31, 2016

- 3.4 The SBP vide its BSD Circular No. 07 dated April 20, 2010 has clarified that for the purpose of preparation of financial statements in accordance with International Accounting Standard 1 (Revised), 'Presentation of Financial Statements', two statement approach shall be adopted i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' shall be presented and Balance Sheet shall be renamed as 'Statement of Financial Position'. The surplus / (deficit) on revaluation of available for sale (AFS) securities is required to be included in the 'Statement of Comprehensive Income'. However, it should continue to be shown separately in the Statement of Financial Position below equity. Accordingly, the above requirements have been adopted in the preparation of these financial statements.
- 3.5 The SBP vide its BPRD Circular No. 04 dated February 25, 2015 has clarified that the reporting requirements of IFAS-3 for Islamic Banking Institutions (IBIs) relating to annual, half yearly and quarterly financial statements would be notified by SBP through issuance of specific instructions and uniform disclosure formats in consultation with IBIs. These reporting requirements have not been ratified to date. Accordingly, the disclosures requirements under IFAS 3 have not been considered in these financial statements.
- 3.6 IFRS 13 Fair Value Measurement was made applicable from period beginning on or after January 01 2015 vide SECP circular 633(I)/2014 which resulted in additional disclosures as given in note 38.3 to these financial statements.

### 3.7 Change in accounting policy and disclosure

Effective from January 1, 2016, the Bank has changed its accounting policy for recording of non-banking assets acquired in satisfaction of claims to comply with the requirements of the 'Regulations for Debt Property Swap' (the regulations) issued by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016. In line with the guidance provided in the Regulations, the non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure their net carrying value does not differ materially from their fair value. Surplus arising on revaluation of property is required to be credited to the 'surplus on revaluation of assets' account which is required to be shown in the Statement of Financial Position below equity and any deficit arising on revaluation is taken to the profit and loss account directly. Legal fees, transfer cost and direct cost of acquiring title to property is charged to the profit and loss account. Previously, non-banking assets acquired in satisfaction of claims were carried at cost less impairment, if any.

The above change in accounting policy does not have any impact on these financial statements.

3.8 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on or after January 1, 2016 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these financial statements.

- 3.9 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:
  - 3.9.1 The following standards, amendments and interpretations with respect to the approved accounting standards would be effective from the dates mentioned thereagainst:

Effective date (accounting periods beginning on or after)

### Standard, Interpretations and Amendments

- IFRS 9 - Financial Instruments January 01, 2018
- IFRS 15 - Revenue from contracts January 01, 2018
- IFRS 16 - Leases January 01, 2019

The management is in the process of assessing the impact of these standards on the financial statements of the Bank.

3.9.2 There are certain new and amended standards and interpretations that are mandatory for the Bank's accounting periods beginning on or after January 1, 2017 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these financial statements.

For the year ended December 31, 2016

#### 4 BUSINESS COMBINATION

#### 4.1 Acquisition of HSBC Bank Oman S.A.O.G. - Pakistan Branch (HBON) Operations

Last year, the Bank completed the acquisition of HSBC Bank Oman S.A.O.G. - Pakistan Branch (HBON). This was effective from the close of business on November 6, 2015 under an agreement dated June 25, 2015. The proposal for the acquisition and the scheme for amalgamation were approved by the Board of Directors and the shareholders of the Bank in their meetings held on October 21, 2014 and September 29, 2015 respectively.

International Financial Reporting Standard 3, (IFRS 3) "Business Combinations", requires that all identified assets and liabilities acquired in a business combination should be carried at fair values in the acquirer's balance sheet and any intangible assets acquired in the business combination are required to be separately recognised and carried at fair values. The SBP vide its letter no. BPRD (R&P-02)/625-114/2015/23895 dated October 28, 2015 has given exemption to the Bank from recognition of Intangible assets on the business combination. Further, IFRS 3 allows the acquirer a maximum period of one year from the date of acquisition to finalise the accounting for business combination. However, adjustments arising consequent to completion of accounting for business combination under IFRS 3 are required to be incorporated in the financial statements with effect from the acquisition date. In the financial statements for the year ended December 31, 2015 the Bank had recorded assets and liabilities of HBON at the carrying values as appearing in audited financial statements of HBON at the acquisition date. During the current year, the fair valuation exercise of the recorded assets and liabilities was completed and no adjustments were identified that are required to be made to the carrying value of recorded assets and liabilities.

The fair values of assets and liabilities acquired are as follows:

Fair Value as at November 06, 2015 Rupees in '000

### **ASSETS**

Cash and balances with treasury banks	8,501
Balances with other banks	9,411
Operating fixed assets	3,193
Other assets	4,177,748
	4,198,853

### LIABILITIES

LIABILITIES	
Bills payable	13,929
Borrowings	1,210,112
Deposits and other accounts	9,585
Other liabilities	9,687
	1,243,313
Net assets acquired	2,955,540

Details of the fair values of the net assets acquired, purchase consideration and gain on bargain purchase are as follows:

	November 06, 2015 Rupees in '000
Fair value of net assets acquired	2,955,540
Purchase Consideration	(2,661,433)
Gain on bargain purchase	294,107

In compliance with the SBP's instruction issued vide letter no. BPRD (R&P-02) / 625-114-2015-23895 dated October 28, 2015, the management has recognised the amount of gain on bargain purchase through the statement of changes in equity as 'Non-Distributable Capital Reserve' instead of recognising it in the profit and loss account which is required under IFRS 3 (revised). This gain as per the above-mentioned SBP's letter may become available for distribution as stock dividend only with prior approval of the SBP. Further, the Bank may, before distribution of the gain as stock dividend, adjust any subsequent provisions / deficit assessed by the Bank or recommended by the Banking Inspection Department of the SBP in subsequent inspections in the acquired portfolio of the HBON (which will be adjusted against this reserve).

For the year ended December 31, 2016

### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the financial statements in conformity with the approved accounting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise judgments in the process of applying the Bank's accounting policies. The significant accounting areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in the application of the accounting policies are as follows:

- (a) Classification of investments in accordance with the Bank's policy (notes 7.4 and 11);
- (b) Provision against non-performing Islamic financing and related assets (notes 7.3.2 and 12);
- (c) Impairment of investments in equity instruments of subsidiary, associates and non associate entities (notes 7.4.5 and 11);
- (d) Accounting for defined benefit plan (notes 7.11 and 35);
- (e) Depreciation / amortisation of operating fixed assets (notes 7.5 and 13); and
- (f) Assumption and estimation in recognition of provision for taxation (current and prior years) and deferred taxation (notes 7.7,19, 20 and 31).

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

#### 6 BASIS OF MEASUREMENT

**6.1** These financial statements have been prepared under the historical cost convention except that certain investments and commitments in respect of foreign exchange contracts have been marked to market and are carried at fair value. In addition, obligations in respect of staff retirement benefits, end of service benefits and employees compensated leave absences are carried at present value.

### 6.2 Functional and Presentation Currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates. These financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

### 6.3 Rounding off

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

### 7 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These have been consistently applied to all the years presented except for the change in accounting policy as disclosed in note 3.7 to these financial statements.

### 7.1 Cash and cash equivalents

Cash and cash equivalents comprise of cash and balances with treasury banks and balances with other banks in current and deposit accounts.

### 7.2 Due to / from financial institutions

### Bai Muajjal

In Bai Muajjal, the Bank sells sukuk on credit to other financial institutions. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

### Musharaka / Mudaraba

In Musharaka / Mudaraba, the Bank invests in the shariah compliant business pools of the financial institutions at the agreed profit and loss sharing ratio.

### Musharaka from State Bank of Pakistan under IERS

Under IERS, the Bank accepts funds from the SBP under shirkat-ul-aqd to constitute a pool for investment in export refinance portfolio of the Bank under the guidelines issued by the SBP. The profit of the pool is shared as per the agreed weightages between the partners.

For the year ended December 31, 2016

### 7.3 Islamic financing and related assets

#### Murabaha

In Murabaha transactions, the Bank purchases the goods and after taking the possession, sells them to the customer on cost plus profit basis either in a spot or credit transaction.

#### liarah

In Ijarah financing, the Bank provides the asset on pre-agreed rentals for specific tenors to the customers.

#### Istisna

In Istisna financing, the Bank places an order to purchase some specific goods / commodities from its customers to be delivered to the Bank within an agreed time. The goods are then sold by the customer on behalf of the bank and the amount hence financed alongwith profit is paid back to the Bank.

#### Tijarah

In Tijarah financing, the Bank purchases specific goods / commodities on cash basis from its customers for onward sale by the customer on behalf of the bank and on subsequent sale, the financed amount alongwith profit is paid back by the customer to the Bank.

#### Diminishing Musharakah

In Diminishing Musharakah financing, the Bank enters into Musharakah based on Shirkat-ul-milk for financing an agreed share of fixed asset (e.g. house, land, plant or machinery) with its customers. The customers pay periodic profit as per the agreement for the utilisation of the Bank's Musharakah share and also periodically purchase the Bank's share over the tenure of the transaction.

### Running Musharakah

In Running Musharakah financing, the Bank enters into financing with the customer based on Shirkatul Aqd or Business Partnership in the customer's operating business. Under this mechanism the customer can withdraw and return funds to the Bank subject to his Running Musharakah Financing limit during the Musharakah Period. At the end of each quarter / half year the customer pays the provisional profit as per the desired profit rate which is subject to final settlement based on the relevant quarterly / half yearly / annual accounts of the customer.

### Bai Muajjal

In Bai Muajjal financing, the Bank sells Shariah compliant sukuk on credit to customers. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

### Service Ijarah

In Service Ijarah financing, the Bank provides financing by acquiring certain agreed services from the customer. After the purchase of services, the Bank appoints the customer to sell these services in the market over a period and provide a sale confirmation of such sale. The profit is only accrued from the date of receipt of such confirmation.

### Musawwamah

In Musawammah financing, the Bank purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost.

7.3.1 Islamic financing and related assets are stated net of specific and general provisions against non-performing Islamic financing and related assets which are charged to the profit and loss account.

Funds disbursed, under financing arrangements for purchase of goods / assets are recorded as advance. On culmination, financings are recorded at the deferred sale price net of profit. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

For the year ended December 31, 2016

### 7.3.2 Provision against non-performing Islamic financing and related assets

#### Specific provision

The Bank determines provisions against Islamic financing and related assets on a prudent basis in accordance with the requirements of the Prudential Regulations issued by the SBP.

#### General provision

### Consumer Financing

The SBP vide circular 10 of 2016 has revised the Prudential Regulations for consumer financing.

In the revised Regulations, SBP has specified that general provision against consumer financing should be maintained at varying percentages based on the non-performing loan ratio present in the portfolio. These percentages range from 1% to 2.5% for secured and 4% to 7% for unsecured portfolio.

Previously, the Regulations required provision to be maintained at 1.5% for secured portfolio and 5% for unsecured portfolio.

As a consequence of the above change, the Bank's general provisioning requirement against consumer portfolio has reduced by Rs 77 million. However, this amount has not been reversed by the Bank on account of prudence and keeping in view the growing portfolio of consumer assets.

#### Small Enterprise Financing

The Bank maintains general provision in respect of small enterprise financing at the rate of 1 percent for secured portfolio and 2 percent for unsecured portfolio.

In addition to the above mentioned requirements, the Bank has also created a general provision in respect of financing against potential losses present in the portfolio. This provision is based on management's best estimate and is approved by the Board of Directors of the Bank.

The net provisions made / reversed during the year is charged to the profit and loss account and accumulated provision is netted off against Islamic financing and related assets. Islamic financing and related assets are written off when there are no realistic prospects of recovery.

### 7.3.3 Inventories

The Bank values its inventories at the lower of cost and net realisable value.

The net realisable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

Cost of inventories represents actual purchases made by the Bank / customers as an agent of the Bank for subsequent sale.

### 7.4 Investments

### 7.4.1 Classification

The Bank classifies its investments as follows:

### Held for trading

These are investments which are either acquired for generating profits from short-term fluctuations in market prices or are securities included in a portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

### - Held to maturity

These are investments with fixed or determinable payments and maturity that the Bank has the positive intent and ability to hold till maturity.

For the year ended December 31, 2016

#### Available for sale

These are investments, which do not fall under 'held for trading' or 'held to maturity' categories.

#### Associates

Associates are all entities over which the Bank has significant influence but not control.

#### Subsidiary

Subsidiary is an entity over which the Bank has control.

### 7.4.2 Regular way contracts

All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognised at the trade date, which is the date on which the Bank commits to purchase or sell the investments.

#### 7.4.3 Initial recognition and measurement

Investments other than those categorised as 'held for trading' are initially recognised at fair value which includes transaction costs associated with the investments. Investments classified as 'held for trading' are initially recognised at fair value and transaction costs are expensed in the profit and loss account.

#### 7.4.4 Subsequent measurement

Subsequent to initial recognition investments are valued as follows:

#### Held for trading

These are measured at subsequent reporting dates at fair value. Gains and losses on remeasurement are included in the net profit and loss for the year.

### Held to maturity

These are measured at amortised cost using the effective profit rate method, less any impairment loss recognised to reflect irrecoverable amount.

### Available for sale

In accordance with the requirements specified by the SBP, quoted securities (other than those classified as 'held to maturity' and 'investments in associates and subsidiary'), are subsequently re-measured to market value. Unquoted equity securities are valued at the lower of cost and break-up value. Break-up value of unquoted equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investment in other unquoted securities are valued at cost less impairment losses, if any.

Surplus / deficit arising on revaluation of quoted securities which are classified as 'available for sale', is included in the Statement of Comprehensive Income but is kept in a separate account which is shown in the Statement of Financial Position below equity.

### - Investments in associates and subsidiary

Investment in associates and subsidiary is carried at cost less accumulated impairment losses, if any.

### 7.4.5 Impairment

### Available for sale and Held to maturity investments

Impairment loss in respect of investments classified as available for sale and held to maturity (except sukuk certificates) is recognised based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. A significant or prolonged decline in fair value of an equity investment below its cost is also considered an objective evidence of impairment. Provision for diminution in the value of sukuk certificates is made as per the Prudential Regulations issued by the SBP. In case of impairment of available for sale securities, the cumulative loss that has been recognised directly in surplus / (deficit) on revaluation of securities on the statement of financial position below equity is removed therefrom and is recognised in the profit and loss account. For investments classified as held to maturity, the impairment loss is recognised in the profit and loss account.

For the year ended December 31, 2016

#### Investment in associates and subsidiary

In respect of investment in associates and subsidiary, the Bank reviews their carrying values at each reporting date to assess whether there is an indication of impairment.

Such indication may include significant and prolonged decline in the market value, significant changes with an adverse impact on the entity, carrying amount of net assets in excess of market capitalisation etc. Management also takes into account that these investments are held for long term and therefore considers decline of up to 40% in value (applying significant decline criteria) and up to 12 months (for applying prolonged criteria) for the purposes of assessing significant and prolonged decline for listed investments. However, any threshold should be justifiable in view of other factors present for the entity. The amount of impairment loss would be determined based on the higher of value in use and fair value less cost to sell. Impairment loss is recognised in the profit and loss account.

7.4.6 Cost of investment is determined on moving average basis.

#### 7.5 Operating fixed assets

#### 7.5.1 Tangible assets

Tangible operating fixed assets are stated at cost less accumulated depreciation and any identified impairment loss. Items of fixed assets costing Rs 20,000 or less are not capitalised and are charged off in the month of purchase. Profit or loss on disposal of fixed assets is included in the profit and loss account currently.

#### 7.5.2 Intangible assets

Intangible assets comprise of computer software. Intangible assets with definite useful lives are stated at cost less accumulated amortisation and impairment losses (if any).

#### 7.5.3 Subsequent costs

Subsequent costs are included in the asset's carrying amounts or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance expenditure are charged to the profit and loss account as and when incurred.

#### 7.5.4 Depreciation / amortisation

Depreciation / amortisation is charged to the profit and loss account by applying the straight line method in accordance with the rates specified in notes 13.2 and 13.4 whereby the depreciable value of an asset is written off over its estimated service life. The Bank charges depreciation / amortisation from the month of acquisition and upto the month preceding the disposal.

#### 7.5.5 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any.

#### 7.5.6 Useful lives and residual values

Useful lives and residual values are reviewed at each Statement of Financial Position date and adjusted if impact on depreciation / amortisation is significant.

#### 7.5.7 Impairment

The Bank assesses at each Statement of Financial Position date whether there is any indication that the operating fixed assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amounts. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment charge is recognised in the profit and loss account.

#### 7.6 Ijarah Assets (IFAS 2)

Ijarah assets are stated at cost less depreciation and are disclosed as part of 'Islamic financing and related assets'. The rental received / receivable on Ijarah under Islamic Financial Accounting Standard - 2 'Ijarah' (IFAS 2) are recorded as income / revenue.

#### For the year ended December 31, 2016

#### - Depreciation

The Bank charges depreciation from the date of recognition of Ijarah of respective assets to mustajir. Ijarah assets are depreciated over the period of Ijarah using the straight line method.

#### - Ijarah Rentals

Ijarah rentals outstanding are disclosed in 'other assets' on the Statement of Financial Position at amortized cost.

#### Impairment

Impairment of Ijarah assets is determined in accordance with the Prudential Regulations issued by the SBP. The provision for impairment of Ijarah assets is shown as part of 'Islamic financing and related assets'.

#### 7.7 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or below equity, in which case it is recognised in equity or below equity.

#### Current

The charge for current taxation is based on expected taxable income for the year at the current rates of taxation, after taking into consideration available tax credits, rebates, tax losses, etc. The charge for current tax also includes adjustments to tax payable in respect of previous years including those arising from assessments finalised during the year and are separately disclosed.

#### Deferred

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for taxation purposes. Deferred tax is not recognised for the temporary differences relating to initial recognition of goodwill, initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profits and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the assets can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefits will be realised.

#### 7.8 Deposits

Deposits are generated on the basis of two modes i.e. Qard and Mudaraba.

Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Mudaraba basis are classified as 'Savings deposits' and 'Fixed deposits'. No profit or loss is passed on to current account depositors, however the funds of current accounts are treated as equity for the purpose of profit calculation and any profit earned / loss incurred on those funds are allocated to the equity of the Bank. While the product features of each product differ, there is usually no restriction on withdrawals or number of transactions in current and saving accounts. In case of fixed deposits, pre-mature withdrawals can be made as per approved terms only.

Profits realised in investment pools are distributed in pre-agreed profit sharing ratio. Rab-ul-Maal share is distributed among depositors according to weightages assigned at the inception of profit calculation period. Mudarib can distribute its share of profit to Rab-ul-Maal upto a maximum of 50% of their profit as Incentive profits (Hiba).

Profits are distributed from the pool such that the depositors (remunerative) only bear the risk of assets in the pool during the profit calculation period. In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of Investments.

Asset pools are created at the Bank's discretion and the Bank can add, amend, transfer an asset to any other pool in the interests of the deposit holders.

For the year ended December 31, 2016

#### 7.9 Sub-ordinated Sukuk

The Bank records sub-ordinated sukuk initially at the amount of proceeds received. Profit accrued on sub-ordinated sukuk is charged to the profit and loss account.

#### 7.10 Pool Management

The Bank operates general and specific pools for deposits and inter-bank funds accepted / acquired under Mudaraba and Musharakah modes.

Under the general deposits pools, the Bank accepts funds on Mudaraba basis from depositors (Rab-ul-Maal) where the Bank acts as Manager (Mudarib) and invests the funds in the Shariah Compliant modes of financing, investments and placements. When utilising investing funds, the Bank prioritizes the funds received from depositors over the funds generated from own sources after meeting the regulatory requirement relating to such deposits.

Specific pools are operated for funds acquired / accepted from the State Bank of Pakistan and other banks for Islamic Export Refinance to the Bank's customers and liquidity management respectively under the Musharakah / Mudaraba modes.

The profit of each deposit pool is calculated on all the remunerative assets booked by utilising the funds from the pool after deduction of expenses directly incurred in earning the income of such pool along with related fee income, if any. The directly related costs comprise of depreciation on ijarah assets, takaful premium, documentation charges etc. No expense of general or administrative nature is charged to the pools. No provisions against any non-performing asset of the pool is passed on to the pool except on the actual loss / write-off of such non-performing asset. The profit of the pool is shared between equity and other members of the pool on the basis of Musharakah at gross level (before charging of mudarib fee) as per the investment ratio of the equity. The profit of the pool is shared among the members of the pool on pre-defined mechanism based on the weightages announced before the profit calculation period after charging of mudarib fee. During the year, the Bank has given General Hiba to the depositors of PKR General Pool, keeping in view the prescribed guidelines of Pool Management provided by the SBP and with the approval of the Bank's Shariah Advisor. However, Hiba are given at the sole discretion of the Bank without any contractual commitment and can be withdrawn or reduced by the Bank at its sole discretion.

The risk characteristic of each pool mainly depends on the assets and liability profile of each pool. As per the Bank's policy, relatively low risk / secured financing transactions and assets are allocated to general depositors pool of PKR, USD, GBP and Euro. The Bank maintains General Pools (PKR, USD, EUR, GBP), FI Pools, IERS pool and Equity pool. The general pools are exposed to general credit risk, asset ownership risk and profit rate risk of the underlying assets involved.

#### General Pools

For General Pools (PKR, USD, EUR, GBP), the Bank allocates PKR financing to Corporate, SME and Consumer Finance customers in diversified sectors and avenues of the economy / business as mentioned in note 42.1.1.1. Investments in Sovereign Guarantee Sukuk, Bai Muajjal with State Bank of Pakistan, Bai Muajjal with Government of Pakistan are also done through General Pools. All remunerative deposits are tagged to these general pools and their funds generated from the depositors are invested on priority basis. Due to limited investment options in USD, GBP and EURO pool, funds from FCY pools are invested in available International Sukuks, Shariah Compliant Nostro accounts and the remaining funds are taken out and invested in PKR general pool as part of equity. In such cases return from PKR General Pool is given back to FCY pools, so that returns can be passed on to FCY pool customers accordingly.

#### IERS Pools

The IERS pool assets comprise of Sovereign Guarantee Sukuks, and financing to/ sukuks of blue chip companies and exporters as allowed under the applicable laws and regulations, and as such are exposed to lower credit risk. The Musharakah with SBP under IERS is tagged to the IERS pool.

#### FI Pools

The FI pool assets generally comprise of Sovereign Guarantee Sukuks only and the related liability of the FI pool comprise of Musharakah/Mudarabah from other banks and financial institutions. These pools are created to meet the liquidity requirements of the Bank.

#### **Equity Pools**

All other assets including fixed assets, exposure in shares, PKR bai-salam financing and subsidized financing to the Bank's employees are tagged to equity pool. To safeguard the interest of customers, all high risk investments are done through equity pool. The Bank as Mudarib in the general pools is responsible for financing costs / assets such as land, building, furniture, fixtures, computers and IT system from its own sources / equity.

For the year ended December 31, 2016

#### 7.11 Staff retirement benefits

#### Defined benefit plan

The Bank operates an approved funded gratuity scheme for its permanent employees. The scheme was approved by the tax authorities in April 2000. The liability recognised in the Statement of Financial Position in respect of defined benefit gratuity scheme is the present value of the defined benefit obligation at the Statement of Financial Position date less the fair value of plan assets. Contributions to the fund are made on the basis of actuarial recommendations. The defined benefit obligation is calculated periodically by an independent actuary using the projected unit credit method. Last valuation was conducted as on December 31, 2016.

The Bank also operates End of Service unfunded defined benefit scheme as approved by the Board of Directors for the benefit of the founding President and Chief Executive Officer of the Bank. The defined benefit obligation for this benefit has been calculated by an independent actuary using the projected unit credit method. The valuation has been carried out on December 31, 2016.

Amounts arising as a result of "Remeasurements", representing the actuarial gains and losses and the difference between the actual investment returns and the return implied by the net interest cost are recognised in the Statement of Financial Position immediately, with a charge or credit to "Other Comprehensive Income" in the periods in which they occur.

#### Defined contribution plan

The Bank also operates a recognised contributory provident fund for all permanent employees. Equal monthly contributions are made, both by the Bank and the employees, to the fund at a rate of 10% of basic salary.

#### 7.12 Compensated absences

The Bank recognises liability in respect of employees compensated absences in the period in which these are earned upto the date of Statement of Financial Position. The provision has been recognised on the basis of actuarial valuation conducted as at December 31, 2016, on the basis of projected unit credit method.

#### 7.13 Dividend and reserves

Dividend declared and appropriations, except for transfer to statutory reserve, made subsequent to the date of Statement of Financial Position are considered as non adjusting events and are recorded in the financial statements in the year in which these are approved by the directors / shareholders as appropriate.

#### 7.14 Foreign currency transactions

#### Transactions and balances

Foreign currency transactions are recorded in rupees at exchange rates prevailing on the date of transaction. Monetary assets, monetary liabilities and contingencies and commitments in foreign currencies except forward contracts are reported in Rupees at exchange rates prevalent on the Statement of Financial Position date.

Forward contracts other than contracts with the SBP relating to the foreign currency deposits are valued at forward rates applicable to the respective maturities of the relevant foreign exchange contracts. Forward contracts with the SBP relating to foreign currency deposit, are valued at spot rate prevailing at the Statement of Financial Position date. Exchange gains and losses are included in the profit and loss account currently.

#### Commitments

Commitments for outstanding forward foreign exchange contracts are disclosed at the rates applicable at the reporting date. Contingent liabilities / commitments for letters of credit, acceptances and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the exchange rates ruling on the reporting date.

Translation gains and losses are included in the profit and loss account.

#### 7.15 Provisions and contingent assets and liabilities

Provisions are recognised when the Bank has a present legal or constructive obligation arising as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each date of Statement of Financial Position and are adjusted to reflect the current best estimate.

For the year ended December 31, 2016

Contingent assets are not recognised, and are also not disclosed unless an inflow of economic benefits is probable. Contingent liabilities are not recognised and are disclosed unless the probability of an outflow of resources embodying economic benefits are remote.

#### 7.16 Acceptances

Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The Bank expects most acceptances to be settled simultaneously with the reimbursement from the customers. Acceptances are accounted for as off-balance sheet transactions and are disclosed as contingent liabilities and commitments.

#### 7.17 Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Financial Position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the approved accounting standards as applicable in Pakistan.

#### 7.18 Revenue recognition

- Profit on Murabaha and Commodity Murabaha is recognised on an accrual basis. Profit on murabaha transactions
  for the period from the date of disbursement to the date of culmination of murabaha is recognised immediately upon
  the later date.
- ii) The Bank follows the finance method in recognising income on Ijarah contracts written upto December 31, 2008. Under this method the unearned income i.e. the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognised as income on a receipt basis. Income on Ijarah is recognised from the date of delivery of the respective assets to the mustajir.
- iii) Rental on ijarah contracts written subsequent to December 31, 2008 under Islamic Financial Accounting Standard 2 Ijarah (IFAS-2) are recognised as income on an accrual basis.
- iv) Profit on Bai Muajjal transaction is recognised on an accrual basis.
- v) Profit on Diminishing Musharakah financings is recognised on an accrual basis.
- vi) Profit on Running Musharakah financing is booked on an accrual basis and is adjusted upon declaration of profit by Musharakah partners.
- vii) Profit on Tijarah and Istisna financing is recognised on an accrual basis commencing from time of sale of goods till the realisation of sale proceeds by the Bank.
- viii) Profit on Service Ijarah is recognised on an accrual basis commencing from the date of confirmation of sale.
- ix) Profit on Sukuks is recognised on an accrual basis. Where Sukuks (excluding held for trading securities) are purchased at a premium or discount, those premiums / discounts are amortised through the profit and loss account over the remaining maturity, using the effective yield / profit method.
- x) Commission on letters of credit, acceptances and guarantees is recognised on receipt basis, except for commission on guarantees in excess of Rs 200,000 which is recognised over the period of the guarantee. Fee and brokerage income are recognised when earned.
- xi) Dividend income is recognised when the Bank's right to receive the dividend is established.
- xii) Gain or loss on sale of investments is included in the profit and loss account.
- xiii) Gain or loss on disposal of operating fixed assets, ijarah assets and musharaka assets, if any, is taken to the profit and loss account in the period in which they arise.
- xiv) Profit suspended in compliance with the Prudential Regulations issued by the SBP is recorded on receipt basis. Profit on rescheduled / restructured financing and investments are recognised as permitted by the SBP, except where, in the opinion of the management, it would not be prudent to do so.

#### For the year ended December 31, 2016

#### 7.19 Business Combination

Business combinations are accounted for by applying the acquisition method. The cost of acquisition is measured as the fair value of assets given, equity instruments issued and the liabilities incurred or assumed at the date of acquisition. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement, if any. Acquisition related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the consideration transferred over the fair value of the Bank's share of identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets acquired in the case of a bargain purchase, the difference is recognised directly in the profit and loss account.

Goodwill acquired in a business combination is measured, subsequent to initial recognition, at its cost less accumulated impairment losses, if any. Goodwill acquired in a business combination is tested for impairment annually or whenever there is an indication of impairment as per the requirements of International Accounting Standard (IAS) 36, 'Impairment of Assets'. Impairment charge in respect of goodwill is recognised in the profit and loss account.

Acquisition of Non-Controlling Interests (NCI) is measured at the proportionate share of the NCI in the fair value of the net assets acquired by the Bank. The excess of fair value of consideration transferred over the proportionate share of the NCI in the fair value of the net assets acquired is recognised in equity.

#### 7.20 Segment reporting

A segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank's primary format of reporting is based on business segments.

#### 7.20.1 Business segments

#### Corporate Finance

Corporate Finance includes investment banking, syndications, IPO related activities (excluding investments), secondary private placements, underwriting and securitisation.

#### Trading and Sales

It includes equity, foreign exchanges, commodities, own securities and placements.

#### Retail Banking

It includes retail financings, deposits and banking services offered to its retail customers and small and medium enterprises.

#### Corporate and Commercial Banking

It includes project finance, export finance, trade finance, Ijarah, guarantees and bills of exchange relating to Corporate and Commercial customers.

#### Agency Services

It includes depository receipts, custody, issuer and paying agents.

#### Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

#### 7.20.2 Geographical segments

The Bank operates only in Pakistan.

#### 7.21 Impairment

The carrying amount of the assets are reviewed at each Statement of Financial Position date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of the relevant asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the profit and loss account. An impairment loss is reversed if the reversal can be objectively related to an event occurring after the impairment loss was recognised.

For the year ended December 31, 2016

		Note	2016	2015		
8	CASH AND BALANCES WITH TREASURY BANKS		Rupees in '000			
	In hand - local currency - foreign currencies		14,725,026 2,159,517	10,796,938 1,706,594		
	With the State Bank of Pakistan in - local currency current accounts - foreign currency current accounts	8.1 8.1	20,323,435 3,138,134	15,508,004 3,038,669		
	With the National Bank of Pakistan in - local currency current accounts		15,690,737 56,036,849	12,635,431 43,685,636		

8.1 These include local and foreign currency amounts required to be maintained by the Bank with the SBP as stipulated by the SBP. These accounts are non-remunerative in nature.

_	DALANGES WITH STUED DANKS	Note	2016	2015
9	BALANCES WITH OTHER BANKS		Rupees	in '000
	In Pakistan			
	- in current accounts		2,000,041	1,978,004
	- on deposit accounts / term deposit receipts	9.1	9,000,000	4,000,000
	Outside Pakistan			
	- in current accounts		814,335	2,089,623
	- in deposit accounts	9.2	206,975	3,107,433
			12,021,351	11,175,060

- 9.1 This carries average profit rate of 5.75% per annum (2015: 6.5% per annum) and is due to mature by March 2017 (2015: December 2016).
- 9.2 The return on these balances is around 0.28% (2015: 0.16%) per annum.

		Note	2016	2015		
10	DUE FROM FINANCIAL INSTITUTIONS		Rupees in '000			
	Bai Muajjal:					
	With Scheduled banks - Secured	10.1	77,829,747	-		
	With State Bank of Pakistan	10.2	31,413,175	78,334,591		
	With Scheduled banks	10.3	19,887,743	21,885,385		
		10.4	129,130,665	100,219,976		
	Musharakah		-	875,000		
	Commodity Murabaha		26,066	26,066		
			129,156,731	101,121,042		
	Provision against non-performing amounts due from					
	financial institutions	10.6	(41,566)	(41,566)		
			129,115,165	101,079,476		

- 10.1 The average return on this product is 5.75% (2015:Nil) per annum. The balances have maturities ranging between January 2017 to December 2017 (2015: Nil). These Bai Muajjal are secured against Federal Government securities received as collateral and having market value of Rs 80,305 million as at December 31, 2016 (2015: Rs Nil).
- 10.2 The average return on this financing is 5.82% (2015: 8.05%) per annum. The balances have maturities ranging between February 2017 to March 2017 (2015: February 2016 to March 2016).

For the year ended December 31, 2016

10.3 The average return on this product is 5.83% (2015: 7.39%) per annum. The balances have maturities ranging between January 2017 to March 2017 (2015: January 2016 to April 2016).

		2016	2015	
		Rupees in '000		
10.4	Bai Muajjal Placements Less: Deferred income Profit receivable shown in other assets Bai Muajjal Placements	136,298,219 (3,631,432) (3,536,122) 129,130,665	108,119,392 (1,526,722) (6,372,694) 100,219,976	
10.5	Particulars of due from financial institutions			
	In local currency In foreign currencies	129,115,165 - 129,115,165	101,079,476 - 101,079,476	
10.6	Provision against amounts due from financial institutions			
	Opening balance Less: (Provision) / Reversals Closing balance	41,566 - 41,566	41,566 - 41,566	

#### 11 INVESTMENTS

11.1	Investments	by	types
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ouout 2) types			2016	2015			
	Note	Held by the Bank	Given as collateral	Total	Held by the Bank	Given as collateral	Total
				Rupee	s in '000		
Available for sale securities - Sukuks - Shares / Units - Bai Muajjal with Government of Pakistan (through State Bank of Pakistan)		92,571,703 4,423,912 -		92,571,703 4,423,912 -	70,191,432 4,021,496 69,394,946	- - -	70,191,432 4,021,496 69,394,946
Held to maturity securities	11.3	96,995,615	-	96,995,615	143,607,874	-	143,607,874
- Sukuks	11.4	28,000,000	-	28,000,000	-	-	-
In related parties							
Subsidiary (unlisted) - Shares	11.5	63,050	-	63,050	63,050	-	63,050
Associates (listed) - Units of funds	11.6	1,902,120	-	1,902,120	1,835,346	-	1,835,346
Associate (unlisted) - Shares		-	-	-	28,125	-	28,125
Investments at cost / carrying value		126,960,785	-	126,960,785	145,534,395	-	145,534,395
Less: Provision for diminution in value of investments	11.7	(380,712)	-	(380,712)	(445,385)	-	(445,385)
Investments net of provision		126,580,073	-	126,580,073	145,089,010	-	145,089,010
Surplus on revaluation of investments classified as 'available for sale'	23	3,576,224	-	3,576,224	1,215,887	-	1,215,887
Total investments at market value		130,156,297	-	130,156,297	146,304,897	-	146,304,897

For the year ended December 31, 2016

		Note	2016	2015
11.2	Investments by segments		Rupe	ees in '000
	Federal Government Securities			
	GoP Ijarah Sukuk	11.3 & 11.4	96,937,287	48,183,702
	Bai Muajjal with Government of Pakistan (through State Bank of Pakistan)	11.3	-	69,394,946
	Sukuk certificates / bonds			
	Sukuk Certificates	11.3	16,090,897	14,515,543
	Global Sukuk Bonds	11.3	7,543,519	7,492,187
	Fully paid up ordinary shares			
	Listed companies	11.3	3,519,788	3,432,671
	Unlisted companies			
	- subsidiary	11.5	63,050	63,050
	- associate*		-	28,125
	- others	11.3	854,124	513,825
	Units of open end funds			
	- associates	11.6	1,902,120	1,835,346
	- others	11.3	50,000	75,000
	Total investments at cost / carrying value		126,960,785	145,534,395
	Less: Provision for diminution in value of investments	11.7	(380,712)	(445,385)
	Investments net of provision		126,580,073	145,089,010
	Surplus on revaluation of investments classified as 'available for sale'	23	3,576,224	1,215,887
	Total investments at market value		130,156,297	146,304,897

<sup>\*</sup> The Company has no longer remained an associated entity during the current year.

For the year ended December 31, 2016

#### 11.3 Quality of available for sale securities

The Bank holds investments in ordinary shares (nominal value of Rs 10 each, unless stated otherwise), sukuk certificates and other securities in the following investees:

Name of the investee No	ote 2016	2015	2016	2015		2016	:	2015
		er of shares / / certificates	_	Cost	Market value / Cost	Entity rating long term / short term	Market value / Cost	Entity rating long term / short term
				- Rupees in '00	00 ———		Rupees in '00	00
Ordinary shares								
Automobile and parts Agriauto Industries Limited Honda Atlas Cars (Pakistan) limited Indus Motor Company Limited Pak Suzuki Motor Company Limited	408,000 47,400	84,042 562,000 47,400 164,860	- 75,930 42,684 -	5,279 104,590 41,991 37,885	272,805 76,529	Not Applicable Unrated Unrated Not Applicable	17,397 134,284 47,954 81,655	Unrated Unrated Unrated Unrated
Construction and materials (cement) Attock Cement Pakistan Limited Cherat Cement Company Limited D.G. Khan Cement Company Limited Fauji Cement Company Limited Kohat Cement Limited Lucky Cement Company Limited Maple Leaf Cement Factory Limited Pioneer Cement Limited	263,000 1,343,546 2,195,000 263,800 531,265	282,200 238,000 1,423,546 3,844,500 351,400 575,615 550,000 325,000	23,917 219,443 74,365 40,306 339,620 - 22,709	48,017 21,615 144,074 69,115 51,253 240,947 32,133 18,269	45,773 297,904 98,951 76,935 460,214 - 22,763	Not Applicable A / A1 Unrated Unrated Unrated Unrated Not Applicable A / A1	47,339 21,463 210,101 141,554 84,645 284,953 41,019 29,530	Unrated A / A1 Unrated Unrated Unrated Unrated A / A1 Unrated
Electricity K-Electric Limited 11.3 Lal Pir Power Limited Pakgen Power Limited The Hub Power Company Limited	3.1 10,800,000 - - 3,096,690	9,500,000 1,559,500 787,500 3,237,390	80,981 - - 172,167	72,627 50,954 22,559 140,195	101,196 - - 382,379	AA / A1+ Not Applicable Not Applicable AA+ / A1+	70,680 46,380 23,176 332,156	AA / A1 AA+ / A1+ AA / A1+ AA+ / A1+
Oil and gas Attock Refinery Limited Hascol Petroleum Limited Mari Petroleum Company Limited Oil and Gas Development Company Limite Pakistan Oilfields Limited Pakistan Petroleum Limited Pakistan State Oil Company Limited Sui Northern Gas Pipeline Limited	290,900 - 308,600 537,000 743,626 620,147 732,590 1,522,000	54,900 26,760 312,600 - 880,626 846,647 723,790	94,050 -205,065 74,252 311,072 112,707 176,205 85,878	11,566 2,461 123,367 - 370,554 153,871 173,228	123,720 424,297 88,793 397,557 116,699 318,098 124,150	AA / A1+ Not Applicable Unrated AAA / A1+ Unrated Unrated AA / A1+ AA - / A1	11,632 3,860 217,926 - 236,025 103,130 235,789	AA / A1+ A+ / A1 Unrated Not Applicable Unrated Unrated AA / A1 Not Applicable
Chemicals Engro Corporation Limited Engro Fertilizers Limited Fatima Fertilizer Company Limited Fauji Fertilizer Company Limited Ghani Gases Limited ICI Pakistan Limited	535,800 5,900,000 - - - 104,965	615,800 - 1,634,000 903,248 100,000 104,965	143,653 386,752 - - - 34,026	165,102 - 61,334 96,143 2,657 34,026	169,361 401,082 - - - - 104,307	AA / A1+ AA- / A1+ Not Applicable Not Applicable Not Applicable Unrated	172,048 - 73,089 106,565 2,644 50,805	AA / A1+ Not Applicable AA- / A1 Unrated Unrated Unrated
General industries Abbot Labortories (Pakistan) Limited Cherat Packaging Limited Ferozsons Labortories Limited Packages Limited The Searle Company Limited	95,000 175,000 60,000 566,879 324,976	25,000 92,900 70,550 666,879 266,080	72,634 54,046 51,022 242,513 83,181	16,509 28,965 52,227 280,633 85,712	90,924 59,147 44,925 481,875 212,466	Unrated Unrated Unrated AA / A1+ Unrated	15,875 28,159 78,035 388,197 105,296	Unrated Unrated Unrated AA / A1+ Unrated
Personal goods (textile) Nishat Mills Limited	740,100	1,879,100	72,039	182,905	112,695	AA / A1+	178,270	AA / A1+
Fixed line telecommunication Pakistan Telecommunication Company Limited (	(A) -	5,439,899	-	88,049	-	Not Applicable	89,704	Unrated
Food Producers Al Shaheer Corporation Limited Engro Foods Limited	483,575 50,000	324,000 290,250	27,980 7,464	23,626 35,917	27,757 9,597	Unrated Unrated	20,146 42,548	Unrated Unrated
<b>Jute</b> Thal Limited	-	69,100	-	15,152	-	Not applicable	17,505	Unrated
Electrical Goods Pak Elektron Limited	1,788,125	1,770,500	112,819	122,055	127,458	A+ / A1	110,727	A / A1
Engineering Crescent Steel & Allied Products Limited Amreli Steels Limited K.S.B Pumps Company Limited	239,375 244,000 41,500	661,875 - 31,000	27,257 12,732 10,614	73,403 - 7,929	36,907 16,248 16,942	Unrated A / A1 Unrated	82,317 - 7,920	Unrated Not Applicable Unrated
Real Estate Investment Trust Dolmen City REIT	-	8,712,120	-	95,833	-	Not Applicable	93,481	RR1
Miscellaneous Shifa International Hospitals	91,771	85,000	29,705	27,944	28,211	Unrated	26,095	Unrated
	35,304,830	50,120,542	3,519,788	3,432,671	5,368,665		4,112,074	-

For the year ended December 31, 2016

Name of the investee	Note	2016	2015	2016	2015		2016	:	2015
			er of shares / certificates		Cost	Market value / Cost	Entity rating long term / short term	Market value / Cost	Entity rating long term / short term
					— Rupees in '00	00 ———	-	Rupees in '00	00
Ordinary shares - unlisted (others)									
Fatima Energy Limited - at cost *****		25,055,300	19,161,883	250,553	191,619	250,553	Unrated	191,619	Unrated
Sapphire Electric Company Limited		21,201,068	21,201,068	318,864	318,864	318,864	A+ / A1	318,864	A+ / A1
Daewoo Pakistan Express Bus Service Limite Pak Kuwait Takaful Company Limited - at		4,000,000 2,812,500	-	253,240 28,125		253,240 28,125	A / A1 BBB	-	Not Applicable Not Applicable
S.W.I.F.T. SCRL - at cost	. 0081	2,012,300	5	3,342	3,342	3,342	Unrated	3,342	Unrated
O.W.I.I. II. COME at Cost		53,068,873	40,362,956	854,124	513,825	854,124	Official	513,825	Official
Units of open end fund		,,-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	,-	,		,-	
Atlas Islamic Income Fund		98,894	98,894	50,000	50,000	51,150	AA-(f)	50,878	AA-(f)
NIT Islamic Equity Fund		-	2,500,000	-	25,000	-	Not Applicable	24,650	Not Applicable
0.001.1		98,894	2,598,894	50,000	75,000	51,150		75,528	
GoP Sukuk GoP Ijarah Sukuk XIV		_	81,691	_	8,175,437		Not Applicable	8,201,776	Govt. Guaranteed
GoP Ijarah Sukuk XVI	11.3.17	399,833	400,000	39,928,380	40,008,265	40,962,774	Govt. Guaranteed		Govt. Guaranteed
GoP Ijarah GISF-1	11.3.17	20,000	400,000	2,068,211	-	2,065,200	Govt. Guaranteed		Not Applicable
GoP Ijarah GISF-2	11.3.19	269,407	-	26,940,696	-	27,482,208	Govt. Guaranteed		Not Applicable
		689,240	481,691	68,937,287	48,183,702	70,510,182		48,653,776	
Sukuk Certificates									
Albaraka Bank (Pakistan) Limited - at cost	11.3.14	200	200	142,857	171,428	142,857	A Not Applicable	171,428	A A-
Amreli Steels Limited - at cost Arzoo Textile Mills Limited - at cost	11.3.10	10,000	50,000 10,000	50,000	95,000 50,000	50,000	Not Applicable Unrated	95,000 50,000	A- Unrated
Engro Fertilizers Limited II - at cost	11.3.10	100,000	100,000	450,000	475,000	450,000	AA- / A1+	475,000	AA- / A1+
K-Electric Limited - at cost	11.3.16	520,000	520,000	2,600,000	2,600,000	2,600,000	AA / A1+	2,600,000	AA-
Lalpir Power Limited - at cost		-	290,000	-	1,450,000	-	Not Applicable	1,450,000	AA/ A1+
Liberty Power Tech Limited - at cost	11.3.12	18,140,480	18,140,480	1,078,025	1,254,510	1,078,025	A+ / A1	1,254,510	A+
Maple Leaf Cement Factory Limited - at cos		-	40,000	-	67,075	-	Not Applicable	67,075	A / A1
Neelum Jehlum (Private) Limited - at cost	11.3.15	35,750	-	3,575,000	-	3,575,000	AAA	-	Not applicable
Pakistan International Airlines - at cost Pakistan Mobile Communications Limited - at cost	11.3.3 11.3.13	300,000 560,000	300,000 560,000	1,500,000 2,800,000	1,500,000 2,800,000	1,515,000 2,800,000	Govt. Guaranteed AA- / A1	2,800,000	Govt. Guaranteed AA-
Quetta Textile Mills Limited - at cost	11.3.13	30,000	30,000	72,619	74,483	72,619	Unrated	74,483	Unrated
Sitara Peroxide Limited - at cost	11.3.11	30,000	30,000	59,063	78,944	59,063	Unrated	78,944	Unrated
Sui Southern Gas Company Limited I - at cost	11.3.4	180,000	180,000	225,000	675,000	225,000	AA- / A1+	675,000	AA-/A1+
Sui Southern Gas Company Limited II - at cost		100,000	100,000	250,000	416,667	250,000	AA- / A1+	416,667	AA-/A1+
Sui Southern Gas Company Limited III- at cost		400,000	400,000	2,000,000	2,000,000	2,000,000	AA- / A1+	2,000,000	AA-/A1+
Sui Southern Gas Company Limited IV- at cost		200,000	46,154	1,000,000	230,769	1,000,000	AA- / A1+	230,769	AA- / A1+
WAPDA Second Sukuk Certificates - at cost	11.3.2	346,000 20,952,430	346,000 21,142,834	288,333 16,090,897	576,667 14,515,543	289,775	Govt. Guaranteed	579,550 14,518,426	Govt. Guaranteed
Global Sukuk Bonds		20,002,100	21,112,001	10,000,001	1 1,0 10,0 10	10,107,000		11,010,120	
First Gulf Bank Sukuk	11.3.20	5,000	5,000	523,381	532,327	524,169	A2	534,904	A2
Hazine MV Sukuk I	11.3.31	5,000	5,000	522,016	521,937	518,359	BA1	519,411	BAA3
Hazine MV Sukuk II	11.3.32	1,500	-	156,898	-	152,293	BA1	-	Not applicable
Hong Kong Sukuk	11.3.34	5,000	5,000	522,879	523,549	523,819	AAA	521,505 28.795	AAA
Luxembourg Sukuk Qatar Islamic Bank I	11.3.33 11.3.24	250 10,000	250 10,000	27,649 1,046,419	28,607 1,048,405	28,083 1,050,012	AAA A+	1,055,915	AAA A+
Qatar Islamic Bank II	11.3.25	5,000	5,000	520,173	520,143	521,821	A+	515,713	A+
Republic of Indonesia Sukuk I	11.3.26	5,000	5,000	522,993	523,705	516,073	BAA3	487,881	BAA3
Republic of Indonesia Sukuk II	11.3.27	5,000	5,000	525,205	526,208	526,413	BAA3	499,038	BAA3
Republic of Indonesia Sukuk III	11.3.28	5,000	5,000	523,345	524,099	521,811	BAA3	496,865	BAA3
Saudi Electric Company Sukuk - 5 years	11.3.21	5,000	5,000	524,109	529,196	524,807	A2	527,633	. A1
Saudi Electric Company Sukuk - 10 years	11.3.22	5,000	5,000	547,367	552,758	554,288	A2	540,364	A1
Sime Darby Berhad Global Sukuk - 5 years Sime Darby Berhad Global Sukuk - 10 years	11.3.29 11.3.30	5,000 5,000	5,000 5,000	523,095 526,568	523,901 527,875	519,007 498,522	BAA1 BAA1	520,825 496,986	A3 A3
State of Qatar Sukuk - 10 years	11.3.23	5,000	5,000	531,422	533,541	534,828	AA2	543,017	AA2
Wakala Global Sukuk		-	725	-	75,936	-	Not Applicable	76,491	A3
		71,750	70,975	7,543,519	7,492,187	7,514,305		7,365,343	
Bai Muajjal with Government of Paki	stan		Makaa P. III		00.004.040		Net As P. 11	00.004.040	0
(through State Bank of Pakistan)		-	Not applicable	-	69,394,946	-	Not Applicable	09,394,946	Govt. Guaranteed
				96,995,615	143,607,874	100,405,765	-	44,633,918	
							=		

<sup>\*</sup> The Chief Executive of Sapphire Electric Company Limited is Mr. Shahid Abdullah.

<sup>\*\*</sup> These sukuks are in the process of being issued to the Bank.

<sup>\*\*\*</sup> The Chief Executive of Daewoo Pakistan Express Bus Service Limited is Mr. Shaheryar Arshad Chishty.

<sup>\*\*\*\*</sup> The Chief Executive of Pak Kuwait Takaful Company Limited is Mr. Aziz Kapadia. The company has no longer remained an associated entity during the current year.

<sup>\*\*\*\*\*</sup> The Chief Executive of Fatima Energy Limited is Mr. Fazal Ahmed Sheikh.

For the year ended December 31, 2016

11.3.1 The nominal value of these shares is Rs 3.5 each.

	Name of the security	Pro	ofit rate	Profit	payment	Face value pe	er Maturity date
11.3.2	WAPDA Second Sukuk	6 months KIE	OR minus 0.25%	Semi	-annually	Rs 833	July 13, 2017
11.3.3	Pakistan International Airlines*	6 months KII	3OR plus 1.75%	Semi	-annually	Rs 5,000	October 20, 2019
11.3.4	Sui Southern Gas Company Limited I	3 months KIE	3OR plus 0.75%	Qu	arterly	Rs 1,250	May 17, 2017
11.3.5	Sui Southern Gas Company Limited II	3 months KIE	3OR plus 0.70%	Qu	arterly	Rs 2,500	May 28, 2018
11.3.6	Sui Southern Gas Company Limited III	3 months KI	BOR plus 0.40%	Qu	arterly	Rs 5,000	October 30, 2019
11.3.7	Sui Southern Gas Company Limited IV	6 months K	BOR plus 0.5%	Semi	-annually	Rs 5,000	December 15, 2022
11.3.8	Engro Fertilizers Limited II	6 months KIE	3OR plus 1.75%	Semi	-annually	Rs 4,500	July 09, 2019
11.3.9	Quetta Textile Mills Limited	3 months KIE	30R plus 3.00%	Qu	arterly	Rs 2,421	March 26, 2020
11.3.10	Arzoo Textile Mills Limited	Not a	pplicable	Semi	-annually	Rs 5,000	April 14, 2014
11.3.11	Sitara Peroxide Limited	1 month KIB	OR plus 1.00%	М	onthly	Rs 1,969	August 19, 2016
11.3.12	Liberty Power Tech Limited	3 months KIE	3OR plus 3.00%	Qu	arterly	Rs 59	January 1, 2021
11.3.13	Pakistan Mobile Communications Limited	3 months KIE	3OR plus 0.88%	Qu	arterly	Rs 5,000	December 22, 2019
11.3.14	Albaraka Bank (Pakistan) Limited	6 months KIE	3OR plus 1.25%	Semi	-annually	Rs 714,285	September 26. 2021
11.3.15	Neelum Jehlum Private Limited	6 months KIE	3OR plus 1.75%	Semi	-annually	Rs 100,000	June 26. 2026
11.3.16	K-Electric Limited	3 months K	IBOR plus 1%	Qu	arterly	Rs 5,000	June 17, 2022
11.3.17	GoP Ijarah Sukuk - XVI	Veighted averag	ge yield of 6 montl	hs			
		treasury bills m	nus 50 basis poin	its Semi	-annually	Rs 100,000	December 18, 2018
11.3.18	GoP Ijarah Sukuk - GISF-1	6.1	% p.a.	Semi	-annually	Rs 100,000	February 15, 2019
11.3.19	GoP Ijarah Sukuk - GISF-2	5.5	9% p.a.	Semi	-annually	Rs 100,000	March 29, 2019
11.3.20	First Gulf Bank Sukuk	4.04	6 % p.a.	Semi	-annually	USD 1,000	January 18, 2017
11.3.21	Saudi Electric Company Sukuk - 5 years	2.66	5 % p.a.	Semi	-annually	USD 1,000	April 3, 2017
11.3.22	Saudi Electric Company Sukuk - 10 years	4.21	1 % p.a.	Semi	-annually	USD 1,000	April 3, 2022
11.3.23	State of Qatar Sukuk - 10 years	3.24	1 % p.a.	Semi	-annually	USD 1,000	January 18, 2023
11.3.24	Qatar Islamic Bank -I	2.5	% p.a.	Semi	-annually	USD 1,000	October 10, 2017
11.3.25	Qatar Islamic Bank -II	2.75	4 % p.a.	Semi	-annually	USD 1,000	October 27, 2020
11.3.26	Republic of Indonesia Sukuk I	3.3	% p.a.	Semi	-annually	USD 1,000	November 21, 2022
11.3.27	Republic of Indonesia Sukuk II	4.35	5 % p.a.	Semi	-annually	USD 1,000	September 10, 2024
11.3.28	Republic of Indonesia Sukuk III	4.32	5 % p.a.	Semi	-annually	USD 1,000	May 28, 2025
11.3.29	Sime Darby Berhad Global Sukuk - 5 years	2.05	3 % p.a.	Semi	-annually	USD 1,000	January 29, 2018
11.3.30	Sime Darby Berhad Global Sukuk - 10 years	3.29	9 % p.a.	Semi	-annually	USD 1,000	January 29, 2023
11.3.31	Hazine MV Sukuk I	2.80	3 % p.a.	Semi	-annually	USD 1,000	March 26, 2018
11.3.32	Hazine MV Sukuk II	4.25	i1% p.a.	Semi	-annually	USD 1,000	June 8, 2021
11.3.33	Luxembourg Sukuk	0.44	1 % p.a.	Ar	nually	EUR 1,000	October 7, 2019
11.3.34	Hong Kong Sukuk	2.00	5 % p.a.	Semi	-annually	USD 1,000	September 18, 2019
	*Investment in sukuks of Pakistan Internationa the SBP has allowed exemption from Regulation The said PIA sukuks have been restructured of	n (R-8) of the Pru	ıdential Regulation:	s for Corpo	ate / Comr	nercial Banking ı	upto December 31, 2016.
11.4	Held to Maturity Securities						
	Name of the security		2016 Number of Ce	2015 ertificates	1	2016 Rupees	2015 s in '000
11.4.1	GoP Ijarah Sukuk - GISF-2 *		280,000	-		28,000,000	

<sup>\*</sup>These Sukuks carry a fixed profit rate of 5.59% and will mature in 2019. These sukuk certificates are backed by the Government of Pakistan's sovereign guarantee.

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11.5	Subsidiary (unlisted)										
	Particulars	Note	2016	2015	2016	2015	Percentage of equity holding	Break up value per share	Latest available audited financial statements	Name of the chief executive	
			Number of Shares		Rupees in '000		%	Rupees			
	Al-Meezan Investment Management Limited (ordinary shares)	11.5.1	3,250,000	3,250,000	63,050	63,050	65	622.82	June 30, 2016	Mr. Muhammad Shoaib	
	,				63,050	63,050	_ _				

11.5.1 The nominal value of these shares is Rs 100 each. These shares are placed in custody account with the Central Depository Company of Pakistan Limited. These shares cannot be sold without the prior approval of SECP in accordance with SECP's circular no. 9 of 2006 dated June 15, 2006.

#### 11.6 Associates (listed)

The Bank holds investments in units of Rs 50 each, unless stated otherwise, in the following listed investee entities:

Name of the investee entity	Note	2016	2015		2016	2015	
Units of open end funds		Num	ber of units	Percentage of direct equity holding %	Cost Rupees in '000		
Meezan Balanced Fund Al-Meezan Mutual Fund Meezan Islamic Fund KSE Meezan Index Fund Meezan Capital Preservation Plan - II Meezan Gold Fund Meezan Sovereign Fund	11.6.1 11.6.1	18,886,746 16,850,414 12,475,050 2,113,224 3,964,321 1,000,000 21,593,102	18,886,746 10,336,191 15,675,049 2,113,224 3,964,321 1,000,000 21,593,102	Open end fund Open end fund Open end fund Open end fund Open end fund Open end fund Open end fund	161,345 170,433 221,050 100,000 200,000 50,000 999,292 1,902,120	161,345 46,957 277,752 100,000 200,000 50,000 999,292 1,835,346	

<sup>11.6.1</sup> The nominal value of these units is Rs 10 each.

#### 11.7 Provision / (reversal of provision) against diminution in the value of investments

	2016			2015		
	Associates	Others	Total	Associates	Others	Total
Opening balance Charge / (reversal) for the year	24,514	420,871	445,385	13,186	311,106	324,292
- on associates (unlisted)	3,611	-	3,611	11,328	-	11,328
<ul> <li>on available for sale investments</li> <li>charge for the year</li> <li>reversal for the year</li> </ul>		33,840 (102,124)	33,840 (102,124)		163,280 (53,515)	163,280 (53,515)
Transfers*	3,611	(68,284)	(64,673)	11,328	109,765	121,093
Transfers*	(28,125)	28,125	-			
Closing balance		380,712	380,712	24,514	420,871	445,385

 $<sup>^{\</sup>star}$  The Company has no longer remained an associated entity during the current year.

#### 11.7.1 Particulars of provision in respect of type and segment

Associates - unlisted
Fully paid up-ordinary shares

Other - Available for sale securities
Fully paid up-ordinary shares
Sukuks

2016		2015
Rup	ees in '(	000
-		24,514
199,030 181,682 380,712		189,841 231,030 445,385

<sup>11.6.2</sup> The above associates are incorporated in Pakistan.

<sup>11.6.3</sup> Investments in listed associates have a market value of Rs 3,419 million (2015: Rs 2,907 million).

For the year ended December 31, 2016

		Note	2016	2015
ICI A	MIC FINANCING AND RELATED ASSETS		Rupees in '000	
ISLA	INIC FINANCING AND RELATED ASSETS			
	akistan			
	urabaha financing	12.1	7,786,937	12,197,556
	dvances against Murabaha		3,993,151	1,848,265
	urabaha inventory	10.0	4,967,432	5,762,536
	nancing under Islamic Export Refinance - Murabaha	12.2	723,956	595,214
	dvances against future Islamic Export Refinance - Murabaha		122,221	232,432
	et investment in Ijarah et book value of assets / investment in Ijarah under IFAS-2		149,054 20,671,262	238,011 13,610,087
- 116	et book value of assets / investinent in ijaran under it A5-2	12.3	20,820,316	13,848,098
- Δα	dvance against future Ijarah	12.0	3,906,242	1,773,507
	minishing Musharakah financing - Housing		9,374,585	6,918,394
	minishing Musharakah financing - Others		79,478,870	51,538,252
	dvances against Diminishing Musharakah		12,971,982	6,632,827
	ınning Musharakah financing		70,517,803	42,315,235
	nancing under Islamic Export Refinance - Running Musharakah		7,784,000	6,030,000
	usharakah financing		746,640	-
	akalah Tul Istithmar		12,750,000	-
- Ist	isna financing		3,155,616	777,84
	isna advance		28,112,137	19,316,205
- Ist	isna inventory		1,876,007	1,358,024
- Fir	nancing under Islamic Export Refinance - Istisna		128,743	387,235
- Ac	dvances against Islamic Export Refinance - Istisna		7,261,153	6,348,823
- Fir	nancing under Islamic Export Refinance - Istisna - Inventory		828,634	818,114
- Tij	arah financing		337,506	278,91
- Tij	arah inventory		5,182,105	4,237,102
- Fir	nancing under Islamic Export Refinance - Tijarah		244,051	129,600
	nancing under Islamic Export Refinance - Tijarah - Inventory		227,584	685,800
	usawammah financing	12.5	7,159,774	7,827,479
	usawammah Inventory		2,590,940	1,666,407
	dvances against Musawammah		4,908,188	2,396,596
	nancing under Islamic Export Refinance - Musawammah	12.6	325,512	434,390
	dvances against Islamic Export Refinance - Musawammah		100,000	60,000
	amic Export Refinance - Musawammah - Inventory		110,000	-
	ai Muajjal financing	12.4	101,496	863,63
	dvances against future Service Ijarah		718,750	770,456
	bbaik (Qard for Hajj and Umrah)		5,871	4,725
	nancing against bills - Salam		13,183,818	7,343,900
	nancing against bills - Murabaha - Advance		1,738	1,738
	llam Financing - Advances	12.7	2,000,000 2,739,104	5,000,000 2,183,244
	aff financing her financing	12.7		
	ss Islamic financing and related assets		2,374,002 319,616,864	3,193,123 215,775,663
	s: Provision against non-performing Islamic financing	12.10	(8,086,594)	(8,206,840
Islan	nic financing and related assets - net of provision	12.8	311,530,270	207,568,823
12.1	Murabaha receivable - gross	12.1.1	8,134,131	12,709,277
14.1	Less: Deferred murabaha income	12.1.1	(119,342)	(141,759
	Profit receivable shown in other assets		(227,852)	(369,962
	Murabaha financing		7,786,937	12,197,556
12.1	.1 Murabaha sale price		8,134,131	12,709,277
	Murabaha purchase price		(7,786,937)	(12,197,556
			347,194	511,721

For the year ended December 31, 2016

		2016	2015
		Rupees i	n '000
12.2	Financing under Islamic Export Refinance - Murabaha - gross	741,100	613,268
	Less: Deferred income	(4,616)	(5,693)
	Profit receivable shown in other assets	(12,528)	(12,361)
	Financing under Islamic Export Refinance - Murabaha	723,956	595,214

12.3 Net investment in Ijarah including net book value of assets / investments under Ijarah in IFAS-2

	2016				
	Not later than one year	Later than one and less than five years  Rupees in '	Over five years	Total	
		——— nupees iii	000 ———		
ljarah rentals receivable	13,344,491	13,255,284	114,461	26,714,236	
Residual value	980,181	5,065,851	54,292	6,100,324	
Minimum Ijarah payments	14,324,672	18,321,135	168,753	32,814,560	
Less: Profits for future periods	(5,233,347)	(6,611,253)	(149,644)	(11,994,244)	
Present value of minimum Ijarah payments	9,091,325	11,709,882	19,109	20,820,316	
	2015				
	Not later than	Later than one	Over	Total	

	2015					
	Not later than one year	Later than one and less than five years	Over five years	Total		
		Rupees in '0	000 ———			
ljarah rentals receivable	8,623,904	9,886,893	174,430	18,685,227		
Residual value	920,506	4,307,346	30,626	5,258,478		
Minimum Ijarah payments	9,544,410	14,194,239	205,056	23,943,705		
Less: Profits for future periods	(3,559,268)	(6,387,926)	(148,413)	(10,095,607)		
Present value of minimum Ijarah payments	5,985,142	7,806,313	56,643	13,848,098		

12.3.1 Net book value of assets/investments in Ijarah under IFAS-2 is net of depreciation of Rs 10,951 million (2015: Rs 8,152 million).

		2016	2015
		Rupe	ees in '000
12.4	Bai Muajjal financing - gross	133,325	898,512
	Less: Deferred income	(10,835)	(20,945)
	Profit receivable shown in other assets	(20,994)	(13,936)
	Bai Muajjal financing	101,496	863,631
12.5	Musawammah financing - gross	7,340,823	8,100,048
	Less: Deferred income	(107,675)	(180,515)
	Profit receivable shown in other assets	(73,374)	(92,054)
	Musawammah financing	7,159,774	7,827,479
12.6	Financing under Islamic Export Refinance - Musawammah Financing - Gross Less: Deferred income Profit receivable shown in other assets Financing under Islamic Export Refinance - Musawammah - Financing	329,995 (2,973) (1,510) 325,512	451,794 (5,432) (11,969) 434,393

12.7 This includes Rs 314 million (2015: Rs 252 million) representing profit free financing to staff advanced under the Bank's Human Resource Policies.

For the year ended December 31, 2016

2016 2015 Rupees in '000

12.8 Particulars of Islamic financing and related assets - net

**12.8.1** In 288,487,503 196,817,472 - local currency - foreign currencies 23,042,767 10,751,351 311,530,270 207,568,823 12.8.2 Short-term (for upto one year) 173,362,097 125,599,472 Long-term (for over one year) 138,168,173 81,969,351 311,530,270 207,568,823

12.9 Islamic financing and related assets include Rs 6,847 million (2015: Rs 7,064 million) which have been placed under non-performing status as detailed below:

			2016		
Category of classification	Domestic	Overseas	Total	Provision required	Provision held
			Rupees in '000		
Other Assets Especially Mentioned	16,018	_	16,018	12	12
Substandard	221,688	-	221,688	52,569	52,569
Doubtful	48,473	-	48,473	21,037	21,037
Loss	6,561,113	-	6,561,113	6,518,585	6,518,585
	6,847,292	-	6,847,292	6,592,203	6,592,203

			2015		
Category of classification	Domestic	Overseas	Total	Provision required	Provision held
			Rupees in '000 —		
Other Assets Especially Mentioned	1,544	-	1,544	-	-
Substandard	227,927	-	227,927	54,401	54,401
Doubtful	62,832	-	62,832	25,755	25,755
Loss	6,772,079	-	6,772,079	6,759,912	6,759,912
	7,064,382	-	7,064,382	6,840,068	6,840,068

12.10 Particulars of provision against non-performing Islamic financing and related assets:

			2016	
	Note	Specific	General	Total
			Rupees in '000 -	
Opening balance		6,840,068	1,366,772	8,206,840
Charge for the year Less: Reversals		235,753 (483,618)	127,619	363,372 (483,618)
Amount written off Closing balance	12.11	(247,865) 	127,619  1,494,391	(120,246) - 8,086,594
-				

For the year ended December 31, 2016

			2015	
	Note	Specific	General	Total
			Rupees in '000	
Opening balance		6,285,090	1,288,516	7,573,606
Charge for the year Less: Reversals		604,014 (256,362) 347,652	78,256 - 78,256	682,270 (256,362) 425,908
Transferred during the year* Amount written off	12.11	207,661 (335)	70,230 - -	207,661 (335)
Closing balance		6,840,068	1,366,772	8,206,840

<sup>\*</sup> This represents balances transferred from HSBC Bank Oman S.A.O.G.- Pakistan branch on acquisition of HSBC Bank Oman S.A.O.G - Pakistan branch operations.

12.10.1 The Bank maintains general reserve (provision) in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP.

In addition, the Bank also maintains a general provision of Rs 1,125 million (2015: Rs 1,125 million) against financing made on prudent basis, in view of the prevailing economic conditions. This general provision is in addition to the requirements of the Prudential Regulations.

12.10.2 In accordance with BSD Circular No. 2 dated January 27, 2009 issued by the SBP, the Bank has availed the benefit of Forced Sales Value (FSV) of collaterals against the non-performing financing. The accumulated benefit availed as at December 31, 2016 amounts to Rs 10.2 million (2015: Rs 25.3 million). The additional profit arising from availing the FSV benefit - net of tax as at December 31, 2016 amounts to Rs 6.6 million (2015: Rs 16.4 million). The increase in profit, due to availing of the benefit, is not available for distribution of cash and stock dividend to shareholders.

#### 12.10.3 Particulars of provision against non-performing financing:

In foreign currencies

	opcomo	adilolal	Total
		- Rupees in '000 -	
In local currency	6,390,778	1,494,391	7,885,169
In foreign currencies	201,425	-	201,425
	6,592,203	1,494,391	8,086,594
•			
		2015	
	Specific	General	Total
		- Rupees in '000 -	
In local currency	6,638,401	1,366,772	8,005,173

12.11	Particulars of write offs	Note	2016 Rupe	2015 ees in '000
	Against provisions  Directly charged to the profit and loss account	12.10		335
	Write offs Rs 500,000 and above Write offs below Rs 500,000			335 335

2016

General

1,366,772

Total

201,667

8,206,840

Specific

201,667

6,840,068

### For the year ended December 31, 2016

#### 12.11.1 Details of financing written off of Rs 500,000 and above

In term of sub-section(3) of section 33 A of the Banking Companies Ordinance, 1962, the statement in respect of written off financing or any other financial relief of five hundred thousand rupees or above allowed to any person is required to be disclosed. The details of financial relief allowed during the year is given as Annexure-1.

#### 12.12 Particulars of financing to directors, associated companies, etc.

Debts due by directors, executives or officers of the Bank or any of them either severally or jointly with any other persons.

	Note	2016	2015	
		Rupees in '000		
Balance at the beginning of the year		2,222,265	1,585,605	
Disbursements during the year		998,780	961,387	
Repayments during the year		(369,380)	(324,727)	
Balance at the end of the year	12.12.2	2,851,665	2,222,265	

Debts due by companies or firms in which the directors of the Bank are interested as directors, partners or in the case of private companies as members.

	Note	2016	2015
		Rup	ees in '000
Balance at the beginning of the year		944,387	-
Disbursements during the year		7,562,436	8,029,117
Repayments during the year		(6,022,458)	(7,084,730)
Balance at the end of the year	12.12.3	2,484,365	944,387

Debts due by subsidiary companies, controlled firms, managed mudarabas and other related parties.

	2016	2015
	Rup	pees in '000
Balance at the beginning of the year	-	-
Disbursements during the year	-	-
Repayments during the year	-	
Balance at the end of the year	-	-

### 12.12.1 Financing to Executives and Directors

	2016	2015	2016	2015
		Rupees i	n '000 ———	
Opening balance	1,501,231	985,807	-	-
Disbursements during the year	726,836	645,828	-	-
Repayments during the year	(396,260)	(130,404)	-	-
Closing balance	1,831,807	1,501,231	-	-

Executives

Directors

- 12.12.2 These include loans given by the Bank to its employees as per the terms of their employment. The maximum total amount of financing including temporary financing granted during the year was Rs 2,852 million (2015: Rs 2,222 million). The maximum amount has been calculated by reference to the month end balance.
- 12.12.3 This represents Istisna, Diminishing Musharikah and Running Mushahrakah facility to associated companies (2015: Istisna and Running Mushahrakah facilities to associated companies).

For the year ended December 31, 2016

13	OPERATING FIXED ASSETS	Note	2016 Rupe	2015 ees in '000
	Capital work-in-progress	13.1	314,408	425,560
	Property and equipment	13.2	8,193,642	7,177,915
			8,508,050	7,603,475
	Intangible assets	13.4	416,278	453,268
			8,924,328	8,056,743
	<ul> <li>13.1 Capital work-in-progress</li> <li>- Land and building (including advances to suppliers and contractors for building renovation)</li> <li>- Advances for computer hardware</li> </ul>		85,697 55,104	190,656 21,679
	- Advances for purchase of vehicles		61,586	81,474
	- Advances for computer software	38,636	7,291	
	- Advances for other office machines		66,463	111,796
	- Advances for furniture and fixtures		6,922	12,664
			314,408	425,560

#### 13.2 Property and equipment

Property and equipment	t 2016								
		COST		ACCUM	ULATED DEPREC	Net book			
	As at January 1, 2016	Additions / (deletions)	As at December 31, 2016	As at January 1, 2016	Charge / (on deletions)	As at December 31, 2016	value as at December 31, 2016	Rate of depreciation %	
				. Rupees in '000				-	
Leasehold land	939,417	780,183	1,719,600	-	-	-	1,719,600		
Buildings on leasehold land	1,308,951	21,806	1,330,757	304,838	65,451	370,289	960,468	5	
Leasehold improvements	4,167,986	847,465 (9,602)	5,005,849	1,384,932	451,931 (6,891)	1,829,972	3,175,877	10	
Furniture and fixtures	510,682	51,751 (6,510)	555,923	241,372	46,796 (5,414)	282,754	273,169	10	
Electrical, office and computer equipment	3,763,645	487,793 (76,303)	4,175,135	2,184,096	615,018 (71,033)	2,728,081	1,447,054	10, 20 and 33	
Vehicles	976,118	256,638 (145,232)	1,087,524	373,646	207,223 (110,819)	470,050	617,474	20	
	11,666,799	2,445,636 (237,647)	13,874,788	4,488,884	1,386,419 (194,157)	5,681,146	8,193,642		

For the year ended December 31, 2016

		COST		ACCUM	ULATED DEPREC	Net book		
	As at January 1, 2015	Additions / Transfers* / (deletions)	As at December 31, 2015	As at January 1, 2015	Charge / Transfers* / (on deletions)	As at December 31, 2015	value as at December 31, 2015	Rate of depreciation %
				Rupees in '000				
Leasehold land	939,417	-	939,417	-	-	-	939,417	
Buildings on leasehold land	1,296,993	11,958	1,308,951	244,596	60,242	304,838	1,004,113	5
Leasehold improvements	3,030,346	1,166,575 6,827 (35,762)	4,167,986	1,099,912	310,072 6,778 (31,830)	1,384,932	2,783,054	10
Furniture and fixtures	434,319	86,244 2,285 (12,166)	510,682	209,850	40,707 1,943 (11,128)	241,372	269,310	10
Electrical, office and computer equipment	2,798,614	1,028,685 18,067 (81,721)	3,763,645	1,826,512	421,178 15,265 (78,859)	2,184,096	1,579,549	10, 20 and 33
Vehicles	769,224	332,140 555 (125,801)	976,118	306,106	166,119 555 (99,134)	373,646	602,472	20
	9,268,913	2,625,602 27,734 (255,450)	11,666,799	3,686,976	998,318 24,541 (220,951)	4,488,884	7,177,915	=

<sup>\*</sup> These represent assets acquired from HSBC Oman S.A.O.G Pakistan Branch on acquisition of HSBC Oman S.A.O.G Pakistan branch operations.

#### 13.3 Property and equipment - Movement of net book value

	Leasehold land	Buildings on leasehold land	Leasehold improvements	Furniture and fixtures	Electrical, office and computer equipments	Vehicles	s Total
			Rupee	es in '000			
At January 1, 2015							
Cost	939,417	1,296,993	3,030,346	434,319	2,798,614	769,224	9,268,913
Accumulated depreciation	-	244,596	1,099,912	209,850	1,826,512	306,106	3,686,976
Net book value	939,417	1,052,397	1,930,434	224,469	972,102	463,118	5,581,937
Year ended December 31, 2015							
Additions	-	11,958	1,166,575	86,244	1,028,685	332,140	2,625,602
Net book value of transfers	-	-	49	342	2,802	-	3,193
Net book value of disposals	-	-	(3,932)	(1,038)	(2,862)	(26,667)	(34,499)
Depreciation charge	-	(60,242)	(310,072)	(40,707)	(421,178)	(166,119)	(998,318)
Net book value as at December 31, 2015	939,417	1,004,113	2,783,054	269,310	1,579,549	602,472	7,177,915
Year ended December 31, 2016							
Additions	780,183	21,806	847,465	51,751	487,793	256,638	2,445,636
Net book value of disposals	-	-	(2,711)	(1,096)	(5,270)	(34,413)	(43,490)
Depreciation charge	-	(65,451)	(451,931)	(46,796)	(615,018)	(207,223)	(1,386,419)
Net book value as at December 31, 2016	1,719,600	960,468	3,175,877	273,169	1,447,054	617,474	8,193,642

13.3.1 Included in cost of property and equipment are fully depreciated items still in use aggregating Rs 2,324 million (2015: Rs 1,928 million).

For the year ended December 31, 2016

13.3.2 Details of disposal of fixed assets to executives and to other persons having cost more than Rs 1 million or net book value of Rs 250,000 or above are as follows:

Description	Cost	Accumulated depreciation	Net book value s in '000	Sale proceeds	Mode of disposal	Particulars of purchaser
		—— nupee:	5 111 000 -			
Items having boo in aggregate mor Rs 250,000 or co than Rs 1,000,00	re than ost more					
Vehicles						
Honda Civic	2,388	1,473	915	1,361	MBL Staff Policy	Mr. Saleem Wafai - Executive (Ex-Employee)
Honda Civic	2,370	1,106	1,264	1,600	MBL Staff Policy	Mr. Irfan Ali Hyder - Executive (Ex-Employee)
Honda Civic Honda Civic	2,363 2,358	315 943	2,048 1,415	2,164 1,708	MBL Staff Policy MBL Staff Policy	Mr. Ather Hassan - (Ex-Employee) Mr. Omer Salimullah - Executive (Ex-Employee)
Honda Civic	2,046	1,500	546	1,018	MBL Staff Policy	Syed Tarig Hassan - Executive
Honda Civic	1,985	1,985	-	596	MBL Staff Policy	Mr. Mateen Mahmood - Executive
Honda Civic	1,943	1,943	-	583	MBL Staff Policy	Mr. Faisal Iqbal - Executive
Toyota Corolla	1,683	1,010	673	975	MBL Staff Policy	Mr. Tanveer Ahmed Mumtaz - Executive - (Ex-Employee
Toyota Corolla	1,648	1,099	549	939	MBL Staff Policy	Mr. Shujauddin Shaikh - (Ex-Employee)
Toyota Corolla	1,608	1,394	214	635	MBL Staff Policy	Mr. Ali Imran - Executive
Toyota Corolla Honda City	1,372 1,626	1,372 1,355	271	412 713	MBL Staff Policy MBL Staff Policy	Mr. Muhammad Arshad - Executive Sved Abdul Rauf - Executive
Honda City	1,401	1,401		420	MBL Staff Policy	Mr. Kashif Zaidi - Executive
Honda City	1,396	1,396	-	419	MBL Staff Policy	Mr. Ismail Aswani - Executive
Honda City	1,374	1,374	-	412	MBL Staff Policy	Mr. Yasir Arafat Khan - Executive
Honda City	1,347	1,347	-	404	MBL Staff Policy	Mr. Manzoor Ahmed Ghori - Executive
Honda City	1,347	1,347	-	404	MBL Staff Policy	Mr. Zahid Sharif - Executive
Honda City	1,346	1,346	-	404	MBL Staff Policy	Mr. Shahid Iqbal - Executive
Honda City Honda City	1,340 1,329	1,340 1,329	-	402 398	MBL Staff Policy MBL Staff Policy	Mr. Ghulam Haider Awan - Executive Mr. Muhammad Nawaz - Executive
Honda City	1,329	1,329	_	398	MBL Staff Policy	Mr. Muhammad Yasar Abaidullah - Executive
Honda City	1,323	1,323	-	397	MBL Staff Policy	Mr. Mumtaz Ali - (Ex-Employee)
Honda City	1,292	1,292	-	388	MBL Staff Policy	Mr. Muhammad Yasin - Executive
Suzuki Cultus	1,019	662	357	584	MBL Staff Policy	Mr. Mukarram Hasan - Executive
Suzuki Cultus	959	767	192	423	MBL Staff Policy	Syed Yasir Ali - Executive
Suzuki Cultus	919	796	123	378	MBL Staff Policy	Mr. Kaleem Ahmed Riaz - Executive
Suzuki Cultus Suzuki Cultus	879 879	879 879	1 [ ]	264 264	MBL Staff Policy MBL Staff Policy	Mr. Shoukat Hussain - Executive Mr. Nasir Mehmood - Executive
Suzuki Cultus	879	879	_	264	MBL Staff Policy	Mr. Shabbir Tabassum - Executive
Suzuki Cultus	879	864	15	264	MBL Staff Policy	Mr. Zafar Ahmed Khan - Executive
Suzuki Cultus	878	878	-	263	MBL Staff Policy	Mr. Zubair Ahmed - Executive
Suzuki Cultus	878	878	-	263	MBL Staff Policy	Mr. Fayyaz Ur Rehman Khan - Executive
Suzuki Cultus	878	878	-	263	MBL Staff Policy	Syed Zakaria Farooq Naqvi - Executive
Suzuki Cultus Suzuki Cultus	878 878	878 878	-	263 282	MBL Staff Policy MBL Staff Policy	Mr. Nadir Ishaq - Executive Mr. Imran Khalid Shami - Executive
Suzuki Cultus	878	878	_	263	MBL Staff Policy	Mr. Muhammad Mohsin - Executive
Suzuki Cultus	873	858	15	262	MBL Staff Policy	Mr. Tariq Mehmood Ansari - Executive
Suzuki Cultus	870	870	-	261	MBL Staff Policy	Mr. Mir Żaman - Executive
Suzuki Cultus	870	870	-	261	MBL Staff Policy	Mr. Khawaja Abdul Qayyum - Executive
Suzuki Cultus	859	845	14	274	MBL Staff Policy	Mr. Muhammad Zahid - Executive
Suzuki Cultus Suzuki Cultus	843 843	843 843		253 253	MBL Staff Policy MBL Staff Policy	Mr. Muhammad Mudassar Bader - Executive Mr. Abdus Samad - Executive
Suzuki Cultus	843	843	_	253	MBL Staff Policy	Mr. Muhammad Abrar - Executive
Suzuki Cultus	843	843	-	253	MBL Staff Policy	Mr. Aftab Abbasi - Executive
Suzuki Cultus	830	830	-	249	MBL Staff Policy	Mr. Tanveer Hussain Kalru - Executive
Suzuki Cultus	830	830	-	249	MBL Staff Policy	Mr. Farooq Hassan - Executive
Suzuki Cultus	827	827	-	248	MBL Staff Policy	Syed Atif Hussain - Executive
Suzuki Cultus	819	819	-	246	MBL Staff Policy	Mr. Shahid Hameed - Executive
Suzuki Cultus Suzuki Cultus	815 815	815 815	-	245 245	MBL Staff Policy MBL Staff Policy	Mr. Shehzada Imran - Executive Mr. Taugeer Asjad Qazi - Executive
Suzuki Cultus Suzuki Cultus	815	815		245	MBL Staff Policy	Mr. Ahmed Sajjad Kayani - Executive
Suzuki Cultus	815	815	_	245	MBL Staff Policy	Mr. Asim Aslam - Executive
Suzuki Cultus	815	815	-	245	MBL Staff Policy	Mr. Asghar Ali Baloch - Executive
Suzuki Cultus	798	798	-	239	MBL Staff Policy	Mr. Kamran Nifasat - Executive
Honda City	1,507	301	1,206	1,500	Insurance Claim	M/s Pak Qatar Takaful Company Limited
Honda City	1,503	751	752	1,210	Insurance Claim	M/s EFU General Insurance Limited
Honda Civic	1,890	1,890	OE A	1,223	Negotiation	Mr. Sajid Qadri
Honda City	1,552	698	854	1,293	Negotiation	Mr. Khurram Imtiaz

For the year ended December 31, 2016

Description	Cost	depreciation		Sale proceeds	Mode of disposal	Particulars of purchaser
		— nupee:	5 111 000 —			
Honda City Toyota Corolla Toyota Corolla Suzuki Cultus	1,520 1,502 1,495 1,495 1,495 1,403 1,371 1,530 1,005 1,007 1,047 1,034 1,032 1,032 1,032 1,032 1,032 1,032 1,032 1,032 1,029 1,027 1,025 1,020 1,018 1,018 1,017 1,017 1,016 1,015 1,013 1,001 1,001 990 990 990	760 1,252 1,046 797 1,239 1,371 893 1,005 412 366 452 500 430 275 430 275 430 447 344 394 479 307 663 441 441 203 186 457 592 675 434 434 596 660 594 660 594	5 in '000 -  760 250 449 698 164 - 637 - 663 6681 592 534 602 757 602 585 688 635 548 718 357 577 814 831 559 423 338 567 567 398 330 396 330 396	1,150 1,173 1,321 1,193 934 1,011 1,172 660 780 800 773 792 828 847 790 836 817 836 780 780 838 760 780 780 838 760 780 780 780 780 780 780 780 780 780 78	Negotiation	Mr. Muhammad Ali Mr. Ata Rabbani Mr. Kamran Khan Mr. Khan M.Shah Mr. Adnan Naseer Mr. Muhammad Shahbaz Munawar Mr. Rizwan Mazhar Mr. Adnan Naseer Mr. Nadeem Ahmed Mr. Nusrat Iqbal Mr. Tabassum Elahi Mr. Javed M. Khan Mr. Abid Ansar Mr. Feroz Nadeem Mr. Muhammad Amin Mr. Muhammad Ijaz Mr. Khurram Imtiaz Mr. Aftab Ahmed Mr. Javed M. Khan Mr. Javed M. Khan Mr. Javed M. Khan Mr. Hasan Ahhid Mr. Hashammad Tariq Khan Mr. Hassan Akhtar Abbasi Mr. Abdul Hafeez Mirza Mr. Ghulam Murtaza Mr. Iftikhar Ahmed Mr. Itikhar Ahmed Mr. Abrar Hussain Mr. Tabassum Elahi Mr. Ali Akber Mr. Ghulam Murtaza Mr. Ghulam Murtaza Mr. Shah Fahad
Suzuki Cultus Suzuki Cultus Suzuki Cultus Suzuki Cultus Suzuki Cultus Suzuki Cultus	980 975 959 959 955 939	686 634 671 655 621 689	294 341 288 304 334 250	721 718 638 663 661 711	Negotiation Negotiation Negotiation Negotiation Negotiation Negotiation Negotiation	Mr. Tabassum Elahi Mr. Sheeraz Khan Mr. Muhammad Yaqoob Mr. Zulfiqar Ahmed Mr. Abid Ansar Mr. Sheeraz Khan
Suzuki Cultus	939	689	250	683	Negotiation	Mr. Usman Shahid
Furniture and fixtures Furniture and Fixtures	116,926	85,419	31,507	65,458	Negotiation	Mr. Muhammad Enrid
TIXLUIUS	2,177	1,742	435 435	2	Negotiation	Mr. Muhammad Farid
Electrical, office and computer equipments Computer	Э					
Equipment	800	360	440	400	Negotiation	M/s Roomi Enterprises (Pvt)Ltd
Computer Equipment Computer	460	92	368	460	Negotiation	Mr. Wahab Gul
Equipment	2,171	2,171	-	6	Negotiation	M/s Dilawar Brothers
Leasehold Improvements	3,431	2,623	808	866		
Civil Works Civil Works	2,133 812	1,742 68	391 744	367	Insurance Claim Discarded	M/s Pak Kuwait Takaful Company Limited Not applicable
	2,945	1,810	1,135	367		
	125,479	91,594	33,885	66,693		

For the year ended December 31, 2016

Description	Cost	Accumulated depreciation Rupees i	value	Sale proceeds	Mode of disposal	Particulars of purchaser
Items in aggregate having book value of less than Rs 250,000 or cost less than Rs 1,000,000	l					
Furniture and Fixtures	4,333	3,672	661	296		
Leasehold improvements	6,657	5,081	1,576	1,658		
Electrical, office and computer equipment	72,872	68,410	4,462	7,523		
Vehicles	28,306	25,400	2,906	17,920		
	237,647	194,157	43,490	94,090		

#### Intangible assets

		COST		ACCUMULATED AMORTISATION			Net book	Rate of	
	As at January 1, 2016	Additions during the year	As at December 31, 2016	As at January 1, 2016	Amortisation charge for the year	As at December 31, 2016	value as at December 31, 2016	amorti- sation	
				_ Rupees	s in '000 _			%	
Computer software	979,036	129,407	1,108,443	525,768	166,397	692,165	416,278	20	
2015	874,033	105,003	979,036	378,546	147,222	525,768	453,268	20	

#### Intangible assets - Movement of net book value

	Year ended December 31, 2015				Year ended December 31, 2016			
	Net book value as at January 1, 2015	Additon during the year	Amortisation charge for the year	Net book value as at December 31, 2015 Rupees in '000	Addition during the year	Amortisation charge for the year		
Computer software	495,487	105,003	147,222	453,268	129,407	166,397	416,278	

For the year ended December 31, 2016

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	Note	2016	2015
4 OTHER ASSETS		Rup	ees in '000
Profit / return accrued in local currency Profit / return accrued in foreign currencies Advances, deposits, advance rent and other prepayments Dividends receivable Stamps Security deposits Unrealised gain on forward foreign exchange contracts - net Non-Banking assets acquired in satisfaction of claims	14.1 14.2 14.3	7,891,922 117,863 1,137,423 9,736 8,335 100,123 264,383 284,255	9,425,986 84,699 1,041,880 7,061 3,998 95,198 281,220 291,557
Advance for Investments Receivable from SBP on account of settlement of capital of HSBC Bank Oman S.A.O.G - Pakistan branch operations Others  Provision against other assets	14.4	264,391 10,078,431 (95,594) 9,982,837	33,000 2,661,433 234,123 14,160,155 (180,856) 13,979,299

- 14.1 This includes prepaid rent and prepaid insurance aggregating Rs 453 million (2015: Rs 501 million) and Rs 455 million (2015: Rs 325 million) respectively which are being amortized over a period of one year.
- 14.2 This is net of loss on forward foreign exchange contracts of Rs 665 million (2015: Rs 396 million).
- 14.3 Market value of the non-banking assets acquired in satisfaction of claims is Rs 221.877 million (2015: Rs 267.958 million). Provision amounting to Rs 62.378 million in respect of non-banking assets is included in provision against other assets.

	14.4 Pr	Provision against other assets	2016	2015
			Rupe	ees in '000
	CI Re Ar Ar	Opening balance Charge for the year Reversals during the year Amount written off Amount adjusted upon conversion Amount adjusted and transferred to charity Closing balance	180,856 15,383 (99,426) (1,219) - - - 95,594	260,995 28,481 (6,174) (3,893) (89,047) (9,506)
15	BILLS PA	AYABLE		
	In Pakist	tan Pakistan	9,130,998	6,560,324
			9,130,998	6,560,324
16	DUE TO	FINANCIAL INSTITUTIONS		
	In Pakist	tan Pakistan	32,005,501	13,609,551
	Catolac	i divotati	32,005,501	13,609,551

For the year ended December 31, 2016

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		Note	2016	2015
			Rupe	ees in '000
16.	Particulars of due to financial institutions with respect to currenc	ies		
	In local currency In foreign currencies		32,005,501	13,609,551
16.2	2 Details of due to financial institutions secured / unsecured		32,005,501	13,609,551
	Secured			
	Musharakah from the State Bank of Pakistan under Islamic Export Refinance Scheme	16.2.1	16,841,788	13,598,206
	Other Financial institution	16.2.2	168,506	4,548
	Unsecured			
	Overdrawn nostro accounts		295,207	6,797
	Other Musharakah / Mudarabas	16.2.3	14,700,000	- 10,000,551
			32,005,501	13,609,551
16.2	2.1 These Musharakah are on a profit and loss sharing basis matur 2016 to June 28, 2016) and are secured against demand promiss Rs 17,200 million) has been allocated to the Bank by SBP under	sory notes executed in	favor of SBP. A limit of	
16.2	2.2 These Musharakahs are on profit and loss sharing basis maturing the Bank by Karandaz under the agreement.	g in December 2020. A	A limit of USD 10 millio	on has been allocated to
16.2	2.3 These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are ma		-	
16.3	Particulars of due to financial institutions		2016	2015
			Rupe	es in '000
	Short - term		31,836,995	13,605,003
	Long - term		168,506	4,548
			32,005,501	13,609,551
' DEF	POSITS AND OTHER ACCOUNTS			
Cus	tomers			
- Fix	xed deposits		141,796,085	131,769,647
	vings deposits		220,228,372	184,622,913
- Cu	rrent accounts - non-remunerative		195,597,883	148,226,202
- Ma	argin		2,118,269	1,055,262
Fina	ancial institutions		559,740,609	465,674,024
	emunerative deposits		3,331,027	5,672,624
- No	on-remunerative deposits		952,217	474,311
			4,283,244	6,146,935
			564,023,853	471,820,959

For the year ended December 31, 2016

#### 17.1 Particulars of deposits

In

local currency
 Mudaraba based deposits
 Qard based deposits

foreign currencies
 Mudaraba based deposits
 Qard based deposits

2016

2015

#### Rupees in '000

347,393,435 187,682,783 535,076,218

304,257,489 140,990,481 445,247,970

20,045,839 8,901,796 28,947,635 564,023,853 18,693,148 7,879,841 26,572,989 471,820,959

#### 18 SUB-ORDINATED SUKUK

During the year, the Bank issued regulatory Shariah compliant unsecured, subordinated privately placed Tier II Sukuk based on Mudaraba of Rs 7,000 million as instrument of redeemable capital under section 120 of the Companies Ordinance, 1984. The brief description of sukuk is as follows:

Credit Rating	AA- (Double A minus) by JCR-VIS Credit Rating Company Limited.		
Tenor	10 years from the issue date.		
Profit payment frequency	Semi-annually in arrears.		
Redemption	Bullet payment at the end of the tenth year.		
Expected Periodic Profit Amount (Mudaraba Profit Amount)	The Mudaraba Profit is computed under General Pool on the basis of profit sharing ratio and monthly weightages announced by the Bank under the SBP guidelines of pool management. Last announced profit rate on the Sukuk is 6.76% per annum.		
Call Option	The Bank may call Tier II Sukuk with prior approval of SBP on or after five years from the date of issue.		
Loss Absorbency	The Tier II Sukuk, at the option of the SBP, will be fully and permanently converted into common shares upon the occurrence of a point of non-viability trigger event as determined by SBP or for any other reason as may be directed by SBP.		
Lock-in-Clause	Profit and/or redemption amount can be held back in respect of the Tier II Sukuk, if such payment will result in a shortfall in the Issuer's minimum capital or capital adequacy ratio requirement.		

19	DEFERRED TAX LIABILITIES	2016	2015	
13	DEI ETITIED TAX EIADIETTES	Ru	pees in '000	
	Deferred credits arising due to:			
	Excess of accounting book values over tax			
	written down values of owned assets	631,906	769,710	
	Surplus on revaluation of available for sale investments	1,251,679	425,561	
	Deferred debits arising due to:			
	Provision against non-performing Islamic financing and related assets	-	(168,219)	
	Provision for diminution in value of investments	(97,319)	(107,708)	
	Income not accrued due to non-culmination of Islamic financings	(332,824)	(441,074)	
	Provision against non-banking assets acquired in satisfaction	,	, ,	
	of claims and other assets	(90,533)	(85,149)	
		1,362,909	393,121	

For the year ended December 31, 2016

			Note	2016	2015	
				Rupees i	in '000	
20	OTHE	R LIABILITIES				
	Returr	n on deposits and other dues				
		able in local currency	20.1	2,023,164	2,215,427	
		able in foreign currencies		29,709	46,430	
		ned commission		23,605	14,038	
	Accru	ed expenses	20.2	2,512,594	2,151,902	
	Curre	nt taxation (provision less payments)		1,196,305	413,493	
	Uncla	imed dividends		6,294	5,063	
	Payab	ole to defined benefit plan	35.2 & 35.15	370,282	438,444	
	Provis	ion against off-balance sheet obligations	20.3	55,169	55,169	
	Secur	ity deposits against Ijarah		6,078,190	3,871,830	
	Charit	y payable	20.4	1,509	4,903	
	Payab	ole on account of credit murabaha		117,092	90,307	
	Advar	nce against future diminishing musharaka		121,773	46,906	
	Payab	ole to HSBC ME - HSBC group entities	20.5	23,450	23,445	
	Payab	ole to HSBC BANK OMAN S.A.O.G Purchase considerat	ion	-	2,661,433	
	Withh	olding taxes payable		130,997	87,510	
	Worke	ers Welfare Fund payable	20.6	683,534	505,453	
	Others	S		396,551	487,116	
				13,770,218	13,118,869	
	20.1	This includes Rs 56 million (2015: Rs 94 million) in respect of r Scheme.  This includes Rs 46.1 million (2015: Rs 6.3 million) in respect				
	20.3	Provision against off-balance sheet obligations		2016 2015		
				Rupees		
				Hupees III 666		
		Opening balance		55,169	38,996	
		Charge for the year		-	16,173	
		Closing balance		55,169	55,169	
	20.4	Reconciliation of charity payable				
		Opening balance		4,903	421	
		Additions during the year		28,198	47,754	
		Less: Transferred to charity savings account		_3,.00	,	
		(included in deposits and other accounts)		(31,592)	(43,272)	
		Closing balance		1,509	4,903	
		•		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		

For the year ended December 31, 2016

20.4.1 Charity paid through saving account during the year is Rs 37.8 million (2015: Rs 49.6 million). Charity in excess of Rs 100,000 was paid to the following individuals / organizations:

2016

37,817

49,577

2015

	2010	2013			
	Rupees in '000				
Afzal Memorial Thalassemia Foundation	200	-			
The Aga Khan University - Financial Assistance Program	-	10,000			
Akhuwat Foundation	100	150			
Alamgir Welfare Trust International	-	300			
Al Mustafa Trust Rawalpindi	150	-			
Bagai Institute of Diabetology and Endocrinology	-	100			
Care Foundation	100	=			
Centre For Development of Social Services	200	-			
Child Aid Association	100	150			
Disabled Welfare Association	100	-			
Eye Donor Organization	100	150			
Fatimid Foundation Kidney Centre & General Hospital	150	150			
Garage School	300	=			
Hands	100	-			
Institute of Business Administration - National Talent Hunt Program	12,770	13,459			
Ihsan Trust - Related party	17,000	18,000			
Infaq Memorial Trust	250	-			
Idara - Al Khair	500	-			
Jamal Noor Hospital	100	100			
Jinnah Foundation	100	-			
Kiran Foundation	500	-			
Karachi Education Initiative	1,297	2,368			
Karigar Training Institute	-	300			
Lahore Businessmen Association For Rehabilitation of the Disabled	500	-			
Marie Adelade Leprosy Foundation	-	100			
Medical Aid Foundation (Rahat Kada)	200	-			
Muhammadi Blood Bank	100	-			
Muslim Welfare Centre	-	200			
Noor Eli Trust	-	200			
Pakistan Kidney Institute / Shifa Foundation	-	100			
Patients Aid Foundation - Jinnah Hospital	200	500			
Pakistan Red Crescent Society (for Ultra Sound machine)	-	150			
Pakistan Disabled Foundation	200	100			
Pakistan Association of Deaf	200	200			
Pakistan Eye Bank	100	-			
Poor Patients Aid Society- Civil Hospital (Karachi)	-	100			
Preventation of Blindness Trust	200	-			
Rashid Memorial Welfare Organization	500	-			
Rotary Humanitarian Trust- Hawksbay School	-	1,000			
Saylani Welfare	100	-			
Shafi Trust	100	-			
SINA Trust	-	200			
Society For Heart Care	1,000	1,000			
The Indus Hospital	100	500			
The Kidney Centre	100	-			
W K O : F D :: + O	400				

<sup>20.4.2</sup> The balance in Charity's saving account is Rs 0.128 million (2015: Rs 6 million).

Welfare Society For Patient Care

20.4.3 Charity was not paid to any individual / organization in which a director or his spouse had any interest at any time during the year.

For the year ended December 31, 2016

- 20.5 This represents amount payable to HSBC group entities which were transferred to the Bank consequent to acquisition of HSBC Pakistan Operations.
- 20.6 The Bank has made full provision for Workers Welfare Fund based on profit for the respective years (2008-2016).

During the current year, the Supreme Court of Pakistan vide its order dated November 10, 2016 has held that the amendments made in the law introduced by the Federal Government for the levy of Workers Welfare Fund were not lawful. The Federal Board of Revenue has filed review petitions against this order which are currently pending.

Legal advice obtained on the matter indicates that consequent to filing of these review petitions the judgment may not currently be treated as conclusive. Accordingly, the Bank continues to maintain the provision in respect of WWF.

#### 21 SHARE CAPITAL

#### 21.1 Authorised capital

2016 2015 2016 Rupees in '000

2,000,000,000 1,500,000,000 Ordinary shares of Rs 10 each 20,000,000 15,000,000

#### 21.2 Issued, subscribed and paid-up capital

2016 2015 2016 2015 Rupees in '000 (Number of Shares) Ordinary shares 456,353,635 456,353,635 Fully paid in cash 4,563,536 4,563,536 546,384,260 Issued as bonus shares 5,463,843 5,463,843 546,384,260 1,002,737,895 1.002.737.895 10.027.379 10.027.379

Note

2016

2016

Shareholders having more than 10% shareholding as at December 31, 2016 are as follows:

21.3	Name of shareholders	Number of shares held	Percentage of shareholding
	Noor Financial Investment Company - Kuwait	492,484,377	49.11%
	Pakistan Kuwait Investment Company (Private) Limited	300,821,365	30%

22	RESERVES	14010	2010	2010
22	neoenveo		Rupees i	n '000
	Statutory reserve Non Distributable Capital Reserve - Gain on Bargain Purchase General reserve	22.1	6,515,372 3,117,547 66,766 9,699,685	5,403,050 3,117,547 66,766 8,587,363

22.1 Under section 21 of the Banking Companies Ordinance, 1962, an amount not less than 20% of the profit is to be transferred each year to a reserve fund till such time the reserve fund (together with the share premium account) is equal to the amount of the paid up capital.

23	SURPLUS ON REVALUATION OF INVESTMENTS

Quoted shares / units of mutual fund Other securities

Less: Deferred tax liability

Rupees in '000					
2,016,102	869,774				
1,560,122	346,113				
3,576,224	1,215,887				
(1,251,679)	(425,561)				
2,324,545	790,326				

2015

2015

For the year ended December 31, 2016

CONT	NGENCIES AND COMMITMENTS	2016	2015
24.1	Direct credit substitutes	Rupee	s in '000
	Guarantees favoring		
	- Banks	209,015	
24.2	Transaction related contingent liabilities		
	Guarantees favoring		
	- Government	10,925,552	9,936,461
	- Banks	244,589	227,332
	- Others	4,066,533	2,436,550
		15,236,674	12,600,343
24.3	Trade related contingent liabilities		
	Import letters of credit	51,612,802	29,373,250
	Acceptances	4,323,808	4,049,357
4.4	Other contingencies	55,936,610	33,422,607
	outer containing of cooperations		
	of Sindh against the demands raised through the amended order for the tax have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident.	year 2015. Both the Bar oned matters.	nk and the departmer
	have filed appeals with the Appellate Authorities in respect of the aforementic	year 2015. Both the Bar oned matters. that the decision in respe se financial statements w	nk and the departmer act of the above matter ith respect thereto. Th
	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustments.	year 2015. Both the Bar oned matters. that the decision in respe se financial statements w	nk and the department act of the above matter ith respect thereto. The
24.5	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.	year 2015. Both the Bar oned matters. that the decision in respe se financial statements w ent of loss pertaining to H	ect of the above matter ith respect thereto. The ISBC Bank Middle Eas
24.5	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note	year 2015. Both the Bar oned matters. that the decision in respe se financial statements w ent of loss pertaining to H	nk and the department of the above matter ith respect thereto. The ISBC Bank Middle East
24.5	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts	year 2015. Both the Bar aned matters.  that the decision in respe se financial statements we ent of loss pertaining to H	nk and the department of the above matter ith respect thereto. The ISBC Bank Middle East 2015  s in '000
	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases	year 2015. Both the Bar aned matters.  that the decision in respe se financial statements we ent of loss pertaining to H  2016  Rupees  72,008,025	and the department of the above matter of the above matter of the respect thereto. The ISBC Bank Middle East 2015  s in '000  68,362,309
24.6	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases  Sales	year 2015. Both the Bar aned matters.  that the decision in respe se financial statements we ent of loss pertaining to H  2016  Rupee:  72,008,025  69,766,108	and the department of the above matter ith respect thereto. The ISBC Bank Middle East 2015 in '000 68,362,309 74,532,767
24.5 24.6 24.7	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases  Sales  Commitments for the acquisition of operating fixed assets	year 2015. Both the Baraned matters.  that the decision in resperse financial statements whent of loss pertaining to Hamber 2016  Rupee:  72,008,025  69,766,108  129,320  123,675,880  arties) in the normal course.	and the department of the above matter of the above matter of the respect thereto. The ISBC Bank Middle East 2015 of the sin '000 and the sin
24.6	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases  Sales  Commitments for the acquisition of operating fixed assets  Commitments in respect of Islamic financing and related assets 24.7.1  The Bank makes commitments to extend credit (including to related page)	year 2015. Both the Baraned matters.  that the decision in resperse financial statements whent of loss pertaining to Hamber 2016  Rupee:  72,008,025  69,766,108  129,320  123,675,880  arties) in the normal course.	and the department of the above matter of the above matter of the respect thereto. The ISBC Bank Middle East 2015 of the sin '000 and the sin
24.6	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases  Sales  Commitments for the acquisition of operating fixed assets  Commitments in respect of Islamic financing and related assets 24.7.1  The Bank makes commitments to extend credit (including to related page)	year 2015. Both the Baraned matters.  that the decision in resperse financial statements when the following to Hamber of loss pertaining to Hamber of loss pertai	cot of the above matter rith respect thereto. The ISBC Bank Middle East 2015 in '000 68,362,309 74,532,767 294,082 106,606,261 is e of business but these unilaterally withdrawn
24.6 24.7	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in thes additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases  Sales  Commitments for the acquisition of operating fixed assets  Commitments in respect of Islamic financing and related assets 24.7.1  24.7.1 The Bank makes commitments to extend credit (including to related pabeing revocable commitments do not attract any significant penalty of the commitments.)	year 2015. Both the Baraned matters.  that the decision in resperse financial statements we gent of loss pertaining to Hamber of los	and the department of the above matter ith respect thereto. The ISBC Bank Middle East 2015 in '000 68,362,309 74,532,767 294,082 106,606,261 is e of business but thes unilaterally withdrawn 2015 is in '000
24.6 24.7	have filed appeals with the Appellate Authorities in respect of the aforementic.  The management of the Bank, in consultation with its tax advisors, is confident would be in Bank's favour and accordingly no provision has been made in the additional tax liability in respect of gain on bargain purchase and non-adjustme – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.  Note  Commitments in respect of forward exchange contracts  Purchases  Sales  Commitments for the acquisition of operating fixed assets  Commitments in respect of Islamic financing and related assets 24.7.1  The Bank makes commitments to extend credit (including to related pabeing revocable commitments do not attract any significant penalty of the same part of the acquisition of the acquisition of attract any significant penalty of the same part of the acquisition of the	year 2015. Both the Baraned matters.  that the decision in resperse financial statements when the following to Hamber of loss pertaining to Hamber of loss pertai	and the department of the above matter of the above matter of the respect thereto. The ISBC Bank Middle East 2015 of the in '000 of the interest of the intere

30,342,514

30,486,577

30,956,046

31,107,221

Bills for collection (foreign)

For the year ended December 31, 2016

25	PROFIT / RETURN EARNED ON ISLAMIC FINANCING AND RELATED ASSETS,	Note	2016	2015
	INVESTMENTS AND PLACEMENTS		Rupees i	n '000
	On financing to			
	On financing to - Customers		15,598,883	13,751,428
	- Oustorners		13,330,003	10,731,420
	On investments in			
	- Available for sale securities		8,260,849	7,100,653
	- Held for trading securities		5,547	493
	- Held to maturity securities		1,192,125	-
	On deposite with financial institutions		6 272 100	10.001.167
	On deposits with financial institutions		6,372,190 31,429,594	12,261,167 33,113,741
			31,429,394	
26	PROFIT ON DEPOSITS AND OTHER			
	DUES EXPENSED			
	Deposits and other accounts		11,869,056	14,388,690
	Other short term Musharakahs / Mudarabas	26.1	1,003,788	508,459
			12,872,844	14,897,149
	26.1 This includes Rs 263 million (2015: Rs 454 million) paid / payable to SBP	under Islamic	Export Refinance sche	eme.
27	CAPITAL GAIN ON SALE OF INVESTMENTS - NET	Note	2016	2015
			Rupees i	n '000
	Shares / units of mutual funds - listed		870,445	291,449
	Sukuks		7,235	50,687
			877,680	342,136
	OTHER INCOME			
28	OTHER INCOME			
	Gain on termination of Ijarah financing		108,327	69,635
	Gain on termination of diminishing musharakah financing		13,857	9,937
	Gain on sale of operating fixed assets		50,600	50,167
	Gain on disposal of non-banking assets Others	28.1	- E0 017	59 37 576
	Ou ici s	∠0.1	50,817 223,601	37,576 167,374
			220,001	101,01 1

<sup>28.1</sup> This includes recoveries against loans written off by HSBC ME prior to its acquisition by the Bank amounting to Rs 33.409 million (2015: Rs 27.706 million).

For the year ended December 31, 2016

20	ADMINISTRATIVE EVDENISES	Note	2016	2015	
29	ADMINISTRATIVE EXPENSES		Rupees in '000		
	Salaries, allowances and other employee benefits	29.1, 29.4 & 37	6,871,369	6,143,453	
	Charge for defined benefit plan	35.5 & 35.15	268,150	397,923	
	Contribution to defined contribution plan	36	207,975	181,427	
	Non - executive directors' fees	37	39,081	35,379	
	Rent, electricity, taxes, insurance, etc.		2,394,311	2,083,707	
	Depreciation	13.2	1,386,419	998,318	
	Amortisation	13.4	166,397	147,222	
	Communication		421,308	371,392	
	Stationery and printing		312,274	305,812	
	Repairs and maintenance		494,236	481,469	
	Security charges including cash transportation charges		652,632	494,580	
	Local transportation and car running		243,998	223,428	
	Fees, subscription and clearing charges	29.2	438,700	334,119	
	Entertainment		48,651	44,934	
	Office supplies		171,816	151,183	
	Hardware and software maintenance		241,901	190,601	
	Advertisement and publicity		199,182	232,420	
	Travelling		83,468	90,033	
	Brokerage, commission and bank charges		123,496	118,608	
	Legal and professional charges	29.3	14,053	16,294	
	Auditors' remuneration	29.5	11,923	12,574	
	Takaful and tracker expenses on ljarah		668,376	486,468	
	Donation	29.6	200	-	
	Others		28,495	19,304	
			15,488,411	13,560,648	

- 29.1 This includes remuneration to Shariah Advisor amounting to Rs 10.7 million (2015: Rs 10.2 million).
- 29.2 This includes portfolio management fee to Al-Meezan Investment Management Limited (related party) amounting to Rs 57 million (2015: Rs 16.7 million).
- 29.3 This includes remuneration to Shariah Board amounting to Rs 1 million (2015: Rs 1 million).
- 29.4 The Bank has performance bonus policy for all employees including the President & Chief Executive Officer and Deputy Chief Executive Officer. The aggregate amount determined for eligible employees for the bonus relating to all Executives and for the President & CEO and Deputy CEO of the Bank amounted to Rs 570.67 million (2015: Rs 473.77 million), Rs 78.44 million (2015: Rs 73.99 million) and Rs 52.27 million (2015: Rs 49.31 million) respectively.

29.5	Auditors' remuneration	2016	2015
		Rupe	es in '000
	Audit fee	3,600	3,300
	Fee for interim review	1,000	950
	Special certifications and sundry advisory services	2,940	5,471
	Tax services	2,420	1,365
		9,960	11,086
	Sindh sales tax on services	788	665
	Out of pocket expenses	1,175	823
		11,923	12,574
29.6	Donation		
	National Medical Centre (Private) Limited	200	

None of the directors / CEO or their spouses had any interest in the donee.

For the year ended December 31, 2016

			2016	2015
80	OTHER CHARGES		Rupees	in '000
	Penalties imposed by the State Bank of Pakistan		3,600	4,067
	TAXATION			
	,, or all 5.1			
	Current			
	- for the year		2,996,908	2,394,558
	- for prior years		240,647	(3,780
	Deferred		3,237,555	2,390,778
			142.670	E7E 043
	- for the year - for prior years		143,670	575,043 462,923
	- 101 pilot years		3,381,225	3,428,744
	31.1 Relationship between tax expense and accounting profit	Note	2016 Rupees	2015 in '000
	Profit before taxation		8,942,836	8,451,253
	Effects of: -Tax calculated at the applicable rate of 35%		3,129,993	2,957,939
	- Prior year charge		240,647	459,143
	- Permanent differences		(11,739)	10,584
	- Others		22,324	1,078
	Tax charge for the year		3,381,225	3,428,744
!	BASIC AND DILUTED EARNINGS PER SHARE			
	Profit after taxation for the year		5,561,611	5,022,509
			Numbe	er
	Weighted average number of ordinary shares	21.2	1,002,737,895	1,002,737,895
			Rupee	es
	Basic earnings per share	32.1	5.55	5.01
	32.1 There were no convertible dilutive potential ordinary shares outstanding	on December 3	1, 2016 and 2015.	
		Note	2016	2015
			Rupees	
	CASH AND CASH EQUIVALENTS		'	
		8		
	Cash and balances with treasury banks Balances with other banks	8 9	56,036,849 12,021,351	43,685,636 11,175,060

For the year ended December 31, 2016

		2016	2015
34	STAFF STRENGTH	Numbe	er of Staff
	Permanent	6,416	6,005
	Contractual basis	1,408	1,315
	Bank's own staff strength at the end of the year	7,824	7,320
	Outsourced	1,344	1,261
	Total staff strength	9,168	8,581

#### 35 DEFINED BENEFIT PLAN

#### 35.1 General Description

The activities of the gratuity scheme are governed by Meezan Bank Limited Staff Gratuity Fund established in 2002 under the provisions of a trust deed. Plan assets held in trust are governed by the Trust Deed as is the nature of the relationship between the Bank and the trustees and their composition. Responsibility for governance of the plan including the investment decisions lies with the Trustees. The Board of Trustees comprise of representatives of the Bank and scheme participants in accordance with the Fund's trust deed.

35.2 The amount recognised in the Statement of Financial Position (in respect of the gratuity scheme) is determined as follows:

	Rupees in '000	
Present value of defined benefit obligations	968,320	817,468
Fair value of plan assets	(844,964)	(590,988)
	123,356	226,480

2016

2016

2015

2015

35.3 Plan assets consist (in respect of the gratuity scheme) of the following:

	20	2010		J		
	Rupees in '000	%	Rupees in '000	%	_	
Meezan Aamdan Certificates	533,224	63%	430,718	73%		
Meezan Capital Preservation Fund	-	-	151,552	26%		
Meezan Asset Allocation Plan	250,178	30%	-	-		
Fatima Fertilizer Company Limited - Sukuk	60,000	7%	-	-		
Savings account with Meezan Bank Limited	1,562	0%	8,718	1%		
	844,964	100%	590,988	100%	_	
					_	

For the year ended December 31, 2016

35.4 The movement in the defined benefit obligation (in respect of the gratuity scheme) over the year is as follows:

		2016	
	Present value of obligation	Fair value of plan assets	Total
		Rupees in '000	
At January 1	817,468	(590,988)	226,480
Current service cost	224,443	-	224,443
Return expense / (income)	77,139	(68,315)	8,824
	1,119,050	(659,303)	459,747
Remeasurements:			
-Return on plan assets, excluding amounts			
included in interest expense / (income)	-	(1,340)	(1,340)
-(Gain) / loss from change in demographic assumptions	-	-	-
-(Gain) / loss from change in financial assumptions	-	-	-
-Experience (gains) / losses	(58,571)	-	(58,571)
	(58,571)	(1,340)	(59,911)
	1,060,479	(660,643)	399,836
Contribution	-	(276,480)	(276,480)
Benefit payments	(92,159)	92,159	-
At December 31	968,320	(844,964)	123,356
	Present value of obligation	2015 Fair value of plan assets	Total
		Rupees in '000	
At January 1	574,550	(454,000)	
Current service cost		(451,069)	123,481
	178,396	(451,069)	123,481 178,396
Return expense / (income)	178,396 67,751	(451,069) - (60,188)	
Return expense / (income)		-	178,396
Return expense / (income)  Remeasurements:	67,751	(60,188)	178,396 7,563
	67,751	(60,188)	178,396 7,563
Remeasurements:	67,751	(60,188)	178,396 7,563
Remeasurements: - Return on plan assets, excluding amounts included	67,751	(60,188) (511,257)	178,396 7,563 309,440
Remeasurements: - Return on plan assets, excluding amounts included in interest expense / (income)	67,751	(60,188) (511,257)	178,396 7,563 309,440
Remeasurements: - Return on plan assets, excluding amounts included in interest expense / (income) - (Gain) / loss from change in demographic assumptions	67,751	(60,188) (511,257)	178,396 7,563 309,440
Remeasurements: - Return on plan assets, excluding amounts included in interest expense / (income) - (Gain) / loss from change in demographic assumptions - (Gain) / loss from change in financial assumptions	67,751 820,697	(60,188) (511,257)	7,563 309,440 789 -
Remeasurements: - Return on plan assets, excluding amounts included in interest expense / (income) - (Gain) / loss from change in demographic assumptions - (Gain) / loss from change in financial assumptions	67,751 820,697	789 - - - - - -	7,563 309,440 789 - - 39,732
Remeasurements: - Return on plan assets, excluding amounts included in interest expense / (income) - (Gain) / loss from change in demographic assumptions - (Gain) / loss from change in financial assumptions	67,751 820,697 - - - 39,732 39,732	- (60,188) (511,257) 789 - - - - 789	7,563 309,440 789 - - 39,732 40,521
Remeasurements: - Return on plan assets, excluding amounts included in interest expense / (income) - (Gain) / loss from change in demographic assumptions - (Gain) / loss from change in financial assumptions - Experience (gains) / losses	67,751 820,697 - - - 39,732 39,732	789 - - - - - - - - - - - - - - (510,468)	7,563 309,440  789 - 39,732 40,521 349,961
Remeasurements:  - Return on plan assets, excluding amounts included in interest expense / (income)  - (Gain) / loss from change in demographic assumptions  - (Gain) / loss from change in financial assumptions  - Experience (gains) / losses	67,751 820,697 - - - 39,732 39,732 860,429	789 (60,188)  (511,257)  789 (510,468) (123,481)	7,563 309,440  789 - 39,732 40,521 349,961

For the year ended December 31, 2016

35.5	Charge for defined benefit plan (in respect of the gratuity scheme)	2016 Rup	2015 pees in '000
	Current service cost Net return cost	224,443 8,824 233,267	178,396 7,563 185,959
35.6	The plan assets and defined benefit obligations (in respect of the gratuity scheme) are b	ased in Pakistan.	
35.7	Principal actuarial assumptions (in respect of the gratuity scheme)	2016	2015
	Discount rate	9.00% p.a	10.00% p.a
	Expected rate of salary increase	9.00% p.a	10.00% p.a
	Expected rate of return on investments	9.00% p.a	10.00% p.a
	Normal retirement age	60 years	60 years
35.8	Assumptions regarding future mortality are set based on actuarial advice in accordance w	rith published statisti	cs and experience in

Pakistan. The rates assumed are based on the adjusted SLIC 2001 - 2005 mortality tables with one year age set back.

35.9 The sensitivity of the defined benefit obligation (in respect of the gratuity scheme) to changes in the weighted principal assumptions is:

### Impact on defined benefit obligation - Increase / (Decrease)

	obliga	obligation increase, (Beerease)			
	Change in assumption	Increase in assumption	Decrease in assumption		
		Rupees in '000			
Discount rate	1.0%	(102,633)	122,859		
Salary growth rate	1.0%	126,466	(107,318)		
		Increase by 1 year in assumption	Decrease by 1 year in assumption		
Life expectancy / Withdrawal rate		(96,834)	96,840		

#### Methodology followed for calculating sensitivities

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the gratuity liability recognised in respect of gratuity scheme within the Statement of Financial Position.

35.10 The weighted average duration of the defined benefit obligation is 12.48 years.

35.11 Expected maturity analysis of undiscounted defined benefit obligation for the gratuity scheme is as follows:

At December 31, 2016	Less than a year			Over 5 years	Total
			Rupees in '000 -		
Gratuity	77,051	86,673	145,742	3,504,431	3,813,897

For the year ended December 31, 2016

35.12	Historical information (in respect	2016 2015		2014	2013	2012
	of Gratuity Scheme)			Rupees in '000 —		
	Defined benefit obligation Fair value of plan assets	968,320 (844,964)	817,468 (590,988)	574,550 (451,069)	410,819 (332,294)	300,392 (246,677)
	Deficit	123,356	226,480	123,481	78,525	53,715
	Remeasurements of plan liabilities	58,571	(39,732)	(35,521)	(32,941)	18,496
	Remeasurements of plan assets	1,340	(789)	2,475	(25,763)	7,173

35.13 Funding levels are monitored on an annual basis and are based on actuarial recommendations. Contribution for the next year works out to Rs 208.585 million as per the actuarial valuation report of the Bank as of December 31, 2016.

### 35.14 The Fund is exposed to a number of risks, the most significant of which are detailed below:

Asset volatility	The plan liabilities are calculated using a discount rate set with reference to corporate bond yields; if plan assets underperform to the yield, this will create a deficit. The Fund believes that due to long-term nature of the plan liabilities and the strength of the Bank's support, the current investment strategy manages this risk adequately.
Changes in bond yields	A decrease in corporate bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' sukuk holdings.
Inflation risk	The majority of the plans' benefit obligations are linked to inflation, and higher inflation will lead to higher liabilities. However, plan assets are variable rate instruments and are re-priced at regular intervals to off set inflationary impacts.
Life expectancy / Withdrawal rate	The majority of the plans' obligations are to provide benefits on severance with the Bank on achieving retirement. Any change in life expectancy / withdrawal rate would impact plan liabilities.

### 35.15 End of Service Defined Benefit

The Bank also operates an End of Service unfunded defined benefit for the founding President and Chief Executive Officer.

The charge in respect of current service cost is recognised based on expected period of future service. The charge for the year of this benefit amounted to Rs 34.962 million out of which Rs 34.883 million has been recognized in the Profit and Loss Account and the remaining Rs 0.079 million in Other Comprehensive Income. The present value of defined benefit obligation recognised in respect of this benefit amounts to Rs 246.926 million.

The principal actuarial assumptions comprise of discount rate of 9 percent and salary increase rate of 9 percent. The retirement age used by the actuary is 63 years. The sensitivity of the defined benefit obligation due to a one percent change in discount rate would be Rs 6.779 million (in case the discount rate is increased) and Rs 6.990 million (in case the discount rate is decreased). The sensitivity of the defined benefit obligation due to change in life expectancy / withdrawal rates would be Lower by Rs 0.247 million (in case of ten percent increase in assumption) and higher by Rs 0.249 million (in case of ten percent decrease in assumption). These sensitivities are calculated using the same methodology as explained in note 35.9.

35.16 The disclosure made in notes 35.1 to 35.15 are based on the information included in the actuarial valuation report of the Bank as of December 31, 2016.

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#### 36 DEFINED CONTRIBUTION PLAN

The Bank also operates a recognised contributory provident fund for all permanent employees. Equal monthly contributions are made, both by the Bank and the employees, to the fund at a rate of 10% of basic salary.

2016 2015 Rupees in '000

Contribution from the Bank
Contribution from the employees

 207,975
 181,427

 207,975
 181,427

 415,950
 362,854

#### 37 COMPENSATION OF DIRECTORS AND EXECUTIVES

	President and Chief Executive			Directors	Executives		
	2016	2015	2016	2015	2016	2015	
			Rup	ees in '000			
Fees*	-	-	39,081	35,379	-	-	
Managerial remuneration	40,298	38,018	26,852	25,332	1,368,230	1,165,591	
Charge for gratuity scheme	-	2,715	1,918	1,809	79,386	64,674	
Contribution to defined contribution plan	-	3,259	2,302	2,171	96,071	80,665	
House rent	15,544	14,664	10,357	9,771	481,040	389,778	
Utilities	3,454	3,259	2,302	2,171	106,904	86,622	
Medical	3,854	3,525	2,459	2,444	106,904	86,622	
Conveyance	1,412	1,393	880	1,271	-	-	
Others	1,349	1,156_	1,210	1,251	_		
	65,911	67,989	87,361	81,599	2,238,535	1,873,952	
Number of persons	1	1	12	11	1,054	857	

<sup>\*</sup> This includes amounts charged in these financial statements as fees to eleven (2015: ten) non-executive directors.

- 37.1 Executives mean employees, other than the Chief Executive Officer and Directors, whose basic salary exceeds five hundred thousand rupees in a financial year.
- 37.2 The Chief Executive, the Deputy Chief Executive Officer (the Executive Director) and certain executives have been provided with free use of the Bank's cars.
- 37.3 In addition to the above, all Executives, including the President & Chief Executive Officer and Deputy Chief Executive Officer of the Bank are also entitled to bonus which is disclosed in note 29.4 to these financial statements. Further, End of Service Benefit for the founding President and Chief Executive Officer was approved during last year and the related expense is disclosed in note 35.15 to these financial statements.

#### 38 FAIR VALUE OF FINANCIAL INSTRUMENTS

38.1 The fair value of investments in listed securities, except investments categorised as 'held to maturity', investments in subsidiaries and associates is based on quoted market prices. The value of unquoted equity investments is reduced, if required, on the basis of break-up value of those investments based on the latest available audited financial statements.

Fair value of Islamic financing and related assets, other assets, other liabilities and fixed term deposits and other accounts cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of Islamic financing and related assets has been calculated in accordance with the Bank's accounting policy as stated in note 7.3.2.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature or in the case of financings and deposits are frequently repriced.

For the year ended December 31, 2016

	20	16	2015					
38.2 Off-balance sheet financial instruments	-balance sheet financial instruments  Book value  Fair value		Book value	Fair value				
	Rupees in '000							
Forward purchase of foreign exchange - net	73,222,495	72,555,307	69,014,794	68,957,448				
Forward sale of foreign exchange - net	71,184,529	70,252,958	75,470,316	75,131,750				

- 38.3 The table below analyses financial and non-financial assets carried at fair value, by valuation method. The different levels have been defined as follows:
  - Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
  - Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
  - Inputs for the assets or liabilities that are not based on observable market data (i.e. unobservable inputs e.g. estimated future cash flows) (Level 3).

	2016							
Recurring Fair Value Measurements	Level 1	Level 2	Level 3	Total				
Investments - Net		— Rupees in '000						
Investments - Net								
Financial Assets								
Available for sale securities								
Ordinary shares - listed	5,368,665	-	-	5,368,665				
Units of open end fund	51,150	-	-	51,150				
GOP Sukuks	-	70,510,182	-	70,510,182				
WAPDA Sukuks	-	289,775	-	289,775				
PIA Sukuks	-	1,515,000	-	1,515,000				
Global Sukuk Bonds	7,514,305	-	-	7,514,305				
		70 555 007		70 555 007				
Forward purchase of foreign exchange contracts	-	72,555,307	-	72,555,307				
Forward sale of foreign exchange contracts	-	70,252,958	-	70,252,958				
		2015						
Recurring Fair Value Measurements	Level 1	Level 2	Level 3	Total				
		— Rupees in '000						
Investments - Net								
Financial Assets								
Available for sale securities								
Ordinary shares - listed	4,112,074	_	_	4,112,074				
Units of open end fund	75,528	_	_	75,528				
GOP Sukuks	-	48,653,776	-	48,653,776				
WAPDA Sukuks	-	579,550	-	579,550				
Global Sukuk Bonds	7,365,343	-	-	7,365,343				
Forward purchase of foreign exchange contracts	-	68,957,448	-	68,957,448				
Forward sale of foreign exchange contracts	-	75,131,750	-	75,131,750				

Investment in associates (listed - mutual funds) have market value of Rs 3,419 million as disclosed in note 11.6 to the financial statements which is being valued under level 1. These are carried at cost in the financial statements in accordance with the bank's accounting policy.

The Bank's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred.

For the year ended December 31, 2016

There were no transfers between levels 1 and 2 during the year.

#### (a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in listed ordinary shares, units of open end mutual funds and global sukuk bonds classified as available for sale.

### (b) Financial instruments in level 2

Financial instruments included in level 2 comprise of GoP ijarah sukuks, PIA and WAPDA sukuks classified as available for sale.

### (c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.

Valuation techniques used in determination of fair values within level 2

Item	Valuation approach and input used
GOP Sukuks WAPDA Sukuks and PIA Sukuks	The fair value of GoP Ijarah Sukuks, WAPDA Sukuks and PIA Sukuks quoted are derived using PKISRV rates. The PKISRV rates are announced by FMA (Financial Market Association) through Reuters. The rates announced are simple average of quotes received from eight different pre-defined/ approved dealers / brokers.
Forward foreign exchange contracts	The valuation has been determined by interpolating the mid rates announced by State Bank of Pakistan.

Trading and

### 39 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

Corporate

finance

Total income
Total expenses
Net income
Segment assets
Segment non performing assets
Segment provision held*
Segment liabilities
Segment return on assets (ROA) (%)
Segment cost of funds (%)

Rupees In 1000										
1,234,543	17,987,936	7,476,513	10,510,331	17,492	37,226,815					
(1,013,800)	(15,593,999)	(6,098,157)	(8,953,126)	(6,122)	(31,665,204)					
220,743	2,393,937	1,378,356	1,557,205	11,370	5,561,611					
16,080,705	319,481,447	84,269,176	237,935,769	-	657,767,097					
181,682	768,307	1,795,188	5,353,463	-	8,098,640					
181,682	199,030	1,937,795	6,242,627	-	8,561,134					
787,348	5,616,271	584,164,963	36,724,897	-	627,293,479					
1.45%	0.78%	2.13%	0.75%	-	-					
2.53%	2.53%	2.53%	2.53%	-	-					
2015										

Commercial

banking

Agency

services

Total

Retail

banking

Total income	
Total expenses	
Net income	
Segment assets	
Segment non performing assets	
Segment provision held*	
Segment liabilities	
Segment return on assets (ROA) (%	)
Segment cost of funds (%)	

Trading and sales	Retail banking	Commercial banking	Agency services	Total						
21,002,649	4,181,638	11,154,779	11,289	37,710,461						
(18,400,776)	(3,511,420)	(9,627,724)	(3,951)	(32,687,952)						
2,601,873	670,218	1,527,055	7,338	5,022,509						
294,130,649	45,025,419	178,409,352	-	531,849,934						
625,953	1,955,659	5,416,484	-	8,268,598						
214,356	1,729,975	6,657,724	-	8,833,084						
1,929,990	484,331,334	15,915,642	-	505,502,824						
0.98%	1.86%	0.89%	-	-						
3.49%	3.49%	3.49%	-	-						
	21,002,649 (18,400,776) 2,601,873 294,130,649 625,953 214,356 1,929,990 0.98%	sales         banking           Ruper           21,002,649         4,181,638           (18,400,776)         (3,511,420)           2,601,873         670,218           294,130,649         45,025,419           625,953         1,955,659           214,356         1,729,975           1,929,990         484,331,334           0.98%         1.86%	sales         banking         banking           Rupees in '000           21,002,649         4,181,638         11,154,779           (18,400,776)         (3,511,420)         (9,627,724)           2,601,873         670,218         1,527,055           294,130,649         45,025,419         178,409,352           625,953         1,955,659         5,416,484           214,356         1,729,975         6,657,724           1,929,990         484,331,334         15,915,642           0.98%         1.86%         0.89%	sales         banking         banking         services           Rupees in '000           21,002,649         4,181,638         11,154,779         11,289           (18,400,776)         (3,511,420)         (9,627,724)         (3,951)           2,601,873         670,218         1,527,055         7,338           294,130,649         45,025,419         178,409,352         -           625,953         1,955,659         5,416,484         -           214,356         1,729,975         6,657,724         -           1,929,990         484,331,334         15,915,642         -           0.98%         1.86%         0.89%         -						

<sup>\*</sup>Includes general provision

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#### 40 RELATED PARTY TRANSACTIONS

- 40.1 Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include major shareholders, subsidiary company, associated companies with or without common directors, retirement benefit funds, directors and key management personnel and their close family members.
- 40.2 Banking transactions with related parties are entered in the normal course of business.
- 40.3 Subsidiary company
  - Al Meezan Investment Management Limited
- 40.4 Key management personnel
  - President and Chief Executive Officer
  - Deputy Chief Executive Officer
- Details of transactions with related parties and balances with them (other than those disclosed in respective notes) as at the vear-end are as follows:

	Total		Subsidiary		Associates		Key Management Personnel / Directors		Other Related Parties	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
					Rupee	s in '000 ——				
Islamic financing and related assets										
At January 1	944,387	-	-	-	944,387	-	-	-	-	-
Addition during the year	7,562,436	8,029,117	-	-	7,562,436	8,029,117	-	-	-	-
Repayment during the year	(6,022,458)	(7,084,730)	-	-	(6,022,458)	(7,084,730)	-	-	-	
At December 31	2,484,365	944,387	-	-	2,484,365	944,387	-	-	-	-
Investment	3,022,967	2,636,264	63,050	63,050	2,959,917	2,573,214	-	-	-	-
Deposit										
At December 31	3,678,711	3,439,189	24,001	21,486	1,300,974	1,561,102	402,039	160,650	1,951,697	1,695,951

Balances pertaining to parties that were related at the beginning of the year but ceased to be related during any part of the current year are not reflected as part of the closing balance. However, new related parties have been added during the year. The same are accounted for through the movement presented above.

For the year ended December 31, 2016

	Total		Sı	ıbsidiary	Ass	Associates		Key Management Personnel / Directors		Other Related Parties	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	
					Rupee	s in '000 ——					
Balances	00 440	38,684			00.440	38,684					
Profit receivable on financing Dividend receivable	26,418 4,286	3,079	-	-	26,418 4,286	3,079	-	- 1	-	-	
Fee receivable	27,984	7,767	19,989	- 7.767	7,995	3,079	-	- 1	-	-	
Payable to defined benefit plan	370,282	438,444	19,909	7,707	7,995	-	246 026	211,964	123,356	226,480	
Accrued expenses	46,129	6,273	46,129	6,273	_	_	240,920	211,904	123,330	220,400	
Advance against future Diminishing	40,129	0,273	40, 129	0,273	-	-	-	- 1	-	-	
Musharakah	52,994	_	_	_	52,994	_	_				
Letters of credit (unfunded)	938,923	735,909	_		938,923	735,909			_		
Letters of guarantee (unfunded)	1,201,101	337,300	100	100	1,201,001	337,200	_		_		
Letters of guarantee (unfunded)	1,201,101	557,500	100	100	1,201,001	337,200					
Transactions, income and expenses											
Profit earned on financing	73,290	406,570	_	_	73.290	406,570	_	_	_	_	
Return on deposits / borrowing	70,200	100,070			10,200	100,070					
expensed	153,847	149,219	1,055	1,371	29,875	29,311	5,863	3,191	117,054	115,346	
Dividend income earned	440,940	452,618	267,800	195,000	173,140	257,618	-	-	-	-	
Investments made	576,879	1,810,912		-	576,879	1,810,912	_	_	_	_	
Capital gain (net)	183,688	201,694	_	_	183,688	201,694	_	_	_	_	
Charge for diminution in value of	100,000	201,001			100,000	201,001					
investments	9,814	11,328	_	_	9,814	11,328	_	_	_	_	
Charge for defined benefit plan	173,356	226,480	_	_	-	-	_	_	173,356	226,480	
Contribution to defined contribution	170,000	220,100							170,000	220, 100	
plan	207,975	181,427	_	_	_	_	_	_	207,975	181,427	
Contribution to staff benevolent fund	19,347	10,000	_	_	_	_	_	_	19,347	10,000	
Fees expensed	57,032	16,769	57,032	16,769	_	_	_	_	-	-	
Fees and other income earned	222,351	114,535	85,983	113,619	136,368	916	_	_	_	_	
Charity paid	17,000	18,000	-	-	-	-	_	_	17,000	18,000	
Premiums paid	7,543	22,519	_	_	7,543	22,519	_		-	-	
Claims received	20,939	53,565	_	_	20,939	53,565	_		_	_	
Remuneration to key management personnel:	20,000	00,000			20,000	00,000					
- Salaries and benefits (excluding end of											
service benefit) (notes 37 & 29.4)	244,901	237,514	_	_	_	-	244,901	237,514	_	_	
- End of service benefit charge for the	.,	- 1- 1-					.,	- ,			
founder president (note 35.15)	34,962	211,964	-	-	-	-	34,962	211,964	_	-	
Fees to non-executive directors (note 37)	39,081	35,379	_	-	_	-	39,081	35,379	-	-	
Proceeds from sale of fixed assets having	,	22,2.0					22,20	,			
net book value of Rs. Nil											
(2015: 2.997 million)		2,872		_		_	_	2.872		-	
(		_,						-,			

40.6	Associates - Key information	Mutual funds *	Others	Total
			<ul> <li>Rupees in '000 —</li> </ul>	-
	Assets	77,872,108		77,872,108
	Liabilities	1,738,990		1,738,990
	Operating revenue	18,217,977		18,217,977
	Profit after tax	17,568,689	-	17,568,689

<sup>\*</sup> Information is based on the reviewed financial information as at December 31, 2016.

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	2015 (Unaudited)				
Associates - Key information	Mutual funds *	Others	Total		
		<ul> <li>Rupees in '000 —</li> </ul>			
Assets	52,026,945	857,872	52,884,817		
Liabilities	1,116,248	800,100	1,916,348		
Operating revenue	5,369,886	98,688	5,468,574		
Profit after tax	4,794,349	21,599	4,815,948		
Liabilities Operating revenue	1,116,248 5,369,886	800,100 98,688	1,916,348 5,468,574		

<sup>\*</sup> Information is based on the reviewed financial information as at December 31, 2015.

#### 41 CAPITAL ASSESSMENT AND ADEQUACY BASEL SPECIFIC

The State Bank of Pakistan (SBP) has introduced new guidelines with respect to disclosure of capital adequacy related information in the financial statements of banks vide its communication dated November 5, 2014. These guidelines are based on the requirements of Basel III which were introduced earlier by the SBP in August 2013 for implementation by banks in Pakistan. The SBP has specified a transitional period till 2018 for implementation of Basel III. The disclosures below have been prepared on the basis of these new guidelines. The comparative information is as per requirements which were applicable last year.

#### 41.1 Capital structure

Under Basel III framework, the Bank's regulatory capital has been analysed into two tiers as follows:

- Tier 1 capital (going concern capital) which is sub divided into:
- a) Common Equity Tier 1 (CET1), which includes fully paid up capital, reserve for bonus issue, general reserves and un-appropriated profits (net of losses), etc after regulatory deductions for investments in the equity of subsidiary companies engaged in banking and financial activities reciprocal crossholdings and deficit on revaluation of available for sale investments and deduction for book value of intangibles.
- b) Additional Tier 1 capital (AT1), which includes instruments issued by the Bank which meet the specified criteria after regulatory deduction for investments in the equity of subsidiary companies engaged in banking and financial activities and other specified deductions.

Presently the Bank does not have any AT1 capital.

 Tier II capital, which includes general provisions for loan losses (upto a maximum of 1.25% of credit risk weighted assets), reserves on revaluation of fixed assets and equity investments after deduction of deficit on available for sale investments (upto a maximum of 78%).

Banking operations are categorised in either the trading book or the banking book and risk weighted assets are determined according to the specified requirements that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures.

The required capital adequacy ratio is achieved by the Bank through:

- (a) Adequate level of paid up capital;
- (b) Adequate risk profile of asset mix;
- (c) Ensuring better recovery management; and
- (d) Maintaining acceptable profit margins.

### 41.2 Capital adequacy ratio

The main objective of the capital management is to improve the financial position and strengthen the statement of financial position of the Bank to support the growth in business, provide protection to depositors and enhance shareholders' value.

The Bank's Board and the management is committed to maintaining a sound balance between depositors' liability and shareholders' funds so that optimal capital / debt ratio is maintained. The optimal capital / debt ratio will provide reasonable assurance to depositor's about safety and security of their funds and at the same time provide impetus to the management to invest their depositors' funds into profitable ventures without compromising the risk profile of the Bank. The capital requirement of the Bank has been determined based on the projected growth plan to be achieved in the next 3 to 5 years in all areas of business operations. Further, it also takes into account a road map for capital enhancement as directed by the State Bank of Pakistan vide its various circulars issued from time to time.

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The Bank prepares Annual Budget and Three Year Plan for purpose of the growth map and future direction. Bottom up approach is used to prepare annual budget and detailed deliberations are held while preparing Three Year Plan. The growth prospects takes into consideration prevailing economic and political factors in Pakistan and abroad.

In implementing current capital requirements the State Bank of Pakistan requires banks to maintain minimum Capital Adequacy Ratio (CAR) of 10.65% as of December 31, 2016 whereas CAR stood at 12.91% at the year ended December 31, 2016.

The Bank calculates capital adequacy ratio for credit risk, market risk and operational risk based upon requirements under Basel Accord as per guidelines issued by the State Bank of Pakistan from time to time in this regard.

Sensitivity and stress testing of the Bank under different risk factors namely yield rate, forced sale value of collateral, non-performing financings and foreign exchange rate depicts that the Bank's capital adequacy ratio is above the regulatory requirements.

The Bank has taken into account credit risk, market risk and operational risk when planning its assets.

41.3	Capital Adequacy Ratio (CAR) disclosure	2012	0	04 5**
		2016		015**
	Particulars	Rupe	es in '000	
	Common Equity Tier 1 capital (CET1): Instruments and reserves			
	Fully paid-up capital / capital deposited with the SBP	10,027,379	10,	027,379
	Balance in share premium account	-		-
	Reserve for issue of bonus shares Discount on issue of shares	-		-
	General / Statutory Reserves	9,699,685	8,	587,363
	Gain / (Losses) on derivatives held as Cash Flow Hedge Unappropriated profits	8,422,009	6	- 942,042
	Minority Interests arising from CET1 capital instruments issued to	0,422,000	Ο,	J-12,0-12
	third party by consolidated bank subsidiaries (amount allowed in			
	CET1 capital of the consolidation group) CET 1 before Regulatory Adjustments	28,149,073	25.	556,784
	Total regulatory adjustments applied to CET1 (Note 41.3.1)	(612,993)	(	797,382)
	Common Equity Tier 1	27,536,080	24,	759,402
	Additional Tier 1 (AT 1) Capital			
	Qualifying Additional Tier-1 capital instruments plus any related share premium	-		-
	of which: - classified as equity	-		-
	- classified as liabilities	-		-
	Additional Tier-1 capital instruments issued by consolidated			
	subsidiaries and held by third parties			
	- of which: instrument issued by subsidiaries subject to phase out	-		-
	1 before regulatory adjustments	-		-
	Total of Regulatory Adjustment applied to AT1 capital (Note 41.3.2)	(12,610)		(18,915)
	Additional Tier 1 capital after regulatory adjustments Tier 1 Capital (CET1 + admissible AT1)	27,536,080	24,	- 759,402
		,,	,	
	Tier 2 Capital  Qualifying Tier 2 capital instruments under Basel III plus any related share premium	7,000,000		_
	Capital instruments subject to phase out arrangement issued	-		-
	Tier 2 capital instruments issued to third parties by consolidated subsidiaries - of which: instruments issued by subsidiaries subject to phase out	-		-
	General Provisions or general reserves for loan losses-up to maximum	_		-
	of 1.25% of Credit Risk Weighted Assets	1,494,391	1	,366,772
	Revaluation Reserves (net of taxes) of which:			
	- Revaluation reserves on fixed assets	-		-
	- Unrealized gains/losses on AFS Foreign Exchange Translation Reserves	1,813,146		529,518
	Undisclosed/Other Reserves (if any)	_		-
	T2 before regulatory adjustments	10,307,537	1,	896,290
	Total regulatory adjustment applied to T2 capital (Note 41.3.3)  Tier 2 capital (T2) after regulatory adjustments	(62,610) 10,244,927	1	(18,915) 877,375
	Tier 2 capital recognized for capital adequacy	10,244,927		877,375
	Portion of Additional Tier 1 capital recognized in Tier 2 capital  Total Tier 2 capital admissible for capital adequacy	- 10,244,927	4	- 877,375
	TOTAL CAPITAL (T1 + admissible T2)	37,781,007		636,777
	Total Risk Weighted Assets (RWA) {for details refer Note 41.6}	292,717,139	242,	653,197

<sup>\*\*</sup> As reported in last year annual financial statements.

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<ul> <li>capital conservation buffer requirement</li> <li>countercyclical buffer requirement</li> <li>D-SIB or G-SIB buffer requirement</li> <li>CET1 available to meet buffers (as a percentage of risk we</li> </ul>	ighted assets)	0.65% - - 3.41%		).25% - - 1.20%
National minimum capital requirements prescribed by SBP CET1 minimum ratio Tier 1 minimum ratio Total capital minimum ratio CCB (Consisting of CET 1 only) Total Capital plus CCB		6.00% 7.50% 10.00% 0.65% 10.65%	10	6.00% 7.50% 0.00% 0.25% 0.25%
	2016			2015**
Particulars	Amount	Pre-Basel III treatment*	Amount	Pre-Ba treatm

		20.0				
	Particulars	Amount	Pre-Basel III treatment*	Amount	Pre-Basel III treatment*	
			Rupees i	n '000 ———		
41.3.1	Common Equity Tier 1 capital: Regulatory adjustments					
	Goodwill (net of related deferred tax liability)	_	_	_	_	
	All other intangibles (net of any associated deferred tax liability)	454,914	_	460,559	_	
	Shortfall of provisions against classified assets (Note 39.6.2.1)	-	_	-	_	
	Deferred tax assets that rely on future profitability excluding those					
	arising from temporary differences (net of related tax liability)	_	_	_	_	
	Defined-benefit pension fund net assets	_	_	_	_	
	Reciprocal cross holdings in CET1 capital instruments	145,469	_	317,908	_	
	Cash flow hedge reserve	- 10,100	_		_	
	Investment in own shares / CET1 instruments	_	_	_	_	
	Securitization gain on sale	_	_	_	_	
	Capital shortfall of regulated subsidiaries	_	_	_	_	
	Deficit on account of revaluation from bank's holdings of property / AFS	_	_	_	_	
	Investments in the capital instruments of banking, financial and insurance					
	entities that are outside the scope of regulatory consolidation, where the					
	bank does not own more than 10% of the issued share capital (amount					
	above 10% threshold)	_	_	_	_	
	Significant investments in the common stocks of banking, financial and					
	insurance entities that are outside the scope of regulatory consolidation					
	(amount above 10% threshold)	_	_	_	_	
	Deferred Tax Assets arising from temporary differences (amount					
	above 10% threshold, net of related tax liability)	_	_	_	_	
	Amount exceeding 15% threshold of which:					
	- significant investments in the common stocks of financial entities	_	_	_	_	
	- deferred tax assets arising from temporary differences	_	_	_	_	
	National specific regulatory adjustments applied to CET1 capital	_	_	_	_	
	Investment in TFCs of other banks exceeding the prescribed limit	_	_	_	_	
	Any other deduction specified by SBP	_	_	_	_	
	Regulatory adjustment applied to CET1 due to insufficient AT1 and					
	Tier 2 to cover deductions	12,610	31,525	18,915	31,525	
	Total regulatory adjustments applied to CET1	612,993	31,525	797,382	31,525	
44.00	Additional Time 4 Openited were later and the second					
41.3.2	Additional Tier 1 Capital: regulatory adjustments					
	Investment in mutual funds exceeding the prescribed limit (SBP specific					
	adjustment)	-	-	-	-	
	Investment in own AT1 capital instruments	-	_	_	-	
	Reciprocal cross holdings in Additional Tier 1 capital instruments	-	-	-	-	
	•					

<sup>\*</sup> This column highlights items that are still subject to Pre Basel III treatment during the transitional period. \*\* As reported in last year annual financial statements.

For the year ended December 31, 2016

	201	16	201	5**
Particulars	Amount	Pre-Basel III treatment*	Amount	Pre-Basel III treatment*
		Rupee	s in '000 ———	
Investments in the capital instruments of banking, financial and insurance				
entities that are outside the scope of regulatory consolidation, where				
the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	_	_	_	_
Significant investments in the capital instruments issued by banking,				
financial and insurance entities that are outside the scope of regulatory consolidation				
Portion of deduction applied 50:50 to core capital and supplementary	-	-	-	-
capital based on pre-Basel III treatment which, during transitional				
period, remain subject to deduction from tier-1 capital	12,610	-	18,915	-
Regulatory adjustments applied to Additional Tier 1 due to insufficient				
Tier 2 to cover deductions	-	-	-	-
Total of Regulatory Adjustment applied to AT1 capital	12,610	-	18,915	-

<sup>\*</sup> This column highlights items that are still subject to Pre Basel III treatment during the transitional period.

### 41.3.3 Tier 2 Capital: regulatory adjustments

Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital Reciprocal cross holdings in Tier 2 instruments

Investment in own Tier 2 capital instrument

Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)

Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation

Amount of Regulatory Adjustment applied to T2 capital

31,525 - - -	18,915 - - -	31,525 - - -
- 31,525	18,915	31,525
	- -	

	2016	2015**
	Rupees ir	1 '000
41.3.4 Risk Weighted Assets subject to pre-Basel III treatment		

Risk weighted	assets in	respect of	deduction	items	(which	durina	the	transitional
- 3						3		

period will be risk weighted subject to Pre-Basel III Treatment)

of which: deferred tax assets

of which: Defined-benefit pension fund net assets

of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entity

of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity

### Amounts below the thresholds for deduction (before risk weighting)

Non-significant investments in the capital of other financial entities
Significant investments in the common stock of financial entities
Deferred tax assets arising from temporary differences (net of related tax liability)

** As reported in	last year	annual	financial	statements.
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-	-
-	-
-	-
-	-
_	-
-	-
37,830	25,220
-	-

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2015*

Rupees in '000

### Applicable caps on the inclusion of provisions in Tier 2

Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)

Cap on inclusion of provisions in Tier 2 under standardized approach

Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)

Cap for inclusion of provisions in Tier 2 under internal ratings-based approach

1,494,391	1,366,772
3,007,957	2,374,684
-	-

#### 41.3.5 Leverage ratio

According to Basel III instructions issued by the State Bank of Pakistan (BPRD circular no. 06 dated August 15, 2013), it is mandatory for all the banks to calculate and report the Leverage Ratio on a quarterly basis with the minimum benchmark of 3%.

The reason for calculating leverage ratio is to avoid excessive On- and Off-balance sheet leverage in the banking system. A simple, transparent and non-risk based ratio has been introduced with the following objectives:

- Constrain the build-up of leverage in the banking sector which can damage the broader financial system and the economy; and
- Reinforce the risk based requirements with an easy to understand and a non-risk based measure.

		2016	2015
	Particulars	Ru	pees in '000
1	On balance sheet exposures On-balance sheet items (excluding unrealised gain on forward contracts) Forward exchange commitments with positive fair values Total On balance sheet exposures	657,767,097 1,439,734 659,206,831	532,138,104 1,035,006 533,173,110
3 4	Off balance sheet exposures Off-balance sheet items Commitment in respect of forward exchange contracts Total Off balance sheet exposures	87,601,838 1,376,300 88,978,138	57,600,804 1,199,394 58,800,198
5 6	Capital and total exposures Tier 1 capital (Note 41.3) Total exposures	27,536,080 748,184,969	24,759,402 591,973,308
Ва	sel III leverage ratio	3.68%	4.18%

The current year's leverage ratio is 3.68% (2015: 4.18%) whereas total tier 1 capital and total exposures are Rs 27,536.080 million (2015: Rs 24,759.402 million) and Rs 748,184.969 million (2015: Rs 591,973 million) respectively.

<sup>\*\*</sup> As reported in last year annual financial statements.

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### 41.4 Capital Structure Reconciliation

41.4.1 Reconciliation of each financial statement line item to item under regulatory scope of reporting - Step 1

Particulars	Balance sheet as in published financial statements	Under regulatory scope of reporting
Assets	Rupees	s in '000
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Deferred tax assets Other assets Total assets	56,036,849 12,021,351 129,115,165 130,156,297 311,530,270 8,924,328 - 9,982,837 657,767,097	56,036,849 12,021,351 129,115,165 130,156,297 311,530,270 8,924,328 - 9,982,837 657,767,097
Liabilities and Equity		
Bills payable Due to financial institutions Deposits and other accounts Sub-ordinated Sukuk Deferred tax liabilities Other liabilities Total liabilities	9,130,998 32,005,501 564,023,853 7,000,000 1,362,909 13,770,218 627,293,479	9,130,998 32,005,501 564,023,853 7,000,000 1,362,909 13,770,218 627,293,479
Share capital Reserves Unappropriated profit Minority Interest Surplus on revaluation of investments - net of tax Total liabilities and equity	10,027,379 9,699,685 8,422,009 - 2,324,545 657,767,097	10,027,379 9,699,685 8,422,009 - 2,324,545 657,767,097

### 41.4.2 Reconciliation of balance sheet to eligible regulatory capital - Step 2

Particulars	Reference	Balance sheet as in published financial statements	Under regulatory scope of reporting
Assets		Rupe	es in '000
Cash and balances with treasury banks Balances with other banks Due from financial institutions		56,036,849 12,021,351 129,115,165	56,036,849 12,021,351 129,115,165
Investments of which:		130,156,297	130,156,297
<ul> <li>non-significant capital investments in capital of other financial institutions exceeding 10% threshold</li> </ul>	d a	_	-

For the year ended December 31, 2016

Particulars	Reference	Balance sheet as in published financial statements	Under regulatory scope of reporting
		Rupee	es in <b>'</b> 000
- significant capital investments in financial sector entities			
exceeding regulatory threshold	b	-	-
- mutual Funds exceeding regulatory threshold - reciprocal crossholding of capital instrument	c d	- 145,469	145,469
- others	e	143,403	145,409
Islamic financing and related assets			
- shortfall in provisions / excess of total EL amount	,	311,530,270	311,530,270
over eligible provisions under IRB - general provisions reflected in Tier 2 capital	f	- 1,494,391	- 1,494,391
Operating fixed assets	g	8,924,328	8,924,328
- of which: Intangibles	k	454,914	454,914
Defermed toy coasts			
Deferred tax assets of which:		-	-
- DTAs that rely on future profitability excluding those			
arising from temporary differences	h	-	-
DTA a existing from tomporary differences available			
<ul> <li>DTAs arising from temporary differences exceeding regulatory threshold</li> </ul>	i	_	_
Other assets	·	9,982,837	9,982,837
of which:			
- goodwill	j	-	-
- defined-benefit pension fund net assets	I	-	-
Total assets		657,767,097	657,767,097
1 Call 992 and a second Francis			
Liabilities and Equity Bills payable		9,130,998	9,130,998
Due to financial institutions		32,005,501	32,005,501
Deposits and other accounts		564,023,853	564,023,853
Sub-ordinated loans of which:		7,000,000	7,000,000
- eligible for inclusion in AT1	m	-	-
- eligible for inclusion in Tier 2 Deferred tax liabilities of which:	n	1 262 000	1 262 000
- DTLs related to goodwill	0	1,362,909	1,362,909
- DTLs related to intangible assets	р	-	-
- DTLs related to defined pension fund net assets	q	-	-
- other deferred tax liabilities	r	-	-
Other liabilities		13,770,218	13,770,218
Total liabilities		627,293,479	627,293,479
		40.007.070	40.007.070
Share capital	0	10,027,379	10,027,379
<ul><li>- of which: amount eligible for CET1</li><li>- of which: amount eligible for AT1</li></ul>	s t	10,027,379	10,027,379
Reserves of which:	·	9,699,685	9,699,685
- portion eligible for inclusion in CET1 - Statutory reserve	u	6,515,372	6,515,372
- portion eligible for inclusion in CET1 - Gain on Bargain Purcha	ase	3,117,547	3,117,547
- portion eligible for inclusion in CET1 - General reserve		66,766	66,766
- portion eligible for inclusion in Tier 2 General reserve Unappropriated profit	V W	8,422,009	8,422,009
опарргорнатеа рготе	VV	0,422,003	0,422,003
Minority Interest of which:		-	-
- portion eligible for inclusion in CET1	X	-	-
- portion eligible for inclusion in AT1 - portion eligible for inclusion in Tier 2	y Z	<u>-</u> -	<del>-</del>
Surplus on revaluation of assets of which:	4	2,324,545	2,324,545
- Revaluation reserves on Property		- ,- ,	-
- Unrealized Gains/Losses on AFS	aa	2,324,545	2,324,545
- In case of Deficit on revaluation (deduction from CET1)	ab	-	-
Total liabilities and Equity		657,767,097	657,767,097
		, ,	,. 0.,001

For the year ended December 31, 2016

### 41.4.3 Basel III Disclosure (with added column) - Step 3

	Particulars	Source based on reference number from step 2	Component of regulatory capital reported by the bank
	Common Equity Tier 1 capital (CET1): Instruments and reserves		Rupees in '000
1	Fully Paid-up Capital		10,027,379
2	Balance in share premium account	(s)	-
3	Reserve for issue of bonus shares		-
4	General / Statutory Reserves	(u)	9,699,685
5	Gain / (Losses) on derivatives held as Cash Flow Hedge		-
6 7	Unappropriated / unremitted profits  Minority Intercets origing from CET1 copital instruments issued to third	(w)	8,422,009
/	Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital		
	of the consolidation group)	(x)	-
8	CET 1 before Regulatory Adjustments	. ,	28,149,073
	Common Equity Tier 1 capital: Regulatory adjustments		
9	Goodwill (net of related deferred tax liability)	(j) - (s)	-
10	All other intangibles (net of any associated deferred tax liability)	(k) - (p)	454,914
11	Shortfall of provisions against classified assets	(f)	-
12	Deferred tax assets that rely on future profitability excluding those arising	(l-) (-) *0/	
13	from temporary differences (net of related tax liability)  Defined-benefit pension fund net assets	(h) - (r) * x% (l) - (q) * x%	-
14	Reciprocal cross holdings in CET1 capital instruments	(d)	145,469
15	Cash flow hedge reserve	(=)	-
16	Investment in own shares / CET1 instruments		-
17	Securitization gain on sale		-
18	Capital shortfall of regulated subsidiaries	(-1-)	-
19 20	Deficit on account of revaluation from bank's holdings of property / AFS  Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not	(ab)	-
21	own more than 10% of the issued share capital (amount above 10% threshold) Significant investments in the capital instruments issued by banking,	(a) - (ac) - (ae)	-
	financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	(b) - (ad) - (af)	
22	Deferred Tax Assets arising from temporary differences (amount above	(b) - (au) - (ai)	-
	10% threshold, net of related tax liability)	(i)	-
23	Amount exceeding 15% threshold of which:		
	- significant investments in the common stocks of financial entities		-
24	<ul> <li>deferred tax assets arising from temporary differences</li> <li>National specific regulatory adjustments applied to CET1 capital</li> </ul>		-
25	Investment in TFCs of other banks exceeding the prescribed limit		-
26	Any other deduction specified by SBP (mention details)		-
27	Regulatory adjustment applied to CET1 due to insufficient AT1 and		
	Tier 2 to cover deductions		12,610
28	Total regulatory adjustments applied to CET1  Common Equity Tier 1		612,993 27,536,080
	Common Equity fier 1		27,550,060
	Additional Tier 1 (AT 1) Capital		
29	Qualifying Additional Tier-1 instruments plus any related share premium		-
20	of which:	(+)	
30 31	<ul><li>Classified as equity</li><li>Classified as liabilities</li></ul>	(t) (m)	-
32	Additional Tier-1 capital instruments issued by consolidated subsidiaries	(****)	
	and held by third parties	(y)	-
33	of which: instrument issued by subsidiaries subject to phase out		-
34	AT1 before regulatory adjustments		-

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	Particulars	Source based on reference number from step 2	Component of regulatory capital reported by the bank
			Rupees in '000
	Additional Tier 1 Capital: regulatory adjustments		
35	Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)		-
36	Investment in own AT1 capital instruments		-
37			-
38	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount		
	above 10% threshold)	(ac)	-
39	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	n (ad)	-
40	Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period,		
44	remain subject to deduction from tier-1 capital		-
41	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions		
42	Total of Regulatory Adjustment applied to AT1 capital		-
	Additional Tier 1 capital		-
	Additional Tier 1 capital recognised for capital adequacy		-
	Tier 1 Capital (CET1 + admissible AT1)		27,536,080
	Tier 2 Capital		
45			7,000,000
46		(n)	-
47		(z)	-
	of which: instruments issued by subsidiaries subject to phase out		-
48	General Provisions or general reserves for loan losses-up to maximum		
40	of 1.25% of Credit Risk Weighted Assets	(g)	1,494,391
49	Revaluation Reserves eligible for Tier 2 of which:		_
50	- portion pertaining to Property		-
51	- portion pertaining to AFS securities	67% of (aa)	1,813,146
52	Foreign Exchange Translation Reserves	(v)	-
53	Undisclosed / Other Reserves (if any)		-
54	T2 before regulatory adjustments		10,307,537
	Tier 2 Capital: regulatory adjustments		
55	Portion of deduction applied 50:50 to core capital and supplementary		12,610
00	capital based on pre-Basel III treatment which, during transitional		12,010
	period, remain subject to deduction from tier-2 capital		
56	Reciprocal cross holdings in Tier 2 instruments		50,000
57	Investment in own Tier 2 capital instrument		-
58	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the		
	bank does not own more than 10% of the issued share capital (amount above 10% threshold)	(ae)	_
59	Significant investments in the capital instruments issued by banking,	(ae)	
	financial and insurance entities that are outside the scope of regulatory consolidation	n (af)	-
60	Amount of Regulatory Adjustment applied to T2 capital	` '	62,610
61	Tier 2 capital (T2)		10,244,927
62	Tier 2 capital recognised for capital adequacy		10,244,927
63	Excess Additional Tier 1 capital recognised in Tier 2 capital		-
64	Total Tier 2 capital admissible for capital adequacy		10,244,927
	TOTAL CAPITAL (T1 + admissible T2)		37,781,007

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### 41.5 Main features of regulatory capital instruments

	Main Features	Common Shares	Tier II Sukuks
1 2	Issuer Unique identifier (eg KSE Symbol or Bloomberg identifier etc.)	Meezan Bank Limited MEBL	Meezan Bank Limited Meezan Bank Limited - Tier II Mudaraba Sukuk
3	Governing law(s) of the instrument	Listing regulations of Karachi Stock Exchange Limited*	Laws applicable in Pakistan
4	Regulatory treatment Transitional Basel III rules	Common Equity Tier 1	Tier 2 Tier 2
5 6 7	Post-transitional Basel III rules Eligible at solo/ group/ group&solo Instrument type	Common Equity Tier 1 Solo & Group Ordinary shares	Solo & Group Subordinated debt
8 9	Amount recognised in regulatory capital (Currency in PKR thousands, as of reporting date) Par value of instrument	Rs 10,027,379 10	Rs 7,000,000 Rs 1,000,000
10 11	Accounting classification Original date of issuance	Shareholders' equity August 16, 1997	Liability - Subordinated Sukuk September 22, 2016
12 13 14	Perpetual or dated Original maturity date Issuer call subject to prior supervisory approval	Perpetual N/A No	Dated September 21, 2026 Yes
15	Optional call date, contingent call dates and redemption amount	N/A	Callable with prior approval of SBP on or after five years from
16	Subsequent call dates, if applicable	N/A	the date of issue N/A
17 18	Coupons / dividends Fixed or floating dividend/ coupon coupon rate and any related index/ benchmark	N/A N/A	Floating coupon It is expected that profit may be similar to 6 month KIBOR plus 50 bps
19 20 21	Existence of a dividend stopper Fully discretionary, partially discretionary or mandatory Existence of step up or other incentive to redeem	No Fully discretionary No	Partially discretionary No
22 23 24	Noncumulative or cumulative Convertible or non-convertible If convertible, conversion trigger (s)	Noncumulative Nonconvertible N/A	Cumulative Convertible Occurrence of a non-viability
25	If convertible, fully or partially	N/A	trigger event (the "PONV") Fully
26	If convertible, conversion rate	N/A	The conversion pricing formula is linked to the market value of the Common Shares on the date of PONV trigger event and the fair value of the Sukuk determined by adding / deducting attributable profit / loss of the General Pool and any amount of profit held during the Loss Absorbency period
27 28 29 30	If convertible, mandatory or optional conversion If convertible, specify instrument type convertible into If convertible, specify issuer of instrument it converts into Write-down feature	N/A N/A N/A No	Option of SBP Common Shares Meezan Bank Limited No
31 32 33 34	If write-down, write-down trigger(s) If write-down, full or partial If write-down, permanent or temporary If temporary write-down, description of write-up	N/A N/A N/A	N/A N/A N/A
35	mechanism Position in subordination hierarchy in liquidation	N/A	N/A
36	(specify instrument type immediately senior to instrument Non-compliant transitioned features	Residual interest No	Residual interest No
37	If yes, specify non-compliant features	N/A	N/A

<sup>\* (</sup>Now Pakistan Stock Exchange Limited)

For the year ended December 31, 2016

			um capital irements	Risk weight	ed assets
41.6	Risk-weighted exposures	2016	2015 **	2016	2015 **
	0 19 19 1		Rupees ir	'000 ———	
	Credit Risk				
	Portfolios subject to on-balance sheet exposure (Simple Approach)				
	Cash and cash equivalents	-	-	-	-
	Sovereign	156,723	107,673	1,567,232	1,076,729
	Public sector entities	434,818	305,669	4,348,180	3,056,690
	Banks	1,078,324	987,505	10,783,235	9,875,052
	Corporate	16,957,024	13,979,805	169,570,236	139,798,052
	Retail	1,663,258	724,894	16,632,575	7,248,944
	Residential mortgage	404,127	299,357	4,041,268	2,993,569
	Past due loans	24,485	25,170	244,852	251,703
	Operating fixed assets	846,941	759,618	8,469,414	7,596,184
	All other assets	491,145	415,285	4,911,454	4,152,851
	Portfolios subject to off-balance sheet exposure - non market related (Simple approach)				
	Banks	80,772	91,892	807,717	918,915
	Corporate	1,559,958	1,030,128	15,599,580	10,301,279
	Retail	58,377	18,486	583,766	184,864
	Others	57,868	50,061	578,681	500,605
	Portfolios subject to off-balance sheet exposures - market related (Current exposure method)				
	Banks	68,570	78,479	685,696	784,792
	Customers	48,633	39,528	486,330	395,277
	Equity Exposure Risk in the Banking Book				
	Unlisted equity investments held in banking book	123,175	77,615	1,231,754	776,154
	Recognised portion of significant investment	9,458	6,305	94,575	63,050
	Market Risk				
	Capital Requirement for portfolios subject to				
	Standardised Approach	07.000	00.050	0.40 500	700.070
	Interest rate risk	67,883	63,950	848,539	799,370
	Equity position risk	931,190	713,966	11,639,875	8,924,575
	Foreign Exchange risk	21,541	818,537	269,267	10,231,717
	Operational Risk				
	Capital requirement for operational risk	3,145,833	2,617,826	39,322,913	32,722,825
	Total	28,230,103	23,211,749	292,717,139	242,653,197
	Capital Adequacy Ratio	Required	Actual	Required	Actual **
		Dece	mber 2016	Decem	ber 2015
	00574	0.050		0.05::	40.005
	CCET1 to total RWA	6.65%***		6.25%	10.20%
	Tier-1 capital to total RWA	7.50%	9.41%	7.50%	10.20%
	Total capital to total RWA	10.65%***	* 12.91%	10.25%	10.98%

<sup>\*\*</sup> As reported in last year annual financial statements.
\*\*\* Capital adequacy requirement inclusive of Capital Conservation Buffer requirement (CCB).

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#### 42 RISK MANAGEMENT

The wide variety of the Bank's business activities require the Bank to identify, assess, measure, aggregate and manage risks effectively which are constantly evolving as the business activities expand in response to the Bank's strategy and growth. The Bank manages the risk through a framework of risk management encompassing policies and procedures, organisational structures, risk measurement and monitoring processes and techniques that are closely aligned with business activities of the Bank.

#### Risk management principles

- The Board of Directors (the Board) provides overall risk management supervision. The Board Risk Management Committee regularly reviews the Bank's risk profile.
- The Bank has set up objectives and policies to manage the risks that arise in connection with the Bank's activities. The risk management framework and policies of the Bank are guided by specific objectives to ensure that comprehensive and adequate risk management tools and techniques are established to mitigate the salient risk elements in the operations of the Bank.
- The establishment of the overall financial risk management objectives is consistent and in tandem with the strategy to create and enhance shareholders' value, whilst guided by a prudent risk management framework.
- The structure of risk management function is closely aligned with the organisational structure of the Bank.
- The risk management function is independent of the Bank's operations.

### Risk management organisation

The Risk Management Committee comprises of two non-executive directors and one executive director. One of the non-executive directors of the Bank chairs the Risk Management Committee.

Specialized Committees comprising of Senior Management team members perform their functions in line with the strategic direction set by the Board while ensuring that there is optimal balance between risk reward trade-off. The Committees include:

#### Name of the sub-committee Chaired by

Credit Risk Management Committee (CRMC)
Asset and Liability Management Committee (ALCO)
Internal Controls and Operational Risk Management Committee (ICORMC)

President & CEO
President & CEO
President & CEO

CRMC is responsible to oversee credit risk activities on bank wide basis while ensuring compliance with regulatory requirements & internal policies. Its responsibilities also include to provide support and guide front lines in managing their businesses, perform finance portfolio review, establish financing standards and benchmarks, maintain adequate industry diversification and decide upon provisioning. It is also required to delegate financing approving powers & prudential limits on large financing exposures. Credit Committee, a sub-committee of CRMC is the highest level body for approval of financing transactions.

ALCO is responsible for reviewing the Asset and Liability structure of the Bank, monitoring the liquidity situation and overall changing market scenario. Market and Liquidity risks are examined based on stress testing exercises and gap analysis. ALCO is also responsible for monitoring policy rate movements and taking necessary steps across various products to ensure that the overall profitability of the Bank is maximized without compromising on risk appetite. ALCO also ensures that the Banks' overall operations are fully compliant with regulatory framework for the business as provided by the State Bank of Pakistan.

The ICORC is responsible for reviewing adequacy of controls and systems to meet the regulatory requirements and business plan of the Bank. The Committee evaluates overall management information systems and guides / facilitates for their accuracy and standardisation. The ICORC reviews reports on major actual / attempted fraud, forgery and dacoity incidents and the steps taken to mitigate such incidents in future. The Committee ensures that policies and procedures in all key risk areas of the banking business are in place. It deliberates on reports regarding deviations and lapses vis-à-vis internal and external requirements. The ICORC also reviews reports on loss data and key risk indicators.

The Bank's risk management, compliance, internal audit and legal departments support the risk management function. The role of the risk management department is to assess, measure, identify risks and established risk mitigants through a detailed policy and monitoring framework. The compliance department ensures that all the directives and guidelines issued by the SBP are being complied with in order to mitigate the compliance risk. The internal audit and BRR department reviews the compliance of internal control procedures with internal and regulatory standards.

#### 42.1 Credit Risk

Credit risk arises from the potential that an obligor is either unwilling to perform on an obligation or its ability to perform such obligations is impaired resulting in economic loss to the Bank. This credit risk arises mainly from both direct financing activities as well as contingent liabilities.

#### Credit risk management and structure

The Bank manages credit risk by effective credit appraisal mechanism, approving and reviewing authorities, limit structures, internal credit risk rating system, collateral management and post disbursement monitoring so as to ensure prudent financing activities and sound financing portfolio under the umbrella of a comprehensive Credit Policy approved by the Board of Directors. A comprehensive financing procedural manual approved by the senior management is also in place. The Bank also ensures diversification of its portfolio into different business segments, products and sectors. Further, to avoid risk concentration; counterparty limits, counterparty group limits and industry concentration limits are also established, monitored and assessed in the light of changing counterparty and market conditions.

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Watchlist procedure is also functioning which identifies financings with early warning indicators in respect of clients having the potential to become non performing. The risk management function also monitors the non-performing financing portfolio of the Bank and reports all significant matters to the Risk Management Committee.

The Bank takes into account the risk mitigating effect of the eligible collaterals for the calculation of capital requirement for credit risk. Use of Credit Risk Mitigation (CRM) resulted in the total credit risk weighted amount of Rs 240,636.545 million (2015: Rs 189,974.709 million).

Thus, use of CRM resulted in capital adequacy ratio of the Bank of 12.91%.

### 42.1.1 Segmental information

### 42.1.1.1 Segment by class of business

			201	6		
	Islamic final related asset		Deposits		Contingencies and commitments	
	Rupees in '000	%	Rupees in '000	%	Rupees in '000	%
Agriculture, food, forestry and fishing	38,214,308	11.96	3,668,320	0.65	15,555,943	4.23
Automobile and transportation equipment	3,399,534	1.06	3,405,337	0.60	2,698,799	0.73
Cement	4,367,795	1.37	582,853	0.10	3,859,895	1.05
Chemical and pharmaceuticals	21,655,927	6.78	6,533,737	1.16	15,159,607	4.13
Construction	3,760,827	1.18	11,337,793	2.01	2,017,653	0.55
Electronics and electrical appliances	3,823,221	1.20	1,348,652	0.24	4,041,332	1.10
Exports / imports	4,770,044	1.49	4,131,094	0.73	8,157,751	2.22
Financial institutions	946,640	0.30	2,727,359	0.48	142,226,631	38.71
Footwear and leather garments	1,461,597	0.46	804,068	0.14	1,644,692	0.45
Individuals	25,886,649	8.10	414,918,111	73.56	15,260,443	4.15
Insurance	52,731	0.00	1,457,518	0.28	12,368	0.02
Others	22,917,997	7.17	59,581,061	10.56	41,960,352	11.42
Paper, board and packaging	8,227,027	2.57	451,323	0.08	3,535,658	0.96
Power (electricity), oil, gas and water	71,780,654	22.46	962,740	0.17	29,078,247	7.91
Services	4,609,756	1.44	12,421,301	2.20	5,776,871	1.57
Sugar	7,416,929	2.32	3,653,716	0.65	3,646,547	0.99
Textile	62,367,983	19.51	14,609,079	2.59	54,361,246	14.79
Transport, storage and communication	11,916,863	3.73	7,376,874	1.31	6,091,954	1.66
Wholesale and retail trade	22,040,382	6.90	14,052,917	2.49	12,362,220	3.36
	319,616,864	100	564,023,853	100	367,448,209	100

			2015			
	Islamic financing and related assets (gross)		Deposits		Contingencies and commitments	
	Rupees in '000	%	Rupees in '000	%	Rupees in '000	%
Agriculture, food, forestry and fishing	33,864,890	15.69	1,938,282	0.41	17,163,092	5.25
Automobile and transportation equipment	2,896,075	1.34	942,244	0.20	2,910,876	0.89
Cement	3,539,882	1.64	737,536	0.16	2,331,792	0.71
Chemical and pharmaceuticals	19,097,402	8.85	3,173,237	0.67	14,077,683	4.31
Construction	689,938	0.32	6,112,726	1.30	910,429	0.28
Electronics and electrical appliances	3,216,384	1.49	2,928,481	0.62	4,396,877	1.34
Exports / imports	3,410,028	1.58	2,792,368	0.59	9,310,625	2.85
Financial institutions	437,092	0.20	5,875,770	1.25	143,451,217	43.88
Footwear and leather garments	1,518,816	0.70	680,326	0.14	2,314,894	0.71
Individuals	17,861,322	8.28	366,131,965	77.60	16,830,557	5.14
Insurance	10,239	0.01	271,165	0.06	5,059	0.00
Others	22,992,787	10.66	44,739,228	9.48	28,825,964	8.82
Paper, board and packaging	5,514,193	2.56	515,253	0.10	2,867,217	0.88
Power (electricity), oil, gas and water	22,822,499	10.58	485,332	0.10	11,480,936	3.51
Services	5,498,620	2.55	9,885,338	2.10	4,148,684	1.27
Sugar	8,397,530	3.89	1,684,479	0.36	4,219,950	1.29
Textile	49,281,856	22.84	8,784,104	1.86	50,438,339	15.43
Transport, storage and communication	9,544,463	4.42	5,539,204	1.17	6,066,032	1.86
Wholesale and retail trade	5,181,647	2.40	8,603,921	1.82	5,175,367	1.58
	215,775,663	100	471,820,959	100	326,925,590	100

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42.1.1.2	Segmental	by	sector
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Islamic finar	U	Depos		Contingen commitr	
Rupees in '000	%	Rupees in '000	%	Rupees in '000	%
77,879,272 241,737,592	24.37 75.63	6,984,549 557,039,304	1.24 98.76	367,448,209	- 100
319,616,864	100	564,023,853	100	367,448,209	100

Public / Government

		2015				
Islamic financi related assets		Deposit	s	Contingencies and commitments		
Rupees in '000	%	Rupees in '000	%	Rupees in '000	%	
29,700,958	13.76	1,697,285	0.36	-	-	
186,074,705	86.24	470,123,674	99.64	326,925,590	100	
215,775,663	100	471,820,959	100	326,925,590	100	

Public / Government Private

42.1.1.3 Details of non-performing Islamic financings and related assets and specific provisions by class of business segment:

	20	16	201	5
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets	Specific provisions held
		——— Rupees i	in '000 ———	
Agriculture, forestry, hunting and fishing Textile Chemical and pharmaceuticals Sugar Footwear and leather garments Automobile and transportation equipment Electronics and electrical appliances Construction Power (electricity), gas, water Transport, storage and communication Wholesale and retail trade Paper, board and packaging Exports / imports Individuals Others	62,592 4,198,364 43,334 108,718 188,113 659,566 19,616 21,597 2,796 12,648 490,543 29,597 260,263 398,433 351,112	62,592 4,069,289 43,334 108,718 188,121 659,057 19,616 21,597 2,796 9,966 479,614 29,597 249,713 315,152 333,041	232,560 4,180,864 - 108,718 108,570 674,191 - 26,597 2,796 - 647,085 29,597 257,452 412,035 383,917	232,560 4,177,799 - 113,529 108,578 671,271 - 26,597 2,796 - 470,032 29,597 250,202 370,770 386,337
	6,847,292	6,592,203	7,064,382	6,840,068

42.1.1.4 Details of non-performing Islamic financings and related assets and specific provisions by sector:

	20	16	2015		
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets	Specific provisions held	
		——— Rupees ii	n '000 ———		
Public / Government	-	-	-	-	
Private	6,847,292	6,592,203	7,064,382	6,840,068	
	6,847,292	6,592,203	7,064,382	6,840,068	

For the year ended December 31, 2016

#### 42.1.1.5 Geographical segment analysis

		2016								
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and						
		Rupees ir	n '000 ———	commitments						
Pakistan	8,942,836	657,767,097	30,473,618	367,448,209						
		20	15							
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and						
		——— Rupees in	commitments							
Pakistan	8,451,253	531,849,934	26,347,110	326,925,590						

#### 42.2 Credit Risk - General Disclosures

The Bank has adopted Standardised Approach of Basel Accord for calculation of capital charge against credit risk. Therefore, risk weights for the credit risk related assets (on-balance sheet and off-balance sheet - market and non market related exposures) are assigned on the basis of standardised approach.

The Bank is committed to further strengthen its risk management framework which will enable the Bank to move ahead for adopting Foundation Internal Ratings Based (IRB) approach of Basel II. Meanwhile, none of the Bank's assets class is subject to the Foundation IRB or advanced IRB approaches.

### 42.2.1 Credit Risk: Disclosures for portfolio subject to the Standardised Approach

Under standardised approach the capital requirement is based on the credit rating assigned to the counterparties by the External Credit Assessment Institutions (ECAIs) duly recognised by the SBP for capital adequacy purposes. In this connection, the Bank utilises the credit ratings assigned by ECAIs and has recognised agencies such as PACRA (Pakistan Credit Rating Agency) and JCR-VIS (Japan Credit Rating Company - Vital Information System) which are also recognised by the SBP.

In case of foreign currency exposures against banks, ratings assigned by S&P, Fitch and Moody's have been applied. In case of exposure against banks, some banks have multiple ratings but those ratings do not result in mapping with different risk weights.

### Types of Exposure and ECAI's used

	2016 —									
Exposures	JCR-VIS	PACRA	Standard & Poors (S&P)	Fitch	Moody					
Corporate	$\sqrt{}$	V	√	√	V					
Banks	V	V	√	√	V					
Public Sector Entities	V	V	-	-	-					

### Use of ECAI Ratings

The Bank prefers solicited ratings over unsolicited ratings at all times, owing to the greater degree of accuracy (in general) associated with solicited ratings. Unsolicited ratings may only be used in cases where a solicited rating is not available.

### Mapping to SBP Rating Grades

The alignment of the Alphanumerical scale of each agency used with risk buckets is as per instructions laid down by SBP under Basel III requirements.

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#### 42.2.2 Credit exposures subject to standardised approach

		2016		2015				
Exposures	Amount Outstanding  Deduction Credit Risk Management  Net amount		Amount Outstanding	Deduction Credit Risk Management	Net amount			
			Rupees	in '000———				
Banks								
20%	111,679,500	64,244,659	47,434,841	28,758,709	-	28,758,709		
50%	2,484,952	-	2,484,952	8,012,662	-	8,012,662		
100%	-	-	-	-	-	-		
150%	-	-	-	-	-	-		
Unrated	268,957	-	268,957	584,900	-	584,900		
Corporate								
20%	43,160,828	3,575,000	39,585,828	32,343,104	-	32,343,104		
50%	23,652,800	3,047	23,649,753	17,776,489	-	17,776,489		
100%	2,915,500	-	2,915,500	254,924	-	254,924		
150%	-	-	-	-	-	-		
Unrated 1	79,361,441	2,103,389	77,258,052	58,610,027	2,867,472	55,742,555		
Unrated 2	69,607,453	14,016,685	55,590,768	54,754,966	-	54,754,966		
Retails								
75%	27,348,238	5,171,471	22,176,767	12,848,637	3,183,379	9,665,258		
Total	360,479,669	89,114,251	271,365,418	213,944,418	6,050,851	207,893,567		

#### 42.2.3 Credit Risk: Disclosures with respect to Credit risk mitigation for Standardised approach and IRB

The Bank obtains capital relief for both its on-balance and off-balance sheet non-market related exposures by using simple approach for credit risk mitigation (CRM). Off-balance sheet items under the simplified standardised approach are converted into credit exposure equivalents through the use of credit conversion factors. Under the standardised approach the Bank has taken advantage of the cash collaterals available with the Bank in the form of security deposits, cash margins, certificates of islamic investment, monthly mudaraba certificate and saving accounts.

Valuation and management of eligible collaterals for CRM is being done in accordance with the conditions laid down by the State Bank of Pakistan. Eligible collaterals for CRM purposes do not expose the Bank to price risk as they are in the form of cash collaterals. Since eligible collaterals for CRM purposes are all in the form of cash collaterals, they generally do not pose risk to the Bank in terms of change in their valuation due to changes in the market condition.

The credit equivalent amount of an off-balance sheet market related foreign exchange contracts are determined by using the current exposure (mark to market) method.

The Bank mainly takes the benefit of CRM against its claims on banks, corporate and retail portfolio. Under the standardized approach for on-balance sheet exposures, Rs 114,433.409 million of exposure on banks is subject to the CRM of Rs 64,244.659 million. The corporate portfolio of Rs 218,698.022 million is subject to the CRM of Rs 19,698.121 million whereas a claim on retail portfolio of Rs 27,348.238 million is subject to CRM of Rs 5,171.471 million. The total benefit of Rs 130,843.584 million was availed through CRM against total on-balance sheet exposure of Rs 651,459.420 million.

Under off-balance sheet, non-market related exposures; the corporate portfolio of Rs 190,726.160 million is subject to the CRM of Rs 1,660.912 million whereas claims on retail portfolio of Rs 3,778.138 million is subject to CRM of Rs 588.362 million. Total benefit of Rs 2,249.274 million was availed by the Bank through CRM against total off-balance sheet, non-market related exposure of Rs 210.151.911 million.

In the year 2016, total amount of cash collateral used for CRM purposes was Rs 27,118.866 million as against amount of Rs 7,868.471 million in year 2015. Whereas, Government guarantees used for CRM stood at Rs 41,729.333 million as against Rs 13,079.550 million in year 2015.

### 42.2.4 Credit concentration risk

Credit concentration risk arises mainly due to concentration of exposures under various categories viz., industry, geography, and single / group borrower obligor. Within credit portfolio, as a prudential measure aimed at better risk management and avoidance of concentration of risks, the SBP has prescribed regulatory limits on banks' maximum exposure to single and group obligors. Within the SBP limits, the Bank has further defined limits to avoid excessive concentration of portfolio.

#### 42.3 Equity position in the banking and trading book

The Bank classifies and values its investment portfolio in accordance with the directives of SBP as stated in note 7.4 to these financial statements.

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#### Trading book

Held for trading and available for sale securities with trading intent;

- They are marked to market daily;
- Any valuation difference is charged / credited to the profit and loss account in case of held for trading securities and to surplus on revaluation of investments net of tax below equity in case of available for sale securities.

#### Banking book

Assets outside trading book are part of the banking book. These may include assets classified as available for sale and Held to maturity investments.

#### 42.4 Market risk

Market risk is the risk that the fair value or cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk reflects yield rate risk, currency risk and other price risks. Banks could be adversely affected by movements in market rates or prices such as benchmark rates, deposit rates, foreign exchange rates, equity prices and market conditions resulting in a loss to earnings and capital.

The Bank uses a number of methods to monitor and control market risk exposures. One of the major tools used by the Bank to monitor and limit market risk is Value at Risk (VaR). VaR is defined as the estimated loss that will arise on a position or a portfolio over a particular (holding) period of time from an adverse market movement with a specific probability (confidence level). The VaR model used by the Bank takes 99% confidence level and assumes a 1 to 10 days holding period whilst using the historical simulation taking the data of the last three years. Daily the VaR figures are circulated to the senior management and regular summaries are reported in ALCO meetings.

The VaR reports are complemented by various other position and sensitivity limit structures, including stress, sensitivity, gap and scenario analysis. The capital charge for market risk has been calculated by using Standardized Approach.

### 42.4.1 Foreign exchange risk

The foreign exchange risk is defined as the current or prospective risk to earnings and capital arising from adverse movements in currency exchange rates. It refers to the impact of adverse movement in currency exchange rates on the value of open foreign currency position. The objectives of the foreign exchange risk management is to minimise the adverse impact of foreign exchange rate movements on the assets and liabilities mismatch (tenor and position) and maximise their earnings.

Whenever a commercial bank deals in foreign currency, it is exposed to risk of exchange rate. The Bank's assets and liabilities in foreign currencies give rise to foreign exchange risk which has to be managed by the Bank; this risk is mitigated by using different hedging techniques. Hedging is a way used by a bank to eliminate or minimize its risk exposures. Hedging can be done using different ways like gap analysis, hedging (forwards), assigning limits in terms of amount, tenor, currency, product, countries, counterparties etc. The Bank limits its currency exposure to the extent of statutory net open position prescribed by the SBP except in the cases where exemption is provided by the SBP. Foreign exchange open and mismatch positions are controlled through close monitoring and are marked to market on a daily basis.

The analysis below represents the concentration of the Bank's foreign currency risk for on and off balance sheet financial instruments:

	2016							
	Assets	Liabilities	Off-balance sheet items	Net foreign currency				
		Rupees i	n '000 ———	exposure				
Pakistan Rupees	620,742,039	587,790,208	(2,241,916)	30,709,915				
United States Dollars	34,542,444	33,920,823	(888,393)	(266,772)				
Great Britain Pounds	1,184,329	3,105,654	1,925,345	4,020				
Japanese Yen	59,279	34	(54,613)	4,632				
Euro	1,117,797	2,447,543	1,328,648	(1,098)				
Singapore Dollars	9,964	3	(7,242)	2,719				
Australian Dollars	35,959	28,227	(9,074)	(1,342)				
Canadian Dollars	18,415	921	(17,072)	422				
United Arab Emirates Dirham	36,207	29	(28,477)	7,701				
Swiss Francs	7,151	-	(7,206)	(55)				
Saudi Riyal	1,738	-	-	1,738				
Swedish Korona	3,285	-	-	3,285				
Malaysian Ringgit	1,856	-	-	1,856				
Hongkong Dollar	1,086	37	-	1,049				
Thailand Bhat	275	-	-	275				
Norwegian Krone	881	-	-	881				
Chinese Offshore Spot	1,499	-	-	1,499				
Chinese Yuan	2,893	-		2,893				
Total foreign currency exposure	37,025,058	39,503,271	2,241,916	(236,297)				
Total currency exposure	657,767,097	627,293,479	-	30,473,618				

For the year ended December 31, 2016

	2015							
	Assets	Liabilities	Off-balance	Net foreign				
			sheet items	currency				
		Rupees	in 1000	exposure				
		——— nupees	III 000 ———					
Pakistan Rupees	503,596,202	473,292,914	6,171,105	36,474,393				
United States Dollars	26,347,200	27,436,819	(9,142,098)	(10,231,717)				
Great Britain Pounds	818,339	2,774,469	1,967,074	10,944				
Japanese Yen	44,658	33	(43,515)	1,110				
Euro	888,409	1,996,315	1,116,186	8,280				
Singapore Dollars	12,747	3	(11,123)	1,621				
Australian Dollars	20,074	1,253	(17,628)	1,193				
Canadian Dollars	22,358	952	(18,850)	2,556				
United Arab Emirates Dirham	39,408	29	-	39,379				
Swiss Francs	22,376	-	(21,151)	1,225				
Saudi Riyal	4,504	-	-	4,504				
Swedish Korona	5,447	-	-	5,447				
Malaysian Ringgit	8,017	-	-	8,017				
Hongkong Dollar	809	37	-	772				
Chinese Yuan	19,386	-	-	19,386				
Total foreign currency exposure	28,253,732	32,209,910	(6,171,105)	(10,127,283)				
Total currency exposure	531,849,934	505,502,824	-	26,347,110				

### 42.4.2 Equity position risk

Equity position risk is defined as the risk to earnings or capital arising from adverse changes in the value of equity portfolios of the Bank. The limits assigned to various individual scripts and total portfolio investments are fixed as per the guidelines issued by the SBP. The Bank invests in only Shariah compliant equities as advised by the Shariah advisor.

### 42.4.3 Yield / profit rate risk

Yield risk occurs when there is a mismatch between positions, which are subject to profit rate alterations within a particular time period. The Bank's financing, placement and investment activities give rise to profit rate risk. The effect of changes in profit rate is on the Bank's income, and resultant impact is on the Bank's net worth.

Profit rate risk is primarily managed by monitoring the rate sensitive gaps and by having the pre-approved limits for repricing buckets. ALCO is the supervising body for adherence with these, complemented by the monitoring of sensitivity of the Bank's financial assets and liabilities to various scenarios.

The Bank estimates changes in the market value of equity due to changes in the yield rates on on-balance sheet positions and their impact on capital adequacy ratio by conducting stress tests. It also assesses risk on earnings of the Bank by various shocks.

For the year ended December 31, 2016

	42.4.4	Mismatch of yield rate sensitive assets and liabilities
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	Effective	Total				Exp	osed to yield risk					Non-yield
	yield rate	iota	Upto 1	Over 1 to 3	Over 3 to 6	Over 6 months to 1	Over 1 to 2	Over 2 to 3	Over 3 to 5	Over 5 to 10	Above	bearing financial
	%		month	months	months	year	years	years	years	years	10 years	instruments
On-balance sheet financial instruments							Rupees in '000 -					
Assets												
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets	0.25 6.11 5.43 7.13	56,036,849 12,021,351 129,115,165 128,191,127 311,530,270 8,648,418 645,543,180	206,975 12,674,955 8,048,802 41,647,280	9,000,000 41,977,548 3,490,476 86,018,385	964,595 45,527,484 68,426,222 - 114,918,301	73,498,067 1,046,419 11,310,779 - 85,855,265	1,045,110 2,452,143 - 3,497,253	57,559,439 10,033,692 - 67,593,131	677,069 8,276,450 - 8,953,519	3,176,899 5,566,774 - 8,743,673	9,620,933 - 9,620,933	56,036,849 2,814,376 - 7,619,429 68,177,612 8,648,418 143,296,684
Liabilities												
Bills payable Due to financial institutions Deposits and other accounts Sub-ordinated Sukuk Other liabilities	4.09 2.44 6.76	9,130,998 32,005,501 564,023,853 7,000,000 7,491,481 619,651,833	15,990,356 367,439,274 - - 383,429,630	5,230,649 - 7,000,000 - 12,230,649	10,784,496 - - - 10,784,496	- - - - -		- - - - - - -	- - - - - - -	- - - - -	- - - - -	9,130,998 - 196,584,579 - 7,491,481 213,207,058
On-balance sheet gap		25,891,347	(320,851,618)	128,255,760	104,133,805	85,855,265	3,497,253	67,593,131	8,953,519	8,743,673	9,620,933	(69,910,374)
Non financial assets  Investment in subsidiary and associates Operating fixed assets Other assets Other assets Non financial liabilities Other liabilities Deferred tax liabilities		1,965,170 8,924,328 1,334,419 12,223,917 6,278,737 1,362,909 7,641,646 30,473,618										
Off-balance sheet financial instruments												
Forward Lending Forward borrowings Off-balance sheet gap		-	- -	- - -	- -	- - -	-	- - -	- - -	- -	- - -	
Total yield risk rate sensitivity gap			(320,851,618)	128,255,760	104,133,805	85,855,265	3,497,253	67,593,131	8,953,519	8,743,673	9,620,933	(69,910,374)
Cumulative yield risk rate sensitivity gap		-	(320,851,618)	(192,595,858)	(88,462,053)	(2,606,788)	890,465	68,483,596	77,437,115	86,180,788	95,801,721	25,891,347
		-	, , , ,									
	Effective yield rate %	Total	Upto 1	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1	2015 osed to yield risk Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	Non-yield bearing financial instruments
	yield rate	Total				Over 6 months to 1 year	osed to yield risk Over 1				Above 10 years	bearing
On-balance sheet financial instruments	yield rate	Total	Upto 1	to 3	to 6	Over 6 months to 1 year	Over 1 to 2 years	to 3	to 5	to 10		bearing financial
On-balance sheet financial instruments Assets Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets	yield rate	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597	Upto 1 month 3,107,433 1,900,144 3,180,611 21,296,992	to 3 months  78.334.591 16,525.090 33,336,411	20,844,741 41,338,711 45,994,330	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446	osed to yield risk  Over 1 to 2 years  Rupees in '000	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments  43,685,636 4,067,627 6,547,281 50,954,644 12,555,597
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,23 12,555,597 520,467,482	Upto 1 month 3,107,433 1,900,144 3,189,611	to 3 months	to 6 months - 20,844,741 41,338,711	Over 6 months to 1 year 4,000,000 69,394,946	osed to yield risk Over 1 to 2 years Rupees in '000 -	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments  43,685,636 4,067,627 6,547,281 50,954,644 12,555,597 117,810,785
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 6,560,324 13,009,551 471,820,959	Upto 1 month 3,107,433 1,900,144 3,180,611 21,296,992	to 3 months  78.334.591 16,525.090 33,336,411	20,844,741 41,338,711 45,994,330	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446	osed to yield risk  Over 1 to 2 years  Rupees in '000	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments  43,685,636 4,067,627 6,547,281 50,934,644 12,555,597 117,810,785 6,560,324 6,797 148,700,513
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts Other liabilities	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,23 12,555,597 520,467,482 6,560,324 13,609,525 13,724,488 497,264,422	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937	to 3 months  - 78.334.591	20,844,741 41,338,711 45,994,330 108,177,782 3,824,123	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446 129,381,392	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments 43,685,636 4,087,627 6,547,281 12,555,597 117,810,785 6,560,324 6,797 148,700,513 (2,73,488 160,541,122
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 6,560,324 13,609,551 471,820,959 5,273,488 497,264,922 23,203,160	Upto 1 month  3,107,433 1,900,144 3,180,611 21,226,932 29,485,180	78,334,591 16,525,090 33,336,411 128,196,092	20,844,741 41,338,711 45,994,330 108,177,782	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446	osed to yield risk  Over 1 to 2 years  Rupees in '000	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments 43,685,636 4,067,627 6,547,281 50,954,644 12,555,597 117,810,785 6,560,324 6,797 148,700,513 5,273,488
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Billis payable Due to financial institutions Deposits and other accounts Other liabilities  On-balance sheet gap  Non financial assets - Investment in subsidiary and associates - Operating fixed assets	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 6,560,324 13,609,525 1,471,820,959 5,273,488 497,284,322 23,203,160 1,902,007 8,056,743 1,423,702 11,382,452 7,845,381 393,121	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937	to 3 months  - 78.334.591	20,844,741 41,338,711 45,994,330 108,177,782 3,824,123	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446 129,381,392	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments 43,685,636 4,087,627 6,547,281 12,555,597 117,810,785 6,560,324 6,797 148,700,513 (2,73,488 160,541,122
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts Other liabilities  On-balance sheet gap  Non financial assets - Investment in subsidiary and associates - Operating fixed assets - Other assets Non financial liabilities  Non financial liabilities - Other liabilities	yield rate %	43,685,636 11,175,080 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 43,609,551 471,820,959 5,273,488 497,284,322 23,203,160	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937	to 3 months  - 78.334.591	20,844,741 41,338,711 45,994,330 108,177,782 3,824,123	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446 129,381,392	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments 43,685,636 4,087,627 6,547,281 12,555,597 117,810,785 6,560,324 6,797 148,700,513 (2,73,488 160,541,122
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investiments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts Other liabilities  On-balance sheet gap  Non financial assets - Investment in subsidiary and associates - Operating fixed assets - Other assets  Non financial liabilities - Other liabilities - Other labilities - Total net assets  Off-balance sheet financial instruments Forward Lending	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 43,609,551 471,820,959 5,273,488 497,264,322 23,203,160 1,902,007 8,066,743 1,423,702 11,382,452 7,845,381 393,121 8,239,502	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937	to 3 months  - 78.334.591	20,844,741 41,338,711 45,994,330 108,177,782 3,824,123	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446 129,381,392	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments 43,695,636 4,067,627 6,574,261 12,555,597 117,810,785 6,590,324 4,700,513 5,273,488 160,541,122
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts Other liabilities  On-balance sheet gap  Non financial assets - Investment in subsidiary and associates - Operating fixed assets - Other liabilities  Non financial liabilities - Other liabilities  Total net assets  Off-balance sheet financial instruments	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 43,609,551 471,820,959 5,273,488 497,264,322 23,203,160 1,902,007 8,066,743 1,423,702 11,382,452 7,845,381 393,121 8,239,502	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937	to 3 months  - 78.334.591	20,844,741 41,338,711 45,994,330 108,177,782 3,824,123	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446 129,381,392	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments 43,695,636 4,067,627 6,574,261 12,555,597 117,810,785 6,590,324 4,700,513 5,273,488 160,541,122
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Innestments Islamic financing and related assets Other assets  Liabilities Bills payable Due to financial institutions Deposits and other accounts Other liabilities  On-balance sheet gap  Non financial assets - Investment in subsidiary and associates - Operating fixed assets - Other liabilities  Other liabilities - Other liabilities  Total net assets  Off-balance sheet financial instruments Forward Lending Forward borrowings	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 413,609,551 471,820,959 5,273,488 497,264,322 23,203,160  1,902,007 8,056,743 1,423,702 11,382,452  7,845,381 393,121 8,238,502 26,347,110	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937 (302,451,757)	to 3 months  - 78,334,591 16,525,090 33,336,411 - 128,196,092  - 962,140 - 962,140 127,233,952	to 6 months  20,844,741 41,338,711 45,994,330 108,177,782  3,824,123 104,353,659	Over 6 months to 1 year 4,000,000 69,394,946 55,986,446 129,381,392 129,381,392	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928 - 2,109,928	to 3 years	to 5 years	to 10 years	10 years	bearing financial instruments  43,685,636 4,067,627 6,547,281 50,954,644 12,556,597 117,810,785 6,560,324 6,797 148,700,513 5,273,488 160,541,122 (42,730,337)
Assets  Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets  Liabilities Billis payable Due to financial institutions Deposits and other accounts Other liabilities  On-balance sheet gap  Non financial assets - Investment in subsidiary and associates - Operating fixed assets - Other liabilities - Other liabilities - Other liabilities - Other liabilities - Total net assets  Total net assets  Off-balance sheet financial instruments Forward Lending Forward borrowings Off-balance sheet gap	yield rate %	43,685,636 11,175,060 101,079,476 144,402,890 207,568,823 12,555,597 520,467,482 413,609,551 471,820,959 5,273,488 497,264,322 23,203,160  1,902,007 8,056,743 1,423,702 11,382,452  7,845,381 393,121 8,238,502 26,347,110	Upto 1 month  3,107,433 1,900,144 3,180,611 21,296,992 29,485,180  8,816,491 323,120,446 331,936,937 (302,451,757)	to 3 months  78,334,591 16,525,090 33,336,411 128,196,092   962,140 127,233,952	to 6 months	Over 6 months to 1 year 4,000,000 69,394,946 55,996,446	osed to yield risk Over 1 to 2 years Rupees in '000 -  2,109,928 - 2,109,928 - 2,109,928	to 3 years  1,045,838  1,045,838  1,045,838	to 5 years	to 10 years	10 years	bearing financial instruments  43,685,636 4,067,627 6,547,281 50,954,644 12,555,597 117,810,785 6,560,324 6,797 148,700,513 5,273,488 160,541,122 (42,730,337)

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market profit rates on both its fair value and cash flow risks.

For the year ended December 31, 2016

Profit margins may increase as a result of such changes but may reduce to losses in the event that unexpected movement arise.

### 42.5 Liquidity risk

Liquidity risk is the potential for loss to the Bank arising from either its inability to meet its obligations or to fund increases in assets as they fall due without incurring an unacceptable cost.

The Bank's Board of Directors sets the Bank's policy for managing liquidity risk and entrusts accountability for supervision of the implementation of this strategy to senior management. Senior management exercises its responsibilities for managing market & liquidity risk through various committees including the Asset & Liability Management Committee (ALCO). Treasury department manages the Bank's liquidity position on a daily basis. The Bank's main approach of managing the liquidity risk is to make certain that it will always have adequate liquidity to meet its liabilities when they are due in normal and stressed scenarios without incurring any untoward expenditure or risking reputational harm. ALCO monitors the maintenance of liquidity ratios, depositor's concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual deposits. Regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions.

#### 42.5.1 Maturities of assets and liabilities

#### 42.5.1.1 Maturities of assets and liabilities based on expected maturities

					20	116				
			Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5	
	Total	Upto 1	to 3	to 6	Months to	to 2	to 3	to 5	to 10	Above 10
		Month	Months	Months	1 Year	Years	Years	Years	Years	Years
					Rupees	in '000 ———				
Assets										
Cash and balances with treasury banks	56,036,849	56,036,849	-	-	-	-	-	-	-	-
Balances with other banks	12,021,351	3,021,351	9,000,000	-	-	-		-	-	
Due from financial institutions	129,115,165	12,674,955	41,977,548	964,595	73,498,067	-		-	-	-
Investments	130,156,297	7,784,589	411,948	1,094,827	2,321,897	45,230,644	63,511,215	4,551,978	5,182,807	66,392
Islamic financing and related assets	311,530,270	27,031,972	93,058,189	41,589,182	11,682,754	35,089,353	25,498,221	34,400,971	18,462,299	24,717,329
Operating fixed assets	8,924,328	- 1	-	-	1,304,791	990,383	990,382	1,474,297	1,964,641	2,199,834
Deferred tax assets						-	- 1	-	- 1	- 1
Other assets	9,982,837	1,450,355	3,055,756	4,583,634	893,092	-		-		
Liabilities	657,767,097	108,000,071	147,503,441	48,232,238	89,700,601	81,310,380	89,999,818	40,427,246	25,609,747	26,983,555
LIADIITIES										
Bills payable	9,130,998	9,130,998	-	-	-	-	-	-	-	-
Due to financial institutions	32,005,501	15,990,356	5,230,648	10,615,991	-	-	-	168,506	-	-
Deposits and other accounts										l
- Current accounts	196,584,579	16,495,383	13,242,090	12,317,664	17,419,807	24,635,328	18,903,352	29,976,392	55,082,999	8,511,564
- Savings deposits	224,596,970	17,924,457	14,389,317	13,384,804	18,928,971	26,769,607	20,541,042	32,573,394	59,858,661	20,226,717
<ul> <li>Fixed deposits</li> </ul>	142,842,304	33,728,127	24,270,606	18,389,037	28,102,014	6,843,151	7,707,497	11,385,346	12,416,526	-
	564,023,853	68,147,967	51,902,013	44,091,505	64,450,792	58,248,086	47,151,891	73,935,132	127,358,186	28,738,281
Sub-ordinated Sukuk	7,000,000	- 1	- 1	- 1					7,000,000	- 1
Deferred tax liabilities	1,362,909	4 000 000		0.570.050	340,727	340,727	340,727	340,728	-	-
Other liabilities	13,770,218 627,293,479	1,639,220 94.908.541	2,380,639 59.513.300	3,570,959 58,278,455	686,600 65.478.119	1,373,200 59,962,013	1,373,200 48.865.818	2,746,400 77,190,766	134.358.186	28,738,281
Net assets	30.473.618	13.091.530	87.990.141	(10,046,217)	24.222.482	21,348,367	41,134,000	(36,763,520)	(108,748,439)	(1,754,726)
Not dosets	00,470,010	10,001,000	07,000,141	(10,040,217)	24,222,402	21,040,007	41,104,000	(50,705,520)	(100,740,400)	(1,754,720)
Share capital	10,027,379									
Reserves	9,699,685									
Unappropriated profit	8,422,009									
Surplus on revaluation of investments	2.324.545									
,	30,473,618									

For the year ended December 31, 2016

					20	115				
	Tatal	Hada d	Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5	Al 40
	Total	Upto 1	to 3	to 6	Months to	to 2	to 3	to 5	to 10	Above 10
		Month	Months	Months	1 Year	Years	Years	Years	Years	Years
					Rupees	in '000				
Assets										
Cash and balances with treasury banks	43.685.636	43.685.636								
Balances with other banks	11.175.060	7.175.060	1		4.000.000	_			1 - 1	
Due from financial institutions	101.079.476	1,900,145	78.334.591		20.844.740			-		
Investments	146,304,897	8,049,536	9,899,272	222,339	69,945,844	4,689,978	44,504,547	4,927,424	3,995,953	70,004
Islamic financing and related assets	207,568,823	61,770,502	20,830,265	32,596,725	10,401,980	10,577,434	13,913,886	39,010,970	11,230,422	7,236,639
Operating fixed assets	8,056,743	-		-	1,418,628	993,068	993,068	1,433,294	1,777,211	1,441,474
Deferred tax assets	-	-	-	- 1	-	-	-	- 1	-	-
Other assets	13,979,299	4,263,759	3,544,245	5,316,368	854,927	-	-	-	-	-
	531,849,934	126,844,638	112,608,373	38,135,432	107,466,119	16,260,480	59,411,501	45,371,688	17,003,586	8,748,117
Liabilities										
Bills payable	6,560,324	6,560,324	_	-	-	-	-	-	-	-
Due to financial institutions	13,609,551	8,823,288	962,140	3,819,575	-	-	-	4,548	-	-
Deposits and other accounts				1 1				1 1	1 1	
- Current accounts	148,870,349	13,844,941	11,165,275	10,272,053	14,589,293	20,692,976	15,780,255	25,159,086	37,366,470	-
- Savings deposits	191,180,963	13,956,212	11,088,471	10,400,246	14,759,172	20,857,846	15,868,022	25,235,891	46,514,335	32,500,768
- Fixed deposits	131,769,647	24,926,933	19,425,064	21,432,742	28,696,029	6,037,567	6,903,621	12,203,615	12,144,076	-
	471,820,959	52,728,086	41,678,810	42,105,041	58,044,494	47,588,389	38,551,898	62,598,592	96,024,881	32,500,768
Deferred tax liabilities	393,121		1	I I	98,280	98,280	98,280	98,281	-	-
Other liabilities	13,118,869	4,070,774	2,208,493	3,312,740	391,874	783,747	783,747	1,567,494		
Makasasta	505,502,824	72,182,472	44,849,443	49,237,356	58,534,648	48,470,416	39,433,925	64,268,915	96,024,881	32,500,768
Net assets	26,347,110	54,662,166	67,758,930	(11,101,924)	48,931,471	(32,209,936)	19,977,576	(18,897,227)	(79,021,295)	(23,752,651)
Share capital	10.027.379									
Reserves	8,587,363									
Unappropriated profit	6,942,042									
Surplus on revaluation of investments	790,326									
	26,347,110									

Regarding behaviour of non-maturity deposits (non-contractual deposits), the Bank has carried out a behavioural study using the Value at Risk (VaR) methodology based on 5 years data. On the basis of its findings, 30.2% of current accounts and 28.8% of saving accounts are bucketed into "Upto 1-Year maturity" whereas, 69.8% of current accounts and 71.2% of savings accounts are bucketed into maturities of above 1-Year.

42.5.1.2 Maturities of assets and liabilities based on contractual maturities

					20	16				
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
					Rupees	in '000				
Assets										
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Deferred tax assets Other assets	56,036,849 12,021,351 129,115,165 130,156,297 311,530,270 8,924,328 - 9,982,837 657,767,097	56,036,849 3,021,351 12,674,955 7,784,589 27,031,972 - - 1,450,355 108,000,071	9,000,000 41,977,548 411,948 93,058,189 - - 3,055,756 147,503,441	964,595 1,094,827 41,589,182 - - 4,583,634 48,232,238	73,498,067 2,321,897 11,682,754 1,304,791 - 893,092 89,700,601	45,230,644 35,089,353 990,383 - - 81,310,380	63,511,215 25,498,221 990,382 - 89,999,818	4,551,978 34,400,971 1,474,297 - - 40,427,246	5,182,807 18,462,299 1,964,641 - 25,609,747	66,392 24,717,329 2,199,834 - 26,983,555
Liabilities										
Bills payable Due to financial institutions Deposits and other accounts - Current accounts - Savings deposits	9,130,998 32,005,501 196,584,579 224,596,970	9,130,998 15,990,356 196,584,579 224,596,970	5,230,648	10,615,991	-	-	-	168,506	-	-
- Fixed deposits	142,842,304 564,023,853	33,728,127 454,909,676	24,270,606 24,270,606	18,389,037 18,389,037	28,102,014 28,102,014	6,843,151 6,843,151	7,707,497 7,707,497	11,385,346 11,385,346	12,416,526 12,416,526	-
Sub-ordinated Sukuk Deferred tax liabilities Other liabilities	7,000,000 1,362,909 13,770,218	1,639,220	2,380,639	3,570,959	340,727 686,600	340,727 1,373,200	340,727 1,373,200	340,728 2,746,400	7,000,000	
Net assets	627,293,479 30,473,618	481,670,250 (373,670,179)	31,881,893 115,621,548	32,575,987 15,656,251	29,129,341 60,571,260	8,557,078 72,753,302	9,421,424 80,578,394	14,640,980 25,786,266	19,416,526 6,193,221	26,983,555
Share capital Reserves Unappropriated profit Surplus on revaluation of investments	10,027,379 9,699,685 8,422,009 2,324,545 30,473,618									

For the year ended December 31, 2016

					20	115				
			Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5	
	Total	Upto 1	to 3	to 6	Months to	to 2	to 3	to 5	to 10	Above 10
		Month	Months	Months	1 Year	Years	Years	Years	Years	Years
					Rupees	in '000				
Assets										
Cash and balances with treasury banks	43,685,636	43,685,636	-	_		_	-	-	-	
Balances with other banks	11,175,060	7,175,060			4.000.000					
Due from financial institutions	101.079.476	1,900,145	78,334,591		20.844.740	_	_	-		
Investments	146,304,897	7.537.475	9.898.607	221,277	69,943,686	5.004.310	44.694.029	4.928.228	3.995.953	81,332
Islamic financing and related assets	207.568.823	61,770,502	20.830,265	32.596.725	10.401.980	10,577,434	13,913,886	39.010.970	11,230,422	7.236.639
Operating fixed assets	8.056.743	- 1		-	1.418.628	993,068	993.068	1,433,294	1,777,211	1,441,474
Deferred tax assets	-	_			- 1	-	-	- 1	- 1	
Other assets	13,979,299	4,263,759	3,544,245	5,316,368	854,927	- 1	-	-		
	531,849,934	126,332,577	112,607,708	38,134,370	107,463,961	16,574,812	59,600,983	45,372,492	17,003,586	8,759,445
Liabilities										
Bills payable	6,560,324	6,560,324	-	-		-	-	-	-	-
Due to financial institutions	13,609,551	8,823,288	962,140	3,819,575		- 1	-	4,548	-	
Deposits and other accounts										
- Current accounts	148,870,349	148,870,349	- 1	- 1	- 1	- 1	- 1	-	-	- 1
- Savings deposits	191,180,963	191,180,963	-	-	- 1	-	-	-	-	-
- Fixed deposits	131,769,647	24,926,933	19,425,064	21,432,742	28,696,029	6,037,567	6,903,621	12,203,615	12,144,076	-
	471,820,959	364,978,245	19,425,064	21,432,742	28,696,029	6,037,567	6,903,621	12,203,615	12,144,076	-
Deferred tax liabilities	393,121	-	-	-	98,280	98,280	98,280	98,281	-	-
Other liabilities	13,118,869	4,070,774	2,208,493	3,312,740	391,874	783,747	783,747	1,567,494	-	-
	505,502,824	384,432,631	22,595,697	28,565,057	29,186,183	6,919,594	7,785,648	13,873,938	12,144,076	-
Net assets	26,347,110	(258,100,054)	90,012,011	9,569,313	78,277,778	9,655,218	51,815,335	31,498,554	4,859,510	8,759,445
Share capital	10,027,379									
Reserves	8,587,363									
Unappropriated profit	6,942,042									
Surplus on revaluation of investments	790,326									
	26,347,110									

Current and Savings deposits have been classified under maturity upto one month as these do not have any contractual maturity.

### Operational risk

The Bank uses Basic Indicator Approach (BIA) for assessing the capital charge for operational risk. Under BIA the capital charge is calculated by multiplying average positive annual gross income of the Bank over past three years with 15% as per guidelines issued by SBP under Basel II.

To reduce losses arising from operational risk, the Bank has strengthened its risk management framework by developing polices, strategies, guidelines and manuals. It also includes set up of functions like operational risk management, prevention of fraud and forgery and information security function, defining responsibilities of individuals, implementing 4 eye principle, enhancing security measures, improving efficiency and effectiveness of operations, outsourcing and improving quality of human resources through trainings and development.

### 43 TRUST ACTIVITIES

The Bank commonly act as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions including on behalf of certain related parties. These are not assets of the Bank and, therefore, are not included in the Statement of Financial Position. The following is the list of assets held under trust:

Category	Туре	Numbe acc	r of IPS ount		Face Value ipees in '000
		2016	2015	2016	2015
Insurance Companies	Government Ijarah Sukuks	5	4	2,063,000	318,000
Asset Management Companies	Government Ijarah Sukuks	11	11	-	-
Employee Funds / NGO's	Government Ijarah Sukuks	13	11	63,000	-
Individuals	Government Ijarah Sukuks	19	16	7,700	2,300
Others	Government Ijarah Sukuks	4	3	40,500	40,000
Related parties					
Associates	Government Ijarah Sukuks	-	-	-	-
Other related parties	Government Ijarah Sukuks	1	1	75,000	30,000
		53	46	2,249,200	390,300

For the year ended December 31, 2016

### 44. PROFIT / (LOSS) DISTRIBUTION TO DEPOSITORS' POOLS AND SPECIFIC POOLS

The Bank managed following general and specific pools during the year:

			20	16			
General remunerative (Saving and Fixed) Depositors' Pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed to remunerative deposits (Savings and Fixed)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits
				Rupees in '000			Rupees in '000
PKR Pool USD Pool GBP Pool EUR Pool	Monthly Monthly Monthly Monthly	6.78% 2.19% 1.44% 0.43%	45% to 50% 60% to 75% 60% to 90% 60% to 90%	9,912,320 266,573 18,232 3,222	3.87% 0.59% 0.19% 0.05%	10% - - -	976,328 - - -

			20	15			
General remunerative (Saving and Fixed) Depositors' Pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed to remunerative deposits (Savings and Fixed)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits
				Rupees in '000			Rupees in '000
PKR Pool	Monthly	8.36%	45%	10,317,995	5.22%	17%	1,714,865
USD Pool	Monthly	2.31%	60%	207,985	0.92%	-	-
GBP Pool	Monthly	1.98%	60%	15,165	0.79%	-	-
EUR Pool	Monthly	1.39%	60%	6,066	0.55%	-	-

			2016				
			2010	)			
Specific pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits
Islamic Export Refinance (IERS) Musharaka Pool	Monthly	5.31%	*	*	2.63%	N/A	N/A
Inter Bank Musharaka / Mudaraba borrowing Pool	As required	9.01% - 5.55%	*	*	6.75% - 3.85%	N/A	N/A
Special Sharikah Certificate Pool Mudaraba borrowing Pool	As required	6.15% - 5.45%	*	*	6.50% - 4.00%	N/A	N/A

<sup>\*</sup> The profit sharing ratio and the investment ratio varies on case to case basis.

For the year ended December 31, 2016

			2015	5			
Specific pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits
Islamic Export Refinance (IERS) Musharaka Pool	Monthly	6.91%	*	*	4.26%	N/A	N/A
Inter Bank Musharaka / Mudaraba borrowing Pool	As required	9.70% - 6.15%	*	*	10.25% - 5.25%	N/A	N/A
Special Sharikah Certificate Pool Mudaraba borrowing Pool	As required	9.73% - 6.15%	*	*	9.5% - 5%	N/A	N/A

<sup>\*</sup> The profit sharing ratio and the investment ratio varies on case to case basis.

Following weightages have been assigned to different major products under the General pools duirng the year:

		Total Mudaraba Deposits	Maximum Weightage	Minimum Weightage	Maximum Weightage	Minimum Weightage
PKR Pool	2016	2015	2016	2016	2015	2015
Saving Accounts Meezan Bachat Account Karobari Munafa Account Certificate of Islamic Investment Plus Meezan Aamdan Certificate	23.47% 18.88% 11.86% 14.74% 10.41%	21.83% 17.71% 9.98% 19.31% 11.02%	0.67 0.89 1.34 1.50 1.89	0.62 0.62 0.66 1.12 1.58	0.73 1.11 1.49 1.53 1.86	0.60 0.60 0.70 1.12 1.42
USD Pool Saving Accounts Certificate of Islamic Investment	3.39% 1.58%	3.28% 1.86%	0.45 1.35	0.45 0.77	0.45 1.35	0.45 0.77
GBP Pool Saving Accounts	0.43%	0.41%	0.27	0.27	0.27	0.27
EUR Pool Saving Accounts	0.29%	0.26%	0.27	0.27	0.27	0.27

### Allocation of Income and Expenses to Depositors' Pools

Other Income (including other charges)

Directly related costs attributable to pool

The following are material items of revenues, expenses, gains and losses

Rupees in '000 Profit / return earned on islamic financing and related assets, investments and placements 30,716,493 32,408,168 1,262,613 1,635,969 (650,841) (471,227)

2016

#### NON-ADJUSTING EVENT 45

The Board of Directors in its meeting held on February 15, 2017 has announced final cash dividend of Rs 1.25 per share (12.5%). The financial statements for the year ended December 31, 2016, do not include the effect of this appropriation which will be accounted for in the financial statements for the year ending December 31, 2017.

#### 46 **GENERAL**

Comparative information has been re-classified, re-arranged or additionally incorporated in these financial statements, wherever necessary to facilitate comparison and better presentation. There were no significant reclassification during the current year except for the reclassification as mentioned below:

The SBP vide its BPRD circular No. 5 of 2016 dated February 29, 2016 has advised banks to show Bai Muajjal transactions with the Government of Pakistan under "Investments" category as "Other Federal Government securities". Accordingly, the Bank has reclassified its exposure of Rs 69.395 billion as at December 31, 2015 in Bai Muajjal with Government of Pakistan from "Due from Financial Institutions" to "Investments"

#### 47 DATE OF AUTHORISATION

These financial statements were authorised for issue on February 15, 2017 by the Board of Directors of the Bank.

Riyadh S. A. A. Edrees Chairman

Irfan Siddiqui President & **CEO** 

Faisal A. A. A. Al-Nassar Director

Mansur Khan

2015

Director

# **Statement Showing Written-Off Loans or Any Other Financial Relief of Rupees 500,000 or Above (Annexure 1)**

During the year ended December 31, 2016

Annexure 1

Statement showing written-off loans or any other financial relief of rupees 500,000 and above during the year ended December 31, 2016.

S.	Name and	Name of individuals /	Father's /	Out	standing liabiliti	es as at Januar	y 1, 2016	Principal	Profit	Other	Total
No.	address of the borrower	partners / directors (with CNIC No.)	Husband's Name	Principal	Profit	Others	Total (5+6+7)	written-off	written-off	Financial Relief provided	(9+10+11)
_1_	2	3	4	5	6	7	8	9	10	11	12
							Rupe	es in '000 —			
1	Muhammad Tariq 42101-1650123-1 Flat # B-221, 2nd floor, Serena Tower & Shopping Mall, Sector 15-A/1, North Karachi Township, Karachi		Abdul Rehman	485	498	105	1,088	-	398	105	503
2	Abdul Rehman Usmani 42101-9810148-1 Flat # G-1, Pepal Heavan, Plot No. 42-H, Block 2 PECHS, Karachi		Mohammad Abdul Muqeet Usmani	5,600	5,460	323	11,383	-	5,460	323	5,783
3	Sohail Ahmed 42301-1189541-9 Flat # 104, 1st Floor, Bath Island Pride, Street # 2, Bath Island, Clifton, Karachi		Haji Ismail	8,776	3,746	566	13,088	-	3,666	566	4,232
4	Shaukat Ali Tabani 42201-2729698-3 Plot # 88-B/2, Survey Sheet No. 35/P/1, Block# 2, PECHS, Karachi		Barkat Ali Tabani	16,599	18,207	865	35,671	-	18,171	865	19,036
5	Syed Niaz Haider 42101-0914504-9 Flat No. C-224, 2nd Floor, Ajmer Pride, Plot No-Com-2 Sub-Plot No. Com-2/C-24, Block-12, Sindh Baloch Co-Operative Housing Society, KDA Scheme-36, Gulistan-e- Johar, Karachi		Syed Riaz Haider	401	531	45	977	-	486	45	531

# Statement Showing Written-Off Loans or Any Other Financial Relief of Rupees 500,000 or Above (Annexure 1)

During the year ended December 31, 2016

Annexure 1 Statement showing written-off loans or any other financial relief of rupees 500,000 and above during the year ended December 31, 2016.

S.	Name and	Name of	Father's /	Outs	standing liabilitie	es as at Januar	y 1, 2016	Principal	Profit	Other	Total
No.	borrower	partners / directors (with CNIC No.)	Husband's Name	Principal	Profit	Others	Total (5+6+7)	written-off	written-off	Financial Relief provided	(9+10+11)
1	2	3	4	5	6	7	8	9	10	11	12
							Rupe	ees in '000 —			
6	Nasir Khan 42201-4763197-9 Flat # B-402, 4th Floor, Bisma Garden, Plot # FL-3, Block 13, Gulistan-e- Johar, Karachi		Sahibzada Khan	527	482	60	1,069	-	448	60	508
7	Rafi Sheikh 42101-1045080-7 G# 02, Ground Floor, Garden Residency, Garden East, Karachi		Sheikh Azmat Ali	4,708	6,833	177	11,718	-	6,799	177	6,976
8	Jamshaid Qaisar Sharif 35200-1451525-5 House # 223, Block D-2, Johar Town, Lahore		Khawaja Muhammad Sharif	7,924	8,098	407	16,429	-	7,129	407	7,536
9	Muhammad Riaz Sial 38403-4322310-7 House #380, Block G-III, M-A Johar Town, Lahore		Haji Allah Yar Sial	7,149	7,563	706	15,418	-	7,494	706	8,200
10	Muhammad Ahmad Noor ul Amin Khan Khakwani 36302-6373878-1 House No. 3222/8, Mohallah Fareedabad, Shah Nawaz Street, Outside Boher Gate, Multan		Ghulam Mustafa Khan Khakwani	1,942	2,800	58	4,800	-	2,621	-	2,621
11	Zenith Associates 3.5-Km, Manga Road Raiwind, Lahore	Tahir Ghias 35202-0180543-9	Haji Ghais-ud-Din	136,748	9,621	-	146,369	-	9,621	-	9,621
			_	100 0E0	60 000	2 240	050 040	_	62,293	3,254	65,547
			_	190,859	63,839	3,312	258,010	-	02,233	J,ZJ4	00,047



اب ا کاؤنٹ کھلوانا ہوا بہت آسان صرف شناختی کارڈ سے کھولیں اپنا میزان آسان ا کاؤنٹ











### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed consolidated financial statements comprising the consolidated statement of financial position of **Meezan Bank Limited** (the Bank) and its subsidiary company, Al Meezan Investment Management Limited, as at December 31, 2016 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of the Bank and its subsidiary company. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of the Bank and its subsidiary company as at December 31, 2016 and the results of their operations for the year then ended.

Chartered Accountants

Engagement Partner: Salman Hussain

Dated: February 22, 2017

Karachi

# **Consolidated Statement of Financial Position**

As at December 31, 2016

	Note	2016	2015
ASSETS		Rupee	s in '000
Cash and balances with treasury banks	8	56,037,043	43,685,791
Balances with other banks	9	12,067,855	11,205,707
Due from financial institutions	10	129,115,165	101,079,476
Investments - net	11	134,796,574	150,137,212
Islamic financing and related assets - net	12	311,530,270	207,568,823
Operating fixed assets	13	9,031,686	8,161,435
Deferred tax assets		-	-
Other assets - net	14	10,689,082	14,111,489
		663,267,675	535,949,933
LIABILITIES			
Bills payable	15	9,130,998	6,560,324
Due to financial institutions	16	32,005,501	13,609,551
Deposits and other accounts	17	563,999,852	471,799,473
Sub-ordinated Sukuk	18	7,000,000	-
Deferred tax liabilities	19	1,955,203	730,923
Other liabilities	20	14,403,557	13,569,243
		628,495,111	506,269,514
NET ASSETS		34,772,564	29,680,419
REPRESENTED BY			
Share capital	21	10,027,379	10,027,379
Reserves	22	9,724,001	8,611,679
Unappropriated profit		11,340,678	9,238,479
		31,092,058	27,877,537
NON CONTROLLING INTEREST	23	1,221,989	944,623
		32,314,047	28,822,160
Surplus on revaluation of investments (including amount relating			
to share of profit from associates) - net of tax	24	2,458,517	858,259
		34,772,564	29,680,419
CONTINGENCIES AND COMMITMENTS	25		

The annexed notes 1 to 49 and Annexure 1 form an integral part of these consolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Mansur Khan

# **Consolidated Profit and Loss Account**

For the year ended December 31, 2016

	Note	2016	2015
		Rupees	in '000
Profit / return earned on Islamic financing and related assets,			
investments and placements	26	31,429,642	33,113,547
Profit on deposits and other dues expensed	27	12,871,789	14,895,778
Net spread earned		18,557,853	18,217,769
(Reversal of provision) / provision against non-performing			
Islamic financing and related assets - net	12.10	(120,246)	425,908
(Reversal of provision) / provision against diminution in the			
value of investments	11.6	(64,673)	121,093
Provision against off balance sheet obligations	20.2	-	16,173
Bad debts written off directly		-	-
		(184,919)	563,174
Net spread after provisions		18,742,772	17,654,595
OTHER INCOME			
Fee, commission and brokerage income		3,942,236	2,891,445
Dividend income		345,288	184,320
Income from dealing in foreign currencies		1,207,563	1,471,337
Capital gain on sale of investments - net	28	1,012,424	488,697
Other income	29	357,060	301,034
Total other income		6,864,571	5,336,833
OTHER EXPENSES		25,607,343	22,991,428
Administrative expenses	30	16,115,217	14,049,760
Other (reversal of provisions) / provisions	30	(74,038)	59,152
Other charges	31	3,600	4,067
Workers Welfare Fund	01	211,940	191,116
Total other expenses		16,256,719	14,304,095
iotal during original of		9,350,624	8,687,333
Share of results of associates before taxation	11.7	1,166,467	238,580
Extraordinary / unusual items		-	-
Profit before taxation		10,517,091	8,925,913
Taxation - Current	32	3,283,846	2,559,908
- Prior years	02	268,219	709,046
- Deferred		362,603	589,017
		3,914,668	3,857,971
Profit after taxation		6,602,423	5,067,942
Attributable to:			
Equity shareholders of the Bank		6,181,901	4,857,804
Non-controlling interest	23	420,522	210,138
sandaming intersect	20	6,602,423	5,067,942
		Rup	
Pagio and diluted cornings per share	20	·	
Basic and diluted earnings per share	33	6.17	4.84

The annexed notes 1 to 49 and Annexure 1 form an integral part of these consolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / AMSUS ICLA Mansur Khan

# **Consolidated Statement of Comprehensive Income**

For the year ended December 31, 2016

Rupees in voot           Profit after tax for the year attributable to:           Equity shareholders of the Bank         6,181,901         4,857,804           Non-controlling interest         23         420,522         210,138           Other comprehensive income         66,602,423         5,067,942           Item that may not be reclassified to profit and loss account         4         (41,552)           Remeasurements of defined benefit plan         62,820         (41,552)           Non-controlling interest         1,044         (316)           Tax on remeasurements of defined benefit plan         (21,987)         14,626           Comprehensive income transferred to statement of changes in equity         6,644,300         5,040,700           Comprehensive income transferred to statement classified as 'available for sale'         101,599         2,593           Deferred tax on share of profit of associates         (35,560)         (908)           Surplus on revaluation of investments         2,360,337         345,335           Deferred tax on revaluation of investments         (826,118)         (170,619)           Total comprehensive income         8,244,558         5,217,101		Note	2016	2015
Equity shareholders of the Bank Non-controlling interest  23			Rupees in '000	
Non-controlling interest         23         420,522         210,138           Other comprehensive income         6,602,423         5,067,942           Item that may not be reclassified to profit and loss account         62,820         (41,552)           Remeasurements of defined benefit plan         1,044         (316)           Non-controlling interest         1,044         (316)           Tax on remeasurements of defined benefit plan         (21,987)         14,626           Comprehensive income transferred to statement of changes in equity         6,644,300         5,040,700           Components of comprehensive income not reflected in equity         5,040,700         5,040,700           Share in profits of associates relating to investment classified as 'available for sale'         101,599         2,593           Deferred tax on share of profit of associates         (35,560)         (908)           Surplus on revaluation of investments         2,360,337         345,335           Deferred tax on revaluation of investments         (826,118)         (170,619)	Profit after tax for the year attributable to:			
Other comprehensive income  Item that may not be reclassified to profit and loss account  Remeasurements of defined benefit plan 62,820 1,044 (316) Tax on remeasurements of defined benefit plan (21,987) 14,626 (21,987) 14,626 (27,242)  Comprehensive income transferred to statement of changes in equity 6,644,300 5,040,700  Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale' 101,599 2,593  Deferred tax on share of profit of associates (35,560) (908)  Surplus on revaluation of investments 2,360,337 345,335  Deferred tax on revaluation of investments (826,118) (170,619)				, ,
Other comprehensive income  Item that may not be reclassified to profit and loss account  Remeasurements of defined benefit plan Non-controlling interest Tax on remeasurements of defined benefit plan (21,987) (21,987) (27,242) Comprehensive income transferred to statement of changes in equity (27,242) Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  Surplus on revaluation of investments  (826,118) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (41,552) (516) (916) 14,626  41,877 (27,242)  5,040,700  5,040,700	Non-controlling interest	23		
Remeasurements of defined benefit plan Non-controlling interest Tax on remeasurements of defined benefit plan  Comprehensive income transferred to statement of changes in equity  Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  Surplus on revaluation of investments  (826,118)  (41,552) (316) (31	Other comprehensive income		0,002,420	0,007,042
Non-controlling interest Tax on remeasurements of defined benefit plan  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (27,242)  (27,242)  Comprehensive income transferred to statement of changes in equity  Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  (35,560)  (908)  Surplus on revaluation of investments  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)	Item that may not be reclassified to profit and loss account			
Non-controlling interest Tax on remeasurements of defined benefit plan  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (21,987)  (27,242)  (27,242)  Comprehensive income transferred to statement of changes in equity  Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  (35,560)  (908)  Surplus on revaluation of investments  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)	Remeasurements of defined benefit plan		62,820	(41,552)
Comprehensive income transferred to statement of changes in equity  Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  Surplus on revaluation of investments  Components of comprehensive income not reflected in equity  101,599  2,593  (35,560)  (908)  Surplus on revaluation of investments  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)	·		1,044	` ' /
Comprehensive income transferred to statement of changes in equity  Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  Surplus on revaluation of investments  Deferred tax on revaluation of investments  (826,118)  (170,619)	Tax on remeasurements of defined benefit plan		(21,987)	14,626
Components of comprehensive income not reflected in equity  Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  (35,560)  Surplus on revaluation of investments  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)			41,877	(27,242)
Share in profits of associates relating to investment classified as 'available for sale'  Deferred tax on share of profit of associates  (35,560)  Surplus on revaluation of investments  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)	Comprehensive income transferred to statement of changes in equity		6,644,300	5,040,700
as 'available for sale'  Deferred tax on share of profit of associates  (35,560)  Surplus on revaluation of investments  2,360,337  Deferred tax on revaluation of investments  (826,118)  (170,619)	Components of comprehensive income not reflected in equity			
Deferred tax on share of profit of associates  Surplus on revaluation of investments  2,360,337  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)	Share in profits of associates relating to investment classified			
Surplus on revaluation of investments  2,360,337  345,335  Deferred tax on revaluation of investments  (826,118)  (170,619)	as 'available for sale'		101,599	2,593
Deferred tax on revaluation of investments (826,118) (170,619)	Deferred tax on share of profit of associates		(35,560)	(908)
	Surplus on revaluation of investments		2,360,337	345,335
Total comprehensive income         8,244,558         5,217,101	Deferred tax on revaluation of investments		(826,118)	(170,619)
	Total comprehensive income		8,244,558	5,217,101

The annexed notes 1 to 49 and Annexure 1 form an integral part of these consolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Mansus Illiae Mansur Khan

# **Consolidated Cash Flow Statement**

For the year ended December 31, 2016

	Note	2016	2015
CARL ELONG EDONA ODEDATINO ACTIVITICO		Rupees in '000	
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation		10,517,091	0 005 010
Less: Dividend income		(345,288)	8,925,913 (184,320)
Loss. Dividend income		10,171,803	8,741,593
Adjustments for non-cash charges and other items:			2,1 1,222
Depreciation		1,424,562	1,028,822
Amortisation		178,529	151,701
(Reversal of provision) / provision against non-performing Islamic financing		(	
and related assets		(120,246)	425,908
(Reversal of provision) / provision against diminution in the value of investments Provision against off balance sheet obligations		(64,673)	121,093 16,173
Charge for defined benefit plan		274,330	404,439
Gain on sale of operating fixed assets		(53,681)	(50,607)
Share of results of associates		(1,166,467)	(238,580)
		472,354	1,858,949
		10,644,157	10,600,542
(Increase) / decrease in operating assets			
Due from financial institutions		(28,035,689)	(10,313,179)
Islamic financing and related assets		(103,841,201)	(32,282,789)
Other assets		3,210,925	840,849
		(128,665,965)	(41,755,119)
Increase / (decrease) in operating liabilities		0.570.074	000 500
Bills payable  Due to financial institutions		2,570,674	926,569 (3,065,979)
Deposits and other accounts		18,395,950 92,200,379	91,375,186
Other liabilities		93,109	(2,449,914)
Other nabilities		113,260,112	86,785,862
		(4,761,696)	55,631,285
Contribution to defined benefit plan		(283,163)	(129,281)
Income tax paid		(2,761,382)	(2,206,122)
Net cash (used in) / generated from operating activities		(7,806,241)	53,295,882
CASH FLOWS FROM INVESTING ACTIVITIES			
Net investments in securities		19,033,714	(32,017,639)
Dividends received		556,770	179,856
Investments in operating fixed assets		(2,518,774)	(3,014,505)
Net cash inflow on acquisition		-	4,194,641
Proceeds from sale of fixed assets		99,113	85,969
Net cash generated from / (used in) investing activities		17,170,823	(30,571,678)
CASH FLOWS FROM FINANCING ACTIVITIES			
Issuance of Sub-ordinated Sukuk		7,000,000	-
Dividend paid to Equity shareholders of the Bank		(3,006,982)	(3,008,213)
Dividend paid to non-controlling interest		(144,200)	(105,000)
Net cash generated from / (used in) financing activities		3,848,818	(3,113,213)
Increase in cash and cash equivalents		13,213,400	19,610,991
Cash and cash equivalents at the beginning of the year	34	54,891,498	35,280,507
, 3 3 3 4 4 7 4 4		, , , , , , , , , , , , , , , , , , , ,	,,
Cash and cash equivalents at the end of the year	34	68,104,898	54,891,498

The annexed notes 1 to 49 and Annexure 1 form an integral part of these consolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Mansur Khan

# **Consolidated Statement of Changes in Equity**

For the year ended December 31, 2016

			Capital reserves	Revenue reserves			
	Share capital	Statutory reserve*	Non - Distributable Capital Reserve - Gain on Bargain Purchase	General reserve	Unappropriated profit	Non controlling interest	Total
			Rupe	es in '000			
Balance as at January 1, 2015	10,027,379	4,398,548	2,823,440	91,082	8,420,316	839,801	26,600,566
Total Comprehensive income for the year							
Profit after taxation for the year	-	-	-	-	4,857,804	210,138	5,067,942
Remeasurements of defined benefit plan - net of tax	-	-	-	-	(26,926)	(316)	(27,242)
Transactions with owners recognised directly in equity							
Dividend payout by AMIML	-	-	-	-	-	(105,000)	(105,000)
Final cash dividend for the year 2014	-	-	-	-	(1,253,422)	-	(1,253,422)
Interim cash dividend for the year 2015	-	-	-	-	(1,754,791) (3,008,213)	-	(3,008,213)
Gain on bargain purchase	-	-	294,107	-	-	-	294,107
Transfer to statutory reserve	-	1,004,502	-	-	(1,004,502)	-	-
Balance as at December 31, 2015	10,027,379	5,403,050	3,117,547	91,082	9,238,479	944,623	28,822,160
Total Comprehensive income for the year							
Profit after taxation for the year	-	-	-	-	6,181,901	420,522	6,602,423
Remeasurements of defined benefit plan - net of tax	-	-	-	-	40,833	1,044	41,877
Transactions with owners recognised directly in equity							
Dividend payout by AMIML	-	-	-	-	-	(144,200)	(144,200)
Final cash dividend for the year 2015 Interim cash dividend for the year 2016	-		-		(1,253,422) (1,754,791)	-	(1,253,422) (1,754,791)
	-	-	-	-	(3,008,213)	-	(3,008,213)
Transfer to statutory reserve	-	1,112,322	-	-	(1,112,322)	-	-
Balance as at December 31, 2016	10,027,379	6,515,372	3,117,547	91,082	11,340,678	1,221,989	32,314,047

<sup>\*</sup>This represents reserve created under section 21(i)(a) of the Banking Companies Ordinance, 1962.

The annexed notes 1 to 49 and Annexure 1 form an integral part of these consolidated financial statements.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Tonsus Ilhae Mansur Khan

For the year ended December 31, 2016

### 1 THE GROUP AND ITS OPERATIONS

1.1 The "Group" consists of:

### Holding Company

- Meezan Bank Limited

### **Subsidiary Company**

- Al Meezan Investment Management Limited
- 1.2 Meezan Bank Limited (MBL / the Bank) ('Holding company') was incorporated in Pakistan on January 27, 1997, as a public limited company under the Companies Ordinance, 1984, and its shares are quoted on the Pakistan Stock Exchange (previously "Karachi Stock Exchange"). The Bank was registered as an 'Investment Finance Company' on August 8, 1997, and carried on the business of investment banking as permitted under SRO 585(I)/87 dated July 13, 1987, in accordance and in conformity with the principles of Islamic Shariah. A 'Certificate of Commencement of Business' was issued to the Bank on September 29, 1997.
- 1.3 MBL was granted a 'Scheduled Islamic Commercial Bank' license on January 31, 2002 and formally commenced operations as a Scheduled Islamic Commercial Bank with effect from March 20, 2002 on receiving notification in this regard from the State Bank of Pakistan (the SBP) under section 37 of the State Bank of Pakistan Act, 1956. Currently, MBL is engaged in corporate, commercial, consumer, investment and retail banking activities.
- 1.4 The Bank was operating through five hundred and seventy one branches as at December 31, 2016 (2015: five hundred and fifty one branches). Its registered office is situated at Meezan House, C-25, Estate Avenue, SITE, Karachi, Pakistan.
- 1.5 Al Meezan Investment Management Limited (AMIML) ('the Subsidiary company') is involved in asset management, investment advisory, portfolio management, equity research, underwriting and corporate finance. MBL holds 65% of the share capital of AMIML.

# 1.6 The Group's associates are as follows:

The Group considers the following open end funds managed by AMIML as its associates:

- Meezan Islamic Fund
- Meezan Balanced Fund
- Meezan Islamic Income Fund
- Al-Meezan Mutual Fund
- KSE Meezan Index Fund
- Meezan Sovereign Fund
- Meezan Tahaffuz Pension Fund
- Meezan Capital Preservation Fund II
- Meezan Capital Preservation Fund III
- Meezan Energy Fund
- Meezan Gold Fund
- Meezan Cash Fund
- Meezan Strategic Allocation Fund
- Meezan Asset Allocation Fund
- Meezan Financial Planning Fund of Funds

The country of incorporation in respect of all of the above funds is Pakistan. Further, all the above funds are individual open-end schemes and have been established by execution of trust deeds between AMIML and the Central Depository Company of Pakistan Limited (CDC) as the trustee.

For the year ended December 31, 2016

### 2 BASIS OF PRESENTATION AND CONSOLIDATION

#### 2.1 Basis of presentation

These consolidated financial statements have been prepared from the information available in the audited financial statements of Meezan Bank Limited (Holding company) for the year ended December 31, 2016 and the audited financial statements of Al Meezan Investment Management Limited (AMIML) for the six months period ended December 31, 2016. AMIML prepares its annual financial statements up to June 30 each year. In preparing the consolidated profit and loss account for the year ended December 31, 2016 the results for the period from January 1, 2016 to June 30, 2016 have been calculated from the audited financial statements of AMIML for the year ended June 30, 2016 after eliminating the results for the six months period ended December 31, 2015.

The accounting policies used by AMIML and associates in preparation of their respective financial statements are consistent with that of the Holding company except where specified.

These consolidated financial statements comprise of the consolidated statement of financial position as at December 31, 2016 and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated cash flow statement and the consolidated statement of changes in equity together with the notes forming part thereof for the year ended December 31, 2016.

The associates have been accounted for in these consolidated financial statements under the equity method of accounting on the respective basis as follows:

Entity	Source of information
Meezan Balanced Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Al Meezan Mutual Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Islamic Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Islamic Income Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Sovereign Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
KSE Meezan Index Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Tahaffuz Pension Fund- Equity Sub Fund	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Financial Planning Fund of Funds - Conservative	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Financial Planning Fund of Funds - MCPP II	Financial statements for the half years ended December 31, 2016 and 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the year ended June 30, 2016.
Meezan Gold Fund	Financial statements for the half years ended December 31, 2016 and for the period from August 13, 2015 to December 31, 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the period from August 13, 2015 to June 30, 2016.

For the year ended December 31, 2016

Entity	Source of information
Meezan Financial Planning Fund of Funds - MAAP II	Financial statements for the half year ended December 31, 2016 and for the period from November 24, 2015 to December 31, 2015 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the period from November 24, 2015 to June 30, 2016.
Meezan Tahaffuz Pension Fund- Gold Sub Fund	Financial statements for the period from August 4, 2016 to December 31, 2016 (unaudited but subject to a limited review by its statutory auditors).
Meezan Energy Fund	Financial statements for the period from November 29, 2016 to December 31, 2016 (unaudited but subject to a limited review by its statutory auditors).
Meezan Strategic Allocation Fund - MSAP II	Financial statements for the period from December 21, 2016 to December 31, 2016 (unaudited but subject to a limited review by its statutory auditors).
Meezan Financial Planning Fund of Funds - MAAP III	Financial statements for the half year ended December 31, 2016 (unaudited but subject to a limited review by its statutory auditors) and audited financial statements for the period from January 26, 2016 to June 30, 2016.

#### 2.2 Basis of consolidation

Subsidiaries are those enterprises in which the Holding company directly or indirectly exercises control over the financial and operating policies, and / or beneficially owns or holds more than 50 percent of the voting securities or otherwise, has power to elect and appoint more than 50 percent of its directors. The financial statements of the subsidiary are included in these consolidated financial statements from the date when the control commenced. The financial statements of AMIML have been consolidated on a line-by-line basis. The Group applies uniform accounting policies for similar transactions and events in similar circumstances except where specified otherwise.

Associates are entities over which the Group has a significant influence but not control over the financial and operating policies. The Group's share in an associate is the aggregate of the holding in that associate by the Holding company and by the Subsidiary. Investments in associates are accounted for under the equity method of accounting and are initially recognised at cost, thereafter for the post acquisition change in the Group's share of net assets of the associates. These consolidated financial statements include the Group's share of income and expenses of associates from the date that significant influence commences until the date that such influence ceases.

Non-controlling interest is that part of the net results of operations and of net assets of the subsidiary attributable to interests which are not owned by MBL.

All material inter-group balances, transactions and resulting profits / losses have been eliminated.

# 3 STATEMENT OF COMPLIANCE

### 3.1 Basis of preparation

These consolidated financial statements (here-in-after referred to as "financial statements") have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan, as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, and the directives issued by the SECP and the SBP. Wherever the requirements of the provisions and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, the IFASs notified under the Companies Ordinance, 1984 and the directives issued by the SECP and the SBP differ from the requirements of IFRSs, the provisions of and the directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, IFASs notified under the Companies Ordinance, 1984 and the directives issued by the SECP and the SBP shall prevail.

3.2 The SBP, through its BSD Circular No. 10 dated August 26, 2002, has deferred the implementation of International Accounting Standard (IAS) 39 - "Financial Instruments: Recognition and Measurement" and IAS 40 - "Investment Property" for Banking Companies in Pakistan, till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 "Financial Instruments: Disclosures" through its S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of this standard have also not been considered in the preparation of these financial statements. However, investments and non-banking assets have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

For the year ended December 31, 2016

- 3.3 IFRS 8 "Operating Segments" is effective for the Group's accounting period beginning on or after January 1, 2009. All Banking Companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. The management believes that as the SBP has defined the segment categorisation in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these financial statements is based on the requirements laid down by the SBP.
- 3.4 The SBP vide its BSD Circular No. 07 dated April 20, 2010 has clarified that for the purpose of preparation of financial statements in accordance with International Accounting Standard 1 (Revised), 'Presentation of Financial Statements', two statement approach shall be adopted i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' shall be presented and Balance Sheet shall be renamed as 'Statement of Financial Position'. The surplus / (deficit) on revaluation of available for sale (AFS) securities is required to be included in the 'Statement of Comprehensive Income'. However, it should continue to be shown separately in the Statement of Financial Position below equity. Accordingly, the above requirements have been adopted in the preparation of these financial statements.
- 3.5 The SBP vide its BPRD Circular No. 04 dated February 25, 2015 has clarified that the reporting requirements of IFAS-3 for Islamic Banking Institutions (IBIs) relating to annual, half yearly and quarterly financial statements would be notified by SBP through issuance of specific instructions and uniform disclosure formats in consultation with IBIs. These reporting requirements have not been ratified to date. Accordingly, the disclosure requirements under IFAS-3 have not been considered in these financial statements.
- 3.6 The SECP vide its notification SRO 56 (1) /2016 dated January 28, 2016 has notified that the requirements of IFRS 10 (Consolidated Financial Statements) and section 237 of the Companies Ordinance, 1984, will not be applicable with respect to the investment in mutual funds established under Trust structure.
- 3.7 Change in accounting policy and disclosure

Effective from January 1, 2016, the Group has changed its accounting policy for recording of non-banking assets acquired in satisfaction of claims to comply with the requirements of the 'Regulations for Debt Property Swap' (the regulations) issued by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016. In line with the guidance provided in the Regulations, the non banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure their net carrying value does not differ materially from their fair value. Surplus arising on revaluation of property is required to be credited to the 'surplus on revaluation of assets' account which is required to be shown in the Statement of Financial Position below equity and any deficit arising on revaluation is taken to the profit and loss account directly. Legal fees, transfer cost and direct cost of acquiring title to property is charged to the profit and loss account. Previously, non-banking assets acquired in satisfaction of claims were carried at cost less impairment, if any.

The above change in accounting policy does not have any impact on these financial statements.

3.8 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards, interpretations and amendments that are mandatory for the Group's accounting periods beginning on or after January 1, 2016 but are considered not to be relevant or do not have any significant effect on the Group's operations and are therefore not detailed in these financial statements.

- 3.9 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:
  - **3.9.1** The following standards, amendments and interpretations with respect to the approved accounting standards would be effective from the dates mentioned thereagainst:

For the year ended December 31, 2016

Effective date (accounting periods beginning on or after)

### Standards, Interpretations and Amendments

IFRS 9 - Financial Instruments January 01, 2018

IFRS 15 - Revenue from contracts January 01, 2018

IFRS 16 - Leases January 01, 2019

The management is in the process of assessing the impact of these standards on the financial statements of the

392 There are certain new and amended standards and interpretations that are mandatory for the Group's accounting periods beginning on or after January 1, 2017 but are considered not to be relevant or do not have any significant effect on the Group's operations and are, therefore, not detailed in these financial statements.

#### **BUSINESS COMBINATION**

#### 4.1 Acquisition of HSBC Bank Oman S.A.O.G. - Pakistan Branch (HBON) Operations

Last year, the Group completed the acquisition of HSBC Bank Oman S.A.O.G. - Pakistan Branch (HBON). This was effective from the close of business on November 6, 2015 under an agreement dated June 25, 2015. The proposal for the acquisition and the scheme for amalgamation were approved by the Board of Directors and the shareholders of the Holding company in their meetings held on October 21, 2014 and September 29, 2015 respectively.

International Financial Reporting Standard 3, (IFRS 3) "Business Combinations", requires that all identified assets and liabilities acquired in a business combination should be carried at fair values in the acquirer's balance sheet and any intangible assets acquired in the business combination are required to be separately recognised and carried at fair values. The SBP vide its letter no. BPRD (R&P-02)/625-114/2015/23895 dated October 28, 2015 has given exemption to the Holding company from recognition of Intangible assets on the business combination. Further, IFRS 3 allows the acquirer a maximum period of one year from the date of acquisition to finalise the accounting for business combination. However, adjustments arising consequent to completion of accounting for business combination under IFRS 3 are required to be incorporated in the financial statements with effect from the acquisition date. In the financial statements for the year ended December 31, 2015, the Group had recorded assets and liabilities of HBON at the carrying values as appearing in the audited financial statements of HBON at the acquisition date. During the current year, the fair valuation exercise of the recorded assets and liabilities was completed and no adjustments were identified that are required to be made to the carrying value of recorded assets and liabilities.

The fair values of assets and liabilities acquired are as follows:

Fair Value as at November 06, 2015

# Rupees in '000

ASSETS	nupees iii 000
Cash and balances with treasury banks	8,501
Balances with other banks	9,411
Operating fixed assets	3,193
Other assets	4,177,748
·	4,198,853

### Ι

	4,198,853
LIABILITIES	
Bills payable	13,929
Borrowings	1,210,112
Deposits and other accounts	9,585
Other liabilities	9,687

1,243,313 Net assets acquired 2,955,540

For the year ended December 31, 2016

Details of the fair values of the net assets acquired, purchase consideration and gain on bargain purchase are as follows:

November 06, 2015 Rupees in '000

Fair value of net assets acquired

Purchase Consideration

Gain on bargain purchase

2,955,540 (2,661,433) 294,107

In compliance with the SBP's instruction issued vide letter no. BPRD (R&P-02)/625-114-2015-23895 dated October 28, 2015, the management has recognised the amount of gain on bargain purchase through the statement of changes in equity as 'Non-Distributable Capital Reserve' instead of recognising it in the profit and loss account which is required under IFRS 3 (revised). This gain as per the above-mentioned SBP's letter may become available for distribution as stock dividend only with prior approval of the SBP. Further, the Group may, before distribution of the gain as stock dividend, adjust any subsequent provisions / deficit assessed by the Group or recommended by the Banking Inspection Department of the SBP in subsequent inspections in the acquired portfolio of the HBON (which will be adjusted against this reserve).

#### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these financial statements in conformity with approved accounting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgments in the process of applying the Group's accounting policies. The significant accounting areas where various assumptions and estimates are significant to the Group's financial statements or where judgment was exercised in the application of the accounting policies are as follows:

- (a) Classification of investments in accordance with the Group's policy (notes 7.4 and 11);
- (b) Provision against non-performing Islamic financing and related assets (notes 7.3.2 and 12);
- (c) Impairment of investments in equity instruments of non associate entities (notes 7.4.5 and 11);
- (d) Accounting for defined benefit plan (notes 7.11 and 36);
- (e) Depreciation / amortisation of operating fixed assets (notes 7.5 and 13); and
- (f) Assumption and estimation in recognition of provision for taxation (current and prior years) and deferred taxation (notes 7.7, 19, 20 and 32).

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

# 6 BASIS OF MEASUREMENT

6.1 These financial statements have been prepared under the historical cost convention except that certain investments and commitments in respect of foreign exchange contracts have been marked to market and are carried at fair value. In addition, obligations in respect of staff retirement benefits, end of service benefits and employees compensated leave absences are carried at present value.

# 6.2 Functional and Presentation Currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Group operates. These financial statements are presented in Pakistan Rupee, which is the Group's functional and presentation currency.

### 6.3 Rounding off

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

For the year ended December 31, 2016

#### 7 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These have been consistently applied to all the years presented except for the change in accounting policy as disclosed in note 3.7 to these financial statements.

#### 7.1 Cash and cash equivalents

Cash and cash equivalents comprise of cash and balances with treasury banks and balances with other banks in current and deposit accounts.

#### 7.2 Due to / from financial institutions

#### Bai Muajjal

In Bai Muajjal, the Group sells sukuk on credit to other financial institutions. The credit price is agreed at the time of sale and sale proceeds are received at the end of the credit period.

#### Musharaka / Mudaraba

In Musharaka / Mudaraba, the Group invests in the shariah compliant business pools of the financial institutions at the agreed profit and loss sharing ratio.

### Musharaka from State Bank of Pakistan under IERS

Under IERS, the Group accepts funds from the SBP under Shirkat-ul-Aqd to constitute a pool for investment in export refinance portfolio of the Group under the guidelines issued by the SBP. The profit of the pool is shared as per the agreed weightages between the partners.

# 7.3 Islamic financing and related assets

### Murabaha

In Murabaha transactions, the Group purchases the goods and after taking the possession, sells them to the customer on cost plus profit basis either in a spot or credit transaction.

### ljarah

In Ijarah financing, the Group provides the asset on pre-agreed rentals for specific tenors to the customers.

# Istisna

In Istisna financing, the Group places an order to purchase some specific goods / commodities from its customers to be delivered to the Group within an agreed time. The goods are then sold by the customer on behalf of the Group and the amount hence financed alongwith profit is paid back to the Group.

# Tijarah

In Tijarah financing, the Group purchases specific goods / commodities on cash basis from its customers for onward sale by the customer on behalf of the Group and on subsequent sale, the financed amount alongwith profit is paid back by the customer to the Group.

# Diminishing Musharakah

In Diminishing Musharakah financing, the Group enters into Musharakah based on Shirkat-ul-milk for financing an agreed share of fixed asset (e.g. house, land, plant or machinery) with its customers. The customers pay periodic profit as per the agreement for the utilisation of the Group's Musharakah share and also periodically purchase Group's share over the tenure of the transaction.

# Running Musharakah

In Running Musharakah financing, the Group enters into financing with the customer based on Shirkat-ul-Aqd or Business Partnership in customers operating business. Under this mechanism the customer can withdraw and return funds to the Group subject to his Running Musharakah Financing limit during the Musharakah Period. At the end of each quarter / half year the customer pays the provisional profit as per the desired profit rate which is subject to final settlement based on the relevant quarterly / half yearly / annual accounts of the customer.

For the year ended December 31, 2016

#### Bai Muajjal

In Bai Muajjal financing, the Group sells Shariah compliant sukuk on credit to customers. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

### Service Ijarah

In Service Ijarah financing, the Group provides financing by acquiring certain agreed services from the customer. After the purchase of services, the Group appoints the customer to sell these services in the market over a period and provide a sale confirmation of such sale. The profit is only accrued from the date of receipt of such confirmation.

#### Musawwamah

In Musawwamah financing, the Group purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost.

7.3.1 Islamic financing and related assets are stated net of specific and general provisions against non-performing Islamic financing and related assets which are charged to the consolidated profit and loss account.

Funds disbursed, under financing arrangements for purchase of goods / assets are recorded as advance. On culmination, financing are recorded at the deferred sale price net of profit. Goods purchased but remaining unsold at the consolidated statement of financial position date are recorded as inventories.

#### 7.3.2 Provision against non-performing Islamic financing and related assets

#### Specific provision

The Group determines provisions against Islamic financing and related assets on a prudent basis in accordance with the requirements of the Prudential Regulations issued by the SBP.

# General provision

# Consumer Financing

The SBP vide circular 10 of 2016 has revised the Prudential Regulations for consumer financing.

In the revised Regulations, SBP has specified that general provision against consumer financing should be maintained at varying percentages based on the non-performing loan ratio present in the portfolio. These percentages range from 1% to 2.5% for secured and 4% to 7% for unsecured portfolio.

Previously, the Regulations required provision to be maintained at 1.5% for secured portfolio and 5% for unsecured portfolio.

As a consequence of the above change, the Group's general provisioning requirement against consumer portfolio has reduced by Rs 77 million. However, this amount has not been reversed by the Group on account of prudence and keeping in view the growing portfolio of consumer assets.

# Small Enterprise Financing

The Group maintains general provision in respect of small enterprise financing at the rate of 1 percent for secured portfolio and 2 percent for unsecured portfolio.

In addition to the above mentioned requirements, the Group has also created a general provision in respect of financing against potential losses present in the portfolio. This provision is based on management's best estimate and is approved by the Board of Directors of the Holding Company.

The net provisions made / reversed during the year is charged to the profit and loss account and accumulated provision is netted of against Islamic financing and related assets. Islamic financing and related assets are written off when there are no realistic prospects of recovery.

### 7.3.3 Inventories

The Group values its inventories at the lower of cost and net realisable value.

The net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

Cost of inventories represents actual purchases made by the Group / customers as an agent of the Group for subsequent sale.

For the year ended December 31, 2016

#### 7.4 Investments

#### 7.4.1 Classification

Investments of the Group, other than investments in associates are classified as follows:

### - Held for trading

These are investments which are either acquired for generating profits from short-term fluctuations in market prices or are securities included in a portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

### - Held to maturity

These are investments with fixed or determinable payments and maturity that the Group has the positive intent and ability to hold till maturity.

#### - Available for sale

These are investments, which do not fall under 'held for trading' or 'held to maturity' categories.

### 7.4.2 Regular way contracts

All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognised at the trade date, which is the date on which the Group commits to purchase or sell the investments.

### 7.4.3 Initial recognition and measurement

Investments other than those categorised as 'held for trading' are initially recognised at fair value which includes transaction costs associated with the investments. Investments classified as 'held for trading' are initially recognised at fair value and transaction costs are expensed in the consolidated profit and loss account.

# 7.4.4 Subsequent measurement

Subsequent to initial recognition investments are valued as follows:

### - Held for trading

These are measured at subsequent reporting dates at fair value. Gains and losses on remeasurement are included in the net profit and loss for the year.

### Held to maturity

These are measured at amortised cost using the effective profit rate method, less any impairment loss recognised to reflect irrecoverable amount.

# Available for sale

In accordance with the requirements specified by the SBP, quoted securities (other than those classified as 'held to maturity'), are subsequently re-measured to market value. Unquoted equity securities are valued at the lower of cost and break-up value. Break-up value of unquoted equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investment in other unquoted securities are valued at cost less impairment losses, if any.

Surplus / deficit arising on revaluation of quoted securities which are classified as 'available for sale', is included in the Consolidated Statement of Comprehensive Income but is kept in a separate account which is shown in the Consolidated Statement of Financial Position below equity.

### 7.4.5 Impairment

# Available for sale and Held to maturity investments

Impairment loss in respect of investments classified as available for sale and held to maturity (except sukuk certificates) is recognised based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. A significant or prolonged decline in fair value of an equity investment below its cost is also considered an objective evidence of impairment.

For the year ended December 31, 2016

Provision for diminution in the value of sukuk certificates is made as per the Prudential Regulations issued by the SBP. In case of impairment of available for sale securities, the cumulative loss that has been recognised directly in surplus / (deficit) on revaluation of securities on the cosolidated statement of financial position below equity is removed therefrom and recognised in the consolidated profit and loss account. For investments classified as 'held to maturity', the impairment loss is recognised in the consolidated profit and loss account.

### 7.4.6 Cost of investment is determined on moving average basis.

# 7.5 Operating fixed assets

# 7.5.1 Tangible assets

Tangible operating fixed assets are stated at cost less accumulated depreciation and any identified impairment loss. Items of fixed assets costing Rs 20,000 or less are not capitalised and are charged off in the month of purchase. Profit or loss on disposal of fixed assets is included in the consolidated profit and loss account currently.

#### 7.5.2 Intangible assets

Intangible assets comprise of computer software. Intangible assets with definite useful lives are stated at cost less accumulated amortisation and impairment losses (if any).

### 7.5.3 Subsequent costs

Subsequent costs are included in the asset's carrying amounts or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance expenditure are charged to the consolidated profit and loss account as and when incurred.

#### 7.5.4 Depreciation / amortisation

Depreciation / amortisation is charged to the consolidated profit and loss account by applying the straight line method in accordance with the rates specified in notes 13.2 and 13.4 whereby the depreciable value of an asset is written off over its estimated service life. The Group charges depreciation / amortisation from the month of acquisition and upto the month preceding the disposal.

# 7.5.5 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any.

### 7.5.6 Useful lives and residual values

Useful lives and residual values are reviewed at each Consolidated Statement of Financial Position date and adjusted if impact on depreciation / amortisation is significant.

# 7.5.7 Impairment

The Group assesses at each Consolidated Statement of Financial Position date whether there is any indication that the operating fixed assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amounts. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment charge is recognised in the consolidated profit and loss account.

# 7.6 Ijarah Assets (IFAS 2)

Ijarah assets are stated at cost less depreciation and are disclosed as part of 'Islamic financing and related assets'. The rental received / receivable on Ijarah under Islamic Financial Accounting Standard - 2 'Ijarah' (IFAS 2) are recorded as income / revenue.

### - Depreciation

The Group charges depreciation from the date of recognition of Ijarah of respective assets to mustajir. Ijarah assets are depreciated over the period of Ijarah using the straight line method.

# - Ijarah Rentals

Ijarah rentals outstanding are disclosed in 'other assets' on the Consolidated Statement of Financial Position at amortized cost.

For the year ended December 31, 2016

#### Impairment

Impairment of Ijarah assets is determined in accordance with the Prudential Regulations issued by the SBP. The provision for impairment of Ijarah assets is shown as part of 'Islamic financing and related assets'.

### 7.7 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognised in the Consolidated Profit and Loss account except to the extent that it relates to items recognised directly in equity or below equity, in which case it is recognised in equity or below equity.

#### Current

The charge for current taxation is based on expected taxable income for the year at the current rates of taxation, after taking into consideration available tax credits, rebates, tax losses, etc. The charge for current tax also includes adjustments to tax payable in respect of previous years including those arising from assessments finalised during the year and are separately disclosed.

#### Deferred

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the temporary differences relating to initial recognition of goodwill, initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profits and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the assets can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefits will be realised.

# 7.8 Deposits

Deposits are generated on the basis of two modes i.e. Qard and Modaraba.

Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Mudaraba basis are classified as 'Savings deposits' and 'Fixed deposits'. No profit or loss is passed on to current account depositors, however the funds of current accounts are treated as equity for the purpose of profit calculation and any profit earned / loss incurred on those funds are allocated to the equity of the Group. While the product features of each product differ, there is usually no restriction on withdrawals or number of transactions in current and saving accounts. In case of fixed deposits, premature withdrawals can be made as per approved terms only.

Profits realised in investment pools are distributed in pre-agreed profit sharing ratio. Rab-ul-Maal share is distributed among depositors according to weightages assigned at the inception of profit calculation period. Mudarib can distribute its share of profit to Rab-ul-Maal upto a maximum of 50% of their profit as Incentive profits (Hiba).

Profits are distributed from the pool such that the depositors (remunerative) only bear the risk of assets in the pool during the profit calculation period. In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of Investments.

Asset pools are created at the Group's discretion and the Group can add, amend, transfer an asset to any other pool in the interests of the deposit holders.

# 7.9 Sub-ordinated Sukuk

The Group records Sub-ordinated Sukuk initially at the amount of proceeds received. Profit accrued on Sub-ordinated Sukuk is charged to the Consolidated Profit and Loss account.

### 7.10 Pool Management

The Group operates general and specific pools for deposits and inter-bank funds accepted / acquired under Mudaraba and Musharakah modes.

For the year ended December 31, 2016

Under the general deposit pool, the Group accepts funds on Mudaraba basis from depositors (Rab-ul-Maal) where the Group acts as Manager (Mudarib) and invests the funds in the Shariah Compliant modes of financing, investments and placements. When utilising investing funds, the Group prioritizes the funds received from depositors over the funds generated from own sources after meeting the regulatory requirement relating to such deposits.

Specific pools are operated for funds acquired / accepted from the State Bank of Pakistan and other banks for Islamic Export Refinance to the Group's customers and liquidity management respectively under the Musharakah / Mudaraba modes.

The profit of each deposit pool is calculated on all the remunerative assets booked by utilising the funds from the pool after deduction of expenses directly incurred in earning the income of such pool along with related fee income, if any. The directly related costs comprise of depreciation on ijarah assets, takaful premium, documentation charges etc. No expense of general or administrative nature is charged to the pools. No provisions against any non-performing asset of the pool is passed on to the pool except on the actual loss / write-off of such non-performing asset. The profit of the pool is shared between equity and other members of the pool on the basis of Musharakah at gross level (before charging of mudarib fee) as per the investment ratio of the equity. The profit of the pool is shared among the members of the pool on pre-defined mechanism based on the weightages announced before the profit calculation period after charging of mudarib fee. During the year, the Group has given General Hiba to the depositors of PKR General Pool, keeping in view the prescribed guidelines of Pool Management provided by the SBP and with the approval of the Holding Company's Shariah Advisor. However, Hiba is given at the sole discretion of the Group without any contractual commitment and can be withdrawn or reduced by the Group at its sole discretion.

The risk characteristic of each pool mainly depends on the asset and liability profile of each pool. As per the Group's policy, relatively low risk / secured financing transactions and assets are allocated to general depositors pool of PKR, USD, GBP and Euro. The Group maintains General Pools (PKR, USD, EUR, GBP), FI Pools, IERS pool and Equity pool. The general pools are exposed to general credit risk, asset ownership risk and profit rate risk of the underlying assets involved.

#### General Pool

For General Pools (PKR, USD, EUR, GBP), the Group allocates PKR financing to Corporate, SME and Consumer Finance customers in diversified sectors and avenues of the economy / business as mentioned in note 43.1.1.1. Investments in Sovereign Guarantee Sukuk, Bai Muajjal with State Bank of Pakistan, Bai Muajjal with Government of Pakistan are also done through General Pools. All remunerative deposits are tagged to these general pools and their funds generated from the depositors are invested on priority basis. Due to limited investment options in USD, GBP and EURO pool, funds from FCY pools are invested in available International Sukuk, Shariah Compliant Nostro accounts and the remaining funds are taken out and invested in PKR general pool as part of equity. In such cases return from PKR General pool is given back to FCY pools, so that returns can be passed on to FCY pool customers accordingly.

# IERS Pool

The IERS pool assets comprise of Sovereign Guarantee Sukuks, and financings to / sukuks of blue chip companies and exporters as allowed under the applicable laws and regulations, and as such are exposed to lower credit risk. The Musharakah with SBP under IERS is tagged to the IERS pool.

### FI Pool

The FI pool assets generally comprise of Sovereign Guarantee Sukuks only and the related liability of the FI pool comprise of Musharakah/Mudarabah from other banks and financial institutions. These pools are created to meet the liquidity requirements of the Group.

# **Equity Pool**

All other assets including fixed assets, exposure in shares, PKR bai-salam financings and subsidized financings to the Group's employees are tagged to equity pool. To safeguard the interest of customers, all high risk investments are done through equity pool. The Group as Mudarib in the general pools is responsible to finance costs/ assets such as land, building, furniture, fixtures, computers and IT system from its own sources / equity.

# 7.11 Staff retirement benefits

### Defined benefit plan

Both the Holding company and the Subsidiary company operate approved funded gratuity schemes for its permanent employees. The liability recognised in the Consolidated Statement of Financial Position in respect of defined benefit gratuity scheme, is the present value of the defined benefit obligation at the Consolidated Statement of Financial Position date less the fair value of plan assets. Contributions to the funds are made on the basis of actuarial recommendations. The defined benefit obligation is calculated periodically by an independent actuary using the projected unit credit method. Last valuations were conducted as on December 31, 2016 for both the funds of the Holding company and the Subsidiary company.

For the year ended December 31, 2016

The holding company also operates End of Service unfunded defined benefit scheme as approved by the Board of Directors for the benefit of the founding President and Chief Executive Officer of the Holding company. The defined benefit obligation for this benefit has been calculated by an independent actuary using the projected unit credit method. The valuation has been carried out on December 31, 2016.

Amounts arising as a result of "Remeasurements", representing the actuarial gains and losses and the difference between the actual investment returns and the return implied by the net interest cost are recognised in the Consolidated Statement of Financial Position immediately, with a charge or credit to "Other Comprehensive Income" in the periods in which they occur.

# Defined contribution plan

The Group also operates recognised contributory provident funds for all permanent employees. Equal monthly contributions are made, both by the Group and the employees, to the funds at a rate of 10% of basic salary.

# 7.12 Compensated absences

The Group recognises liability in respect of employees compensated absences in the period in which these are earned upto the date of the Consolidated Statement of Financial Position. The provision has been recognised on the basis of actuarial valuation conducted as at December 31, 2016 on the basis of projected unit credit method.

### 7.13 Dividend and reserves

Dividend declared and appropriations, except for transfer to statutory reserve, made subsequent to the date of the Consolidated Statement of Financial Position are considered as non adjusting events and are recorded in the financial statements in the year in which these are approved by the directors / shareholders as appropriate.

### 7.14 Foreign currency transactions

# Transactions and balances

Foreign currency transactions are recorded in rupees at exchange rates prevailing on the date of transaction. Monetary assets, monetary liabilities and contingencies and commitments in foreign currencies except forward contracts are reported in Rupees at exchange rates prevalent on the Consolidated Statement of Financial Position date.

Forward contracts other than contracts with the SBP relating to the foreign currency deposits are valued at forward rates applicable to the respective maturities of the relevant foreign exchange contracts. Forward contracts with the SBP relating to foreign currency deposits are valued at spot rate prevailing at the Consolidated Statement of Financial Position date. Exchange gains and losses are included in the consolidated profit and loss account currently.

# Commitments

Commitments for outstanding forward foreign exchange contracts are disclosed at the rates applicable at the reporting date. Contingent liabilities / commitments for letters of credit, acceptances and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the exchange rates ruling on the reporting date.

Translation gains and losses are included in the consolidated profit and loss account.

# 7.15 Provisions and contingent assets and liabilities

Provisions are recognised when the Group has a present legal or constructive obligation arising as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each Consolidated Statement of Financial Position date and are adjusted to reflect the current best estimate.

Contingent assets are not recognised, and are also not disclosed unless an inflow of economic benefits is probable. Contingent liabilities are not recognised and are disclosed unless the probability of an outflow of resources embodying economic benefits are remote.

# 7.16 Acceptances

Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be settled simultaneously with the reimbursement from the customers. Acceptances are accounted for as off-balance sheet transactions and are disclosed as contingent liabilities and commitments.

For the year ended December 31, 2016

#### 7.17 Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the Consolidated Statement of Financial Position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the approved accounting standards as applicable in Pakistan.

# 7.18 Revenue recognition

- Profit on Murabaha and Commodity Murabaha is recognised on an accrual basis. Profit on murabaha transactions for the period from the date of disbursement to the date of culmination of murabaha is recognised immediately upon the later date.
- ii) The Group follows the finance method in recognising income on Ijarah contracts written upto December 31, 2008. Under this method the unearned income i.e. the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognised as income on a receipt basis. Income on Ijarah is recognised from the date of delivery of the respective assets to the mustajir.
- iii) Rental on ijarah contracts written subsequent to December 31, 2008 under Islamic Financial Accounting Standard 2 Ijarah (IFAS-2) are recognised as income on an accrual basis.
- iv) Profit on Bai Muajjal is recognised on an accrual basis.
- v) Profit on Diminishing Musharakah financing is recognised on an accrual basis.
- vi) Profit on Running Musharakah financing is booked on an accrual basis and is adjusted upon declaration of profit by Musharakah partners.
- vii) Profit on Tijarah and Istisna financing is recognised on an accrual basis commencing from time of sale of goods till the realisation of sale proceeds by the Group.
- viii) Profit on Service Ijarah is recognised on an accrual basis commencing from the date of confirmation of sale.
- ix) Profit on Sukuks is recognised on an accrual basis. Where Sukuks (excluding held for trading securities) are purchased at a premium or discount, those premiums / discounts are amortised through the Consolidated Profit and Loss account over the remaining maturity, using the effective yield / profit method.
- x) Commission on letters of credit, acceptances and guarantees is recognised on receipt basis, except for commission on guarantees in excess of Rs 200,000 which is recognised over the period of the guarantee. Fee and brokerage income are recognised when earned.
- xi) Dividend income is recognised when the Group's right to receive dividend is established.
- xii) Gain or loss on sale of investments is included in the Consolidated Profit and Loss account.
- xiii) Gain or loss on disposal of operating fixed assets, ijarah assets and musharaka assets, if any, is taken to the Consolidated Profit and Loss account in the period in which they arise.
- xiv) Profit suspended in compliance with the Prudential Regulations issued by the SBP is recorded on receipt basis. Profit on rescheduled / restructured financings and investments are recognised as permitted by the SBP, except where, in the opinion of the management, it would not be prudent to do so.
- xv) Remuneration from funds (management fee) is recognised based on the net asset value of the funds calculated on a daily basis.
- xvi) Advisory fee and commission income are recognised as and when services are provided. Performance fee related to advisory services are recorded on confirmation.

### 7.19 Business Combination

Business combinations are accounted for by applying the acquisition method. The cost of acquisition is measured as the fair value of assets given, equity instruments issued and the liabilities incurred or assumed at the date of acquisition. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement, if any. Acquisition related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the consideration transferred over the fair value of the Group's share of identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets acquired in the case of a bargain purchase, the difference is recognised directly in the Consolidated Profit and Loss account.

For the year ended December 31, 2016

Goodwill acquired in a business combination is measured, subsequent to initial recognition, at its cost less accumulated impairment losses, if any. Goodwill acquired in a business combination is tested for impairment annually or whenever there is an indication of impairment as per the requirements of International Accounting Standard (IAS) 36, 'Impairment of Assets'. Impairment charge in respect of goodwill is recognised in the Consolidated Profit and Loss account.

Acquisition of Non-Controlling Interests (NCI) is measured at the proportionate share of the NCI in the fair value of the net assets acquired by the Group. The excess of fair value of consideration transferred over the proportionate share of the NCI in the fair value of the net assets acquired is recognised in equity.

# 7.20 Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on business segments.

### 7.20.1 Business segments

#### Corporate Finance

Corporate Finance includes investment banking, syndications, IPO related activities (excluding investments), secondary private placements, underwriting and securitisation.

### Trading and Sales

It includes equity, foreign exchanges, commodities, own securities and placements.

#### Retail Banking

It includes retail financing, deposits and banking services offered to its retail customers and small and medium enterprises.

### Corporate and Commercial Banking

It includes project finance, export finance, trade finance, Ijarah, guarantees and bills of exchange relating to its Corporate and Commercial customers.

# Agency Services

It includes depository receipts, custody, issuer and paying agents.

# Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

# 7.20.2 Geographical segments

The Group operates only in Pakistan.

# 7.21 Impairment

The carrying amount of the assets are reviewed at each Consolidated Statement of Financial Position date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of the relevant asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the Consolidated Profit and Loss account. An impairment loss is reversed if the reversal can be objectively related to an event occurring after the impairment loss was recognised.

For the year ended December 31, 2016

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		Note	2016	2015
8	CASH AND BALANCES WITH TREASURY BANKS		Rupees in '000	
	In hand - local currency - foreign currencies		14,725,216 2,159,517	10,797,093 1,706,594
	With the State Bank of Pakistan in - local currency current accounts - foreign currency current accounts	8.1 8.1	20,323,435 3,138,134	15,508,004 3,038,669
	With the National Bank of Pakistan in - local currency current accounts		15,690,741 56,037,043	12,635,431 43,685,791

<sup>3.1</sup> These include local and foreign currency amounts required to be maintained by the Holding company with the SBP as stipulated by the SBP. These accounts are non-remunerative in nature.

_	DALANOSO MITH OTHER BANKS	Note	2016	2015
9	BALANCES WITH OTHER BANKS		Rupees	s in '000
	In Pakistan - in current accounts - on deposit accounts / term deposit receipts	9.1	2,046,545 9,000,000	2,007,508 4,001,143
	Outside Pakistan - in current accounts - in deposit accounts	9.2	814,335 206,975 12,067,855	2,089,623 3,107,433 11,205,707

<sup>9.1</sup> This carries average profit rate of 5.75% per annum (2015: 6.5% per annum) and is due to mature by December 2017 (2015: December 2016).

<sup>9.2</sup> The return on these balances is around 0.28% (2015: 0.16%) per annum.

		Note	2016	2015
10	DUE FROM FINANCIAL INSTITUTIONS		Rupe	es in '000
	Bai Muajjal:			
	With Scheduled banks - Secured	10.1	77,829,747	-
	With State Bank of Pakistan	10.2	31,413,175	78,334,591
	With Scheduled banks	10.3	19,887,743	21,885,385
		10.4	129,130,665	100,219,976
	Musharakah		-	875,000
	Commodity Murabaha		26,066	26,066
			129,156,731	101,121,042
	Provision against non-performing amounts due from			
	financial institutions	10.6	(41,566)	(41,566)
			129,115,165	101,079,476

<sup>10.1</sup> The average return on this product is 5.75% (2015:Nil) per annum. The balances have maturities ranging between January 2017 to December 2017 (2015: Nil). These Bai Muajjal are secured against Federal Government securities received as collateral and have market value of Rs 80,305 million as at December 31, 2016 (2015: Rs Nil).

- 10.2 The average return on this financing is 5.82% (2015: 8.05%) per annum. The balances have maturities ranging between February 2017 to March 2017 (2015: February 2016 to March 2016).
- 10.3 The average return on this product is 5.83% (2015: 7.39%) per annum. The balances have maturities ranging between January 2017 to March 2017 (2015: January 2016 to April 2016).

For the year ended December 31, 2016

2016	2015
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10.4	Bai Muajjal Placements Less: Deferred income Profit receivable shown in other assets	136,298,219 (3,631,432) (3,536,122)		108,119,392 (1,526,722) (6,372,694)
	Bai Muajjal Placements	129,130,665		100,219,976
10.5	Particulars of due from financial institutions In local currency In foreign currencies	129,115,165		101,079,476
		129,115,165		101,079,476
10.6	Provision against amounts due from financial institutions		-	
	Opening balance Less: charge / (reversals)	41,566		41,566
	Closing balance	41,566		41,566

### 11 INVESTMENTS

11.1	Investments	by types

Investments by types			2016		2015			
	Note	Held by the Group	Given as collateral	Total	Held by the Group	Given as collateral	Total	
				——— Rupee	s in '000 ——			
Available for sale securities								
- Sukuks		92,574,003	-	92,574,003	70,193,732	-	70,193,732	
- Shares / units - Bai Muajjal with Government of		4,423,912	-	4,423,912	4,021,496 69,394,946	-	4,021,496 69,394,946	
Pakistan (through State  Bank of Pakistan)					09,094,940	-	03,034,340	
	11.3	96,997,915	-	96,997,915	143,610,174	-	143,610,174	
Held to maturity securities								
- Sukuks	11.4	28,000,000	-	28,000,000	-	-	-	
In related parties								
Associates (listed)								
Units of funds	11.5	6,605,447	-	6,605,447	5,730,340	-	5,730,340	
Associate (unlisted)								
- Shares		-	-	-	28,125	-	28,125	
Investment at east / sometime value		131,603,362		131,603,362	149,368,639		149,368,639	
Investment at cost / carrying value		131,003,302	-	131,003,302	149,300,039	-	149,300,039	
Less: Provision for diminution in value								
of investments	11.6	(383,012)	-	(383,012)	(447,685)	-	(447,685)	
Investments (net of provision)		131,220,350	-	131,220,350	148,920,954	-	148,920,954	
Surplus on revaluation of investment classifier	d							
as 'available for sale'		3,576,224	-	3,576,224	1,215,887	-	1,215,887	
Commodity contracts		-	-	-	371	-	371	
Total investments at market value		134,796,574	-	134,796,574	150,137,212	-	150,137,212	

For the year ended December 31, 2016

		Note	2016	2015
11.2	Investments by segments		Rupe	ees in '000
	Federal Government Securities			
	GoP Ijarah Sukuk	11.3 & 11.4	96,937,287	48,183,702
	Bai Muajjal with Government of Pakistan			
	(through State Bank of Pakistan)	11.3	-	69,394,946
	Sukuk certificates / bonds			
	Sukuk Certificates	11.3	16,093,197	14,517,843
	Global Sukuk Bonds	11.3	7,543,519	7,492,187
	Fully paid up ordinary shares			
	Listed companies	11.3	3,519,788	3,432,671
	Unlisted companies			
	- associate*		-	28,125
	- others	11.3	854,124	513,825
	Units of open end funds			
	- associates	11.5	6,605,447	5,730,340
	- others	11.3	50,000	75,000
	Total investments at cost / carrying value		131,603,362	149,368,639
	Less: Provision for diminution in value of investments	11.6	(383,012)	(447,685)
	Investments net of provision		131,220,350	148,920,954
	Surplus on revaluation of investments classified			
	as 'available for sale'		3,576,224	1,215,887
	Commodity contracts		-	371
	Total investments at market value		134,796,574	150,137,212

<sup>\*</sup>The Company has no longer remained an associated entity during the current year.

For the year ended December 31, 2016

# 11.3 Quality of available for sale securities

The Group holds investments in ordinary shares (nominal value of Rs 10 each, unless stated otherwise), sukuk certificates and other securities in the following investees:

Name of the investee Note	2016	2015	2016	2015		2016		2015	
		er of shares / certificates		Cost	Market value	Entity rating long term / short term	Market value	Entity rating long term / short term	
Ordinary shares				- Rupees in '00	00 ———	_	Rupees in '000		
Automobile and parts Agriauto Industries Limited Honda Atlas Cars Indus Motor Company Limited Pak Suzuki Motor Company Limited	408,000 47,400	84,042 562,000 47,400 164,860	- 75,930 42,684 -	5,279 104,590 41,991 37,885	- 272,805 76,529 -	Not Applicable Unrated Unrated Not Applicable	17,397 134,284 47,954 81,655	Unrated Unrated Unrated Unrated	
Construction and materials (cement) Attock Cement Pakistan Limited Cherat Cement Company Limited D.G. Khan Cement Company Limited Fauji Cement Company Limited Kohat Cement Limited Lucky Cement Company Limited Maple Leaf Cement Factory Limited Pioneer Cement Limited	263,000 1,343,546 2,195,000 263,800 531,265	282,200 238,000 1,423,546 3,844,500 351,400 575,615 550,000 325,000	23,917 219,443 74,365 40,306 339,620 - 22,709	48,017 21,615 144,074 69,115 51,253 240,947 32,133 18,269	45,773 297,904 98,951 76,935 460,214 - 22,763	Not Applicable A / A1 Unrated Unrated Unrated Unrated Not Applicable A / A1	47,339 21,463 210,101 141,554 84,645 284,953 41,019 29,530	Unrated A / A1 Unrated Unrated Unrated Unrated Unrated A / A1 Unrated	
Electricity K-Electric Limited 11.3.1 Lal Pir Power Limited Pakgen Power Limited The Hub Power Company Limited	10,800,000 - - - 3,096,690	9,500,000 1,559,500 787,500 3,237,390	80,981 - - 172,167	72,627 50,954 22,559 140,195	101,196 - - 382,379	AA / A1+ Not Applicable Not Applicable AA+ / A1+	70,680 46,380 23,176 332,156	AA / A1 AA+ / A1+ AA / A1+ AA+ / A1+	
Oil and gas Attock Refinery Limited Hascol Petroleum Limited Mari Petroleum Company Limited Oil and Gas Development Company Limited Pakistan Oilfields Limited Pakistan Petroleum Limited Pakistan State Oil Company Limited Sui Northern Gas Pipeline Limited	290,900 - 308,600 537,000 743,626 620,147 732,590 1,522,000	54,900 26,760 312,600 - 880,626 846,647 723,790	94,050 - 205,065 74,252 311,072 112,707 176,205 85,878	11,566 2,461 123,367 - 370,554 153,871 173,228	123,720  424,297 88,793 397,557 116,699 318,098 124,150	AA / A1+ Not Applicable Unrated AAA / A1+ Unrated Unrated AA / A1+ AA - / A1	11,632 3,860 217,926 - 236,025 103,130 235,789	AA / A1+ A+ / A1 Unrated Not Applicable Unrated Unrated AA / A1 Not Applicable	
Chemicals Engro Corporation Limited Engro Fertilizers Limited Fatima Fertilizer Company Limited Fauji Fertilizer Company Limited Ghani Gases Limited ICI Pakistan Limited	535,800 5,900,000 - - - 104,965	615,800 - 1,634,000 903,248 100,000 104,965	143,653 386,752 - - - 34,026	165,102 - 61,334 96,143 2,657 34,026	169,361 401,082 - - - 104,307	AA / A1+ AA- / A1+ Not Applicable Not Applicable Not Applicable Unrated	172,048 - 73,089 106,565 2,644 50,805	AA / A1+ Not Applicable AA- / A1 Unrated Unrated Unrated	
General industries Abbot Laboratories Cherat Packaging Limited Ferozsons Labortories Packages Limited The Searle Company Limited	95,000 175,000 60,000 566,879 324,976	25,000 92,900 70,550 666,879 266,080	72,634 54,046 51,022 242,513 83,181	16,509 28,965 52,227 280,633 85,712	90,924 59,147 44,925 481,875 212,466	Unrated Unrated Unrated AA / A1+ Unrated	15,875 28,159 78,035 388,197 105,296	Unrated Unrated Unrated AA / A1+ Unrated	
Personal goods (textile) Nishat Mills Limited	740,100	1,879,100	72,039	182,905	112,695	AA / A1+	178,270	AA / A1+	
Fixed line telecommunication Pakistan Telecommunication Company Limited (A)	-	5,439,899	-	88,049	-	Not Applicable	89,704	Unrated	
Food Producers Al Shaheer Corporation Engro Foods Limited	483,575 50,000	324,000 290,250	27,980 7,464	23,626 35,917	27,757 9,597	Unrated Unrated	20,146 42,548	Unrated Unrated	
<b>Jute</b> Thal Limited	-	69,100	-	15,152	-	Not applicable	17,505	Unrated	
Electrical Goods Pak Elektron Limited	1,788,125	1,770,500	112,819	122,055	127,458	A+ / A1	110,727	A / A1	
Engineering Crescent Steel & Allied Products Limited Amreli Steels Limited K.S.B Pumps Company Limited	239,375 244,000 41,500	661,875 - 31,000	27,257 12,732 10,614	73,403 - 7,929	36,907 16,248 16,942	Unrated A / A1 Unrated	82,317 - 7,920	Unrated Not Applicable Unrated	
Real Estate Investment Trust Dolmen City REIT	-	8,712,120	-	95,833	-	Not Applicable	93,481	RR1	
Miscellaneous Shifa International Hospitals	91,771 35,304,830	85,000 50,120,542	29,705	27,944	28,211 5,368,665	Unrated	26,095	Unrated	

For the year ended December 31, 2016

Name of the investee	Note	2016	2015	2016	2015		2016		2015
			er of shares / certificates	Cost Market value / Cost		Entity rating long term / short term	Market value / Cost	e Entity rating long term / short term	
					- Rupees in '00	00 ———		Rupees in '0	00
Ordinary shares - unlisted (others)									
Fatima Energy Limited - at cost*****		25,055,300	19,161,883	250,553	191,619	250,553	Unrated	191,619	Unrated
Sapphire Electric Company Limited - at cos		21,201,068	21,201,068	318,864	318,864	318,864	A+ / A1	318,864	A+ / A1
Daewoo Pakistan Express Bus Service Limited - a Pak Kuwait Takaful Company Limited - a		4,000,000 2,812,500	-	253,240 28,125	-	253,240 28,125	A / A1 BBB	-	Not Applicable Not Applicable
S.W.I.F.T. SCRL - at cost	at COSt	2,612,300	5	3,342	3,342	3,342	Unrated	3,342	Unrated
		53,068,873	40,362,956	854,124	513,825	854,124		513,825	
Units of open end fund									
Atlas Islamic Income Fund		98,894	98,894	50,000	50,000	51,150	AA-(f)	50,878	AA-(f)
NIT Islamic Equity Fund		98,894	2,500,000	50,000	25,000 75,000	51,150	Not Applicable	24,650 75,528	Not Applicable
GoP Sukuk		00,001	2,000,001	00,000	70,000	01,100		70,020	
GoP Ijarah Sukuk XIV		-	81,691	-	8,175,437	-	Not Applicable	8,201,776	Govt. Guaranteed
	11.3.17	399,833	400,000	39,928,380	40,008,265	40,962,774	Govt. Guaranteed	40,452,000	Govt. Guaranteed
*	11.3.18	20,000	-	2,068,211	-	2,065,200	Govt. Guaranteed Govt. Guaranteed	-	Not Applicable
GoP Ijarah GISF-2	11.3.19	269,407 689,240	481,691	26,940,696 68,937,287	48,183,702	27,482,208 70,510,182	Govi. Guaranteeu	48,653,776	Not Applicable
Sukuk Certificates		000,210	101,001	00,001,201	10,100,102	7 0,0 10,102		10,000,110	
Albaraka Bank (Pakistan) Limited - at cost	11.3.14	200	200	142,857	171,428	142,857	Α	171,428	Α
Amreli Steels Limited - at cost		-	50,000	-	95,000	-	Not Applicable	95,000	Α-
	11.3.10 11.3.8	11,000 100,000	11,000 100,000	52,300 450,000	52,300 475,000	52,300 450,000	Unrated AA- / A1+	52,300 475,000	Unrated AA- / A1+
9	11.3.16	520,000	520,000	2,600,000	2,600,000	2,600,000	AA / A1+	2,600,000	AA- / AT+
Lalpir Power Limited - at cost		-	290,000	-,,	1,450,000	-	Not Applicable	1,450,000	AA/ A1+
Liberty Power Tech Limited - at cost	11.3.12	18,140,480	18,140,480	1,078,025	1,254,510	1,078,025	A+ / A1	1,254,510	A+
Maple Leaf Cement Factory Limited - at cost	44.0.45	- 05.750	40,000	- 0.575.000	67,075		Not Applicable	67,075	A / A1
,	11.3.15 11.3.3	35,750 300,000	300,000	3,575,000 1,500,000	1,500,000	3,575,000 1,515,000	AAA Govt. Guaranteed	1,500,000	Not applicable Govt. Guaranteed
Pakistan Mobile Communications Limited - at cost		560,000	560,000	2,800,000	2,800,000	2,800,000	AA- / A1	2,800,000	AA-
	11.3.9	30,000	30,000	72,619	74,483	72,619	Unrated	74,483	Unrated
	11.3.11	30,000	30,000	59,063	78,944	59,063	Unrated	78,944	Unrated
1 7	11.3.4	180,000	180,000	225,000	675,000	225,000	AA-/A1+	675,000	AA-/A1+
, ,	11.3.5 11.3.6	100,000 400,000	100,000 400,000	250,000 2,000,000	416,667 2,000,000	250,000 2,000,000	AA- / A1+ AA- / A1+	416,667 2,000,000	AA-/A1+ AA-/A1+
Sui Southern Gas Company Limited IV- at cost**		200,000	46,154	1,000,000	230,769	1,000,000	AA- / A1+	230,769	AA- / A1+
WAPDA Second Sukuk Certificates - at cost	11.3.2	346,000	346,000	288,333	576,667	289,775	Govt. Guaranteed	579,550	Govt. Guaranteed
		20,953,430	21,143,834	16,093,197	14,517,843	16,109,639		14,520,726	
Global Sukuk Bonds First Gulf Bank Sukuk	11.3.20	5,000	5,000	523,381	532,327	524,169	A2	534,904	A2
	11.3.31	5,000	5,000	522,016	521,937	518,359	BA1	519,411	BAA3
	11.3.32	1,500	-	156,898	-	152,293	BA1	-	Not applicable
0 0	11.3.34	5,000	5,000	522,879	523,549	523,819	AAA	521,505	AAA
9	11.3.33	250	250	27,649	28,607	28,083	AAA	28,795	AAA
	11.3.24 11.3.25	10,000 5,000	10,000 5,000	1,046,419 520,173	1,048,405 520,143	1,050,012 521,821	A+ A+	1,055,915 515,713	A+ A+
	11.3.26	5,000	5,000	522,993	523,705	516,073	BAA3	487,881	BAA3
	11.3.27	5,000	5,000	525,205	526,208	526,413	BAA3	499,038	BAA3
•	11.3.28	5,000	5,000	523,345	524,099	521,811	BAA3	496,865	BAA3
	11.3.21	5,000	5,000	524,109	529,196	524,807	A2	527,633	A1
Saudi Electric Company Sukuk - 10 years Sime Darby Berhad Global Sukuk - 5 years	11.3.22 11.3.29	5,000 5,000	5,000 5,000	547,367 523,095	552,758 523,901	554,288 519,007	A2 BAA1	540,364 520,825	A1 A3
Sime Darby Berhad Global Sukuk - 10 years		5,000	5,000	526,568	527,875	498,522	BAA1	496,986	A3
State of Qatar Sukuk - 10 years	11.3.23	5,000	5,000	531,422	533,541	534,828	AA2	543,017	AA2
Wakala Global Sukuk			725	7.540.546	75,936	7.514.005	Not Applicable	76,491	A3
Bai Muajjal with Government of Pakist	an	71,750	70,975	7,543,519	7,492,187	7,514,305		7,365,343	
(through State Bank of Pakistan)	un	_	Not applicable	-	69,394,946	_	Not Applicable	69,394.946	Govt. Guaranteed
, 3			- In the second		, - ,		1-11	, - ,	
				20.0	1105:5:=	100 177 1	_		
				96,997,915	143,610,174	100,408,065	=	144,636,218	

<sup>\*</sup>The Chief Executive of Sapphire Electric Company Limited is Mr. Shahid Abdullah.

<sup>\*\*</sup>These sukuks are in the process of being issued to the Bank.

<sup>\*\*\*</sup>The Chief Executive of Daewoo Pakistan Express Bus Service Limited is Mr. Shaheryar Arshad Chishty.

<sup>\*\*\*\*</sup>The Chief Executive of Pak Kuwait Takaful Company Limited is Mr. Aziz Kapadia. The company has no longer remained an associated entity during the current year.

<sup>\*\*\*\*\*</sup>The Chief Executive of Fatima Energy Limited is Mr. Fazal Ahmed Sheikh.

For the year ended December 31, 2016

11.3.1 The nominal value of these shares is Rs 3.5 each.

	Name of the security	Profit rate	Profit payment	Face value per certificate	Maturity date
11.3.2	WAPDA Second Sukuk	6 months KIBOR minus 0.25%	Semi-annually	Rs 833	July 13, 2017
11.3.3	Pakistan International Airlines*	6 months KIBOR plus 1.75%	Semi-annually	Rs 5,000	October 20, 2019
11.3.4	Sui Southern Gas Company Limited I	3 months KIBOR plus 0.75%	Quarterly	Rs 1,250	May 17, 2017
11.3.5	Sui Southern Gas Company Limited II	3 months KIBOR plus 0.70%	Quarterly	Rs 2,500	May 28, 2018
11.3.6	Sui Southern Gas Company Limited III	3 months KIBOR plus 0.40%	Quarterly	Rs 5,000	October 30, 2019
11.3.7	Sui Southern Gas Company Limited IV	6 months KIBOR plus 0.5%	Semi-annually	Rs 5,000	December 15, 2022
11.3.8	Engro Fertilizers Limited II	6 months KIBOR plus 1.75%	Semi-annually	Rs 4,500	July 09, 2019
11.3.9	Quetta Textile Mills Limited	3 months KIBOR plus 3.00%	Quarterly	Rs 2,421	March 26, 2020
11.3.10	Arzoo Textile Mills Limited	Not applicable	Semi-annually	Rs 5,000	April 14, 2014
11.3.11	Sitara Peroxide Limited	1 month KIBOR plus 1.00%	Monthly	Rs 1,969	August 19, 2016
11.3.12	Liberty Power Tech Limited	3 months KIBOR plus 3.00%	Quarterly	Rs 59	January 1, 2021
11.3.13	Pakistan Mobile Communications Limited	3 months KIBOR plus 0.88%	Quarterly	Rs 5,000	December 22, 2019
11.3.14	Albaraka Bank (Pakistan) Limited	6 months KIBOR plus 1.25%	Semi-annually	Rs 714,285	September 26. 2021
11.3.15	Neelum Jehlum Private Limited	6 months KIBOR plus 1.75%	Semi-annually	Rs 100,000	June 26. 2026
11.3.16	K-Electric Limited	3 months KIBOR plus 1%	Quarterly	Rs 5,000	June 17, 2022
11.3.17	GoP Ijarah Sukuk - XVI W	eighted average yield of 6 months			
	t	reasury bills minus 50 basis points	Semi-annually	Rs 100,000	December 18, 2018
11.3.18	GoP Ijarah Sukuk - GISF-1	6.1 % p.a.	Semi-annually	Rs 100,000	February 15, 2019
11.3.19	GoP Ijarah Sukuk - GISF-2	5.59% p.a.	Semi-annually	Rs 100,000	March 29, 2019
11.3.20	First Gulf Bank Sukuk	4.046 % p.a.	Semi-annually	USD 1,000	January 18, 2017
11.3.21	Saudi Electric Company Sukuk - 5 years	2.665 % p.a.	Semi-annually	USD 1,000	April 3, 2017
11.3.22	Saudi Electric Company Sukuk - 10 years	4.211 % p.a.	Semi-annually	USD 1,000	April 3, 2022
11.3.23	State of Qatar Sukuk - 10 years	3.241 % p.a.	Semi-annually	USD 1,000	January 18, 2023
11.3.24	Qatar Islamic Bank -I	2.5 % p.a.	Semi-annually	USD 1,000	October 10, 2017
11.3.25	Qatar Islamic Bank -II	2.754 % p.a.	Semi-annually	USD 1,000	October 27, 2020
11.3.26	Republic of Indonesia Sukuk I	3.3 % p.a.	Semi-annually	USD 1,000	November 21, 2022
11.3.27	Republic of Indonesia Sukuk II	4.35 % p.a.	Semi-annually	USD 1,000	September 10, 2024
11.3.28	Republic of Indonesia Sukuk III	4.325 % p.a.	Semi-annually	USD 1,000	May 28, 2025
11.3.29	Sime Darby Berhad Global Sukuk - 5 years	2.053 % p.a.	Semi-annually	USD 1,000	January 29, 2018
11.3.30	Sime Darby Berhad Global Sukuk - 10 years	3.29 % p.a.	Semi-annually	USD 1,000	January 29, 2023
11.3.31	Hazine MV Sukuk I	2.803 % p.a.	Semi-annually	USD 1,000	March 26, 2018
11.3.32	Hazine MV Sukuk II	4.251% p.a.	Semi-annually	USD 1,000	June 8, 2021
11.3.33	Luxembourg Sukuk	0.44 % p.a.	Annually	EUR 1,000	October 7, 2019
11.3.34	Hong Kong Sukuk	2.005 % p.a.	Semi-annually	USD 1,000	September 18, 2019

\*Investment in sukuks of Pakistan International Airline (PIA) amounting to Rs 1.5 billion in respect of which no provision has been recognised as the SBP has allowed exemption from Regulation (R-8) of the Prudential Regulations for Corporate / Commercial Banking upto December 31, 2016. The said PIA sukuks have been restructured during the current year. The Sukuk is backed by guarantee from the Government of Pakistan.

# 11.4 Held to Maturity Securities

	Name of the security	2016	2015	2016 2015		
	Name of the security		Certificates	Rupees in '000		
11.4.1	GoP Ijarah Sukuk - GISF-2 *	280,000	-	28,000,000	-	

<sup>\*</sup>These Sukuks carry a fixed profit rate of 5.59% and will mature in 2019. These sukuk certificates are backed by the Government of Pakistan's sovereign guarantee.

For the year ended December 31, 2016

# 11.5 Associates (listed)

The Group holds investments in units of Rs 50 each, unless stated otherwise, in the following listed investee entities:

Name of the investee entity         Number of units         Carrying amount Rupees in '000           Units of open end funds         19,740,417         19,716,836         360,263         293,789           Meezan Balanced Fund *         19,740,417         19,716,836         360,263         293,789           Al Meezan Mutual Fund         57,406,055         39,425,400         1,293,932         643,637           Meezan Islamic Fund         17,899,779         25,428,821         1,490,515         1,524,475           Meezan Islamic Income Fund         14,640,389         13,632,817         770,231         717,615           Meezan Sovereign Fund         21,593,102         27,069,985         1,136,229         1,407,127           KSE Meezan Index Fund         5,579,218         4,148,778         538,506         285,492           Meezan Financial Planning Fund - Conservative         105,614         98,437         6,962         6,236           Meezan Capital Preservative Fund - III         -         2,101,381         -         124,636           Meezan Financial Planning Fund of Funds - MCPP I         -         2,651,947         -         146,022
Meezan Balanced Fund * 19,740,417 19,716,836 360,263 293,789 Al Meezan Mutual Fund 57,406,055 39,425,400 1,293,932 643,637 Meezan Islamic Fund 17,899,779 25,428,821 1,490,515 1,524,475 Meezan Islamic Income Fund 14,640,389 13,632,817 770,231 717,615 Meezan Sovereign Fund 21,593,102 27,069,985 1,136,229 1,407,127 KSE Meezan Index Fund 5,579,218 4,148,778 538,506 285,492 Meezan Tahaffuz Pension - Equity sub-fund ** 260,077 260,077 159,162 114,098 Meezan Capital Preservative Fund - III - 2,101,381 - 124,636 Meezan Capital Preservative Fund - III - 3,259,889 - 182,809 Meezan Financial Planning Fund of Funds - MCPP I - 2,651,947 - 146,022
Al Meezan Mutual Fund 57,406,055 39,425,400 1,293,932 643,637 Meezan Islamic Fund 17,899,779 25,428,821 1,490,515 1,524,475 Meezan Islamic Income Fund 14,640,389 13,632,817 770,231 717,615 Meezan Sovereign Fund 21,593,102 27,069,985 1,136,229 1,407,127 KSE Meezan Index Fund 5,579,218 4,148,778 538,506 285,492 Meezan Tahaffuz Pension - Equity sub-fund ** 260,077 260,077 159,162 114,098 Meezan Financial Planning Fund - Conservative 105,614 98,437 6,962 6,236 Meezan Capital Preservative Fund - III - 2,101,381 - 124,636 Meezan Capital Preservative Fund - III - 3,259,889 - 182,809 Meezan Financial Planning Fund of Funds - MCPP I - 2,651,947 - 146,022
Meezan Islamic Fund       17,899,779       25,428,821       1,490,515       1,524,475         Meezan Islamic Income Fund       14,640,389       13,632,817       770,231       717,615         Meezan Sovereign Fund       21,593,102       27,069,985       1,136,229       1,407,127         KSE Meezan Index Fund       5,579,218       4,148,778       538,506       285,492         Meezan Tahaffuz Pension - Equity sub-fund **       260,077       260,077       159,162       114,098         Meezan Financial Planning Fund - Conservative       105,614       98,437       6,962       6,236         Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Financial Planning Fund of Funds - MCPP I       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Islamic Income Fund       14,640,389       13,632,817       770,231       717,615         Meezan Sovereign Fund       21,593,102       27,069,985       1,136,229       1,407,127         KSE Meezan Index Fund       5,579,218       4,148,778       538,506       285,492         Meezan Tahaffuz Pension - Equity sub-fund **       260,077       260,077       159,162       114,098         Meezan Financial Planning Fund - Conservative       105,614       98,437       6,962       6,236         Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Financial Planning Fund of Funds - MCPP I       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Sovereign Fund       21,593,102       27,069,985       1,136,229       1,407,127         KSE Meezan Index Fund       5,579,218       4,148,778       538,506       285,492         Meezan Tahaffuz Pension - Equity sub-fund **       260,077       260,077       159,162       114,098         Meezan Financial Planning Fund - Conservative       105,614       98,437       6,962       6,236         Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Capital Preservative Fund - II       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
KSE Meezan Index Fund       5,579,218       4,148,778       538,506       285,492         Meezan Tahaffuz Pension - Equity sub-fund **       260,077       260,077       159,162       114,098         Meezan Financial Planning Fund - Conservative       105,614       98,437       6,962       6,236         Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Capital Preservative Fund - II       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Tahaffuz Pension - Equity sub-fund **       260,077       260,077       159,162       114,098         Meezan Financial Planning Fund - Conservative       105,614       98,437       6,962       6,236         Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Capital Preservative Fund - II       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Financial Planning Fund - Conservative       105,614       98,437       6,962       6,236         Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Capital Preservative Fund - II       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Capital Preservative Fund - III       -       2,101,381       -       124,636         Meezan Capital Preservative Fund - II       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Capital Preservative Fund - II       -       3,259,889       -       182,809         Meezan Financial Planning Fund of Funds - MCPP I       -       2,651,947       -       146,022
Meezan Financial Planning Fund of Funds - MCPP I - 2,651,947 - 146,022
Meezan Financial Planning Fund of Funds - MCPP II 3,964,321 3,964,321 222,993 201,949
Meezan Cash Fund - 20,641 - 1,058
Meezan Gold Fund 1,702,462 1,211,313 83,455 57,397
Meezan Financial Planning Fund of Funds - MAAP II 494,071 476,758 32,609 24,000
Meezan Tahaffuz Pension Fund - Gold sub-fund ** 300,000 - 26,430 -
Meezan Energy Fund 4,000,000 - 216,080 -
Meezan Strategic Allocation Fund - MSAP II 1,999,600 - 100,620 -
Meezan Financial Planning Fund of Funds - MAAP III 2,568,004 - 167,460
6,605,447 5,730,340

<sup>\*</sup>The nominal value is Rs 10 each

# 11.6 Provision for diminution in value of investments

2016			2015			
Associates	Others	Total	Associates	Others	Total	
		Пирс	C3 III 000			
24,514	423,171	447,685	13,186	313,406	326,592	
3,611	-	3,611	11,328	-	11,328	
-	(68,284)	(68,284)	-	109,765	109,765	
3,611	(68,284)	(64,673)	11,328	109,765	121,093	
(28,125)	28,125	-	-	-	-	
	383,012	383,012	24,514	423,171	447,685	
	3,611 - 3,611 (28,125)	Associates Others  24,514 423,171  3,611 - (68,284) 3,611 (68,284) (28,125) 28,125	Associates Others Total Rupe  24,514 423,171 447,685  3,611 - (68,284) (68,284) 3,611 (68,284) (64,673) (28,125) 28,125 -	Associates Others Total Associates  Rupees in '000  24,514 423,171 447,685 13,186  3,611 - 3,611 (68,284) (68,284) - 3,611 (68,284) (64,673) 11,328 (28,125) 28,125	Associates Others Total Associates Others  Rupees in '000  24,514 423,171 447,685 13,186 313,406  3,611 - (68,284) (68,284) 11,328 - 109,765 3,611 (68,284) (64,673) 11,328 109,765 (28,125) 28,125	

<sup>\*</sup>The Company has no longer remained an associated entity during the current year.

11.61	Deuticulary of provision in vocanet of time and account	2016	2015
11.6.1	Particulars of provision in respect of type and segment	Rupees	s in '000
	Associates - unlisted	·	
	Fully paid up-ordinary shares	-	24,514
	Other - Available for sale securities		
	Fully paid up-ordinary shares	199,030	189,841
	Sukuks	183,982	233,330
		383,012	447,685

<sup>\*\*</sup>The nominal value is Rs 100 each

For the year ended December 31, 2016

Total
Meezan Financial Planning Fund of Funds -
Meezan Financial Planning Fund of Funds -
Meezan Financial Planning Fund of Funds -
Meezan Financial Planning Fund of Funds - MCPP I
Meezan Financial Planning Fund of Funds -
Meezan Strategic Allocation Fund - MSAP II
Meezan Energy Fund
Meezan Gold Fund
Meezan Cash Fund
Meezan Capital Preservative Fund - III
Meezan Capital Preservative Fund - II
Meezan Sovereign Fund
Meezan Islamic Income Fund
KSE Meezan Index Fund
Meezan Tahaffuz Pension Fund- Equity Sub Fund
Meezan Tahaffuz Pension Fund - Gold Sub Fund
Meezan Balanced Fund
Meezan Islamic Fund
Al Mezan Mutual Fund

- 7,036,870	0 - (1,225,162)	- 238,580	- 2,593	- (322,541)	0 - 5,730,340	7 126,940 (178,801)	5 47,203 1,166,467	- 101,599	3) (6,683) (214,158)	9 167,460 6,605,447
	200,000 24,000	2,147		- (198)	201,949 24,000	- 947	31,748 8,925		(10,704) (1,263)	222,993 32,609
138,526	41 2	7,455		•	146,022 2	(147,555)	11,876		(10,343)	- 2
121,583	(111,360)	(3,934)		(23)	6,236	633	674		(581)	6,962
	•					100,000	620		•	100,620
	•	•	•	•		200,000	16,080	•	•	216,080
•	60,424	(3,027)		•	57,397	27,771	(270)		(1,443)	83,455
	1,040	18	•	•	1,058	(1,039)	(19)	•	,	
117,194	•	7,442	•		124,636	(123,098)	(1,538)	•	,	
173,133	•	9,676	•	,	182,809	(200'005)	17,283	•	•	
3,159,478	(1,542,045)	(14,962)	585	(195,639)	1,407,127	(281,895)	59,581	•	(48,584)	1,136,229
572,281	148,183	30,205	•	(33,054)	717,615	24,590	28,026	•	•	770,231
476,914	(193,209)	9,376	•	(7,589)	285,492	100,736	163,840	•	(11,562)	538,506
97,937	2	16,159			114,098	(2)	45,066		•	159,162
•	•			•		30,000	(3,570)	•	•	26,430
348,239	(60,715)	21,104	806	(15,747)	293,789	374	77,493	437	(11,830)	360,263
1,153,069	278,256	144,718	9,871	(61,439)	1,524,475	(336,610)	344,863	26,777	(68,990)	1,490,515
678,516	(29,779)	12,203	(8,481)	(8,822)	643,637	r 299,499	318,586	74,385	(42,175)	1,293,932
Opening balance - January 1, 2015	Investment / (redemption) during the year	Share of profit / loss in associates - P&L	Share of profit / loss in associates - OCI	Dividend received	Closing balance - December 31, 2015	Investment / (redemption) during the year	Share of profit / loss in associates - P&L	Share of profit / loss in associates - OCI	Dividend received	Closing balance - December 31, 2016

For the year ended December 31, 2016

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- Advances against Murabaha			Note	2016	2015
In Pakistan  - Murabaha financing  - Advances against Murabaha - Murabaha inventory - Financing under Islamic Export Refinance - Murabaha - Advances against future Islamic Export Refinance - Murabaha - Net investment in Ijarah - Net book value of assets / investment in Ijarah under IFAS-2 - Advance against future Ijarah - Net book value of assets / investment in Ijarah under IFAS-2 - Advance against future Ijarah - Diminishing Musharakah financing - Olbers - Advance against Iminishing Musharakah financing - Olhers - Advance against Diminishing Musharakah financing - Olhers - Advance against Diminishing Musharakah financing - Olhers - Advance against Diminishing Musharakah financing - Diminishing Musharakah financing - Diminishing Musharakah financing - Olhers - Advance against Diminishing Musharakah - Running Musharakah financing - Financing under Islamic Export Refinance - Running Musharakah - Running Musharakah financing - Financing under Islamic Export Refinance - Islama - Running Musharakah financing - Taf6,640 - Wakalah Tul Islatihmar - Islama davance - Islama inventory - Islama inventory - Financing under Islamic Export Refinance - Islama - Running under Islamic Export Refinance - Islama - Advances against Islamic Export Refinance - Islama - Pinancing under Islamic Export Refinance - Tijarah - Advances against Islamic Export Refinance - Tijarah - Financing under Islamic Export Refinance - Tijarah - Musawammah Inventory - Musawammah Inventory - Jaya Baim Financing - Advances against Huster Soul Befinance - Musawammah - Islamic Export Refinance - Musawammah - Islamic Export Refinance - Musawammah - Islamic Export Refinance - Musawammah - Islamic Financi				Rupee	s in '000
Murabaha financing	ISLAM	IC FINANCING AND RELATED ASSETS			
Advances against Murabaha	In Paki	stan			
- Murabaha inventory - Financing under Islamic Export Refinance - Murabaha - Advances against future Islamic Export Refinance - Murabaha - Net brok value of assets / investment in Ijarah - Net book value of assets / investment in Ijarah under IFAS-2 - Net book value of assets / investment in Ijarah under IFAS-2 - Advance against future Ijarah - Diminishing Musharakah financing - Housing - Diminishing Musharakah financing - Others - Diminishing Musharakah financing - Others - Advances against Diminishing Musharakah - Advances against Diminishing Musharakah - Parabaha - Parabahaha - Parabaha - Parabaha - Parabaha - Parabaha - Parabaha - Parabahaha - Parabaha - Parabaha - Parabaha - Parabahaha - Parabaha - Parabaha - Parabaha - Parabahaha - Parabaha - Parabaha - Par	- Mura	baha financing	12.1	7,786,937	12,197,556
Financing under Islamic Export Refinance - Murabaha	- Adva	ances against Murabaha		3,993,151	1,848,265
Advances against future Islamic Export Refinance - Murabaha   122,221   232,43   238,01   149,054   238,01   136,10,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262   13,610,08   20,071,262	- Mura	baha inventory		4,967,432	5,762,536
Net book value of assets / investment in Ijarah under IFAS-2   20,671,262   20,671,262   20,671,262   20,820,316   13,610,08   20,820,316   13,610,08   20,820,316   3,848,09   3,347,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   5,914,855   6,918,39   6,632,82   6,6	- Finar	ncing under Islamic Export Refinance - Murabaha	12.2	723,956	595,214
Net book value of assets / investment in Ijarah under IFAS-2   12.3   20.671_262   13.610_08	- Adva	nces against future Islamic Export Refinance - Murabaha		122,221	232,432
Advance against future ljarah   3,848,00   1,773,50   1,773,50   2,914,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   2,918,585   6,918,39   6,918,585   6,918	- Net in	nvestment in Ijarah		149,054	238,011
- Advance against future ljarah	- Net b	book value of assets / investment in Ijarah under IFAS-2		20,671,262	13,610,087
- Diminishing Musharakah financing - Others         79,478,857         51,538,25           - Diminishing Musharakah financing - Others         79,478,870         51,538,25           - Advances against Diminishing Musharakah         12,971,982         6,632,82           - Running Musharakah financing         70,517,803         42,315,23           - Financing under Islamic Export Refinance - Running Musharakah         7,784,000         6,030,00           - Musharakah financing         746,640         746,640           - Wakalah Tul Isitihmar         12,750,000         746,640           - Islisna financing         3,155,616         777,84           - Islisna advance         28,112,137         19,316,20           - Islisna inventory         1,876,007         1,358,02           - Islisna inventory         1,876,007         1,358,02           - Financing under Islamic Export Refinance - Islisna         7,261,153         6,348,82           - Financing under Islamic Export Refinance - Islisna - Inventory         82,634         818,11           - Financing under Islamic Export Refinance - Tijarah         244,051         129,60           - Financing under Islamic Export Refinance - Tijarah - Inventory         2,25,84         685,80           - Musawarmah Inventory         2,59,940         1,66,40			12.3	20,820,316	13,848,098
- Diminishing Musharakah financing - Others - Advances against Diminishing Musharakah - Running Musharakah financing - Musharakah financing - Wakalah Tul Istithmar - 12,750,000 - Musharakah Tul Istithmar - 12,750,000 - Istisna financing - Istisna financing - Istisna advance - Istisna advance - Istisna inventory - Istisna inventory - Istisna advance - Istisna inventory - Istisna inventory - Istisna inventory - Istisna advance - Istisna - Advances against Islamic Export Refinance - Istisna - Financing under Islamic Export Refinance - Istisna - Financing under Islamic Export Refinance - Istisna - Financing under Islamic Export Refinance - Istisna - Inventory - Istisna inventor	- Adva	ance against future Ijarah		3,906,242	1,773,507
- Advances against Diminishing Musharakah - Running Musharakah financing - Financing under Islamic Export Refinance - Running Musharakah - Financing under Islamic Export Refinance - Running Musharakah - Financing under Islamic Export Refinance - Running Musharakah - Wakalah Tul Isltihmar - Isltisna financing - Isltisna financing - Isltisna advance - Isltisna advance - Isltisna inventory - Financing under Islamic Export Refinance - Isltisna - Advances against Islamic Export Refinance - Isltisna - Advances against Islamic Export Refinance - Isltisna - Financing under Islamic Export Refinance - Isltisna - Financing under Islamic Export Refinance - Isltisna - Financing under Islamic Export Refinance - Tijarah - Tijarah inventory - Financing under Islamic Export Refinance - Tijarah - Musawammah financing - Advances against Musawammah - Advances against Islamic Export Refinance - Musawammah - Financing under Islamic Export Refinance - Musawammah - Runder Refinance - Musawammah - Runder Runder Runder - Runder Rund	- Dimir	nishing Musharakah financing - Housing		9,374,585	6,918,394
- Advances against Diminishing Musharakah - Running Musharakah financing - Financing under Islamic Export Refinance - Running Musharakah - Financing under Islamic Export Refinance - Running Musharakah - Financing under Islamic Export Refinance - Running Musharakah - Islisiana financing - Wakalah Tul Istithmar - Islisiana financing - Islisiana financing - Islisiana divance - Islisiana divance - Islisiana financing - Islisiana inventory - Islisiana inventory - Financing under Islamic Export Refinance - Islisiana - Advances against Islamic Export Refinance - Islisiana - Financing under Islamic Export Refinance - Islisiana - Financing under Islamic Export Refinance - Tijarah - Tijarah inventory - Tijarah financing - Tijarah inventory - Financing under Islamic Export Refinance - Tijarah - Financing under Islamic Export Refinance - Tijarah - Inventory - Financing under Islamic Export Refinance - Tijarah - Inventory - Rusawammah financing - Musawammah financing - Advances against Musawammah - Rusawammah - Rusawammah - Rusawammah - Rusawammah - Financing under Islamic Export Refinance - Musawammah - Financing under Islamic Export Refinance - Musawammah - Rusawammah - Rusawamamah - Rusawammah - Rusawammah - Rusawammah - Rusawamma	- Dimir	nishing Musharakah financing - Others		79,478,870	51,538,252
- Running Musharakah financing					6,632,827
Financing under Islamic Export Refinance - Running Musharakah         7,784,000         6,030,00           Musharakah financing         746,640         -           Wakalah Tul Islithmar         12,750,000         -           Istisna financing         3,155,616         777,84           Islitisna inventory         28,112,137         19,316,20           Islitisna inventory         1,876,007         1,358,02           Financing under Islamic Export Refinance - Islisna         7,261,153         6,348,82           Financing under Islamic Export Refinance - Islisna         7,261,153         6,348,82           Financing under Islamic Export Refinance - Islisna - Inventory         828,634         818,11           Tijarah inventory         5,182,105         4,237,10           Financing under Islamic Export Refinance - Tijarah         244,051         129,60           Financing under Islamic Export Refinance - Tijarah - Inventory         227,584         685,80           Musawammah Inventory         2,590,940         1,666,40           Advances against Musawammah         12,5         7,159,774         7,827,47           Musawammah Inventory         2,590,940         1,666,40         4,903           Advances against Musawammah         12,6         325,512         434,39           Finan					
- Musharakah financing - Wakalah Tul Istithmar - Istisna financing - Istisna financing - Istisna financing - Istisna financing - Istisna advance - Istisna financing - Istisna financing - Istisna advance - Istisna inventory - Financing under Islamic Export Refinance - Istisna - Advances against Islamic Export Refinance - Istisna - Advances against Islamic Export Refinance - Istisna - Financing under Islamic Export Refinance - Tijarah - Tijarah financing - Tijarah financing - Financing under Islamic Export Refinance - Tijarah - Financing under Islamic Export Refinance - Tijarah - Financing under Islamic Export Refinance - Tijarah - Musawammah financing - Musawammah Inventory - Musawammah Inventory - Advances against Musawammah - Financing under Islamic Export Refinance - Musawammah - Advances against Islamic Export Refinance - Musawammah - Rafinancing - Advances against Islamic Export Refinance - Musawammah - Rafinancing - Advances against Islamic Export Refinance - Musawammah - Rafinancing - Advances against Islamic Export Refinance - Musawammah - Rafinancing					
- Wakalah Tul Istithmar - Istisna financing - Istisna financing - Istisna davance - Istisna inventory - Financing under Islamic Export Refinance - Istisna - Advances against Islamic Export Refinance - Istisna - Advances against Islamic Export Refinance - Istisna - Financing under Islamic Export Refinance - Istisna - Inventory - Islamic Islamic Export Refinance - Istisna - Inventory - Islamic Islamic Export Refinance - Istisna - Inventory - Islamic Islamic Export Refinance - Islamic Islamic Export Refinance - Islamic - - I		·			-
Istisna financing					_
Istisna advance   28,112,137   19,316,20   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,876,007   1,358,02   1,376,007   1,388,02   1,376,007   1,388,02   1,376,007   1,388,02   1,378,007   1,388,02   1,378,007   1,388,02   1,378,007   1,388,007   1,378,00					777 9/11
Istisna inventory					
- Financing under Islamic Export Refinance - Istisna       128,743       387,23         - Advances against Islamic Export Refinance - Istisna       7,261,153       6,348,82         - Financing under Islamic Export Refinance - Istisna - Inventory       828,634       818,11         - Tijarah financing       337,506       278,91         - Tijarah inventory       5,182,105       4,237,10         - Financing under Islamic Export Refinance - Tijarah       244,051       129,60         - Financing under Islamic Export Refinance - Tijarah - Inventory       227,584       685,80         - Musawammah financing       12.5       7,159,774       7,827,47         - Musawammah Inventory       2,590,940       1,666,40         - Advances against Musawammah       4,908,188       2,396,59         - Financing under Islamic Export Refinance - Musawammah       100,000       60,00         - Islamic Export Refinance - Musawammah					
- Advances against Islamic Export Refinance - Istisna					
- Financing under Islamic Export Refinance - Istisna - Inventory       828,634       818,11         - Tijarah financing       337,506       278,91         - Tijarah inventory       5,182,105       4,237,10         - Financing under Islamic Export Refinance - Tijarah       244,051       129,60         - Financing under Islamic Export Refinance - Tijarah - Inventory       227,584       685,80         - Musawammah financing       12.5       7,159,774       7,827,47         - Musawammah Inventory       2,590,940       1,666,40         - Advances against Musawammah       12.6       325,512       434,99         - Financing under Islamic Export Refinance - Musawammah       100,000       60,00         - Islamic Export Refinance - Musawammah - Inventory       110,000       -         - Bai Muajjal financing       12.4       101,496       863,63         - Advances against future Service Ijarah       718,750       770,45         - Labbaik (Qard for Hajj and Umrah)       5,871       4,72         - Labbaik (Qard for Hajj and Umrah)       5,871       4,72         - Financing against bills - Murabaha - Advance       2,000,000       5,000,00         - Staff financing       12.7       2,739,104       2,183,24         - Other financing and related assets       2,37					
- Tijarah financing - Tijarah inventory - Tijarah inventory - Financing under Islamic Export Refinance - Tijarah - Financing under Islamic Export Refinance - Tijarah - Financing under Islamic Export Refinance - Tijarah - Inventory - Financing under Islamic Export Refinance - Tijarah - Inventory - Musawammah financing - Musawammah Inventory - Advances against Musawammah - Advances against Musawammah - Financing under Islamic Export Refinance - Musawammah - Inventory - Italy					
- Tijarah inventory		,			
- Financing under Islamic Export Refinance - Tijarah       244,051       129,60         - Financing under Islamic Export Refinance - Tijarah - Inventory       227,584       685,80         - Musawammah financing       12.5       7,159,774       7,827,47         - Musawammah Inventory       2,590,940       1,666,40         - Advances against Musawammah       4,908,188       2,396,59         - Financing under Islamic Export Refinance - Musawammah       12.6       325,512       434,39         - Advances against Islamic Export Refinance - Musawammah       100,000       60,00         - Islamic Export Refinance - Musawammah       12.4       101,496       863,63         - Advances against future Service Ijarah       718,750       770,45         - Labbaik (Qard for Haij and Umrah)       5,871       4,72         - Financing against bills					
- Financing under Islamic Export Refinance - Tijarah - Inventory       227,584       685,80         - Musawammah financing       12.5       7,159,774       7,827,47         - Musawammah Inventory       2,590,940       1,666,40         - Advances against Musawammah       4,908,188       2,396,59         - Financing under Islamic Export Refinance - Musawammah       12.6       325,512       434,39         - Advances against Islamic Export Refinance - Musawammah       100,000       60,00         - Islamic Export Refinance - Musawammah - Inventory       110,000       -60,00         - Bai Muajjal financing       12.4       101,496       863,63         - Advances against future Service Ijarah       718,750       770,45         - Labbaik (Qard for Hajj and Umrah)       5,871       4,72         - Financing against bills - Salam       13,183,818       7,343,90         - Financing against bills - Murabaha - Advance       1,738       1,738         - Salam Financing - Advances       2,000,000       5,000,00         - Staff financing       12.7       2,739,104       2,183,24         - Other financing and related assets       319,616,864       215,775,66         Less: Provision against non-performing Islamic financing       12.1       8,134,131       12,709,27					
- Musawammah financing 12.5 7,159,774 7,827,47 - Musawammah Inventory 2,590,940 1,666,40 - Advances against Musawammah 4,908,188 2,396,59 - Financing under Islamic Export Refinance - Musawammah 12.6 325,512 434,39 - Advances against Islamic Export Refinance - Musawammah 100,000 60,000 - Islamic Export Refinance - Musawammah 100,000 60,000 - Bai Muajjal financing 12.4 101,496 863,63 - Advances against future Service Ijarah 718,750 770,45 - Labbaik (Qard for Hajj and Umrah) 5,871 4,72 - Financing against bills - Salam 13,183,818 7,343,90 - Financing against bills - Murabaha - Advance 2,000,000 5,000,000 - Staff financing 12.7 2,739,104 2,183,24 - Other financing and related assets 2,374,002 3,193,12 - Gross Islamic financing and related assets 12.10 (8,086,594) (8,206,84 - Islamic financing and related assets - net of provision 12.8 311,530,270 207,568,82 - Islamic financing and related assets - net of provision 12.8 Deferred murabaha income (119,342) (141,75 - Profit receivable shown in other assets (227,852) (369,96)		· · · · · · · · · · · · · · · · · · ·			129,600
- Musawammah Inventory - Advances against Musawammah - Advances against Musawammah - Financing under Islamic Export Refinance - Musawammah - Advances against Islamic Export Refinance - Musawammah - Islamic Islamic Export Refinance - Musawammah - Islamic		· · · · · · · · · · · · · · · · · · ·			685,800
- Advances against Musawammah - Financing under Islamic Export Refinance - Musawammah - Advances against Islamic Export Refinance - Musawammah - Islamic Export Refinance - Musawammah - Inventory - Bai Muajjal financing - Advances against future Service Ijarah - Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Salam Financing - Other financing - Other financing and related assets - Less: Provision against non-performing Islamic financing - Islamic financing and related assets - net of provision - Islamic financing - Advances - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Salamic financing - Advances - Salamic financing and related assets - Islamic financing and related assets - Islamic financing and related assets - Islamic financing - Islamic financing - Islamic financing - Islamic financing - Islamic - Isl	- Musa	awammah financing	12.5	7,159,774	7,827,479
- Financing under Islamic Export Refinance - Musawammah - Advances against Islamic Export Refinance - Musawammah - Inventory - Bai Muajjal financing - Advances against future Service Ijarah - Advances against future Service Ijarah - Advances against future Service Ijarah - Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Salam Financing - Other financing - Other financing and related assets - Provision against non-performing Islamic financing - Islamic financing and related assets - net of provision - Islamic Financing - Advances - Islamic financing and related assets - net of provision - Islamic financing and related assets - Islamic financing and related assets - net of provision - Islamic financing asset - net of provi	- Musa	awammah Inventory		2,590,940	1,666,407
- Advances against Islamic Export Refinance - Musawammah - Islamic Export Refinance - Musawammah - Inventory - Bai Muajjal financing - Advances against future Service Ijarah - Advances against future Service Ijarah - Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Salam Financing - Staff financing - Other financing - Other financing and related assets - Less: Provision against non-performing Islamic financing - I2.1  - Murabaha receivable - gross - Less: Deferred murabaha income - Profit receivable shown in other assets - I00,000 - I10,000 - I10,00	- Adva	inces against Musawammah		4,908,188	2,396,596
- Islamic Export Refinance - Musawammah - Inventory - Bai Muajjal financing - Advances against future Service Ijarah - Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Salam Financing - Staff financing - Other financing - Other financing and related assets - Less: Provision against non-performing Islamic financing - Iz.1 - Murabaha receivable - gross - Less: Deferred murabaha income - Profit receivable shown in other assets - Iz.1 - Islamic financing - Iz.4 - Iz	- Finar	ncing under Islamic Export Refinance - Musawammah	12.6	325,512	434,393
- Bai Muajjal financing - Advances against future Service Ijarah - Advances against future Service Ijarah - Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Staff financing - Staff financing - Other financing - Other financing and related assets - Cross Islamic financing and related assets - Less: Provision against non-performing Islamic financing - 12.1 - Murabaha receivable - gross - Less: Deferred murabaha income - Profit receivable shown in other assets - 12.4 - 101,496 - 863,63 - 718,750 - 770,45 - 77	- Adva	nces against Islamic Export Refinance - Musawammah		100,000	60,000
- Advances against future Service Ijarah - Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Salam Financing - Advances - Staff financing - Staff financing - Other financing - Other financing and related assets - Other financing and related assets - Less: Provision against non-performing Islamic financing - I2.10 - I3.10 -	- Islam	nic Export Refinance - Musawammah - Inventory		110,000	-
- Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Staff financing - Staff financing - Other financing - Other financing and related assets - Other financing and related assets - Less: Provision against non-performing Islamic financing - 12.1 Murabaha receivable - gross - 12.1 Murabaha receivable - gross - 12.1 Murabaha receivable shown in other assets - 12.1 Profit receivable shown in other assets - 13,183,818 - 7,343,90 - 12.7 2,700,00 - 5,000,00 - 5,000,00 - 2,739,104 - 2,739,104 - 2,739,104 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,183,24 - 2,739,104 - 2,739,104 - 2,183,24 - 2,183,24 -	- Bai N	/luajjal financing	12.4	101,496	863,631
- Labbaik (Qard for Hajj and Umrah) - Financing against bills - Salam - Financing against bills - Murabaha - Advance - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Staff financing - Staff financing - Other financing Gross Islamic financing and related assets Less: Provision against non-performing Islamic financing  12.1 Murabaha receivable - gross Less: Deferred murabaha income Profit receivable shown in other assets  13,183,818 7,343,90 12,703,00 12,700,00 12,	- Adva	nces against future Service Ijarah		718,750	770,456
- Financing against bills - Salam - Financing against bills - Murabaha - Advance - Financing against bills - Murabaha - Advance - Salam Financing - Advances - Staff financing - Other financing				5,871	4,725
- Financing against bills - Murabaha - Advance       1,738       1,738         - Salam Financing - Advances       2,000,000       5,000,00         - Staff financing       12.7       2,739,104       2,183,24         - Other financing       2,374,002       3,193,12         Gross Islamic financing and related assets       319,616,864       215,775,66         Less: Provision against non-performing Islamic financing       12.10       (8,086,594)       (8,206,84         Islamic financing and related assets - net of provision       12.8       311,530,270       207,568,82         12.1       Murabaha receivable - gross       12.1.1       8,134,131       12,709,27         Less: Deferred murabaha income       (119,342)       (141,75         Profit receivable shown in other assets       (227,852)       (369,96				13,183,818	7,343,900
- Staff financing - Other financing Gross Islamic financing and related assets Less: Provision against non-performing Islamic financing  12.7  2,739,104 2,183,24 2,374,002 3,193,12 319,616,864 215,775,66 (8,086,594) (8,206,84)  Islamic financing and related assets - net of provision  12.8  311,530,270 207,568,82  12.1  Murabaha receivable - gross Less: Deferred murabaha income Profit receivable shown in other assets (319,616,864 215,775,66 207,568,82  12.10  12.8  311,530,270 207,568,82  12.11  12,709,27 (119,342) (141,75 (369,96)					1,738
- Staff financing - Other financing Gross Islamic financing and related assets Less: Provision against non-performing Islamic financing  12.7  2,739,104 2,183,24 2,374,002 3,193,12 319,616,864 215,775,66 (8,086,594) (8,206,84)  Islamic financing and related assets - net of provision  12.8  311,530,270 207,568,82  12.1  Murabaha receivable - gross Less: Deferred murabaha income Profit receivable shown in other assets (319,616,864 215,775,66 207,568,82  12.10  12.8  311,530,270 207,568,82  12.11  12,709,27 (119,342) (141,75 (369,96)					5,000,000
- Other financing Gross Islamic financing and related assets Less: Provision against non-performing Islamic financing  12.10  12		<u> </u>	12.7		
Gross Islamic financing and related assets       319,616,864       215,775,66         Less: Provision against non-performing Islamic financing       12.10       (8,086,594)       (8,206,84)         Islamic financing and related assets - net of provision       12.8       311,530,270       207,568,82         12.1       Murabaha receivable - gross       12.1.1       8,134,131       12,709,27         Less: Deferred murabaha income Profit receivable shown in other assets       (119,342)       (141,75         (369,96       (369,96)					
Less: Provision against non-performing Islamic financing       12.10       (8,086,594)       (8,206,84)         Islamic financing and related assets - net of provision       12.8       311,530,270       207,568,82         12.1       Murabaha receivable - gross       12.1.1       8,134,131       12,709,27         Less: Deferred murabaha income Profit receivable shown in other assets       (119,342)       (141,75         (369,96       (227,852)       (369,96					
Islamic financing and related assets - net of provision       12.8       311,530,270       207,568,82         12.1       Murabaha receivable - gross       12.1.1       8,134,131       12,709,27         Less: Deferred murabaha income Profit receivable shown in other assets       (119,342)       (141,75         (369,96       (227,852)       (369,96			12 10		
12.1 Murabaha receivable - gross 12.1.1 8,134,131 12,709,27 Less: Deferred murabaha income (119,342) (141,75 Profit receivable shown in other assets (227,852) (369,96	LC33. 1	Tovision against non performing islamic infancing	12.10	(0,000,004)	(0,200,040)
Less: Deferred murabaha income (119,342) (141,75 Profit receivable shown in other assets (227,852) (369,96	Islamic	financing and related assets - net of provision	12.8	311,530,270	207,568,823
Profit receivable shown in other assets (227,852) (369,96	12.1	Murabaha receivable - gross	12.1.1	8,134,131	12,709,277
Profit receivable shown in other assets (227,852) (369,96		<u> </u>			(141,759)
					(369,962)
					12,197,556
12.1.1 Murabaha sale price 8,134,131 12,709,27	1211	Murabaha sale price		8 134 131	12,709,277
	16.1.1				(12,197,556)
		тагарана рагонаво рнос			511,721
347,194 511,72				J47,134	

For the year ended December 31, 2016

	2016		2015
	Rupe	0	
Financing under Islamic Export Refinance - Murabaha - gross	741,100		613,268
Less: Deferred income	(4,616)		(5,693)
Profit receivable shown in other assets	(12,528)		(12,361)
Financing under Islamic Export Refinance - Murabaha	723,956		595,214
	Profit receivable shown in other assets	Financing under Islamic Export Refinance - Murabaha - gross Less: Deferred income Profit receivable shown in other assets  Rupe  741,100 (4,616) (12,528)	Rupees in '00 Financing under Islamic Export Refinance - Murabaha - gross Less: Deferred income Profit receivable shown in other assets  Rupees in '00 (4,616) (12,528)

12.3 Net investment in Ijarah including net book value of assets / investments under Ijarah in IFAS-2

		2016					
	Not later than one year	Later than one and less than five years	Over five years	Total			
		Rupees in '	000 ———				
ljarah rentals receivable	13,344,491	13,255,284	114,461	26,714,236			
Residual value	980,181	5,065,851	54,292	6,100,324			
Minimum Ijarah payments	14,324,672	18,321,135	168,753	32,814,560			
Less: Profits for future periods	(5,233,347)	(6,611,253)	(149,644)	(11,994,244)			
Present value of minimum Ijarah payments	9,091,325	11,709,882	19,109	20,820,316			

		2015					
	Not later than one year	Later than one and less than five years	Over five years	Total			
		Rupees in '000					
ljarah rentals receivable	8,623,904	9,886,893	174,430	18,685,227			
Residual value	920,506	4,307,346	30,626	5,258,478			
Minimum Ijarah payments	9,544,410	14,194,239	205,056	23,943,705			
Less: Profits for future periods	(3,559,268)	(6,387,926)	(148,413)	(10,095,607)			
Present value of minimum Ijarah payments	5,985,142	7,806,313	56,643	13,848,098			

12.3.1 Net book value of assets / investments in Ijarah under IFAS-2 is net of depreciation of Rs 10,951 million (2015: Rs 8,152 million).

		2016	2015
		Rup	ees in '000
12.4	Bai Muajjal financing - gross	133,325	898,512
	Less: Deferred income	(10,835)	(20,945)
	Profit receivable shown in other assets	(20,994)	(13,936)
	Bai Muajjal financing	101,496	863,631
12.5	Musawwamah financing - gross	7,340,823	8,100,048
	Less: Deferred income	(107,675)	(180,515)
	Profit receivable shown in other assets	(73,374)	(92,054)
	Musawwamah financing	7,159,774	7,827,479
12.6	Financing under Islamic Export Refinance - Musawwamah Financing - Gross Less: Deferred income Profit receivable shown in other assets Financing under Islamic Export Refinance - Musawwamah - Financing	329,995 (2,973) (1,510) 325,512	451,794 (5,432) (11,969) 434,393

12.7 This includes Rs 314 million (2015 : Rs 252 million) representing profit free financings to staff advanced under the holding company's Human Resource Policies.

For the year ended December 31, 2016

2016	2015
	Rupees in '000

12.8 Particulars of Islamic financing and related assets - net

12.8.1	In		
	- local currency	288,487,503	196,817,472
	- foreign currencies	23,042,767	10,751,351
		311,530,270	207,568,823
12.8.2	Short-term (for upto one year)	173,362,097	125,599,472
	Long-term (for over one year)	138,168,173	81,969,351
		311,530,270	207,568,823

12.9 Islamic financing and related assets include Rs 6,847 million (2015: Rs 7,064 million) which have been placed under non-performing status as detailed below:

			2016		
Category of classification	Domestic	Overseas	Total	Provision required	Provision held
			Rupees in '000 —		
Other Assets Especially Mentioned	16,018	-	16,018	12	12
Substandard	221,688	-	221,688	52,569	52,569
Doubtful	48,473	-	48,473	21,037	21,037
Loss	6,561,113	-	6,561,113	6,518,585	6,518,585
	6,847,292	-	6,847,292	6,592,203	6,592,203
			2015		
Category of classification	Domestic	Overseas	Total	Provision required	Provision held
			Rupees in '000 —		
Other Assets Especially Mentioned	1,544	-	1,544	-	-
Substandard	227,927	-	227,927	54,401	54,401
Doubtful	62,832	-	62,832	25,755	25,755
Loss	6,772,079	-	6,772,079	6,759,912	6,759,912
	7,064,382	_	7,064,382	6,840,068	6,840,068
	7,001,002		1,001,002	0,040,000	0,040,000

12.10 Particulars of provision against non-performing Islamic financing and related assets:

	2016			
	Specific	General	Total	
		Rupees in '000 -		
Opening balance	6,840,068	1,366,772	8,206,840	
Charge for the year Less: Reversals	235,753 (483,618) (247,865)	127,619 - 127,619	363,372 (483,618) (120,246)	
Amount written off	(247,000)	-	(120,240)	
Closing balance	6,592,203	1,494,391	8,086,594	

For the year ended December 31, 2016

			2015	
	Note	Specific	General	Total
			Rupees in '000	
Opening balance		6,285,090	1,288,516	7,573,606
Charge for the year Less: Reversals		604,014 (256,362)	78,256 -	682,270 (256,362)
Transferred during the year* Amount written off	12.11	347,652 207,661 (335)	78,256 - -	425,908 207,661 (335)
Closing balance		6,840,068	1,366,772	8,206,840

<sup>\*</sup> This represents balance transferred from HSBC Bank Oman S.A.O.G - Pakistan branch on acquisition of HSBC Bank Oman S.A.O.G

12.10.1 The Group maintains general reserve (provision) in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP.

In addition, the Group has also maintained a general provision of Rs 1,125 million (2015: Rs 1,125 million) against financing made on prudent basis, in view of the prevailing economic conditions. This general provision is in addition to the requirements of the Prudential Regulations.

12.10.2 In accordance with BSD Circular No. 2 dated January 27, 2009 issued by the SBP, the Group has availed the benefit of Forced Sales Value (FSV) of collaterals against the non-performing financing. The accumulated benefit availed as at December 31, 2016 amounts to Rs 10.2 million (2015: Rs 25.3 million). The additional profit arising from availing the FSV benefit - net of tax as at December 31, 2016 amounts to Rs 6.6 million (2015: Rs 16.4 million). The increase in profit, due to availing of the benefit, is not available for distribution of cash and stock dividend to shareholders.

12.10.3 Particulars of provision against non-performing financing:

In local currency
In foreign currencies

In local currency
In foreign currencies

	2016	
Specific	General	Total
	- Rupees in '000 —	
	·	
6,390,778	1,494,391	7,885,169
201,425	-	201,425
6,592,203	1,494,391	8,086,594
	2015	
Specific	2015 General	Total
Specific	General	Total
Specific		Total
Specific 6,638,401	General	Total 8,005,173
	General - Rupees in '000 —	

12.11	Particulars of write offs	Note	2016 Rupe	2015 ees in '000
	Against provisions  Directly charged to the consolidated profit and loss account	12.10		335 - 335
	Write offs Rs 500,000 and above Write offs below Rs 500,000		-	335 335

<sup>-</sup> Pakistan branch operations.

For the year ended December 31, 2016

### 12.11.1 Details of financing written off of Rs 500,000 and above

In term of sub-section(3) of section 33 A of the Banking Companies Ordinance, 1962, the statement in respect of written off financings or any other financial relief of five hundred thousand rupees or above allowed to any person is required to be disclosed. The details of financial relief allowed during the year is given as Annexure - 1.

# 12.12 Particulars of financing to directors, associated companies etc.

Debts due by directors, executives or officers of the holding company or any of them either severally or jointly with any other persons.

	Note	2016 Rupee	2015 es in '000
Balance at the beginning of the year Disbursements during the year		2,222,265 998,780	1,585,605 961,387
Repayments during the year		(369,380)	(324,727)
Balance at the end of the year	12.12.2	2,851,665	2,222,265

Debts due by companies or firms in which the directors of the holding company are interested as directors, partners or in the case of private companies as members

private companies as members.	Note	2016	2015
		Rupee	s in '000
Balance at the beginning of the year		944,387	-
Disbursements during the year		7,562,436	8,029,117
Repayments during the year		(6,022,458)	(7,084,730)
Balance at the end of the year	12.12.3	2,484,365	944,387

Debts due by subsidiary companies, controlled firms, managed mudarabas and other related parties of the holding company.

	2016	2015	
	Rupees in '000		
Balance at the beginning of the year	-	-	
Disbursements during the year	-	-	
Repayments during the year	-	-	
Balance at the end of the year	-	-	

# 12.12.1 Financing to Executives and Directors

	Exec	utives	Directors	
	2016	2015	2016	2015
		Rupees in	n '000 ——	
Opening balance	1,501,231	985,807	-	-
Disbursements during the year	726,836	645,828	-	-
Repayments during the year	(396,260)	(130,404)	-	-
Closing balance	1,831,807	1,501,231	-	-

12.12.2 These include loans given by the Holding company to its employees as per the terms of their employment. The maximum total amount of financing including temporary financing granted during the year was Rs 2,852 million (2015: Rs 2,222 million). The maximum amount has been calculated by reference to the month end balance.

12.12.3 This represents Istisna, Diminishing Musharikah and Running Mushahrakah facility to associated companies (2015: Istisna and Running Mushahrakah facilities to associated companies).

For the year ended December 31, 2016

13	OPERA	ATING FIXED ASSETS	Note	2016 Rupees	2015 in '000
	Capital	work-in-progress	13.1	314,408	425,560
	Propert	ty and equipment	13.2	8,288,994	7,269,596
				8,603,402	7,695,156
	Intangi	ble assets	13.4	428,284	466,279
				9,031,686	8,161,435
	13.1	Capital work-in-progress  - Land and building (including advances to suppliers and			
		contractors for building renovation)		85,697	190,656
		- Advances for computer hardware		55,104	21,679
		- Advances for purchase of vehicles		61,586	81,474
		- Advances for computer software	38,636	7,291	
		- Advances for other office machines	66,463	111,796	
		- Advances for furniture and fixtures		6,922	12,664
				314,408	425,560

# 13.2 Property and equipment

-		COST ACCUMULATED DEPRECIATION Net book			ACCUMULATED DEPRECIATION			
-	As at January 1, 2016	Additions / (deletions)	As at December 31 2016	As at January 1, 2016	Charge / (on deletions)	As at December 31, 2016	value as at December 31, 2016	Rate of depreciation %
Leasehold land	939,417	780,183	1,719,600	- Rupees in '000 - -	-	-	1,719,600	
Buildings on leasehold land	1,308,951	21,806	1,330,757	304,838	65,451	370,289	960,468	5
Leasehold improvements	4,167,986	847,465 (9,602)	5,005,849	1,384,932	451,931 (6,891)	1,829,972	3,175,877	10
Furniture and fixtures	559,156	55,087 (6,525)	607,718	268,404	54,472 (5,429)	317,447	290,271	10
Electrical, office and computer equipment	3,844,570	519,766 (78,066)	4,286,270	2,227,441	634,666 (72,796)	2,789,311	1,496,959	10, 20 and 33
Vehicles	1,031,314	265,085 (154,371)	1,142,028	396,183	218,042 (118,016)	496,209	645,819	20
	11,851,394	2,489,392 (248,564)	14,092,222	4,581,798	1,424,562 (203,132)	5,803,228	8,288,994	

2016

For the year ended December 31, 2016

ar oridod Booori	,			20	15			
		COST		ACCU	MULATED DEPREC	IATION	Net book value as at December 31, 2015	Rate of depreciation %
	As at January 1, 2015	Additions / Transfers* / (deletions)	As at December 31, 2015	As at January 1, 2015	Charge / Transfers* / (on deletions)	As at December 31, 2015		
				- Rupees in '000	0 ———			-
Leasehold land	939,417	-	939,417	-	-	-	939,417	
Buildings on leasehold land	1,296,993	11,958	1,308,951	244,596	60,242	304,838	1,004,113	5
Leasehold improvements	3,030,346	1,166,575 6,827 (35,762)	4,167,986	1,099,912	310,072 6,778 (31,830)	1,384,932	2,783,054	10
Furniture and fixtures	476,125	92,912 2,285 (12,166)	559,156	230,131	47,458 1,943 (11,128)	268,404	290,752	10
Electrical, office and computer equipment	2,853,554	1,054,670 18,067 (81,721)	3,844,570	1,857,067	433,968 15,265 (78,859)	2,227,441	1,617,129	10, 20 and 33
Vehicles	817,993	340,940 555 (128,174)	1,031,314	319,300	177,082 555 (100,754)	396,183	635,131	20

3,751,006

11,851,394

# Property and equipment - Movement of net book value

9,414,428

2.667.055

27,734

(257,823)

	Leasehold land	Buildings on leasehold land	Leasehold improvements	Furniture and fixtures	Electrical, office and computer equipments	Vehicles Total
			Ru	pees in '000		
At January 1, 2015						
Cost	939,417	1,296,993	3,030,346	476,125	2,853,554	817,993 9,414,428
Accumulated depreciation	-	(244,596)	(1,099,912)	(230,131)	(1,857,067)	(319,300) (3,751,006)
Net book value	939,417	1,052,397	1,930,434	245,994	996,487	498,693 5,663,422
Year ended December 31, 2015						
Additions	-	11,958	1,166,575	92,912	1,054,670	340,940 2,667,055
Net book value of transfers	-	-	49	342	2,802	- 3,193
Net book value of disposals	-	-	(3,932)	(1,038)	(2,862)	(27,420) (35,252)
Depreciation charge		(60,242)	(310,072)	(47,458)	(433,968)	(177,082) (1,028,822)
Net book value as at December 31, 2015	939,417	1,004,113	2,783,054	290,752	1,617,129	635,131 7,269,596
Year ended December 31, 2016						
Additions	780,183	21,806	847,465	55,087	519,766	265,085 2,489,392
Net book value of disposals	-	-	(2,711)	(1,096)	(5,270)	(36,355) (45,432)
Depreciation charge	-	(65,451)	(451,931)	(54,472)	(634,666)	(218,042) (1,424,562)
Net book value as at December 31, 2016	1,719,600	960,468	3,175,877	290,271	1,496,959	645,819 8,288,994

<sup>13.3.1</sup> Included in cost of property and equipment are fully depreciated items still in use aggregating Rs 2,324 million (2015: Rs 1,928 million).

7,269,596

4,581,798

1.028.822

24,541

(222,571)

<sup>\*</sup>These represent assets acquired from HSBC Oman S.A.O.G Pakistan Branch on acquisition of HSBC Oman S.A.O.G Pakistan branch operations.

For the year ended December 31, 2016

13.3.2 Details of disposal of fixed assets to executives or other persons having cost more than Rs 1 million or net book value of Rs 250,000 or above are as follows:

Description	Cost	Accumulated depreciation Rupees	value	Sale proceeds	Mode of disposal	Particulars of purchaser
Items having book value in aggregate more than Rs 250,000 or cost more than Rs 1,000,000		Паросс	000			
Vehicles Honda Civic Toyota Corolla Toyota Corolla Toyota Corolla Toyota Corolla Toyota Corolla Toyota Corolla Honda City Suzuki Cultus	2,388 2,370 2,363 2,358 2,046 1,985 1,943 1,683 1,648 1,608 1,372 1,626 1,401 1,396 1,374 1,347 1,346 1,340 1,329 1,327 1,323 1,292 1,019 959 919 879 879 879 879 879 879 879 879 879 87	1,473 1,106 315 943 1,500 1,985 1,943 1,010 1,099 1,394 1,372 1,355 1,401 1,396 1,374 1,347 1,346 1,340 1,329 1,327 1,323 1,292 662 767 796 879 879 879 879 879 879 879 879 879 879	915 1,264 2,048 1,415 546 673 549 214 - 271	1,361 1,600 2,164 1,708 1,018 596 583 975 939 635 412 713 420 419 412 404 404 404 402 398 398 397 388 584 423 378 264 264 263 263 263 263 263 263 263 263 263 263	MBL Staff Policy MBL St	Mr. Saleem Wafai - Executive (Ex-Employee) Mr. Irfan Ali Hyder - Executive (Ex-Employee) Mr. Ather Hassan - (Ex-Employee) Mr. Omer Salimullah - Executive (Ex-Employee) Syed Tariq Hassan - Executive Mr. Mateen Mahmood - Executive Mr. Faisal Iqbal - Executive Mr. Tanveer Ahmed Mumtaz - Executive - (Ex-Employee) Mr. Shujauddin Shaikh - (Ex-Employee) Mr. Shujauddin Shaikh - (Ex-Employee) Mr. Mi Imran - Executive Mr. Muhammad Arshad - Executive Mr. Kashif Zaidi - Executive Mr. Ismail Aswani - Executive Mr. Ismail Aswani - Executive Mr. Shaid Iqbal - Executive Mr. Shahid Iqbal - Executive Mr. Shahid Iqbal - Executive Mr. Shahid Iqbal - Executive Mr. Muhammad Nawaz - Executive Mr. Muhammad Yasar Abaidullah - Executive Mr. Muharman Yasar - Executive Mr. Muharman Yasar - Executive Mr. Muharman Yasar - Executive Mr. Shoukat Hussain - Executive Mr. Shoukat Hussain - Executive Mr. Shabbir Tabassum - Executive Mr. Shabbir Tabassum - Executive Mr. Zafar Ahmed Khan - Executive Mr. Tayaz Ur Rehman Khan - Executive Mr. Nacir Mehmood - Executive Mr. Nacir Ishaq - Executive Mr. Nacir Hohamad Ansari - Executive Mr. Nadir Ishaq - Executive Mr. Nadir Ishaq - Executive Mr. Nadir Ishaq - Executive Mr. Nadir Shami - Executive Mr. Nadir Shami - Executive Mr. Muhammad Mohsin - Executive Mr. Muhammad Mohsin - Executive Mr. Muhammad Aborar - Executive Mr. Muhammad Aborar - Executive Mr. Shahid Ojaha - Executive Mr. Asim Aslam - Executive Mr. Shahid Ojaha - Executive Mr. Rajiad Rayani - Executive Mr. Shahid Ojaha - Executive Mr. Kamran Infiasat - Executive Mr. Kamran Infiasat - Executive Mr. Shahid Ojaha - Executive Mr. Shahid Ojaha - Executive Mr. Kanran Nifasat - Execu

Description	Cost	Accumulated depreciation Rupees	Net book value s in '000 -	Sale proceeds	Mode of disposal	Particulars of purchaser
Honda City Honda City Toyota Corolla Toyota Corolla Toyota Corolla Toyota Corolla Toyota Corolla Suzuki Cultus	1,403 1,371 1,530 1,005 1,912 1,722 1,075 1,047 1,034 1,032 1,032 1,032 1,032 1,032 1,032 1,029 1,027 1,025 1,020 1,018 1,017 1,017 1,017 1,016 1,015 1,013 1,013 1,011 1,015 1,013 1,013 1,011 1,015 1,013 1,010 1,015 1,013 1,015 1,015 1,015 1,015 1,015 1,016 1,015 1,017 1,017 1,017 1,018 1,019	1,239 1,371 893 1,005 1,051 1,722 412 366 452 500 430 275 430 447 344 394 479 307 663 441 441 203 186 457 592 675 434 434 596 660 594 660 594 660 594 660 594 660 594 661 689 689 734 689 734 689	164 - 637 - 861 - 663 681 592 534 602 757 602 585 688 635 548 718 357 577 577 577 577 577 577 577	934 1,011 1,172 660 1,300 1,570 780 800 773 792 828 847 790 836 817 836 780 780 780 732 882 881 770 675 723 746 764 667 750 742 733 787 721 718 638 663 661 711 683 815 815	Negotiation	Mr. Adnan Naseer Mr. Muhammad Shahbaz Munawar Mr. Rizwan Mazhar Mr. Adnan Naseer Ms. Sanam Khan Syed Riaz Ahmed Mr. Nadeem Ahmed Mr. Aftab Ahmed Mr. Tabassum Elahi Mr. Javed M. Khan Mr. Abid Ansar Mr. Feroz Nadeem Mr. Muhammad Amin Mr. Muhammad Jjaz Mr. Khurram Imtiaz Mr. Aftab Ahmed Mr. Javed M. Khan Mr. Javed M. Khan Mr. Javed M. Khan Mr. Hasban Ahmed Mr. Javed M. Khan Mr. Hashahid Mr. Javed M. Khan Mr. Hitab Ahmed Mr. Hassan Akhtar Abbasi Mr. Abdul Hafeez Mirza Mr. Ghulam Murtaza Mr. Iftikhar Ahmed Mr. Abrar Hussain Mr. Tabassum Elahi Mr. Ali Akber Mr. Ghulam Murtaza Mr. Shah Fahad Mr. Tabassum Elahi Mr. Sheeraz Khan Mr. Muhammad Yaqoob Mr. Zulfiqar Ahmed Mr. Abid Ansar Mr. Sheeraz Khan Mr. Usman Shahid Syed Riaz Ahmed Syed Riaz Ahmed
Furniture and fixtures Furniture and fixtures	126,027 2,177 2,177	92,577 1,742 1,742	33,450 435 435	70,450	Negotiation	Mr. Muhammad Farid
Electrical, office and computer equipments Computer Equipment Computer Equipment Computer Equipment	800 460 2,171 3,431	360 92 2,171 2,623	440 368 - 808	400 460 6 866	Negotiation Negotiation Negotiation	M/s Roomi Enterprises (Pvt)Ltd Mr. Wahab Gul M/s Dilawar Brothers
Leasehold Improvements Civil Works Civil Works	2,133 812 2,945 134,580	1,742 68 1,810 98,752	391 744 1,135 35,828	367 - 367 71,685	Insurance Claim Discarded	M/s Pak Kuwait Takaful Company Limited Not applicable

For the year ended December 31, 2016

Description	Cost	Accumulated depreciation Rupees in	Net book value n '000 —	Sale proceeds	Mode of disposal	Particulars of purchaser
Items in aggregate having book value of less than Rs 250,000 or cost less than Rs 1,000,000						
Furniture and Fixtures	4,348	3,687	661	296		
Leasehold improvements	6,657	5,081	1,576	1,658		
Electrical, office and computer equipment	74,635	70,173	4,462	7,523		
Vehicles	28,344	25,439	2,905	17,951		
:	248,564	203,132	45,432	99,113		

### 13.4 Intangible assets

	COST			ACCUM	ULATED AMOF		Rate of	
	As at January 1, 2016	Additions during the year	As at December 31, 2016	As at January 1, 2016	Amortisation charge for the year	As at December 31, 2016	value as at December 31, 2016	amorti- sation
				— Rupees	s in '000 ——			%
Computer software	1,010,136	140,534	1,150,670	543,857	178,529	722,386	428,284	20
2015	899,154	110,982	1,010,136	392,156	151,701	543,857	466,279	20

### 13.5 Intangible assets - Movement of net book value

	`	Year ended December 31, 2015				Year ended December 31, 2016		
	Net book value as at January 1, 2015	Additon during the year	Amortisation charge for the year	Net book value as at December 31, 2015	Addition during the year	Amortisation charge for the year	Net book value as at December 31, 2016	
			I	Rupees in '000 -				
Computer software	506,998	110,982	151,701	466,279	140,534	178,529	428,284	

For the year ended December 31, 2016

14 OTHER ASSETS	Note	2016 Rup	2015 nees in '000
Profit / return accrued in local currency Profit / return accrued in foreign currencies Advances, deposits, advance rent and other prepayments Dividends receivable Stamps Security deposits Unrealised gain on forward foreign exchange contracts - net Non-Banking assets acquired in satisfaction of claims Advance for Investments	14.1 14.2 14.3	7,891,923 117,863 1,157,256 9,736 8,335 103,322 264,383 284,255 500,000	9,411,946 84,699 1,059,778 7,061 3,998 98,334 281,220 291,557 33,000
Receivable from SBP on account of settement of capital of HSBC Bank Oman S.A.O.G - Pakistan branch operations Others  Provision against other assets	4.1	607,831 10,944,904 (255,822) 10,689,082	2,661,433 519,547 14,452,573 (341,084) 14,111,489

- This includes prepaid rent and prepaid insurance aggregating Rs 453 million (2015: Rs. 501 million) and Rs 455 million (2015: Rs 325 million) respectively which are being amortized over a period of one year.
- This is net of loss on forward foreign exchange contracts of Rs 665 million (2015: Rs 396 million). 14.2
- 14.3 Market value of the non-banking assets acquired in satisfaction of claims is Rs 221.877 million (2015: Rs 267.958 million). Provision amounting to Rs 62.378 million in respect of non-banking assets is included in provision against other assets.

	14.4	Provision against other assets	2016	2015
			Rup	pees in '000
		Opening balance Charge for the year Reversals during the year Amount written off Amount adjusted upon conversion Amount adjusted and transferred to charity Closing balance	341,084 15,383 (99,426) (1,219) - - 255,822	421,223 28,481 (6,174) (3,893) (89,047) (9,506) 341,084
15	BILLS PA	AYABLE		
	In Pakist Outside	an Pakistan	9,130,998 - 9,130,998	6,560,324 - 6,560,324
16	DUE TO	FINANCIAL INSTITUTIONS		
	In Pakist Outside	an Pakistan	32,005,501 - 32,005,501	13,609,551 - 13,609,551

For the year ended December 31, 2016

		Note	2016	2015
			Rupe	es in '000
16.1	Particulars of due to financial institutions with respect to currencies	;		
	In local currency		32,005,501	13,609,551
	In foreign currencies		· · · -	
16.2	Details of due to financial institutions secured / unsecured		32,005,501	13,609,551
10.2	Details of due to financial institutions secured / disecured			
	Secured			
	Musharakah from the State Bank of Pakistan under Islamic Export Refinance Scheme	16.2.1	16,841,788	13,598,206
	· ·			
	Other Financial institution	16.2.2	168,506	4,548
	Unsecured Overdrawn nostro accounts		295,207	6 707
	Other Musharakah / Mudarabas	16.2.3	14,700,000	6,797
	Othor Macharatary Madarabas	10.2.0	32,005,501	13,609,551
16.2.1	These Musharakah are on a profit and loss sharing basis maturing I to June 28, 2016) and are secured against demand promissory no 17,200 million) has been allocated to the Group by SBP under Islan	otes executed in favor	of SBP. A limit of Rs 1	
	17,200 million) has been allocated to the Group by 3DF under Islan			
16.2.2	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.	·	limit of USD 10 million	n has been allocated to
16.2.2 16.2.3	These Musharakahs are on Profit and Loss sharing basis maturing	in December, 2020. A	ge return on these Mu	
	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas	in December, 2020. A	ge return on these Mu	
16.2.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material.	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016	usharakah / Mudarabas
16.2.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper	usharakah / Mudarabas 2015 es in '000
16.2.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995	2015 es in '000 13,605,003
16.2.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper	usharakah / Mudarabas 2015 es in '000
16.2.3 16.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions  Short - term  Long - term	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506	2015 es in '000 13,605,003 4,548
16.2.3 16.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506	2015 es in '000 13,605,003 4,548
16.2.3 16.3	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions  Short - term Long - term	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506	2015 es in '000 13,605,003 4,548
16.2.3 16.3 DEPOS Custon	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are material particulars of due to financial institutions  Short - term Long - term	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506	2015 es in '000 13,605,003 4,548
16.2.3 16.3 DEPOS Custon - Fixed	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506 32,005,501	2015 es in '000  13,605,003 4,548 13,609,551
16.2.3 16.3 DEPOS Custon - Fixed - Savin	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506 32,005,501	2015 es in '000  13,605,003 4,548 13,609,551
16.2.3 16.3 DEPOS Custon - Fixed - Savin	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits ags deposits and accounts - non-remunerative	in December, 2020. A	ge return on these Mi 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506 32,005,501 141,796,085 220,228,372	2015 es in '000  13,605,003 4,548 13,609,551  131,769,647 184,622,913
16.2.3  16.3  DEPOS  Custon - Fixed - Savin - Curre - Margi	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits ags deposits and accounts - non-remunerative in	in December, 2020. A	ge return on these Mt 19, 2017 (2015: Nil). 2016 Ruper 31,836,995 168,506 32,005,501 141,796,085 220,228,372 195,597,883	2015 es in '000  13,605,003 4,548 13,609,551  131,769,647 184,622,913 148,204,716
16.2.3  16.3  DEPOS  Custon - Fixed - Savin - Curre - Margi  Financi	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits ags deposits ant accounts - non-remunerative in ial institutions	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nii).  2016  Ruper  31,836,995  168,506  32,005,501   141,796,085  220,228,372  195,597,883  2,118,269  559,740,609	2015 es in '000  13,605,003
16.2.3  16.3  DEPOS  Custon - Fixed - Savin - Curre - Margi  Financi	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits ags deposits and accounts - non-remunerative in	in December, 2020. A	ge return on these Mi 19, 2017 (2015: Nii). 2016 Ruper 31,836,995 168,506 32,005,501 141,796,085 220,228,372 195,597,883 2,118,269	2015 es in '000  13,605,003 4,548 13,609,551  131,769,647 184,622,913 148,204,716 1,055,262
16.2.3  DEPOS  Custon - Fixed - Savin - Curre - Margi  Financi - Remu	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits ags deposits ant accounts - non-remunerative in ial institutions	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nii).  2016  Ruper  31,836,995  168,506  32,005,501   141,796,085  220,228,372  195,597,883  2,118,269  559,740,609	2015 es in '000  13,605,003
16.2.3  DEPOS  Custon - Fixed - Savin - Curre - Margi  Financi - Remu	These Musharakahs are on Profit and Loss sharing basis maturing the Group by Karandaz under the agreement.  These Musharakah / Mudarabas are on profit and loss sharing bas is around 5.71% (2015: Nil) per annum. Theses balances are mate Particulars of due to financial institutions  Short - term Long - term  SITS AND OTHER ACCOUNTS  mers I deposits ges deposits ent accounts - non-remunerative in  ial institutions unerative deposits	in December, 2020. A	ge return on these Mu 19, 2017 (2015: Nil).  2016  Ruper  31,836,995  168,506  32,005,501   141,796,085  220,228,372  195,597,883  2,118,269  559,740,609  3,307,614	2015 es in '000  13,605,003 4,548 13,609,551  131,769,647 184,622,913 148,204,716 1,055,262 465,652,538  5,672,624

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For the year ended December 31, 2016

2016 2015

Rupees in '000

### 17.1 Particulars of deposits

In

local currency
 Mudaraba based deposits
 Qard based deposits

foreign currencies
 Mudaraba based deposits
 Qard based deposits

347,370,022
187,682,195
535,052,217

304,257,489 140,968,995 445,226,484

20,045,839 8,901,796 28,947,635 563,999,852 18,693,148 7,879,841 26,572,989 471,799,473

### 18 SUB-ORDINATED SUKUK

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During the year, the Holding company issued regulatory Shariah compliant unsecured, subordinated privately placed Tier II Sukuk based on Mudaraba of Rs 7,000 million as instrument of redeemable capital under section 120 of the Companies Ordinance, 1984. The brief description of sukuk is as follows:

Credit Rating	AA- (Double A minus) by JCR-VIS Credit Rating Company Limited.
Tenor	10 years from the issue date.
Profit payment frequency	Semi-annually in arrears.
Redemption	Bullet payment at the end of the tenth year.
Expected Periodic Profit Amount (Mudaraba Profit Amount)	The Mudaraba Profit is computed under General Pool on the basis of profit sharing ratio and monthly weightages announced by the Holding company under the SBP guidelines of pool management. Last announced profit rate on the Sukuk is 6.76% per annum.
Call Option	The Holding company may call Tier II Sukuk with prior approval of SBP on or after five years from the date of issue.
Loss Absorbency	The Tier II Sukuk, at the option of the SBP, will be fully and permanently converted into common shares upon the occurrence of a point of non-viability trigger event as determined by SBP or for any other reason as may be directed by SBP.
Lock-in-Clause	Profit and/or redemption amount can be held back in respect of the Tier II Sukuk, if such payment will result in a shortfall in the Issuer's minimum capital or capital adequacy ratio requirement.

DEFENDED TAY HARM ITIES	2016	2015
DEFERRED TAX LIABILITIES	Ru	pees in '000
Deferred credits arising due to:		
Excess of accounting book values over tax		
written down values of owned assets	632,001	771,569
Surplus on revaluation of available for sale investments	1,251,679	455,159
Surplus on revaluation of investments at fair value through profit or loss	67,416	-
Deferred debits arising due to:		
Provision against non-performing Islamic financing and related assets	-	(168,219)
Provision for diminution in value of investments	(146,078)	(156,467)
Provision against Workers' Welfare Fund	(29,241)	(19,084)
Income not accrued due to non-culmination of Islamic financings	(332,824)	(441,074)
Provision against non-banking assets acquired in satisfaction		
of claims and other assets	(18,587)	(56,827)
Tax on accumulated profit on associates	530,837	345,866
	1,955,203	730,923

			Note	2016	2015
20	OTHER	LIABILITIES		Rupees i	n '000
	Poturn o	on deposits and other dues			
		able in local currency	20.1	2,023,164	2,201,387
		able in foreign currencies	20.1	29,709	46,430
		ed commission		23,605	14,038
		d expenses		2,931,137	2,167,242
		taxation (provision less payments)		1,260,356	446,326
		ned dividends		6,294	5,063
		to defined benefit plan	36.2 & 36.15	374,847	447,895
	•	n against off-balance sheet obligations	20.2	105,398	105,398
		deposits against Ijarah		6,078,190	3,871,830
		payable	20.3	1,509	4,903
		on account of credit murabaha		117,092	90,307
		e against future diminishing musharaka		121,773	46,906
		to HSBC ME - HSBC group entities	20.4	23,450	23,445
	•	to HSBC Bank Oman S.A.O.G Purchase consideration		-	2,661,433
	•	ding taxes payable		130,997	87,510
		: Welfare Fund payable	20.5	834,456	569,065
	Others			341,580	780,065
				14,403,557	13,569,243
	20.1	This includes Rs 56 million (2015: Rs 94 million) in respect Refinance Scheme.	of return accrued on borrowing	gs from SBP under tl	ne Islamic Export
	20.2	Provision against off-balance sheet obligations		2016	2015
				Rupees	in '000
		Opening balance		105,398	89,225
		Charge for the year		-	16,173
		Closing balance		105,398	105,398
	20.3	Reconciliation of charity payable			
		Opening balance		4,903	421
		Additions during the year		28,198	47,754
		Less: Transferred to charity savings account		·	•
		(included in deposits and other accounts)		(31,592)	(43,272)
		Closing balance		1,509	4,903

For the year ended December 31, 2016

20.3.1 Charity paid through saving account during the year is Rs 37.8 million (2015: Rs 49.6 million). Charity in excess of Rs 100,000 was paid to the following individuals / organizations:

was paid to the following individuals / organizations.	2016	2015
	Rupees	in '000
Afzal Memorial Thalassemia Foundation	200	-
The Aga Khan University - Financial Assistance Program	-	10,000
Akhuwat Foundation	100	150
Alamgir Welfare Trust International	-	300
Al Mustafa Trust Rawalpindi	150	-
Baqai Institute of Diabetology and Endocrinology	-	100
Care Foundation	100	-
Centre For Development of Social Services	200	-
Child Aid Association	100	150
Disabled Welfare Association	100	-
Eye Donor Organization	100	150
Fatimid Foundation Kidney Centre & General Hospital	150	150
Garage School	300	-
Hands	100	-
Institute of Business Administration - National Talent Hunt Program	12,770	13,459
Ihsan Trust - Related party	17,000	18,000
Infaq Memorial Trust	250	-
Idara - Al Khair	500	-
Jamal Noor Hospital	100	100
Jinnah Foundation	100	-
Kiran Foundation	500	-
Karachi Education Initiative	1,297	2,368
Karigar Training Institute	-	300
Lahore Businessmen Association For Rehabilitation of the Disabled	500	-
Marie Adelade Leprosy Foundation	-	100
Medical Aid Foundation (Rahat Kada)	200	-
Muhammadi Blood Bank	100	-
Muslim Welfare Centre	-	200
Noor Eli Trust	-	200
Pakistan Kidney Institute / Shifa Foundation	-	100
Patients Aid Foundation - Jinnah Hospital	200	500
Pakistan Red Crescent Society (for Ultra Sound machine)	-	150
Pakistan Disabled Foundation	200	100
Pakistan Association of Deaf	200	200
Pakistan Eye Bank	100	-
Poor Patients Aid Society - Civil Hospital (Karachi)	-	100
Preventation of Blindness Trust	200	-
Rashid Memorial Welfare Organization	500	-
Rotary Humanitarian Trust - Hawksbay School	-	1,000
Saylani Welfare	100	-
Shafi Trust	100	-
SINA Trust	_	200
Society for Heart Care	1,000	1,000
The Indus Hospital	100	500
The Kidney Centre	100	-
Welfare Society for Patient Care	100	-
	37,817	49,577
	07,017	=======================================

<sup>20.3.2</sup> The balance in Charity's saving account is Rs 0.128 million (2015: Rs 6 million).

<sup>20.3.3</sup> Charity was not paid to any individual / organization in which a director or his spouse had any interest at any time during the year.

<sup>20.4</sup> This represents amount payable to HSBC group entities which were transferred to the Group consequent to acquisition of HSBC - Pakistan Operations.

For the year ended December 31, 2016

20.5 The Group has made full provision for Workers Welfare Fund based on profit for the respective years (2008-2016).

During the current year, the Supreme Court of Pakistan vide its order dated November 10, 2016 has held that the amendments made in the law introduced by the Federal Government for the levy of Workers Welfare Fund were not lawful. The Federal Board of Revenue has filed review petitions against this order which are currently pending.

Legal advice obtained on the matter indicates that consequent to filing of these review petitions the judgment may not currently be treated as conclusive. Accordingly, the Group maintains its provision in respect of WWF.

### 21 SHARE CAPITAL

#### 21.1 Authorised capital

	2016 (Number	2015 of Shares)		2016 Rupe	2015 ees in '000
	2,000,000,000	1,500,000,000	Ordinary shares of Rs 10 each	20,000,000	15,000,000
21.2	Issued, subscribed a	nd paid-up capital			
	2016 (Number	2015 r of Shares)	Ordinary shares	2016 Rupe	2015 ees in '000
	456,353,635	456,353,635	Fully paid in cash	4,563,536	4,563,536
	546,384,260	546,384,260	Issued as bonus shares	5,463,843	5,463,843
	1,002,737,895	1,002,737,895		10,027,379	10,027,379

Shareholders having more than 10% shareholding as at December 31, 2016 are as follows:

	21.3	Name of shareholders		Number of shares held	Percentage of shareholding
		Noor Financial Investment Company - Kuwait Pakistan Kuwait Investment Company (Private) Limited		492,484,377 300,821,365	49.11% 30%
22	RESE	RVES	Note	2016 Rupee	2015 es in '000
	Non Di	ry reserve stributable Capital Reserve - Gain on Bargain Purchase al reserve	22.1	6,515,372 3,117,547 91,082 9,724,001	5,403,050 3,117,547 91,082 8,611,679

22.1 Under section 21 of the Banking Companies Ordinance, 1962, an amount not less than 20% of the profit is to be transferred each year to a reserve fund till such time the reserve fund (together with the share premium account) is equal to the amount of the paid up capital.

23	NON CONTROLLING INTEREST	2016 Ru	2015 pees in '000
	Opening balance Share of profit for the year Remeasurements of defined benefit plan - net of tax (directly recognised in equity)	944,623 420,522 1,044	839,801 210,138 (316)
	Dividend payout by AMIML Closing balance	(144,200) 1,221,989	(105,000) 944,623

For the year ended December 31, 2016

24	SURPI	.US ON REVALUATION OF INVESTMENTS	Rupe	ees in '000
	0011112	SO STATE VILLOVATION OF INVESTMENTS		
	Quoted	shares / units of mutual funds*	2,185,634	937,707
	Other s	ecurities	1,560,122	346,113
			3,745,756	1,283,820
	Less: D	Deferred tax liability	(1,287,239)	(425,561)
			2,458,517	858,259
	*This in	cludes surplus on revaluation of "available for sale" securities of associates.		
25	CONTI	NGENCIES AND COMMITMENTS		
	25.1	Direct credit substitutes		
		Guarantees favoring		
		- Banks	209,015	
	25.2	Transaction related contingent liabilities		
		Guarantees favoring		
		- Government	10,925,452	9,936,361
		- Banks	244,589	227,332
		- Others	4,066,533	2,436,550
			15,236,574	12,600,243
	25.3	Trade related contingent liabilities		
		Import letters of credit	51,612,802	29,373,250
		Acceptances	4,323,808	4,049,357
			55,936,610	33,422,607
	25.4	Other contingencies		

2016

2015

25.4.1 The Income Tax Department has amended the deemed assessment orders of the Holding company for prior years including the tax year 2015. The additions/ disallowances were mainly due to allocation of expenses relating to dividends and capital gain, allowability of provision against loans and advances, provision against investments and provision against other assets. In the amended order for tax year 2015, additional issues with respect to the taxability of gain on bargain purchase and non-adjustment of loss pertaining to HSBC Bank Middle East – Pakistan Branches have also been raised. The Holding company has obtained stay order from the High Court of Sindh against the demands raised through the amended order for the tax year 2015. Both the Holding company and the department have filed appeals with the Appellate Authorities in respect of the aforementioned matters.

The management of the Holding company, in consultation with its tax advisors, is confident that the decision in respect of the above matters would be in the Holding company's favor and, accordingly, no provision has been made in these financial statements with respect thereto. The additional tax liability which may arise in respect of gain on bargain purchase and non-adjustment of loss pertaining to HSBC Bank Middle East – Pakistan Branches is Rs 1,096 million and Rs 706 million respectively.

- 25.4.2 On June 20, 2014, the subsidiary company received a show cause notice from the Punjab Revenue Authority (PRA) contending that the subsidiary company had not registered itself with PRA and that it (the subsidiary company) had provided taxable services during the period from July 2013 to March 2014. Accordingly, PRA has calculated sales tax liability of Rs 45.334 million as the amount payable to PRA on the management remuneration (earned by the subsidiary company from all the funds) for the above mentioned period. The subsidiary company has considered the implications of the above matter and is of the view that similar notices have been served by PRA to certain other asset management companies as well and that this matter has been taken up by the Mutual Funds Association of Pakistan on behalf of the mutual funds and a stay order has also been obtained from the Sindh High Court on July 10, 2014, whereby the aforementioned show cause notice, as interim relief, has been suspended. The management of the subsidiary company is of the view that the sales tax on aggregate amount of management remuneration has already been paid to the Sindh Revenue Board, and therefore, any additional amount of sales tax on the same management remuneration will not be required to be paid by the Company. Accordingly, no provision has been made in these financial statements
- 25.4.3 The subsidiary company has received amended Assessment Orders (AOs) issued by the Additional Commissioner Inland Revenue (ACIR) for the tax years 2010, 2011, 2014 and 2015. Through the AOs, the ACIR has raised additional tax demand mainly on account of certain matters including allocation of expenses against income under normal and final tax regimes, admissibility of provision for bonus, compensated absences and SEBIS. Further, show cause notice has been received in relation to tax year 2013 regarding the same matters. The subsidiary company has filed appeals against the aforementioned orders before the Commissioner Inland Revenue Appeals (CIR-A). The management is confident that additional tax liability of Rs 274.14 million will not arise in this respect and has, accordingly, not made any provision in these financial statements.

_					
			Note	2016 Rupees	2015
25.	5.5 Commi	tments in respect of forward exchange contracts		Tupees	111 000
	Purcha	ses		72,008,025	68,362,309
	Sales			69,766,108	74,532,767
25.	5.6 Commi	tments for the acquisition of operating fixed assets		129,320	294,082
25.	5.7 Commi	tments in respect of Islamic financing and related assets	25.7.1	123,675,880	106,606,261
	25.7.1	The Group makes commitments to extend credit (including the being revocable commitment do not attract any significant processing the commitment do not attract any significant process.)	to related parties penalty or expens	n in the normal course of se if the facility is unilater	business but these ally withdrawn.
25.8	.8 Other co	ommitments	Note	2016 Rupees	2015 in '000
		collection (inland) collection (foreign)		144,063 30,342,514 30,486,577	151,175 30,956,046 31,107,221
		RN EARNED ON ISLAMIC FINANCING AND SETS, INVESTMENTS AND PLACEMENTS		30,400,577	31,107,221
	n financing to - Customers			15,598,931	13,751,234
-	n investments ir - Available for s - Held for tradin - Held to maturi	ale securities og securities		8,260,849 5,547 1,192,125	7,100,653 493
		financial institutions		6,372,190	12,261,167 33,113,547
27 PR	ROFIT ON DEF	POSITS AND OTHER DUES EXPENSED			
	eposits and oth ther Musharaka	er accounts hs / Mudarabas	27.1	11,868,001 1,003,788 12,871,789	14,387,319 508,459 14,895,778
27.	7.1 This includ	es Rs 263 million (2015: Rs 454 million) paid / payable to SBI	P under Islamic E	Export Refinance schem	ie.
28 CA	APITAL GAIN (	ON SALE OF INVESTMENTS - NET	Note	2016 Rupees	2015 in '000
	nares / units of r ukuks	mutual funds - listed		1,005,189 7,235 1,012,424	438,010 50,687 488,697
29 OT	THER INCOME	<u> </u>			
Ga Ga	ain on termination ain on sale of op	on of Ijarah financing on of diminishing musharakah financing perating fixed assets of non-banking assets	29.1	108,327 13,857 53,681 - 181,195	69,635 9,937 50,607 59 170,796
	thers				

<sup>29.1</sup> This includes recoveries against loans written off by HSBC ME prior to its acquisition by the Group amounting to Rs 33.409 million (2015: Rs 27.706 million).

For the year ended December 31, 2016

30	ADMINISTRATIVE EXPENSES	Note	2016 Rupe	2015 es in '000
	Salaries, allowances and other employee benefits	30.1, 30.3 & 38	7,337,925	6,506,797
	Charge for defined benefit plan		274,330	404,439
	Contribution to defined contribution plan	37	217,400	189,222
	Non - executive directors' fees	38	39,081	35,379
	Rent, electricity, taxes, insurance, etc.		2,434,834	2,129,789
	Depreciation	13.2	1,424,562	1,028,822
	Amortisation	13.4	178,529	151,701
	Communication		430,687	383,283
	Stationery and printing		319,535	310,598
	Repairs and maintenance		500,469	483,342
	Security charges including cash transportation charges		652,632	494,580
	Local transportation and car running		250,939	231,204
	Fees, subscription and clearing charges		309,653	234,167
	Entertainment		50,078	45,867
	Office supplies		176,410	155,032
	Hardware and software maintenance		245,533	195,729
	Advertisement and publicity		279,630	282,696
	Travelling		86,774	92,465
	Brokerage, commission and bank charges		123,496	118,608
	Legal and professional charges	30.2	23,220	25,580
	Auditors' remuneration	30.4	13,100	13,350
	Takaful and tracker expenses on Ijarah		668,376	486,468
	Donation	30.5	200	-
	Others		77,824	50,642
			16,115,217	14,049,760

- 30.1 This includes remuneration to Shariah Advisor amounting to Rs 10.7 million (2015: Rs 10.2 million).
- 30.2 This includes remuneration to Shariah Board amounting to Rs 1 million (2015: Rs 1 million).
- 30.3 The Holding company has performance bonus policy for all employees including the President & Chief Executive Officer and Deputy Chief Executive Officer. The aggregate amount determined for eligible employees for the bonus relating to all Executives and for the President & CEO and Deputy CEO of the Holding company amounted to Rs 570.67 million (2015: Rs 473.77 million), Rs 78.44 million (2015: Rs 73.99 million) and Rs 52.27 million (2015: Rs 49.31 million) respectively.

30.4	Auditors' remuneration	2016 Rupe	2015 es in '000
	Audit fee	3,900	3,570
	Fee for interim review	1,182	1,123
	Special certifications and sundry advisory services	2,965	5,496
	Tax services	2,930	1,605
		10,977	11,794
	Sindh sales tax on services	788	665
	Out of pocket expenses	1,335	891
		13,100	13,350
30.5	Donation		
	National Medical Centre (Private) Limited	200	

None of the directors / CEO or their spouses had any interest in the donee.

			2016 Rupees i	2015 n '000
31	OTHER CHARGES			
	Penalties imposed by the State Bank of Pakistan		3,600	4,067
32	TAXATION			
	Current			
	- for the year		3,283,846	2,559,908
	- for prior years		268,219	(8,768)
	Deferred		3,552,065	2,551,140
	- for the year		362,603	589,017
	- for prior years		-	717,814
			3,914,668	3,857,971
	During the current year, the Finance Act 2016 extended the application of rehabilitation of temporary displaced persons. Accordingly, the Group has regear which is determined at the applicable tax rate of 4 percent on taxable in 32.1 Relationship between tax expense and accounting profit	ecognised prior year	tax charge of Rs 275.64	7 million in the currer December 31, 2015) <b>2015</b>
	Profit before taxation		10,517,091	8,925,913
	Tion solo water		10,017,001	
	Effects of:			
	-Tax calculated at the applicable rate of 35%		3,853,036	3,124,070
	- Income chargeable to tax at reduced rate		(217,172)	(78,794)
	- Prior year charge		268,219	709,046
	<ul><li>- Permanent differences</li><li>- Others</li></ul>		(11,739) 22,324	10,584 93,065
	Tax charge for the year		3,914,668	3,857,971
33	BASIC AND DILUTED EARNINGS PER SHARE			
	Profit attributable to shareholders		6,181,901	4,857,804
			Numbe	
	Weighted average number of ordinary shares	21.2	1,002,737,895	1,002,737,895
			Rupee	
	Basic earnings per share	33.1	6.17	4.84
	33.1 There were no convertible dilutive potential ordinary shares outstan	ding on December 3	1, 2016 and 2015.	
		Nata	0046	0045
		Note	2016 Rupees i	2015 n '000
34	CASH AND CASH EQUIVALENTS			
	Cash and balances with treasury banks	8	56,037,043	43,685,791
	Balances with other banks	9	12,067,855	11,205,707
			68,104,898	54,891,498

For the year ended December 31, 2016

35	STAFF STRENGTH	2016 Numb	2015 per of Staff
	Permanent	6,601	6,155
	Contractual basis	1,504	1,428
	Group's own staff strength at the end of the year	8,105	7,583
	Outsourced	1,388	1,307
	Total staff strength	9,493	8,890

### 36 DEFINED BENEFIT PLAN

### 36.1 General description - Defined Benefit Plan of MBL

The activities of the gratuity scheme are governed by Meezan Bank Limited Staff Gratuity Fund established in 2002 under the provisions of a trust deed. Plan assets held in trust are governed by the Trust Deed as is the nature of the relationship between MBL and the trustees and their composition. Responsibility for governance of the plan including the investment decisions lies with the Trustees. The Board of Trustees comprise of representatives of the MBL and scheme participants in accordance with the Fund's trust deed. The disclosures from notes 36.2 to 36.14 pertain to defined benefit plan of MBL.

36.2 The amount recognised in the Consolidated Statement of Financial Position (in respect of the gratuity scheme) is determined as follows:

	Rupee	es in '000
Present value of defined benefit obligations	968,320	817,468
Fair value of plan assets	(844,964) 123,356	(590,988) 226,480

2016

2015

### 36.3 Plan assets consist (in respect of the gratuity scheme) of the following:

20	016	201	15	
Rupees in '000	%	Rupees in '000	%	_
533,224	63%	430,718	73%	
-	-	151,552	26%	
250,178	30%	-	-	
60,000	7%	-	-	
1,562	0%	8,718	1%	
844,964	100%	590,988	100%	_
	Rupees in '000 533,224 - 250,178 60,000 1,562	533,224 63%  250,178 30% 60,000 7% 1,562 0%	Rupees in '000 % Rupees in '000  533,224 63% 430,718 151,552  250,178 30% - 60,000 7% - 1,562 0% 8,718	Rupees in '000         %         Rupees in '000         %           533,224         63%         430,718         73%           -         -         151,552         26%           250,178         30%         -         -           60,000         7%         -         -           1,562         0%         8,718         1%

For the year ended December 31, 2016

36.4 The movement in the defined benefit obligation (in respect of the gratuity scheme) over the year is as follows:

		2016	
	Present value of obligation	Fair value of plan assets	Total
		Rupees in '000	
At January 1	817,468	(590,988)	226,480
Current service cost	224,443		224,443
Return expense / (income)	77,139	(68,315)	8,824
	1,119,050	(659,303)	459,747
Remeasurements:			
- Return on plan assets, excluding amounts			
included in interest expense / (income)	-	(1,340)	(1,340)
- (Gain) / loss from change in demographic assumptions	-	-	-
- (Gain) / loss from change in financial assumptions	-	-	-
- Experience (gains) / losses	(58,571)	-	(58,571)
	(58,571)	(1,340)	(59,911)
	1,060,479	(660,643)	399,836
Contribution	-	(276,480)	(276,480)
Benefit payments	(92,159)	92,159	-
At December 31	968,320	(844,964)	123,356
	Present value	2015 Fair value	Total
	of obligation	of plan assets	
		Rupees in '000	
At January 1	574,550	(451,069)	123,481
Current service cost	178,396	-	178,396
Return expense / (income)	67,751	(60,188)	7,563
	820,697	(511,257)	309,440
Remeasurements:			
- Return on plan assets, excluding amounts included			
in interest expense / (income)	-	789	789
- (Gain) / loss from change in demographic assumptions	-	-	-
- (Gain) / loss from change in financial assumptions	-	-	-
- Experience (gains) / losses	39,732	-	39,732
	39,732	789	40,521
	860,429	(510,468)	349,961
Contribution	-	(123,481)	(123,481)
Benefit payments	(40 OC4)	40.061	
At December 31	(42,961) 817,468	42,961 (590,988)	226,480

For the year ended December 31, 2016

36.5	Charge for defined benefit plan (in respect of the gratuity scheme)	2016 Rup	2015 pees in '000
	Current service cost Net return cost	224,443 8,824 233,267	178,396 7,563 185,959
36.6	The plan assets and defined benefit obligations (in respect of the gratuity scheme) are b	ased in Pakistan. 2016	2015
36.7	Principal actuarial assumptions (in respect of the gratuity scheme)		
	Discount rate Expected rate of salary increase Expected rate of return on investments Normal retirement age	9.00% p.a 9.00% p.a 9.00% p.a 60 years	10.00% p.a 10.00% p.a 10.00% p.a 60 years

- 36.8 Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in Pakistan. The rates assumed are based on the adjusted SLIC 2001 2005 mortality tables with one year age set back.
- 36.9 The sensitivity of the defined benefit obligation (in respect of the gratuity scheme) to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation - Increase / (Decrease)				
	Change in assumption	Increase in assumption	Decrease in assumption		
		Rupees in '000			
Discount rate	1.0%	(102,633)	122,859		
Salary growth rate	1.0%	126,466	(107,318)		
		Increase by 1 year in assumption	Decrease by 1 year in assumption		
Life expectancy / Withdrawal rate		(96,834)	96,840		

### Methodology followed for calculating sensitivities

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the gratuity liability recognised in respect of gratuity scheme within the Consolidated Statement of Financial Position.

- 36.10 The weighted average duration of the defined benefit obligation is 12.48 years.
- 36.11 Expected maturity analysis of undiscounted defined benefit obligation for the gratuity scheme is as follows:

At December 31, 2016	Less than a year	Between 1-2 Between 2 years years		Over 5 years	Total	
			Rupees in '000 -			
Gratuity	77,051	86,673	145,742	3,504,431	3,813,897	

For the year ended December 31, 2016

36.12	Historical information (in respect of Gratuity Scheme)	2016	2015	2014	2013	2012
	of dratuity ocheme)			Rupees in '000		
	Defined benefit obligation	968,320	817,468	574,550	410,819	300,392
	Fair value of plan assets	(844,964)	(590,988)	(451,069)	(332,294)	(246,677)
	Deficit	123,356	226,480	123,481	78,525	53,715
	Remeasurements of plan liabilities	58,571	(39,732)	(35,521)	(32,941)	18,496
	Remeasurements of plan assets	1,340	(789)	2,475	(25,763)	7,173

**36.13** Funding levels are monitored on an annual basis and are based on actuarial recommendations. Contribution for the next year works out to Rs 208.585 million as per the actuarial valuation report as of December 31, 2016.

36.14 The Fund is exposed to a number of risks, the most significant of which are detailed below:

Asset volatility	The plan liabilities are calculated using a discount rate set with reference to corporate bond yields; if plan assets underperform to the yield, this will create a deficit. The Fund believes that due to long-term nature of the plan liabilities and the strength of MBL's support, the current investment strategy manages this risk adequately.
Changes in bond yields	A decrease in corporate bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' sukuk holdings.
Inflation risk	The majority of the plans' benefit obligations are linked to inflation and higher inflation will lead to higher liabilities. However, plan assets are variable rate instruments and are re-priced at regular intervals to off set inflationary impacts.
Life expectancy / Withdrawal rate	The majority of the plans' obligations are to provide benefits on severance with MBL on achieving retirement. Any change in life expectancy / withdrawal rate would impact plan liabilities.

### 36.15 End of Service Defined Benefit

MBL also operates an End of Service unfunded defined benefit for the founding President and Chief Executive Officer.

The charge in respect of current service cost is recognised based on expected period of future service. The charge for the year for this benefit amounted to Rs 34.962 million out of which Rs 34.883 million has been recognized in the Consolidated Profit and Loss Account and the remaining Rs 0.079 million in Other Comprehensive Income. The present value of defined benefit obligation recognised in respect of this benefit amounts to Rs 246.926 million.

The principal actuarial assumptions comprise of discount rate of 9 percent and salary increase rate of 9 percent. The retirement age used by the actuary is 63 years. The sensitivity of the defined benefit obligation due to a one percent change in discount rate would be Rs 6.779 million (in case the discount rate is increased) and Rs 6.990 million (in case the discount rate is decreased). The sensitivity of the defined benefit obligation due to change in life expectancy / withdrawal rates would be lower by Rs 0.247 million (in case of ten percent increase in assumption) and higher by Rs 0.249 million (in case of ten percent decrease in assumption). These sensitivities are calculated using the same methodology as explained in note 36.9.

**36.16** The disclosures made in notes 36.1 to 36.15 are based on the information included in the actuarial valuation report as of December 31, 2016.

36.17 The details pertaining to defined benefit plan of subsidiary company are as follows:

2016 Rupees in '000

Present value of defined benefit obligations

Fair value of plan assets

78,712 (74,147)

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#### 37 DEFINED CONTRIBUTION PLAN

The Group also operates a recognised contributory provident funds for all permanent employees. Equal monthly contributions are made, both by the Group and the employees, to the funds at a rate of 10% of basic salary.

	2016	2015	
	Rupees in '000		
Contribution from the Group	217,400	189,222	
Contribution from the employees	217,400	189,222	
	434,800	378,444	

### 38 COMPENSATION OF DIRECTORS AND EXECUTIVES

	President and Chief Executive		Directors		Executives	
	2016	2015	2016	2015	2016	2015
			—— Rupe	ees in '000		
Fees*	-	-	39,081	35,379	-	-
Managerial remuneration	40,298	38,018	26,852	25,332	1,511,121	1,264,855
Charge for gratuity scheme	-	2,715	1,918	1,809	86,110	74,431
Contribution to defined contribution plan	-	3,259	2,302	2,171	102,743	86,437
House rent	15,544	14,664	10,357	9,771	511,135	415,823
Utilities	3,454	3,259	2,302	2,171	113,592	92,410
Medical	3,854	3,525	2,459	2,444	111,371	90,535
Conveyance	1,412	1,393	880	1,271	-	-
Others	1,349	1,156	1,210	1,251	6,457	5,877
	65,911	67,989	87,361	81,599	2,442,529	2,030,368
Number of persons	1	1	12	11	1,089	892

<sup>\*</sup>This includes amounts charged in these financial statements as fees to eleven (2015: ten) non-executive directors.

- 38.1 Executives mean employees, other than the Chief Executive Officer and Directors of the Holding company, whose basic salary exceeds five hundred thousand rupees in a financial year. Further, the Chief Executive Officer of the subsidiary company has also been included under the head "Executives".
- 38.2 The Chief Executive, the Deputy Chief Executive Officer (the Executive Director) of the Holding company and certain executives have been provided with free use of the Group cars.
- 38.3 In addition to the above, all Executives of the Holding company, including the President & Chief Executive Officer and Deputy Chief Executive Officer are also entitled to bonus which is disclosed in note 30.3 to these financial statements. Further, End of Service Benefit for the founding President and Chief Executive Officer of the holding company was approved during last year and the related expense is disclosed in note 36.15 to these financial statements.

### 39 FAIR VALUE OF FINANCIAL INSTRUMENTS

39.1 The fair value of investments in listed securities, except investments categorised as 'held to maturity', is based on quoted market prices. The value of unquoted equity investments is reduced, if required, on the basis of break-up value of those investments based on the latest available audited financial statements.

Fair value of Islamic financing and related assets, other assets, other liabilities and fixed term deposits and other accounts cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of Islamic financing and related assets has been calculated in accordance with the Group's accounting policy as stated in note 7.3.2.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature or in the case of financing and deposits are frequently repriced.

For the year ended December 31, 2016

	20	16	2015		
39.2 Off-balance sheet financial instruments	Book value	Fair value	Book value	Fair value	
		Rupees ir	1 '000		
		·			
Forward purchase of foreign exchange - net	73,222,495	72,555,307	69,014,794	68,957,448	
Forward sale of foreign exchange - net	71,184,529	70,252,958	75,470,316	75,131,750	

- 39.3 The table below analyses financial and non-financial assets carried at fair value, by valuation method. The different levels have been defined as follows:
  - Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
  - Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
  - Inputs for the assets or liabilities that are not based on observable market data (i.e. unobservable inputs e.g. estimated future cash flows) (Level 3).

		2016		
Recurring Fair Value Measurements	Level 1	Level 2 Rupees in '000	Level 3	Total
Investments - Net				
Financial Assets Available for sale securities				
Ordinary shares - listed	5,368,665			5,368,665
Units of open end fund	51,150	-	_	51,150
GoP Sukuks	51,150	70,510,182	_	70,510,182
WAPDA Sukuks	_	289,775	_	289,775
PIA Sukuks	_	1,515,000	-	1,515,000
Global Sukuk Bonds	7,514,305	-	-	7,514,305
Forward purchase of foreign exchange contracts	-	72,555,307	-	72,555,307
Forward sale of foreign exchange contracts	-	70,252,958	-	70,252,958
		2015		
Recurring Fair Value Measurements	Level 1	Level 2	Level 3	Total
Investments - Net		— Rupees in '000		
Financial Assets				
Available for sale securities				
Ordinary shares - listed	4,112,074	_	-	4,112,074
Units of open end fund	75,528	-	-	75,528
GoP Sukuks	-	48,653,776	-	48,653,776
WAPDA Sukuks	-	579,550	-	579,550
Global Sukuk Bonds	7,365,343	-	-	7,365,343
Forward purchase of foreign exchange contracts	-	68,957,448	-	68,957,448
Forward sale of foreign exchange contracts	-	75,131,750	-	75,131,750

Investment in associates (listed - mutual funds) have market value of Rs 6,605 million (2015: Rs 5,730 million) as disclosed in note 11.5 to these financial statements which is being valued under level 1.

The Group's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred.

There were no transfers between levels 1 and 2 during the year.

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### (a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in listed ordinary shares, units of open end mutual funds and global sukuk bonds classified as available for sale.

### (b) Financial instruments in level 2

Financial instruments included in level 2 comprise of GoP ijarah sukuks, PIA and WAPDA sukuks classified as available for sale.

### (c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.

Valuation techniques used in determination of fair values within level 2

Item	Valuation approach and input used
GoP Sukuks WAPDA Sukuks and PIA Sukuks	The fair value of GoP Ijarah Sukuks, WAPDA Sukuks and PIA Sukuks quoted are derived using PKISRV rates. The PKISRV rates are announced by FMA (Financial Market Association) through Reuters. The rates announced are simple average of quotes received from eight different pre-defined / approved dealers / brokers.
Forward foreign exchange contracts	The valuation has been determined by interpolating the mid rates announced by State Bank of Pakistan.

### 40 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

	2016						
	Corporate finance	Trading and sales	Retail banking	Commercial banking	Agency services	Asset Management	Total
				Rupees in '000 -			
Total income	1,234,543	17,720,136	7,390,530	10,510,331	17,492	2,587,648	39,460,680
Total expenses	(1,013,800)	(15,593,999)	(6,011,119)	(8,953,126)	(6,122)	(1,280,091)	(32,858,257)
Net income	220,743	2,126,137	1,379,411	1,557,205	11,370	1,307,557	6,602,423
Segment assets	16,080,705	319,481,447	84,269,176	237,935,769	-	5,500,578	663,267,675
Segment non performing assets	181,682	768,307	1,795,188	5,353,463	-	162,528	8,261,168
Segment provision held*	181,682	199,030	1,937,795	6,242,627	-	162,528	8,723,662
Segment liabilities	787,348	5,616,271	584,164,963	36,724,897	-	1,201,632	628,495,111
Segment return on assets (ROA) (%)	1.45%	0.88%	1.99%	0.75%	-	23.77%	-
Segment cost of funds (%)	2.53%	2.53%	2.53%	2.53%	-	-	-

	2015						
	Corporate finance	Trading and sales	Retail banking	Commercial banking	Agency services	Asset Management	Total
			F	Rupees in '000 —			
Total income	1,360,106	20,807,649	4,068,019	11,154,779	11,289	1,287,118	38,688,960
Total expenses	(1,144,081)	(18,400,776)	(3,396,430)	(9,627,724)	(3,951)	(1,048,056)	(33,621,018)
Net income	216,025	2,406,873	671,589	1,527,055	7,338	239,062	5,067,942
Segment assets	14,284,514	294,130,649	45,025,419	178,409,352	-	4,099,999	535,949,933
Segment non performing assets	270,502	625,953	1,955,659	5,416,484	-	162,528	8,431,126
Segment provision held*	231,029	214,356	1,729,975	6,657,724	-	162,528	8,995,612
Segment liabilities	3,325,858	1,929,990	484,331,334	15,915,642	-	766,690	506,269,514
Segment return on assets (ROA) (%)	1.68%	0.98%	1.86%	0.89%	-	5.83%	-
Segment cost of funds (%)	3.49%	3.49%	3.49%	3.49%	-	-	-

<sup>\*</sup>Includes general provision

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### 41 RELATED PARTY TRANSACTIONS

- 41.1 Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and includes major shareholders, associated companies, retirement benefit funds, directors and key management personnel and their close family members.
- 41.2 Transactions with related parties are entered in the normal course of business.

### 41.3 Key management personnel

- President and Chief Executive Officer Holding Company
- Deputy Chief Executive Officer Holding Company
- 41.4 Details of transactions with related parties and balances with them (other than those disclosed in the respective notes) as at the year-end are as follows:

	1	otal	Ass	ociates		nagement / Directors		related rties
	2016	2015	2016	2015	2016	2015	2016	2015
				— Rupees in	,000 ——			
Islamic financing and related assets								
At January 1	944,387	-	944,387	-	-	-	-	-
Addition during the year	7,562,436	8,029,117	7,562,436	8,029,117	-	-	-	-
Deletion during the year	(6,022,458)	(7,084,730)	(6,022,458)	(7,084,730)	-	-	-	
At December 31	2,484,365	944,387	2,484,365	944,387	-	-	-	-
Investment	7,663,244	6,468,208	7,663,244	6,468,208	-	-	-	-
Deposit								
At December 31	3,654,710	3,417,703	1,300,974	1,561,102	402,039	160,650	1,951,697	1,695,951

Balances pertaining to parties that were related at the beginning of the year but ceased to be related during any part of the current year are not reflected as part of the closing balance. However, new related parties have been added during the year. The same are accounted for through the movement presented above.

		Total	Ass	sociates		nagement I / Directors		er Related Parties
	2016	2015	2016	2015	2016	2015	2016	2015
				— Rupees in	,000 ——			
Balances								
Profit receivable on financing	26,418	38,684	26,418	38,684				
Dividend receivable	4,286	3,079	4,286	3,079	_	-	_	_
Transfer agency fee receivable	192,768	121,945	192,768	121,945	_		-	-
Payable to defined benefit plan	374,847	447,895	132,700	121,340	246,926	211.06/	127,921	235,931
Advance against future Diminishing	374,047	447,033		_	240,320	211,304	121,321	200,901
Musharakah	52,994		52,994	_				_
Letters of guarantee (unfunded)	1,201,001	337,200	1,201,001	337,200			_	_
Letters of guarantee (unfunded)  Letters of credit (unfunded)	938,923	735,909	938,923	735,909				
Letters of credit (diffurided)	300,320	755,505	900,920	733,303	_	-	_	_
Transactions, income and expenses								
Profit earned on financing	73,290	406,570	73,290	406,570	-	_	_	-
Return on deposits / borrowing expensed	152,792	147,848	29,875	29,311	5,863	3,191	117,054	115,346
Dividend income earned	256,296	330,818	256,296	330,818	, , , , , , , , , , , , , , , , , , ,	_	, -	-
Investments made	1,364,874	2,272,858	1,364,874	2,272,858	-	-	-	-
Capital gain (net)	318,432	348,255	318,432	348,255	-	-	-	-
Dividend Paid	123,600	90,000	123,600	90,000	-	-	_	-
Charge for diminution in value of investments	9,814	11,328	9,814	11,328	-	-	_	-
Charge for defined benefit plan	175,504	234,343	-	-	-	-	175,504	234,343
Contribution to defined contribution plan	217,400	189,222	-	-	-	-	217,400	189,222
Contribution to staff benevolent fund	19,347	10,000	-	-	-	-	19,347	10,000
Fees and other income earned	1,480,525	1,152,646	1,480,525	1,152,646	-	-	-	-
Charity paid	17,000	18,000	-	-	-	-	17,000	18,000
Premiums paid	7,543	22,519	7,543	22,519	-	-	-	-
Claims received	20,939	53,565	20,939	53,565	-	-	-	-
Remuneration to key management personnel:								
- Salaries and benefits (excluding end of								
service benefit) (notes 38 & 30.3)	244,901	237,514	-	-	244,901	237,514	-	-
- End of service benefit charge for the								
founder president (note 36.15)	34,962	211,964	-	-	34,962	211,964	-	-
Fees to non-executive directors (note 38)	39,081	35,379	-	-	39,081	35,379	-	-
Proceeds from sale of fixed assets having								
net book value of Rs Nil (2015: 2.997 million)	-	2,872	-	-	-	2,872	-	-

		2016 (Unaudited)					
41.5 Associates - Key information		Mutual funds*	Others	Total			
		Rupees in '000					
	Assets	_114,348,475_		114,348,475			
	Liabilities	2,402,357	-	2,402,357			
	Operating revenue	23,436,427	-	23,436,427			
	Profit after tax	22,201,119	-	22,201,119			

<sup>\*</sup>Information is based on the reviewed financial information as at December 31, 2016.

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	2015 (Unaudited)				
Associates - Key information	Mutual funds*	Total			
		- Rupees in '000			
Assets	81,135,234	857,872	81,993,106		
Liabilities	1,838,605	800,100	2,638,705		
Operating revenue	7,311,574	98,688	7,410,262		
Profit after tax	6,254,667	21,599	6,276,266		

<sup>\*</sup>Information is based on the reviewed financial information as at December 31, 2015.

### 42 CAPITAL ASSESSMENT AND ADEQUACY BASEL SPECIFIC

The State Bank of Pakistan (SBP) has introduced new guidelines with respect to disclosure of capital adequacy related information in the financial statements of banks vide its communication dated November 5, 2014. These guidelines are based on the requirements of Basel III which were introduced earlier by the SBP in August 2013 for implementation by banks in Pakistan. The SBP has specified a transitional period till 2018 for implementation of Basel III. The disclosures below have been prepared on the basis of these new guidelines. The comparative information is as per the requirements which were applicable last year.

### 42.1 Capital structure

Under Basel III framework, the Group's regulatory capital has been analysed into two tiers as follows:

- Tier 1 capital (going concern capital) which is sub divided into:
- a) Common Equity Tier 1 (CET1), which includes fully paid up capital, reserve for bonus issue, general reserves and un-appropriated profits (net of losses), etc. after regulatory deductions for investments in the equity of subsidiary companies engaged in banking and financial activities, reciprocal crossholdings and deficit on revaluation of available for sale investments and deduction for book value of intangibles.
- b) Additional Tier 1 capital (AT1), which includes instruments issued by the Group which meet the specified criteria after regulatory deduction for investments in the equity of subsidiary companies engaged in banking and financial activities and other specified deductions.

Presently the Group does not have any AT1 capital.

- Tier II capital, which includes general provisions for loan losses (upto a maximum of 1.25% of credit risk weighted assets), reserves on revaluation of fixed assets and equity investments after deduction of deficit on available for sale investments (upto a maximum of 78%).

Banking operations are categorised in either the trading book or the banking book and risk weighted assets are determined according to the specified requirements that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures.

The required capital adequacy ratio is achieved by the Group through:

- (a) Adequate level of paid up capital;
- (b) Adequate risk profile of asset mix;
- (c) Ensuring better recovery management; and
- (d) Maintaining acceptable profit margins.

### 42.2 Capital adequacy ratio

The main objective of the capital management is to improve the financial position and strengthen the statement of financial position of the Group to support the growth in business, provide protection to depositors and enhance shareholders' value.

The Holding company's Board and the management is committed to maintaining a sound balance between depositors' liability and shareholders' funds so that optimal capital / debt ratio is maintained. The optimal capital / debt ratio will provide reasonable assurance to depositor's about safety and security of their funds and at the same time provide impetus to the management to invest their depositors' funds into profitable ventures without compromising the risk profile of the holding company. The capital requirement of the Holding company has been determined based on the projected growth plan to be achieved in the next 3 to 5 years in all areas of business operations. Further, it also takes into account a road map for capital enhancement as directed by the State Bank of Pakistan vide its various circulars issued from time to time.

The Holding company prepares an Annual Budget and Three Year Plan for the purpose of the growth map and future direction. Bottom up approach is used to prepare annual budget and detailed deliberations are held while preparing Three Year Plan. The growth prospects take into consideration prevailing economic and political factors in Pakistan and abroad.

For the year ended December 31, 2016

42.3

In implementing current capital requirements the State Bank of Pakistan requires banks to maintain minimum Capital Adequacy Ratio (CAR) of 10.65% as of December 31, 2016 whereas the Consolidated CAR stood at 13.69% at the year ended December 31, 2016.

The Group calculates capital adequacy ratio for credit risk, market risk and operational risk based upon requirements under Basel Accord as per the guidelines issued by the State Bank of Pakistan from time to time in this regard.

Major credit risk in respect of on and off-balance sheet exposures are mainly claims on banks, corporates, retail customers, residential mortgages and unquoted associated undertakings and Sukuks. Market risk exposures are mainly in mutual funds, equity and foreign exchange positions. The Group's potential risk exposures shall remain in these exposure types.

Sensitivity and stress testing of the Group under different risk factors namely yield rate, forced sale value of collateral, non-performing financings and foreign exchange rate depicts that the Group's capital adequacy ratio is above the regulatory requirements.

The Group has taken into account credit risk, market risk and operational risk when planning its assets.

3	Capital Adequacy Ratio (CAR) disclosure	2016	2015**
	Particulars	Rupe	es in '000
	Common Equity Tier 1 capital (CET1): Instruments and reserves Fully paid-up capital / capital deposited with the SBP Balance in share premium account Reserve for issue of bonus shares General / Statutory Reserves Gain / (Losses) on derivatives held as Cash Flow Hedge Unappropriated profits Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in	10,027,379 - - 9,724,001 - 11,340,678	10,027,379 - - 8,611,679 - 9,238,479
	CET1 capital of the consolidation group) CET 1 before Regulatory Adjustments Total regulatory adjustments applied to CET1 (Note 42.3.1) Common Equity Tier 1	635,145 31,727,203 (636,634) 31,090,569	634,713 28,512,250 (1,133,189) 27,379,061
	Additional Tier 1 (AT 1) Capital Qualifying Additional Tier-1 capital instruments plus any related share premium of which: - classified as equity - classified as liabilities		- -
	Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties - of which: instrument issued by subsidiaries subject to phase out	25,826	11,990
	AT1 before regulatory adjustments Total of Regulatory Adjustment applied to AT1 capital (Note 42.3.2) Additional Tier 1 capital after regulatory adjustments Tier 1 Capital (CET1 + admissible AT1)	25,826 (13,694) 12,132 31,102,701	11,990 - 11,990 27,391,051
	Tier 2 Capital  Qualifying Tier 2 capital instruments under Basel III plus any related share premium Capital instruments subject to phase out arrangement issued Tier 2 capital instruments issued to third parties by consolidated subsidiaries - of which: instruments issued by subsidiaries subject to phase out General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets Revaluation Reserves (net of taxes) of which: - Revaluation reserves on fixed assets - Unrealized gains/losses on AFS Foreign Exchange Translation Reserves Undisclosed/Other Reserves (if any) T2 before regulatory adjustments Total regulatory adjustment applied to T2 capital (Note 42.3.3) Tier 2 capital (T2) after regulatory adjustments Tier 2 capital recognized for capital adequacy Portion of Additional Tier 1 capital recognized in Tier 2 capital Total Tier 2 capital admissible for capital adequacy TOTAL CAPITAL (T1 + admissible T2)	7,000,000 - 43,044 - 1,494,391 - 1,917,644 - 10,455,079 (50,000) 10,405,079 10,405,079 10,405,079 41,507,780	19,982 - 1,366,772 - 575,034 - 1,961,788 - 1,961,788 1,961,788 29,352,839
	Total Risk Weighted Assets (RWA) {for details refer Note 42.6}	303,202,895	248,604,242

\*\*As reported last year.

For the year ended December 31, 2016

Particulars

CET1 to	Ratios and buffers (in percentage of risk weighted assets) o total RWA capital to total RWA		10.25% 10.26%		01% 02%
Total ca Bank s	apital to total RWA pecific buffer requirement (minimum CET1 requirement pluservation buffer plus any other buffer requirement)	us capital	13.69%		31%
of w - ca	which: pital conservation buffer requirement untercyclical buffer requirement		6.65% 0.65%		25% 25% -
- D-	SIB or G-SIB buffer requirement available to meet buffers (as a percentage of risk weighted	l assets)	- 4.25%	5.	- 01%
	al minimum capital requirements prescribed by SBP	,			
Tier 1 r Total ca CCB (C	ninimum ratio ninimum ratio apital minimum ratio Consisting of CET 1 only) apital plus CCB		6.00% 7.50% 10.00% 0.65% 10.65%	7.· 10.· 0.·	00% 50% 00% 25% 25%
		2016		2	2015**
	Particulars	Amount	Pre-Basel III treatment*	Amount	Pre-Basel III treatment*
			Rupees	in '000 ———	
42.3.1	Common Equity Tier 1 capital: Regulatory adjustments				
	Goodwill (net of related deferred tax liability) All other intangibles (net of any associated deferred tax liability) Shortfall of provisions against classified assets	- 466,920 -	- - -	473,570	-
	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	-	-	-
	Defined-benefit pension fund net assets Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve	169,714 -	- -	659,619	-
	Investment in own shares / CET1 instruments Securitization gain on sale	-	-		
	Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / AFS Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount	-	-	-	-
	above 10% threshold) Significant investments in the common stocks of banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	-	-	-
	(amount above 10% threshold)  Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	-	-	-
	Amount exceeding 15% threshold of which: - significant investments in the common stocks of financial entities	-	-	-	_
	<ul> <li>deferred tax assets arising from temporary differences</li> <li>National specific regulatory adjustments applied to CET1 capital</li> </ul>	-	-		
	Investment in TFCs of other banks exceeding the prescribed limit Any other deduction specified by SBP	-	-		
	Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	-	-		-
	Total regulatory adjustments applied to CET1	636,634	-	1,133,189	-
42.3.2	Additional Tier 1 Capital: regulatory adjustments				
	Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)	13,694	-	-	-

2016

2015\*\*

<sup>\*</sup>This column highlights items that are still subject to Pre Basel III treatment during the transitional period

<sup>\*\*</sup>As reported last year.

For the year ended December 31, 2016

	20	16	201	5**
Particulars	Amount	Pre-Basel III treatment*	Amount	Pre-Basel III treatment*
		Rupees	in '000 ———	
Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)  Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of	-	-	-	-
regulatory consolidation  Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital	-	-	-	-
Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-	-	-	-
Total of Regulatory Adjustment applied to AT1 capital	13,694	_	-	-

<sup>\*</sup>This column highlights items that are still subject to Pre Basel III treatment during the transitional period

### 42.3.3 Tier 2 Capital: regulatory adjustments

Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital

Reciprocal cross holdings in Tier 2 instruments

Investment in own Tier 2 capital instrument

Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)

Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation

Amount of Regulatory Adjustment applied to T2 capital

_		
-	-	-
-	-	-
-	-	-
	-	
-	-	-
	-	

### 42.3.4 Risk Weighted Assets subject to pre-Basel III treatment

Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)

of which: deferred tax assets

of which: Defined-benefit pension fund net assets

of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entity

of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity

### Amounts below the thresholds for deduction (before risk weighting)

Non-significant investments in the capital of other financial entities
Significant investments in the common stock of financial entities
Deferred tax assets arising from temporary differences (net of related tax liability)

\*\*As reported last year.

2016	2015**
Ru	pees in '000
-	-
-	-
-	-
-	-
-	-
-	-
-	-
-	-

Cap for inclusion of provisions in Tier 2 under internal ratings-based approach

For the year ended December 31, 2016

	2016	2015**
Applicable caps on the inclusion of provisions in Tier 2	Ru	ipees in '000
Provisions eligible for inclusion in Tier 2 in respect of exposures subject		
to standardized approach (prior to application of cap)	1,494,391	1,366,772
Cap on inclusion of provisions in Tier 2 under standardized approach	3,016,910	2,374,684
Provisions eligible for inclusion in Tier 2 in respect of exposures subject		
to internal ratings-based approach (prior to application of cap)	-	_

<sup>\*\*</sup>As reported last year.

### 42.3.5 Leverage ratio

According to Basel III instructions issued by the State Bank of Pakistan (BPRD circular no. 06 dated August 15, 2013), it is mandatory for all the banks to calculate and report the Leverage ratio on a quarterly basis with the minimum benchmark of 3%.

The reason for calculating leverage ratio is to avoid excessive On- and Off-balance sheet leverage in the banking system. A simple, transparent and non-risk based ratio has been introduced with the following objectives:

- Constrain the build-up of leverage in the banking sector which can damage the broader financial system and the economy; and
- Reinforce the risk based requirements with an easy to understand and a non-risk based measure.

	2016	2015
Particulars	Rup	ees in '000
On balance sheet exposures		
1 On-balance sheet items (excluding unrealised gain on		
forward contracts)	663,267,675	535,902,296
2 Forward exchange commitments with positive fair values	1,439,734	1,035,006
3 Total On balance sheet exposures	664,707,409	536,937,302
Off balance sheet exposures		
4 Off-balance sheet items	87,731,058	57,600,804
5 Commitment in respect of forward exchange contracts	1,376,300	1,199,394
6 Total Off balance sheet exposures	89,107,358	58,800,198
Capital and total exposures		
7 Tier 1 capital (Note 42.3)	31,102,701	27,391,051
8 Total exposures (sum of lines 3 and 6)	753,814,767	595,737,500
Basel III leverage ratio	4.13%	4.60%

The current year's leverage ratio is 4.13% (2015: 4.60%) whereas total tier 1 capital and total exposures are Rs 31,102.701 million (2015: 27,391.051 million) and Rs 753,814.767 million (2015: 595,737.500 million) respectively.

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### 42.4 Capital Structure Reconciliation

42.4.1 Reconciliation of each financial statement line item to item under regulatory scope of reporting - Step 1

Particulars	Balance sheet as in published financial statements	Under regulatory scope of reporting
Assets	Rupee	s in '000
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Deferred tax assets Other assets Total assets	56,037,043 12,067,855 129,115,165 134,796,574 311,530,270 9,031,686 - 10,689,082	56,037,043 12,067,855 129,115,165 134,796,574 311,530,270 9,031,686 - 10,689,082 663,267,675
Liabilities and Equity		
Bills payable Due to financial institutions Deposits and other accounts Sub-ordinated sukuk Deferred tax liabilities Other liabilities	9,130,998 32,005,501 563,999,852 7,000,000 1,955,203 14,403,557	9,130,998 32,005,501 563,999,852 7,000,000 1,955,203 14,403,557
Total liabilities	628,495,111	628,495,111
Share capital Reserves Unappropriated profit Minority Interest Surplus on revaluation of investments - net of tax	10,027,379 9,724,001 11,340,678 1,221,989 2,458,517	10,027,379 9,724,001 11,340,678 1,221,989 2,458,517
Total liabilities and equity	663,267,675	663,267,675

### 42.4.2 Reconciliation of balance sheet to eligible regulatory capital - Step 2

Particulars	Reference	Balance sheet as in published financial statements	Under regulatory scope of reporting
Assets		Rupees	s in '000
Cash and balances with treasury banks Balances with other banks Due from financial institutions		56,037,043 12,067,855 129,115,165	56,037,043 12,067,855 129,115,165
Investments of which: - non-significant capital investments in capital of other financial institutions exceeding 10% threshold	а	134,796,574 -	134,796,574

Particulars	Reference	Balance sheet as in published financial statements	Under regulatory scope of reporting
		Rup	ees in '000
<ul> <li>significant capital investments in financial sector entities exceeding regulatory threshold</li> <li>mutual funds exceeding regulatory threshold</li> <li>reciprocal crossholding of capital instrument</li> </ul>	b c d	- 13,694 169,714	- 13,694 169,714
- others Islamic financing and related assets	e	311,530,270	311,530,270
<ul> <li>shortfall in provisions / excess of total EL amount over eligible provisions under IRB</li> <li>general provisions reflected in Tier 2 capital</li> <li>Operating fixed assets</li> </ul>	f g	1,494,391 9,031,686	1,494,391 9,031,686
- of which: Intangibles	k	466,920	466,920
Deferred tax assets of which:  - DTAs that rely on future profitability excluding those arising from temporary differences  - DTAs arising from temporary differences exceeding	h	-	-
regulatory threshold Other assets of which:		10,689,082	10,689,082
<ul> <li>goodwill</li> <li>defined-benefit pension fund net assets</li> <li>Total assets</li> </ul>	j I	- - 663,267,675	- - 663,267,675
Liabilities and Equity Bills payable Due from financial institutions Deposits and other accounts Sub-ordinated sukuk of which: - eligible for inclusion in AT1 - eligible for inclusion in Tier 2 Deferred tax liabilities of which: - DTLs related to goodwill - DTLs related to intangible assets - DTLs related to defined pension fund net assets - other deferred tax liabilities	m n o p q r	9,130,998 32,005,501 563,999,852 7,000,000 - - 1,955,203 - - -	9,130,998 32,005,501 563,999,852 7,000,000 - - 1,955,203 - - -
Other liabilities		14,403,557	14,403,557
Total liabilities		628,495,111	628,495,111
Share capital - of which: amount eligible for CET1 - of which: amount eligible for AT1	s t	10,027,379 10,027,379 -	10,027,379 10,027,379
Reserves of which: - portion eligible for inclusion in CET1 - Statutory reserve - portion eligible for inclusion in CET1 -	u	9,724,001 6,515,372	9,724,001 6,515,372
Gain on Bargain Purchase - portion eligible for inclusion in CET1 - General reserve - portion eligible for inclusion in Tier 2 General reserve	V	3,117,547 91,082 -	3,117,547 91,082 -
Unappropriated profit Minority Interest of which: - portion eligible for inclusion in CET1 - portion eligible for inclusion in AT1 - portion eligible for inclusion in Tier 2 Surplus on revaluation of assets of which: - Revaluation reserves on Property	W X Y Z	11,340,678 1,221,989 635,145 25,826 43,044 2,458,517	11,340,678 1,221,989 635,145 25,826 43,044 2,458,517
<ul> <li>Unrealized Gains/Losses on AFS</li> <li>In case of Deficit on revaluation (deduction from CET1)</li> </ul>	aa ab	2,458,517 -	2,458,517 -
Total liabilities and Equity		663,267,675	663,267,675

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### 42.4.3 Basel III Disclosure (with added column) - Step 3

	Particulars	Source based on reference number from step 2	Component of regulatory capital reported by the bank
			Rupees in '000
	Common Equity Tier 1 capital (CET1): Instruments and reserves		
1	Fully Paid-up Capital		10,027,379
2	Balance in share premium account	(s)	-
3	Reserve for issue of bonus shares	( )	
4 5	General / Statutory Reserves	(u)	9,724,001
6	Gain / (Losses) on derivatives held as Cash Flow Hedge Unappropriated / unremitted profits	(w)	- 11,340,678
7	Minority Interests arising from CET1 capital instruments issued to third party	(**)	11,010,070
	by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation of	group) (x)	635,145
8	CET 1 before Regulatory Adjustments		31,727,203
0	Conduit Viet of related deformed toy liability	(i) (o)	
9 10	Goodwill (net of related deferred tax liability)  All other intangibles (net of any associated deferred tax liability)	(j) - (s) (k) - (p)	466.920
11	Shortfall of provisions against classified assets	(f)	400,320
12	Deferred tax assets that rely on future profitability excluding those arising	(1)	
	from temporary differences (net of related tax liability)	(h) - (r) * x%	-
13	Defined-benefit pension fund net assets	(l) - (q) * x%	-
14	Reciprocal cross holdings in CET1 capital instruments	(d)	169,714
15	Cash flow hedge reserve		-
16	Investment in own shares / CET1 instruments		-
17	Securitization gain on sale		-
18	Capital shortfall of regulated subsidiaries	(ob)	-
19 20	Deficit on account of revaluation from bank's holdings of property / AFS Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank	(ab)	-
	does not own more than 10% of the issued share capital (amount above 10% threshold)	(a) - (ac) - (ae)	-
21	Significant investments in the capital instruments issued by banking,		
	financial and insurance entities that are outside the scope of regulatory consolidation		
	(amount above 10% threshold)	(b) - (ad) - (af)	-
22	Deferred Tax Assets arising from temporary differences (amount above	(1)	
23	10% threshold, net of related tax liability)	(i)	-
23	Amount exceeding 15% threshold of which: - significant investments in the common stocks of financial entities		_
	- deferred tax assets arising from temporary differences		-
24	National specific regulatory adjustments applied to CET1 capital		-
25	Investment in TFCs of other banks exceeding the prescribed limit		-
26	Any other deduction specified by SBP (mention details)		-
27	Regulatory adjustment applied to CET1 due to insufficient AT1 and		
00	Tier 2 to cover deductions		-
28	Total regulatory adjustments applied to CET1  Common Equity Tier 1		636,634 31,090,569
	Common Equity Flor 1		01,000,000
	Additional Tier 1 (AT 1) Capital		
29	Qualifying Additional Tier-1 instruments plus any related share premium of which:	/+\	-
30 31	- Classified as equity - Classified as liabilities	(t) (m)	-
32	Additional Tier-1 capital instruments issued by consolidated subsidiaries	(111)	-
02	and held by third parties	(y)	25,826
33	- of which: instrument issued by subsidiaries subject to phase out	(7)	-,
34	AT1 before regulatory adjustments		25,826

	Particulars S		Component of regulatory capital reported by bank
			Rupees in '000
	Additional Tier 1 Capital: regulatory adjustments		
35	Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)		13,694
36	Investment in own AT1 capital instruments		-
37	Reciprocal cross holdings in Additional Tier 1 capital instruments		-
38	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the bank does		
	not own more than 10% of the issued share capital (amount above 10% threshold)	(ac)	-
39	Significant investments in the capital instruments issued by banking,		
	financial and insurance entities that are outside the scope of regulatory consolidation	(ad)	-
40	Portion of deduction applied 50:50 to core capital and supplementary		
	capital based on pre-Basel III treatment which, during transitional period, remain		
11	subject to deduction from tier-1 capital  Perulatory adjustments applied to Additional Tier 1 due to insufficient		-
41	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions		
12	Total of Regulatory Adjustment applied to AT1 capital		13,694
43	Additional Tier 1 capital		12,132
10	Additional For Foupital		12,102
44	Additional Tier 1 capital recognised for capital adequacy		
	T. 10 % 1/05T1 1 1 1/1 1T1)		04.400.704
	Tier 1 Capital (CET1 + admissible AT1)		31,102,701
	Tier 2 Capital		
45	Qualifying Tier 2 capital instruments under Basel III		7,000,000
46	Capital instruments subject to phase out arrangement from Tier 2	(n)	-
47	Tier 2 capital instruments issued to third party by consolidated subsidiaries		43,044
	of which: instruments issued by subsidiaries subject to phase out	(z)	
48	General Provisions or general reserves for loan losses-up to maximum		
40	of 1.25% of Credit Risk Weighted Assets	(g)	1,494,391
49	Revaluation Reserves eligible for Tier 2 of which:		
	- portion pertaining to Property	700/ -1/>	1.017.044
51	- portion pertaining to AFS securities Foreign Exchange Translation Reserves	78% of (aa)	1,917,644
	Undisclosed / Other Reserves (if any)	(v)	-
	T2 before regulatory adjustments		10,455,079
04	12 boloic regulatory adjustments		10,430,073
	Tier 2 Capital: regulatory adjustments		
55	Portion of deduction applied 50:50 to core capital and supplementary		
55	capital based on pre-Basel III treatment which, during transitional period,		
	remain subject to deduction from tier-2 capital		_
56	Reciprocal cross holdings in Tier 2 instruments		50,000
57	Investment in own Tier 2 capital instrument		-
58	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the bank		
	does not own more than 10% of the issued share capital (amount above 10% threshold	d) (ae)	-
59	Significant investments in the capital instruments issued by banking,		
	financial and insurance entities that are outside the scope of regulatory consolidation	(af)	-
	Amount of Regulatory Adjustment applied to T2 capital		50,000
61	Tier 2 capital (T2)		10,405,079
62	Tier 2 capital recognised for capital adequacy		10,405,079
63	Excess Additional Tier 1 capital recognised in Tier 2 capital		-
64	Total Tier 2 capital admissible for capital adequacy		10,405,079
	TOTAL CAPITAL (T1 + admissible T2)		41,507,780

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### 42.5 Main features of regulatory capital instruments of the Holding Company

	Main Features	Common Shares	Tier II Sukuks
1 2	Issuer Unique identifier (eg KSE Symbol or Bloomberg identifier etc.)	Meezan Bank Limited MEBL	Meezan Bank Limited Meezan Bank Limited - Tier II Mudaraba Sukuk
3	Governing law(s) of the instrument	Listing regulations of Karachi Stock Exchange Limited *	Laws applicable in Pakistan
4 5 6 7	Regulatory treatment Transitional Basel III rules Post-transitional Basel III rules Eligible at solo/ group/ group & solo Instrument type	Common Equity Tier 1 Common Equity Tier 1 Solo & Group Ordinary shares	Tier 2 Tier 2 Solo & Group Subordinated debt
9 10 11 12	Amount recognised in regulatory capital (Currency in PKR thousands, as of reporting date) Par value of instrument Accounting classification Original date of issuance Perpetual or dated	Rs 10,027,379 Rs 10 Shareholders' equity August 16, 1997 Perpetual	Rs 7,000,000 Rs 1,000,000 Liability - Subordinated Sukuk September 22, 2016 Dated
13 14 15	Original maturity date Issuer call subject to prior supervisory approval Optional call date, contingent call dates and	N/A No	September 21, 2026 Yes
	redemption amount	N/A	Callable with prior approval of SBP on or after five years from the date of issue
16	Subsequent call dates, if applicable Coupons / dividends	N/A	N/A
17 18	Fixed or floating dividend/ coupon Coupon rate and any related index/ benchmark	N/A N/A	Floating coupon It is expected that profit may be similar to 6 month KIBOR plus 50 bps
19 20 21 22 23	Existence of a dividend stopper Fully discretionary, partially discretionary or mandatory Existence of step up or other incentive to redeem Noncumulative or cumulative Convertible or non-convertible	No Fully discretionary No Noncumulative Nonconvertible	N/A Partially discretionary No Cumulative Convertible
24	If convertible, conversion trigger (s)	N/A	Occurrence of a non-viability trigger event (the "PONV")
25 26	If convertible, fully or partially If convertible, conversion rate	N/A N/A	Fully The conversion pricing formula is linked to the market value of the Common Shares on the date of PONV trigger event and the fair value of the Sukuk determined by adding / deducting attributable profit /loss of the General Pool and any amount of profit held during the Loss Absorbency period
27 28 29 30 31 32 33	If convertible, mandatory or optional conversion If convertible, specify instrument type convertible into If convertible, specify issuer of instrument it converts into Write-down feature If write-down, write-down trigger(s) If write-down, full or partial If write-down, permanent or temporary	N/A N/A N/A No N/A N/A N/A	Option of SBP Common Shares Meezan Bank Limited No N/A N/A N/A
34	If temporary write-down, description of write-up mechanism Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	N/A Residual interest	N/A Residual interest
36 37	Non-compliant transitioned features If yes, specify non-compliant features	No N/A	No N/A

<sup>\*(</sup>Now Pakistan Stock Exchange Limited)

		Minimum cap	oital requirements	Risk weighted assets	
42.6	Risk-weighted exposures	2016	2015**	2016	2015**
	Cradit Piak		Rupees ir	1 '000 ———	
	Credit Risk				
	Portfolios subject to on-balance sheet exposure				
	(Simple Approach) Cash and cash equivalents				
	Sovereign	156,723	107,673	1,567,232	1,076,729
	Public sector entities	434,818	305,669	4,348,180	3,056,690
	Banks	1,079,254	988,118	10,792,536	9,881,182
	Corporate	16,957,024	13,979,805	169,570,236	139,798,053
	Retail	1,663,258	724,894	16,632,575	7,248,944
	Residential mortgage	404,127	299,357	4,041,268	2,993,569
	Past due loans	24,485	25,170	244,852	251,703
	Operating fixed assets	856,477	768,787	8,564,766	7,687,865
	All other assets	561,770	428,541	5,617,699	4,285,412
	Portfolios subject to off-balance sheet exposure -				
	non market related (Simple approach)				
	Banks	80,772	91,892	807,717	918,915
	Corporate	1,559,953	1,030,128	15,599,530	10,301,279
	Retail	58,377	18,486	583,766	184,864 500,605
	Others	57,868	50,061	578,681	500,605
	Portfolios subject to off-balance sheet exposures - market related (Current exposure method)				
	Banks	68,570	78,479	685,696	784,791
	Customers	48,633	39,528	486,330	395,277
	Equity Exposure Risk in the Banking Book Unlisted equity investments held in banking book	123,175	77,615	1,231,754	776,154
	Offisted equity investments field in banking book	123,173	77,013	1,231,734	770,134
	Market Risk				
	Capital Requirement for portfolios subject to				
	Standardised Approach				
	Interest rate risk	114,157	114,213	1,426,960	1,427,668
	Equity position risk	1,452,958	1,038,170	18,161,975	12,977,125
	Foreign Exchange risk	21,541	818,537	269,267	10,231,717
	Operational Risk				
	Capital requirement for operational risk	3,359,350	2,706,056	41,991,875	33,825,700
	Total	29,083,290	23,691,179	303,202,895	248,604,242
	Capital Adaguagy Patio	Doguirod	Actual	Poquirod	A atual**
	Capital Adequacy Ratio	Required Actual		Required	Actual**
		Decer	mber 2016	Decem	ber 2015
	CET1 to total RWA	6.65%	10.25%	6.00%	11.01%
	Tier-1 capital to total RWA	7.50%	10.26%	7.50%	11.02%
	Total capital to total RWA	10.65%***		10.00%	11.81%

<sup>\*\*</sup>As reported last year.

<sup>\*\*\*</sup> Capital adequacy requirement inclusive of capital conversation buffer requirement (CCB).

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### 43 RISK MANAGEMENT

The wide variety of the Group's business activities require the Group to identify, assess, measure, aggregate and manage risks effectively which are constantly evolving as the business activities expand in response to the Group's strategy and growth. The Group manages the risk through a framework of risk management encompassing policies and procedures, organisational structures, risk measurement and monitoring processes and techniques that are closely aligned with business activities of the Group.

### Risk management principles

- The Board of Directors (the Board) of the Holding company provides overall risk management supervision. The Board Risk Management Committee regularly reviews the Group's risk profile.
- The Group has set up objectives and policies to manage the risks that arise in connection with the Group's activities. The risk management framework and policies of the Group are guided by specific objectives to ensure that comprehensive and adequate risk management tools and techniques are established to mitigate the salient risk elements in the operations of the Group.
- The establishment of the overall financial risk management objectives is consistent and in tandem with the strategy to create and enhance shareholders' value, whilst guided by a prudent risk management framework.
- The structure of risk management function is closely aligned with the organisational structure of the Group.
- The risk management function is independent of the Group's operations.

#### Risk management organisation

The Risk Management Committee comprises of two non-executive directors and one executive director of MBL. One of the non-executive directors of MBL chairs the Risk Management Committee.

Specialized Committees comprising of Senior Management team members perform their functions in line with the strategic direction set by the Board while ensuring that there is optimal balance between risk reward trade-off. The Committees include:

### Name of the sub-committee

### Chaired by

Credit Risk Management Committee (CRMC)
Asset and Liability Management Committee (ALCO)
Internal Controls and Operational Risk Management Committee (ICORMC)

President & CEO of Holding Company President & CEO of Holding Company President & CEO of Holding Company

CRMC is responsible to oversee credit risk activities on a bank wide basis while ensuring compliance with regulatory requirements & internal policies. Its responsibilities also include to provide support and guide front lines in managing their businesses, perform finance portfolio review, establish financing standards and benchmarks, maintain adequate industry diversification and decide upon provisioning. It is also required to delegate financing approving powers & prudential limits on large financing exposures. Credit Committee, a sub-committee of CRMC is the highest level body for approval of financing transactions.

ALCO is responsible for reviewing the Asset and Liability structure of the MBL, monitoring the liquidity situation and overall changing market scenario. Market and Liquidity risks are examined based on stress testing exercises and gap analysis. ALCO is also responsible for monitoring policy rate movements and taking necessary steps across various products to ensure that the overall profitability of the MBL is maximized without compromising on risk appetite. ALCO also ensures that the MBLs' overall operations are fully compliant with regulatory framework for the business as provided by the State Bank of Pakistan.

The ICORC is responsible for reviewing adequacy of controls and systems to meet the regulatory requirements and business plan of the MBL. The Committee evaluates overall management information systems and guides / facilitates for their accuracy and standardisation. The ICORC reviews reports on major actual / attempted fraud, forgery and dacoity incidents and the steps taken to mitigate such incidents in future. The Committee ensures that policies and procedures in all key risk areas of the banking business are in place. It deliberates on reports regarding deviations and lapses vis-à-vis internal and external requirements. The ICORC also reviews reports on loss data and key risk indicators.

The Group's risk management, compliance, internal audit and legal departments support the risk management function. The role of the risk management department is to assess, measure, identify risks and established risk mitigants through a detailed policy and monitoring framework. The compliance department ensures that all the directives and guidelines issued by the SBP are being complied with in order to mitigate the compliance risk. The internal audit and BRR department reviews the compliance of internal control procedures with internal and regulatory standards.

### 43.1 Credit Risk

Credit risk arises from the potential that an obligor is either unwilling to perform on an obligation or its ability to perform such obligations is impaired resulting in economic loss to the Group. This credit risk arises mainly from both direct financing activities as well as contingent liabilities.

### Credit risk management and structure

The Group manages credit risk by effective credit appraisal mechanism, approving and reviewing authorities, limit structures, internal credit risk rating system, collateral management and post disbursement monitoring so as to ensure prudent financing activities and sound financing portfolio under the umbrella of a comprehensive Credit Policy approved by the Board of Directors of the Holding Company. A comprehensive financing procedural manual approved by the senior management is also in place. The Group also ensures diversification of its portfolio into different business segments, products and sectors. Further, to avoid risk concentration; counterparty limits, counterparty group limits and industry concentration limits are also established, monitored and assessed in the light of changing counterparty and market conditions.

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Watchlist procedure is also functioning which identifies financing with early warning indicators in respect of clients having the potential to become non performing. The risk management function also monitors the non-performing financing portfolio of the Group and reports all significant matters to the Risk Management Committee.

The Group takes into account the risk mitigating effect of the eligible collaterals for the calculation of capital requirement for credit risk. Use of Credit Risk Mitigation (CRM) resulted in the total credit risk weighted amount of Rs 241,352.818 million (2015: Rs 190,142.032 million).

2016

Thus, use of CRM resulted in capital adequacy ratio of the Bank of 13.69%.

### 43.1.1 Segmental information

### 43.1.1.1 Segment by class of business

	2016					
	Islamic financing and related assets (gross)		Depo	sits	Contingencies and commitments	
	Rupees in '000	%	Rupees in '000	%	Rupees in '000	%
Agriculture, food, forestry and fishing Automobile and transportation equipment Cement Chemical and pharmaceuticals Construction	38,214,308 3,399,534 4,367,795 21,655,927 3,760,827	11.96 1.06 1.37 6.78 1.18	3,668,320 3,405,337 582,853 6,533,737 11,337,793	0.65 0.60 0.10 1.16 2.01	15,555,943 2,698,799 3,859,895 15,159,607 2,017,653	4.23 0.73 1.05 4.13 0.55
Electronics and electrical appliances Exports / imports Financial institutions Footwear and leather garments	3,823,221 4,770,044 946,640 1,461,597	1.20 1.49 0.30 0.46	1,348,652 4,131,094 2,703,358 804,068	0.24 0.73 0.48 0.14	4,041,332 8,157,751 142,226,531 1,644,692	1.10 2.22 38.71 0.45
Individuals Insurance Others	25,886,649 52,731 22,917,997	8.10 0.00 7.17	414,918,111 1,457,518 59,581,061	73.57 0.26 10.56 0.08	15,260,443 12,368 41,960,352	4.15 0.02 11.42
Paper, board and packaging Power (electricity), oil, gas and water Services	8,227,027 71,780,654 4,609,756 7,416,929	2.57 22.46 1.44 2.32	451,323 962,740 12,421,301 3,653,716	0.08 0.17 2.21 0.65	3,535,658 29,078,247 5,776,871 3,646,547	0.96 7.91 1.57 0.99
Sugar Textile Transport, storage and communication Wholesale and retail trade	62,367,983 11,916,863 22,040,382	19.51 3.73 6.90	14,609,079 7,376,874 14,052,917	2.59 1.31 2.49	54,361,246 6,091,954 12,362,220	14.79 1.66 3.36
	319,616,864	100	563,999,852	100	367,448,109	100

	2015						
	Islamic financing and related assets (gross)		Deposit	Deposits		es and ents	
	Rupees in '000	%	Rupees in '000	%	Rupees in '000	%	
Agriculture, food, forestry and fishing	33,864,890	15.69	1,938,282	0.41	17,163,092	5.25	
Automobile and transportation equipment	2,896,075	1.34	942,244	0.20	2,910,876	0.89	
Cement	3,539,882	1.64	737,536	0.16	2,331,792	0.71	
Chemical and pharmaceuticals	19,097,402	8.85	3,173,237	0.67	14,077,683	4.31	
Construction	689,938	0.32	6,112,726	1.30	910,429	0.28	
Electronics and electrical appliances	3,216,384	1.49	2,928,481	0.62	4,396,877	1.34	
Exports / imports	3,410,028	1.58	2,792,368	0.59	9,310,625	2.85	
Financial institutions	437,092	0.20	5,854,284	1.24	143,451,117	43.88	
Footwear and leather garments	1,518,816	0.70	680,326	0.14	2,314,894	0.71	
Individuals	17,861,322	8.28	366,131,965	77.61	16,830,557	5.14	
Insurance	10,239	0.01	271,165	0.06	5,059	0.00	
Others	22,992,787	10.66	44,739,228	9.48	28,825,964	8.82	
Paper, board and packaging	5,514,193	2.56	515,253	0.11	2,867,217	0.88	
Power (electricity), oil, gas and water	22,822,499	10.58	485,332	0.10	11,480,936	3.51	
Services	5,498,620	2.55	9,885,338	2.10	4,148,684	1.27	
Sugar	8,397,530	3.89	1,684,479	0.36	4,219,950	1.29	
Textile	49,281,856	22.84	8,784,104	1.86	50,438,339	15.43	
Transport, storage and communication	9,544,463	4.42	5,539,204	1.17	6,066,032	1.86	
Wholesale and retail trade	5,181,647	2.40	8,603,921	1.82	5,175,367	1.58	
	215,775,663	100	471,799,473	100	326,925,490	100	

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43.1.1.2	Segmental	bv	sector
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2016							
Islamic financing and related assets (gross)  Deposits		sits Contingencie commitme					
Rupees in '000	%	Rupees in '000	%	Rupees in '000	%		
77,879,272	24.37	6,984,549	1.24	-	-		
241,737,592	75.63	557,015,303	98.76	367,448,109	100		
319,616,864	100	563,999,852	100	367,448,109	100		
	Rupees in '000 77,879,272 241,737,592	related assets (gross)  Rupees % in '000  77,879,272 24.37 241,737,592 75.63	Islamic financing and related assets (gross)         Deposition           Rupees in '000         %         Rupees in '000           77,879,272         24.37         6,984,549           241,737,592         75.63         557,015,303	Islamic financing and related assets (gross)         Deposits           Rupees % in '000         Rupees % in '000           77,879,272         24.37 (9.984,549)         1.24 (9.984,549)           241,737,592         75.63 (9.984,549)         98.76	Islamic financing and related assets (gross)         Deposits         Contingenci commitment           Rupees in '000         %         Rupees % in '000         Rupees in '000           77,879,272         24.37         6,984,549         1.24         -           241,737,592         75.63         557,015,303         98.76         367,448,109		

Public / Government Private

		2015			
Islamic financing and related assets (gross)  Deposits		s	Contingencie commitme		
Rupees in '000	%	Rupees in '000	%	Rupees in '000	%
29,700,958	13.76	1,697,285	0.36	-	-
186,074,705	86.24	470,102,188	99.64	326,925,490	100
215.775.663	100	471,799,473	100	326,925,490	100

Public / Government Private

43.1.1.3 Details of non-performing Islamic financing and related assets and specific provisions by class of business segment:

	2016			2015		
	Classified Islamic financing and related assets		Specific provisions held	Classified Islamic financing and related assets	Specific provisions held	
			— Rupees	in '000 ———		
Agriculture, forestry, hunting and fishing Textile Chemical and pharmaceuticals Sugar Footwear and leather garments Automobile and transportation equipment Electronics and electrical appliances Construction Power (electricity), gas, water Transport, storage and communication Wholesale and retail trade Paper, board and packaging Exports / imports Individuals Others	62,592 4,198,364 43,334 108,718 188,113 659,566 19,616 21,597 2,796 12,648 490,543 29,597 260,263 398,433 351,112 6,847,292		62,592 4,069,289 43,334 108,718 188,121 659,057 19,616 21,597 2,796 9,966 479,614 29,597 249,713 315,152 333,041 6,592,203	232,560 4,180,864 - 108,718 108,570 674,191 - 26,597 2,796 - 647,085 29,597 257,452 412,035 383,917 - 7,064,382	232,560 4,177,799 - 113,529 108,578 671,271 - 26,597 2,796 - 470,032 29,597 250,202 370,770 386,337 6,840,068	

43.1.1.4 Details of non-performing Islamic financing and related assets and specific provisions by sector:

	20	2016		2015	
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets '000	Specific provisions held	
Public / Government			_	_	
Private	6,847,292	6,592,203	7,064,382	6,840,068	
	6,847,292	6,592,203	7,064,382	6,840,068	

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### 43.1.1.5 Geographical segment analysis

	2016			
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and
	Rupees in '000			
		·		
Pakistan	10,517,091	663,267,675	34,772,564	367,448,109
	2015			
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and
	Rupees in '000 commitments			
Pakistan	8,925,913	535,949,933	29,680,419	326,925,490

### 43.2 Credit Risk - General Disclosures

The Group has adopted Standardised Approach of Basel Accord for calculation of capital charge against credit risk. Therefore, risk weights for the credit risk related assets (on-balance sheet and off-balance sheet - market and non market related exposures) are assigned on the basis of standardised approach.

The Group is committed to further strengthen its risk management framework which will enable the Group to move ahead for adopting Foundation Internal Ratings Based (IRB) approach. Meanwhile, none of the Group's assets class is subject to the Foundation IRB or advanced IRB approaches.

### 43.2.1 Credit Risk: Disclosures for portfolio subject to the Standardised Approach

Under standardised approach the capital requirement is based on the credit rating assigned to the counterparties by the External Credit Assessment Institutions (ECAIs) duly recognised by the SBP for capital adequacy purposes. In this connection, the Group utilises the credit ratings assigned by ECAIs and has recognised agencies such as PACRA (Pakistan Credit Rating Agency) and JCR-VIS (Japan Credit Rating Company - Vital Information System) which are also recognised by the SBP.

In case of foreign currency exposures against banks, ratings assigned by S&P, Fitch and Moody's have been applied. In case of exposure against banks, some banks have multiple ratings but those ratings do not result in mapping with different risk weights.

### Types of Exposure and ECAI's used

	2016					
Exposures	JCR-VIS	PACRA	Standard & Poors (S&P)	Fitch	Moody	
Corporate	√	V	√	√	V	
Banks	√	√	√	√	V	
Public Sector Entities	√	√	-	-	-	

### Use of ECAI Ratings

The Group prefers solicited ratings over unsolicited ratings at all times, owing to the greater degree of accuracy (in general) associated with solicited ratings. Unsolicited ratings may only be used in cases where a solicited rating is not available.

### Mapping to SBP Rating Grades

The alignment of the Alphanumerical scale of each agency used with risk buckets is as per instructions laid down by SBP under Basel II requirements.

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#### 43.2.2 Credit exposures subject to standardised approach

		2016			2015	
Exposures	Amount Outstanding	Deduction Credit Risk Management	Net amount	Amount Outstanding	Net amount	
			Rupees	in '000 ———		
Banks						
20%	111,726,004	64,244,659	47,481,345	28,789,356	-	28,789,356
50%	2,484,952	-	2,484,952	8,012,662	-	8,012,662
100%	-	-	-	-	-	-
150%	-	-	-	-	-	-
Unrated	268,957	-	268,957	584,900	-	584,900
Corporate						
20%	43,160,828	3,575,000	39,585,828	32,343,104	-	32,343,104
50%	23,652,800	3,047	23,649,753	17,776,489	-	17,776,489
100%	2,915,500	-	2,915,500	254,924	-	254,924
150%	-	-	-	-	-	-
Unrated 1	79,361,441	2,103,389	77,258,052	58,610,027	2,867,472	55,742,555
Unrated 2	69,607,453	14,016,685	55,590,768	54,754,966	-	54,754,966
Retails						
75%	27,348,238	5,171,471	22,176,767	12,848,637	3,183,379	9,665,258
Total	360,526,173	89,114,251	271,411,922	213,975,065	6,050,851	207,924,214

### 43.2.3 Credit Risk: Disclosures with respect to Credit risk mitigation for Standardised approach and IRB

The Holding company obtains capital relief for both its on-balance and off-balance sheet non-market related exposures by using simple approach for credit risk mitigation (CRM). Off-balance sheet items under the simplified standardised approach are converted into credit exposure equivalents through the use of credit conversion factors. Under the standardised approach the holding company has taken advantage of the cash collaterals available with the holding company in the form of security deposits, cash margins, certificates of islamic investment, monthly modaraba certificate and saving accounts.

Valuation and management of eligible collaterals for CRM is being done in accordance with the conditions laid down by the State Bank of Pakistan. Eligible collaterals for CRM purposes do not expose the Holding company to price risk as they are in the form of cash collaterals. Since eligible collaterals for CRM purposes are all in the form of cash collaterals, they generally do not pose risk to the holding company in terms of change in their valuation due to changes in the market condition.

The credit equivalent amount of an off-balance sheet market related foreign exchange contracts are determined by using the current exposure (mark to market) method.

The Holding company mainly takes the benefit of CRM against its claims on banks, corporate and retail portfolio. Under the standardized approach for on-balance sheet exposures, Rs 114,479.913 million of exposure on banks is subject to the CRM of Rs 64,244.659 million. The corporate portfolio of Rs 218,698.022 million is subject to the CRM of Rs 19,698.121 million whereas a claim on retail portfolio of Rs 27,348.238 million is subject to CRM of Rs 5,171.471 million. The total benefit of Rs 130,843.584 million was availed through CRM against total on-balance sheet exposure of Rs 652,269.885 million.

Under off-balance sheet, non-market related exposures; the corporate portfolio of Rs 190,726.160 million is subject to the CRM of Rs 1,660.912 million whereas claims on retail portfolio of Rs 3,778.138 million is subject to CRM of Rs 588.362 million. Total benefit of Rs 2,249.274 million was availed by the holding company through CRM against total off-balance sheet, non-market related exposure of Rs 210,151.811 million.

Thus in year 2016, total amount of cash collateral used for CRM purposes was Rs 27,118.866 million as against amount of Rs 7,868.471 million in year 2015. Whereas, Government guarantees used for CRM stood at Rs 41,729.333 million as against Rs 13,079.550 million in year 2015.

### 43.2.4 Credit concentration risk

Credit concentration risk arises mainly due to concentration of exposures under various categories viz., industry, geography, and single / group borrower obligor. Within credit portfolio, as a prudential measure aimed at better risk management and avoidance of concentration of risks, the SBP has prescribed regulatory limits on banks' maximum exposure to single and group obligors. Within the SBP limits, the holding company has further defined limits to avoid excessive concentration of portfolio.

### 43.3 Equity position in the banking and trading book

The Group classifies and values its investment portfolio in accordance with the directives of SBP as stated in note 7.4 to these financial statements.

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#### Trading book

Held for trading and available for sale securities with trading intent;

- They are marked to market daily;
- Any valuation difference is charged / credited to the profit and loss account in case of held for trading securities and to surplus on revaluation of investments - net of tax below equity in case of available for sale securities.

### Banking book

Assets outside trading book are part of the banking book. These may include assets classified as available for sale and held to maturity investments.

#### 43.4 Market risk

Market risk as is the risk that the fair value or cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk reflects yield rate risk, currency risk and other price risks. Banks could be adversely affected by movements in market rates or prices such as benchmark rates, deposit rates, foreign exchange rates, equity prices and market conditions resulting in a loss to earnings and capital.

The Group uses a number of methods to monitor and control market risk exposures. One of the major tools used by the Group to monitor and limit market risk is Value at Risk (VaR). VaR is defined as the estimated loss that will arise on a position or a portfolio over a particular (holding) period of time from an adverse market movement with a specific probability (confidence level). The VaR model used by the Group takes 99% confidence level and assumes a 1 to 10 days holding period whilst using the historical simulation taking the data of the last three years. Daily the VaR figures are circulated to the senior management and regular summaries are reported in ALCO meetings.

The VaR reports are complemented by various other position and sensitivity limit structures, including stress, sensitivity, gap and scenario analysis. The capital charge for market risk has been calculated by using Standardized Approach.

#### 43.4.1 Foreign exchange risk

The foreign exchange risk is defined as the current or prospective risk to earnings and capital arising from adverse movements in currency exchange rates. It refers to the impact of adverse movement in currency exchange rates on the value of open foreign currency position. The objectives of the foreign exchange risk management is to minimise the adverse impact of foreign exchange rate movements on the assets and liabilities mismatch (tenor and position) and maximise their earnings.

Whenever a commercial bank deals in foreign currency, it is exposed to risk of exchange rate. The Group's assets and liabilities in foreign currencies give rise to foreign exchange risk which has to be managed by the Group; this risk is mitigated by using different hedging techniques. Hedging is a way used by a bank to eliminate or minimize its risk exposures. Hedging can be done using different ways like gap analysis, hedging (forwards), assigning limits in terms of amount, tenor, currency, product, countries, counterparties etc. The Group limits its currency exposure to the extent of statutory net open position prescribed by the SBP except in the cases where exemption is provided by the SBP. Foreign exchange open and mismatch positions are controlled through close monitoring and are marked to market on a daily basis.

The analysis below represents the concentration of the Group's foreign currency risk for on and off balance sheet financial instruments:

		20	016	
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
		Rupees	s in '000 ———	Схрозис
Pakistan Rupees	626,242,617	588,991,840	(2,241,916)	35,008,861
United States Dollars Great Britain Pounds Japanese Yen Euro Singapore Dollars Australian Dollars Canadian Dollars United Arab Emirates Dirham Swiss Francs Saudi Riyal Swedish Korona Malaysian Ringgit Hong Kong Dollar Thailand Bhat Norwegian Krone Chinese Offshore Spot Chinese Yuan Total foreign currency exposure	34,542,444 1,184,329 59,279 1,117,797 9,964 35,959 18,415 36,207 7,151 1,738 3,285 1,856 1,086 275 881 1,499 2,893 37,025,058	33,920,823 3,105,654 34 2,447,543 3 28,227 921 29 - - - - 37 - - - 39,503,271	(888,393) 1,925,345 (54,613) 1,328,648 (7,242) (9,074) (17,072) (28,477) (7,206)	(266,772) 4,020 4,632 (1,098) 2,719 (1,342) 422 7,701 (55) 1,738 3,285 1,856 1,049 275 881 1,499 2,893 (236,297)
Total currency exposure	663,267,675	628,495,111		34,772,564

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		2	2015	
	Assets	Liabilities	Off-balance	Net foreign
			sheet items	currency
				exposure
		———— Rupee	es in '000 ———	
Pakistan Rupees	507,696,201	474,059,604	6,171,105	39,807,702
United States Dollars	26,347,200	27,436,819	(9,142,098)	(10,231,717)
Great Britain Pounds	818,339	2,774,469	1,967,074	10,944
Japanese Yen	44,658	33	(43,515)	1,110
Euro	888,409	1,996,315	1,116,186	8,280
Singapore Dollars	12,747	3	(11,123)	1,621
Australian Dollars	20,074	1,253	(17,628)	1,193
Canadian Dollars United Arab Emirates Dirham	22,358 39,408	952 29	(18,850)	2,556 39,379
Swiss Francs	22,376	29	(21,151)	1,225
Saudi Riyal	4,504		(21,131)	4,504
Swedish Korona	5,447	_	_	5,447
Malaysian Ringgit	8,017	_	_	8,017
Hong Kong Dollar	809	37	-	772
Thailand Bhat	-	-	-	-
Norwegian Krone	-	-	-	-
Chinese Offshore Spot	-	-	-	-
Chinese Yuan	19,386	-	-	19,386
Total foreign currency exposure	28,253,732	32,209,910	(6,171,105)	(10,127,283)
Total currency exposure	535,949,933	506,269,514		29,680,419

#### 43.4.2 Equity position risk

Equity position risk is defined as the risk to earnings or capital arising from adverse changes in the value of equity portfolios of the Group. The limits assigned to various individual scripts and total portfolio investments are fixed as per the guidelines issued by the SBP and the SECP. The Group invests in only Shariah compliant equities as advised by the Shariah advisor.

#### 43.4.3 Yield / profit rate risk

Yield risk occurs when there is a mismatch between positions, which are subject to profit rate alterations within a particular time period. The Group's financing, placement and investment activities give rise to profit rate risk. The effect of changes in profit rate is on the Group's income, and resultant impact is on the Group's net worth.

Profit rate risk is primarily managed by monitoring the rate sensitive gaps and by having the pre-approved limits for repricing buckets. ALCO is the supervising body for adherence with these complemented by the monitoring of sensitivity of the Group's financial assets and liabilities to various scenarios.

The Group estimates changes in the market value of equity due to changes in the yield rates on on-balance sheet positions and their impact on capital adequacy ratio by conducting stress tests. It also assesses risk on earnings of the Group by various shocks.

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### 43.4.4 Mismatch of yield rate sensitive assets and liabilities

							2016					
	Effective yield	Total		Over 1	Over 3	Over 6	osed to yield risk Over 1	Over 2	Over 3	Over 5		Non-yield bearing
	rate %		Upto 1 month	to 3 months	to 6 months	months to 1 year	to 2 years	to 3 years	to 5 years	to 10 years	Above 10 years	financial instruments
On-balance sheet financial instruments						F	Rupees in '000 —					
Assets												
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets	0.25 6.11 5.43 7.13	56,037,043 12,067,855 129,115,165 128,191,127 311,530,270 8,826,890	206,975 12,674,955 8,048,802 41,647,280	9,000,000 41,977,548 3,490,476 86,018,385	964,595 45,527,484 68,426,222	73,498,067 1,113,242 11,310,779	- - 1,045,110 2,452,143	57,559,439 10,033,692	677,069 8,276,450	3,176,899 5,566,774	- - - - 9,620,933	56,037,043 2,860,880 - 7,552,606 68,177,612 8,826,890
Liabilities		645,768,350	62,578,012	140,486,409	114,918,301	85,922,088	3,497,253	67,593,131	8,953,519	8,743,673	9,620,933	143,455,031
Bills payable Due to financial institutions Deposits and other accounts Sub-ordinated Sukuk	4.09 2.44 6.76	9,130,998 32,005,501 563,999,852 7,000,000	15,990,356 367,450,340	5,230,649 7,000,000	10,784,496			- - -			- - -	9,130,998 - 196,549,512
Other liabilities	-	8,074,591 620,210,942	383,440,696	12,230,649	10,784,496	-			-		-	8,074,591 213,755,101
On-balance sheet gap		25,557,408	(320,862,684)	128,255,760	104,133,805	85,922,088	3,497,253	67,593,131	8,953,519	8,743,673	9,620,933	(70,300,070)
Non financial assets - Investment in subsidiary and associates - Operating fixed assets - Other assets		6,605,447 9,031,686 1,862,192 17,499,325										
Non financial liabilities - Other liabilities - Deferred tax liabilities		6,328,966 1,955,203 8,284,169										
Total net assets		34,772,564										
Off-balance sheet financial instruments												
Forward Lending Forward borrowings Off-balance sheet gap		-	-	- -	- -	-	- -	- -	-	-	-	-
Total yield risk rate sensitivity gap			(320,862,684)	128,255,760	104,133,805	85,922,088	3,497,253	67,593,131	8,953,519	8,743,673	9,620,933	(70,300,070)
	C#4 ative	Tatal				Exp	2015 osed to yield risk					Nan vialal
	Effective yield rate %	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	Non-yield bearing financial instruments
On-balance sheet financial instruments						——— F	Rupees in '000 —					
Assets Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Other assets	0.09 8.21 7.24 8.72	43,685,791 11,205,707 101,079,476 144,378,747 207,568,823 12,687,787	3,108,576 1,900,144 3,156,468 21,296,992	78,334,591 16,525,090 33,336,411	20,844,741 41,338,711 45,994,330	4,000,000 - 69,394,946 55,986,446	- - - 2,109,928 - -	- - - 1,045,838 - -	- - - 1,072,299 - -	3,188,186	- - - - -	43,685,791 4,097,131 - 6,547,281 50,954,644 12,687,787
Liabilities Bills payable Due to financial institutions	5.53	520,606,331 6,560,324 13,609,551	29,462,180 - 8,816,491	128,196,092 - 962,140	108,177,782 - 3,824,123	129,381,392	2,109,928	1,045,838	1,072,299	3,188,186	-	117,972,634 6,560,324 6,797
Deposits and other accounts Other liabilities	3.46	471,799,473	323,120,446	302,140	- 1,024,120	-	-	-	-	-	-	148,679,027 5,723,862
0.1.1	-	5,723,862 497.693.210	331,936,937	962 140	3.824 123		-		-		-	
On-balance sheet gap	-	5,723,862 497,693,210 22,913,121	331,936,937 (302,474,757)	962,140 127,233,952	3,824,123 104,353,659	129,381,392	2,109,928	1,045,838	1,072,299	3,188,186	- - -	160,970,010
Non financial assets - Investment in associates - Operating fixed assets - Other assets	-	497,693,210 22,913,121 5,758,465 8,161,435 1,423,702				129,381,392	2,109,928	1,045,838	- - 1,072,299	3,188,186		160,970,010
Non financial assets - Investment in associates - Operating fixed assets - Other assets Non financial liabilities - Other liabilities - Deferred tax liabilities		497,693,210 22,913,121 5,758,465 8,161,435 1,423,702 15,343,602 7,845,381 730,923 8,576,304				129,381,392	2,109,928	1,045,838	1,072,299	3,188,186		160,970,010
Non financial assets - Investment in associates - Operating fixed assets - Other assets Non financial liabilities - Other liabilities		497,693,210 22,913,121 5,758,465 8,161,435 1,423,702 15,343,602 7,845,381 730,923				129,381,392	2,109,928	1,045,838	1,072,299	3,188,186	-	160,970,010
Non financial assets - Investment in associates - Operating fixed assets - Other assets Non financial liabilities - Other liabilities - Deferred tax liabilities Total net assets	-	497,693,210 22,913,121 5,758,465 8,161,435 1,423,702 15,343,602 7,845,381 730,923 8,576,304				129,381,392	2,109,928	1,045,838	- 1,072,299	3,188,186		160,970,010
Non financial assets - Investment in associates - Operating fixed assets - Other assets - Other assets - Other labilities - Other labilities - Deferred tax liabilities - Total net assets Off-balance sheet financial instruments Forward Lending Forward bendring		497.693.210 22.913,121 5,758.465 8,161,435 1,423,702 15,343,602 7,845,381 730,923 8,576,304 29,680,419	(302,474,757)	127,233,952	104,353,659		:				ī	160,970,010 (42,997,376)
Non financial assets - Investment in associates - Operating fixed assets - Other assets Non financial liabilities - Other labilities - Other labilities - Deferred tax liabilities Total net assets Off-balance sheet financial instruments Forward Lending Forward borrowings Off-balance sheet gap		497.693.210 22.913,121 5,758.465 8,161,435 1,423,702 15,343,602 7,845,381 730,923 8,576,304 29,680,419	(302,474,757)	127,233,962	104,353,659						:	169.970.010 (42.997,376)

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market profit rates on both its fair value and cash flow risks.

Profit margins may increase as a result of such changes but may reduce to losses in the event that unexpected movements arise.

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#### 43.5 Liquidity risk

Liquidity risk is the potential for loss to the Group arising from either its inability to meet its obligations or to fund increases in assets as they fall due without incurring an unacceptable cost.

The Holding company's Board of Directors sets the policy for managing liquidity risk and entrusts accountability for supervision of the implementation of this strategy to senior management. Senior management exercises its responsibilities for managing market & liquidity risk through various committees including the Asset & Liability Management Committee (ALCO). Treasury department manages the liquidity position on a daily basis. The main approach of managing the liquidity risk is to make certain that it will always have adequate liquidity to meet its liabilities when they are due in normal and stressed scenarios without incurring any untoward expenditure or risking reputational harm. ALCO monitors the maintenance of liquidity ratios, depositor's concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual deposits. Regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions.

#### 43.5.1 Maturities of assets and liabilities

#### 43.5.1.1 Maturities of assets and liabilities based on expected maturities

					20	116				
			Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5	
Total		Upto 1	to 3	to 6	Months to	to 2	to 3	to 5	to 10	Above 10
		Month	Months	Months	1 Year	Years	Years	Years	Years	Years
						in '000 ———				
Assets										
Cash and balances with treasury banks	56,037,043	56,037,043	-	-	-	-	-	-	-	-
Balances with other banks	12,067,855	3,067,855	9,000,000	-	-	-	-	-	-	-
Due from financial institutions	129,115,165	12,674,955	41,977,548	964,595	73,498,067	-	-	-	-	-
Investments	134,796,574	12,358,043	411,948	1,094,827	2,388,720	45,230,644	63,511,215	4,551,978	5,182,807	66,392
Islamic financing and related assets	311,530,270	27,031,972	93,058,189	41,589,182	11,682,754	35,089,353	25,498,221	34,400,971	18,462,299	24,717,329
Operating fixed assets	9,031,686	-	-	-	1,302,464	988,056	988,056	1,588,582	1,966,578	2,197,950
Deferred tax assets	-		I I			-	-	-	-	-
Other assets	10,689,082	1,523,815	3,202,676	4,804,013	1,158,578	-		-	-	-
Liabilities	663,267,675	112,693,683	147,650,361	48,452,617	90,030,583	81,308,053	89,997,492	40,541,531	25,611,684	26,981,671
Bills payable	9.130.998	9,130,998								
Due to financial institutions	32.005.501	15.990.356	5.230.648	10.615.991		-	-	168,506	-	
Due to infancial institutions  Deposits and other accounts	32,005,501	15,990,356	5,230,048	10,015,991	1 1	-	-	100,000	-	
- Current accounts	196.584.577	16.495.382	13.242.090	12.317.664	17.419.807	24.635.327	18.903.352	29.976.392	55.082.999	8.511.564
- Savings deposits	224.572.971	17.922.541	14.387.780	13,383,373	18.926.948	26,766,747	20.538.847	32,569,914	59.852.265	20.224.556
- Fixed deposits	142,842,304	33,728,127	24,270,606	18,389,037	28,102,014	6,843,151	7,707,497	11,385,346	12,416,526	20,224,000
1 3.00 00 00.10	563.999.852	68.146.050	51,900,476	44.090.074	64.448.769	58,245,225	47,149,696	73.931.652	127,351,790	28,736,120
Sub-ordinated Sukuk	7.000.000	-	-	- 1,000,07	- 1	-	-		7.000.000	-
Deferred tax liabilities	1.955.203	-			488.800	488.801	488.801	488.801	-	
Other liabilities	14,403,557	1,763,996	2,529,732	3,794,600	701,690	1,403,385	1,403,385	2,806,769	-	-
	628,495,111	95,031,400	59,660,856	58,500,665	65,639,259	60,137,411	49,041,882	77,395,728	134,351,790	28,736,120
Net assets	34,772,564	17,662,283	87,989,505	(10,048,048)	24,391,324	21,170,642	40,955,610	(36,854,197)	(108,740,106)	(1,754,449)
Share capital	10,027,379									
Reserves	9,724,001									
Unappropriated profit Non Controlling Interest	11,340,678 1,221,989									
Surplus on revaluation of investments	2,458,517									
outplus of revaluation of investments	34,772,564									
	04,772,304									

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					20	)15				
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
					Rupees	sin '000 ———				
Assets										
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Deferred tax assets Other assets	43,685,791 11,205,707 101,079,476 150,137,212 207,568,823 8,161,435	43,685,791 7,205,707 1,900,145 8,049,536 61,770,502 - - 4,263,759	78,334,591 9,899,272 20,830,265 - - 3,544,245	222,339 32,596,725 - - 5,316,368	4,000,000 20,844,740 73,778,159 10,401,980 1,437,062 - 987,117	4,689,978 10,577,434 1,005,972	- 44,504,547 13,913,886 1,005,972 -	4,927,424 39,010,970 1,451,919	3,995,953 11,230,422 1,800,305	70,004 7,236,639 1,460,205
11-1-76	535,949,933	126,875,440	112,608,373	38,135,432	111,449,058	16,273,384	59,424,405	45,390,313	17,026,680	8,766,848
Liabilities Bills payable Due to financial institutions Deposits and other accounts - Current accounts - Savings deposits - Fixed deposits  Deferred tax liabilities Other liabilities	6,560,324 13,609,551 148,850,006 191,179,820 131,769,647 471,799,473 730,923 13,569,243	6,560,324 8,823,288 13,824,598 13,955,069 24,926,933 52,706,600 - 4,070,774	962,140 11,165,275 11,088,471 19,425,064 41,678,810 - 2,278,083	3,819,575 10,272,053 10,400,246 21,432,742 42,105,041 - 3,451,920	14,589,293 14,759,172 28,696,029 58,044,494 182,731 600,644	20,692,976 20,857,846 6,037,567 47,588,389 182,731 816,581	15,780,255 15,868,022 6,903,621 38,551,898 182,731 783,747	4,548 25,159,086 25,235,891 12,203,615 62,598,592 182,730 1,567,494	37,366,470 46,514,335 12,144,076 96,024,881	32,500,768 - 32,500,768 
Net assets	506,269,514 29,680,419	72,160,986 54,714,454	44,919,033 67,689,340	49,376,536 (11,241,104)	58,827,869 52,621,189	48,587,701 (32,314,317)	39,518,376 19,906,029	64,353,364 (18,963,051)	96,024,881 (78,998,201)	32,500,768 (23,733,920)
Share capital Reserves Unappropriated profit Non Controlling Interest Surplus on revaluation of investments	10,027,379 8,611,679 9,238,479 944,623 858,259 29,680,419	24.1401	2.,500,010	(-1,-11,0)	32,321,100	(23,511,011)	,	(.2,2300)	(,	(

Regarding behaviour of non-maturity deposits (non-contractual deposits), the holding company has carried out a behavioural study using the Value at Risk (VaR) methodology based on 5 years data. On the basis of its findings, 30.2% of current accounts and 28.8% of saving accounts are bucketed into 'Upto 1-Year maturity' whereas, 69.8% of current accounts and 71.2% of savings accounts are bucketed into maturities of above 1-Year.

43.5.1.2 Maturities of assets and liabilities based on contractual maturities

					20	16				
			Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5	
	Total	Upto 1	to 3	to 6	Months to	to 2	to 3	to 5	to 10	Above 10
		Month	Months	Months	1 Year	Years	Years	Years	Years	Years
					Rupees	in '000 ———				
Assets										
Cash and balances with treasury banks	56,037,043	56,037,043	-	-	-	-	-	-	-	-
Balances with other banks	12.067.855	3.067.855	9.000.000		_		- 1	-	-	
Due from financial institutions	129,115,165	12,674,955	41,977,548	964.595	73,498,067		1	-		
Investments	134,796,574	12,358,043	411,948	1.094.827	2.388.720	45,230,644	63.511.215	4,551,978	5.182.807	66.392
Islamic financing and related assets	311,530,270	27,031,972	93,058,189	41,589,182	11,682,754	35,089,353	25,498,221	34,400,971	18,462,299	24,717,329
Operating fixed assets	9,031,686	'	' ' -	'	1,302,464	988,056	988,056	1,588,582	1,966,578	2,197,950
Deferred tax assets	-	- 1	1	1		-	-			'
Other assets	10,689,082	1,523,815	3,202,676	4,804,013	1,158,578	- 1	- 1	-	-	
	663,267,675	112,693,683	147,650,361	48,452,617	90,030,583	81,308,053	89,997,492	40,541,531	25,611,684	26,981,671
Liabilities										
Bills payable	9.130.998	9.130.998								
Due to financial institutions	32.005.501	15.990.356	5.230.648	10.615.991		1 . 1	.	168,506	.	.
Deposits and other accounts	02,000,001	10,000,000	0,200,040	10,010,001				100,000		
- Current accounts	196.584.577	196,584,577	- 1							
- Savings deposits	224.572.971	224.572.971				-				
- Fixed deposits	142,842,304	33,728,127	24,270,606	18,389,037	28,102,014	6,843,151	7,707,497	11,385,346	12,416,526	
i nod doposito	563,999,852	454,885,675	24,270,606	18,389,037	28.102.014	6,843,151	7,707,497	11,385,346	12,416,526	_
		- ,,-	, ,,,,,,	.,,	., . , .	.,,	' ' '	,,,,,,	' '	
Sub-ordinated Sukuk	7,000,000	-	-	-	-	-	-	-	7,000,000	-
Deferred tax liabilities	1,955,203	-	-	-	488,800	488,801	488,801	488,801	-	-
Other liabilities	14,403,557	1,763,996	2,529,732	3,794,600	701,690	1,403,385	1,403,385	2,806,769	-	-
	628,495,111	481,771,025	32,030,986	32,799,628	29,292,504	8,735,337	9,599,683	14,849,422	19,416,526	-
Net assets	34,772,564	(369,077,342)	115,619,375	15,652,989	60,738,079	72,572,716	80,397,809	25,692,109	6,195,158	26,981,671
Share capital	10.027.379									
Reserves	9.724.001									
Unappropriated profit	11,340,678									
Non Controlling Interest	1,340,678									
Surplus on revaluation of investments	2,458,517									
ourplus on revaluation of investments	34,772,564									
	54,772,304									

For the year ended December 31, 2016

					20	15				
			Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5	
	Total	Upto 1	to 3	to 6	Months to	to 2	to 3	to 5	to 10	Above 10
		Month	Months	Months	1 Year	Years	Years	Years	Years	Years
					Rupees	in '000				
Assets										
Cash and balances with treasury banks	43,685,791	43,685,791	-	-	_	-	-	-	-	-
Balances with other banks	11,205,707	7,205,707			4.000.000		_		-	1
Due from financial institutions	101,079,476	1,900,145	78,334,591		20.844.740					
Investments	150,137,212	11,369,790	9.898.607	221,277	69,943,686	5.004.310	44.694.029	4.928.228	3.995.953	81,332
Islamic financing and related assets	207,568,823	61.770.502	20,830,265	32.596.725	10.401.980	10,577,434	13.913.886	39.010.970	11,230,422	7,236,639
Operating fixed assets	8,161,435	-		-	1,437,062	1,005,972	1,005,972	1,451,919	1,800,305	1,460,205
Deferred tax assets	- 1		1 - 1		- 1	-,000,012	.,,,,,,,,		- 1	.,,
Other assets	14,111,489	4,263,759	3.544.245	5,316,368	987.117					
	535,949,933	130,195,694	112,607,708	38,134,370	107,614,585	16,587,716	59,613,887	45,391,117	17,026,680	8,778,176
Liabilities										
Bills payable	6,560,324	6,560,324	-	-	-	-	-	-	-	-
Due to financial institutions	13,609,551	8,823,288	962,140	3,819,575	-	-	- 1	4,548	-	-
Deposits and other accounts										
- Current accounts	148,850,006	148,850,006	-	-	-	-	-	-	-	-
- Savings deposits	191,179,820	191,179,820	- 1	- 1	- 1	-	- 1	- 1	-	- 1
- Fixed deposits	131,769,647	24,926,933	19,425,064	21,432,742	28,696,029	6,037,567	6,903,621	12,203,615	12,144,076	-
	471,799,473	364,956,759	19,425,064	21,432,742	28,696,029	6,037,567	6,903,621	12,203,615	12,144,076	-
Deferred tax liabilities	730,923	-	1	-	182,730	182,731	182,731	182,731	-	-
Other liabilities	13,569,243	4,070,774	2,278,083	3,451,920	600,644	816,580	783,747	1,567,495	_	_
	506,269,514	384,411,145	22,665,287	28,704,237	29,479,403	7,036,878	7,870,099	13,958,389	12,144,076	-
Net assets	29,680,419	(254,215,451)	89,942,421	9,430,133	78,135,182	9,550,838	51,743,788	31,432,728	4,882,604	8,778,176
Share capital	10,027,379									
Reserves	8,611,679									
Unappropriated profit	9,238,479									
Non Controlling Interest	944,623									
Surplus on revaluation of investments	858,259									
	29,680,419									

Current and Savings deposits have been classified under maturity upto one month as these do not have any contractual maturity.

#### Operational risk

The Group uses Basic Indicator Approach (BIA) for assessing the capital charge for operational risk. Under BIA the capital charge is calculated by multiplying average positive annual gross income of the Group over the past three years with 15% as per guidelines issued by SBP under Basel II.

To reduce losses arising from operational risk, the Holding company has strengthened its risk management framework by developing polices, strategies, guidelines and manuals. It also includes setting up of functions like operational risk management, prevention of fraud and forgery and information security function, defining responsibilities of individuals, implementing 4 eye principle, enhancing security measures, improving efficiency and effectiveness of operations, outsourcing and improving quality of human resources through trainings and development.

## 44 TRUST ACTIVITIES

44.1 The Holding company commonly acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions including on behalf of certain related parties. These are not assets of the Group and, therefore, are not included in the Consolidated Statement of Financial Position. The following is the list of assets held under trust by MBL:

Category	Туре		r of IPS ount	Face Value Rupees in '000		
		2016	2015	2016	2015	
Insurance Companies	Government Ijarah Sukuks	5	4	2,063,000	318,000	
Asset Management Companies	Government Ijarah Sukuks	11	11	-	-	
Employee Funds / NGO's	Government Ijarah Sukuks	13	11	63,000	-	
Individuals	Government Ijarah Sukuks	19	16	7,700	2,300	
Others	Government Ijarah Sukuks	4	3	40,500	40,000	
Related parties						
Associates	Government Ijarah Sukuks	-	-	-	-	
Other related parties	Government Ijarah Sukuks	1	1	75,000	30,000	
		53	46	2,249,200	390,300	

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The details with respect to discretionary portfolio managed by Subsidiary Company as of December 31, 2016 are as follows:

## 45. PROFIT / (LOSS) DISTRIBUTION TO DEPOSITORS' POOLS AND SPECIFIC POOLS

45.1 The Holding company managed following general and specific pools during the year:

			20	16				
General remunerative (Saving and Fixed) Depositors' Pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed to remunerative deposits (Savings and Fixed)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits	
				Rupees in '000			Rupees in '000	
PKR Pool USD Pool GBP Pool EUR Pool	Monthly Monthly Monthly Monthly	6.78% 2.19% 1.44% 0.43%	45% to 50% 60% to 75% 60% to 90% 60% to 90%	9,912,320 266,573 18,232 3,222	3.87% 0.59% 0.19% 0.05%	10% - - -	976,328 - - -	
2015								
General remunerative (Saving and Fixed) Depositors' Pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed to remunerative deposits (Savings and Fixed)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits	
				Rupees in '000			Rupees in '000	
PKR Pool USD Pool GBP Pool EUR Pool	Monthly Monthly Monthly Monthly	8.36% 2.31% 1.98% 1.39%	45% 60% 60% 60%	10,317,995 207,985 15,165 6,066	5.22% 0.92% 0.79% 0.55%	17% - - -	1,714,865 - - -	
			20	116				
Specific pools	Profit rate and weightage announcemen period	Profit rate	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed	Percentage o Mudarib shar transferred through Hiba	through Hiba to	
Islamic Export Refinance (IERS) Musharaka Pool	Monthly	5.31%	*	*	2.63%	N/A	N/A	
Inter Bank Musharaka / Mudaraba borrowing Pool	As required	9.01% - 5.55%	*	*	6.75% - 3.85%	N/A	N/A	
Special Sharikah Certificate Pol Mudaraba borrowing Pool	ol As required	6.15% - 5.45%	*	*	6.50% - 4.00%	N/A	N/A	

<sup>\*</sup>The profit sharing ratio and the investment ratio varies on case to case basis.

For the year ended December 31, 2016

	2015											
Specific pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio of Mudarib	Mudarib fee	Profit rate return distributed	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba to remunerative deposits					
Islamic Export Refinance (IERS) Musharaka Pool	Monthly	6.91%	*	*	4.26%	N/A	N/A					
Inter Bank Musharaka / Mudaraba borrowing Pool	As required	9.70% - 6.15%	*	*	10.25% - 5.25%	N/A	N/A					
Special Sharikah Certificate Pool Mudaraba borrowing Pool	As required	9.73% - 6.15%	*	*	9.5% - 5%	N/A	N/A					

<sup>\*</sup>The profit sharing ratio and the investment ratio varies on case to case basis.

45.2 Following weightages have been assigned to different major products under the General pools duiring the year:

		Total Mudaraba Deposits	Maximum Weightage	Minimum Weightage	Maximum Weightage	Minimum Weightage
PKR Pool	2016	2015	2016	2016	2015	2015
Saving Accounts	23.47%	21.83%	0.67	0.62	0.73	0.60
Meezan Bachat Account	18.88%	17.71%	0.89	0.62	1.11	0.60
Karobari Munafa Account	11.86%	9.98%	1.34	0.66	1.49	0.70
Certificate of Islamic Investment Plus	14.74%	19.31%	1.50	1.12	1.53	1.12
Meezan Aamdan Certificate	10.41%	11.02%	1.89	1.58	1.86	1.42
USD Pool						
Saving Accounts	3.39%	3.28%	0.45	0.45	0.45	0.45
Certificate of Islamic Investment	1.58%	1.86%	1.35	0.77	1.35	0.77
GBP Pool						
Saving Accounts	0.43%	0.41%	0.27	0.27	0.27	0.27
EUR Pool						
Saving Accounts	0.29%	0.26%	0.27	0.27	0.27	0.27

#### 45.3 Allocation of Income and Expenses to Depositors' Pools

Following are material items of revenues, expenses, gains and losses

2016 2015 Rupees in '000

Profit / return earned on islamic financings, investments and placements Other Income (including other charges) Directly related costs attributable to pool 30,716,493 32,408,168 1,262,613 1,635,969 (650,841) (471,227)

For the year ended December 31, 2016

#### 46 SUMMARY OF FINANCIAL INFORMATION OF THE SUBSIDIARY COMPANY AND FUNDS

			December 2016	3		
	Accounting Date	Assets	Liabilities	Net assets	Revenue	Profit / (Loss)
Subsidiary Al Meezan Investment Management Limited	December 31, 2016	4,190,855	699,458	Rupees in '000 - 3,491,397	2,345,576	1,201,490
Associates Al Meezan Mutual Fund KSE Meezan Index Fund Meezan Balanced Fund Meezan Cash Fund Meezan Energy Fund	December 31, 2016 December 31, 2016 December 31, 2016 December 31, 2016 December 31, 2016	8,329,898 1,124,269 7,228,121 3,721,451 678,554	153,585 27,383 135,695 114,882 45,239	8,176,313 1,096,886 7,092,426 3,606,569 633,315	2,072,977 347,827 1,433,545 212,268 42,267	2,022,014 342,223 1,346,662 109,079 47,144
Meezan Financial Planning Fund of Funds Meezan Gold Fund Meezan Islamic Fund Meezan Islamic Income Fund Meezan Sovereign Fund Meezan Strategic Allocation Fund Meezan Tahafuz Pension Fund	December 31, 2016	13,964,561 380,669 47,766,339 9,694,212 9,734,569 3,335,202 8,390,630	90,974 2,736 842,549 257,941 565,076 30,150 136,147	13,873,587 377,933 46,923,790 9,436,271 9,169,493 3,305,052 8,254,483	2,782,381 (9,314) 13,223,214 680,382 669,924 220,645 1,760,292	2,785,842 (9,244) 13,022,662 221,498 378,571 273,093 1,661,575

			December 2015	5		
	Accounting Date	Assets	Liabilities	Net assets	Revenue	Profit / (Loss)
Subsidiary	· ·			Rupees in '000 -		
Al Meezan Investment						
Management Limited	December 31, 2015	3,163,336	464,414	2,698,922	1,415,316	600,391
Associates						
Al Meezan Mutual Fund	December 31, 2015	4,379,654	119,782	4,259,872	502,037	438,885
KSE Meezan Index Fund	December 31, 2015	951,982	71,562	880,420	127,415	72,909
Meezan Balanced Fund	December 31, 2015	4,617,956	95,182	4,522,774	364,513	338,286
Meezan Cash Fund	December 31, 2015	3,394,096	102,357	3,291,739	368,889	157,115
Meezan Capital Preservation Fund - II	December 31, 2015	2,240,779	11,869	2,228,910	130,257	118,596
Meezan Capital Preservation Fund - III	December 31, 2015	3,404,046	24,172	3,379,874	221,077	199,241
Meezan Financial Planning						
Fund of Funds	December 31, 2015	7,505,831	44,596	7,461,235	235,332	209,655
Meezan Gold Fund	December 31, 2015	141,061	22,156	118,905	(4,467)	(6,570)
Meezan Islamic Fund	December 31, 2015	28,147,692	538,261	27,609,431	3,204,501	3,112,543
Meezan Islamic Income Fund	December 31, 2015	10,419,118	483,149	9,935,969	665,312	419,773
Meezan Sovereign Fund	December 31, 2015	10,774,264	257,229	10,517,035	883,003	582,210
Meezan Tahafuz Pension Fund	December 31, 2015	5,158,755	68,290	5,090,465	613,705	612,024

#### 47 NON-ADJUSTING EVENT

47.1 The Board of Directors of the Holding company in its meeting held on February 15, 2017 has announced final cash dividend of Rs 1.25 per share (12.5%). The financial statements for the year ended December 31, 2016, do not include the effect of this appropriation which will be accounted for in the financial statements for the year ending December 31, 2017.

For the year ended December 31, 2016

#### 48 GENERAL

Comparative information has been re-classified, re-arranged or additionally incorporated in these financial statements, wherever necessary to facilitate comparison and better presentation. There were no significant reclassifications during the current year except for the reclassification as mentioned below:

The SBP vide its BPRD circular no.5 of 2016 dated February 29, 2016 has advised banks to show Bai Muajjal transactions with the Government of Pakistan under "Investments" category as "Other Federal Government securities". Accordingly, the Bank has reclassified its exposure of Rs 69.395 billion as at December 31, 2015 in Bai Muajjal with Government of Pakistan from "Due from Financial Institutions" to "Investments".

#### 49 DATE OF AUTHORISATION

These financial statements were authorised for issue on February 15, 2017 by the Board of Directors of the holding company.

Riyadh S. A. A. Edrees Chairman Irfan Siddiqui President & CEO Faisal A. A. A. Al-Nassar Director / Musik Illian Mansur Khan

Director

# Consolidated Statement Showing Written-Off Loans or Any Other Financial Relief of Rupees 500,000 or Above (Annexure 1)

For the year ended December 31, 2016

Father's /

Name of individuals /

Name and

Annexure 1

Consolidated Statement showing written-off loans or any other financial relief of rupees 500,000 and above during the year ended December 31, 2016.

Outstanding liabilities as at January 1, 2016

Principal

Profit

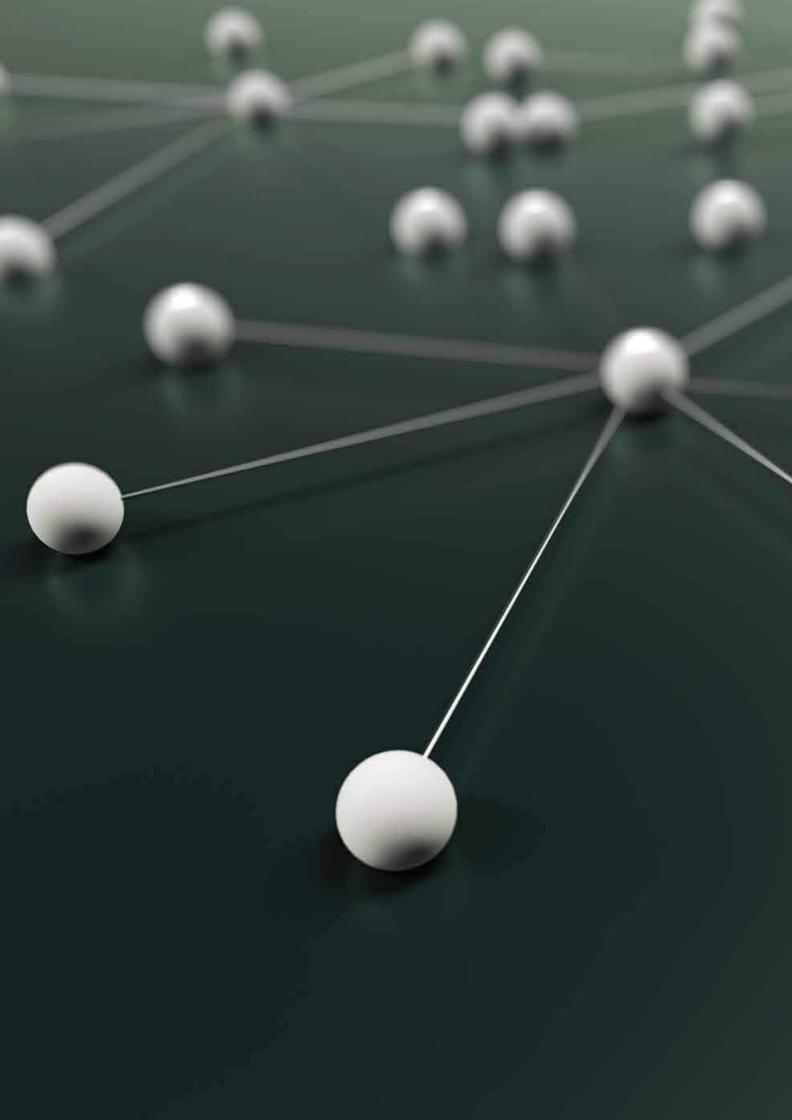
No.	address of the borrower	partners / directors (with CNIC No.)	Husband's Name	Principal	Profit	Others	Total (5+6+7)	written-off	written-off	Financial Relief provided	(9+10+11)
1	2	3	4	5	6	7	8	9	10	11	12
1	Muhammad Tariq 42101-1650123-1 Flat # B-221, 2nd floor, Serena Tower & Shopping Mall, Sector 15-A/1, North Karachi Township, Karachi		Abdul Rehman	485	498	105	1,088	-	398	105	503
2	Abdul Rehman Usmani 42101-9810148-1 Flat # G-1, Pepal Heavan, Plot No. 42-H, Block 2 PECHS, Karachi		Mohammad Abdul Muqeet Usmani	5,600	5,460	323	11,383	-	5,460	323	5,783
3	Sohail Ahmed 42301-1189541-9 Flat # 104, 1st Floor, Bath Island Pride, Street # 2, Bath Island, Clifton, Karachi		Haji Ismail	8,776	3,746	566	13,088	-	3,666	566	4,232
4	Shaukat Ali Tabani 42201-2729698-3 Plot # 88-B/2, Survey Sheet No. 35/P/1, Block# 2, PECHS, Karachi		Barkat Ali Tabani	16,599	18,207	865	35,671	-	18,171	865	19,036
5	Syed Niaz Haider 42101-0914504-9 Flat No. C-224, 2nd Floor, Ajmer Pride, Plot No-Com-2 Sub-Plot No. Com-2/C-24, Block-12, Sindh Baloch Co-Operative Housing Society, KDA Scheme-36, Gulistan-e- Johar, Karachi		Syed Riaz Haider	401	531	45	977	-	486	45	531

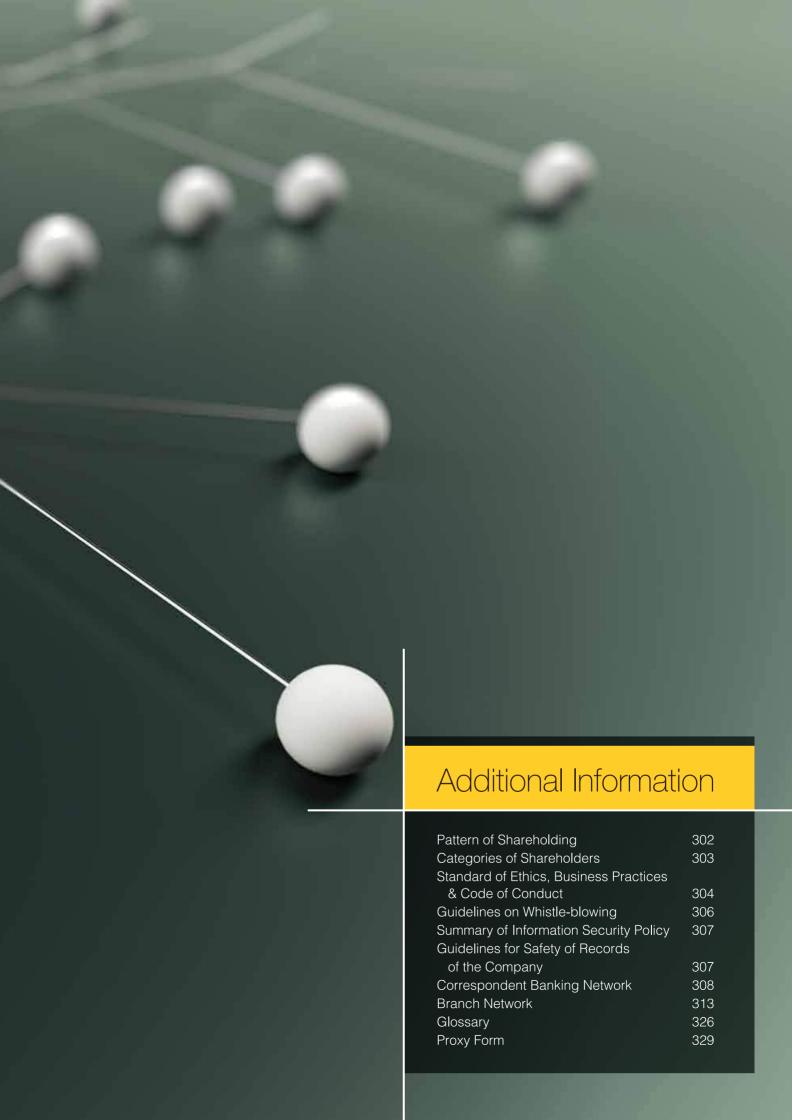
# Consolidated Statement Showing Written-Off Loans or Any Other Financial Relief of Rupees 500,000 or Above (Annexure 1)

For the year ended December 31, 2016

Annexure 1 Consolidated Statement showing written-off loans or any other financial relief of rupees 500,000 and above during the year ended December 31, 2016.

S.	Name and	Name of	Father's /	Outs	standing liabilitie	es as at Januar	y 1, 2016	Principal	Profit	Other	Total
No.	address of the borrower	partners / directors (with CNIC No.)	Husband's Name	Principal	Profit	Others	Total (5+6+7)	written-off	written-off	Financial Relief provided	(9+10+11)
1	2	3	4	5	6	7	8	9	10	11	12
							Rupe	es in '000 —			
6	Nasir Khan 42201-4763197-9 Flat # B-402, 4th Floor, Bisma Garden, Plot # FL-3, Block 13, Gulistan-e- Johar, Karachi		Sahibzada Khan	527	482	60	1,069	-	448	60	508
7	Rafi Sheikh 42101-1045080-7 G# 02, Ground Floor, Garden Residency, Garden East, Karachi		Sheikh Azmat Ali	4,708	6,833	177	11,718	-	6,799	177	6,976
8	Jamshaid Qaisar Sharif 35200-1451525-5 House # 223, Block D-2, Johar Town, Lahore		Khawaja Muhammad Sharif	7,924	8,098	407	16,429	-	7,129	407	7,536
9	Muhammad Riaz Sial 38403-4322310-7 House #380, Block G-III, M-A Johar Town, Lahore		Haji Allah Yar Sial	7,149	7,563	706	15,418	-	7,494	706	8,200
10	Muhammad Ahmad Noor ul Amin Khan Khakwani 36302-6373878-1 House No. 3222/8, Mohallah Fareedabad, Shah Nawaz Street, Outside Boher Gate, Multan		Ghulam Mustafa Khan Khakwani	1,942	2,800	58	4,800	-	2,621	-	2,621
11	Zenith Associates 3.5-Km, Manga Road Raiwind, Lahore	Tahir Ghias 35202-0180543-9	Haji Ghais-ud-Din	136,748	9,621	-	146,369	-	9,621	-	9,621
		1	-	190,859	63,839	3,312	258,010	-	62,293	3,254	65,547





# **Pattern of Shareholding**

As at December 31, 2016

523 312 430 151 46 43 17 16 12 10 17 5 10 9 11 4 9 6 5 7 6 3 1 5 4 2 2 1 1 1 2 2 3 2 2 3 1 1 1 1 2 2 3 2 3	1 101 501 1001 5001 10001 15001 10001 15001 25001 30001 35001 45001 45001 55001 65001 65001 70001 75001 80001 95001 110001 115001 110001 115001 12001 125001 135001 145001 145001 155001 155001 155001 110001 115001 115001 125001 135001 145001 145001 145001 145001 145001 155001 155001 155001 170001 175001 185001 195001 195001 195001 195001 195001 195001 195001 195001 195001 195001 195001	100 500 1000 1000 1000 15000 20000 25000 30000 35000 45000 55000 60000 65000 70000 75000 80000 85000 10000 110000 115000 125000 135000 145000 150000 170000 175000 185000 205000 215000 225000 225000 225000 225000 225000	9,619 104,552 176,916 1,129,899 1,121,160 938,386 825,698 1,003,459 465,257 520,495 451,920 433,505 834,116 261,915 579,765 571,491 752,152 294,231 703,132 495,586 462,790 689,323 620,595 326,808 110,864 594,195 491,103 257,862 267,441 140,000 141,819 150,000 489,344 338,000 367,325 377,616 577,842 397,425 406,600 625,701 210,900 224,500 625,701 210,900 224,500 625,701 210,900 224,500	0.0010% 0.0104% 0.0176% 0.1127% 0.11187% 0.11187% 0.0936% 0.0936% 0.0936% 0.1001% 0.0464% 0.0519% 0.0451% 0.0451% 0.0451% 0.0578% 0.0578% 0.0578% 0.0750% 0.0494% 0.0687% 0.0619% 0.0326% 0.0111% 0.0593% 0.0114% 0.0593% 0.0490% 0.0257% 0.0267% 0.0267% 0.0267% 0.0377% 0.0337% 0.0140% 0.0180% 0.0337% 0.0488% 0.0337% 0.0346% 0.0337% 0.0337% 0.0566% 0.0366% 0.0377% 0.0366% 0.0377% 0.0564% 0.0396% 0.0396% 0.0396% 0.0396% 0.0396% 0.0396% 0.0396% 0.0396% 0.0454% 0.0255% 0.0454% 0.0255% 0.0454% 0.0255% 0.0454% 0.0255% 0.0454% 0.0255% 0.0454%
10	40001	45000	433,505	0.0432%
10	55001	60000	579,765	0.0578%
11	65001	70000	752,152	0.0750%
4	70001	75000	294,231	0.0293%
6	80001	85000	495,586	0.0494%
7	95001	100000	689,323	0.0687%
6	100001	105000	620,595	0.0619%
1	110001	115000	110,864	0.0111%
5	115001	120000	594,195	0.0593%
2	125001	130000	257,862	0.0257%
1	135001	140000	140,000	0.0140%
1	140001	145000	141,819	0.0141%
3	160001	165000	489,344	0.0488%
2	170001	175000	347,262	0.0346%
1	175001	180000	180,000	0.0180%
2	185001	190000 195000	377,616	0.0377% 0.0576%
2	200001	205000	406,600	0.0405%
1	210001	215000	210,900	0.0210%
1	220001	225000	224,500	0.0224%
1	240001	245000	241,387	0.0241%
1	255001	260000	256,000	0.0255%
1	270001	275000	274,604	0.0274%
2	300001	305000	608,000	0.0606%
1	305001	310000	307,000	0.0306%
2	325001	330000	655,493	0.0654%
1	345001	350000	350,000	0.0349%
1	355001	360000	359,000	0.0358%
1 2	365001	370000	370,000	0.0369%
	395001	400000	799,743	0.0798%
2	400001	405000	801,271	0.0799%
1	410001	415000	411,000	0.0410%
1	415001	420000	415,014	0.0414%
1	430001	435000	434,107	0.0433%
1	460001	465000	460,134	0.0459%
1	470001	475000	470,281	0.0469%
<u>i</u>	485001	490000	490,000	0.0489%
	500001	505000	504,300	0.0503%
1	515001	520000	519,506	0.0518%
1	520001	525000	524,500	0.0523%
1	550001	555000	554,131	0.0553%
1	605001	610000	608,859	0.0607%
1	665001	670000	665,781	0.0664%
2	700001	705000	1,406,179	0.1402%
1	710001	715000	710,948	0.0709%
	715001	720000	718,031	0.0716%
1	730001	735000	730,846	0.0729%
3	750001	755000	2,258,301	0.2252%
2	760001	765000	1,521,002	0.1517%
1	790001	795000	791,739	0.0790%
1	805001	810000	807,197	0.0805%
2	845001	850000	1,700,000	0.1695%
1	915001	920000	919,000	0.0916%
1	1000001	1005000	1,003,500	0.1001%
1 1	1015001 1220001 1320001	1020000 1225000 1325000	1,019,500 1,221,000 1,322,957	0.1017% 0.1218% 0.1319%
1	1345001	1350000	1,347,000	0.1343%
	1495001	1500000	1,500,000	0.1496%
1	1520001	1525000	1,521,511	0.1517%
1	1560001	1565000	1,563,822	0.1560%
1	1645001	1650000	1,650,000	0.1645%
1	1795001	1800000	1,796,393	0.1791%
	1840001	1845000	1,843,000	0.1838%
1	2000001	2005000	2,000,572	0.1995%
1	2065001	2070000	2,068,500	0.2063%
1	2095001	2100000	2,097,181	0.2091%
1	2205001	2210000	2,208,500	0.2202%
2	2270001	2275000	4,545,500	0.4533%
1	3000001	3005000	3,000,222	0.2992%
1	3095001	3100000	3,099,500	0.3091%
	3215001	3220000	3,218,066	0.3209%
1	3625001	3630000	3,628,489	0.3619%
1	4720001	4725000	4,721,880	0.4709%
1	5245001	5250000	5,248,667	0.5234%
1	5485001	5490000	5,486,875	0.5472%
	6645001	6650000	6,647,796	0.6630%
1	7565001	7570000	7,566,555	0.7546%
1	93490001	93495000	93,494,659	9.3239%
1	300820001	300825000	300,821,365	30.0000%
2052	492480001	492485000	492,484,377 1,002,737,895	49.1140% <b>100.0000%</b>
			1,002,101,000	100.0000 //

# **Categories of Shareholders**

For the year ended December 31, 2016

Particulars	Number of Shareholders	Shares held	Percentage
Directors, Chief Executive, their spouse and minor children"	4	8,056,468	0.80%
Associated Companies, undertakings and related parties	5	892,049,369	88.96%
Banks, Development Financial Institutions and Non Banking Finance Companies	3	2,819,100	0.28%
Insurance Companies	8	9,412,377	0.94%
Mutual Funds	34	14,050,051	1.40%
Modaraba	3	1,553,330	0.15%
General Public a.Local b.Foreign	1,785 82	31,782,419 2,784,472	3.17% 0.28%
Others	128	40,230,309	4.01%
Total	2,052	1,002,737,895	100.00%
Additional Information as at December 31, 2016			
Particulars	Number of Shareholders	Shares held	Percentage
Associated Companies & Shareholders with more than 10% shareholding			
Noor Financial Investment Co, Kuwait	1	492,484,377	49.11%
Pakistan Kuwait Investment Co. (Pvt.) Ltd.	1	300,821,365	30.00%
Islamic Development Bank, Jeddah CDC Trustee Meezan Islamic Fund	1	93,494,659 5,248,667	9.32% 0.52%
CDC Trustee Meezan Balanced Fund	1	3,240,007	0.00%
Directors, Chief Executive, their spouse and minor children			
Mr. Mohammad Abdul Aleem	1	184,325	0.02%
Mr. Noorur Rahman Abid	1	2,857,683	0.28%
Mr. Irfan Siddiqui	1	3,218,067	0.32%
Mr. Ariful Islam	1	1,796,393	0.18%
Executives	25	1,256,956	0.13%
Public Sector Companies, Corporations, Banks, DFI's, NBFC's, Insurance Companies, Modaraba,			
Mutual Funds and other Organizations	176	68,065,167	6.79%
General Public	1,842	33,309,935	3.32%
	2,052	1,002,737,895	100.00%

# Standards of Ethics, Business Practices & Code of Conduct

The objective of these standards is to promote business practices within Meezan Bank, which are Shariah - compliant, fair, reasonable and reflect high standards of ethical behavior.

The standards of ethics and business practices, which the Bank expects from all of its employees, is a condition of employment with the Bank and may be considered at the time of performance appraisal of an employee.

- Code of Conduct, during office hours or otherwise, shall always be that of a good citizen.
- Act with integrity, competence, dignity, and ethically while dealing with the customers, shareholders, vendors and colleagues.
- Understand and comply with the legal/regulatory requirements and internal policies and procedures of the Bank that apply to the duties assigned to the employee.
- Never willingly enter into a business transaction, which shall violate any law or principles of Islamic finance.
- Never use their position to force, induce, coerce, harass and intimidate any other person, including sub-ordinate to provide any force, gift or benefit, whether financial or otherwise, to themselves or others.
- Avoid professional misconduct involving dishonesty, fraud, deceit or misrepresentation. Any unintentional mistake, wherever possible, shall be immediately rectified and reported to the line manager.
- Not make use of any information including Bank's trade secrets, proprietary, confidential information, gained in the performance of official Bank duties as a means of making any personal profit, gain or benefit for themselves or connected persons.
- Immediately report to the management of pre-existing personal relationship with any existing or potential customer, industry representative or government employee with whom the Bank has a business relationship. Pending clearance from the management, the employee shall take no further action associated with the business in which a personal relationship exists.
- Will not use the Bank's services or facilities for private purposes except with prior permission.
- Conduct Bank's business with honesty, integrity and in a professional manner.
- Avoid any action on his/her part that may be repugnant, unethical or unlawful.
- Avoid any action on his/her part that may be viewed as repugnant, unethical or unlawful by customers or public at large or the Bank itself.
- Avoid any activities that could involve or lead to involvement in any unlawful or unethical governance practice.
- Avoid participation in any political activities.
- Avoid participation in any other subversive activities.
- Abstain from gambling, betting and wagering contracts
- Be exemplary in personal conduct towards the Bank, the other employees and customers of the Bank.

- Safeguard the confidential information of the Bank and its customers.
- Avoid actual or potential conflicts of interests in transactions on behalf of the Bank.
- Provide accurate and reliable information in records submitted.

# Code of Conduct Confidential Information

Employees shall maintain strict secrecy regarding the Bank's affairs and shall not (except so far as is necessary and appropriate in the normal course of their employment) disclose to any person, any information as to the practice, dealing or affairs of the Bank or any of their customers, which may come to their knowledge by reason of their employment.

During the course of employment and after its termination for whatever reason, the employee must not disclose to anyone (nor use for any purpose other than the business of the Bank) any information relating to the Bank or its employees which is not already available to the public, unless authorized to do so. Such information includes customer data, product manuals, technical secrets, confidential research work, technical processes, operating manuals, marketing plans and strategies and other confidential financial or business information of the Bank.

### **Recording of Information**

No unrecorded fund or assets of Bank shall be established or maintained for any reason. No false, artificial or misleading entries in the books and records of Bank shall be made for any reason. All reporting of information should be accurate, honest and timely and should be a fair representation of the facts.

# **Conflict of Interest**

It is obligatory that:

- An employee may not hold a position of director, consultant, employee, representative or agent with any supplier, competitor, customer, individual or organization either doing or seeking to do business with the Bank without prior written consent of the Bank's President & CEO. If any immediate family member holds a position, with any organization doing or seeking to do business with the Bank, a written disclosure must be made promptly to line manager/HRD.
- An employee may not hold any interest in any organization doing business with the Bank without the written consent of Regional Manager or Department Head, unless it is a company/establishment quoted on a Stock Exchange and the interest is less than 1 percent.

# Mis-declaration/Concealment of Facts

An employee shall not make any mis-declaration or conceal the facts in knowledge. The following are illustrative examples, but are not all-inclusive:

- An employee issuing an incorrect account statement, salary certificate or any other information for any customer or staff member.
- An employee issuing a fake claim for reimbursement of any expenses whereby either the expenses are inflated and/or the difference between expenses claimed and actually incurred are pocketed by the staff member.
- An employee at the time of induction in Meezan Bank (i.e. during interview and in testimonials) provided a false, forged, misleading information or concealed, hide, incompletely stated, any information regarding credentials, academic record(s), previous employment(s) and demographic details.

#### **Know Your Customer, Vendors and Counter Parties**

In order to safeguard the Bank's reputation and integrity, it is not only necessary for employees to discipline their own actions, it is also necessary to be aware of the character and actions of customers, vendors and counter parties. Care must be exercised in selecting those with whom we deal. Each Meezan Bank business must have processes in place for checking on the credit and character of customers, vendors and counter parties.

Employees must ensure that the Bank establishes relationship with only those individuals, businesses, and entities who have a sound reputation and whose true identity has been established. Employees should conduct maximum caution in opening new accounts and before opening, ensure that due diligence steps are completed.

### Gifts & Entertainment

At certain times of the year, some customers, suppliers, contractors and consultants to the Bank may present gifts or arrange entertainment for employees. While the sentiments behind such actions are usually genuine, there is a possibility that others may misconstrue them. In a minority of cases such actions may not be in the best interest of good working relationships. Gifts may be presented locally or internationally in the form of Cash or in kind of Services, either free or discounted.

# **Bribery & Misconduct**

An employee will be guilty of an offence, who, without lawful authority or reasonable excuse:

- Solicits or accepts any advantage as an inducement or reward for doing or intending to commit any action in relation to the Bank's affairs or business.
- Showing or intending to show favors or disfavors to any person in relation to the Bank's affairs or business.
- Offers any advantage to any one as an inducement or reward for any favor/disfavor or otherwise.
- Intends to deceive the Bank by using any receipt, account or other document which is false or erroneous or defective in any way and which to employee's knowledge is intended to mislead the Bank.
- Take any cash or near-to-cash benefit from any stake holder of the bank to provide undue advantage.
- Pay any cash or near-to-cash benefit to any stake holder of the bank to take undue advantage.

#### Fraud, Theft or Illegal Activities

Employees shall be alert and vigilant with respect to frauds, thefts or illegal activities committed within the office. If any such activity comes to the attention of an employee, the employee must immediately report the same to the Head of Audit, Head of Operations and Head of Human Resources; who will arrange for appropriate follow-up action to be taken. Failure to report any such activity will be subject to disciplinary action.

### **Money Laundering**

The Bank has set its priority not to become implicated, in any way, with individuals or firms involved in criminal activities and money laundering. The employees are expected to exercise maximum caution in this regard.

The employee should know the customer, be vigilant for unusual circumstances and immediately report any suspected case to the Manager/Area Manager/Regional Manager/Compliance Department/Audit Department, who will arrange for appropriate follow-up action to be taken. Failure to report any such activity will be subject to disciplinary action.

#### **Courtesy & Manners**

Employees of Meezan Bank shall maintain utmost courtesy and exemplary manners when interacting with clients or with each other. Employees are dealing on behalf of the Bank, so they are required to keep high standards of professionalism and ethics. Any violations of this code shall be brought to the attention of supervising officials as well as the Human Resources Department for their information, record and remedial disciplinary action.

#### **Honesty & Integrity**

Employees shall serve the Bank, devote whole time during office hours and discharge their duties honestly, faithfully and use their utmost endeavors to promote the interest of the Bank. They shall behave with decorum, integrity, show courtesy and attention in all dealings with customers, government officials, senior officers, colleagues, subordinates and general public.

# **Participation in Political Organizations**

No employee shall take part in, subscribe in aid of, or assist in anyway in any political movement in Pakistan during the office timing at the office premises. No employee shall use official influence in connection with or take part in any election to a legislative body, whether in Pakistan or elsewhere.

#### Ideology of Pakistan

No employee shall express views detrimental to the ideology or integrity of Pakistan.

# Direct Representations to the High Govt. & MBI Officials

No employee shall make any personal representations directly to Chairman, Directors or Members of the Board, or Government functionaries. Such representations must be addressed to the President & CEO through the immediate supervisor of the employee. However this policy does not, in any way, seek to block a citizen's redress to the judiciary and other statutory redresses.

#### **Core Values**

- Shariah Compliance
- Integrity & Innovation
- Professionalism
- Service Excellence
- Social Responsibility

## Meezan Bank's Personality

The Bank expects its employees to be:

- Sober
- Truthful
- Committed to excellence
- Empathetic
- Professional
- Extremely loyal
- Dependable friend
- Trustworthy business partner
- Committed to the cause of Islamic banking

#### Health & Hygiene

Personal Hygiene is the most important aspect of our daily life. The personality is perceived by its degree of neatness. The personal hygiene covers care of body odor, bad breath, teeth, nails, ears, nose, hair, daily shower, shave (if not keeping proper beard), daily wear washed, clean, pressed clothes etc.

### Computer, E-mail, Information Security

Meezan Bank computer system contains an e-mail facility, access rights, information and software, which are intended to promote effective communication within and outside the Bank, on matters relating to its business and facilitate routine information flow and smooth and safe transactions.

The e-mail system should therefore only be used for official/business purpose. All communication and information are the property of Meezan Bank and the Bank reserves the right to retrieve the contents of the messages for the purpose of monitoring. The employee shall be held accountable for all activities under his/her password.

### **Dress Code & Professional Attire**

Attire is a reflection of professionalism as well as that of the Bank's brand and personality. A professional business appearance together with a high standard of personal hygiene is expected from all employees. The Official Dress Code of Meezan Bank is professional corporate attire inline with traditional Islamic modesty. At Meezan Bank every staff member is expected to have a professional business appearance together with a high standard of personal hygiene.

# **Guidelines on Whistle-Blowing**

The purpose of these whistle blowing guidelines is to provide a mechanism to bank's stakeholders (employees, customers, vendors, etc.) to report any activity which in their opinion may cause financial and/or reputational loss to the bank. The major objectives of whistle blowing policy can be classified as:

- To provide an environment whereby stakeholders feel confident to blow the whistle without any fear of reprisal, subsequent discrimination and of being disadvantaged in any way;
- To develop a culture of accountability and integrity;
- To create awareness amongst stakeholders regarding the whistle blowing function; and
- To be a source of early warning signal.

### Scope

The scope of these guidelines includes, without limitation, disclosure of all types of unlawful acts / orders, fraud, corruption, misconduct, collusive practices or any other activity which undermines bank's operations, financial position, reputation and mission.

## Who must blow the whistle and how?

It is the responsibility of each and every stakeholder of the bank, instead of limiting it to a particular department or senior management only, that if any stakeholder observes any suspicious, fraudulent or unethical activity, transaction or act that may cause a potential threat to the bank or could be against the interest of the bank, he/she must immediately report this to Whistle Blowing Unit through various modes including but not limited to MBL website, E-mail, fax, mobile and landline.

## Confidentiality & protection of whistle blowers

The whistle blowing mechanism has been designed to ensure complete confidentiality of the entire process and also enables the bank to take immediate corrective measures. Identification of the whistleblower is kept completely confidential except as required by law or who have legitimate right to know. The bank stands committed to protect whistleblowers for whistle blowing and any subsequent harassment or victimization of the whistleblower is not tolerated.

# Summary of Information Security Policy

Information Security relates to protection of valuable assets against loss, misuse, disclosure or damage. Each asset has to be reviewed from the perspective of its Confidentiality, Integrity and its Availability to the authorized personnel. A number of factors play a critical role in the successful implementation of information security.

#### Information Security Policy

The Information Security Policy defines the policies and supporting standards that guides the consistent application of information security and ensures that the interests/information are adequately protected against loss, improper disclosure and unauthorized modification. Meezan Bank's Information Security Policy is based on ISO 27001. The policy comprises of the following domains:

#### **Organization of Information Security**

In order to manage information security within the Bank, a framework has been established by the Bank's management to initiate and control the implementation of information security within the organization.

#### **Risk Assessment & Treatment**

To review of IT System and Operation for identifying and mitigating the risk that could affect the MBL infrastructure through internal and external attacks. The basis of these assessments is the Confidentiality, Integrity and Availability (CIA) of the information assets and services.

#### **Human Resources Security**

This segment of the policy ensures that the Bank's employees, contractors and third party users understand their responsibilities and are suitable for the roles they are considered for, thereby reducing the risk of theft, fraud or misuse of facilities.

## **Asset Management**

To achieve and maintain appropriate protection of the Bank's Information Assets.

### **Access Control**

To control the access to information, information processing facilities and business processes based on business and security requirements.

#### Cryptography

To protect the confidentiality, authenticity and integrity of

information by Cryptography (The conversion of data into a secret code for transmission over a public network.)

#### **Physical and Environmental Security**

To prevent unauthorized physical access, damage to, and interference with the Bank's premises (head office and branches) and information.

#### **Operations Security**

To ensure correct and secure operation of information processing facilities

#### **Communications Security**

To maintain the integrity and availability of information and information processing facilities.

# Information Systems Acquisition, Development and Maintenance

To ensure that security measures are always built into and are an integral part of all information systems.

#### **Supplier Management**

To ensure the protection of the organization's Information assets that is accessible by IT suppliers for providing IT service delivery.

#### Information Security Incident Management

To ensure that information security events and weaknesses associated with the Bank's information systems are communicated in a manner that allows timely corrective action to be taken.

# Information Security Aspects of Business Continuity Management

To counteract interruptions to business activities and to protect critical business processes from the effects of major failures of information systems or disasters and to ensure their timely resumption.

#### Compliance

To ensure that any law, statutory, regulatory or contractual obligations and security requirements are not breached.

#### Information Security Trainings and Awareness

Appropriate awareness programs and regular updates in organizational IT security policy and procedures, as relevant for their job function are conducted.

Each of the above domains comprise of multiple processes and controls to ensure promotion of an information security.

# **Guidelines for Safety of Records of the Company**

Comprehensive guidelines are in place at Meezan Bank for ensuring that physical documents are being archived in an organized, efficient and reliable manner. These guidelines encompass detailed processes for preservation, organization, transfer, retrieval and destruction of physical records. The guidelines comprise of the following elements:

#### **General Guidelines**

This section deals with the role of the Administration Department in providing an Archive facility outside the branch and provides guidelines on when old records will be transferred to the Archive, Signatories that may authorize retrieval of records, treatment of records under litigation/dispute, type of records that may be kept under fire-proof cabinet, and the convention to be followed for allocating serial numbers to archived records.

## **Preservation of Old Records**

This section deals with maintenance of old records in a secured environment and the procedure for documenting their complete details to facilitate retrieval and destruction after expiry of retention timelines. This section also defines the responsibilities of the Archiving Officer.

### **Procedures to Handle Records at Archives**

These are detailed procedures with clearly allocated

responsibilitie of Branch/Head Office Departments and Archiving Officers for transferring/retrieval of records to and from Archives.

# **Destruction of Records**

This section provides guidelines about the type of records that need to be retained permanently or till the time approval from Regulators is obtained for their destruction. e.g. cases in litigation, records relating to suspicious transactions, etc. Relevant Branch Manager/Area Manager/Departmental Head is responsible for checking and verifying the list of records that need to be destroyed. For branch records, Head Office Operations will finally approve branch's request for destruction of record, which will be carried out in the presence of Branch Manager & Operations Manager.

#### **Retention of Old Records**

These guidelines outline the various types of records and the recommended period for their retention and subsequent destruction in view of the Banking Companies Ordinance, SBP Prudential Regulations and other regulatory requirements.

#### **Standardized Formats**

Formats for forms and registers have been provided to facilitate standardization and controls across Meezan Bank's network.

# **Correspondent Banking Network**

Country	Bank	Country	Bank
AFGHANISTAN	Afghan United Bank		Bank Of Communications
ALBANIA	Bank Alfalah Limited Banka Kombetare Tregtare		Bank of Jiangsu Bank Of New York
ARGENTINA	Deutsche Bank		China Citic Bank
AUSTRALIA	Bank Of America NA		China Everbright Bank Co Ltd
	Bank of Sydney Ltd Bank Of Western Australia		Citibank NA Commerzbank
	Commonwealth Bank of Australia		Deutsche Bank
	HSBC Bank		HSBC Bank
	Industrial & Commercial Bank of China (ICBC) JP Morgan Chase Bank		Hua Xia Bank Co Limited Industrial & Commercial Bank of China (ICBC)
ALIOTOLA	National Australia Bank		Industrial Bank Co Ltd
AUSTRIA	Allgemeine sparkasse oberoesterreich bankaktiengesellschaft		Industrial Bank Of Korea J.P.Morgan Chase Bank
	Commerzbank		Jinan Rural Commercial Bank Co. Ltd.
	Deutsche Bank ERSTE GROUP BANK AG		Laiwu City Commercial Bank Co. Ltd. Mega International Commercial Bank
	Oberbank AG		Mizuho Corporate Bank (China) Ltd.
	Raiffeisen Bank International AG		Shengjing Bank Co. Ltd. Skandinaviska Enskilda Banken (SEB Bank)
	Raiffeisenlandesbank Oberoesterreich AG Unicredit Bank Austria AG		Société Générale
	Vorarlberger Landes- Und Hypothekenbank		Standard Chartered Bank
BAHRAIN	Al Baraka Islamic Bank Bsc Bank Al Habib Ltd		The Korea Development Bank Weifang Rural Commercial Bank Co Ltd
	BMI Bank Bahrain		Wenzhou City Commercial Bank
	Citibank NA Gulf International Bank BSC		Yantai City Commercial Bank Zhejiang Chouzhou Commercial Bank Co Ltd
	Khaleeji Commercial Bank BSC		Zhejiang Mintai Commercial Bank
	Shamil Bank Of Bahrain	CYPRUS	Bank Of Cyprus Public Company Limited
	Standard Chartered Bank Turkiye Is Bankasi AS	CZECHIA	Hellenic Bank Ltd Ceskoslovenska Obchodni Banka
	United Bank Limited		Commerzbank
BANGLADESH	Woori Bank Bank Alfalah Limited		HSBC Bank Komercni Banka A.S.
2, (3.2, 1.2.2)	Eastern Bank Limited		Unicredit Bank Czech Republic
	Export Import Bank of Bangladesh Habib Bank Limited	DENMARK	Danske Bank A/S Nordea Bank Sweden Ab (Publ)
	HSBC Bank		Nordjyske Bank A/S
	International Finance Investment And Commerce Bank Ltd.		Skjern Bank Sydbank A/S
	Mercantile Bank Limited	EGYPT	Arab International Bank
	Shahjalal Islami Bank Limited Social Islami Bank Limited		Bank of Alexandria SAE Egyptian Saudi Finance Bank
	Standard Chartered Bank		Emirates National Bank Of Dubai SAE
DEL ADLIO	Woori Bank		HSBC Bank Egypt
BELARUS	Belarus Bank Minsk Transit Bank	ESTONIA	Mashreq Bank Limited Nordea Bank Sweden AB (Publ)
BELGIUM	Bank Of America, N.A.		Versobank AS
	Byblos Bank Europe SA Commerzbank	ETHIOPIA	AWASH INTERNATIONAL BANK S.C. Commercial Bank Of Ethiopia
	Credit Europe Bank NV		Dashen Bank SC
	Deutsche Bank Dexia Bank Sa	FINLAND	Danske Bank AS Nordea Bank Sweden Ab (Publ)
	Habib Bank Limited		Pohjola Pankki OVJ
DOTOMANIA	KBC Bank NV	EDANIOE	Skandinaviska Enskilda Banken (SEB Bank)
BOTSWANA BRAZIL	Firstrand Bank Ltd Banco Bradesco SA	FRANCE	Bmce Bank International Plc Succursale En France
	Banco ITAU BBA SA		Byblos Bank Europe SA
	Deutsche Bank HSBC Bank Brazil SA		Commerzbank CREDIT DU NORD
BULGARIA	Unicredit Bulbank		Credit Industriel Et Commercial
CANADA	United Bulgarian Bank AD		Deutsche Bank
CANADA	Bank Of America NA Canadian Imperial Bank of Canada		Habib Bank Limited Hsbc France
	Habib Canadian Bank		National Bank Of Pakistan
	HSBC Bank J.P.Morgan Chase Bank		Société Générale Sumitomo Mitsui Banking Corporation
	Royal Bank Of Canada		U.B.A.F.
CHILE	Toronto Dominion Bank Banco Itau	GEORGIA GERMANY	JSC Bank of Georgia American Express Bank
CHINA	Agricultural Bank Of China	GLI IIII/AINI	Commerzbank
	Bank Of China		Deutsche Bank

Country	Bank	Country	Bank
	Die Sparkasse Bremen AG Dresdner Bank HSBC Trinkaus Und Burkhardt AG HSH Nordbank AG Landesbank Baden-Wuerttemberg Landesbank Hessen-Thüringen Girozentrale Mainzer Volksbank EG National Bank Of Pakistan National-Bank AG Nordea Bank Sweden Ab (Publ) Raiffeisenlandesbank Oberoesterreich AG Skandinaviska Enskilda Banken (SEB Bank)	IRAQ IRELAND	PT Bank Mandiri (Persero) TBK PT Bank SBI Indonesia PT BANK CIMB NIAGA TBK Standard Chartered Bank Woori Bank Rasheed Bank AIB Bank Bank Of America NA Bank Of Ireland International Banking Citibank NA Danske Bank AS INTESA SANPAOLO SPA HONG KONG
005505	Sparkasse Dortmund Sparkasse Koelnborn Sparkasse Westmunsterland Standard Chartered Bank Unicredit Bank AG Volksbank Bielefeld-Gütersloh EG Volksbank Bocholt EG WGZ Bank AG	ISLE OF MAN ITALY	San Paolo IMI SPA AIB Bank Banca Delle Marche SPA Banca Di Credito Cooperativo Di Fornacette Banca Di Roma Banca Monte Dei Paschi Di Siena SPA Banca Nazionale Del Lavoro SPA Banca Nuova SPA
GREECE	Bank of America, N.A. Egnatia Bank S.A. Geniki Bank Piraeus Bank SA Probank Sa		Banca Polopare di Milano Banca Popolare dell'Emilia Romagna Società Cooperativa Banca Popolare Di Sondrio Banca Ubae SPA
HONG KONG	ABN Amro Bank American Express Bank Axis Bank Limited Bank of America NA Bank of New York Citibank NA Commerzbank Commonwealth Bank Of Australia DBS Bank Ltd. Deutsche Bank Habib Bank Limited HBZ FINANCE LIMITED HSBC Bank Industrial and Commercial Bank of China (Asia) Limited Intesa Sanpaolo SPA JP Morgan Chase Bank KBC Bank NV Kookmin Bank Hong Kong Mashreq Bank Limited National Bank Of Pakistan Skandinaviska Enskilda Banken (SEB Bank) Standard Chartered Bank Sumitomo Mitsui Banking Corporation Wells Fargo Bank NA Woori Bank CIB Bank ZRT Commerzbank Deutsche Bank K & H Bank NYRT Raiffeisen Bank ZRT	JAPAN	Banco Popolare Banco Popolare Di Verona E Novara SCRL Banco Popolare Soc. Coop Bank Of America NA Bipop Carire SPA British Arab Commercial Bank plc (BACB) Cassa Di Risparmio Di Parma E Piacenza S.P.A. Cassa Di Risparmio Di Pistoia E Pescia S.P.A. Commerzbank Credito Bergamasco S.P.A Credito Valtellinese Società Cooperativa Deutsche Bank ICCREA BANCA - ISTITUTO CENTRALE DEL CREDITO COOPERATIVO Intesa Sanpaolo SPA Mizuho Corporate Bank (China) Ltd. San Paolo IMI SPA Unicredit Bulbank Unione Di Banche Italiane SCPA (UBI) Veneto Banca SCPA American Express Bank Bank Of New York Bank of Tokyo Mitsubishi Citibank NA Commerzbank Commonwealth Bank Of Australia Deutsche Bank J.P.Morgan Chase Bank Mizuho Corporate Bank (China) Ltd.
INDIA	Unicredit Bank Czech Republic American Express Bank Axis Bank Limited Bank of America N.A. Bank of Baroda Bank of Ceylon Citibank NA Deutsche Bank HDFC Bank Limited J.P.Morgan Chase Bank Jammu and Kashmir Bank Ltd Mashreq Bank Limited Punjab National Bank	JERSEY JORDAN KAZAKHSTAN KENYA	National Bank Of Pakistan Standard Chartered Bank State Bank of India Sumitomo Mitsui Banking Corporation U.B.A.F. Wells Fargo Bank Na Woori Bank AIB Bank Housing Bank For Trade & Finance HSBC Bank Middle East Jordan Islamic Bank For Finance & Investment Sberbank JSC Gulf African Bank Ltd.
INDONESIA	Standard Chartered Bank State Bank Of Bikaner And Jaipur State Bank of India Bank Central Asia Bank of America NA Bank of Tokyo Mitsubishi Bank Syariah Mandiri Deutsche Bank J.P.Morgan Chase Bank	KOREA	Habib Canadian Bank Kenya Commercial Bank Limited American Express Bank Bank Of New York Daegu Bank LTD. Deutsche Bank Hana Bank HSBC Bank Industrial Bank Of Korea J.P.Morgan Chase Bank

# **Correspondent Banking Network**

Country	Bank	Country	Bank
	Kookmin Bank Korea Exchange Bank		Rabobank Nederland Royal Bank of Scotland
	Kyongnam Bank	NEW ZEALAND	Bank of New Zealand
	National Agricultural Cooperative Federation(NH Bank) National Bank of Pakistan	NORWAY	HSBC Bank Danske Bank AS Nordea Bank Sweden AB (Publ)
	Pusan Bank Shinhan Bank	OMAN	Skandinaviska Enskilda Banken (SEB Bank) Bank Dhofar SAOG
	Standard Chartered Bank Sumitomo Mitsui Banking Corporation		Bank Nizwa Oman BANK SOHAR SAOG
	U.B.A.F.		BMI Bank Bahrain
	Wells Fargo Bank NA Woori Bank		Habib Bank Limited Oman International Bank
KUWAIT	Boubyan Bank (K.S.C) Burgan Bank SAK	PAKISTAN	Al Baraka Islamic Bank Allied Bank Limited
	Citibank NA		Askari Commercial Bank Ltd
	Commercial Bank Of Kuwait SAK Kuwait Finance House		Bank Al Habib Limited Bank Alfalah Limited
	National Bank Of Kuwait Noor Financial Investment Company		Bank Islami Pakistan
LATVIA	ABLV Bank AS		Bank of Khyber Bank of Punjab
	AS Unicredit Bank, Latvia Nordea Bank Sweden AB (Publ)		Citibank NA Deutsche Bank
LEBANON	Bank of Beirut SAL		Dubai Islamic Bank
	Byblos Bank SAL Lebanon and Gulf Bank SAL		Faysal Bank Habib Bank Limited
LITHUANIA LUXEMBOURG	Nordea Bank Sweden AB (Publ) Bnp Paribas - Succursale De Beunos Aires		Habib Metropolitan Bank Industrial & Commercial Bank of China (ICBC)
	Societe Generale Bank and Trust S.A.		JS Bank Ltd.
MACAO MACEDONIA	HSBC Bank NIB Tutunska Banka AD		MCB Bank Limited MCB Islamic Bank Limited
MALAYSIA	Al Rajhi Banking and Investment Corporation (Malaysia) BHD		National Bank of Pakistan Samba Bank Limited
	AM Bank Berhad		Silk Bank Limited
	Bank Muamalat Malaysia Berhad Bank Of America NA		Sindh Bank Limited Soneri Bank Limited
	Bank of Tokyo Mitsubishi CIMB Bank		Standard Chartered Bank Summit Bank Limited
	CIMB Islamic	DARLIA NEW OURSEA	United Bank Limited
	Citibank NA Deutsche Bank	PAPUA NEW GUINEA PHILIPPINES	Bank of South Pacific Ltd Asian Development Bank (ADB)
	HSBC Bank Industrial & Commercial Bank of China (ICBC)		Banco De Oro Universal Bank HSBC Bank
	J.P.Morgan Chase Bank	POLAND	Alior Bank SA
	Malayan Banking Berhad (Maybank) RHB Bank Berhad		Bank Bph SA Bank Polska Kasa Opieki SA
MALTA	Standard Chartered Bank Credit Europe Bank NV		BANK ZACHODNI WBK SA BRE BANK S.A.
	HSBC Bank		Deutsche Bank
MAURITANIA MAURITIUS	Banque Islamique De Mauritanie Afrasia Bank		HSBC Bank Nordea Bank Sweden Ab (Publ)
	HSBC Bank Mauritius Post And Cooperative Bank Ltd	PORTUGAL	Société Générale Banco Espirito Santo SA
MEXICO	Banca Del Bajio SA		Montepio Geral - Caixa Economica
	Banco Nacional de Mexico SA Bank of America N.A.	QATAR	Barwa Bank DOHA BANK
MONGOLIA MOROCCO	Trade & Development Bank of Mongolia Attijariwafa Bank		Mashreq Bank Limited Qatar International Islamic Bank
WOTOOOO	BMCE Bank International Plc		United Bank Limited
NEPAL	Société Générale Bank of Kathmandu Ltd.	ROMANIA	Citibank NA MKB Nextebank SA
	Himalayan Bank Limited Nabil Nepal Arab Bank Ltd.	RUSSIAN FEDERATION	Alef Bank Bank of Moscow
	Nepal Industrial And Commercial Bank Ltd.		Bank Otkritie Financial Corporation OJSC
NETHERLANDS	ABN Amro Bank Bank of America N.A.		Commerzbank Credit Bank of Moscow (open joint stock
	Commerzbank Credit Europe Bank NV		company) Hsbc Private Bank (Suisse) S.A.
	Deutsche Bank		International Moscow Bank
	Habib Bank Limited HSBC Bank		Public joint stock company Asian-Pacific Bank VTB Bank (PJSC)
	KBC Bank NV	SAUDI ARABIA	Al Inma Bank

Country	Bank	Country	Bank
	Al Rajhi Banking And Investment Corporation (Malaysia) Bhd Bank Al Bilad Bank Al Jazira	SWEDEN	Standard Chartered Bank Danske Bank A/S Nordea Bank Sweden Ab (Publ) Skandinaviska Enskilda Banken (SEB Bank)
SINGAPORE	Banque Saudi Fransi EMIRATES NATIONAL BANK OF DUBAI SAE Gulf International Bank B.S.C. Islamic Development Bank (IDB) J.P.Morgan Chase Bank National Bank Of Pakistan National Commercial Bank Riyad Bank Saudi Hollandi Bank State Bank of India The Saudi British Bank ABN AMRO Bank	SWITZERLAND	Svenska Handelsbanken Arab Bank (Switzerland) LTD Banca Popolare Di Sondrio Banque Cantonale Vaudoise Banque De Commerce Et De Placements Barclays Bank (Suisse) SA Commerzbank Credit Europe Bank (Suisse) SA Deutsche Bank Habib Canadian Bank HSBC Bank Hsbc Private Bank (Suisse) S.A.
SINGAL OIL	American Express Bank Axis Bank Limited Bank Of America, N.A. Bank Of New York Bank of Tokyo Mitsubishi Citibank NA Commerzbank Commonwealth Bank Of Australia DBS Bank Ltd. Deutsche Bank Emirates National Bank Of Dubai SAE Fortis Bank (Nederland) NV Habib Bank Limited Hana Bank HSBC Bank J.P.Morgan Chase Bank KBC Bank NV	TAIWAN	Merrill Lynch Bank (Suisse) S.A. Nordea Bank Sweden Ab (Publ) United Bank Limited Zuercher Kantonalbank American Express Bank Bank Of America N.A. Bank Of New York Chinfon Commercial Bank Citibank NA Deutsche Bank J.P.Morgan Chase Bank Mega International Commercial Bank Société Générale Standard Chartered Bank Sumitomo Mitsui Banking Corporation Tainan Business Bank Taiwan Cooperative Bank
	Mizuho Corporate Bank (China) Ltd. National Bank Of Kuwait Nordea Bank Sweden Ab (Publ) PT Bank Mandiri (Persero) TBK Rabobank Nederland Shinhan Bank Skandinaviska Enskilda Banken (SEB Bank) Société Générale Standard Chartered Bank Sumitomo Mitsui Banking Corporation U.B.A.F. Unicredit Bank AG	TANZANIA THAILAND	Union Bank Of Taiwan Amana Bank Limited Habib African Bank Bangkok Bank Public Company Limited Bank Of America, N.A. Citibank NA Deutsche Bank HSBC Bank J.P.Morgan Chase Bank Krung Thai Bank Public Co Ltd Standard Chartered Bank Sumitomo Mitsui Banking Corporation
SI OVAKIA	Wells Fargo Bank NA Woori Bank	TUNISIA	Arab Tunisian Bank Citibank NA
SLOVENIA SOUTH AFRICA	Ceskoslovenska Obchodni Banka Commerzbank Unicredit Bank Citibank NA Commerzbank Firstrand Bank Ltd Habib Overseas Bank Limited HBZ Bank Limited	TURKEY	Société Tunisienne De Banque Aktif Yatirim Bankasi A.S Al Baraka Turkish Finance House Asya Katilim Bankasi A.S. Citibank NA Denizbank A S Habib Bank Limited HSBC Bank
SPAIN	Standard Chartered Bank Aresbank SA Banco Bilbao Vizcaya Argentaria SA Banco De Sabadell SA Banco de Valencia Bank Of America N.A. Bankia SA Bilbao Bizkaia Kutxa Caixabank S.A. Caja De Ahorros De Galicia (Caixa Galicia) Commerzbank		Industrial & Commercial Bank of China (ICBC) Kuveyt Turk Evkaf Finans Kurumu A.S Odeabank A.S. Sekerbank T.A.S. Tekstil Bank Turkiye Cumhuriyeti Ziraat Bankasi A.S. Turkiye Finans Katilim Bankasi As Türkiye Garanti Bankasi As Turkiye Halk Bankasi As Turkiye Is Bankasi AS Turkiye Vakiflar Bankasi T.A.O
SRI LANKA	HSBC Bank Amana Bank Limited Axis Bank Of Ceylon Bank Of Ceylon Deutsche Bank Habib Bank Limited Hatton National Bank HSBC Bank Mcb Bank Limited Nations Trust Bank PLC PEOPLE'S BANK Public Bank Berhad Sampath Bank PLC	UKRAINE UNITED ARAB EMIRATES	Turkland Bank (T-Bank) Yapi Ve Kredi Bankasi A.S. JSC The State Export-Import Bank Of Ukraine Prominvestbank Abu Dhabi Commercial Bank Abu Dhabi Islamic Bank Ajman Bank Axis Bank Limited Banque De Commerce Et De Placements Citibank NA Credit Europe Bank N.V. DBS Bank Ltd. Deutsche Bank Dubai Islamic Bank

# **Correspondent Banking Network**

Country	Bank	Country	Bank
UNITED KINGDOM  UNITED STATES OF AMERICA	Emirates Islamic Bank Of Dubai SAE Firist Gulf Bank Habib Bank Limited Habib Canadian Bank HSBC Bank Middle East Korea Exchange Bank Mashreq Bank Limited Mcb Bank Limited National Bank Of Dubai (Now Emirates Nbd) National Bank Of Abu Dhabi National Bank Of Fujairah Noor Bank Standard Chartered Bank State Bank of India Union National Bank United Arab Bank United Arab Bank United Bank Limited AlB Bank Bank of America, N.A. Bank of China British Arab Commercial Bank plc Byblos Bank Europe SA Citibank NA Commerzbank Commonwealth Bank Of Australia Danske Bank AS Deutsche Bank Emirates National Bank Of Dubai SAE European Islamic Investment Bank (EIIB) Gulf International Bank B.S.C. Habib Bank Limited Habib Canadian Bank Habibsons Bank Limited Habib Canadian Bank KBC Bank J.P.Morgan Chase Bank KBC Bank NV Korea Exchange Bank Mashreq Bank Limited Mizuho Corporate Bank (Publ) PT Bank Mandiri (Persero) TBK Skandinaviska Enskilda Banken (SEB Bank) Standard Chartered Bank Sumitomo Mitsui Banking Corporation Woori Bank Abacus Federal Savings Bank American Express Bank American First National Bank Bank Of America, N.A. Bank Of New York Bank Of New York Bank Of New York Bank Of New York Bank Of America, N.A. Bank Of New York Bank Of America, N.A. Bank Of New York Bank Of America, N.A. Bank Of America, N.A. Bank Of New York Bank Of America, N.A. Bank Of America, N.A. Bank Of New York Bank Of New York Bank Of New York Bank Of New York Bank Of American Bank B.S.C. Habib American Bank B.S.C. Habib American Bank B.S.C.	URUGUAY VIETNAM  YEMEN	Habib Bank Limited Hana Bank Hamni Bank HSBC Bank International Finance Corporation (IFC) Intesa Sanpaolo SPA Hong Kong Israel Discount Bank Of New York J.P.Morgan Chase Bank Keybank National Association Malayan Banking Berhad (Maybank) Mashreq Bank Limited Mizuho Corporate Bank (China) Ltd. National Agricultural Cooperative Federation(NH BANK) National Bank Of Pakistan National City Bank New York Commercial Bank Nordea Bank Sweden Ab (Publ) PNC Bank Regions Bank (Formerly Union Planters) Société Générale Standard Chartered Bank State Bank of India (California) Sumitomo Mitsui Banking Corporation Suntrust Bank U.S. Bank Na Unicredit Bank AG United Bank Limited Uniti Bank Wells Fargo Bank Na Woori Bank Banco Itau Deutsche Bank J.P.Morgan Chase Bank Southeast Asia Commercial Joint Stock Bank Vietnam Bank For Agriculture Woori Bank Saba Islamic Bank Shamil Bank Of Yemen And Bahrain United Bank Limited

# **Branch Network**

Alhamdulillah, Meezan Bank has established 571 branches in 146 cities across Pakistan. This is a milestone that is not only the success story of Meezan Bank but also the continuing success story of Islamic banking in Pakistan. With this extensive network, our existing and potential customers are now closer than ever in attaining Islamic banking at their doorstep. All branches provide real time online banking facilities to customers.

As the first and largest dedicated Islamic bank in Pakistan, Meezan Bank's team continues to build on its Vision of establishing "Islamic banking as banking of first choice". One of the key objectives of the Bank is to have its footprint strategically placed throughout the country enabling public to avail the benefits of Shariah-compliant banking in their neighbourhood.

The Bank presently operates in the following cities of Pakistan:

Ghotki

Gilgit

Gojra

Gujrat

Haripur

Gujar Khan Gujranwala

Hafizabad

Haroonabad

Abbottabad Jacobabad Ahmedpur East Jalalpur Jattan Jampur Alipur Arifwala Jaranwala Attock Jhang Bahawalnagar Jhelum Bahawalpur Kabirwala Bannu Kahror Pakka Kahuta Batagram Kamalia Bhalwal Burewala Kamoki Karachi Chakwal Chamman Karak Charsadda Kasur Chichawatni Khairpur Chiniot Khanbela Chishtian Khanewal Khanpur Chuna Dadu Kharian Dadyal Khushab Kohat Daharki Daska Kot Addu Depalpur Kot Radha Kishan Dera Ghazi Khan Kotli Dera Ismail Khan Kunri Digri Lahore Dina Lalamusa Dinga Larkana Layyah Dukki Dunyapur Liaquatpur Lodhran Faisalabad Fatehpur Loralai Fort Abbas Mailsi Mandi Bahauddin Gaggo Mandi

Peshawar Phalia Pirmahal Pishin Qalanderabad Qila Saifullah Quetta Rahim Yar Khan Raiwind Rajanpur Rashidabad Rawalakot Rawalpindi Rawat Sadiqabad Sahiwal Sakrand Samundri Sanghar Sara-e-Alamgir Sargodha Shahdadpur Shakargarh Sheikhupura Shikarpur Sialkot Sukkur Swabi Swari Swat Tando Adam Tando Allahyar Tando Mohammad Khan Tarlai Taunsa

Taxila

Timergara

Toba Tek Singh

Nowshera

Pakpattan

Okara

Pabbi

Pattoki

Hasilpur Muridkay Umerkot Hassanabdal Muslim Bagh Vehari Havelian Muzaffarabad Wah Cantt Hub (Lasbela) Muzaffargarh Wazirabad Hyderabad Narowal Zhob Nawabshah Islamabad

Mansehra

Mian Channu

Mirpur Azad Kashmir

Mardan

Mehar

Mianwali

Moro

Multan

Mirpurkhas

For 2017, Meezan Bank has planned to expand its Branch Network by 30 branches countrywide. Meezan Bank's mission is to provide its customers dedicated and pure Islamic banking facilities with the greatest of convenience and personalized services. It remains the Bank's endeavour to establish solid foundations of Islamic banking in Pakistan.

Abbottabad

Abbottabad Branch

Plot No. 843-846, Mansehra Road, Abbottabad Tel: (92-992) 344701-3

City Abbottabad Branch Jamal Building, Eidgah Road, Abbottabad Tel: (92-992) 341990-03

Ahmedpur East

Ahmed Pur East Branch Property No. 338, Block-IV, Kutchery Road, Ahmed Pur East Tel: (92-62) 2273261-2

Alipur

Alipur Branch

Khata No.230, Khasra No.13714, Ward No.18, Near College Chowk, Multan Road, Alipur

Arifwala

Arifwala Branch

3-A, Lakkar Mandi, City Road, Arifwala Tel: (92-457) 834502-3

Attock

Attock Branch

B-143, Fawwara Chowk, Civil Bazar, Attock Tel: (92-572) 701003-5

Bahawalnagar

Bahawalnagar Branch Shop No. 12, Grain Market, Minchanabad Road, Bahawalnagar Tel: (92-63) 2271611-2

Bahawalpur Circular Road Branch, Circular Road, Near Milad chowk,

Bahawalpur Tel: (92-62) 2732145-47

Dubai Chowk Branch Property No. 209-CB, Ahmedpur East Road, Near Dubai Chowk, Bahawalpur Tel: (92-62) 2889417-18

Satellite Town Branch Plot No. 20/D, Street No.30, One Unit Chowk, Satellite Town, Bahawalpur Tel: (92-62) 2285303-04, 2285306-07

Shahi Bazar Branch

Property No. 3 BIV-400 Zanana Hospital Chowk Shahi Bazar, Bahawalpur. Tel: (92-62) 2730042-43

Bannu

Bannu Branch

Property No. 322-D, 322-D/A, Outside Qasayban Gate Hospital Road, Bannu Tel: (92-928) 620841-3

Batagram

Batagram Branch

Khasra No. 3359/971 & 3360/971, Kahata No. 880/1351 & 881/1351, Sultan Market, Ajmeera, Batagram Tel: (92-997) 310850-51

Burewala

Burewala Branch Multan Road, Opp. College Road,

Tel: (92-67) 3773751-4

Vehari Bazar Branch Property 44 Block-F, Vehari Bazar, Burewala.

Tel: (92-67) 3351112-13

Bhalwal

Bhalwal Branch

Property No. 941/935/20, Khewat No.770, Khatooni No.791, Block-04, Main Liaqat Shaheed Road, Bhalwal Tel: (92-48) 6642383-4

Chakwal

Chakwal Branch B-VI/4-A, Bab-e-Chakwal, Talagang Road, Chakwal Tel: (92-543) 543381-4

Chamman Chamman Branch

Khasra # 579-580 Jogi Ram Road, Trunch Bazar, Chamman Tel: (92 826) 618355

Charsadda

Mardan Road Charsadda Branch Shop No. 286-287, Khata No.486, Sultan Building, Main Mardan Road Charsadda Tel: (92-91) 9220171-73

Shabqadar Branch Khasra No.3976/339-340-401, Khata No.656/1780, 663/1789, Shabqadar

Chichawatni

Chichawatni Branch Property No. 278-279, Adjacent National Saving Centre, G.T. Road, Chichawatni Tel: (92-405) 487601-03

Sharah-e-Quaid-e-Azam Chiniot Branch P-468, Al-469 II, Shahrah-e-Quaid-e-Azam, Chiniot Tel: (92-47) 6331103-4

Chishtian

Chishtian Branch

Plot No. 109, B- Block, Opposite Ghalla Mandi Gate, Chishtian Tel: (92-63) 2509301-2

Chung Chung Multan Road Branch Main Stop Chung, Main Multan Road, Chung, Lahore

Tel: (92-42) 35404761- 63

Dadu

Dadu Branch

Ground Floor, Nareja Shopping Centre, Kutchery Chowk, Near College Road,

Tel: (92-245) 710816-8

Dadyal Dadyal Branch

Plot No. 313, Hussain Shopping Centre, Main Bazar Dadyal, Mirpur Azad Kashmir Tel: (92-5827) 465881-3

Daharki

Daharki Branch

Survey No.446, Deh Daharki, Tappo Daharki, Taluka Daharki Tel: (92-723) 641385-7

Daska

Daska Branch

Rest House Chowk, Gujranwala Road, Daska Tel: (92-52) 6612837-41

Depalpur Depalpur Branch

Khewat No. 2100/2053, Khatooni No. 3159, Kutchery Road Depalpur Tel: (92 44) 4544550-51

Dera Ghazi Khan Dera Ghazi Khan Branch Jampur Road, Dera Ghazi Khan Tel: (92-64) 2474255-7

Sangham Chowk D.G Khan Branch Khata No 711, Khasra No 91/12/3, Mauza Gadai Shumali, Sangham Chowk,

Dera Ghazi Khan Tel: (92-64) 2460613-15

Dera Ismail Khan Dera Ismail Khan Branch

East Circular Road, Dera Ismail Khan Tel: (92-966) 717257-8

Digri

Digri Branch Survey No. 413, Ward No.B, Tando Ghulam Ali Road, Digri Tel: (92-233) 870213-16

Dina

Dina Branch

Al-Bilal Shopping Centre, Main Chowk, G.T. Road, Dina, Distt. Jhelum Tel: (92-544) 636119-21

Dinga

Khewat No.1246, Khatooni No.2599, Khasara # 4165 Fowara Chowk Kharian Road Dinga Tel: (053) 7401692-94

Dukki

Dukki Branch

Plot No.329, Nana Sahab, Ziarat Road,

Tel: (92-824) 666013

Dunyapur

Dunyapur Branch Khewat No. 189, 225 Khatooni No. 516, 517 Dokota Road Dunyapur Tel: (92 60) 8304118-19

Faisalabad

Bilal Gunj Market Branch P-1154, Islam Nagar, Bilal Gunj Market, Sargodha Road, Faisalabad Tel: (92-41) 8784051-53

Bhowana Bazar Branch

150-D. Main Bhowana Bazar, Faisalabad Tel: (92-41) 2633042-4

Canal Road Branch

P-404, 405, Amin Town, Near Kashmir Bridge, West Canal Road, Faisalabad Tel: (92-41) 8505438-40

Circular Road Branch Shop # 6,7,8, Jinnah Market, Circular Road, Faisalabad. Tel: (92-41) 2628261-63

Civil Lines Branch Plot No. 17/K, Civil Lines, Bilal Road, Faisalabad Tel: (92-41) 2603471-473

Clock Tower Branch P-175, Clock Tower, Karkhana Bazar, Faisalabad Tel: (92-41) 2606085-7

Dijkot Road Branch Shops No. 68 & 69, Dijkot Road, Adjacent to Grain Market, Faisalabad Tel: (92-41) 2416141-4

Ghulam Muhammad Abad Branch

P-317, Alaf Sani Chowk, Main Saddar Bazar, Ghulam Muhammad Abad, Faisalabad

Tel: (92-41) 2694381-83

Gole Cloth Katchery Bazar Branch P-54 Gole Cloth, Katchery Bazar, Faisalabad Tel: (92-41) 2610373-4

Gulberg Branch P-307-A, Gulberg Colony, Main Bazar, Faisalabad

Tel: (92-41) 2541611-13

Hajiabad Branch Plot No. P-409, Main Sheikhupura Road Hajiabad Faisalabad Tel: (92-41) 8846181-83

Jail Road Branch

Plot No.17-B, Jail Road, Faisalabad Tel: (92-41) 111 852 852

Jaranwala Road Branch Property No.P-1, Near Hassan Park, Corner\_Farid Road, Main Jaranwala Road, Faisalabad Tel: (92-41) 2428241-43

Jhang Road Branch

Plot No. S-29-30, Near Ayub Colony, Opposite Motor Market, Jhang Road, Faisalabad

Tel: (92-41) 2650854-6

Madina Town Susan Road Branch Plot No. 98/23, Madina Town, Susan Road, Faisalabad

Tel: (92-41) 8557141-3

Mansoorabad Branch

Plot No. P-1224 Corner Dipu Bazar, Main Jhumra Road, Mansoorabad, Faisalabad Tel: (92-41) 8734400-02

Millat Chowk Branch 158-B-1, Gulistan Colony No. 2, Millat Chowk, Faisalabad Tel: (92-41) 8784346-7

Kotwali Road Branch

P-63, Kotwali Road, Faisalabad Tel: (92-41) 2602587

Peoples Colony Branch 1/A-II, Peoples Colony-1, Faisalabad Tel: (92-41) 8555002-4

PMC Branch Branch P-1, Allied Moor, Opposite Punjab Medical College, Jail Road, Faisalabad. Tel: (92-41) 8781381-83

Samanabad Branch

Plot No. P-178/1 A, Main Road, Samanabad, Faisalabad Tel: (92-41) 2663840-2

Sargodha Road Branch

Plot No. 654-656, Near Hafeez Plaza, Ali Town Sargodha Road, Faisalabad Tel: (92-41) 8785151-3

Satyana Road Branch 718-I, Batala Colony Main Satyana Road Faisalabad Tel: (92-41) 8500719-20

Serena Hotel Branch

Serena Hotel, Club Road, Faisalabad Tel: (92-41) 2602595-7

Tata Market Branch

Chak No. 212-RB Main Road, Factory Area, Opposite Madina Centre, Tata Market, Faisalabad Tel: (92-41) 2417555-7

Yarn Market Branch

P-180, Yarn Market, Montgomery Bazar, Faisalabad Tel: (92-41) 2541501-03

Fatehpur

Khewat No.14, Karor Lal Eisan Road, Fateh Pur Tel: (92-0606) 841135-37

Fort Abbas

Khewat No.347/348, Khatooni No.347, Qasba Mandi, Zia-ul-Haq Shaheed Road Fort Abbas Tel: (92-063) 2510584-85

Gaggo Mandi

Khasra No.59/3, Khewat No. 56/52, Khatooni No. 218, Opposite Grain Market, Sheikh Fazal Road, Gaggo Mandi Tel: (92-067) 3500574-75

Ghotki

Ghotki Branch

Survey No.10, Deh Odharwali Tappo Ghotkí Tel: (92-0723) 600134-36

Gilgit Gilgit Branch Shop No. 433/102, Northern Light Infantry, Welfare Complex Gilgit Baltistan Tel: (92-0581) 458039-41

Chilas Branch

Abu Bakar Siddique Chowk, Main Bazar Chilas

Gojra

Gojra Branch

Al Khalid Shopping Centre, Opposite Surayya Hospital, Tehsil Office Road, Gojra Tel: (92-46) 3516272-3

Gujar Khan Gujar Khan Branch B-III, 215-E, G.T. Road, Gujar Khan Tel: (92-51) 3515679-83

Gujranwala

Dal Bazar Branch

Property No. BII-19S-31, Near Chowk Chashma, Dal Bazar, Gujranwala Tel: (92-55) 4227592-6

D.C Colony Branch Shops No.UG-08 - UG-11, Commercial Centre, Rayi Block, PGECHS, D.C Colony, Gujranwala Tel: (92-55) 3782805-07

Gondlanwala Road Gujranwala Khewat No.76, Khatooni No.79, Khasra No.7818, Gondlanwala Road Gujranwala Tel: (92-55) 3842303-05

Hafizabad Road Branch Khewat # 2116, Khatooni # 2352, Khasra # 20, Mohallah Baghbanpura, Hafizabad Road Gujranwala Tel: (92-55) 4442104-06

Kashmir Plaza Branch

Kashmir Plaza, Near Ghalla Mandi G.T Road, Gujranwala Tel: (92-55) 3847205-8

Model Town Guiranwala Branch Property No.BXIV-18AS-18/A, Waqia Plot No.1-L/B, Model Town Gujranwala Tel: (92-55) 3857314-16

Peoples Colony Branch

13-Y/ 7-SITE-1, Peoples Colony Guiranwala Tel: (92-55) 4240571-3

Sheikhupura Road Branch Khewat No. 42, Khatoni No. 43, Khasra No. 182, Mian Sansi, Sheikhupura Road Guiranwala Tel: (92-55) 4233981-83

Satellite Town Gujranwala Branch Plot No.40-A, Nursery Chowk, Satellite Town, Gujranwala Tel: (92-55) 3847191-3

Sialkot Road Branch Khewat No. 517, Khatooni No. 632, Khasra No. 227, Wania More, Sialkot Road Gujranwala Tel: (92-55) 3200102-04

Wapda Town Gujranwala Branch Block No.13, Wapda Town, Gujranwala Tel: (92-55) 4283902-5

Chowk Pakistan Branch

Property No. B-II 849-850, Chowk Pakistan, Circular Road, Gujrat Tel: (92-53) 3522352-4

Guirat Branch

Amin Fan Building, G.T Road, Gujrat Tel: (92-53) 3538104-7

Kutchery Chowk Branch

B-1/92, Opposite Bar Room, Kutchery Chowk, Guirat Tel: (92-53) 3600751-753

Hafizabad

Hafizabad Branch

Sagar Road Branch, Hafizabad Tel: (92-54) 7540811-2

Haripur

Haripur Branch

Rehana Plaza, G.T. Road, Haripur Tel: (92-995) 627250-3

Main Bazar Branch

Main Bazar, Near Sheranwala Gate, Haripur Tel: (92-995) 615103, 615322

Haroonabad

Haroonabad Branch 14-C, Grain Market, Haroonabad Tel: (92-63) 2251751-2

Hassan Abdal

Khewat No.1756, Khatooni No.2201, Khasra No.1956 Near Bus Stand Main G.T Road Hassan Abdal Tel: (92-057) 2520708-711

Hasilbur

Hasilpur Branch 68/B, Baldia Road, Hasilpur Tel: (92-62) 2443300-1

Havelian

Havelian Branch Near Old TMA Office, Main Bazar Havelian, Distt. Abbottabad Tel: (92-992) 811501-3

Hub (Lasbela) Hub Chowki Branch Hub City, District Lasbela, Balochistan Tel: (92-853) 310252-3

Hyderabad

Auto Bhan Branch

Shop No 6 & 7, Boulevard Enclave Auto Bhan Road Latifabad No. 3, Hyderabad Tel: (92-22) 3821291-8

Citizen Colony Branch Shop No.1-4, Citizen Plaza, Citizen Colony, Jamshoro Road, Hyderabad Tel: (92-22)2100904-8

Cloth Market Branch

C/916/918, Guru Nagar, Hyderabad Tel: (92-22) 2621341-2

Gari Khata Branch

City Survey No. F/1054, Ward - F, Gari Khata, Hyderabad Tel: (92-22) 2725671-2

Hyderahad Branch

Saddar Bazar Cantonment, Hyderabad Tel: (92-22) 2782772

Latifabad Branch

3/D Commercial Area, Latifabad No. 7, Hyderabad Tél: (92-22) 3866964-5

Latifabad-II Branch

Plot No. A/53 Block-B, Unit No. 05, Shah Latifabad, Hyderabad Tel: (92-22) 3864281-84

Market Road Branch

Market Road Hyderabad, Survey No. 2669, 2669/1, Ward-A, Market Road, Hyderabad Tel: (92-22) 2638362-6

Qasimabad Branch

Plot No. QEA/R-6/03-4,11-12, Housing Scheme No. 1, Main Road Qasimabad, Hyderabad Tel: (92-22) 2670511-5

Station Road Branch Shop No.F-438/2, F-438/3, Ward "F", Station Road, Hyderabad Tel: (92-22) 2729791-94

Islamabad

Aabpara Branch Plot No. Ramna 6/1-4, Aabpara Market, Sector G-6, Islamabad Tel: (92-51) 2603061-4

Bani Gala Branch

Khasra No. 631-632, Khewat No. 504, Sadaat Market, Main Bazar Bani Gala Islamabad Tel: (92-51) 2612790-92

Barakahu Branch

Fazal ul Haq Plaza, Main Murree Road, Baharakahu, Islamabad Tel: (92-51) 2232881-2

B-17 Islambad Branch

Mumtaz Plaza Plot No. 43 Commercial Area Sector B-17 Block B, Multi Gardens, Main G.T Road Islamabad Tel: (92-51) 5203240-3

DHA Phase II Branch Plot No. 7, Sector A, Near Gate No-3, Kalsum Plaza, DHA Phase-II, Islamabad Tel: (92-51) 5161562-4

E-11 Markaz Branch

Plot No. 02, 03, 04, Square Eleven Plaza, Islamabad Garden Phase II, Sector E-11/1 Islamabad. Tel: (92-51) 2305691-92

F-6 Markaz Branch

Ground & First Floor, Sethi Plaza, Super Market, F-6 Markaz, Islamabad Tel: (92-51) 2601791-5

F-7 Jinnah Super Market Branch Unit No. 14, Plot No. 12-B, F-7 Markaz, Jinnah Super Market, Islamabad Tel: (92-51) 2655001-4

F-8 Branch Panther Plaza, F-8 Markaz, Islamabad Tel: (92-51) 2817403-5

F-10 Markaz Branch

Plot No. 2-F, F-10 Markaz, Islamabad Tel: (92-51) 2112762-3

F-11 Branch

Shops No. 2, 3, 9, 10,11 & 12, Ground Floor, Sardar Arcade, F-11 Markaz, Islamabad Tel: (92-51) 2228384-5, 2228388-9

G-8 Branch

Plot No. 40-A , I & T Centre, Jhelum Road , G – 8/1 , Islamabad. Tel:(92-51) 2261040 - 41

**G-9 Markaz Branch** 21-B, G-9 Markaz, Islamabad Tel: (92-51) 2285849-51

G-10 Markaz Islamabad Branch

Plot No.20-E, G-10 Markaz, Islamabad Tel: (92-51) 2351953-4

G-11 Branch

Plot No.15, Penorama Arcade, G-11 Markaz, Islamabad Tel: (92-51) 2830513-6

G-13 Branch Plot No 2-A , Qaiser Wasim Plaza, G-13 Markaz, Islamabad Tel:(92-51)2285849 – 50

G-15 Markaz Branch

Plot No. 18 , Family Plaza, Jammu & Kashmir Housing Society, G-15 Markaz Islamabad Tel: (92-51)2328317-8

Ghouri Town Branch Plot No. 11-12 Sadiq Center Phase V-A Ghouri Town Islamabad Tel: (92-51) 2157680-83

Jinnah Super Branch

Plot # Q-13, College Road F-7 Jinnah Super Market Islamabad Tel: (92-51) 2656501-5

I-8 Branch

Plot No. 25, VIP Square, I-8 Markaz, Islamabad Tel: (92-51) 4861389-92

I-9 Branch

Plot No. 2/A, Industrial Area, I-9, Islamabad Tel: (92-51) 4859644-7

I-10 Branch

Shop No. 7-10, Ahmadal Plaza, Plot No. 3-I, Sector I-10 Markaz, Islamabad Tel: (92-51) 4432711-3

I-11 Sabzi Mandi Branch

Plot No.189/A, Sabzi Mandi, I-11, Islamabad Tel: (92-51) 4100637-40

Jinnah Avenue Branch

Plot No. 37-B, Tahir Plaza, Jinnah Avenue, Blue Area, Islamabad Tel: (92-51) 2276712-5, 2801112-5

Naval Complex E-8

Naval Shopping Centre , Naval Complex , E-8 , Islamabad Tel: (92-51) 2261192-93

PWD Branch

Plot No. 786-G, Block-C, Pakistan PWD Employees Co-operative Housing Society, Lohi Bher, Islamabad Tel: (92-51) 5170756-8

Soan Garden Branch Plot No. SC-17, Iftikhar Shopping Mall, Main Double Road, Soan Garden Islamabad Tel: (92-51) 5739501 - 2

74-E Blue Area Branch

Unit No. 03-04, Plot No.74-East Ajaib Plaza, Blue Area Islamabad Tel: (92-51) 2605693-97

Jacobabad

Jacobabad Branch Survey No.764/1, Old College Road Ward No.02, Jacobabad Tel: (92-0722) 650276-78

Jalalpur Jattan

Circular Road Branch Khewat No.1729/1730 Khatooni No. 2355-2358 2359-2362, Circular Road, Jalalpur Jattan Tel: (92 53) 3430313-5

Jampur

Jampur Branch Indus Highway, Dera Road, Opposite Nadra Office, Jampur Tel: (92-604) 569446-8

Jaranwala

Jaranwala Branch P-92, Main Hassan Road, Jaranwala City Tel: (92-041) 4312084-85-86

Jhang

Rail Bazar Chowk Branch P-864, Block-9, Circular Road, Rail Bazar Chowk, Jhang Tel: (92-47) 7652203-4

Yousaf Shah Road Branch P- 5, Yousaf Shah Road, Near Church

Chowk, Jhang Tel: (92-47) 7652101-3

Jhelum Branch B-VI-24-S-II, Mehar Plaza, Civil Lines, Jhelum Tel: (92-544) 611751-5

Kabirwala

Kabirwala Branch Property No. 162, Khanewal Road, Opposite PSO Petrol Pump, Kabirwala Tėl: (92-65) 2400721-3

Kahror Pakka

Kahror Pakka Branch Plot No.107/C/4, Khewat No.27, Dunya Pur Road, Kahror Pakka, District Lodhran Tel: (92-608) 341016-17

Kamoki

G.T Road Kamoki Branch Main G.T Road, Kamoki Tel: (92-55) 6810351-3

Karachi

26 Street DHA Karachi Branch Plot # 15-C, Badar Commercial Street No. 1, D.H.A Phase V, Karachi, Tel: (92-21) 35161361-65

Abdullah Haroon Road Branch S/1, Plot No. P.R 2/31/5, Preedy Quarters, Abdullah Haroon Road, Karachi

Tel: (92-21) 32700143-5

Abul Hasan Isphani Road Branch Plot No. 25-A, Main Abul Hasan Isphani Road, Azeem Khan Goth, Gulshan-e-Iqbal, Block 4-A, Karachi Tel: (92-21) 34810729-32

Al-Hilal Society Branch

Nafees Arcade, Plot No. SC-14, Chandni Chowk, KDA Scheme No.7, Main University Road, Karachi Tel: (92-21) 34124111-5

Al-Tijarah Centre Branch

S-8, Ground Floor, Al-Tijarah Centre, Block-6, PECHS, Shahrah-e-Faisal, Tel: (92-21) 34169030-4

Alamgir Road Branch

Plot No. Z-484. Block No-3. Bhadur Yar Jang Co-operative Housing Society, Alamgir Road, Karachi Tel: (92-21) 34140968

Allama Iqbal Road Branch Plot No. 830-C, Central Commercial Area, Block 2, PECHS, Allama Iqbal Road, Karachi Tel: (92-21) 34373263

Azizabad Branch Shop Nos. S-3, S-4, S-5, S-6, Plot No.CS-54, Azizabad, Block 7, Federal B Area, KDA Scheme No.16, Karachi Tel: (92-21) 36376211-15

Babar Market Landhi Branch 2-A/167,168 & 169, Babar Market, Landhi Township, Karachi Tel: (92-21) 35011071-5

Bahadurabad Branch

Plot No.28, Adam Arcade, Bihar Muslim co-operative Housing Society, Bahadurabad Karachi Tel: (92-21) 34145018-21

Baitul Mukkaram Masjid Branch Shop No. S-3, S-4, Yasir Apartments, FL-6, Block No. 16, Gulshan-e-Iqbal, Karachi Tel: (92-21) 34839021-3

Baitus Salam Branch Plot # 22-C, Commercial Street No.03, Baitus Salam DHA Phase-IV, Karachi Tel: (92-21) 35805181-85

Baldia Town No.9 Branch

Plot No.ST-21, Saeedabad, Baldia Town No.9, Karachi Tel: (92-21) 32819106-10

Baradari North Karachi Branch

Plot No A-45, Sector 11-B, North Karachi Township, Karachi Tel: (92-21) 36900930-34

Barkat-e-Hyderi Branch D-10, Block-H, Scheme No 2, North Nazimabad, Karachi Tel: (92-21) 36705073-159-162-146-194-215

Beaumont Plaza Branch Plot No.4, Shop No.7 & 8, Beaumont Road, Civil Lines Quarters, Karachi Tel: (92-21) 35642370-74

Bhittai Colony Korangi Branch Plot No. 395, Block "A", Bhittai Colony, Korangi, Karachi Tel: (92-21) 3515-1741-45

Bilawal Chowk Branch

Plot No. Commercial 7/1, Green Belt Residency, Shop No 4 & 5, Block 2, Scheme 5, Clifton Karachi Tel: (92-21) 35830628,729,1448, 2083

Bin Qasim National Highway Branch Survey # 435, Deh Landhi, Taluka Bin Qasim town, Karachi Tel: (92-21) 35012365, 35012376

Block 4 Clifton Branch Plot No. COM-2/A, Block 4, Scheme No. 5, Kehkashan, Clifton, Karachi Tel: 021-35879531-35

Block - A North Nazimabad Branch Plot No. SD-1, Block A, KDA Scheme No. 2, North Nazimabad, Karachi Tel: (92-21) 36722430-4 Block E North Nazimabad Branch

Plot No.ST-4. Shop # A/D-66 & 67. Block "E" Hyderi, North Nazimabad, Karachi Tel: (92-21) 36724294-96

Block-F North Nazimabad Branch Shop # 9,10,11 & 12 Sub-Plot # SC14-3 Plot No SC-14,Block -F, KDA Scheme No. 2 ,Samar Residency North Nazimabad Karachi Tel: (92-21) 36723549-554

Block-18, Gulistan-e-Jauhar Branch Rufi Lacks Drive, Unit No. 34 & 35, Perfume Chowk, Block-18, Gulistan-e-Jauhar, Karachi Tel: (92-21) 34198130-134

Block-3 A Gulistan-e-Jauhar Branch Palm Residency, Unit #01, Block-3A, Kamran Chowrangi, KDA Scheme-36, Gulistan-e-Jauhar Tel: (92-21) 34161921-25

**Boat Basin Branch** 

Shop No. 40-43, Commercial Sub Plot No. FL-7/C/4 of Plot No. 7, Block No. 5, Clifton, Karachi Tel: (92-21) 35870697-8

Bohrapir Branch

Ranchore Quarter, Prince Street, Bohrapir, Karachi Tel: (92-21) 32712915-8, 32712909

Boulton Market Branch Plot No. 8-9/D-I, Serai Quarters, Boulton Market, M.A. Jinnah Road, Karachi Tel: (92-21) 32467811-5

Bombay Bazar Branch

Plot No. 105, Shop No. 1 & 2, Mashallah Terrace, Old Town Quarters, Bombay Bazar, Karachi Tel: (92-21) 3246-8701 -05

Buffer Zone Branch

R-914, Sector-15-A/1, Buffer Zone, North Karachi, Karachi Tel: (92-21) 36965851-5

Cattle Colony Landhi Branch Plot No. 45/B, Cattle Colony Landhi,

Tel: (92-21) 35135-181-85

Commercial Avenue Phase VII DHA Branch

Plot No.33-D, Khy-e-Sehar Lane 4, Commercial Avenue, Phase VII, D.H.A, Karachi Tel: (92-21) 35171201-05

Clifton Branch Shop # 5, 6, Ground Floor, Al-Karam Centre, BC1, Block-7, Main Clifton Road, Clifton, Karachi, Add Space Shop # 4, Plot # BC 2, Block 7 Clifton, Kararachi Tel: (92-21) 35372060-64

Cloth Market Branch Shop # 14, Ground Floor, Atique Market, Survey No.1-2, Survey Sheet B.R.2, Bunder Quarters, Karachi Tel: (92-21) 32418137-39

Darakhshan Society Malir Branch Plot No. A-16/1, Darakhshan Society, Malir Township, Karachi Tel: (92-21) 34492788, 34493005

DHA Phase II Extension Branch C-69 & C-71, 12th Commercial Street, Phase-II (Extension), DHA, Karachi Tel: (92-21) 35311953-8 DHA Phase I Branch Ground Floor, Plot No. 119, DHA Phase I, Korangi Road, Karachi Tel: (92-21) 35396854-8

DHA IV Branch Plot No 78, 10th, Commercial Street, Phase IV, DHA, Karachi Tel: (92-21) 35314861-4

Dhorajee Branch Plot # 35/182 C.P & Berar Cooperative Housing Society Karachi Tel: (92-21) 34860861-4

Drigh Road Branch

Plot No.26/183 Drigh Road Cantt Bazar Faisal Base Karachi Tel: (92-21) 34687172-76

F.B Area Branch C-12, Block-10, F.B. Area, Karachi Tel: (92-21) 36805370

Federal B Industrial Area Branch

Plot No. ST-7, Block – 22, Federal B Industrial Area, Karachi Tel: (92-21) 36834625-29

FTC Branch

Ground Floor, Block-B, Finance & Trade Centre, Shahrah-e-Faisal, Karachi Tel: (92-21) 35650771-5

Garden West Branch

Shop No. 9,10,11 & 12, Plot Survey no.130/1 Sheet No. G-R.2, Garden West Karachi

Tel: (92-21) 32241383-87

Gizri Branch

Flot No. K-7/9 Gizri, Chaudhry Khalique-uz-Zaman Colony, Bakhshan Village, Bazar Area, Clifton, Karachi Tel: (92-21) 35865670-4

Gole Market Nazimabad Branch

Plot No. 2-E/3, Gole Market Nazimabad, Karachi Tel: (92-21) 3641 8011-15

Gulbahar Branch

Shop No. G-8, G-9, G-10 and G-11, Sub Plot No. 20/3, Sana Towers, Firdous Co-operative Housing Society, Golimar Chowrangi, Nazimabad, Karachi Tel: (92-21) 36701155-9

Gulbai SITE Area Branch Plot No. C-25, Gulbai, SITE Area, Tel: (92-21) 32594711-5

Gulberg Branch Plot No. B-1, Block 18, Gulberg, F.B. Area, Karachi Tel: (92-21) 36829112-5

Gulshan-e-Iqbal Branch Shop No. 1, 2, 3 & 4, Plot No.B-41, Block 13-A, Gulshan-e-Iqbal, Karachi Tel: (021) 4811901-905

Gulshan-e-Igbal Block-5 Branch Plot No. 9/FL-3 KDA Scheme No. 24, Gulshan-e-Iqbal Block-5, Main Rashid Minhas Road, Karachi.

Gulshan-e-Hadeed Branch Plot No.C-27, Sub Sector 8-C/I, Phase I, Gulshan-e-Hadeed, Steel Town, Karachi Tel: (92-21) 34712151-155

Gulistan-e-Jauhar Block-1 Branch Shops No. 1, 2, 3, 7, Ground Floor, Samrah Arcade, Plot No. SB-04, Block 1, KDA Scheme No. 36, Gulistan-e-Jauhar, Karachi

Tel: (92-21) 34013922-6

Gulshan Block 2 Branch Plot No. SB 08, Gulshan-e-Igbal Block 2, Near Rab Medical Centre, Karachi Tel: (92-21) 34971232

Gulshan Chowrangi Branch Gulistan-e-Erum, Sub-Plot # 5-A/1-10, Plot No.FL-5, Block-3, Scheme 24 Gulshan-e-Iqbal, Karachi Tel: (92-21) 34811849-56, 34810762

Gulshan-e-Iqbal Block 6 Branch Plot No. FL-6 /1/A-4, Al-Shams Plaza, Block-6, KDA Scheme No. 24, Rashid Minhas Road, Gulshan-e-Iqbal, Karachi Tel: (92-21) 3481-3521-25

Gulistan-e-Jauhar Branch Plot No ST-19,Block 15, Scheme 36,Gulistan-e-Jauhar, Karachi Tel: (92-21) 34030251-55

Gulshan-e-Maymar Branch Flat No. A-102 & shop no. 1 & 2, Sub Plot no. SB-1 / X / IV,Gulshan-e-Maymar Karachi

Tel: (92-21) 36350513-4-5

Gulzar-e-Hijri Branch Plot No.B-14, Al-Memon Welfare Cooperative Housing Society, Unit No.1-3, Sector 13-A, Scheme-33 Gulzar-e-Hijri, Karachi Tel: (92-21) 3465-5860-64

Hub River Road Branch
Building No. 06 Commercial Sector No. 04, Haroon Bahria Coperative Housing Society, Hub River Road, Karachi Tel: (92-21) 32364236-9

Hussainabad Branch Plot # 1109 & 1110,Block # 3, Ground Floor,Pakistan Memon Education & Welfare Society Hussainabad Karachi Tel: (92-21) 36320461

I.I.Chundrigar Branch Shop No. 9 & 10,Gul Tower, I.I.Chundigar Road Karachi Tel: (92-21) 32423676

Indus Mehran Cooperative Housing Society Branch

Plot No.14-A , Naclass No.55, Indus Mehran Co-operative Housing Society Malir, Karachi Tel: (92-21) 3449640-44

Jama-e-Millia Malir Branch Plot No.S-25, Survey No.282, Gulzar-e-Ibrahim, Jama-e-Millia Malir,

Karachi Tel: (92-21) 3416-2270-74

Jamshed Road Branch Plot No. 713/6, Shaheen Tower, Jamshed Quarters, M.A Jinnah Road,

Tel: (92-21) 34923281-5

Jodia Bazar Branch MR5/115-114 Darya Lal Street, Jodia Bazar, Karachi Tel: (92-21) 32473326-28

Joffa Towers Branch

SB-23 & 24,Office No. G2, 102-104, Joffa Towers, Main University Road, Block-13-C, Gulshan-e-Iqbal, Karachi Tel: (92-21) 34830141-5

Jubilee Market Branch

Plot No.64, Ghulam Hussain Hidayatullah Colony, Jubilee Market Karachi Tel: (92-21) 32720454-58

Katchi Gali No 2 Branch

No. G-1. situated at Katchi Gali No. 2. Marriot Road, Karachi Tel: (92-21) 32443526-7

K.A.E.C.H.S Branch Plot No. SA / 49 (Commercial) Block No. 4, Karachi Administrative Employees Co-operative Housing Society LTD. Karachi Tel: (92-21) 34302920

Karachi Cantt Branch Shop No.1, Salalah Apartment, Civil Lines Quarters, Dr. Dawood Pota Road, Near Cantt. Station, Karachi Tel: (92-21) 3562-0180-84

KDLB Branch 2nd Floor, KDLB Building, West Wharf Road, Karachi Tel: (92-21) -32314103-07

Keamari Branch

Plot No. 29/1, Opposite Jungle Shah College, Keamari Town, Karachi Tel: (92-21) 32863170-4

Kehkashan Clifton Branch Building No.BC-1, Ground Floor, Al-Karam Center, Block 7, Clifton, Karachi, Pakistan Tel: (92-21) 111 000 852

Khadda Market Branch

(Khayaban-e-Shamsheer) Branch Plot No.4-C, Khadda Market, Khayaban-e-Shamsheer, DHA Phase V, Karáchi Tel: (92-21) 35240811-5

Khadija Market, Block I North Nazimabad

Branch Plot No. SC-4, Shop Nos. 2, 2-A, 3, 4,5 Khadija Market, Block I North Nazimabad Karachi Tel: (92-21) 3672-2790 - 94

Khalid Bin Waleed Branch Plot No. 89/N, Muhammadi Terrace, Block-2, Khalid Bin Waleed Road, P.E.C.H.S, Karachi Tel: (92-21) 34383914-16

Kharadar Branch

Shop No.1, Ground Floor, Al-Fatima Plaza, Paria Street, Ghulam Hussain Kassam Quarters, Kharadar, Karachi Tel: (92-21) 32316510-4

Khayaban-e-Bokhari Branch Plot No 22-C, Khayaban-e-Bokhari, Ph-VI, DHA Karachi Tel: (92-21) 35243561-5

Khayaban-e-Rahat Branch Plot No. 32 /C, Shop No.1-5, Khayaban-e-Rahat Phase VI, DHA Tel: (92-21) 3585-7531-35

Khayaban-e-Sehar Branch 9-C, Shahbaz Commercial. Lane 1, Khayaban-e-Sehar, Phase VI, DHA, Tel: (92-21) 35349307-13

Khayaban-e-Shamsheer Branch 23-C, Main Khayaban-e-Shamsheer, Phase V (Ext) DHA, Karachi Tel: (92-21) 35247600-04

Khayaban-e-Ittehad Branch Plot No.124-N, Khayaban-e-Ittehad DHA Phase VI Karachi Tel: (92-21) 3515-5911-15

Korangi Branch Plot No. LS-3, ST-3/1, Sector No.15,Korangi Industrial Area, Karachi Tel: (92-21) 35114324-5

Korangi II Branch Q 37, Sector 33-A, Main Road Korangi, Karachi Tel: (92-21) 35059215-16

Korangi Industrial Area II Branch Plot No.27 & 28, Sector - 16, Korangi Industrial Area, Karachi Tel: (92-21) 3514-4341-45

Korangi Darul Uloom Branch Sector 28, Darul Uloom, Main Korangi Industrial Road, Karachi Tel: (92-21) 35123134-35, 35123138-40

Lasbella Branch Plot No.460, G-2, Garden East Lasbella, Karachi

Tel: (92-21) 32244290-294

Lea Market Branch Plot No. 3/20, Khajoor Bazar, Lea Market, Karachi Tel: (92-21) 32521650-4

Liaquatabad Branch No.18, Plot No. 1/19, S.M.Taufig Road, Liaquatabad, Karachi Tel: (92-21) 34125673

Liaquat Market Malir Branch Plot No. LS-38, ST-32 Block-04, Malir Township Liaquat Market Malir, Karachi Tel: (92-21) 34502880-84

Light House Branch Plot No. 57, Jahangir Mansion, Shop No.14, Thatia Compound Street, Wadhumal Odharam Quarters, Light

House, M.A Jinnah Road, Karachi Tel: (92-21) 32742775-6

M.A. Jinnah Road Branch M.R2/52, Sheba Centre, M.A Jinnah Road Karachi Tel: (92-21) 32467032-7036

Marriott Hotel Branch Marriott Hotel, Abdullah Haroon Road, Karachi Tel: (92-21) 35683491

Malir Cantt Branch Army Shopping Complex, Malir Cantt, Karáchi Tel: (92-21) 34196121-25

Maskan Chowrangi Branch Plot No. FL-12/B-41, Allah Noor Apartment, Block 7, KDA Scheme No. 24, Maskan Chowrangi, Gulshan-e-Iqbal Karachi Tel: (92-21) 34835100-04

Mehmoodabad Branch Plot No. 178 -179, Survey No. 250- 251 Sheet No. MAC-II Mehmoodabad Tel: (92-21) 35319051 - 055

Metroville SITE Branch Plot No.E-11, E-12 Block-1 Metroville, SITE Karachi Tel: (92-21) 36752601-5

Model Colony Branch Plot No.6, Survey No.N-55, Tina Square Housing Project, Deh Mehran, Tappo, Malir Kărachi Tel: (92-21) 34492445-7

Mohammad Ali Society Branch Plot # 2-F, Commercial Shop # 2 Fatima Jinnah Street Moulana Muhammad Ali Jauhar Memorial Cooperative housing society Karachi Tel: (92-21) 34301863-4

Nanakwara Branch

Plot No. WO-1/13, Muhammadi Manzil. Syedna Tahir Saifuddin Road, Paan Mandi, Nanakwara, Karachi Tel: (92-21) 327141014-105

Nadir House Branch

Nadir House Branch, I.I. Chundrigarh Road Karachi Tel: (92-21) 32410085-88

Nazimabad No. 3 Branch

3-A-1/13 Nazimabad No. 3, Karachi Tel: (92-21) 36707431-4

New Challi Branch

Fakhri Trade Centre, Plot No. SR - 6/10, Shahra-e-Liaquat, New Challi, Karachi. Tel: (92-21) 32602121-126

New Town Branch

Plot No.371 Kutiana Centre, Shop No.10-13, Jamshed Quarters, Karachi Tel: (92-21) 34943581-5

New Truck Stand Hawksbay Branch

Plot No.F-1/4 to F-1/9, K-28 Phase-I Trans Lyari, Hakwsbay Road, Karachi Tel: (92-21) 32373204-13

New Fruit & Vegetable Market Super Highway Branch

Block No. C-X, New Fruit & Vegetable Market, Super Highway, Karachi Tel: (92-21) 3687-0190-94

North Karachi Branch Plot # SA-6 (ST-8),11-C-1 North Karachi Tel: (92-21) 36965051-55

North Karachi Industrial Area Branch

Plot # 1-A, Sector # 12-C,North Karachi Town ship Karachi Tel: (92-21) 36963117-121

North Napier Branch

Shop No. 12, Poona wala, Trade Tower, W.O 1/55, Opposite City Court Chabba Gali, Main North Napier Road Karachi Tel: (92-21) 32713530-34

North Nazimabad Block-M Branch

Plot No. SB-2, Block-M, North Nazimabad, Karachi Tel: (92-21) 36627054-5

Nursery Branch Plot No.13-A, Survey Sheet No. 35-P/1, Amber Pride show room No.1, Ground Floor, Block-06 P.E.C.H.S, Nursery, Karachi Tel: (92-21) 34396510-14

Orangi Town Branch Plot No. LS-15, Sector 6-E, Orangi Town, Tel: (92-21) 36694370-4

Panorama Center Branch Survey # 248 , Shop # 6 & 6-A Panorama Centre, Staff Line, Fatima Jinnah Road Saddar, Karachi Tel: (92-21) 335642587-91

P & O Plaza Branch Ground Floor, P & O Plaza, Opposite Muhammadi House, I.I Chundrigar Road, Karachi Tel: (92-21) 32467901-5

Pakistan Chowk Branch

Ground Floor, Plot No. 08, Survey Sheet No. RB-5, Pakistan Chowk Arambagh Road, Karachi Tel: (92-21) 32219651-6

Paposh Nagar Branch Plot No.18, Row No.1, Block-E, Block No-V, Paposh Nagar Nazimabad Karachi Tel: (92-21) 36700640-44

PIB Colony Branch Plot No 390-391, PIB Colony Main Road Karachi Tel: (92-21) 34191201-205

Plaza Quarters Branch

Plaza Square Karachi, Bombay Building, City Survey No. 37/22, Off M.A. Jinnah Road Karáchi Tel: (92-21) 32751560, 32751124

PNSC (Lalazar) Branch

37-A, Lalazar Area, Off Moulvi Tamizuddin Khan Road, Karachi Tel: (92-21) 35636240

Power House Branch Plot No. R-17, Sector 5-C/4, North Karachi Tel: (92-21) 36902608-12

Rashid Minhas Road Branch

Ground Floor, Aqsa Tower, Block-C, Rashid Minhas Road, KDA Scheme No.33. Karachi Tel: (92-21) 34978062, 34978064

Razi Road Branch

Plot No 44-A, Nice Trade Orbit, Block 6, Razi Road, PECHS, Karachi Tel: (92-21) 34370151-155

Regal Chowk Branch

Shop No. 1-B, Survey No. 273/2, Sheet A.M (Part -2), Rahman Mansion, Artillery Maidan Quarter, Frere Road, Saddar, Karachi Tel: (92-21) 32701151-5

Saddar Branch

Survey No.70/2, Survey Sheet No.SB-6, Javeria Gems & Jewels centre, Raja Ghazanfar Ali Khan Road, Saddar Bazar Quarters Karachi Tel: (92-21) 35224601-05

Saeedabad Baldia Town Branch Plot No.604 & 609/1-A, Sector 5-J,

Saeedabad Baldia Town, Karachi Tel: (92-21) 32817511-5

Safora Chowk Branch Shop No. 3, 4, 5 & 6, Ground Floor, Prime Tower, Plot No. SB-20, Block 7, KDA Scheme No. 36, Safora Chowk, Gulistan-e-Jauhar, Karachi Tel: (92-21) 34660661-5

Sharafabad Branch

Flot No.525, Block-3, Shop No. 1-3, Ground Floor, Karachi Memon Cooperative Housing Society, Sharafabad, Karachi Tel: (92-21) 3494-2941-45

Shaheen Complex Branch Shaheen Commercial Complex, M.R. Kayani Road, GPO Box 121, Karachi Tel: (92-21) 111 852 852

Shahrah-e-Faisal Branch

Shops No. 9,10,11,12 Ground Floor and Mezzanien Plot No.6/29-A, Sabah Palace, PECHS, Karachi Tel: (92-21) 34322184-90

Shahrah-e-Quaideen Branch Plot # 19/A, Block 2, PECHS, Main Shahrah-e-Quaideen Road, Karachi Tel: (92-21) 3418 8601-05

Shahrah-e-Orangi Branch Plot No. CI-59, Sector 11, Orangi

Township, Orangi, Karachi Tel: (92-21) 36699621-25

Shadman Karachi Branch Plot No. ST 21/2A Sec.No 14-B, Shadman, North Karachi Tel: (92-21) 36940650-54

Shaheed-e-Millat Road Branch

Plot No. 7-A/228, Block-3, Dehli Mercentile Muslim Cooperative Housing Society Ltd, Shaheed-e-Millat Road Karachi Tel: (92-21) 34140151-155

Saba Avenue Branch Plot # 22-C-C, Saba Avenue, DHA Phase VI, Karachi Tel: (92-21) 35155901-905

Shah Faisal Colony Branch

CB-33, Al Falah Society, Shah Faisal Colony, Karachi Tel: (92-21) 34686271-3

Shamsi Society Malir Halt Branch Plot No. CM 44 & 45, Ground Floor Shamsi cooperative Housing Society Ltd., Malir Halt, Karachi Tel: (92-21) 34682405-07

Shershah Branch Plot No. D.283/15 & 16, Quality Godown Shershah Road, SITE Karachi Tel: (92-21) 32562411-15

Sidco Centre Branch

Shop No.13, Sidco Centre Din Muhammad Wafai Road Karachi Tel: (92-21) 35224850-54

Shireen Jinnah Colony Branch Plot No. 4-B,Block No. 1, Clifton Karachi Tel: (92-21) 35833025, 35836758, 35836780

Sir Syed Road Branch

Plot No. 152-S, Ground Floor, Sir Syed Road, Block 2, PECHS, Karachi Tel: (92-21) 35143500-4

**SITE Branch** Plot No. B/9-C, Site Area, Karachi Tel: (92-21) 32550328-31

SITE-II, Super Highway Branch Showroom # 1 & 2, Plot # D/41-A, SITE-Super Highway Phase-II, Karachi Tel: (92-21) 36880342-349

Soldier Bazar Branch G-2, Ground Floor, Plot No. SOL.B-2/16, VII-E/100/1, Soldier Bazar Quarters, Karachi Tel: (92-21) 32290320-24

Stock Exchange Branch Office # 41, 42 & 43 Ist Floor Stock Exchange Building, I.I Chundrigar Road Karachi Tel: (92-21) 32470920-8

Super Highway Branch Highway Trade Centre, Shop # 11-12-13 &14 Block-2, Sector1-A, Super Highway, Karachi Tel: (92-21) 36830076-78, 36830045 & 36830107

Tahir Villa Chowrangi Branch Plot No. 74/1, Block 5, Tahir Villa Chowrangi, F.B.Area, Karachi Tel: (92-21) 36364452-54

Tariq Road Branch Plot No. 138-A, Block No. 02, PECHS, Tariq Road, Karachi Tel: (92-21) 34300180-84

**Textile Avenue Branch**Plot No. H-6, SITE Survey Sheet No. 21,
Near Site Police Station SITE, Karachi Tel: (92-21) 32584850-59

**Timber Market Branch** 

Plot No. 03, Main Timber Market, Siddique Wahab Road Karachi Tel: (92-21) 32740060 - 64

Urdu Bazar Branch

Shops No. 11 & 12, Anfal Centre, Plot No. RB-9/1, Rambagh Quarters, Urdu Bazar, Karachi Tel: (92-21) 32603031-5

University Road Plot No. SB-25, S-1, S-2 & S-3, Block-1 Gulistan-e-Jauhar, Main University Road,

Water Pump Branch Plot No. BS-13,Block No.14, Federal B.Area Karachi. Tel: (92-21) 36332443, 36332523

West Wharf Road Branch

Plot No.14, A & K Chambers West Wharf Road, Karachi Tel: (92-21) 32203445-9

Karak

Karak Branch

Khasra Nos.615-616-243-236-233-235, Tehsil Road, Karak Tel: (092) 7211032-34

Kahuta

Kahuta Branch

Khewat # 15-16 Khatooni # 17-20, Gul Siraj Plaza Rawalpindi Road Kahuta Tel: (92-051) 3313015-16

Kamalia

Kamalia Branch Khasra No. 4169-4191, Muhallah Mitianwala, Railwary Road, Kamalia Tel: (92-046) 3413590-94

Kasur

Kasur Branch 216-9, R-IV, Railway Road, Kasur Tel: (92-492) 2764999

Khairpur

Khairpur Branch

Shop No.1,2,3 Ground Floor Civic Centre, Mall Road, Khairpur Tel: (92-243) 715772-73

Khanewal

Khanewal Branch Plot No. 624-625, Block No. 8, Sir Syed

Road, Khanewal Tel: (92-65) 2556625-7

Khanpur

Khanpur Branch Kutchery Road, Khanpur Tel: (92-68) 5577127-8

Khan Bela

Khan Bela Branch Main K.L.P Road, Khan Bela Tel: (92-068) 5580100-101

Kharian

G.T Road Kharian Branch

Ground Floor, Barakat Plaza, Main G.T Road, Kharian Tel: (92-537) 533497-8

Khushab

Katha Chowk Khushab Branch

P-4106-27-1, Sargodha Road, Katha Chowk, Khushab Tel: (92-454) 711683-4

Kohat

Kohat Branch

1st Floor, Jinnah Municipal Plaza, TMA, Near King Gate, Bannu Road, Kohat Tel: (92-922) 523037-40

Kot Addu

Kot Addu Branch

Khewat No. 264/241, Ward No. 2, Mauza Pirhar Sharqi, G.T.Road, Kot Addu.

Tel: (92-66) 2240333-37

Kot Radha Kishan

Shop No. 9, Grand City Center, Main Raiwind Pattoki Road, Kot Radha Kishan Tel: (92-049) 2382011

Kotli AJ&K

Mouza Pang Piran, Pindi Road, Kotli AJK Tel: (92-05826) 444673-4-5

Kunri

Kunri Branch

Plot No. 12, Survey No. 263, Station Road, Deh Gorraho, Kunri, District Umerkot Tel: (92-238) 558412-15

Akbar Chowk Branch

Plot No.46, Block-10 Sector B-1 Township Lahore Pabx: (92-042) 35201425-26

Akbari Mandi Branch

Outside Akbari Mandi, Circular Road,

Tel: (92-42) 37660969-70

Al-Saeed Chowk Branch

Al-Saeed Chowk, near Phool Mandi, Saggian By pass, Jaranwala Road, Tehsil Ferozwala, District Sheikhupura,

Tel: (92-42) 37163873-5

Allama Iqbal Town Branch 8, Hunza Block, Allama Iqbal Town, Lahore

Tel: (92-42) 35296701-5

Avian Chowk Branch

H # 44, Nadeem Shaheed Road, Avian Chowk, Near Pakki Thatti, Samanabad, Lahore

Tel: (92-42) 37563352-54

Azam Cloth Market Branch

19-Bismillah Block, Azam Cloth Market, Lahore

Tel: (92-42) 37642011-3

Badami Bagh Branch

35-Peco Road, Badami Bagh, Lahore Tel: (92-42) 37369610-3

Bahria Town Branch

Plot No.68/69-B, Sector-C, Bahria Town Lahore

Tel: (92-42) 35976270-72

Bank Square, Model Town Branch Ground Floor, Central Commercial Market Area, Model Town, Lahore Tel: (92-42) 35915601

Badami Bagh Auto Market Branch Property No. 355,357 Circular Road, Outside Kashmiri Gate, Badami Bagh Auto Market Lahore

Tel: (92-42) 37104010-13

**Bedian Road Branch** 

Khasra No. 3799. Mauza Lidhar. Main Bedian Road, Lahore Tel: (92-42) 35749607-10

Bedon Road Branch

Plot No.15 Bedon Road Lahore Tel: (92-42) 36290273-76

Begum Kot Branch

Plot # 4/A Geya Musa, Begum Kot Shahdrah, Lahore Tel: (92-42) 37929103-05

Bhubtian Branch Khasra No.4202/711, Bhubtian Chowk, Raiwind Road Lahore Tel: (92-42) 35320413-15

Brandrath Road Branch

46 Brandrath Road, Lahore Tel: (92-42) 37676388-92

Burki Road Branch

Khasra No.159, Khatooni No.30, Khewat No.20, Main Burki Road, Adjacent Paragon City, Lahore Tel: (92-42) 37167203-4

Bund Road Branch Property No. SW XI 1-S-1/B/6, Main Bund, Road, Lahore Tel: (92-42) 37482671-3

Canal Bank Road Branch

Mughalpura Lahore Branch PlotNo. 125, StNo. 33, Naya Pul, Punj Pir Road, Canal Bank Road, Mughalpura, Lahore Tel: (92-42) 365543-44

Cavalry Ground Branch

72-Commercial Area, Cavalry Ground, Lahore Cantt Tel: (92-42) 36619780-3

Chowk Yateem Khana Branch Bund Road Chowk Yateem Khana

Tel: (92-42)37467113-16

Chowk Baba Attar Ichra Branch Plot # SXVIII-44-S-110/A, Ichra II, Chowk Baba Attar, Lahore Tel: (92-42) 37534152-54

Chungi Amar Sadhu, Branch Khasra # 1050, DAR Plaza, Chungi Amar Sadhu , Main Ferozpur Road, Lahore Tel: (92-42) 35922114-17

Circular Road Branch

141- Circular Road, Outside ShahAlam Gate, Lahore Tel: (92-42) 37642001-4

Civic Centre Johar Town Branch

Property No. 20, Civic Centre, Johan Town, Lahore Tel: (92-42) 35189531-3

Cloth Market Branch

F-2332, Rrara Tailian, Near Kashmir Block, Azam Cloth Market, Lahore (92-42) 7380461-65

College Road Branch House # 15, Block 2, Sector C-1, Township College Road Lahore Tel: (92-42) 35157181-85

G.T Road Daroghawala Branch Plot No. 329-F, Main G.T Road, Daroghawala, Lahore Tel: (92-42) 36550501-3

DHA Phase I Branch

167- G, DHA Phase I, Lahore Tel: (92-42) 35742891-2

DHA Phase III Branch Plot No. 97-Y, DHA Phase III Commercial, Opposite Sheba Park, Lahore

Tel: (92-42) 35742582-3

DHA Phase IV Branch 210-CCA, Phase-IV DHA, Lahore Tel: (92-42) 35747761-2

DHA Phase V Branch Plot No.6 - CCA Phase V, DHA Lahore Tel: (92-42) 37182334-5

DHA Phase VI Branch Plot No. 101, Main Boulevard Phase VI (Commercial), DHA Lahore Tel: (92-42) 35006026, 042-35006028-9

DHA Phase VIII Branch Plot No.C-3, Commercial Broadway, Phase VIII, DHA Lahore Tel: (92-42) 38107774-75

Doctors Hospital - Johar Town Branch Plot No.3-A, G-Block, Doctors Hospital, Johar Town, Lahore Tel: (92-42) 35453153-55

EME Housing Society Branch Plot No. 1 & 37, Block-D Commercial, EME Sector, DHA, Lahore Tel: (92-42) 37498956-8

Faisal Town Branch Plot # 16, Block B, Faisal Town, Lahore Tel: (92-42) 35202116 - 8

Ferozpur Road Branch Opposite DESCON Head Quarters, 18-KM Main Ferozpur Road, Lahore Tel: (92-42) 35401873-6

Garhi Shahu Branch Property No.84, Allama Iqbal Road, Garhi Shahu, Lahore Tel: (92-42) 36294191-92

Ghalib Market Branch 64 A-II, Gulberg III, Ghalib Market, Lahore Tel: (92-42) 35772147-9

Gulberg Branch 60-Main Boulevard Gulberg, Lahore Tel: (92-42) 35879870-2

Gulshan-e-Ravi Branch Plot No. 9, Block F, Gulshan-e-Ravi, Lahore Tel: (92-42) 37404822-5

Haider Road Township Branch 434, A-1, Haider Road Township, Lahore Tel: (92-42) 35157101-3

Hall Road Branch S-50-R-19, Hall Road, Lahore Tel: (92-42) 37211806-8

Ichra Branch 156-Main Ferozepur Road, Ichra, Lahore Tel: (92-42) 37522989-1

Islampura Branch Property No. 61, Main Bazar, Islampura, Lahore Tel: (92-42) 37117463-4

J-III Johar Town Branch Plot No. 12, Block- J-III, Opposite Expo Centre Johar Town, Lahore Tel: (92-42) 35311862 - 864

Johar Town Branch 63/R-1, M.A Johar Town Branch, Lahore Tel: (92-42) 35314631-4 Karim Block Branch

Baig Plaza, 21 Commercial Zone, Karim Block, Allama Iqbal Town, Lahore Tel: (92-42) 35296701-5

Kahna Nau Ferozpur Road Branch Khasra # 1508, Hakeem Colony, Mouza Gujjumatta Tehsil Cantt, Kahna Nau, Ferozpur Road, Lahore Tel: (92-42) 35270205-7

Kot Abdul Malik Branch Mouza Sharqpur Khurd, Kot Abdul Malik Main Sheikhpura Road, Lahore Tel: (92-42) 37340743-5

Khayaban-e-Jinnah Road Branch Plot No. 630/325 Air line Housing Society, Block B, Phase I, Iqbal Avenue Cooperative Housing Society, Khayaban-e-Jinnah Road, Lahore Tel: (92-42) 35955461-63

Khayaban-e-Iqbal Branch Plot No.34-A, Khayaban-e-Iqbal, Sector-XX, Phase III-C,DHA, Lahore Tel: (92-42) 356948833-34-35-38

Liberty Market Branch Shop # 14-17, Liberty Shopping Centre, Gulberg III, Lahore Tel: (92-42) 35760813, 35760814

L.D.A Scheme Tajpura Plot No.425 A, L.D.A Scheme Tajpura Lahore Tel: (92-42) 36631463-5

Main Boulevard Branch E-44-1-4-COM, Iqbal Park Commercial, Main Boulevard DHA, Lahore Tel: (92-42) 36621482-4

Maulana Shaukat Ali Road Branch Plot No. 4-E Jauhar Town, Adjacent BOR, Main Maulana Shaukat Ali Road Lahore

McLeod Road Branch SE-10-R-2/12, Nihal Chand Building, Mc'leod Road, Lahore Tel: (92-42) 36284501-4

Mini Market College Road Gulberg II Branch Plot No.25-L, College Road, Gulberg II Lahore Tel:(92-42)35246614-16

Model Town C-Block Lahore Branch Shop No. 24 & 25, Central Commercial Market, Model Town, Lahore Tel: (92-42) 35844202-4

Model Town Link Road Branch Plot No. 13, Model Town Link Road, Lahore Tel: (92-42) 35942355-8

Moon Market Allama Iqbal Town Lahore Branch

Plot No. 10, Kashmir Block, Main Boulevard, Allama Iqbal Town Lahore Tel: (92-42) 35427936-40

Moti Bazar Branch Property No. F-2627, Ali Arcade Chowk Choona Mandi, Moti Bazar Lahore Tel: (92-42) 37338870-75

Mustafa Abad Branch Property No. SE-6-R-148, Allama Iqbal Road, Mustafa Abad, Lahore Tel: (92-42) 36886051-3

Mustafa Town Branch Property # 15, Mamdot Block, Mustafa Town Scheme, Lahore Tel: (92-42) 35418031-33 Multan Road Branch S-94, R-334, Multan Road, Near Social

Security Hospital, Multan Chungi, Lahore Tel: (92-42) 37492383-85

Naseerabad Ferozpur Road Branch Plot No.405 Naseerabad Gulberg III, Main Ferozpur Road, Lahore Tel: (92-42) 35441601-3

New Anarkali Bazar Branch Property No.S-64-R-132-134/2 New Anarkali Bazar Lahore Tel: (92-42) 37360590-91, 37311977-83

New Fruit Market Branch Property No.116-117 New Fruit Market Ravi Road Lahore Tel: (92-42) 37729213-17

New Garden Town Branch Ground Floor, Ibrahim Centre, 1-Aibak Block, New Garden Town, Lahore Tel: (92-42) 35941474-7

New Muslim Town Branch Plot # 15-B New Muslim Town, Ayubia Market, Lahore Tel: (92-42) 35926800-02

Punjab Cooperative Housing Society Branch 66-F, Phase I, Punjab Co-operative Housing Society, Ghazi Road, Lahore Cantt

Tel: (92-42) 35924683-4

Q-Block DHA Phase II Branch 295-Q Commercial Area, Phase II DHA, Lahore Tel: (92-42) 35708324-7

Qartaba Chowk Branch Qartaba Chowk, Temple Road, Rehman Chamber, Lahore Tel: (92-42) 37112406-10

Quaid-e-Azam Industrial Estate Branch 169 - S, Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore Tel: (92-42) 35215765

Raja Market, New Garden Town, Branch 81-Ahmad Block, Raja Market, New Garden Town, Lahore Tel: (92-42) 35913345-7

Ravi Road Branch 33, Main Ravi Road, Opposite Bilal Masjid, Lahore Tel: (92-42) 37706835-7

Riwaz Garden Branch Plot No.317, Riwaz Garden, Near Chuhburji Lahore Tel: (92-42) 37242381-84

Sabzazar Branch Plot No.325, Block – B, Main Boulevard, Sabzazar, Lahore Tel: (92-42) 35962280-82

Saddar Bazar Branch Property No. 1184, Dubai Chowk, Main Tufail Road, Saddar Bazar, Lahore Tel: (92-42)-36622824-6

Samanabad Branch Plot No. 210, Main Poonch Road, Samanabad, Lahore Tel: (92-42) 37587213-5

Shad Bagh Branch 13-A, Tajpura Chowk, Near PTCL exchange, Shad Bagh, Lahore Tel: (92-42) 37600667-9 Shadman Colony Branch 91 Shadman Colony - 1, Shadman, Lahore

Tel: (92-42) 37522976-9

**Shahdra Branch** 113 G.T. Road, Lahore Tel: (92-42) 37921266-7

Shahalam Market Branch D-2050, Fawara Chowk, Inside Shahalam Market, Lahore Tel: (92-42) 37377340-3

Shahkam Chowk, Canal Road Branch Plot 47-48, Block B, Mohlanwal Scheme, Shahkam Chowk Canal Road, Lahore Tel: (92-42) 35966778

Shah Jamal Branch Property No. 158, Shah Jamal Road, Lahore Tel: (92-42) 35912954-56

Shalimar Garden Branch Chowk Shalimar Bagh, G.T Road, Baghban Pura, Lahore Tel: (92-42) 36846584-8

Shalimar Link Road Branch Khata No. 222, Khatooni No.397, Khasra No.2240, Near Shalimar Hospital Shalimar Link Road Lahore Tel: (92-42) 36810102-06

Sultan Pura Branch Property No. 16, Hide Market Sultan Pura Lahore Tel: (92-42) 36862452-58

T Block Phase II Branch Plot No. 07, 2-C, CCA-T Block Phase –II Lalik Jan Chowk DHA Lahore Tel: (92-42) 5707383-86

Thokar Niaz Baig Branch 171-A, Ali Town Raiwind Road, Lahore Tel: (92-42) 7516128-30

Tufail Road Branch Shop No.06, 10-11, 33-34 Cantt Shopping Plaza, Tufail Road Lahore Cantt Tel: (92-42) 36602701-703

Urdu Bazar Branch 4-Kabeer Street, Urdu Bazar, Lahore Tel: (92-42) 37116684-7

Valancia Town Branch Plot No.1-D, Valencia Society Lahore Tel: (92-42) 35225894-98

Walton Road Branch E-29/21-A, Bank Stop, Walton Road, Lahore Tel: (92-42) 36626602-5

WAPDA Town Chowk Branch Plot No. 429, Block-E, Main Boulevard, P.I.A Employees Co-operative Housing Society, Wapda Town Chowk, Lahore Tel: (92-42) 35211591-4

Wahdat Road Branch Plot No.16-A, Wahdat Road Branch, Lahore. Tel: (92-42) 35912954-56

West Wood Colony Branch Plot No 24, West Wood Colony, Canal Road, Lahore Tel: (92-42) 37498592-93 Zafar Ali Road Branch Plot No.03, Zafar Ali Road, Gulberg V, Lahore Tel: (92-42) 35775758-59

Zahoor Elahi Road Branch Building No.3-A, Block A, Gulberg II, Zahoor Elahi Road, Lahore Tel: (92-42) 111 852 852

Zarrar Shaheed Road Branch Khasra No. 3939/3296, Block-B, Al-Faisal Town, Zarrar Shaheed Road, Lahore Cantt Tel: (92-42) 36674862

Lalamusa Lalamusa Branch Col. Plaza, Plot No. 9, Camping Ground, G.T. Road, Lalamusa Tel: (92-53) 513022, 7513032

Main Bazar Lalamusa Branch Property No.B-9/18/R.H & B-9/26/Shop & B-9/27/Shop,Main Bazar Lalamusa

Larkana Larkana Branch Property No.1796, Ward No. A, Bank Square, Bunder Road, Larkana Tel: (92-74) 4055923-5

Layyah Layyah Branch Property No. B-II-174, 175, 176, Chobara Road, Layyah Tel: (92-606) 412975-7

Liaquatpur Liaquatpur Branch Plot No.150, Rest House Road, Liaquatpur Tel: (92-068) 5693263-264

Lodhran Lodhran Branch Plot No. 493-A, A-1, A-2/5H, Ghosia Chowk, Multan Bahawalpur Road, Lodhran Tel: (92-608) 364797-8

Loralai Loralai Branch Plot No. 1060, Zhob Road, Loralai, Balochistan Tel: (92-824) 4660103

Mailsi Mailsi Branch Khewat No.75/73, Khatooni No.99, Colony Road, Mailsi Tel: (92-067) 3750704- 05

Mandi Bahauddin Mandi Bahauddin Branch Plot No. 5/181 Ward No. 5, Outside Ghallah Mandi, Near Tawakli Masjid, Mandi Bahauddin Tel: (92-546) 520931-3

Katchery Road Branch Khewat No. 1047-1048, Khatooni No.1055-1056 Katchery Road, Mandi Bahauddin Tel: (92-546) 500693-4

Mansehra Lari Adda Branch Near Madni Masjid, Lari Adda, Karakuram Highway, Mansehra Tel: (92-997) 307640-2

Mansehra Branch Meezan Plaza, Near Markazi Jamia Masjid, Abbottabad Road, Mansehra Tel: (92-997) 308315-8 Mardan Mardan Branch Bank Road, Mardan Tel: (92-937) 9230561-3

Par Hoti Branch Malik Khalid Khan Market, Par Hoti, Mardan Tel: (92-937) 560013-4

Mehar Mehar Branch Plot No. 151, Khairpur Nathan Shah Road, Mehar Tel: (92-25)4730913-4

Mian Channu Mian Channu Branch 17-B, Ghazi More, G.T. Road, Mian Channu Tel: (92-65) 2662001-3

Mianwali Mianwali Branch Property No. D-3-4/A, Ballo Khel Road, Mianwali Tel: (92-459) 233305-9

Mirpur Azad Kashmir Mirpur Branch Plot No. 123, Sector F/1, Sultan Plaza, Kotli Road, Mirpur Azad Kashmir Tel: (92-5827) 438891-3

Mirpurkhas Mirpurkhas Branch Plot No. 15, Ward No. A, Adam Mohallah Town, Umerkot Road, Mirpurkhas Tel: (92-233) 876103-8

Satellite Town Branch Survey No.14/4 - 15/12, Satellite Town, Near Chandni Chowk Mirpurkhas Tel: (92-233) 861764-5

Moro Moro Branch Property No. 60, Ward 13, Main Road National Highway, Moro Tel: (92-242) 411008-14

Multan Bahawalpur Bypass Chowk Branch Khewat No. 537/530, Khatooni No.796. Shaukat Commercial Center Bahawalpur Road Near Bahawalpur Bypass Chowk, Multan Tel: (92-61) 4482702-706

Bosan Road Branch Chungi No. 9, Lawyers Colony, Bosan Road, Multan Tel: (92-61) 6210090-2

Chowk Shaheedan Branch Property No. 3493, Chowk Shaheedan, Multan Tel: (92-61) 4502906-9

Chungi No.14 Branch Ground Floor, Al Makkah Centre Chungi No.14, Multan Tel: (92-61) 4577572-4

Gulgasht Branch 437/C Gulgashat Colony, Multan Tel: (92-61) 6511931-2

Hussain Agahi Branch Property No. 2560, Ward No. 10, Hussain Agahi Road, Multan Tel: (92-61) 4512206-7

Nawan Shaher Branch Plot No.92,93,94, LMQ Road, Chowk Nawan Shaher, Multan Tel: (92-61) 4785604-07 Old Shujabad Road Multan Branch Khewat No.332, Mouza Qutabpur , Old Shujabad Road, Multan Tel: (92-61) 6303731-34

Qadafi Chowk Branch Khatooni No. 1261, Qadafi Chowk Masoom Shah Road, Multan Tel: (92-61) 6780853-54

Rasheed Abad Branch

Khatooni No.1101, Shop No.1, 2, 3 Anees Plaza, Chowk Rasheedabad, Khanewal Road, Multan Tel: (92-61) 6305714-6

Shah Rukn-e-Alam Branch

Shop No. 26-27, Block F, Main Market, T-Chowk, Shah Rukn-e-Alam Colony, Multan

Tel: (92-61) 6784324-5

Sher Shah Road Branch

Property No. 50/A, Opposite Garden Town, Sher Shah Road, Multan Tel: (92-61) 6536752-5

University Road Branch Khewat No.856/833, Khatooni No.1309, Shalimar Colony Chowk, University Road, Multan Tel :(92-61) 6224974-5

Vehari Chowk Branch Shop Nos. 82,83,84,112, Madni Commercial Center, Near Vehari Chowk, Multan Tel: (92-61) 6241201-3

Vehari Road Branch

Al Hamd Centre Plot No. 2228/10 Vehari Road Ghalla Mandi Multan Tel: (92-61) 6244153-5

Muridkay Muridkay Branch Khewat No. 1061, Khatooni No. 2615, G.T Road Muridkay District Sheikhupura Tel: (92-42) 37980131-133

Muslim Bagh Muslim Bagh Branch Shop No 40 - 41, School Road, Muslim Bagh

Tel: (92-823) 669592-3

Muzaffarabad Madina Market Muzaffarabad Branch Mohallah Madina Market, Muzaffarabad, AJ&K Tel: (92-5822) 920457-9, 920458-60

Muzaffarabad Branch

Secretariat Road, Sathra Muzaffarabad, Azad Jammu & Kashmir Tel: (92-5822) 920458-60

Muzaffargarh

Muzaffargarh Branch
Property No. 470, Block No. IV, Hakeem
Plaza, Multan Road, Muzaffargarh
Tel: (92-662) 428708-10

Narowal

Kutchary Road Branch Building No.B-IV/4B/7, Kutchary Road Narowal Tel: (92-054) 2411703-6

Nawabshah

Nawabshah Branch Plot No. 573, Ground Floor, Ward-B, Katcheri Road, Nawabshah Tel: (92-244) 330902-6

Sanghar Road Branch Plot No A-17 Survey No. 166/1,166/2, 166/3, Ali Raza Shah Colony, Deh 86, Nasrat, Sanghar Road Nawabshah Tel: (92-244) 4361924-25

Nowshera

Nowshera Branch

Ground Floor, Taj Building Main G.T Road Nowshera Cantt-Pakistan Tel: (92-3) 613174-5

Okara Okara II Branch

Khatooni No. 448, Depalpur Chowk, G.T Road, Okara Tel: (92-44) 2701106-07

Okara Branch

MA Jinnah Road, Okara Tel: (92-44) 2521935-7

Pabbi

Pabbi Branch

Khasra No.2080, Main G.T Road, Pabbi Tel: (92-923) 528401-403

Pakpattan

Pakpattan Branch College Road, Pakpattan Tel: (92-457) 352711-13

Pattoki

Pattoki Branch Shop No. 09-11, Abdullah Centre, Opposite Ghalla Mandi, Shahrah-e-Quaid-e-Azam, Pattoki

Tel: (92-49) 4421025-8

Peshawar

Charsadda Road Branch

Property No. 190, Opposite Al Hajj Market, Mirch Mandi, Charsadda Road, Peshawar

Tel: (92-91) 5270543-5

Chowk Yadgar Branch

Mohmand Plaza, Naz Cinema Road, Peshawar City, Peshawar Tel: (92-91) 9213950-2

Dalazak Road Branch

Khata No 46/57, Khasra No 424/398/191, Malik Plaza, Opposite Muslim College of Commerce, Iqbal Colony, Main Dalazak Road, Peshawar Tel: (92-91) 2245901-3

G.T. Road Branch

Al-Arif House, Near Al-Amin Hotel, GT Road, Peshawai Tel: (92-91) 9214001-4

Gulbahar Branch

Plot No. 45, New Nanak Pura Gulbahar, Peshawar

Tel: (92-91) 2603091-3

Hayatabad Township Branch Plot No. 08, Bilal Market, Sector D-1, Phase 1, Hayatabad, Peshawar Tel: (92-91) 5816163-5

Karkhano Market Branch

Royal Shopping Plaza, Hayatabad, Tel: (92-91) 5893471-4

Khyber Bazar Branch Plot No. 78, Shoba Chowk , Khyber Bazar, Peshawar Tel: (92-91) 2564019-21

Kohat Road Branch

Khasra No.1493 & 1953, Mauza Achar Hadbast No.254, Opposite Small Industrial Estate, Kohat Road Peshawar Tel: (92-91) 2320676-576

Saddar Road Branch

6 Saddar Road, Peshawar Cantt. Peshawar

Tel: (92-91) 9213471-5

University Road Branch Khattak Plaza, University Road, Peshawar

Tel: (92-91) 5703400-2

Warsak Road Branch

Azam Market. Opp. Peshawar Public School & College, Warsak Road, Peshawar. Tel: (92-91) 5201307- 9

Phalia

Phalia Branch

Khewat # 174, Khatooni # 436, Khasra # 106 Helan Road, Phalia Tel: (92-0546) 586273-5

Pir Mahal

Pir Mahal Branch

Plot No. P-10-11, Kousar Abad, Chak Abadi 779-GB, Qasba Pir Mahal Tel: (92-46) 3367601-7

Pishin

Pishin Branch

Khasra No.649-653, Block-1, Bund Road Tel: (92-826) 421015-17

Qalanderabad

Qalanderabad Branch Khata No.206, Khatoni No.290, Khasra No.329/2, Shahrah-e-Resham Road, Qalanderabad

Tel: (0992) 370600-02

Qilla Saifullah

Qilla Saifullah Branch Khasra No.27, Intiqal No.59, Jahangir Market Quetta Road, Qilla Saifullah Tel: (92-0823) 610206-207, 0823-610234-235

Quetta

Alamdar Road Branch Khasra # 11690/5518, Alamdar Road, Quetta

Tel: (92-81) 2662502-503

Alamo Chowk Branch Shop No.17-19, Al-Emirate City Plaza, Alamo Chowk, Air Port Road, Quetta Tel: (92-81) 2820158-9

Choharmal Road Branch

Shop No: 1-5, Agha Super Complex Choharmal Road Quetta Pabx: (92-81) 2845593-94

Double Road Branch

Khasra No.2, Qithas, Zarghoon Road Tel: (92-81) 2440885-86

Hazar Ganji Branch

Plot No. 715-716 A, Truck Stand, Hazar Ganji, Quetta Tel: (92-81) 2472143, 081-2472167

Liaquat Bazar Branch

Shop No. 1,2 Alazmat Plaza, Masjid Rd. London Street, Quetta Tel: (92-81) 2840195-6

Mannan Chowk Branch

Mannan Chowk, Jinnah Road, Quetta Tel: (92-81) 2829470-2

Mission Road Branch Shop No 1-30/51 & 1-30/52, Mission Road, Opposite Palace Bakery, Quetta Tel: (92-81) 2832851-5

Sirki Road Branch

Shop No. 1 & 2, Kasi Complex, Sirki Road, Quetta Tel: (92-81) 2454222-3

Quetta Cantt Branch

Jinnah Welfare Shopping Complex, Jinnah Road Quetta Cantt Tel: (92-81) 2820889

Suraj Ganj Bazar Branch Khasra No.292, NRB Plaza, Thana Road, Suraj Ganj Bazar, Quetta Tel: (92-81) 2831021, 0812-2831022

Rahim Yar Khan

Factory Area Branch Plot No.21, 22, Shahbaz Pur Road, Factory Area Rahim Yar khan Tel: (92-68) 5888603-04

Rahim Yar Khan Branch

17, 18, City Centre, Rahim Yar Khan Tel: (92-68) 5887603-4

Raiwind

Raiwind Branch Khasra No. 5024 & 5031, Main Bazar,

Opposite Railway Phattak, Raiwind Tel: (92-42) 35394620-2

Rajanpur

Rajanpur Branch Khata No.1270, Khasra No.617/1, Jinnah Road, Rajanpur Tel: (92-604) 688071-72

Rashidabad Rashidabad Branch Survey No. 510-511, Deh Daro, Main Hyderabad Mirpurkhas Road, Rashidabad Tel: (92-22) 2732153-55

Rawat

Rawat Branch Khokhar Mall Plaza , Main G.T Road, Rawat, Islamabad Tel: (92-051) 4612346-47

Rawalakot

Rawalakot Branch Plot No. D-269, D-113, Housing Scheme, Rawalpindi Road, Rawalakot Azad Jammu Kashmir Tel: (92-5824) 442240-41

Rawalpindi

Adyala Road Branch Ground Floor, Daulat Plaza, Near Dhaman Morh, Main Adyala Road, Rawalpindi

Tel: (92-51) 5574880-2

Afshan Colony Branch Khasra No.294, Afshan Colony, Range Road Rawalpindi Cantt Tel: (92-51) 5142109-11

Bahria Town Branch

Shop No 10, 11 & 12, Bahria Heights - I, Phase - I, Bahria Town, Rawalpindi Tel: (92-51) 5730171-3

Bahria Town Phase-7 Branch Plot No.36, Sikandar Arcade, Service Road Spring North, Bahria Town Phase-7 Rawalpindi Tel: (92-51) 5400373 -75

Bank Road Branch No. 47/62, Bank Road Saddar, Rawalpindi Tel: (92-51) 9273404-6

Banni Chowk Branch

Shop Nos. O-383/A, O-383/A-2, O-383/A-3, Kohati Bazar Banni Chowk Rawalpindi

Tel: (92-51) 5556301-2

Bohar Bazar Branch

D-327, Hakim Muhammad Amjal Khan Road, Bohar Bazar, Rawalpindi Tel: (92-51) 5778875, 5778834

Chah Sultan Chowk Branch

Plot No. NE-4286 - NE-4287 Chah Sultan Chowk, Rawalpindi Tel: (92-51) 5702491-2

Chaklala Scheme III Branch Plot No. 38, Bazar Area, Chaklala Housing Scheme No. III, Rawalpindi Cantt Tel: (92-51) 5766435-8

Chandni Chowk Branch

Umer Farooq Plaza, Block C, Satellite Town Chandni Chowk, Murree Road, Rawalpindi Tel: (92-51) 4851046-9

Commercial Market Branch

Plot No. 847-B, Commercial Market, Satellite Town Rawalpindi Tel: (92-51) 4944203-04

Fateh Jhang Road Branch Faisal Town Fateh Jhang Road Rawalpindi

G.T Road Morgah Branch Khasra No. 1663, Riaz Plaza, G.T Road Morgah More, Rawalpindi. Tel: (92-51) 5450010-11

G.T Road Tarnol Branch

Khan Malook, Wazir Plaza, G.T. Road, Turnol, Rawalpindi Tel: (92-51) 2226406

Gulrez Rawalpindi Branch

Plot No. 75, Hassan Plaza Commercial Area Gulrez Housing Scheme Phase-II Rawalpindi Tel: (92-51) 5595895-897

Gulzar-e-Quaid Branch

Mangral Plaza, Mauza Gangal, Main Airport Road, Gulzar-e-Quaid, Rawalpindi Tel: (92-51) 5191802-3

Hamilton Road Branch

Shop No. AA-710 - 713, Hamilton Road, Raja Bazar, Rawalpindi Tel: (92-51) 5777192 - 194

Jinnah Road Branch Property No. 167, Commercial Area, Mohan Pura, Jinnah Road - City Saddar Road, Rawalpindi City Tel: (92-51) 5778511-2

Kallar Syedan Branch

Railal Syedan Brailon Khewat No. 105, Khatooni No. 211, Choa Road, Mouza & Tehsil Kallar Syedan, District Rawalpindi Tel: (92-51) 3572261-263

Kalma Chowk Branch

Ground Floor, Rajco Plaza, Kalma Chowk, Kamal Abad, Rawalpindi Tel: (92-51) 5684491-2

Khana Pul Branch

Khewat No.1674, Khatooni No.2185, Khasra No.833, Mouza Khana Dak, Tehsil & District Rawalpindi Tel: (92-51) 4473781-84

Khayaban-e-Sir Syed Branch

Plot # 164-A/1, Sector-I, Area Development Scheme Khayaban-e-Sir Syed Rawalpindi Tel: (92-51) 4832926-27

Muslim Town Branch

B-IV, 628-629, Chirah Road, Muslim Town, Rawalpindi Tel: (92-51) 4476013

Peshawar Road Branch

Khasra No. 2573 Peshawar Road Rawalpindi Tel: (92-51) 5167368-70

Saidpur Road Branch Plot No. CA-294/A, Chistiabad, Shabbir Plaza, Near Siddiqui Chowk, Saidpur Road Rawalpindi Tel: (92-51) 4416215-17

Shamsabad Branch Khewat # 79,80,89,107/1, Khatooni # 97,100,124,132/1, Khasra # 101,102,103,107,106,104,110 Shamsabad Murree Road Rawalpindi Tel: (92-51) 4854471-4

Tench Bhatta Branch

Property No. CB-185/185-1-11 Tench Bhatta Rawalpindi Cantt Tel: (92-51) 5562716-18

Tulsa Road Lalazar Branch

Property No.9-A Main Tulsa Road Lalazar Rawalpindi Cantt Tel: (92-51) 5178189-191

Westridge Branch

Westinge Drainin Al Faroog Plaza Khasra No.1704-1705, Khewat No.601,606, Khatooni No. 863-868, Moza Chur Harpal Allabad Westridge-III Rawalpindi Tel: (92-51) 5490250-252

Sadiqabad FFC Chowk Branch Rehmat Center, FFC Chowk, K.L.P Road, Tel: (92-68) 5786209-10

Sadiqabad Branch 31-D, Main Bazar, Sadiqabad Tel: (92-68) 5701207-8

Sahiwal

High Street Branch

Khewat # 146, Khatooni # 146, Mission Chowk, High Street Sahiwal Tel: (92-40) 4222661-62

Sahiwal Branch

276-B-I, Alpha Tower, High Street, Sahiwal Tel: (92-40) 4465009, 4466592

G.T. Road Sahiwal Branch

Property No. IV-343/334, 343/335, Ghalla Mandi G.T Road, Sahiwal Tel: (92-40) 4224911-2

Sakrand

Sakrand Branch Deh.18, Taluka City Sakrand, District, Nawabshah Tel: (92-244) 322054-57

Plot No 1, Commercial Area Development Scheme, Gojra Road, Samundri Tel: (92-041) 3420181-85

Sanghar

Sanghar Branch Property No.124 / A-1, Housing Society Town, Sanghar Tel: (92-235) 543662-3 Sara-e-Alamgir Sara-e-Alamgir Branch

Khewat No.92-93, Khatooni No.106-107, Near Mirpur Bus Stand G.T Road, Sara-e-Alamgir Tel: (92-544) 286103-5

Sargodha

47 Adda Branch Khewat No.167, Khatooni No.195, Main Canal View Chowk 47 Adda Sargodha Tel: (92-48) 3212648-9

Gole Chowk Branch

Plot No. 123-25, Block No. 10, Gole Chowk, Sargodha Tel: (92-48) 3700943-45

Muslim Bazar Branch

12-Block Chowk, Muslim Bazar, Sargodha Tel: (92 48) 3741609-13

Queens Chowk, Sargodha Cantt Branch Property No 193/1, 194/2, Mansoorabad, Queens Chowk Cantonment Area Sargodha Tel: (92-48) 3722904-6

Sargodha Branch 91 Civil Lines, University Road, Sargodha Tel: (92-48) 3741608-10

Satellite Town Branch

Plot No. 34 Block-C, Main Chowk, Satellite Town, Sargodha Tel: (92-48) 3223731-5

Shahdadpur

Shahdadpur Branch Property No. 293/1, Ward-C, Station Road, Shahdadpur Tel: (92-235) 842952-3

Shakargarh

Shakargarh Branch B-IV-942/RH-SH, Railway Road Shakargarh Tel: (92-054) 2452180-2

Sheikhupura

Sheikhupura Branch Civic Center, Sargodha Road, Sheikhupura Tel: (92-56) 3813360-2

Sialkot

Aziz Shaheed Road Branch Qayyum Trade Center, Aziz Shaheed Road, Sialkot Cantt Tel: (92-52) 111 852 852

Circular Road Sialkot Property No. XXIII - 4S- 17 / RH Circular Road Sialkot Tel: (92-52) 4586601-03

Gohad Pur Branch Building No. BI - 25 S-304, Airport Road Gohad Pur Sialkot Tel: (92-52) 4296054-6

Kashmir Road Branch

Address: Pakka Garha, Kashmir Road Sialkot Tel: (92-52)-4295301-02

Kutchery Road Branch Kutchery Road, Sialkot Tel: (92-52) 4263461

Pasrur Road Branch Plot No.BXIV-II-S-I/B/RH, Pul Aik, Pasrur Road Sialkot Tel: (92-52) 3521701-04

Shahabpura Road Branch

Plot No 31-A, Shahabpura Road, Adjacent to Grays of Cambridge Ltd. Sialkot

Tel: (92-52) 3242941-43

Shikarpur

Shikarpur Branch Plot Survey No.5/142, 5/143, 5/144 & 5/158 Circular Road Staurt Gunj, Shikarpur Tel: (0726) 540341-43

Sukkur

Military Road Branch Plot No.E-717, Military Road Sukkur. Tel: (92-71) 5630631- 33

March Bazar Branch C-45, Station Road, Sukkur Tel: (92-71) 5620771-3

Sukkur Branch 3-45, Ward-C, Station Road, Sukkur Tel: (92-71) 5617192-4

Swabi Branch Amjad Mughalbaz Khan Plaza, Near TMA Office Mardan Road, Swabi Tel: (92-938) 222704-6

Swari

Swari Branch Khata No.579, Khatoni No.715, Khasra No.2964, Moza Swari, Tehsil Gagra, District Buner Tel: (92-93) 9555204-5

Swat

Green Chowk Branch Abasin Tower, Green Chowk, Madyan Road, Mingora Swat Tel: (92-946) 711581-83

Mingora Branch Makanbagh Chowk, Mingora Swat Tel: (92-946) 714316-8

Tando Adam

Tando Adam Branch Muhammad Chowk, Tando Adam, District Sanghar Tel: (92-235) 576565-66

Tando Allahyar

Tando Allahyar Branch Survey No. 1610/07, Opposite General Bus Stand, Tando Allahyar Tel: (92-22) 3892021, 3891242

Tando Mohammad Khan

Tando Mohammad Khan Branch Shop # 25,26 & 27, Deh Pataar main Hyderabad-Badin Road Tando Mohammad Khan Tel: (92-22) 3341584-5

Tarlai Branch Khewat No.88, Khatooni No.168, Khasra No.411/2, Near Tramdi Chowk, Lehtrar Road Tarlai Kalan, Tehsil & District Islamabad. Tel: (92-51) 2243700 - 701

Taunsa

Taunsa Branch Property ETO No.347, 348, 349, 350-III, Wahuwa Road, Taunsa Tel: (92-64) 2601301-03, 2601201-02

Taxila Branch Khewat 17, Khatooni 29, Khasra 403, Nabi Plaza, Chowk Sara-e-Kala, Taxila Tel: (92-51) 4544119, 4547116

Timergara Timergara Branch Al-Imran Hotel G.T Road, Timergara Bazar, Timergara Tel: (92-945) 825271-3

Toba Tek Singh
Toba Tek Singh Branch
Toba Tek Singh Branch P-103, Farooq
Road, Toba Tek Singh Tel: (92-46) 2513765-6

UmerKot Umerkot Branch

Survey No.699,115, Shops No.15-17 Gulshan-e-Akber Housing Project Phase II, Mirpurkhas Road, Umerkot Tel: (92-238) 570409-411

Vehari

Karkhana Bazar Vehari Road Branch Plot No. 23, Block-A, Karkhana Bazar, Vehari Tel: (92-67) 3366031-3

Wah Cantt Wah Cantt Branch Ground Floor, Mall View Plaza, Mall Road, Wah Cantt Tel: (92-51) 4530584-6

Wazirabad Wazirabad Branch Plot No. I-14S-37, Sialkot Road, Wazirabad Tel: (92-55) 6600313-4

Zhob Zhob Branch Patta No. I-46, Market Road, Zhob Tel: (92-822) 413803

# **Glossary**

#### **AAOIFI**

Accounting and Auditing Organization for Islamic Financial Institutions.

#### **Acceptances**

Promise to pay created when the drawee of a time draft stamps or writes the words "accepted" above his signature and a designated payment date. The Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) is an Islamic international autonomous non-for-profit corporate body that prepares accounting, auditing, governance, ethics and Shariah standards for Islamic financial institutions and the industry.

#### Bai al-salam

This term refers to advance payment for goods which are to be delivered later. Normally, no sale can be effected unless the goods are in existence at the time of the bargain, but this type of sale forms an exception to the general rule, provided the goods are defined and the date of delivery is fixed. One of the conditions of this type of contract is advance payment; the parties cannot reserve their option of rescinding it but the option of revoking it on account of a defect in the subject matter is allowed.

#### Basel II

Basel II is the second of the Basel Committee on Bank Supervision's recommendations, and unlike the first accord, Basel I, where focus was mainly on credit risk, the purpose of Basel II was to create standards and regulations on how much capital financial institutions must put aside. Banks need to put aside capital to reduce the risks associated with their investing and lending practices.

#### **Bills For Collection**

A bill of exchange drawn by the exporter usually at a term, on an importer overseas and brought by the exporter to this bank with a request to collect the proceeds.

#### **Breakup Value per share**

The total worth (equity) of the business per share, calculated as shareholders' equity or Net Assets excluding the impact of revaluation on fixed assets, divided by the total number of share outstanding at year end.

#### **CARGAR**

An abbreviation for Compound Annual Growth Rate.

#### **Capital Adequacy Ratio (CAR)**

The relationship between capital and risk weighted assets as defined in the framework developed by the State Bank of Pakistan.

#### **Cash Equivalents**

Short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### **Cash Reserve Ratio (CRR)**

Cash Reserve Ratio is the amount of funds that the banks have to keep with the State Bank of Pakistan.

## Closed-end funds

Mutual funds with a fixed number of shares (or units).

Unlike open-end funds, new shares/units in a closed-end fund are not created by managers to meet demand from investors. Instead, the shares can only be purchased (and sold) in the secondary market.

#### **Commitment to Extend Credit**

Credit facilities approved but not yet utilized by the client as at the Balance Sheet date.

### **Contingencies**

A condition or situation existing at Balance Sheet date where the outcome will be confirmed only by occurrence of one or more future events.

#### **Corporate Governance**

The process by which corporate entities are governed. It is concerned with the way in which power is exercised over the management and direction of an entity, the supervision of executive actions and accountability to owners and others.

#### Cost/Income Ratio

Operating expenses as a percentage of total income.

#### **Deferred Taxation**

Sum set aside for tax in the Financial Statements that will become payable in a financial year other than the current financial year.

#### **Diminishing Musharakah**

In Diminishing Musharakah, the financier and the client participate either in joint ownership of a property or equipment whereby the share of the financier is divided into a number of units and the client undertakes to purchase these units one by one periodically until he is the sole owner of the property/equipment.

#### Dividend

A sum of money paid by a company to its shareholders out of it profits (or reserves).

#### **Dividend Payout Ratio**

Dividends (cash dividend plus bonus shares) paid per share as a fraction of earnings per share (EPS).

#### **Dividend Yield Ratio**

Dividend per share divided by the market value of share.

### **Earnings Per Share**

Profit after taxation divided by the weighted average number of ordinary shares in issue.

## **Effective Tax Rate**

Provision for taxation excluding deferred tax divided by the profit before taxation.

## **Equity**

The amount of the funds on a company's Balance Sheet contributed by the owners (the stockholders) plus the retained earnings (or minus the losses).

## Financial losses and provisions

Amount set aside against identified and possible losses on loans, advances and other credit facilities as a result of their becoming partly or wholly un-collectible.

#### **Fiscal Year**

A year as reckoned for taxing or accounting purposes.

#### Forced Sale Value (FSV)

Forced Sale Value means the value which fully reflects the possibility of price fluctuations and can currently be obtained by selling the mortgaged/pledged assets in a forced/distressed sale conditions.

#### **Government Securities**

Government Securities shall include such types of Pak. Rupee obligations of the Federal Government or a Provincial Government or of a Corporation wholly owned or controlled, directly or indirectly, by the Federal Government or a Provincial Government and guaranteed by the Federal Government as the Federal Government may, by notification in the Official Gazette, declare, to the extent determined from time to time, to be Government Securities.

#### **Gross Dividends**

The portion of profits distributed to the shareholders including the tax withheld.

#### Guarantees

An agreement involving a promise by a person (the guarantor) to fulfill the obligations of another person owning debt if that person fails to perform.

#### Hibah

Gift

#### **Historical Cost Convention**

Recording transactions at the actual value received or paid.

### IAS

International Accounting Standards

#### **IFRIC**

International Financial Reporting Interpretation Committee

#### **IFRS**

International Financial Reporting Standards

#### ljara/ljarah

Letting on lease. Technically, sale of a definite usufruct in exchange for a definite reward. Commonly used for wages. It also refers to a mode of financing adopted by Islamic banks. It is an arrangement under which an Islamic bank leases equipment, a building or other facility to a client against an agreed rental.

### Impairment allowances

A provision held on the balance sheet as a result of the raising of a charge against profit for the incurred loss inherent in the lending book. An impairment allowance may either be identified or unidentified and individual or collective.

### Income in suspense

Income suspended on non-performing financings.

# **Income Spread**

Represents the difference between the average rate of income earned and the average rate of cost paid on funds.

#### ISO 27001

ISO/IEC 27001 formally specifies a management system that is intended to bring information security under explicit

management control. Being a formal specification means that it mandates specific requirements. Organizations that claim to have adopted ISO/IEC 27001 can therefore be formally audited and certified compliant with the standard.

#### Istijrar

A recurring or repeat sale for continuous purchase. A master agreement between a buyer and supplier which facilitates purchasing of goods on ongoing basis (such as monthly) without explicit offer and acceptance each time; the price is fixed either upfront or concluded after a predetermined period which is subject to certain conditions.

#### Istisna'a/Istisna

This is a kind of sale where a commodity is transacted before it comes into existance. It means: To order a manufacturer to manufacture a specific commodity for the purchaser. If the manufacturer under takes to manufacture the goods for him with material from the manufacturer, the transaction of Istisna comes into existence. But it is necessary for the validity of istisna that the price is fixed with the consent of the parties and that necessary specification of the commodity (intended to be manufactured) is fully settled between them.

#### **Liquid Assets**

The assets which are readily convertible into cash without recourse to a court of law.

#### **Market Capitalisation**

Number of ordinary shares in issue multiplied by the market value of shares as at the year end.

## Materiality

The relative significance of a transaction or an event the omission or misstatement of which could influence the economic decisions of users of financial statements.

# Microfinance

The provision of financial services to micro-entrepreneurs and small businesses, which lack access to banking and related services due to the high transaction costs associated with serving these client categories.

#### Mudarabah

An agreement between two or more persons whereby one or more of them provide finance, while the others provide entrepreneur ship and management to carry on any business venture whether trade, industry or service, with the objective of earning profits. They share the profit in an agreed proportion. The loss is borne only by the financier(s) in proportion to their share in total capital.

### Mudarib

A working partner; the partner who provides entrepreneurship and management in a Mudarabah agreement.

#### Musawamah

A sale transaction where the cost incurred for the goods being sold by the seller is not disclosed to the buyer.

#### Musharakah

A partnership contract where all the partners invest funds as well as work for the partnership.

#### **Net Assets Value Per Share**

Shareholders' funds divided by the number of ordinary shares in issue.

#### **Net Dividends**

Dividends net of withholding tax.

#### Non Performing Loans (NPL)

A financing where the client is not repaying the financier as agreed.

## Non Performing Loan-Substandard Category

Where markup/interest or principal is overdue by 90 days or more from the due date.

#### **Nostro**

An accounting term used to distinguish an account held for another entity from an account another entity holds.

#### **NPLs to Gross Advances/Loans**

Represents the infected portfolio of the bank and is calculated by dividing the total non-performing loans by gross advances.

#### **Off Balance Sheet Transactions**

Transactions that are not recognized as assets or liabilities in the Balance Sheet but which give rise to contingencies and commitments.

#### **Open-end Fund**

A regulated investment company with a pool of assets that regularly sells and redeems its shares.

#### **Pension Fund**

A fund from which pensions are paid, accumulated from contributions from employers, employees, or both.

# Price Earnings Ratio (P/E Ratio)

Market price of a share divided by earnings per share.

#### Qardh

A loan given for a good cause in the name of Allah (SWT), in hopes of reward in the Hereafter.

#### Rabb-ul-Maal

A person who invests capital in a Mudarabah.

# Return on Assets (ROA)

Indicator of profitability of the business relative to the value of its assets, calculated by dividing the net profit (profit after tax) to the average total assets for the period.

# **Return on Average Equity**

Net profit for the year, less preference share dividends if any, expressed as a percentage of average ordinary shareholders' equity.

#### **Revenue Reserve**

Reserves set aside for future distribution and investment.

#### Riba

Riba literally means increase, addition, expansion or growth. It is, however, not every increase, or growth, which has been prohibited by Islam. In the Shariah, Riba technically refers to the premium that must be paid without any consideration. According to the jurists of Islam this definition covers the two types of Riba, namely Riba Al Fadhl and Riba Al Naseah.

#### **Risk Weighted Assets**

On Balance Sheet, assets and the credit equivalent of off balance sheet assets multiplied by the relevant risk weighting factors.

### Shareholders' Funds

Total of issued and fully paid share capital and capital and revenue reserves.

#### **Shariah-compliant**

An act or activity that complies with the requirements of the Shariah, or Islamic law. The term is often used in the Islamic banking industry as a synonym for "Islamic"—for example, Shariah-compliant financing or Shariah-compliant investment.

#### Shirkatul-aqd

A partnership created through contract as opposed to co-ownership that may be the result of a joint purchase or agreement or it may result from inheritance or from some other legal situation.

#### Shukuk/Sukook/Sukuk

Check, certificate of debt, certificates of investment; plural of Sagg.

#### **Subsidiary Company**

A company is a subsidiary of another company if the parent company holds more than 50% of the nominal value of its equity capital or holds some share in it and controls the composition of its Board of Directors.

#### **Takaful**

Islamic Insurance. A scheme of mutual support that provides insurance to individuals against hazards of falling into unexpected and dire need.

#### Tijarah

Sale & Agency based financing facility for customers who sell finished goods on credit basis. This facility enables customers to sell their finished goods stock, meet their working capital requirements and enjoy the benefits of cash sales.

# VaR

Value at Risk is an estimate of the potential loss which might arise from market movements under normal market conditions, if the current positions were to be held unchanged for one business day.

## Wakalah

Agency.

### **Weighted Average Cost of Deposits**

Percentage of the total cost expensed on average deposits of the bank for the period.

The Company Secretary Meezan Bank Limited Meezan House C-25, Estate Avenue S.I.T.E., Karachi.

I/We		of	_ being a member(s	s) of Meezan Bank Limited
and holder of	ordinary shares as p	oer Share Register Folio No	a	and/or CDC Investor Account
No. / CDC Participant I.D No		and Sub Account No		_ do hereby
appoint			of	or failing him/her
	of	as my/our proxy	to vote and act for m	e/us on my/our behalf at the
21st Annual General Meeting of N	Meezan Bank Ltd. to be h	eld on Tuesday, March 28, 201	7 at Meezan House C	C-25, Estate Avenue S.I.T.E.,
Karachi, and at any adjournment	t thereof.			
Signed this	day of	2017.		
Witness:				
Signature:				
Name:				Please affix Rupees five revenue
Address:				stamp
CNIC or Passport No.				Signature of Member(s)

## NOTES:

- 1. Proxies in order to be effective, must be received by the company not less than 48 hours before the meeting.
- 2. CDC Shareholders and their Proxies are each requested to attach an attested photocopy of their Computerized National Identity Card (CNIC) or Passport with this proxy form before submission to the company.

Please affix correct postage

The Company Secretary

Meezan Bank Limited

Meezan House, C-25,

Estate Avenue, SITE,

Karachi, Pakistan.

کمپنی سیریڑی میزان بینک لمیٹڈ میزان ہاؤس،۲۵-۲ سائٹ، کراچی، پاکستان۔

بحثیت رکن میزان بینک		//	میں/ہم
بر/سی ڈی سی پارٹیسپنٹ آئی ڈی تنبر	ياسى ڈى سى انويسٹر ا كاؤنٹ نم		لميثثه اورشيئر رجيثر فوليونمبر
عمومی حصص کا / کے	ےمطابق	اور ذیلی ا کاؤنٹ نمبر	
کواوران کی عدم موجودگی میں		کا/ک	مالك،
کو اینا/ ہمارا نمائندہ مقرر کرتا ہوں/کرتی ہوں/کرتے ہیں اور			
، والے ۲۱ ویں سالان <sup>ے</sup> مومی اجلاس یااس	ٹ ابو نیو،سائٹ،کراچی میںمنعقد ہونے	ج ۱ <b>۰۱</b> ۷ کومیزان ماؤس، ۲۵_C ،اسٹیپ	میزان بینک کمیٹڈ کے ۲۸ مار ز
	قر اردیتا ہوں/ دیتی ہوں/ دیتے ہیں۔	ت کرنے اوراپنی جگہ ووٹ دینے کا اہل	کے ملتو می شدہ اجلاس میں شرک
	_ ۲۰۱۷ کو کئے گئے۔	ویں روز	<b>وشخط</b>
			گواه:
3.31.2			1- دستخط
برائ مېربانی پانچی روپ کار یو نیواسٹیپ چیپاں کریں			نامن
رکن (اراکین ) کے د حتیا			
		ئارڈ يا ياسپور <b>ٺ</b> نمبر	کمپیوٹرائز ڈقومی شناختی ک

# الهم نكات:

- 1- نمائندگی فارم مؤثر ہونے کے لئے اجلاس سے کم از کم ۴۸۸ گھنٹے تبل موصول ہوجانے چاہئیں۔
- 2- سی ڈی سی صصص یافتگان اوران کے نمائندگان سے گزارش کی جاتی ہے کہ نمائندگی فارم کمپنی کوجمع کراتے وقت اس کے ساتھ اپنی تصدیق شدہ کمپیوٹرائز ڈقو می شناختی کارڈیا پاسپورٹ کی نقل منسلک کریں۔

برائے مہر بانی درست ڈاکٹکٹ چسپاں کریں

دى تمينى سيريٹرى ميزان بدينك لمبطر ميزان ہاؤس 25-C،اسٹيٹ ايونيو سائٹ، کراچی، پاکستان



**Head Office**: Meezan House, C-25, Estate Avenue, SITE, Karachi - Pakistan. **PABX**: (92-21) 38103500 **UAN**: 111-331-331 & 111-331-332 **www.meezanbank.com** 



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reader application for your phone.